



إدراج للتجارة العالمية ش.م.م
Edraj International Trad L.L.C



OUR BUSINESS PHILOSOPHY

**COMING TOGETHER IS A BEGINNING. KEEPING TOGETHER IS PROGRESS.
WORKING TOGETHER IS SUCCESS.**

Our philosophy is founded on a commitment to sustainable growth and development in an ever-evolving global trading market. Its objective is to provide quality of the highest order in its worldwide businesses. Loyalty, trust, professionalism and international expertise, reinforced by the ability and determination to foster long-term relationships, are the hallmarks of Edraj International Trading L.L.C.

ABOUT US



Enriched with our diverse international experience, Edraj International Trading L.L (Edraj) has enjoyed exceptional growth and success in the GULF region, Middle East and India. We have built a global network of clients, partners and associates and have firmly established ourselves as experienced traders in a diverse range of intermediate products and commodities from Oil, Gas, Petrochemicals, Metals and Minerals, Building Materials, Machinery and Spare Parts, Technology and Innovation to Agro-Commodities.

The company has strived to fulfill the requirements of its partners who are mostly end manufacturers and ensures. As the company's partners grow in their respective businesses and expand through vertical.

WHY EDRAJ INTERNATIONAL TRADING LLC (EDRAJ)?



At Edraj, we strongly uphold our corporate values and passionately conduct our business in a highly ethical manner that promotes free enterprise, excellence and competitiveness.

Edraj International Trading L.L.C business is dominated by several key products and this will present opportunities For Edraj to explore new markets to source and to sell.

The company has strived to fulfill the requirements of its partners who are mostly end manufacturers and end users. As the company's partners grow in their respective businesses and experience and through vertical integration, Edraj grows with them by helping them to source the relevant raw materials, products and commodities.

We don't chase Money; we chase Solutions to Problems.....



VISION

To play a significant role and preserve the integrity of trading in the global market as well as become the preferred provenance for customers and suppliers incurring commodities, projects and services.

MISSION

Edraj International Trading L.L.C. aspires to provide a wide portfolio of products and services. Confidently maintains quality control and strive to obtain the most cost-effective solutions for our valued Clients.

OUR CORE VALUES

Integrity, Quality, Efficiency, Agility, Collaboration, Innovation, Commitment, Reliability, Safety & Trust.

We plant honesty and we receive your TRUST....



INTRODUCTION OF Syed ALMAS ALI – MD

As Professional Engineer in Oman: I have **30 years** of experience and work as *Highway and Bridge Specialist* in Muscat Municipality at Sultanate of Oman. The job consists of Project Management, Civil Engineering Operations, Client Services, Team Leadership, Quality Assurance, aContract Management, Design Management and Coordination. I have executed **460 million** (riyal Omani) equals to **1200 million** (US dollar) of most complex roads and Bridge projects independently in various 16 (sixteen) projects in the Sultanate of Oman. Ability to conduct surveys, collect data and draw conclusions to determine the feasibility and profitability of the project with a flair for adopting modern construction methodologies / techniques in compliance with quality standards. Proficient in swiftly ramping up projects with competent cross-functional skills and ensuring on time deliverable within pre-set cost parameters. Capable of using mathematical and statistical tools to provide the guidelines for the follow up of the project under consideration. An out of the box thinker, keen communicator with honed problem solving and analytical abilities.

As Professional Business

Seqlawi United LLC in Oman as Partner: I am along with one Indian partner own manganese, dolomite and limestone mines in Sultanate of Oman. I am having a partnership with a Mining Company called M/s Seqlawi United LLC at sult. of Oman. The manganese mine has been operational for the past seven years. The manganese ore has been exported to China for six years and presently continues to export to China. The following areas are taken care

M/s Smartwork Global (SWG) in India as Partner: We take this opportunity to introduce ourselves as a consortium of group of individual experts having exposure in the field of mining, trading of various commodities, logistics management, construction & infrastructure.

Please find below the introduction letter of SWG Company for more detail about the business profile of company.



INTRODUCTION

We take this opportunity to introduce ourselves as a consortium of group of individual experts having exposure in the field of mining, trading of various commodities, logistics management, construction & infrastructure. After several permutations & combinations we all decided to come together & thus resulted to the formation of the new entity in the name & style of “Smartwork Global”. Though the age of the company is not much but the people who constitute as the core Smartworking partners in the same have experience & expertise of the business for more than three decades. We present In brief the glorious three decades of journey of Smartworking partners as below.

As everyone is aware that India is a mineral rich country. Various kinds & grades of minerals & metals are consumed widely by different metal based industries operating in & outside India. The team SWG provides logistics & cargo handling solution of the same to the companies. This nature of operation gave an exclusive opportunity to the team members to work in close proximity with plant management to better understand their day to day requirements & act accordingly. Thus the supply system of SWG was initiated successfully. We have acted as an bridge.

Team SWG On The Following Minerals & Metals:

Limestone: We have acted as an bridge between mine owners & end consumers for both steel grade & cement grade of Limestone. SAIL, RINL, MMTC, STC, Tata Steel, JSPL, JSW, Essar group, Dalmia group, ACC, Ultra Tech, Binanni Group, India Cement etc. are a few names of the buyers.

Marble: We have a long standing trade understanding with M/s Selva Granite Chennai one of the highly reputed name in the cutting & polishing industry in granite, marble & other similar stones. Apart from the same the Team SWG members have granite Mining leases in the states of Odisha, Andhra Pradesh, Karnataka & Tamilnadu.

Chrome ore: The Team SWG deals with chrome ore produced by Orissa Mining Corporation & M/s B K Mohanty & Co. The Team SWG has long standing understanding with Rohit Ferro Tech, Ispat Alloys, ICCL, JSW, Visa Steel, Hinduja Steel, Shah Alloys for trading & supply of the same.

Manganese ore: The Team SWG deals with the ore produced by various private and public sector mines operating in Odisha like OMC, Rungta, OMM, Tarni Minerals, Essel Group etc. The Team SWG has long standing understanding with JSW, Tata Steel, JSPL, & various Pharma companies & Battery manufacturing companies for the trading & supply of the same.

Natural Gypsum: The Team SWG acts as facilitator between various international based Mine owners & Traders to supply the same to cement companies like Dalmia group, ACC, India Cements, Ultra Tech, JSW Cements, Lafarge Cement, emami Cement,.

Smart Work Global Presence:

The Network of SWG is not only limited up to India but also spread to other countries like China, Africa, Bangladesh, Srilanka, various European & American countries also. Team SWG plays a major role in import & export of various kinds of commodities like metals, agro commodities, electronics & software, garments, Pharma, Petro chemical etc. The Team SWG works for both private sector as well as several G2G procurement programs also.

The Team has a strong & dependable network in the Ministries of Petroleum & Chemicals, Steel, Mining & Geology, Infrastructure, Health, Information & Technology etc. in India thus giving us an upper hand to execute supply of commodities on an long term basis.

Team SWG has a dependable and established track record of Iron Ore International trading by exporting ore to Chinese steel mills for more than decade. To execute the same the Team SWG has dedicated storage spaces in Vizag port, Paradeep Port & Gopalpur Port as well. To provide hassle-free services the Team SWG has its own dedicated Logistics wing to ensure the on time delivery of required quantity of cargo in the desired F O B loading points. The Logistics Division of Team SWG has a dedicated fleet of 500+ lorries operating round the clock to achieve the target. The Ore Export & Logistics team is managed under the supervision of highly experienced SWG Team members having vast exposure in the field for more than two decades.

M/s Odisha Andhra fish culture in India as Partner: We are doing sweet water fish aquaculture in 400 acres of land near Khurda, Odisha India. We are exporting fish and shrimps from India to other part of world.

Edraj International trading LLC. in Oman as Managing Director: We are into international trading and dealing with below stated verticals.

- 1. All Metals and Minerals. - 2. Petroleum refinery products.**
- 3. Crude Oil and Gas (LPG/ LNG) - 4. All Bulk Commodities.**
- 5. PPE and Medical Products - 6. Investment Management.**
- 7. Financing Solutions and Consultancy.**
- 8. Aquaculture Project (Fish and shrimps)**
- 9. Procurements of Ships and Management. - 10. Owning Mines and logistics**

FINANCING SOLUTIONS - FINANCIAL CONSULTING

FORFAITING SOLUTIONS

We understand the strict financial guidelines which lead to success as a trader. In order to reach into that elite bracket as a world class trader, there must be both financial experience and financial innovation present in equal measure. We offer this precise mix through our highly trained financial consultants who have extensive trading and financial experience, but who also keep their fingers on the pulse of technological and financial innovation in all sectors of the world. Our consultants offer important financial advice for those trading in the commodity and industrial sector which makes all the difference to our clients and partners. We believe in the smallest of details and that is why our approach is to provide financial advice for each part of your trading business from origination through to sales.

WE ARE HERE TO HELP YOU

Our financial advice for banking and private financing producers covers three key areas: Problem Solving, Efficiency, and Growth. First, our financial consultants will identify problematic areas which are stopping your business from reaching its potential. Second, procedures will be put in place to ensure that all aspects of your business are working to peak performance. Third, our consultants will help you to identify areas of growth and opportunity where your finances can be invested to maximize your income and create sustainability.

Edraj Company does buy trade or trade-related receivables on a without-recourse basis from our customers. In this form of transaction the seller is only liable for the legal existence but not for the recoverability of the receivable sold to us.

BACK-TO-BACK SOLUTIONS

Edraj commodities consider participating in L/C-based back-to-back transactions to assist other trading companies in financing their commodity trades. An extensive network of correspondents and investors coupled with our trading tools and expertise are being used to deliver a tailor-made solution in every single case.

FINANCIAL BANKING INVESTMENTS -- SOLUTIONS AND ELIGIBILITY -- INVESTMENT ON TRADE PLATFORM:

You are eligible if you are ready to submit KYC and one of the following documents:

- MT799 Block Fund - Cash backed / Credit lines backed from prime bank.

Starts from \$100mn up to \$5bn

- SBLC/BG MT760 from Investor's Bank or from Third Party Account

Starts from \$100mn up to \$5bn

- Admin Rights to use the Money.

Starts from \$5mn up to \$2bn

- Existing Assets' Valuation / Insurance Documents - Gold / Hotel / Plot / Manufacturing units / Commercial, Residential, Agriculture land / Commercial, Residential revenue property / Renewable Energy units / Yacht / Ship / Plane / Machines (and more) with valuation / Insurance report,

Starts from \$5mn up to \$2bn

- Existing Assets' Security House Document - Gold / Diamond / Gems / MTN / LTN / Historical Bonds with valuation report / Insurance report and Security House Document

Starts from \$100mn up to \$5bn

- Personal loans and commercial loans for any sectors and amount on selected countries.

We will help you to introduce to platform/bank after approval your documents, structure the proposal, document submission and deal closure.



INVESTMENT ON COMMERCIAL BULK SHIPS (Vessels)

Edraj International Company has invested on four commercial bulk ships (Panamax Bulk Carrier 13 Mil x 2 = 26 Mil and MR Tanker of 40K-45K DWT: 8 Mil x 2 = 16 Mil). Edraj International Company has outsourced shipping management services to M/s SKYHART MANAGEMENT SERVICES PVT LTD (SHMS) based out in India and Dubai.

SHIP MANAGEMENT

SHMS experts in providing cost effective international services. With world events necessitating the highest standards in flawless operations, quality of service within available operation costs. SHMS's experience and strengths are greatly beneficial in meeting these needs.

SHMS's team of Maritime Professionals cater to individual requirements from ship owners and ensure that their assets remain preserved in the most optimal way and ships are operated in a Safe and Efficient manner.

SHMS has developed Comprehensive Ship Management Solutions that make financial sense both to the company, its present and future customers.

TECHNICAL MANAGEMENT

SHMS provides technical support to keep vessels well-maintained and safe for operations. All this while ensuring that they are also at optimum performance levels with minimal downtime. A dedicated team of professionals ashore and on-board continuously monitor the performance of each vessel proactively from a maintenance and condition monitoring standpoint.

The team provides a complete range of technical, commercial, procurement, crewing and safety services for most types of vessel.

CREW MANAGEMENT

The onboard crew is at the forefront of all activities and the key to a vessel's safe and smooth day-to-day operation. We understand that crew management is one of the most important factors in efficient running of the vessels we manage and we are fully aware that safeguarding these vessels' and their owners' interests requires the highly efficient utilization of the crew. We maintain one of the India's largest pools of highly qualified, motivated and dedicated seafarers who fulfil the demanding requirements of this rapidly expanding market. We use modern search and selection methods to ensure that our employees not only have the required professional qualifications, but also the required personality. Our crew management services include recruitment, selection, training and management of officers and cadets and rating them for deployment on a wide range of vessel types.

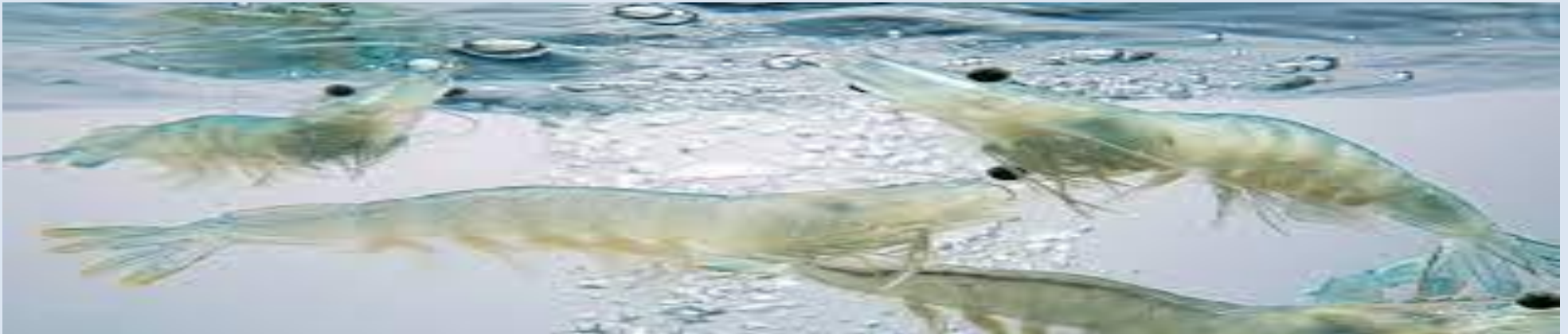
COMMERCIAL MANAGEMENT OF THE VESSELS, INCLUDING:

- Chartering and daily operation of the vessel, including bidding for tenders and long/medium term contracts and fixing of the vessel on behalf of the owners;
- Interaction with ship agents, stevedoring companies, ship chandlers, port authorities, freight brokers, charterers;
- The appointment of ship agents, ship chandlers and other partners and the organization of ship services in ports

OPERATIONS, ENCOMPASSING:

- The safe, economic and efficient management of the vessel;
- Arranging bunkers, appointing agents and surveyors associated with the commercial operation of the vessel/project, providing voyage instructions and weather routing.

ACUACULTURE OF L. VANNAMEI SHRIMPS PROJECT IN OMAN



1. Introduction:

Edraj International Company has invested on aquaculture Vannamei Shrimps project on 400 acer (160 hectares) land in OMAN. During the last three decades shrimp industry has grown many fold, experiencing set back in the period 1995-2000 due to wide spread disease 'WSSV' outbreak. *SPF L.vannamei*, a native of Latin America grows very fast, tolerates wide salinity fluctuation, requires less protein ,a column dweller and a good scavenger having international demand as it yields more meat than other shrimp species. The over increasing demand of shrimp and shrimp products in the world market has resulted in the wide gap between supply and demand in the international market. Shrimp catch from capture fisheries is dwindling. This has necessitated the need for exploring new avenues for increasing shrimp production through aquaculture. Shrimps are called the 'Pinkish Gold 'of the sea because of its universal appeal, unique taste, high unit value and increasing demand in the world market.

Globally, marine shrimp continue to dominate crustacean aquaculture with 3 major species. *L. vannamei* is one of them. The introduction of SPF (specific pathogen free) vannamei brood stocks further enhances the scope of high production eliminating some threatening disease. The first introduction of *vannamei* to Asia apparently occurred during 1980 to Philippines, followed by Taiwan and spread to other Asian nations like Thailand, Vietnam, India and Malaysia.

2. Highlights of L. Vannamei Aquaculture:

Culture of L Vannamei, is being taken up in many countries because of the following characteristics:

- i. It grows as fast as *P. monodon* up to 20 g.
- ii. It is easier to culture in very high stocking densities of up to 150/sqm due to their less aggressive nature.
- iii. It is tolerant to wide range of salinities of 0.5 to 45 ppt .
- iv. It is very tolerant to low temperatures of up to 15 degree centigrade
- v. It requires comparatively low protein feed (20-35%).
- vi. It is an easy to breed species and hence domestication of the species is very successful with the production of SPF stock. Commercial availability of SPF/SPR and High-health stock is an added advantage.
- vii. Selective breeding work for the production of SPR brood stock is easier because of the short generation period and easier captive breeding.
- viii. Higher survival rates in hatchery (50-60%).
- ix. Has a very good market in the US, as the most preferred species with higher meat yield (66- 68%).

3. PICTURES OF AQUACULTURE L. VANNAMEI SHRIMP





Edraj International Trading L.L.C

OUR EXTENSIVERANGE OF
PRODUCTS & COMMODITIES

INTERMEDIATE PRODUCTS OF OIL & GAS



Our Intermediates products range includes:

- Crude Oil
- Aviation Fuel
- Gasoline
- Gas Oil
- Base Oil
- Process Oil
- Kerosene
- Bitumen
- Petrolatum
- Paraffin Wax
- Greases & Petroleum Coke

METALS & MINERALS



We trade in most of the industrial metals & minerals (ferrous & non-ferrous) listed below in bulk cargo shipments, we offer the following.

- Coal
- Carbon & Charcoal
- Copper & Brass Product
- Iron & Ferro Alloys and more
- Construction Steel Items
- GI Steels and Coils
- Steel Billets
- Aluminum

AGRO COMMODITIES



We have a reputation for being one of the most reliable sources of market intelligence thanks to our strong fundamental research on trade flows and our futures market analysis. Our insights have helped us deepen the customer relationships we have in key consumption markets and increase our volumes significantly. Edraj is one of the international pioneer trading companies of Agro commodities which include:

- Spices
- Grains & Cereals
- Pulses
- Sugar
- Rice

BUILDING MATERIALS



Edraj is one of the international pioneer trading companies of Building Materials which includes:

- Reinforced Steel Bars
- Cement
- Timber
- GI Corrugated Sheets
- Marbles & Granites
- Polythene Sheets
- Full range LED Lights
- Specialty Glass Products – Japan

CHEMICALS & PETROCHEMICALS



Our range includes:

- Bitumen
- Penetration Grade
- Bitumen 40/50
- Bitumen 60/70
- Bitumen 85/100 or 80/100
- Viscosity Grades
- Bitumen VG30
- Cut- Back (Medium Grades Curing)
- Cut-Back MC-30/ Cut-Back MC-70/Cut-Back MC-250
- Acrylonitrile Butadiene Styrene (ABS)
- Crystal Melamine



METALS & MINEALS



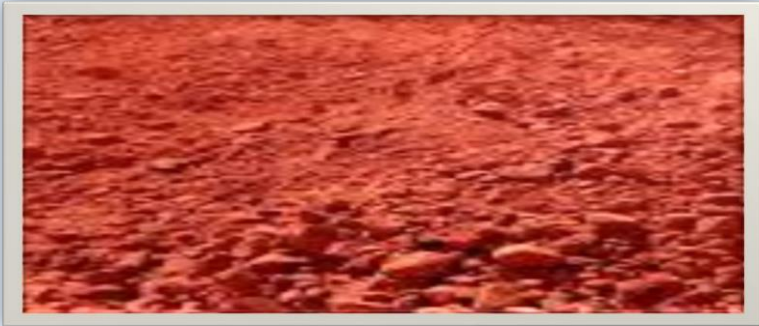
ALUMINUM FAMILY

- PRIMARY ALUMINUM INGOTS
- SECONDARY ALUMINUM INGOTS
- SHREDDED AUTO CAST
- UBC (USED BEVERAGE CAN)
- FOIL SCRAP
- AUTOCAST SCRAP
- ALUMINA (AL203)

COPPER PRODUCTS



COPPER ORE



COAL



IRON ORE

OMAN MINERALS

Presence of Minerals in Oman

Metallic Minerals

- ☐ Copper
- ☐ Gold
- ☐ Chromite
- ☐ Magnesium
- ☐ Laterite
- ☐ Lead & Zinc



Non- Metallic minerals

- ☐ Marble
- ☐ Limestone
- ☐ Dolomite
- ☐ Gypsum
- ☐ Quartz and Silica
- ☐ Clay



River pebble



granite



basalt



iron ore



limestone



quartz



gold



copper and so on

DIAMONDS – ROUGH & POLISHED

Uncut Diamonds (Rough)



Cut Diamonds (polished)



GOLD – BULLION and DORE



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Indicative price of our Products

No	Commodities	MOQ- IN MT	MAX	Origin	Price	Payment Term
1	ALUMINUM(PRIMARY)	1000MT	20,000MT	RUSSIA/AFRICA	LME-3%	TRANSFERABLE LC
2	ALUMINUM (SECONDARY)	200MT	5000MT	RUSSIA/AFRICA/SRILANKA	LME-5%	
3	Copper - cathode	1000MT	50,000MT	AFRICA	LME-3%	
4	Copper Millberry	500MT	30,000	AFRICA/UK/RUSSIA	LME-5%	
5	GOLD – DORE	100KGS	8k~10k	AFRICA	LBMA-5%	
6	GOLD – BULLION	500KGS	TBC	HK/THAI/SWITZERLAND/FRANKFURT	LBMA-3%	
7	HMS	2000MT	50,000MT	UK/UAE/AFRICA	TBC(320\$ APPROX)	
8	IRON ORE	100,000MT	800,000 MT	AFRICA	95\$ FOB	
9	PET COKE	TBC	TBC	GCC/RUSSIA	TBC	
10	USED RAILS	100K MT	500K MT++	KSA	230\$	

A. CHEMICALS & PETROCHEMICALS:

Our chemicals & petrochemicals range includes:

- Bitumen
- Penetration Grade
- Bitumen 40/ 50
- Bitumen 60/ 70
- Bitumen 85/100 or 80/100
- Viscosity Grades
- Bitumen VG30
- Cut- Back (Medium Grades Curing)
- Cut-Back MC-30/ Cut-Back MC-70/Cut-Back MC-250
- Acrylonitrile Butadiene Styrene (ABS)
- Crystal Melamine

B. INTERMEDIATE PRODUCTS OF OIL & GAS:

Our Intermediates product of gas & oil range includes:

- Crude Oil
- Aviation Fuel
- Gasoline
- Gas Oil
- Base Oil
- Process Oil
- Kerosene
- Bitumen
- Petrolatum
- Paraffin Wax
- Greases & Petroleum Coke
- LPG and LNG

C. METALS & MINERALS:

We trade in most of the industrial metals & minerals (ferrous & non-ferrous) listed below in bulk cargo shipments, we offer the following.

- Coal and Coke
- Carbon & Charcoal
- Copper & Brass Product
- Iron & Ferro Alloys and more
- Construction Steel Items
- GI Steels and Coils
- Steel Billets
- Aluminum
- Manganese
- Lime stones – Marble
- Gabbro stones
- Micro silica
- Cement and Clinkers
- Gypsum
- Dolomite
- Sand – Natural - Washed

D. OTHER PRODUCTS (MATERIALS BUY/SALE):

1. ORE TYPES:

IRON ORE
COPPER ORE
MANGANESE ORE
ALUMINA OXIDE
COLTAN
CHROME ORE

2. PRECIOUS METALS:

GOLD –DORE
GOLD –BULLION
ROUGH DIAMONDS
POLISHED DIAMONDS
PRECIOUS STONES (EMERALD/ RUBY ETC..)

3. HEAVY METALS

HMS 1&2
SHIP SCRAPS
RE BAR (STEEL)

USED RAILS.
ALUMINUM
ALUMINUM WIRE SCAP
PVC SCRAPS

4. FERTILIZER:

DAP
UREA & OTHER
FERTILIZERS

5. PPE AND MEDIAL PRODUCTS:

PPE KIT, Oxygen Concentrator, Oxygen plant, Oxygen plant, Pulse Oximeter and Ventilators
3M MASK/ 3ply Mask/ N95
Nitrile/ Latex/ Venal Gloves (any brand of 100/ 200/ 300 box)

6. GAS:

LPG (liquefied petroleum gas)
LNG (liquefied natural gas)

7. FUEL OIL:

REFINERY PETROLEUM (D2, JP54, Jet A-1 & ETC..)
ALL KINDS OF BASE OIL

YOU NAME IT OUR TEAM WILL ORGANIZE IT



COME WITH EDRAJ GROW WITH US



OMAN CHAMBER OF
COMMERCE & INDUSTRY



مجلس تجارة وصناعة عمان

شهادة انتساب Membership Certificate

Oman Chamber of Commerce Industry hereby certifies that the		نشهد غرفة تجارة وصناعة عمان بأن	
Edraj International Trad LLC		إدراج للتجارة العالمية ش.م.م	
CR No	1337193	١٣٣٧١٩٣	رقم السجل
Registered in the grade	First	الأولى	سجلت بالدرجة
OCCI No	1126762	١١٢٦٧٦٢	رقم الغرفة
Date of issue	14/02/2021	١٤/٠٢/٢٠٢١	تاريخ الإصدار
Date of expiry	09/02/2022	٠٩/٠٢/٢٠٢٢	تاريخ الانتهاء
Head Office	Muscat Governorate	محافظة مسقط	المقر الرئيسي



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Edraj International trading LLC

COMPANY REGISTRATION CERTIFICATE

ADDRESS & CONTACT DETAILS

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THANK YOU



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