



DEPARTMENT OF THE AIR FORCE
HEADQUARTERS AIR COMBAT COMMAND
JOINT BASE LANGLEY-EUSTIS VA

07 Aug 2020

MEMORANDUM FOR GSA OASIS UNRESTRICTED POOL 1 CONTRACTORS

FROM: ACC AMIC/PKAC
129 Andrews Street (Suite 110)
Langley AFB VA 23665-2788

SUBJECT: Fair Opportunity Proposal Request (FOPR) – Electromagnetic Warfare / Electromagnetic Spectrum (EW/EMS) Support **Amendment 02**

1.0 This FOPR is issued in accordance with FAR Part 16.505 ordering procedures. The Government is requesting proposals for Electromagnetic Warfare / Electromagnetic Spectrum (EW/EMS) support services as defined in the PWS (Attachment 1) with an anticipated effective and performance start date of 01 September 2020. However, due to the current COVID-19 health crisis, the award and performance start dates may be delayed. The specifics are as follows:

Table 1. Requirement Information

Solicitation Number	FA4890-20-R-0017
Task Order Title	Electromagnetic Warfare / Electromagnetic Spectrum (EW/EMS) Support
Contracting Vehicle	GSA OASIS Unrestricted Pool 1 (IDIQ)
NAICS	541611, Administrative Management and General Management Consulting Services
Order Type	Hybrid Firm Fixed Price, Level of Effort (FFP-LOE) and Cost Reimbursable CLINS
Period of Performance (POP)	Base Period: 01 September 2020 – 31 August 2021 Option Period 1: 01 September 2021 – 31 August 2022 Option Period 2: 01 September 2022 – 31 August 2023 Option Period 3: 01 September 2023 – 31 August 2024 Option Period 4: 01 September 2024 – 31 August 2025 6-Month Extension: 01 September 2025 – 28 February 2026 (IAW FAR 52.217-8)
Method of Evaluation	Tradeoff (see Paragraph 3)
Performance Based	Yes
DD254 Required	Yes – TOP SECRET
Proposal/No Bid Due Date	27 July 2020, 12:00 p.m. Eastern Daylight Time (EDT)

2.0 Offerors are requested to submit proposals in response to this FOPR and all attachments to this FOPR. Proposals should be prepared in accordance with (IAW) the FOPR specific evaluation criteria outlined below. While the Government intends to conduct interchanges prior to making award selection, Offerors should propose their best business solution to this requirement. The Offeror's initial proposal should contain the Offeror's best terms from a Technical and Price standpoint. Further information on submission of Factor 1 Written Technical Proposals; Factor 2, Price Proposals; and Factor 3 Oral Scenarios are provided throughout this document.

2.1 The Government intends to award a single Task Order (TO) as a result of this solicitation. Offers received for less than all the work reflected in the PWS will be considered ineligible for award.

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2.2 A Top Secret Facility Clearance is required. An Offeror without the requisite clearance will not be permitted as the prime contractor due to the required security classification. Offerors shall possess or acquire a facility clearance equal to the requirement on the DRAFT DD254 (Attachment 2) without additional authorization (i.e. National Interest Determination (NID)) by proposal due date. Offerors that require a NID before receiving the required clearance are therefore not eligible for award.

2.3 Offerors must have an active registration in beta.sam.gov at the time proposals are due to be considered for award.

2.4 Prior to submission of proposals, Offerors shall address all inquiries to the Contract Manager (CM) and Contracting Officer, (CO). The CM is (b) (6), (b) (6), and the CO is (b) (6), (b) (6). Questions and clarifications regarding this solicitation must be submitted in writing using the provided Question-Comment Matrix (Attachment 3) to the CM by 20 July 2020. Questions will be answered at the discretion of the Contracting Officer. Questions received after 20 July 2020 may not be answered. Questions will not be answered over the phone or submitted by any other means.

2.5 IAW FAR 9.5, Offerors shall address Organizational and Consultant Conflict of Interest (OCCI) as a statement on their cover page, which shall indicate if an OCCI does or does not exist. If an Offeror determines a potential or real OCCI issue exists and still wishes to proceed through the proposal process, the Offeror shall notify the Contracting Officer (CO) prior to submission of the proposal to determine the need for an OCCI Plan specific to the requirement. OCCI mitigation plans are not included towards page count restrictions.

2.6 Proprietary information submitted in response to this solicitation shall be clearly marked as such and will be protected from unauthorized disclosure as required by Subsection 27 of the Office of Procurement Policy Act as amended (41 USC §§ 2101-2107, implemented at FAR 3.104). Any unmarked proprietary information will be considered releasable under the restrictions of the Freedom of Information Act.

2.7 The Government reserves the right to cancel this solicitation at any time. In the event the Government cancels this solicitation, the Government has no obligation to reimburse an Offeror for any costs incurred in the development of the proposal.

3.0 **Basis for Award.** Selection will be made IAW the methodology and criteria herein and IAW the terms and conditions of the GSA OASIS Contract, and FAR Part 16.505, as supplemented. The procedures in FAR 15.3 do not apply. The Government will utilize the Trade-off evaluation methodology whereby the Factor 3 - Oral Scenarios Proposal may be traded off for Factor 2 -price. The Factor 1 - Written Technical proposal will be rated as Acceptable or Unacceptable. Factor 3 -The Oral Scenarios Proposal is significantly more important than price; however, cost/price is always an important consideration and will contribute to the selection decision. The greater the equality of proposals for factors other than price, the more important price becomes in selecting the best value for the Government. ***This may result in an award being made to a higher rated, higher priced Offeror where the decision is consistent with the evaluation factors and the Award Decision Authority determines that technical solution of the higher priced Offeror outweighs the price difference.*** The Government will award to the best overall proposal, based on an integrated assessment of the Technical evaluation and total overall evaluated price (TOEP). A contract may be awarded to the Offeror who is deemed responsible in accordance with the FAR Subpart 9.1, as supplemented, whose proposal conforms to the solicitation's requirements (to include all stated terms, conditions, representations, certifications, and all other information required by this solicitation) and whose proposal is judged, based on the evaluation factors, to be the best value for the government. While the Government will strive for maximum objectivity, the fair opportunity selection process, by its nature, is subjective; therefore, professional judgment is implicit throughout the entire process.

3.1 Proposals will be evaluated utilizing the steps identified below:

3.1.1 Step 1: Security Clearance. The Government will verify that the proposals received have a valid Top Secret Facility Clearance. If an Offeror does not have the required clearance at the time of proposal submission, the proposal will not be evaluated and is not eligible for award.

3.1.2 Step 2: Factor 1 - Written Technical Proposal. The Government will evaluate Written Technical Proposals after completing Step 1. The Written Technical Proposal contains two subfactors: (1) Technical Approach and (2) Management/Staffing and Empirical Research. The technical subfactors are equally important and will be evaluate as Acceptable or Unacceptable. An unacceptable rating on any of the technical subfactors in Step 2 will result in an overall unacceptable rating, which renders an Offeror's proposal ineligible for award, and the Offeror will not move on to Step 3. However, the Government reserves the right to move an Offeror with an Unacceptable rating to Step 3, to ensure adequate competition. Any unacceptable Offeror will be required to address the concern during Interchanges.

3.1.3 Step 3: Factor 2 - Price/Factor 3 -Oral Scenarios. The Government will evaluate Price and Oral Scenario Proposals of the Offerors that are rated Acceptable in Step 2. Offerors that receive an Acceptable rating in Step 2 will be contacted IAW para 4.3.2 to set up the Oral Scenarios. However, the Government reserves the right to move an Offeror with an Unacceptable rating to Step 3, to ensure adequate competition. Any unacceptable Offeror will be required to address the concern during Interchanges.

Upon completion of the Oral Scenarios, the Government shall conduct interchanges as described in this solicitation with the purpose of enhancing the Government's understanding of Offeror's proposals, allowing reasonable interpretation of the proposal, or facilitating the Government's evaluation process. Subsequent Final Proposal Revisions will not be requested after the interchanges are closed. Therefore, any price changes an Offeror considers appropriate/necessary must be submitted during the interchange process.

3.2 **Solicitation Requirements, Terms, and Conditions.** Offerors are required to meet all solicitation requirements, such as terms and conditions and technical requirements, in addition to those identified as factors. Failure to comply with the terms and conditions of the solicitation may result in the Offeror being ineligible for award. By submission of its offer, the Offeror accedes to all solicitation requirements, including terms, conditions, and technical requirements, in addition to those identified as evaluation factors or criterion.

3.3 **Exceptions.** If Offerors find it necessary to take exception to any of the requirements specified in this solicitation (to include the PWS and attachments), clearly identify each exception along with a complete explanation of why the exception was taken and the resulting benefit to the Government. The Government may consider any included Assumptions as an Offeror taking exception to the Government's requirements, which may result in the Government finding the proposal unacceptable.

3.4 Post-award notices and debriefings will be conducted IAW FAR 16.505(b)(6).

4.0 **Proposal Submission Requirements.** Offerors shall provide their Cognizant Security Office, CAGE Code, DUNS Number, and Tax Identification Number (TIN) in their cover letter. Technical, Price, and Oral Scenario proposals shall be submitted on a Firm Fixed Price Level of Effort (FFP LOE) basis using Direct and Fully Burdened Rates for Labor and a Cost Reimbursable (CR) basis for Travel. The Offeror is responsible for proposing pricing for all of the core and optional positions listed in the PWS. The level of effort for this requirement is defined as 6 core and 10 optional full time equivalents (FTE),

required to perform requirements stated in the PWS. Offerors must define in their proposal the man-year used per FTE, in accordance with their accounting practices (i.e., 1880 hours, 1920 hours, etc.).

All documents associated with the proposal shall be submitted as a Microsoft (MS) Word 2016 compatible document or searchable PDF document. Font size must be no smaller than Times New Roman size 10. Margins shall not be any smaller than one inch. The proposal must be submitted with a cover/transmittal letter on company letterhead that includes the company name, address, and a POC. The OCCI mitigation plan (if applicable), acronym list, cross-reference matrix, tables of contents, indices, title pages, and section dividers/tables will not be included in the page count if they are inserted solely to provide ease to the reader in locating parts/sections of the proposal. They will be counted if they contain any other information, e.g., diagrams, extraneous data, etc. Pages marked "This page intentionally left blank" will not be counted. The Government reserves the right not to consider for award any proposal that does not adhere to the administrative requirements of this FOPR. **Offerors must ensure the pricing information is only included in Factor 2. No pricing information shall be contained in any other Factor proposal nor will it be evaluated.**

4.1 **Factor 1 – Written Technical.** The Written Technical proposal shall be clear, concise, and shall include sufficient detail that substantiates the Offeror's stated claims. The Written Technical proposal shall not contain any pricing data. The proposal shall not simply rephrase or restate the Government's requirements but rather provide convincing rationale to address how the Offeror intends to meet requirements of the RFP and address the evaluation factors for award. Offerors shall not include specific names nor submit resumes in their proposal. Offerors shall assume that the Government has no prior knowledge of the Offeror's capabilities. The Written Technical proposal will be limited to 10 pages in total.

4.2 **Factor 2 – Price.** Offerors shall use the Cost-Price Proposal Template (Attachment 4) provided by the Government and contain complete pricing for all work IAW with the PWS. Please submit Price proposals using IAW with instructions in Attachment 4 using both Direct Labor and Fully Burdened Rates for FFP-LOE FTEs. The Offeror is responsible for proposing pricing for all of the core and optional positions listed in the PWS. For all Cost Reimbursable CLINs, Offeror's shall not alter the NTE amount (e.g. the Travel CLIN is NTE \$250,000). If an Offeror alters the NTE amounts, the price evaluators will replace them with the NTE amount listed on the FOPR. All formulas shall remain present in the spreadsheet for verification.

4.2.1 Offerors shall submit a Price narrative, which will be limited to five pages, not inclusive of the provided Cost-Price Proposal Template. The Price narrative shall be clear and concise and provide sufficient detail so the Government can ensure the proposed price reflects the work to be performed. Offerors shall use the Price narrative to communicate their understanding of the market place and provide market analysis data, which the Government must be able to correlate to the Offeror's Price and Technical Proposals. Page limitations shall not be circumvented by including inserted text boxes/pop-ups or internet links to additional information; such inclusions are not acceptable and will not be considered part of a proposal.

4.2.2 Certified cost or pricing data is not required, however, supporting data/other than cost or pricing data is requested. Supporting data should explain the methodology used in developing proposed labor rates. Examples of supporting data includes any information reasonably required to explain the Offeror's estimating process, including but not limited to the judgmental factors applied and the mathematical or other methods used to estimate and the nature and amount of any contingencies included in the proposed price.

4.2.3 Other Direct Costs (ODC). ODCs are cost reimbursable. When preparing the Price proposal, Offerors may apply a travel-handling rate as appropriate, to the estimated travel as part of the Price proposal.

4.2.4 Total Overall Evaluated Price (TOEP). TOEP will consist of the sum of all core labor CLINs, optional CLINs, cost reimbursable travel CLINs, and ODCs for the base period, four 1-year option periods, and the 6-month extension.

4.2.5 OASIS Contract Access Fee (CAF). CAF shall be proposed as a separate line item in the Offeror's proposal at a rate of 0.10% IAW the Air Force/GSA Memorandum of Agreement. The government reserves the right to not enter into interchanges for Offerors who propose an incorrect percentage for CAF. If an Offeror proposes an incorrect CAF percentage, the Government will adjust the CAF fee to the correct percentage. Offeror's proposed CAF will not be evaluated as part of the TOEP.

4.3 Factor 3 – Oral Scenarios. Offerors that are rated Acceptable in Factor 1 are eligible for evaluation of Factor 2 – Price & Factor 3 – Oral Scenarios. Offerors will be contacted by the Government to schedule Oral Scenarios sessions. Offerors shall provide an oral scenarios presentation to the AMIC Contracting Officer, the Technical Evaluation Team, and other representatives of the Government. The Oral Scenarios will be held at the Unclassified/For Official Use Only level and shall be clear, concise, and shall include sufficient detail to address and provide an informative response to each Government-provided scenario. The Oral Scenarios shall not contain any pricing data, except Offerors may provide general pricing strategies or experience regarding the hiring and retention of individuals as it relates to the scenario.

4.3.1 Oral Scenarios will consist of three scenarios, which will be addressed one at a time. Offerors shall be prepared to analyze and respond to three Government-provided scenarios listed in Paragraph 5.3. The Government will initiate the remote conference and provide all three scenarios to the Offeror at the start of the scenario session; after which, Offerors will have up to thirty minutes to confer. The offeror will then have up to thirty minutes to provide their responses to the three scenarios. Unless minor clarifications are needed on the spot, the Government shall reserve questions for each scenario to later address during interchanges. Government clarifications will not count towards the Offerors' response times. The responses to scenarios shall not simply rephrase or restate the Government's requirements, but rather, provide a comprehensive response to address the Offeror's knowledge, understanding, ability, and approach in relation to the scenario topics provided. Offerors shall assume that the Government has no prior knowledge of the Offeror's capabilities; responses to the scenarios shall be provided without the reference of the Offeror's written proposal in Factor I. Aspects of the Offeror's Oral Scenarios that correspond to how the Offeror may execute tasks within the PWS, if presented during Oral Scenarios, may be incorporated in writing into the resulting contract, when awarded, and thereby will become part of the terms and conditions for the life of the contract.

4.3.2 Oral Scenarios Scheduling and Submission Requirements. For planning purposes: The Oral Scenarios will occur via remote conference during the weeks of 03 – 14 August 2020. The exact date, contact information, and conference details will be provided when the presentations are scheduled. Each Offeror will be provided up to a total of 30 minutes for their responses to all three Oral Scenarios. The total estimated time for the Oral Scenarios and potential subsequent interchanges is 2-3 hours. The Government will ensure the schedule is followed and all Offerors are provided the same opportunity to present. The Government reserves the right to reschedule any Offeror's Oral Scenarios session at its sole discretion. If the solicitation is amended or cancelled, the Government reserves the right to cancel the Oral Scenarios in its entirety. Participants on behalf of the Offeror shall be individuals with the authority to bind the Offeror to any proposed terms, conditions, or changes to the Offeror's written proposal that may be provided as part of Oral Scenario presentations or the subsequent interchanges.

4.3.3 Oral Scenarios. The Government shall record the Oral Scenario session and potential subsequent interchange sessions between the Offeror and the Government. By submitting a proposal to this solicitation, the Offeror consents to being recorded. If requested, the Offeror will be provided a copy of the Government's recording. Offerors are not permitted to use presentation slides and shall prepare for Oral Scenarios session to occur via remote conference only. The Government will provide a brief opening introduction before providing the scenarios to the Offeror. Following the Oral Scenarios, the Government evaluation team will convene separately to discuss the Offeror's strengths, weaknesses, deficiencies, and determine the need to conduct interchanges. If in the event an interchange session is needed, Offerors will be provided a time to return to reconvene for the interchange session.

4.3.4 Interchange Session Format. The Government shall conduct a dialogue with the Offeror, with the primary objective to maximize the Government's ability to obtain best value. When interchanges are conducted, the Government will provide the Offeror the opportunity to respond to evaluated weaknesses and deficiencies. Interchanges shall be conducted at the conclusion of the scenario response session, once all three scenarios have been addressed. The Offeror may briefly discuss internally for a reasonable amount of time to coordinate responses to specific requests, limiting interactions and references with only those present for the Oral Scenarios (e.g. no computers or outside assistance). Any changes agreed to as a result of the interchange session will be considered binding, to include price adjustments. The Offeror shall provide their minutes from the interchanges to document the results of the interchanges, as seen from the Offeror's perspective. After the completion of the interchange session, the Government may have additional need for interchanges with Offerors, which will be communicated to the Offeror in writing.

5.0 Evaluation Methodology and Factors. Proposals will be evaluated using three evaluation factors: (1) Written Technical Proposal (which will be evaluated as acceptable/unacceptable), (2) Price Proposal, and (3) Oral Scenarios.

5.1 Factor 1 – Written Technical Proposal. The Government will evaluate technical proposals of all Offerors determined responsive to the solicitation. Offers received after the due date for proposals will not be evaluated. The Government will evaluate an Offeror's Written Technical proposal to determine if the Offeror's proposal is acceptable or is unacceptable to meet the minimum performance or capability requirements of the PWS. Technical acceptability will be rated at the subfactor level, assigning each subfactor a rating of "Acceptable" or "Unacceptable." An Offeror's proposal must be rated "Acceptable" in all Technical subfactors to be eligible for award. Proposals that exceed the evaluation criteria will not receive higher ratings.

Table 3. Factor 1 Criteria Ratings

Rating	Description
Acceptable	Proposal clearly meets the minimum requirements of the solicitation.
Unacceptable	Proposal does not clearly meet the minimum requirements of the solicitation.

5.1.1 Factor 1 – Written Technical Proposal. The Offeror shall provide a technical proposal demonstrating the Offeror's ability to meet the requirements of the PWS while differentiating between Electronic Warfare Officer (EWO), Weapons System Officer (WSO), Combat System Officer (CSO), and users and shall demonstrate how each apply to each section of the technical proposal.

5.1.2 Subfactor 1: Technical Approach. The Offeror shall provide a comprehensive discussion of the technical approach that demonstrates an understanding of the mission and provides specific examples for the criteria in this factor, as it pertains to duties under the PWS.

5.1.2.1 Criteria 1 – The Government will evaluate whether the Offeror’s proposal demonstrates a sound understanding and knowledge of Joint Electromagnetic Spectrum Operations (JEMSO) and its role in the future of Air Force operations, specifically within a Joint All Domain Command and Control (JADC2) construct.

5.1.2.2 Criteria 2 – The Government will evaluate whether the Offeror’s proposal demonstrates a sound understanding and knowledge of the challenges faced by the Air Force for EW, to include issues with oversight, investments in EW systems, Spectrum access for training, aging technology, and manpower and expertise.

5.1.3 Subfactor 2: Management/Staffing and Empirical Research. The Offeror’s approach shall provide a sound staffing strategy for meeting the entire range of task requirements in the PWS at the start of the TO and throughout the TO as vacancies occur by clearly addressing each criteria below.

5.1.3.1 Criteria 1 – The Government will evaluate whether the Offeror’s proposal provides sufficient empirical research detailing the availability of qualified personnel in relation to the location of performance of the contract.

5.1.3.2 Criteria 2 – The Government will evaluate whether the Offeror’s proposal provides sufficient research detailing compensation and strategies required to recruit and retain personnel at the location of performance through the entirety of the contract PoP.

5.2 Factor 2 – Price Proposal.

5.2.1 This fair opportunity selection is conducted with the expectation of adequate price competition, and will rely on market forces and price competition to ensure awarded prices are fair and reasonable; thus, Offerors are cautioned to present their best price proposal up-front. Offerors’ prices will be evaluated to ensure prices are fair, reasonable, and balanced. In instances where an Offeror’s proposed prices appear exceptionally low, Offerors may be requested to address this disparity, providing evidence of their capability and/or experience providing similar service(s) at similar price(s). An unrealistically low offer may pose an unacceptable risk to the Government and may be a reason to reject an Offeror’s proposal. Additionally, an Offeror may be determined unawardable if its price is evaluated as unfair, unbalanced, unreasonable, or unrealistically low.

5.2.2 Comparison of proposed prices received in response to this solicitation is the preferred and intended price analysis technique. The techniques and procedures described under FAR Subpart 15.404-1 will be the primary means of assessing price submission reasonableness as prescribed in FAR 16.505(b)(3).

5.2.3 The total price for CR CLINs will be determined by applying the Offeror’s proposed rates to the plug figures provided by the Government in Attachment 4. Offerors shall not change, remove, or otherwise alter the pre-established formulas. Award will be made to the Offeror whose proposal conforms to the solicitation’s requirements, based on an integrated assessment of the evaluation factors and the TOEP. If an Offeror does not provide pricing for the 6-month extension option, the Government will add in 50% of the Offeror’s fourth option year pricing to the TOEP for evaluation purposes.

For purposes of monthly invoicing and obligation tracking, the yearly totals for labor and travel must be divisible by 12 and rounded to whole dollar totals. The burden of providing a mathematically accurate and complete pricing proposal using the format provided rests with each Offeror.

5.2.4 Factor 3 – Oral Scenarios. The scoring for this factor is a three-step process. First, each scenario shall be given a whole number score of 5, 4, 3, or 0 IAW the ratings described in Table 5. In the second step, each scenario score will be multiplied by a weighting for that scenario, as listed in section 5.3.3. Finally, in the third step, the adjusted totals for each scenario will be added together to determine the Offeror’s final score, which will be used for evaluation purposes. Final scores will be rounded to nearest hundredth decimal place. A demonstration of these calculations can be found in Example Scoring (Attachment 5).

The scenario rating will be based on strengths, weaknesses, and deficiencies assigned for each individual scenario as defined in Table 6 below.

Table 5. Factor 3 Scenario Ratings

Rating	Description
5	Response clearly exceeds the minimum understanding of the specific scenario and topic of technical knowledge. The response contains multiple strengths and no weaknesses or deficiencies.
4	Response clearly meets the minimum understanding of the specific scenario and topic of technical knowledge. Response contains no deficiencies and strengths outweigh weaknesses.
3	Response clearly meets the minimum understanding of the specific scenario and topic of technical knowledge. Response contains no deficiencies and strengths may outweigh or equal weaknesses.
0	Response does not provide a comprehensive understanding of the specific scenario and topic of technical knowledge. Response contains one or more deficiencies and is un-awardable.

Table 6. Factor 3 Technical Evaluation Descriptors

Rating	Description
Strength	Aspect of an Offeror’s response that has merit or exceeds PWS requirements in a way that will be advantageous to the Government during contract performance.
Weakness	A flaw in the response that increases the risk of unsuccessful contract performance.
Deficiency	A material failure to meet a Government requirement in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level.

5.3 The Government will evaluate the following topics, which shall be demonstrated based on scenarios during Oral Scenarios session.

5.3.1 The Offeror shall provide a comprehensive response to a specific scenario given for each of the following topics and will be evaluated for the accuracy of the answer with specific focus applied to the Offeror’s knowledge and understanding of, and ability to perform, all duties under the PWS. The specific scenarios will be based on potential situations a full time equivalent may encounter in performance of the tasks outlined in PWS section 4.0.

5.3.2 In the responses to each scenario, the Offeror shall discuss the following:

5.3.2.1 Applicable policy and guidance as well as other relevant literature

5.3.2.1.1 Organizational roles within policy

5.3.2.1.2 Applicable processes, procedures, and authorities outlined in policy

5.3.2.1.3 Policy evolution and emerging concepts at the Air Force and DoD level

5.3.2.2 Current trends, technologies, updates, and innovations applicable to the topic

5.3.2.3 Pathways, programs, units/stakeholders associated with topic to include but not limited to Air Force and DoD entities

5.3.2.4 Limitations and considerations that impact decisions associated with the topic, especially from an Air Force perspective

5.3.3 The scenario topics are as follows:

5.3.3.1 Scenario 1 Topic (Weight 40%): Air Force reprogramming process as it pertains to EW/EMS.

5.3.3.2 Scenario 2 Topic (Weight 20%): How EW and Cyber are converging and how future Air Force operations will be conducted under a Joint Electromagnetic Spectrum Operations (JEMSO) construct.

5.3.3.3 Scenario 3 Topic (Weight 40%): Air Force EW and how it differentiates from other military services' EW.

6.0 **Proposal Package Deadline.** Proposal packages are due by 27 July 2020, 12:00 p.m. EDT. Proposals must be submitted via email to (b) (6), CCing (b) (6). Proposals will not be accepted by any other means. Multiple emails may be permitted, if clearly marked. Late proposals will not be considered.

6.1 An Offeror agrees their proposal is valid for 180 days from the date of receipt of proposals and it will furnish the items and/or services identified in its proposal at the cost/price offered to the designated point(s) within the time specified in the contract.

6.2 Offerors are advised that DoD and Air Force cyber-security systems may significantly delay or even halt delivery of e-mails. Therefore, Offerors are strongly encouraged to plan accordingly, submit proposals well in advance of the designated submission deadline, and ensure affirmative receipt of proposals (including all proposal attachments) through use of read/delivery receipts or confirmation from the CM or Contracting Officer. In the absence of confirmation from the CM or Contracting Officer or other affirmative evidence of receipt, Offerors shall assume that the proposal has not been received. Proposals not received by the designated submission deadline will be regarded as "late" and will not be considered.

(b) (6)

(b) (6)
Contracting Officer
ACC AMIC/PKA

Attachments:

1. PWS
2. DRAFT DD Form 254
3. Question-Comment Matrix
4. Cost-Price Proposal Template
5. Example Scoring
6. Provisions and Clauses **Amendment 02**