

TIMELINE ACCELERATION

SURPRISE! Your timeline just got compressed.

THE NEWS: Your Executive Sponsor just returned from a board meeting. The board wants to see results from this AI initiative **by Q4** (3 months from now, not 6).

The CEO said: *“Competitors are moving faster. We need to show AI progress this quarter. Can you deliver in 3 months?”*

YOUR TASK:

1. What can you realistically deliver in 3 months?
2. What gets pushed to a “Phase 2” later?
3. What new risks does this acceleration create?
4. Should you push back? If yes, what’s your argument?
5. What’s your counteroffer/compromise?