## Licence AFTER 2021 - Benchmarking of Eco-Responsibles Tiers-lieux

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Goal: Use this grid to identify at least two eco-responsible tiers-lieux and complete



Licence professionne

Métiers du numérique

ANIMATEUR FACILITATEUR DE TIERS-LIEUX ÉCO-RESPONSABLES

en Alternance

## **Value propositions & Actions to Circular Economy General Description Customer relationships Customer segments Key partners Key activities** Who needs the tieurx-lieux What are the main activities What problem do they solve and how do they solve it according to How do you the tiers-lieux Who are the key partnert of the Context of the tiers-lieux that they proporse? connect and talk with the solution? CE principles? tieurs-lieux? ecosystem? How do they acquire customers? Channels **Key resources** What are the key technologies, How do the tiers-lieux deliver knowledge, competences & theirs solution to skills they need to have in order customers/stakeholders? to produce, market and run the tieurx-lieux? Where can customers find your solution? **Cost structures Revenue streams**