

## CONTACT DETAILS

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## EDUCATION HISTORY

### Cert. Web Developer

Webforce3 Luxembourg - 2020

### Cert. High Ticket Sales Closer

Dan Lok University - Canada

### Cert. High Performance Coach

High Performance Institute US

### Chartered Accountant

ACCA qualification - UK

### Master in Banking & Finance

University of Paris X Nanterre

### Bachelor in Accounting

Ministry of Higher Education

### Associate of Arts - Khâgne

Sorbonne - ME Légion d'Honneur

## SUMMARY OF SKILLS

### Problem Solving Skills

Recognized by Global CEO for adding value to Vistra through one of my ideas implemented by McKinsey consultants.

### Coding Knowledge

VS Code, IntelliJ, Github, HTML, CSS, Bootstrap, Javascript, PHP, Laravel, OOP, MVC, Java, DBMS, MySQL, Python, RESTful Apis, Test automation.

### Communication Talent

Polyglott communicator French-English-Wolof-German. Multiple award-winner of Concours General (dialectical essays). Blogger - Vlogger on social media.

### Organization Wizard

Successfully met deadlines and handled new direction or last-minute requests through excellent time management. Familiar with Agile Methodology, SCRUM.

### Business Acumen

Conducted market researchs, interviewed potential customers & industry experts, drafted business plans and investor pitch decks for projects including a tech one.

# FABALLA CISSÉ

## FULLSTACK WEB DEVELOPER

## PERSONAL PROFILE

As someone who enjoys finding solutions to big problems, software development was an obvious path, when I decided to **switch careers from accounting to web development**. Currently, I have just finished an immersive 500-hour full-time **coding program** where I was learning and practicing the fundamentals of frontend and backend web development, including **objet-oriented programming**. Being a fast-learner and a resourceful individual, I am confident I can leverage my **years of experience in finance** and quickly start adding value to any agile team that provides custom software development services to high-impact organizations.

## WORK EXPERIENCE

### Director of Enrollment - Sales Closer    Freelance - 2018/2019

Negotiated and closed high ticket sales over the phone on behalf of world-class digital influencers. Co-led and coached an online community of +4500 sales closers/students.

### Senior Accountant    Vistra Luxembourg - 2016/2018

Recognized as the go-to-professional for any problems related to accounting & management softwares. Explained technical issues clearly to clients, team & management. Delivered accounting & tax projects to private equity clients.

### Finance Manager    Concilium Luxembourg - 2015/2016

Juggled several business projects at once while paying attention to detail and company policies. Delivered financial & tax reports to private equity clients in a timely manner. Drafted the administrative & accounting manual.

### Active Career Break    Freelancing Mum - 2011/2014

Period spent looking after my offspring, furthering my education, building a premium concierge services business, planning events, and helping a tech startup in formation.

### Financial Accountant    Swiss Re Luxembourg - 2008/2010

Developed my logical skills through gathering, analyzing and interpreting financial data on a regular basis. Used maths daily to quantify, calculate and identify variances. Delivered accounting & tax projects to eight investment companies.

### External Auditor    KPMG Audit Paris - 2007/2008

Enhanced my ability to deliver projects with service excellence and within a very short turnaround time. Developed multicultural team work and leadership skills.