

Secondary Research Savings and Financial Education for Girls



May, 2009 Dominican Republic

Agenda



- Overview of Country
 - General Facts
 - Additional Information
- Landscape of Financial Institutions
 - Main Savings Providers
 - List of Financial Institutions to Interview
- Institutions that Work with Youth and Education
 - List of Institutions to Interview

Financial Sector in the Dominican Republic



Type of Institution	Number
Multiple Service Banks (including two foreign banks)	12
Savings and Credit Banks	26
Savings and Credit Associations	16

Financial Sector in the Dominican Republic



Differences

Multiple Service Banks:

- Mobilize savings from the public checking and savings accounts
- Can conduct all types of banking operations including foreign currency

Savings and Loan Banks:

- Mobilize savings only through savings accounts (passbooks) and Certificates of Deposit
- Can conduct all banking operations in national currency

Savings and Loan Associations

- Became regulated by the Superintendence of Banks in 2002
- Previously were regulated under the Housing Bank
- Mobilize savings only through savings accounts (passbooks) and Certificates of Deposit
- Can conduct banking operations in local currency (according to the law)

Cooperatives

 Are supervised and regulated by Instituto de Desarrollo y Crédito Cooperativo (IDECOOP)



Dominican Republic Financial Institutions Interview List



#	Type of Institution	Name		
1		Banco Popular		
2	Multiple	Banco de Reserva		
3		BHD		
4	Savings and Loans Banks	ADEMI		
5	Savings and Loans Associations	Asociación Popular de Ahorro y Préstamo		
6		Asociación Nacional de Ahorro y Préstamo		
7		Asociación de Ahorro y Préstamo Vega Real		
8		Asociación Dominicana de Ahorro y Préstamo		





Bank #1

- Wide network of branches at national level
- Personal Business Centers in numerous shopping centers
- All banking products and services

Youth Savings Account

Requirements:

- Completed form
- Copy of Identity and Electoral Cards
- Minimum deposit

Benefits:

- Education insurance up to 18 yrs
- Promotions Annual interest rates paid monthly
- Automatic transfers
- Certificate of first savings account

How to Access Educational Insurance:

- ▶ Free with balances between RD\$20,000 to 39,999
- ▶ RD\$4,000 monthly
- ▶ 6 month minimum average balance required





Bank #2

- Government Bank
- Direct deposit of salaries for all Government employees
- ▶ 112 branches in the country
- ▶ More than 100 ATMs and more than 300 affiliates to the ATH network in the country

Youth Savings Account

Requirements:

- ▶ Parent or guardian must:
- Provide copy of ID or electoral Card or Passport
- Must be registered as a client
- Manage account
- ▶ The minor will register his/her signature once s/he has an ID or electoral card

Benefits:

- Debit card Reserva to withdraw
- ▶ At 12 yrs of age can make deposits





Bank #3

- Savings and Loans Bank
- Key Competitor of ADOPEM
- 35 branches at national level
- ▶ 85,599 savings accounts a net increase of 19% from Dec.2006-2007

Adult Savings Accounts

Savings Account

- Interest rate of 4% annual (passbook/debit card)
- Debit Card ATH network more than 1684 ATMs
- Purchase goods and services charged to savings account

Financial Certificates

- Interest are paid monthly
- Can be used as loan guarantees

Reason for Selecting

Main competitor of the Savings and Loan Bank Sector





Bank #4

Youth Savings Account 1

Age: Children under 14 years old

Requirements:

- Birth certificate of minor
- ▶ ID of the parent/guardian
- Signed contract to open account
- ▶ RD\$100 to open account

Benefits:

- No charge for account management regardless of balance
- Special promotion and contests for children
- Interests paid monthly calculated on minimum monthly balance

Youth Savings Account 2

Requirements:

- ▶ Application form for debit card
- ▶ ID document.
- ▶ Minimum to open account RD\$200

Benefits:

- ▶ Youth Debit Card free of charge for withdrawals and purchases
- Can use global network of ATMs
- Participate in promotions
- Monthly interests on minimum average balance.
- Internet and phone access
- Offices wide network





Bank #5

- ▶ 30 branches plus main office
- ▶ 797,587 savings accounts (as of 12/31/08)
- ▶ Accomplished 85% of plan for savings mobilization

Youth Savings Account

Age: 0-13 yrs

Requirements:

- ▶ Can open an account starting with RD\$100.00
- Birth certificate of the minor.
- ID of the parent/guardian.

Benefits:

- Savings grows monthly
- Participate in the fun activities and promotions.
- Prizes from the different concursos.

- Withdrawals and deposits in any branch
- ▶ Join the Fun Savings Club
- ▶ Discounts in: Ice-cream parlors, stores, children's shows, movie tickets, theater etc.
- ▶ Telephone access to check bank account through an Interactive voice system.
- ▶ Internet Access from any place in the world





Bank #6

- ▶ 12 Branches including main office
- Recently launched savings product for children

Youth Savings Account

Age: 0 - 14 years

Requirements:

▶ Open with RD\$300

Benefits:

▶ Prizes for children's shows



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Dominican Republic Youth and Education Interview List



#	Type of Institution	Names
1		
2	Governmental	
3		
4		
5	Local NGOs	
6		
7		
8		
9	International NGOs	
10		





Population

Population: 9,650,054 (July 2009 est.)

Age structure:

<u>0-14 years</u>: 31.4%

15-64 years: 62.7%

65 years and over: 5.9%

Median age:

Total: 24.9 years

Male: 24.8 years

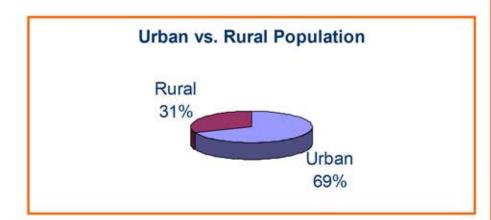
Female: 25.1 years

Population growth rate: 1.489%









Population

Life expectancy at birth:

- Total population: 73.7 years
- Male: 71.88 years
- Female: 75.6 years

Total fertility rate:

2.76 children born/woman

Ethnic groups:

- Mixed 73%
- White 16%
- Black 11%

Religions:

- Roman Catholic 95%
- Other 5%





Economy / Labor Force

GDP - per capita:

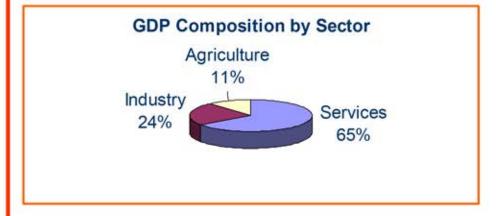
- \$8,100 (2008 est.)
- \$7,900 (2007 est.)
- \$7,400 (2006 est.)

Labor force: 4.119 million (2008 est.)

Unemployment rate: 15.4% (2008 est.)

Population below poverty line:

42.2% (2004)



Source: CIA World Factbook





School Enrollment				
	Male	Female	Total	
6 - 13 Years	97%	99%	98%	
14 - 17 Years	80%	83%	82%	

Source: DR Secretary of Education 2006-2007

Education

Literacy:

Definition: age 15 and over can read and write

- Total population: 87%*
- Male: 86.8% *
- Female: 87.2%* (2002 census)

Youth

- Male (15-24yrs): 95%**
- Female (15-24yrs): 97%**

School life expectancy (primary to tertiary education):

- total: 12 years
- male: 12 years
- female: 13 years (2004)

Source: *CIA World Factbook
**UNICEF





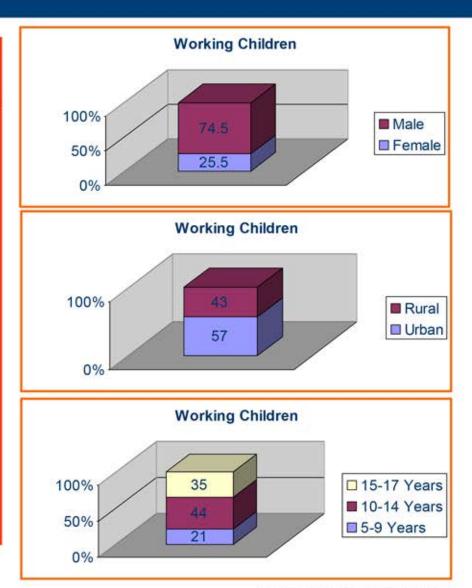
Child Labor

Average Age for Working Children: 12.5

Minimum Legal Age to Work: 14 years

Working Children:

18% of the Total 5-17 Year old Children



Source: ILO





Technology

Telephones - main lines in use:

- 907,000 (2007)
- 10.3% (2008)

Telephones - mobile cellular:

- 5.513 million (2007)
- 75% (2008)

Internet users:

- 1.677 million (2007)
- 26.66%

Source: CIA World Factbook





Other Resources

Laws:

- Banking Laws
- Labor Laws
- Child Laws

Reports:

- Access to Technology National Statistics Office
- ILO Child Labor Report
- UNICEF Statistics

