F/M Fabien Moreno
FULL STACK WEB DEVELOPER

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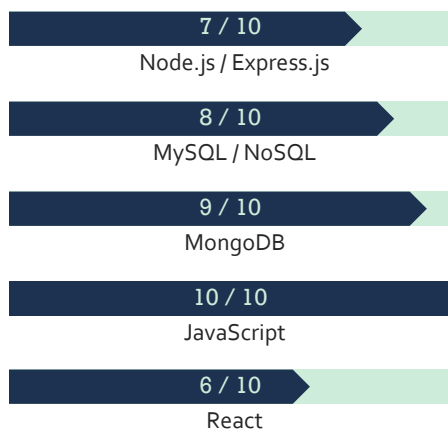
📍 Georgetown, TX, United States

👤 [LinkedIn](#)

🔗 [GitHub](#)

ABOUT ME

As a software developer, I am a true innovator, constantly pushing the boundaries of what is possible in the world of technology. As a rising star in the world of software development I have a keen eye for detail and a deep understanding of programming languages and frameworks. I'm dedicated to excellence with commitment to quality that comes unmatched.

SKILLS

7 / 10
Node.js / Express.js

8 / 10
MySQL / NoSQL

9 / 10
MongoDB

10 / 10
JavaScript

6 / 10
React

EDUCATION

Full-Stack Developer (MERN) Cert.
The University of Texas at Austin – Center for Professional Education (CPE)
October 2022 – Present, Austin, Texas

Bachelor of Science – Digital Media Innovation
Texas State University
August 2016 – December 2021, San Marcos, Texas

EXPERIENCE

Account Executive, Sales Lead

Create-A-Cig / Pflugerville, Texas / Nov 2021 – August 2022

- Developed and assigned territories for account managers while assisting in closing high priority accounts.
- Responsible for negotiating contracts in accordance with sales strategy.
- Conducted sales, product knowledge, and role-playing overseeing a team of 3 account managers.

Account Manager

Create-A-Cig / Pflugerville, Texas / August 2021 – October 2021

- Managed and developed 100 accounts accruing over $3 million in sales during Q1 and Q2.
- Developed and improved the process between invoicing and shipping to help reduce shipping cost and estimated delivery, driving a 11% increase in client orders and $8,000-$10,000 in savings each month.

Anti-Money Laundering Analyst

TaskUS / New Braunfels, Texas / November 2020 – April 2021

- Developed a daily Suspicious Activity Report to help research, write and review customer accounts.
- Managed account restrictions and closures based on risk, boosting customer retention and account safety.
- Reduced unnecessary account seizures and investigations