

Ezra Chung

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Experience

SIS-Dental

Sales Specialist

Buena Park, CA

March 2022 - Present

- Pro-actively participate and assist in management of all sales activities to ensure growth opportunities and satisfy customer needs
- Established leads and followed up on all leads through contact from calls, emails, and public forums, increasing publicity and brand participation by 10%.

FORCELLUSA

Supply Chain Manager

Chino, CA

June 2020 – October 2021

- Streamlined communication for purchases and sales, implementing ERP and cross-company digital space.
- Identified over 100 potential brands and presented ideas for niche marketing campaigns to senior managers using quantitative analysis and creative visuals. Upgraded and enhanced website.
- Managed client business, learning clients' business models and worked with company experts to ensure client expectations are met.

LeMaska

Business Admin & Marketing / UI Intern

Seoul, Korea

June 2019 – September 2019

- Adapted Korean Marketing to an English-Speaking audience, employing marketing pages. Actively participated in staff meetings, brainstorming sessions, and product design discussions.

Leadership & Activities

RIMAC Facility

Events Coordinator

San Diego, CA

March 2017 – June 2019

- Prepared events for professional and social gatherings. Executed and delegated with a revolving team of 10 + individuals weekly. Assisted in the training and supervision of new employees.

Design for America

UX / UI Designer

San Diego, CA

October 2018 – June 2019

Project: Medical Accessibility in Tijuana

- Goal: Digitalize medical services to enhance the overall flow of the clinic.
- Researched and conducted interviews with local medical centers to assist in evaluating possible implementations of online platform. Built an Electronic Medical Records Application to help document 100 + locals with their medical records and doctors to diagnose proper medication.

Education

University of California, San Diego

BS in Cognitive Science, Human Computer Interaction / Business Administration

San Diego, CA

June 2020

Skills & Interests

Technical: Microsoft Excel, People Management, Sales, HTML, Adobe Creative Cloud

Language: Korean

Interests: Sports, Film Making, Traveling