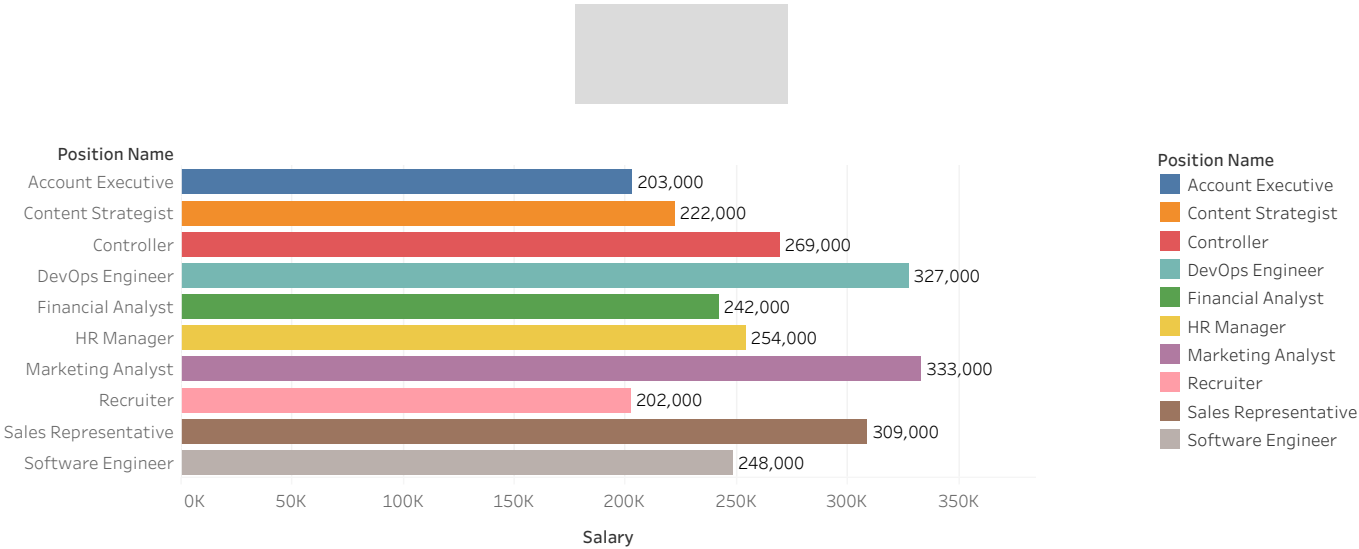


Sheet 2 — Employees per Position



Among all positions, **Marketing Analyst** and **DevOps Engineer** lead in total salary expenditure, indicating high demand or strategic importance of these roles.

Positions like **Account Executive** and **Recruiter** show lower salary totals, possibly due to fewer hires or lower average salaries.

The spread of salary sums gives us insight into workforce prioritization at a role-specific level.

Notably, the balance between technical (e.g., **Software Engineer**) and business-oriented (e.g., **Controller**) roles is quite even, supporting a hybrid organizational focus.