### **EVELYN ZENG**

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### **EDUCATION UNIVERSITY OF MICHIGAN**

## **Stephen M. Ross School of Business**

Emphasis in Marketing, May 2025

- GPA: 3.80/4.00, Susan B. Meyer Scholarship Recipient, James B. Angell Scholar
- Minors: UX/UI Design, Asian Languages and Culture
- Activities: Emma Bowen Foundation, Exposure Productions, Michigan Badminton Club

# EXPERIENCE 2024-Present

### OUTFRONT MEDIA Marketing Intern

New York, NY

Ann Arbor, MI

- Designed over 40 content materials using Adobe InDesign and PowerPoint tailored to different products and client needs to effectively drive sales and communicate value propositions
- Analyzed data on Scarborough to pull relevant research on audience demographics and optimal ad placements to maximize reach and engagement for clients' campaigns
- Wrote testimonials, blogs, social media copy, and video scripts that showcased successful campaigns and highlighted impactful results to build credibility and attract new clients
- Presented weekly to over 20 account executives and senior leaders, showcasing newly developed marketing content to support sales meetings and close deals

### 2023 INFORMA

New York, NY

### **Marketing Intern**

- Managed and curated content for 6 social media accounts across 2 different brands, meticulously filtering relevant materials to ensure consistent community engagement and brand presence; resulted in 15,000+ new followers and 30% increase in follower interactions
- Conducted market research and competitor analysis to identify optimal acquisition & retention strategies for The Market Research Event; presented a comprehensive final presentation to VP of Marketing, resulted in initiation of new digital marketing campaign
- Authored informative blog posts for Content Marketing World, leveraging effective storytelling and engaging writing techniques to drive increased readership; resulted in 25% increase in website traffic and 20% reduction in bounce rates

# 2023 MICHIGAN ADVERTISING & MARKETING

Ann Arbor, MI

## **Project Manager**

- Led a team of 3 market researchers and 2 creative designers to produce high-quality creative campaign work for client, leveraging social media marketing, SWOT analyses, and surveys; enhanced client business performance and drove sales up by 15%
- Orchestrated marketing case competition alongside 3 team members; successfully recruited and managed relations with 4 professional judges; launched and crafted compelling social media graphics to drive interest and engagement, resulted in turnout of over 100 participants

# 2023 ENTERTAINMENT AND MEDIA CLUB VP External

Ann Arbor, MI

- Organized professional trek for 30 members by negotiating and connecting with 10+ industry
  professionals at media, entertainment and talent companies; planned alumni panels and
  networking sessions, leading to increased accessibility to careers in media and entertainment
- Cultivated connections with 3 other media and entertainment clubs on campus, fostering collaboration and led the creation of a successful professional panel that facilitated knowledge exchange and provided insights on careers within media and entertainment for 50+ students

## 2022-2023

# PHI GAMMA NU PROFESSIONAL BUSINESS FRATERNITY Marketing Chair

Ann Arbor, MI

- Designed social media graphics and fraternity culture video using Adobe Suite to establish fraternity's brand identity and expand brand awareness; resulted in 20% increase in applicant numbers and video accumulated over 20,000 views across various platforms
- Spearheaded website redesign by executing 10 usability tests and conducting interviews with brothers to identify pain points, ensuring design accounted for disabilities and impairments; resulted in more accessible website and expansion of fraternity's digital presence

#### ADDITIONAL

- Skills: Python, HTML, CSS, Figma, Adobe Suite, Microsoft Office Suite, Scarborough, SEO
- Ranked #1 in the nation for Junior Competitive Badminton and represented US 4x
- Studied abroad at NTU in Taipei, Taiwan and Bocconi University in Milan, Italy