TRIMLINE SYSTEMS & SOLUTIONS

Bihi Towers 9th Floor, Room 5 Moi Avenue Tel: 0710563359
P.O. Box 35351 – 00100, Nairobi, Kenya   Email: info@trimline.co.ke

MICROSOFT DYNAMICS SACCO SOLUTION
Financial Proposal

Monday, May 28, 2019

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Document and Contact Information

Proposal Information	
Document Version:	1.0
Proposal Document Date:	Monday, 28 May, 2019
Physical Address / Office Location:	Bihi Towers 9th Floor, Room 5 Moi Avenue P.O. Box 35351 – 00100, Nairobi, Kenya
Contact Person:	Paul Njoroge.
Telephone:	Cell – 0710563359

2   EXECUTIVE SUMMARY

Proposal Addressed to:	Procurement Department
Date of Financial Proposal:	
Subject of Approval:	Request for Approval of Sacco solution as a model for, Delivery, Installation, Implementation, and Commissioning of an Integrated Sacco solution.

We offer to provide the services described in the Statement of Requirements, in accordance with the terms and conditions stated in this technical proposal referenced above.

We undertake to abide by the Code of Ethical Conduct for Bidders and Providers during the procurement process and the execution of any resulting contract.

3 COMMENTS ON STATEMENT OF REQUIREMENTS

3.1 DATA SECURITY AND INTEGRITY OF DATA

The Sacco solution offered by TrimLine Solutions is compliant with international accepted standards for secure storage of data on servers and transmission of sensitive data over networks (username/ password, encrypting, biometric access etc.). The integrity of the database must be guaranteed against hacking, system corruption, and unauthorized manipulation. The system logs all security related events. e.g., security features passwords control, etc.

3.2 DISASTER RECOVERY STRATEGIES

The system allows for automated and manual backups over the network. Disaster recovery strategies for the database are provided comprehensively in the user manuals, this ensures that recovery and/or reconstitution of a corrupt or non-accessible database can be achieved in a minimum of time. e.g., backups, restoration process, etc.

3.3 SUPPORT

We provide initial start-up support to users of the system. As users get acquainted to the system new ideas or areas that might not have been analyzed earlier arise. We discuss advice and agree on tackling these new ideas. We evaluate any areas that might require further attention through help desk, e-mail, telephone, remote assistance over the Internet and on site visits.

4 COSTING STRUCTURE

We, the undersigned, offer to provide the consulting services for the Supply, Delivery, Installation, Implementation, Integration and Commissioning of Sacco Solution on:

4.1.1 Implementation plus revenue share

Functional Components	Quantity	Unit Price	Total (Kshs)
Initial Software Development Costs	1	250,000.00	250,000.00
Setup and integrations	1	90,000.00	90,000.00
Customizations	1	50,000.00	50,000.00
Sms sender id setup	1	10,000.00	10,000.00
Sms cost		1.00	
TOTAL			400,000.00

5 TRIMLINE SOLUTIONS PROFILE

5.1 WHO ARE WE?

At TrimLine we recognize the fact that quality software comes as a result of a quality Development Process. In view of this, we have implemented a Project Management Process through which quality is continuously monitored and ensured along the Software Development Cycle. Our solutions are thoroughly tested and are presented in a form

convenient for the target users but with the details of their sophisticated information needs taken into consideration.

Our developers have an Education background with vast teaching experience and are in full control of the Software Development Process; this enables them to analyze and understand our customer's needs, which is paramount in facilitating delivery of user friendly and quality IT solutions that we set out to provide to our customers.

5.2 OUR MISSION

We endeavor to provide user friendly, realistic and high quality IT solutions capable of handling our customers' sophisticated and ever-changing business requirements.

In order to achieve this, we continuously develop the necessary knowledge and competencies through a people dedicated to the delivery of an outstanding service to our customers.

As we do business we pursue the satisfaction and achieve the best welfare of our customers, our people and our other diverse business and peripheral stakeholders.

5.3 OUR COMMITMENT TO YOU

We add value all our customers by offering quality service. We believe in creating and maintaining long-term business relationship through our product delivery, commitment and service to our valued customer.

5.4 OUR CUSTOMERS

We have vast knowledge of developing Sacco solutions and other integrations which covers many sectors some of them being

- Agency banking applications
- Atm bridges
- Mobile banking Mobile bankings
- Dairy industry
- Transport. among others

Some of our customers include
- Homabay county women sacco
- Mwalimu sacco
- Nyala Dairy
- Embassava sacco
- Lopha multipurpose sacco