

	Number of Observations Read	200
	Number of Observations Used	200

Dependent Variable: x21 X21 - Likely to Purchase

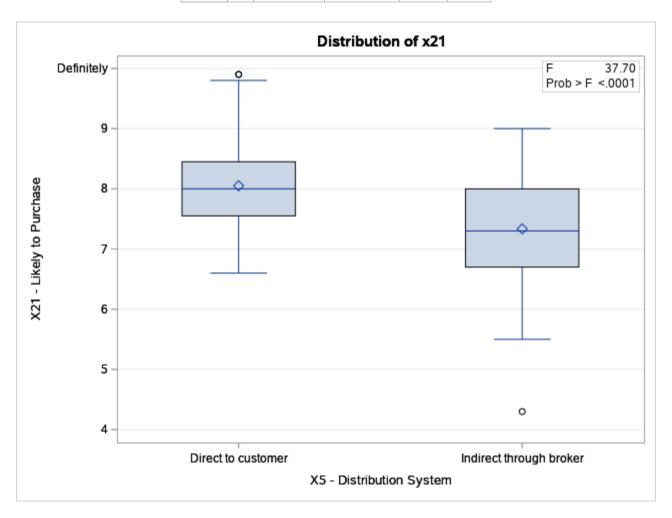
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Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model	1	25.3959420	25.3959420	37.70	<.0001
Error	198	133.3790580	0.6736316		
Corrected Total	199	158.7750000			

R-Square	Coeff Var	Root MSE	x21 Mean
0.159949	10.70777	0.820751	7.665000

Source	DF	Type I SS	Mean Square	F Value	Pr > F
х5	1	25.39594203	25.39594203	37.70	<.0001

Source	DF	Type III SS	Mean Square	F Value	Pr > F	
х5	1	25.39594203	25.39594203	37.70	<.0001	



Levene's Test for Homogeneity of x21 Variance ANOVA of Squared Deviations from Group Means					
Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
х5	1	2.3759	2.3759	2.42	0.1216
Error	198	194.6	0.9830		

Welch's ANOVA for x21

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Source	DF	F Value	Pr > F
х5	1.0000	38.72	<.0001
Error	198.0		

Level of		x21	
x5	N	Mean	Std Dev
Direct to customer	92	8.05108696	0.74487178
Indirect through broker	108	7.33611111	0.88015062

Least Squares Means Adjustment for Multiple Comparisons: Tukey-Kramer

		H0:LSMean1=LSMean2
х5	x21 LSMEAN	Pr > t
Direct to customer	8.05108696	<.0001
Indirect through broker	7.33611111	

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