# CONTACT DETAILS

• Luxembourg-City

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#### **EDUCATION HISTORY**

**Cert. Web Developer**Webforce3 Luxembourg - 2020

Cert. High Ticket Sales Closer
Dan Lok University - Canada
Cert. High Performance Coach
High Performance Institute US

**Chartered Accountant**ACCA qualification - UK

Master in Banking & Finance University of Paris X Nanterre

**Bachelor in Accounting**Ministry of Higher Education

**Associate of Arts - Khâgne** Sorbonne - ME Légion d'Honneu

# SUMMARY OF SKILLS

## **Problem Solving Skills**

Recognized by Global CEO for adding value to Vistra through one of my ideas implemented by McKinsey consultants.

## Coding Knowledge

VS Code, IntelliJ, Github, HTML, CSS, Bootstrap, Javascript, PHP, Laravel, OOP, MVC, Java, DBMS, MySQL, Python, RESTful Apis, Test automation.

#### **Communication Talent**

Polyglott communicator French-English-Wolof-German. Multiple award-winner of Concours General (dialectical essays). Blogger - Vlogger on social media.

### **Organization Wizard**

Successfully met deadlines and handled new direction or last-minute requests through excellent time management. Familiar with Agile Methodology, SCRUM.

## **Business Acumen**

Conducted market researchs, interviewed potential customers & industry experts, drafted business plans and investor pitch decks for projects including a tech one.

# **FABALLA CISSÉ**

# FULLSTACK WEB DEVELOPER

Check out MY PORTFOLIO: faballa-cisse.com

#### PERSONAL PROFILE

As someone who enjoys finding solutions to big problems, software development was an obvious path, when I decided to switch careers from accounting to web development. I have just finished an immersive 500-hour full-time coding program where I was learning and practicing the fundamentals of frontend and backend web development, including objet-oriented programming. Being a fast-learner and a resourceful individual, I am confident I can start adding value to any agile team that provides custom software development services to high-impact organizations.

#### WORK EXPERIENCE

Director of Enrollment - Sales Closer Freelance - 2018/2019 Negociated and closed high ticket sales over the phone on behalf of world-class digital influencers, like London Real. Co-led Dan Lok's online community of +4500 sales students.

Senior Accountant Vistra Luxembourg - 2016/2018 Recognized as the go-to-professional for any management software issues. Exceptional ability to convey technical issues tostakeholders. Delivered accounting & tax projects to private equity clients. Coached staff members.

Finance Manager Concilium Luxembourg - 2015/2016

Juggled several business projects at once while paying attention to detail and company policies. Delivered financial & tax reports to private equity clients in a timely manner.

Drafted the manual of admin & accounting procedures

Active Career Break Freelancing Mum - 2011/2014 Period spent looking after my offspring, furthering my education, building a premium concierge services business, planning events, and helping a tech startup in formation.

Financial Accountant Swiss Re Luxembourg - 2008/2010 Developed my logical skills through gathering, analyzing and interpreting financial data on a regular basis. Used maths daily to quantify, calculate and identify variances. Delivered accounting & tax projects to eight investment companies.

External Auditor KPMG Audit Paris - 2007/2008 Enhanced my ability to deliver projects with service excellence and within a very short turnaround time. Developed multicultural team work and leadership skills.