



Company Overview

End-to-end Cloud & DevOps Solutions including - -Executed 100+ Cloud projects and 50+ DevOps projects for global customers in APAC, USA, & Europe -Consultancy, Cloud Infra design, deployment, & support services for enterprise Cloud & Cloud native apps -End-to-end solutions including complete automation leveraging Infrastructure as Code, CI/CD pipelines, microservices & Serverless

Practice Areas

- DevOps Services
- AWS Services

What Makes Us Different

- We provide end-to-end solutions and services for AWS and multi-cloud.
- FINOPS for Cloud.
- Consultancy for simple to complex cloud-based solutions.
- Enterprise-level Cloud design, deployment, and support.
- End-to-end automation and SDLC leveraging Infrastructure as Code, DevOps, CI/CD pipelines, etc.
- Executed 100+ Cloud projects – Small to Large scale Enterprises.
- Executed 50+ DevOps projects end to end.
- Having highly satisfied global clients in the USA, EUROPE, APAC, and India.
- We are a team of experts with a global presence and strong expertise in IT, Cloud, and DevOps.
- Certified professionals in AWS, Azure, GCP, Hashicorp, Citrix, Cisco, Checkpoint, ITIL, PMP, etc.

Solutions Sweet Spot

AWS Migration & Modernization

- Migration From On-Premise To AWS
- AWS Application Modernization & Refactoring
- Environment Assessment, TCO Analysis, Architecture Design, & Build
- Post Migration Support

AWS CLOUD MANAGEMENT

- Managed services for a cloud environment
- Automation, System Health Checks & Updates
- Monitoring, Alerting, Patching ,Updating & Security Scanning
- Reporting & Performance Analysis
- Service management for 24/7/365

Managed AWS Security and Compliance

- AWS Threat Detection & Remediation
- 24x7x365 AWS Security Monitoring
- Client-Side Data Encryption & Data Integrity Authentication
- Server-Side Encryption
- AWS Regulatory Compliance

AWS DevOps implementation & delivery

- Containerization & Microservices with EKS, ECS- ec2 & fargate, ECR, and self-managed K8's
- CICD: API, CodePipeline, CodeCommit CodeBuild, CodeDeploy
- Observability with Prometheus, Grafana, OpenSearch/ELK, AWS Config, Cloudwatch, CloudTrail ,
- Terraform (IaC), ansible, packer, AWS EC2 API, AWS CLI
- Infrastructure Automation implantation : AWS Beanstalk, AWS Lambda, AWS Auto-Scaling, ASG etc
- Lambda,Test automation tools, AWS Auto-Scaling

Solutions Sweet Spot

Mid-size Businesses and Well-funded Sartups

We partner with them to architect, build and manage entire app stacks and/or hybrid systems, using a combination of different technologies as per the client’s business requirements and budgets

Reference clients: FreedomSquare, Librelabs, Prognohealth, SK Technologies, Varad Consultancy

Key Technologies & Partnerships

Cloud Ecosystem

- AWS Authorized Commercial Reseller
- AWS Public Sector Partner

Systems & Networks

Linux/Windows, EKS, ECS, VMware, Calico

Software, Databases

Open-source technologies and application development stacks, Java, MySQL, PostgreSQL, MySQL, MongoDB, ScyllaDB, Jenkins, Prometheus, Grafana, Hashicorp Vault & Consul, KONG api, Traefik etc





Key Verticals

- Government
- EdTech / Education
- HealthCare
- Software & IT

Corporate Information

Founded	Feb 2018
Employees	30
Officers	Shridhan Rokade - CEO & Founder
Locations	India - Gera Imperium Rise, Wipro Circle, Hinjewadi, Phase-II, Rajiv Gandhi IT Park Pune USA- Smart DevOps LLC United States of America 1942 Broadway Suite 314C Boulder
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The following are Customer / Solutions highlights

	Migration of on-prem k3s cluster to AWS EKS with scalability through Karpenter, compliance to Corporate policies via AWS SSM, Migration of 40+ microservices to EKS cluster. Traefik for service to service communication, Hashicorp vault & consul for application secrets handling, other deployments like mongoDB, Redis, fusionauth, efk, jenkins etc
	Self managed kubernetes clusters with External ETCD cluster, 25+ Microservices, AWS SSM, Calico- CNI, containerd runtime, jenkins CICD, ELK, MySQL, Redis, RMQ, 4 -Environments, MinIO, NFS Provisioner, Hashicorp Vault & Consul clsuters for secrets, ML based Services, Golang, Python apps, Terraform, Ansible, Packer, Doppler, ECR, nginx, ha-proxy ingress etc.
	Cost optimization, resilience & automation aspects in mind - ECC deployed AWS Lambda, S3, EC2 instances (to execute SAP jobs), AWS ASG, SQS, in secured environment with VPCs, Security Groups, NACLs, IAM. WAF etc
	Migration and Professional Services for business applications migration to Cloud like ERP, CRM, Web & MobileApps, with cost optimised solution resulting into >25% of Cost Savings

AWS Managed Partner Sales Reference Materials

The following are additional sales enablement assets:

Sharepoint	https://github.com/expertcloudconsulting?tab=repositories
GTM Assets	https://github.com/expertcloudconsulting/gtm_assets
APN Profile	https://partners.amazonaws.com/partners/0010h00001do uTTAAY/Expert%20Cloud%20Consulting%20aka%20ASCP %20GPUonCLOUD%20Pvt.%20Ltd.

AWS Services At-A-Glance

The following view highlights Acme’s alignment with the APN program and AWS service offerings:

Solutions	Programs	Workloads	Industry	Customer Segment	Sales Area
IoT	Channel Reseller	Linux	Government	Global	India
Migration	Managed Service	EKS	Healthcare	Strategic	UK
DevOps	Authorized Commercial Reseller	ECS	Education	Mid-segment	USA
Security	Public Sector		IT, Software	Startup	Singapore
					Europe

AWS & Managed Partner Engagement Contacts

The following is a summary of the AWS & Managed Partner Engagement Contacts:
<create NSI specific chart

Partner Contacts	
Alliance Lead	Priyanka Kinekar - priyanka@gpuoncloud.com 7822827579
Technical Lead	Tejas Devgekar - tejas@gpuoncloud.com 9158242188
Sales Lead	Atharva Dhamal - atharva@gpuoncloud.com 7822827579
Area Sales Leader	Nandeesh S - nandeesh@gpuoncloud.com 7899673670
Marketing Lead	Sadhana Sargam - Sadhana@expertcloudconsulting.in 9838713027