

1. In your own words, discuss (in less than one page) the differences between Multiple Regression Analysis and Multiple Discriminant Analysis.

Multiple regression describes predicting a metric dependent variable (or variables) from independent variables. Multiple Discriminant Analysis is quite similar, but instead of predicting a metric variable, it predicts a nonmetric or categorical variable. In other words, we are performing a classification rather than a regression task.

2. For the data set associated with this homework (HBAT and HBAT\_Test). Using X4 as the non-metric variable and (X6 up to X18) as the metric variables:

a. What does each variable represent? (go back to Week # 2)  
X4 is the customer's region, X6-X18 are customer perceptions.

X6: Product quality  
X7: E-commerce activities/website  
X8: Technical support  
X9: Complaint resolution  
X10: Advertising  
X11: Product line  
X12: Salesforce image  
X13: Competitive pricing  
X14: Warranty and claims  
X15: New products  
X16: Ordering and billing  
X17: Price flexibility  
X18: Delivery speed

b. How many groups does X4 have?

2

c. Apply linear discriminant analysis to the data (HBAT) and find:

• The linear discriminant function for X4.

$$Z = -0.67548538X_6 - 3.00383934X_7 - 0.0348183X_8 + 0.02132907X_9 - 0.41070965X_{10} \\ - 0.33681933X_{11} + 3.00340929X_{12} + 0.58597043X_{13} - 0.161654X_{14} - 0.28139853X_{15} \\ 0.59308282X_{16} + 2.08495472X_{17} - 2.17076208X_{18}$$

• By applying the LDF to the training data (HBAT): How many observations were misclassified? What are they? Find the confusion matrix and the probability of (error) Misclassification.

39	0
5	56

Prob misclassification = 0.05

• By applying the LDF to the test data (HBAT\_Test): How many observations were misclassified? What are they? Find the confusion matrix and the probability of (error) misclassification.

37	2
11	50

Prob misclassification = 0.13