


PROJECT REPORT

Supermarket Sales Transaction Data Mining and Data Analysis Using Association Rule

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CONTENTS:

Part I : Introduction

Part II : Motivation

Part III : Objective

Part IV : Methodology

Part V : Methodology

Part I

Introduction

Introduction

Supermarket data, Association rule mining, Frequent items



Supermarkets have large number of customers checking into the items and to know customers need its better to identify which products bought frequently, which products are bought together, and association between items.

Association rule mining is one of the principal problems treated in KDD and can be defined as extracting the interesting correlation and relation among huge number of transactions.

Frequent itemset is generally adopted to generate association rules. As the amount of data stored supermarket database grows twice as fast as the speed of the fastest processor available to analyse it. Main purpose of analysing frequent itemset is to find the association relationship among the large number of database items. It is used to describe the patterns of customers' purchase in the supermarket.

Part II

Motivation and Description

Motivation

Our motivation behind mining the supermarket data?

Finding inherent regularities in data is the motivation behind this supermarket data analysis project. Association rule mining is one of the technique to identify underlying relations between different items, it helps to identify which items of supermarket mostly bought together and their correlations.

For instance, if item A and B are bought together more frequently then several steps can be taken to increase the profit.

1. Do not go far away

A and B can be placed together so that when a customer buys one of the products he/she doesn't have to go far away to buy the other product.

2. Advertisement Campaign.

People who buy one of the products can be targeted through an advertisement campaign to buy the other one.



3. Collective Discount

Collective discounts can be offered on those products, if the customer buys both.

4. What to buy together

Both A and B can be packaged together.

Part III

Objective

Objective

What do we want to achieve?

The objective of analysing supermarket transaction data is for identification of items that frequently occurred together in the transaction found in the databases so that the outcome will increase effectiveness in supermarket sell.

Part IV

Methodology

Methodology

Data Preprocessing

Step 1

Step 2

Step 3

The dataset has the following limitations

- Incomplete and Null values
- No header row is necessary
- Unused column

Data Cleaning

1. Make complete the data by inserting default value for null values.
2. Remove header option from the dataset since it is not necessary so the first row of the dataset can not be treated as header.

Data Reduction

Remove unused column from the dataset.

Data Trnsformation

Transform the csv dataset to list data type.

Methodology



So the data is become understandable by the machine to be processed.

That is

Each row corresponds to a transaction and,

Each column corresponds to an item purchased in that specific transaction.

Detail On Data Preprocessing

The dataset dimension

```
In [49]: #check its dimension  
store_data.shape
```

```
Out[49]: (7500, 27)
```

7500 rows
27 columns

Detail On Data Preprocessing

Columns which are no more important in the dataset

```
In [89]: #count null values and convert them to NaN default value
store_data.isnull().sum()
```

```
Out[89]: shrimp      0
almonds    1754
avocado    3112
vegetables mix  4156
green grapes 4972
whole weat flour 5637
yams       6132
cottage cheese 6520
energy drink 6847
tomato juice 7106
low fat yogurt 7245
green tea   7347
honey       7414
salad       7454
mineral water 7476
salmon      7493
antioxydant juice 7497
frozen smoothie 7497
spinach     7498
olive oil   7500
meat        7500
onion       7500
garlic      7500
dairy       7500
apples      7500
seafood     7500
bananas     7500
dtype: int64
```

olive oil	7500
meat	7500
onion	7500
garlic	7500
dairy	7500
apples	7500
seafood	7500
bananas	7500
dtype: int64	

Are not important for our objectives

Must be removed.

Detail On Data Preprocessing

The first row as a header

The first row is treated as a header, must be transformed to normal row

**True = The value is null
False = The value is not null**

Out[50]:

	shrimp	almonds	avocado	vegetables mix	green grapes	whole wheat flour	yams	cottage cheese	energy drink	tomato juice	...	frozen smoothie	spinach	olive oil	meat	pasta	soups	dairy	egg
0	False	False	False	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
1	False	True	True	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
2	False	False	True	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
3	False	False	False	False	False	True	True	True	True	True	...	True	True	True	True	True	True	True	True
4	False	True	True	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
...
7495	False	False	False	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
7496	False	False	False	False	False	False	True	True	True	True	...	True	True	True	True	True	True	True	True
7497	False	True	True	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
7498	False	False	True	True	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True
7499	False	False	False	False	True	True	True	True	True	True	...	True	True	True	True	True	True	True	True

7500 rows × 27 columns

Detail On Data Preprocessing

Data reduction by removing irrelevant columns

```
In [57]: #as we can see from the result the 20th to 27th column has all null values so we can eliminate it.  
store_data.drop(store_data.columns[[19,20,21,22,23,24,25,26]], axis=1, inplace=True)
```

```
In [58]: store_data.isnull().sum()
```

```
Out[58]: 0      0  
1      1754  
2      3112  
3      4156  
4      4972  
5      5637  
6      6132  
7      6520  
8      6847  
9      7106  
10     7245  
11     7347  
12     7414  
13     7454  
14     7476  
15     7493  
16     7497  
17     7497  
18     7498  
dtype: int64
```

olive oil	7500
meat	7500
onion	7500
garlic	7500
dairy	7500
apples	7500
seafood	7500
bananas	7500
dtype: int64	

**8 Columns
are
Removed**

Detail On Data Preprocessing

A header row is removed
Null is transformed to NaN value

Out[21]:

	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
	shrimp	almonds	avocado	vegetables mix	green grapes	whole wheat flour	yams	cottage cheese	energy drink	tomato juice	lowfat yogurt	green tea	honey	salad	mineral water	salmon	antioxydant juice	frozen smoothie	spinach
	burgers	meatballs	eggs	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN
	chutney	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN
	turkey	avocado	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN
	mineral water	milk	energy bar	whole wheat rice	green tea	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN

A header row is removed
Null is transformed to NaN value

*** Now the dataset is clean enough**

Data Analysis

The apriori class requires some parameter values to work.

- The first parameter must be list of list that to extract rules from.
- The second parameter is the min_support parameter.
- The min_confidence parameter.



- The min_lift parameter specifies the minimum lift value for the short listed rules.
- Finally, the min_length parameter specifies the minimum number of items that you want in your rules.

We want to create rules for items purchased five times a day in one week

That means

$7 \times 5 = 35$ times per week,

So the support = $35/7500 = 0.0045$

Let

**by this parameters
48 rules are discovered**

- Minimum confidence = 20% or 0.2
- Lift = 3
- Min length = 2

Part V

Evaluation

Evaluation

First Rule

```
Rule: chicken -> light cream
Support: 0.004532728969470737
Confidence: 0.29059829059829057
Lift: 4.84395061728395
```

=====

- The support value is 0.0045. This number is calculated by dividing the number of transactions containing light cream divided by total number of transactions.
- .The support value is 0.0045. This number is calculated by dividing the number of transactions containing light cream divided by total number of transactions.
- The confidence level for the rule is 0.2905 which shows that out of all the transactions that contain light cream, 29.05% of the transactions also contain chicken.
- The lift of 4.84 tells us that chicken is 4.84 times more likely to be bought by the customers who buy light cream compared to the default likelihood of the sale of chicken.

Evaluation

Second Rule

```
Rule: mushroom cream sauce -> escalope
Support: 0.005732568990801226
Confidence: 0.3006993006993007
Lift: 3.790832696715049
=====
```

- The second rule states that **mushroom cream sauce** and **escalope** are bought frequently
- The support for mushroom cream sauce is 0.0057.
- The confidence for this rule is 0.3006 which means that out of all the transactions containing mushroom, 30.06% of the transactions are likely to contain escalope as well.
- Lift of 3.79 shows that the escalope is 3.79 more likely to be bought by the customers that buy mushroom cream sauce, compared to its default sale.

Conclusion



Association rule mining for supermarket dataset has been presented, Mining has been applied to sales data of dataset. In proposed project, the apriori algorithm has been used on super market dataset which gives associations of two products which has maximum support, It reduces the size of the itemsets in the database considerably providing a good performance. Thus, data mining helps consumers and industries better in the decision-making process.

Thank you for watching

Click here to add the text, the text is the extraction of your thought, in order to finally present the good effect of the release, please try to be concise and concise; if necessary, add or subtract the text.

 Reporter:XXXX

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