Thank you for helping me with this exercise. It is designed to provide me with feedback on how effectively I use words and language to influence others. Please observe me in the situation listed below and provide honest and open feedback.

Situation for observation \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Generally how would you describe the words I use – please circle all that apply.

|  |  |
| --- | --- |
| Appropriate  Clear  Confusing  Considered  Thoughtful  Aggressive  Provocative  Open  Conversational  Irritated  Unkind  Dismissive  Enquiring  Direct  Bullish  Grovelling  Dead-pan  Boring | Inspiring  Nervous  Doubting  Uninspiring  Unconvincing  Inclusive  One way  Passive  Chatty  Closed  Convincing  Challenging  Assertive  Confident  Persuasive  Divisive  Technical  Simple |

Please provide me any general feedback about the words I use and the way I use them both positive and areas that you think I could improve on and why.

Thank you for your help