

FABRIZIO GIOVANNINI FILHO

(617) 840-1737 | fabriziogf@gmail.com | <https://www.linkedin.com/in/fgiovanninifilho/>

EXPERIENCE

AMAZON

Seattle, WA, and Chicago, IL

Sr. Product Manager - Technical, Amazon Fulfillment Technologies

Aug 2022 – Present

- Own Labor Scheduling product portfolio and roadmaps for 3 SaaS scheduling products with 750k+ users worldwide
- Lead 3-team quarterly business reviews, reporting on status of projects and OKRs to 20+ stakeholders and 5 directors
- Fine-tuned LLMs and launched prototype of Associate Sentiment Board, improving operations leaders' visibility into warehouse workers' sentiment and increasing scheduling products' conversion rate by 9%
- Launched 0-to-1 Shift Marketplace product, allowing warehouse workers to trade shifts and improving staffing rates by 7%
- Developed feature enabling workers to pick up voluntary overtime shifts at nearby warehouses, increasing shift availability by 18% and reducing costs by \$15 million annually
- Led development, unit testing and A/B testing of new warehouse hours optimization model, improving staffing accuracy by 3% and generating \$128 million in yearly savings
- Collaborated with Data Science team to launch surge-pricing optimization model for overtime shifts, increasing MoM take rate of undesirable shifts by 8% and saving Amazon \$10 million annually from reduction in missed delivery estimates
- Worked closely with UX team to revamp Scheduling Website UI, leading 14 warehouse visits, 60+ customer interviews and 7 cross-team workshops; UX improvements reduced time-on-task by 11% and improved CSAT scores by 25%
- Drove 23% increase in portfolio YoY revenue and cost savings between 2022 and 2023
- Spearheaded expansion to Germany, Spain and Japan, generating \$6 million in YoY revenue growth
- Wrote team's 3-year product strategy, defining North Star and 3 new capabilities to enhance customers' scheduling experience

Sr. Product Manager – MBA Intern, Amazon Fulfillment Technologies

Jun 2021 – Sep 2021

- Created product roadmap for Warehouse Worker Satisfaction index, defining product requirements and launch plan
- Built team's first automated dashboards to track 12 KPIs using SQL, Python and QuickSight
- Collaborated with Data Science team to model the impact of overtime policies, tenure, and automation on worker attrition, presenting findings and recommendations to 2 directors

CHARLES RIVER ASSOCIATES

Boston, MA, and London, UK

Consulting Associate, Financial Markets Group

Aug 2015 – Aug 2020

- Led data analytics consulting team in 10+ engagements and generating \$9+ million in revenue
- Built trading simulation products for law firms, generating \$3 million in revenue and retention of 4 new clients
- Automated group's data ingestion using data provider and open-source APIs, saving clients \$800k+ in billable hours
- Conducted extensive market research on fintech, aerospace and mining industries, using quantitative insights to develop 4 econometric models and presented findings to 2 U.S. government agencies
- Developed programs in C++, SQL and Python to efficiently query, process, and analyze 9TB of trading data
- Co-authored 3 expert reports on financial market manipulation and high-frequency trading

EDUCATION

THE UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS

Chicago, IL

Master of Business Administration and Master of Science in Computer Science, Joint Degree Program

Sep 2020 – Jun 2022

- Concentrations in Entrepreneurship and Finance
- Recipient of the John and Louise Wellemeyer Scholarship Fund (\$40,000)

PRINCETON UNIVERSITY

Princeton, NJ

Bachelor of Arts in Economics, Certificate in Finance

Sep 2011 – Jun 2015

- Gordon G. Sikes Medal recipient: for leadership and sportsmanship as a member of the Men's Lightweight Rowing Team
- Intercollegiate Rowing Association Academic All-American (2015)

ADDITIONAL

- Certifications: DeepLearning.AI Machine Learning Specialization, DeepLearning.AI Generative AI with Large Language Models
- Software: proficient in Python, SQL, C++, R, QuickSight, Excel; Languages: Portuguese (Native fluency), English and Italian
- Triathlete (2022 Ironman World Championships finisher, 7th at 2022 Ironman 70.3. Gulf Coast, 8th at 2021 Ironman Wisconsin)