

Erik Van Winkle

OPERATIONS · TECHNOLOGY

Atlanta, Georgia U.S.A.

☎ (+1) 404-754-8648 | ✉ ewvanwinkle@gmail.com | 🌐 erik-van-winkle

Summary

Pioneering DeSci builder with extensive connections and proven excellence in networking, public speaking, and understanding niche technical concepts. Strongly established in Web3 and academic infrastructure, adept at supporting emerging companies through expertise in operations and organizational design. Passionate about navigating complex challenges in the DeSci ecosystem and securing pivotal footholds for decentralized infrastructure. Seeking a role that blends interpersonal skills, a robust network, analytical expertise, and operational experience to advance technological innovation.

Work Experience

DeSci Labs

2022 - Present

HEAD OF BUSINESS DEVELOPMENT

Online

- Secured DeSci Labs' inclusion in grant proposals totaling over €20M
- Built and maintained key relationships with industry leaders in academia and technology, establishing continuous communication channels
- Developed and led a 50+ person community promoting DeSci Labs technologies, resulting in 10+ conference proposals, 6 smaller grants, and increased visibility

HEAD OF OPERATIONS

Online

- Established and streamlined hiring processes, playing a crucial role in selecting a 20-person team
- Served as the initial point of contact and relationship manager for a VC raise of \$4M at a \$20M valuation
- Conducted 50+ page deep dive analyses on potential partnering organizations to ensure long term stability of time investments

Ernst and Young

2019 - 2022

IT TRANSFORMATION AND PRODUCT MANAGEMENT

Various

- Conducted an in-depth cybersecurity inventory and audit, coordinated with SMEs to eliminate redundancies, achieving \$2M in annual savings. Identified 10 security concerns and data privacy violations for the CIO to address
- As the first Product Owner, collaborated with executives and division leaders, leading a team to develop specialized internal tools aligned with IT infrastructure and support teams
- Played a key role in a \$8B asset divestiture, defining IT architecture for the spin-co, managing reporting and analysis pipelines for program management, and assisting in securing \$75M in follow-on business

Volunteering

GOFAIR Foundation

2023 - Present

FIRST FELLOW

Leiden, Netherlands

- Spent three months in the Netherlands learning as a fellow for leaders in the academic infrastructure movements
- Kicked off GOFAIR's FAIR consulting arm, now including 50+ participants from academic organizations primes as early adopters
- Assisted in the creation of the LIFES incubator for FAIR service providers spanning AI, Big Data, Compute, and more

DeSci Boston Conference

2022 - Present

FOUNDER & ORGANIZATIONAL LEAD

Boston, Massachusetts U.S.A

- Raised all necessary funding for the first year, ensuring the event took place by securing sponsorships, organizing venues, coordinating speakers, and managing attendee logistics
- Established and managed committees for the second year, overseeing a team of 10 and managing finances to drive strategic initiatives and operational excellence
- Managed a global community of 500+ members, fostering a cohesive and engaged network of participants and stakeholders

DeSci Amsterdam Conference

2022

FOUNDER & ORGANIZATIONAL LEAD

Amsterdam, Netherlands

- Raised all necessary funding, securing sponsorships and partnerships with leading industry organizations
- Organized all event logistics, including venue selection, speaker coordination, and attendee management, ensuring a seamless experience
- Managed day-of operations for a 300+ person event, overseeing volunteers and staff to deliver a high-quality, engaging conference

ConstitutionDAO

2021

SOTHEY'S LIAISON

New York City, New York U.S.A

- Helped spin up a team of 30 people who crowdsourced \$50M in 7 days from 30,000 individual contributors to buy a copy of the U.S. Constitution at auction
- Served as the liaison between the core team and Sotheby's, the auction house responsible for the copy of the Constitution
- Managed a community of 30,000 people across various social platforms, fostering engagement and communication

Honors & Awards

2023	Fellowship , GO FAIR Foundation	Leiden, Netherlands
2022	Ecosystem Steward , DeSci Community	Online
2021	Outstanding Young Talent - Gold , Ernst and Young	Online
2020	Cultural Excellence Award , Ernst and Young	Online

Speaking Engagements

2024	10 Years of FAIR Convening , GOFAIR Foundation	Leiden
2024	AuraNova Event at DeSci Denver , AuraNova	Colorado
2024	FDO2024 (Paper Accepted) , FDO Forum	Berlin
2024	Filecoin and UMD Geosciences , Decentralized Geosciences Day	Maryland
2024	Poster Session at ALA2024 , American Library Association	San Diego
2024	Monthly Speaker Series , Royal Society of Chemistry	Online
2024	SciOS at DeSci Denver , Filecoin Foundation	Colorado
2024	Software in Open Science (Paper Accepted) , CERN and NASA	Virginia
2024	SuperCompute 2024 , Georgia Tech	Atlanta
2023	Honorary Guest Speaker , Blueridge Center at UVA	Virginia
2023	3PFF and FAIR Awareness Series , Center for Open Science	Virginia
2023	3PFF and FAIR Awareness Series , Technical University of Vienna	Vienna
2023	Mainnet , Messari	New York
2023	PIDFest , Various	Prague
2023	SciCon , ResearchHub	Online
2023	SciDataCon at International Data Week , CODATA and Research Data Alliance	Salzburg
2023	Web3ATL , Georgia Tech & 404DAO	Atlanta
2022	SciCon , ResearchHub	Online
2022	DeSci Day , Eth Amsterdam	Amsterdam
2022	Schelling Point , ETH Amsterdam	Amsterdam
2022	Web3ATL , Georgia Tech & 404DAO	Atlanta

Education

Georgia Institute of Technology

B.S. IN MECHANICAL ENGINEERING

Atlanta, Georgia U.S.A.

- Recieved James G. Wohlford Excellence in Co-operative Education Scholarship and Sigma Phi Epsilon Balanced Man Scholarship