

# FABIAN SCHEIFELE

Washington, D.C.

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## PROFESSIONAL EXPERIENCE

### World Bank

*Economist- Finance, Competitiveness & Investment, Europe & Central Asia*

*Sept 2023 - present*

- Co-leading 2mUSD advisory project, funded by the EU, on energy efficiency & industrial decarbonization
- Co-Author of World Bank regional Productivity Flagship Report TIDES of Change, leading drafting and analysis on digital technology adoption and green technologies
- Design and supervision of randomized controlled trial on AI-driven targeting of firms, in collaboration with London Business School and Polish Enterprise Agency (PARP)

### Organisation for Economic Cooperation & Development (OECD)

*May 2021 - May 2022*

*Consultant*

- Drafted Chapter 8 “Technical Regulations and Standards” of the 2022 SME Policy Index
- Questionnaire development & data analysis

### KfW Development Bank

*Nov 2017 - Sep 2020*

*Project Manager in the East Africa Department*

- Managed a portfolio of 8-10 infrastructure projects in Ethiopia and Kenya with a total volume >130m EUR of concessional loans, grants and blended finance products
- Prepared and conducted project due diligence, project design and conceptualization & critical analysis of feasibility studies and project proposals
- Contracted experts for studies, tender and audit processes

## EDUCATION

### Technical University of Berlin, Chair of Innovation Economics

*Oct 2020 - July 2024*

*PhD in Economics*

- Green Industrial Policy in Renewable Energy: Insights from Developing Countries
- Supervisor: Prof. Knut Blind
- Committee Members: Ralf Martin, David Popp, Astrid Cullmann

### London School of Economics and Political Science (LSE)

*Sep 2016 - Sep 2017*

*M.Sc. in International Political Economy (Double Degree with SciencesPo, Grade: Merit)*

- Dissertation: Local Content Requirements in Renewable Energies and Extractive Industries - The Case of Brazil.

### SciencesPo Paris

*Sep 2015 - Sep 2017*

*M.A. in International Economic Policy (Double Degree with LSE)*

### Rotterdam School of Management, Erasmus University

*Aug 2011 - Aug 2014*

*B.Sc. in International Business Administration (GPA: 8.7/10, cum laude)*

*Minor in Development Economics*

### Fundacao Getulio Vargas, Sao Paulo, Brazil

*Jul 2013 - Dec 2013*

*Bachelor Exchange Program*

## PEER-REVIEWED PUBLICATIONS

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Scheifele,F., Bräuning,M. and Probst, B. (2021) The impact of local content requirements on the development of export competitiveness in solar and wind technologies. *Renewable and Sustainable Energy Reviews*

Münch,F. and Scheifele, F. (2023) Nurturing National Champions? Local Content in Solar Auctions and Firm Innovation. *Energy Policy*.

Scheifele, F. Popp, D. Not in my backyard? The local impact of wind and solar parks in Brazil. *Energy Economics*.

## WORKING PAPERS

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Scheifele, F., Münch, F., Bouziri, A. and Firpo, T. E-commerce for export: Experimental evidence from Tunisia. Registered on September 19, 2022.

Münch, F., Scheifele, F., Bouziri, A. and Firpo,T. Inclusive international trade: Assisting female-led firms. Supported by SGB Evidence Fund of International Growth Centre.

Münch, F., Scheifele, F., Bouziri, A. and Firpo,T. Attracting Firms to Government Programs: Theory and Evidence from Randomized Controlled Trials in Tunisia.

## POLICY REPORTS

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Iacovone, Leonardo; Henry Aviomoh; Matias Belaciu; Laurent Bossavie; Ana Cusolito; Rafael de Hoyos; Gianmarco Ottaviano; Fabian Scheifele; Iván Torre; and Yutaka Yoshino. 2025. TIDES of Change: Igniting Productivity Growth in Europe and Central Asia. Europe and Central Asia Studies. Washington, DC: World Bank.

Kroll, H.; Berghäuser, H.; Blind, K.; Neuhäusler, P.; Scheifele, F.; Thielmann, A.; Wydra, S. (2022): Key Enabling Technologies: A study on the Germany Innovation System. Berlin: Expertenkommission Forschung und Innovation/ Fraunhofer ISI.

Scheifele, F., Münch, F. & Blind,K. Chapter 8: Standards and technical regulations for SMEs in: OECD Chapter on Standards and Technical Regulations (Dimension 7) in OECD (2022), SME Policy Index: Western Balkans and Turkey 2022: Assessing the Implementation of the Small Business Act for Europe, SME Policy Index, OECD Publishing, Paris.

## PRESENTATIONS AT ACADEMIC CONFERENCES

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- 43rd International Conference of International Association of Energy Economics (IAEE), Tokyo, Japan.
- ECPR General Conference, Innsbruck, Austria.

## GRANTS & AWARDS

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**SGB Evidence Fund** Oct 2021 - present  
*International Growth Centre (LSE & Oxford University)*

**Scholar of the German National Academic Foundation** Apr 2012- Sep 2017

**Member of Erasmus University Honours Programme 2013** Jan 2013 - Jun 2013  
*Interdisciplinary seminar for the university's top 25 students*

## SKILLS

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**Languages:** German (native), English (fluent), Spanish (fluent)  
French (fluent), Portuguese (fluent)

**Software:** R (advanced), Stata (advanced), Latex (advanced), SQL (intermediate)