



HOTEZA
hospitality software

GLOBAL PRICE BOOK

VALIDITY 1ST JANUARY TO 30TH JUNE 2017

HOTEZA.COM

ALL PRICES ARE IN US DOLLARS

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Hoteza TV

Mandatory License Fees

(to be paid upfront on CAPEX basis)

Hoteza Server licence*	4 900.00
Hoteza Pro TV license, metro design, per each TV	140.00
Hoteza Pro TV license, per each TV	120.00
Hoteza Lite TV license, per each TV	80.00

* Onsite Hoteza Server is needed. To be bought by the Customer as per Hoteza requirements (DELL R220 with minimum configuration Xeon / RAM 4Gb / 4 network interfaces). Server cost is not included.

Integration Deployment Fees

Standard PMS Interface. Includes configuration and testing	900.00
New PMS Interface. Includes configuration and testing	To be discussed
Standard GRMS system integration. Includes configuration and testing	4 900.00
New GRMS system Interface. Includes configuration and testing	To be discussed

* Please check the list of existing PMS and GRMS integrations with your Hoteza contact

Recommended Installation Fees

TV installation and programming, per each TV	25.00
Hoteza Server Installation including PMS interface setup*	2 900.00
Customized design development (changing logo, styles and customized splash screen)	Included
Initial Content Upload	Included
Adding additional language, including automatic Google translation of current content into added languages	Included
Travel Expenses (min 2 days), per day	500.00

Mandatory Monthly Support Fees

Per each TV, per month	2.00
Minimum service fee, per hotel per month	190.00

* Hoteza will charge monthly fees starting from 2nd year after deployment, on terms of advance payment for 12 months upfront

Hoteza HotPad

Mandatory License Fees

(to be paid upfront on CAPEX basis)

Hoteza Server licence*	4 900.00
Hoteza HotPad license, per each tablet	140.00

* Onsite Hoteza Server is needed. To be bought by the Customer as per Hoteza requirements. Server cost is not included.

Extra Surcharged Features

TV Channels Streaming	CAPEX (excluding special server equipment, ca. price \$2000-4000 depending on number of channels)	2 900.00
	OPEX per month per hotel	290.00
Video on Demand	CAPEX	3 200.00
Mobile Location management (MLM)	CAPEX (beacons not included)	4 900.00
Mobile Device Management (MDM)	OPEX per month per tablet (to be paid directly to Cisco Meraki)	2.50

Integration Deployment Fees

Standard PMS Interface. Includes configuration and testing	900.00
New PMS Interface. Includes configuration and testing	To be discussed
Standard GRMS system integration. Includes configuration and testing	4 900.00
New GRMS system Interface. Includes configuration and testing	To be discussed

* Please check the list of existing PMS and GRMS integrations with your Hoteza contact

Hoteza HotPad

Recommended Installation Fees

Tablet programming, per each tablet*	20.00
Hoteza Server Installation*	2 900.00
Customized design development (changing logo, styles and app icons)	Included
Initial Content Upload	Included
Adding additional language, including automatic Google translation of current content into added languages	Included
Travel Expenses (min 2 days), per day	500.00

* In case more than one Hoteza product is purchased, this fee is applied one time only.

Mandatory Monthly Support Fees

Per each tablet, per month	2.00
Minimum service fee, per hotel per month	190.00

* Hoteza will charge monthly fees starting from 2nd year after deployment, on terms of advance payment for 12 months upfront

Hoteza Mobile

Mandatory License Fees

(to be paid upfront on CAPEX basis*)

Up to 100 rooms, per hotel	4 900.00
101+ rooms, per hotel	6 900.00
Brand App, per each extra additional hotel	1 900.00

* OPEX purchase model is also possible. The cost is calculated as Amount listed above to be divided by 36 months and multiplied by 1.50

Extra Surcharged Features

TV Channels Streaming	CAPEX (excluding special server equipment, ca. price \$2000-4000 depending on number of channels)	2 900.00
	OPEX per month per hotel	290.00
Video on Demand	CAPEX	3 200.00

* These extra features are available only in case the hotel already has Hoteza TV system

Integration Deployment Fees

Standard PMS Interface. Includes configuration and testing		900.00
New PMS Interface. Includes configuration and testing		To be discussed
Standard GRMS system integration. Includes configuration and testing		4 900.00
New GRMS system Interface. Includes configuration and testing		To be discussed
Mobile Key and Mobile Check-In integration (Vingcard only)	CAPEX	4 900.00
	OPEX per month per hotel	200.00

* Please check the list of existing PMS and GRMS integrations with your Hoteza contact

** Local Hoteza Server is needed in case of PMS and GRMS interface

Hoteza Mobile

Recommended Installation Fees

Customized design development (changing logo, styles, customized splash screen and app icons)	Included
Initial Content Upload	Included
Adding additional language, including automatic Google translation of current content into added languages	Included
Placement at AppStore and Google Play	Included

* In case more than one Hoteza product is purchased, this fee is applied one time only.

Hoteza HotSign

Mandatory License Fees

(to be paid upfront on CAPEX basis)

Hoteza HotSign license, per each screen	450.00
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Hoteza HotSign Hardware

(please consult with your Hoteza contact for proper HW selection)

Recommended Installation Fees

Screen installation, per each screen	from 100.00
Customized design development (changing logo, styles, fonts)	Included
Travel Expenses (min 2 days), per day	500.00

* In case more than one Hoteza product is purchased, this fee is applied one time only.

Mandatory Hosting and Support Fees

Per each screen, per month	10.00
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* Hoteza will charge monthly fees starting from 1st year after deployment, on terms of advance payment for 12 months upfront

Hoteza HSIA

HSIA Licences

Hoteza v5 licence	Up to 230 Mbps / Unlimited Concurrent Devices	1 800.00
Hoteza v6 licence	Up to 2 Gbps / Unlimited Concurrent Devices	2 500.00

Hoteza HSIA Hardware

Hoteza Gateway v5*	Up to 230 Mbps / Unlimited Concurrent Devices	600.00
Hoteza Gateway v6*	Up to 2 Gbps / Unlimited Concurrent Devices	800.00
Hoteza PMS Link Server*	Hoteza PMS Link Server*	500.00

* Hoteza Gateways and PMS Link Server may be bought locally by the Customer as per Hoteza requirements.

Monthly Support and Installation Fees

Monthly support fee, per room per month	2.50
Minimum service fee, per hotel per month	190.00
Installation Fees including PMS link configuration and testing gateway*	900.00
Travel Expenses (min 2 days), per day	500.00

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Key Notes on Pricelist

- ✓ Local taxes will be charged in country of delivery and are not included
- ✓ List price should always be used as the norm.
- ✓ Travel Time – Project managers and Engineers are based in Europe. Air tickets are not included into list prices. Minimum travel expenses are 2 days.
- ✓ Staff Training – A member of Hoteza will provide online or an Hoteza-trained will provide remote training (optional). By default a customer will receive an user manual.
- ✓ Ensure all proposals include at least 90-days validity.