

Entropy*

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1 Introduction

Nomenclature:

- user : Individual - ‘tag’ : Spending categories

Literature:

Muggleton et al. (2020) find that consumption entropy over categories correlates with financial distress.

Davenport et al. (2020) study the impact of COVID-19 on the spending and savings behaviour of MDB users.

Baker and Kueng (2021) summarises literature that uses mass financial transaction data to study household financial behaviour.

Becker (2017) finds that access to a fintech money management app increases first-time savings and savings account balances among 65,000 customers of a large European bank but that update is negatively correlated with financial sophistication.

Colby and Chapman (2013) has useful literature review on short-term savings and suggests that subgoals can increase willingness to forego short-amounts in the present because they move the reference point in a prospect-theory framework.

Paper:

Independent variable: entropy over categories and others

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Outcome variables: first-time saving, average monthly savings

2 Data

2.1 Preprocessing

Duplicate transactions

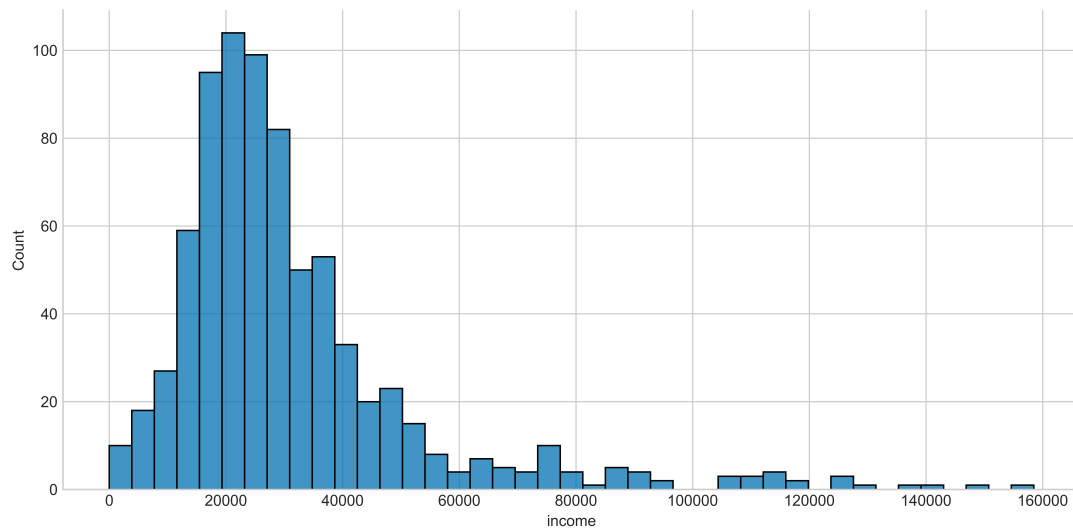
2.2 Sample selection

Table 1: Sample selection

| | Users | Accounts | Transactions | Value (£M) |
|--|-------|----------|--------------|------------|
| Raw sample. | 2,730 | 13,272 | 6,767,171 | 1,195.3 |
| At least 6 months of data | 2,432 | 12,589 | 6,714,000 | 1,185.3 |
| At least one current account | 2,304 | 12,234 | 6,516,526 | 1,162.9 |
| At least 5 monthly debits totalling GBP200 | 1,516 | 7,878 | 4,776,243 | 868.5 |
| Income payments in 2/3 of all observed months | 1,105 | 5,900 | 3,499,222 | 651.5 |
| Yearly incomes between 5k and 200k | 583 | 3,103 | 1,861,702 | 324.8 |
| No more than 10 active accounts in any year | 538 | 2,312 | 1,585,314 | 236.6 |
| Debits of no more than 100k in any month | 509 | 2,159 | 1,472,944 | 188.5 |
| Current and savings account balances available | 266 | 1,041 | 771,901 | 100.6 |
| Working-age | 220 | 858 | 673,277 | 85.8 |
| Final sample | 220 | 858 | 673,277 | 85.8 |

2.3 Sample description

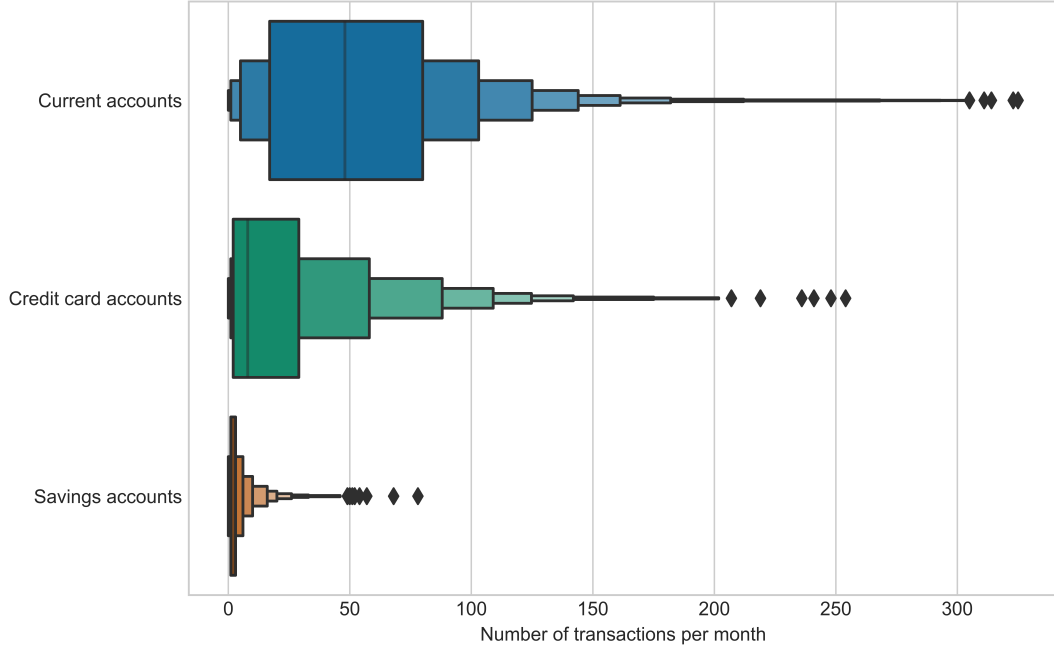
Figure 1: Distribution of user incomes



2.4 Dependent variable

Types of balances, from Becker (2017), who treats balance at end of each month as observations:

Figure 2: Monthly transactions by account type



Notes: The innermost boxes in the [letter-value plots](#) are identical to that of a boxplot, with the center line corresponding to the median and the left and right edges to the first and third quartiles, or half of the remaining data on either side of the median. Additional boxes on either side extend that principle by corresponding to half of the remaining data on that side. For instance, the second box to the right of the median in the current accounts plot indicates that half of all account-month observations to the right of the third quartile have fewer than about 105 transactions. Boxes of the same height correspond to the same level, individually drawn observations are outliers.

- Current account balance
- Debit balance (savings and current account balance)
- Pure savings (savings account balance only)
- Credit balance (loans and negative current account)
- Pure credit (loans only)
- Wealth held (debit - credit balance)

2.5 Independent variable

Spending entropy:

- We calculate spending entropy using the Shannon entropy H (Shannon 1948), defined as

$$H = - \sum p_i \log_2(p_i), \quad (1)$$

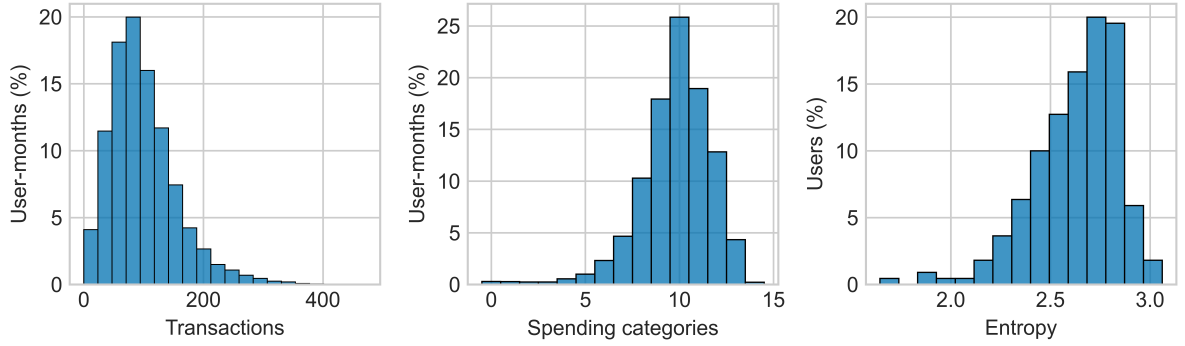
where p_i is the probability that an individual makes a purchase in spending category i . The measure can broadly be interpreted as the degree to which an individual's spending pattern is predictable, with a higher score indicating less predictability.

- To calculate individual entropy scores, group spending into 9 spending categories (SC), based on the classification used by Lloyds Banking Group as discussed in Muggleton et al. (2020).
- Also following that paper, when calculating p_i we use additive smoothing and add one to the numerator and N_{SC} to the denominator to avoid taking logs of zero counts in cases where an individual makes no purchases in a given spending category. p_i is thus calculated as

$$p_i = \frac{\text{Count of purchases in } SC_i + 1}{\text{Count of all purchases} + 9} \quad (2)$$

- The right-hand panel in Figure 3 shows the distribution of the resulting entropy scores.

Figure 3: Transactions distributions



Notes: Distribution of the number of transactions per user-month (left), the number of different spending categories fall into (middle), and user-level entropy scores based on spending categories (right).

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