

Hugo Gómez Villarreal



"Supply chain's expert, resource's optimizing and savings maker"



Student career:

- Diploma in General Administration – Universidad Iberoamericana.
- Industrial Chemical Engineering – E.S.I.Q.I.E / Instituto Politécnico Nacional.

Languages:

- Spanish native language.
- English – advance level.

Knowledges

- Lean Sigma.
- Lean Tools:(PDCA, Ishikawa, FODA,Kaizen teian).
- Process control, TPM, RCP, MP2. SO&P.
- Suppliers management.
- Audits (ISO 22000, ISO 9001 STPS).
- Budgets elaboration and management.
- Diagnosis of capacitation needs.
- Management of investments to capital.
- Security (Loto system, Yellow cards, brigades, 5s).

Skills

- Integrator leadership focused in results.
- Elaboration of high performance self-directed team.
- Effective application of the administrative process and the continuous improvement cycle.
- People management.
- Organizational design and change's management.
- Systematic and structured thinking.
- Administration by goals

Job experience:

	Company	Achievements	Functions/ Responsibilities:
	<ul style="list-style-type: none">• 2024 Supracare Edo. De Mex Supply Chain Manager	Supply process alignment. Leveling inventories of materials For production. Essence assortment automation. Implementation of continuous improvement in the planning department.	Optimization of supplies of raw materials and packaging material. Supply coordination to points of sale. Coordination of strategies with commercial areas. Establish strategies to minimize costs, Develop supplier and find efficient use of Resources available to the Company and the Supply Chain.
2022-2024	Schettino S.A. de C.V. Orizaba Ver, México Supply Chain Manager	Achievements 25% of reduction in the packaging costs. WMS implementation. Monitoring of transport within the plant. Preparation of legal matrix of transport Documentation.	Functions/Responsibilities: Coordination of timely supply to customers Adequately manage the production capacities of the plants. Evaluate the sales forecast. Manage the transport fleet. Warehouse management. guarantee the planning of raw material and packaging material to meet production schedules. SOP Execution.
2013 – 2021	Alpla Trading S. A. de C. V. Orizaba, Ver., México. Plant Manager	Achievements <ul style="list-style-type: none">• 8% of reduction in the maintenance costs.• Record of 1300 days without accidents through implementation and reinforcement of the Safety Culture.	Functions/Responsibilities: <ul style="list-style-type: none">• Coordinated and planned deployment of resources for the achievement of the strategic projects.• Capital investments management.

		<ul style="list-style-type: none"> • Statistical process control implementation. • 8% reduction in changing molds time applying SMED. • Zero claims in the last four years. • RCM implementation, wasted time reduced by an 8% and reduction of the product decrease by an 14%. • Zero findings in external audits in the last two years (ISO22000). 	<ul style="list-style-type: none"> • Achievement of the monthly and annual financial goals. • Human resources management <ul style="list-style-type: none"> • Promote and secure a healthy and safety work ambience. • Assure the accomplishment with the external and internal audits. • Assure the availability of the operational systems.
2003 – 2013	Alpla Trading S. A. de C. V. Toluca, EDOMEX., México. Planning and Logistics Manager MEX & CEAM	Achievements <ul style="list-style-type: none"> • Accomplishment of the 98% of the transport Budget. • Raise from 82% to 96% of the accomplishment of the shipment plan. • Decrease of the 8% in the transport cost. • Decrease of the 6.7% in inventories through politics and inventory planning implementation. • Decrease of the 14% in bad quality events through coordination with the maintenance, production and project area. • Processes planning standardization in Mexico and Central America. 	Functions/Responsibilities: <ul style="list-style-type: none"> • Optimization of the transport cost. / Annual budget transport cost elaboration. • Transport planning and coordination. • Goals, strategies and indicators achievement of the strategic corporate plan. • S&OP planning. • Installed capacity RCCP evaluation. • Prevent inventory potential scenarios for all the clients and their categories. • Participate in the annual sales budget elaboration. • Accomplishment with the client's expectation as to date and delivered amount.
2002 – 2003	Kraf Foods. CDMX, México. Supply Chain Analyst	Achievements <ul style="list-style-type: none"> • 18% reduction in distribution costs. • Increase of the Fill Rate from 95% to 98%. • Client's returns reduced by a 3.8% and \$36,000 USD annual savings. 	Functions/Responsibilities: <ul style="list-style-type: none"> • Supply chain alignment. • Optimization of the distribution cost through the analysis of the sales plan. • Projects in order to reduce the distribution cost and the inventory levels. • KPI's and BSC establishment. • Negotiation and dealing with clients. • Distribution routes analysis. • Elaboration of strategies in order to increase the fill rate
1994 – 2001	Nabisco, S. A. de C. V. (CDMX., México) Supply Chain Coordinator (2000 – 2001) Planning and Materials Supply Coordinator (1997 – 2000)	Achievements <ul style="list-style-type: none"> • 12% reduction of the finished product inventory cost. • Variability decrease of the forecast by 5.6%. • Improvement of the fill rate from 94% to 96.5% through aligning the supply chain. • Sales increase by a 18%. 	Functions/Responsibilities: <ul style="list-style-type: none"> • Manage the supply chain. • Implement strategies in order to reduce the finished product inventory cost. • Analyze and solve supply chain problems. • Stablish common goals among supply chain areas (stock, logistic, distribution, sales, purchasing department). • Planning of the product's importation and assembly plant's management. • Forecast accuracy execution and analysis. Functions/Responsibilities: <ul style="list-style-type: none"> • Preparation of the master production plan. • Generation and monitoring of production orders.

Quality coordinator (1994 – 1997)

- **Resource optimization** with labor savings of \$ 12,300 USD per year.
- **Inventory reduction** of 18% equivalent to \$ 143,000 USD per year.
- **Increase** in supplier delivery reliability of 23%.

Achievements:

Savings of \$ 128,000 USD for process control

- **Reduction** of waste by \$ 25,500 USD per year
- **Approval** of quality system audits.Reducción by 30% in product rejections in a period of 8 months.

- Carrying out a "Project for the optimization of productive resources" in conjunction with the areas of production, industrial engineering, maintenance and human resources.
- Optimization of supplies of raw materials and packaging material.
- Supplier audits to improve their reliability in deliveries.
- Strategic planning of line activities according to customer demand.

Functions/Responsibilities:

- Identify and develop projects to improve the quality of products.
- Statistical analysis focused on reducing waste costs.
- Implementation of process control.
- Training for supervisors to reduce rejected product
- Collaboration in Project "Automation of raw material in the pasta plant".
- Implementation of the quality laboratory in the plant.