

Experienced **Financial Analysis, Project Management and Corporate Development** professional with track record of success in advising clients on mergers and acquisitions, leveraged buy-outs and other financial and strategic alternatives.

Key skills include:

- Due diligence research and qualitative analysis
- Transaction and trading comparables analysis
- Commitment to excellence in exceeding internal and external client expectations
- Decision planning and execution
- Corporate strategy and implementation
- Results orientation
- Building internal and external relationships
- Financial valuation and modeling
- Credit analysis
- Presentation of complex financial information to clients and leadership
- Python data analysis and visualization
- Leading and influencing team outcomes
- Strong multitasking ability
- Impeccable attention to detail
- Microsoft Excel (expert), PowerPoint, Word, PowerBI, PowerQuery (mCode)

EXPERIENCE

SCHOOL COUNSELOR

2022-PRESENT

COLLEGIATE SCHOOL OF MEDICINE AND BIOSCIENCE

ST. LOUIS, MISSOURI

Saint Louis Public Schools

- Worked collaboratively with teachers, administrators and parents to support student academic and personal success
- Organized and executed the first semi-annual STEM night at McKinley CLA, showcasing education, career, and postsecondary opportunities in various STEM fields, including lab science, robotics, veterinary medicine, chemistry, geospatial mapping, botany, medicine, biology, manufacturing and logistics, aeronautical, civil and structural engineering, and data science.
- Proposed, Developed, and Implemented a Career Development and Computer Literacy course for all freshman students. Assessed needs, researched resources to provide personalized guidance and support to help students identify strengths, interests, and career goals. Included instruction on use of school technology to achieve goals
- Developed and integrated data science components into the personal finance curriculum for high school students, including topics such as excel and python data visualization, data analysis, and data-driven decision-making.

ADJUNCT RESEARCHER, EDUCATIONAL DATA SCIENCE

SUMMER 2025-PRESENT

School of Education, Saint Louis University

ST. LOUIS, MISSOURI

- Design and lead the development of a new Educational Data Science program that embeds statistical methods, Python programming, Microsoft Excel Power Query, and M code into teacher preparation and researcher training curricula.

EDUCATOR FELLOW FOR POSTSECONDARY OPPORTUNITY

FALL 2023-PRESENT

Saint Louis Public Schools Foundation

ST. LOUIS, MISSOURI

Portfolio Model Pilot Internship Program

- Assisted in the development of a novel internship program to impart substantive and impactful exposure for students. Program focused on increasing equity and opportunity for underrepresented and resourced schools and students

INSTRUCTOR: DATA ANALYTICS & DIGITAL MEDIA

SUMMER 2024

IT & CYBER SECURITY SUMMER ACADEMY

ST. LOUIS, MISSOURI

- Developed Work Based Learning content creation project with Creative Realities Inc to teach digital media creation
- Deployed python financial data analysis for stock market data. Created stock market competition

BUDGET ANALYST

SUMMER 2022

COMPREHENSIVE BEHAVIORAL HEALTH

EAST ST. LOUIS, ILLINOIS

Prepared monthly grant accountability reports to ensure compliance with grant requirements

- Utilized Microsoft SQL Server and Excel Power Query to Initiate real time dashboard of financial accounts to assist COO in monitoring the aggregate financial position of the organization.

DATA MANAGEMENT SPECIALIST

2020-2022

Wraparound Wellness Center

EAST ST. LOUIS, ILLINOIS

East Saint Louis School District

Contributed to the development of comprehensive policies and procedures for the launch of the Wraparound Wellness Center for the 189 School District

- Crisis Intervention Plan
- Trauma rapid response procedures
- Educational, vocational and counseling services deployment to St. Clair County Juvenile Detention Center
- Needs assessment of trauma support for District 189, students, family, constituent community and surrounding area

COUNSELLING INTERN - *EAST SAINT LOUIS SENIOR HIGH*

FALL 2021

Assisted in the implementation of digital college and career readiness information management system. Worked closely with the Assistant Principal, College and Career Readiness Counsellors and 12th grade teachers to proactively provide lessons on college applications, scholarships, financial aid, school search and all elements of the college search

- Individual counseling and social-emotional intervention for at risk youth
- Aided students in developing a unique college search with tailored results for the academic, social and financial needs

COUNSELLING INTERN - *Lincoln Middle School*

SPRING 2021

Coordinated the deployment of Zones of Regulation behavior self regulation system

- Designed group to aid 5th grade girls in the effective deescalation of unproductive social dynamics
- Anti-Bullying intervention to deescalate lingering bullying issue among 5th grade students dating to elementary school

FIELD AND CLINICAL EXPERIENCES COORDINATOR*School Of Education, Lindenwood University*

2019-2020

ST. LOUIS, MISSOURI

Data Analysis:

- Developed customized macro to increase efficiency of student data analysis for program evaluation

SCHOOL COUNSELING FIELD PLACEMENT COORDINATOR

2017-2019

Oversaw the placement of Masters Candidates in School Counseling internships

Coordination:

- Achieved 100% placement rate of students completing practicum hours requirement for their Missouri or Illinois School Counseling Certificate
- Coordinated with School Administrators, School Counselors, Students, Professors, and University Administrators to manage over 100 Masters Candidates across three Lindenwood University campuses in two states

Supervision:

- Assisted in the creation and implementation of a purpose built Counseling Student Practicum Database
- Transitioned the School Counseling Program to an all-digital Practicum application, monitoring and feedback process

BUSINESS DEVELOPMENT PROFESSIONAL

2011-2017

Sportsprint

ST. LOUIS, MISSOURI

Coordinated the deployment of branded apparel, signage and promotional products

- **Construction Careers Academy:** Created unique custom apparel for student awards. Designed uniforms. Coordinated with student leaders to create appealing contemporary senior class apparel
- **100 Black Men of St. Louis:** Assisted in organizing Prostate Cancer Awareness Walk. Aided in walk registration website deployment and registration logistics. Provided walk related apparel
- **Better Learning Community Academy:** Assisted start up charter school in employing marketing materials to garner enrollment. Arranged event appearances and marketing materials. Provided student and faculty uniforms
- **City Garden Montessori School:** Provided promotion products for students to increase awareness of charter school

SECURITIES LAW CONSULTANT

2007 -2011

Korein Tillery

ST. LOUIS, MISSOURI

Advised attorneys on the state of the securities markets. Aid the assessment of potential areas of litigation. Perform due diligence and research

- **CDO litigation:** Performed research to ascertain the nature of the origination process for hybrid CDOs. Investigated the nature of the financial structure and the motivations for implementation of the specific structure. Presented findings to attorneys
- **Derivatives market litigation:** Researched rule differentials in the derivatives markets for participants of different size
- **CDO litigation:** Assisted in the due diligence process and aided in the review of internal documents produced in the process of underwriting CDOs
- **Repo litigation:** Investigated the structure of the Repo market and its potential use to move assets off balance sheet

ANALYST

2005 -2007

Deutsche Bank Securities, Inc.

NEW YORK, NEW YORK

Investment Banking Division, Leveraged Finance

Advised clients on structuring of financing alternatives including: High Yield Bonds, Asset Based Loans, Leveraged Loans, Securitizations and Mezzanine Financing. Valuation: LBO and M&A modeling, transaction and trading comparables analysis

Selected Transactions:

- **West Corporation:** \$4.1 bn leveraged recapitalization and private equity investment. Acted as financing advisor to THLee and Quadrangle. Performed due diligence on teleconferencing commoditization. Performed trading comparables analysis regarding receivables management business. Assisted in the presentation of credit analysis to under writing committee. Drafted bridge financing syndication materials
- **Susquehanna Radio:** \$1.2 bn LBO. Acted as M&A and financing advisor for Cumulus Media, Blackstone, Bain and TH Lee. Created LBO model, performed both transaction and trading comparables analysis. Conducted due diligence surrounding the terrestrial radio industry
- **QuiznosSub:** \$1.4 bn leveraged recapitalization and private equity investment. Acted as financial advisor to JP Morgan Partners. Conducted due diligence for multiple case pro forma financial and LBO model. Analyzed transaction and trading comparables. Assessed quick service retail sector to ascertain the sustainability of company growth
- **Commonwealth Brands:** Several hundred million dollar leveraged recapitalization. Created LBO model. Conducted due diligence surrounding tobacco litigation. Performed competitive analysis of competing discount cigarette manufacturers

SPRING ANALYST

SPRING 2004

Deutsche Bank Securities, Inc.

NEW YORK, NEW YORK

Investment Banking Division, Leveraged Finance

- **Texas Genco:** \$3.65 bn LBO. Represented a consortium of four major Private Equity sponsors. Explored energy price hedging strategies. Conducted due diligence for multiple case proforma financial and LBO model. Analyzed credit comparables to present to underwriting committee
- **CP Kelco:** \$1 bn LBO. Represented J.M. Huber. Created LBO/Merger model
- **Death Care Concern:** Performed liquidity analysis to determine ability to support increased leverage

SUMMER ANALYST***Goldman, Sachs & Co.******Investment Banking Division, Financial Institutions Group***

- **Oil Insurance Limited:** \$250 mn debt IPO. Analyzed credit quality of policy/share holders
- **Insurance Concern:** Analyzed hedging strategies for equity and fixed income portfolios of the concern. Examined strategic alternatives and created a merger model
- **Derivative Product Development:** Assisted in the development of a compound derivative product designed to hedge against downward interest rate movement in a cost effective manner
- **Banking Concern:** Explored potential Hedge Fund of Funds acquisitions
- **Contingent Capital Facility Development:** Assisted in the development of an off balance sheet capital facility automatically triggered by the occurrence of a predetermined event

SUMMER 2003 & 2004**NEW YORK, NEW YORK****SUMMER RESEARCH ANALYST*****Summit Strategies Group***

- Contacted over fifty fund managers to complete a multimillion dollar distressed debt investment
- Automated financial modeling using visual basic macros
- Aided in review of client portfolios as large as \$6 bn

SUMMER 2002**ST. LOUIS, MISSOURI****WINTER INTERN*****Merrill, Lynch & Co.***

- Aided in review of \$2.2 bn of client portfolios by contacting investment managers, streamlining customer records and examining performance

WINTER BREAK 2001**ST. LOUIS, MISSOURI****EDUCATION****University Pennsylvania, Graduate School of Education****2025-PRESENT****Certificate, Data Science Methods for Digital Learning Platforms****PHILADELPHIA, PENNSYLVANIA****Columbia University, Teachers College****2025-PRESENT****Master of Science, Data Learning, and Society****NEW YORK, NEW YORK****University of Missouri, School of Information Science and Learning Technologies****2024-PRESENT****Education Specialist in Information Science and Learning Technologies****COLUMBIA, MISSOURI****Lindenwood University, School of Education****2017 -2022****Master of Arts in Counseling, Concentration in School Counseling****ST. LOUIS, MISSOURI****St. Louis Community College****2016 -2017****IT Help Desk/End-User Support Certificate of Specialization****ST. LOUIS, MISSOURI****•Linux • Windows 10 • Cisco Network Configuration • Hardware •****Indiana University, Kelley School of Business****2001 -2005****Bachelor of Science in Business, Concentration in Finance****BLOOMINGTON, INDIANA****Finance program ranked 7th in the nation by U.S. News & World Reports****John Burroughs School****1996 -2001****ST. LOUIS, MISSOURI****LEADERSHIP**

- President, Kelley School of Business Student Government (Peer-elected)
- President, Investment Banking and Capital Markets Workshop (Faculty-selected)
- Vice President of Corporate Relations, Finance Club (Peer-selected)
- External Affairs Director, Computer Information Systems Club (Peer-selected)
- John Burroughs School: Varsity Soccer, Basketball, Football

AWARDS

- Herman B Wells Scholar (Internal), the highest academic honor bestowed by Indiana University - One of two rising juniors to receive this full tuition scholarship, selected from a class of over 6,500
- Inducted to Beta Gamma Sigma National Business Honor Society - The highest scholastic honor conferred upon students by the Kelley School of Business
- Committee for Fee Review - One of six students selected from a campus of over 30,000 by the Dean of Students. Rendered final decision on allocation of over \$60 mn to student organizations across the Indiana University campus
- Marshall International Case Competition - Placed 4th from a field of the top 22 business schools worldwide. First sophomore ever selected to represent the Kelley School
- Student Leader Recognition Award- One of sixty students selected from 30,000 undergraduates at Indiana University. One of six students nominated by the Vice President of Student Development
- Emory Undergraduate Business School Leadership Conference - Selected by the Chairman of the Undergraduate Program as one of four students to represent the Kelley School of Business
- National Achievement Scholar Semi-finalist - Selected by scoring in the top one percent of African-Americans in the country on the PSAT

PERSONAL INTERESTS**Soccer, Camping, Debate, Chess, Reading, Travel, Politics**