# Marketing Analysis



**39K**TOTAL CONVERSION

**8M**TOTAL IMPRESION

**Platform** 

All

7.50
CLICK THR\_RATE

**Date** 

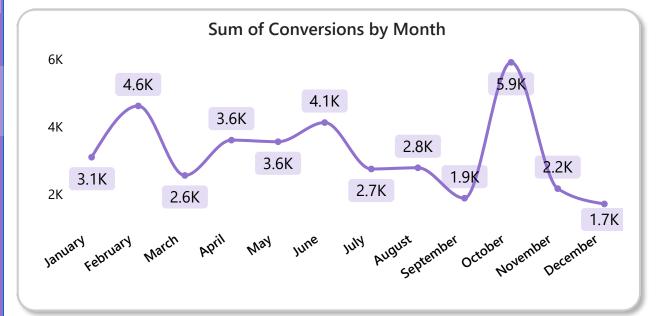
All

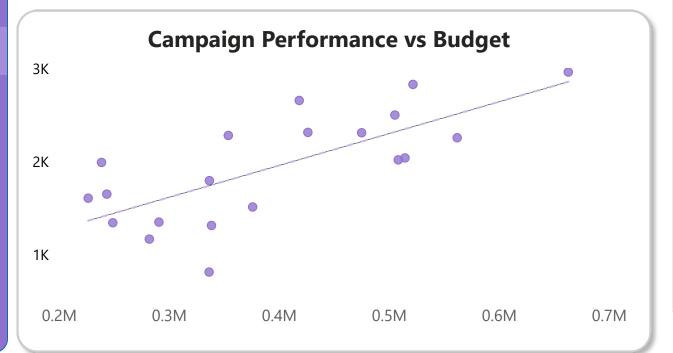


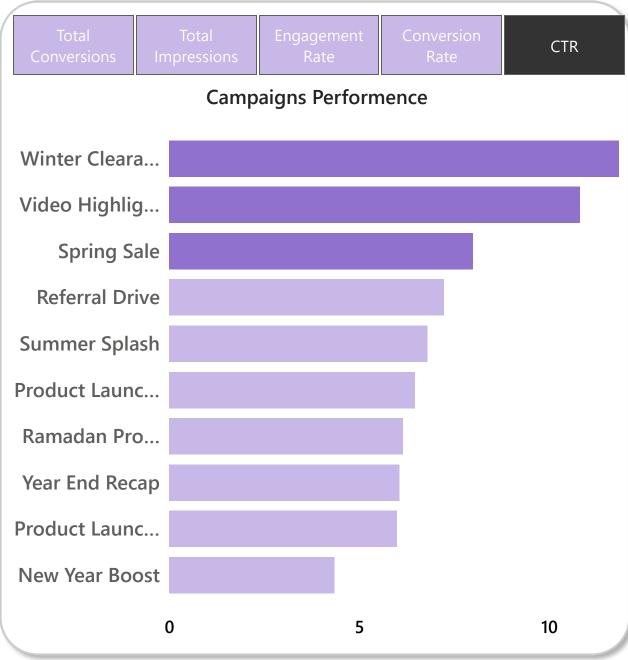












### Marketing Analysis **Platform** 508K 43.04 14 All **COST PER CLICK Total Budget ROI Date** 6.55 10.76 **50** All **COST PER ACQUISITION Budget Utilization (%) Engagement Rate** (§) (S) **Platform Performance Analysis Platform Performance Analysis Platform Performance Analysis** Total CostTotal Conversions ● CPC ● CPA 16K 96.1K 95.1K 7.2 100K 17.1 15 16.4 16.3 15.6 45.5 43.9 40 14K 14.0K 38.7 62.7K 10 6.8 12K 50K 20 5 6 10K 8.7K 5.9 0 ADS **Spring** 0K Video Year End Winter Summer 8K TikTok TikTok Instagram **Facebook** Instagram **Facebook** Clearance Highlig... Sale Recap Splash **Objective-Based Spending** Ad Spend Trend: Average Budget and Cost by Month Average of Budget Average of Cost 112K 100K 2009 2,000 1845 1777 88K 1756 30K 1659 1659 1628 1608 25K 50K 1,500 55K 1548 1139 1317 1,000 0K May October November December March Traffic Awareness Conversions Month

# Marketing Analysis



10.76Engagement Rate

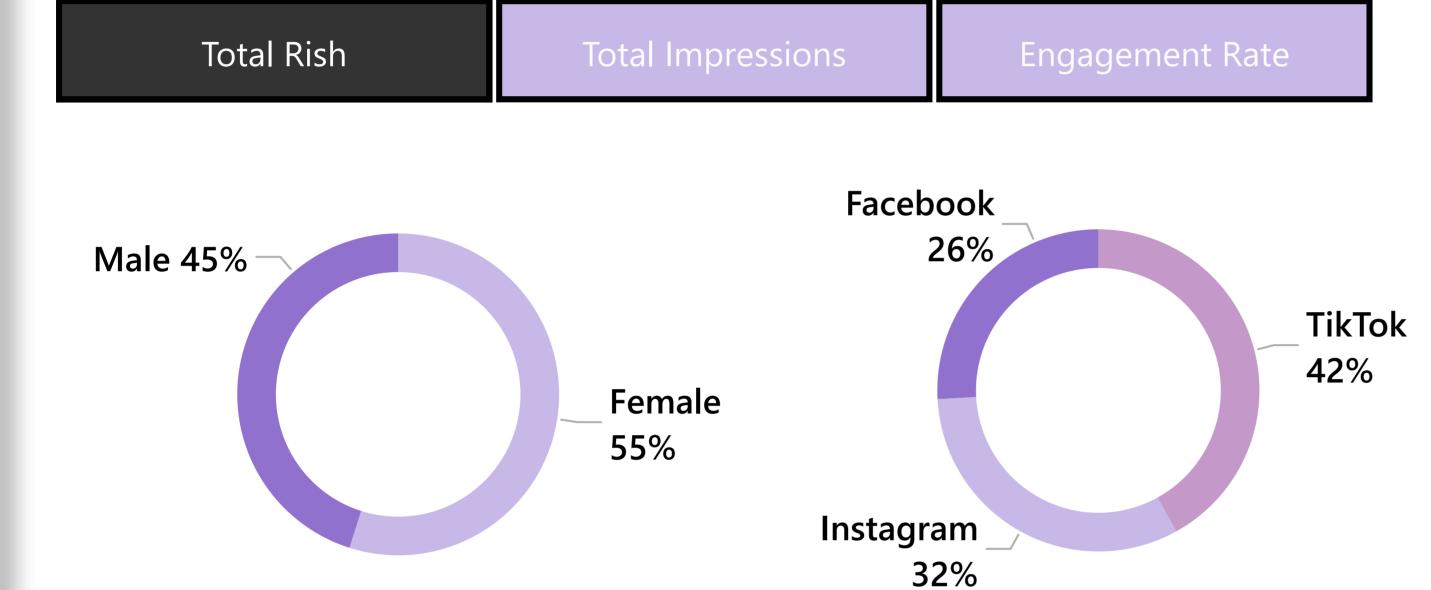
**7M**Total Rish

3 Ad Types Used 20Campaign Count

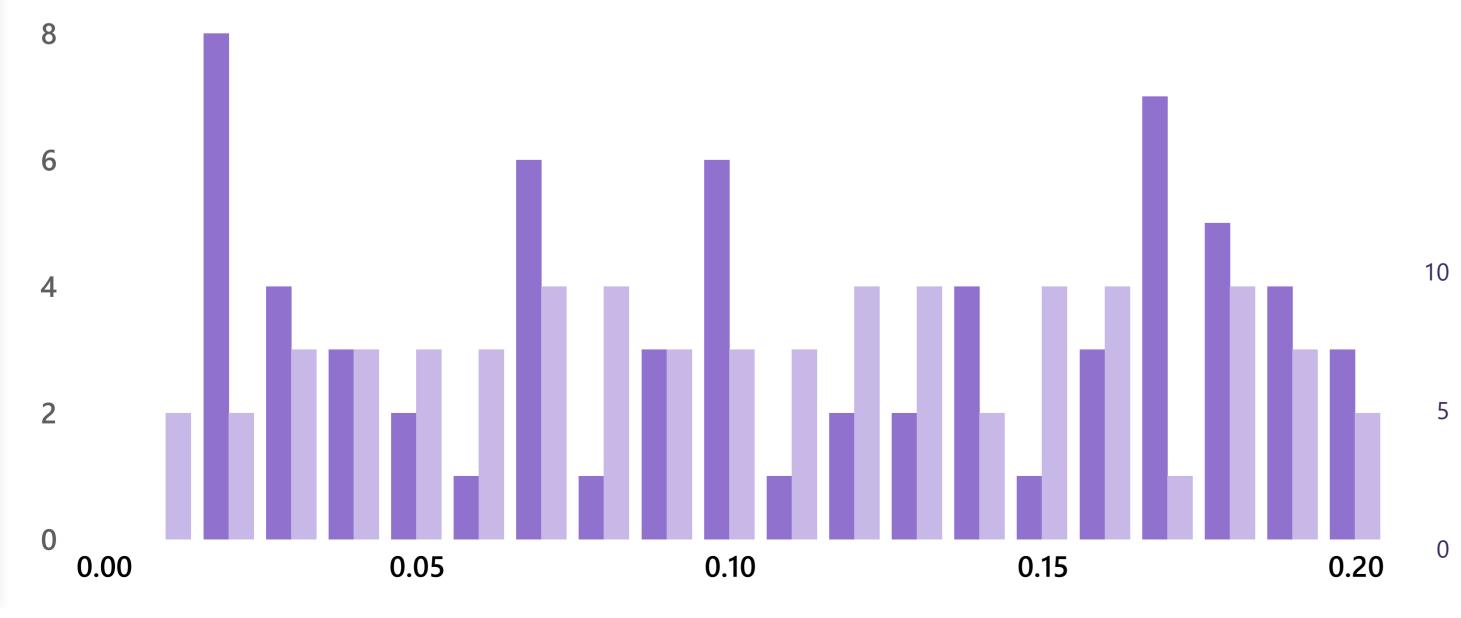








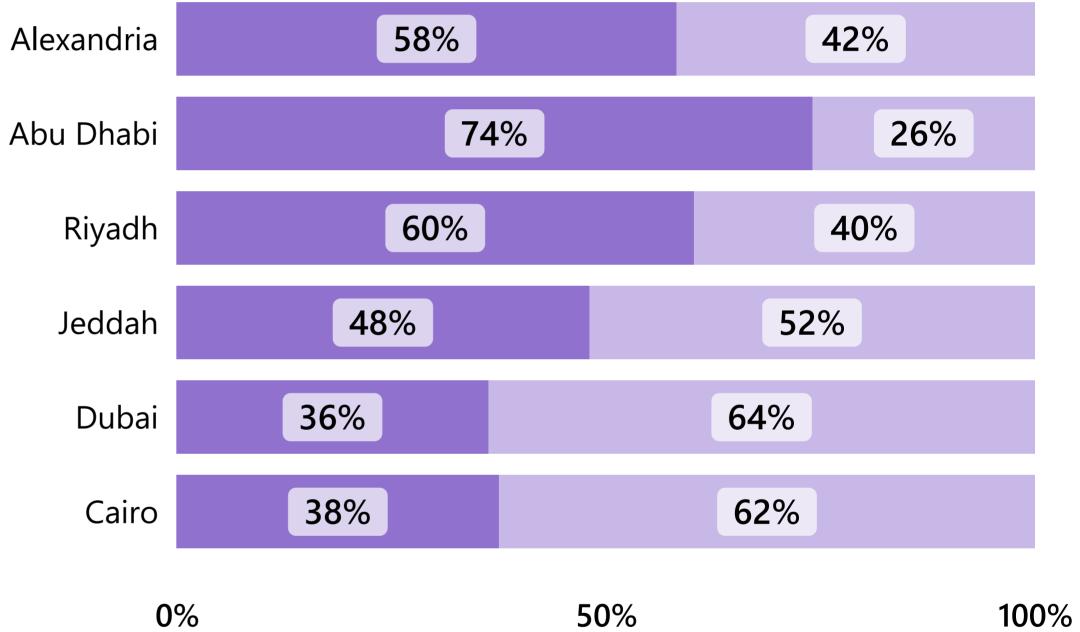




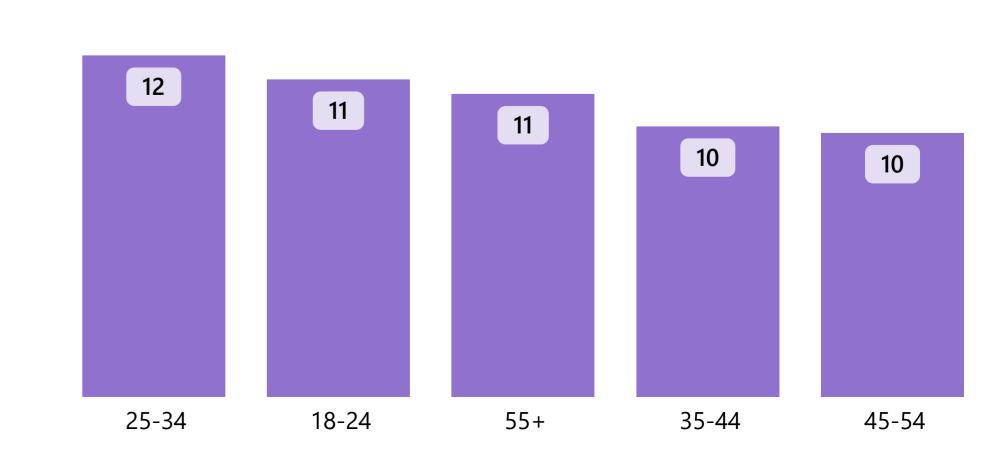
FemaleMale

# Audience Reach by Location and Gender





# **Audience Engagement by Age**







**CAMPAIGN\_011**Top Campaign

**TikTok**Top Platform



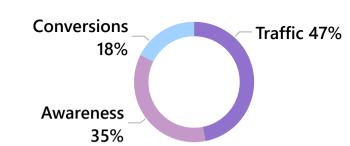




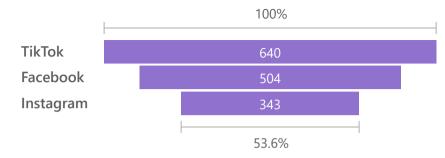
Effectiveness of Each Ad Type (CTR%)







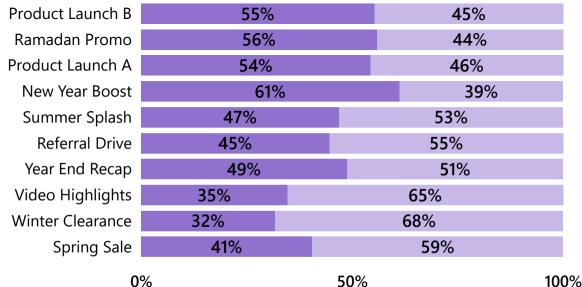
### Average duration compaign per Platform



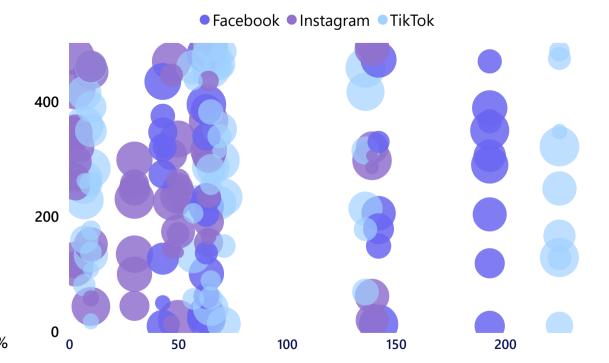


## **Audience Reach by Location and Gender**





### Campaign Duration vs Conversions





Campaign Name	Platform _	CPA	CPC	CTR	<b>Total Impressions</b>	Total Rish	Conversion Rate
Black Friday	Facebook	12	45	6	336K	299K	4
Brand Awareness	Facebook	7	53	7	337K	453K	7
<b>Holiday Countdown</b>	Facebook	7	32	10	505K	221K	5
Product Launch B	Facebook	8	57	6	291K	277K	7
Spring Sale	Facebook	5	27	8	562K	469K	5
<b>Engagement Push</b>	Instagram	11	43	10	339K	290K	4
Influencer Collab	Instagram	6	50	7	418K	332K	9
Mega Weekend	Instagram	7	37	7	515K	411K	5
Product Launch A	Instagram	7	53	6	663K	201K	7
Ramadan Promo	Instagram	8	52	6	282K	191K	7
Referral Drive	Instagram	6	52	7	354K	212K	9
Winter Clearance	Instagram	6	33	12	227K	499K	6
Autumn Awareness	TikTok	5	44	6	249K	264K	8
Back to School	TikTok	5	47	9	239K	201K	9
Cyber Week	TikTok	7	53	9	243K	156K	8
Flash Sale	TikTok	6	53	6	426K	502K	9
New Year Boost	TikTok	7	63	4	508K	502K	9
Summer Splash	TikTok	6	48	7	522K	463K	8
Video Highlights	TikTok	6	26	11	475K	312K	5
Total	Tiltal	7	43	6	7 7867K	200V 6643K	7

Campaign Name	CTR	CPC	CPA	
	11.84	33.09	5.52	
	10.81	25.87	5.74	
	10.32	31.78	6.62	
	10.09	43.22	11.23	
	9.14	46.73	5.11	
- C   W	0.50	F2 40	C 70	