

# Todd Taylor

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## Personal Profile

A Saltire Scholar who takes pride in being an ambitious and striving individual. I have lived and studied abroad in Amsterdam as part of my degree, reached a professional literacy in French and took the opportunity to found my own business during my academic education. At heart I am a conscientious and productive individual, I strive to engage in opportunities which benefit my career, health, and moral compass.

## Education

**University of Aberdeen, Scotland. *Master's Joint Hons (MA) Economics and Politics.*** (Final grade 73%)  
2019 – 2023

**Courses:** Development Economics; Economics of Natural Resources and the Environment; Experimental Economics; History of Economic Thought; Research Proposal on Indonesian Developmental Economic Strategies.

Democracy & Governance; Global Politics: Equality and Inequality; Good governance and Anti-Corruption Policy; Ideas and Ideologies in Politics; Politics: Researching in the 21<sup>st</sup> Century.

**Dissertation:** The Effects of Nationalism on the Economic-Political Climate in Ukraine and Russia.

**Vrije Universiteit Amsterdam, Netherlands. Erasmus+ Program.** 2021 – 2022

**Courses:** Consumer behaviour; Investment Econometrics; Monetary Economics. History of Political Thought; The Middle East in Modern History; World Heritage and Conflict.

**Q.E.G.S. Wakefield, West Yorkshire, England.** 2017 – 2019

**A-Levels:** Art, Mathematics, Chemistry

**Languages:** English: Native French: Advanced Italian: Basic

## Relevant Workplace Experience

**Venture Search – St. Magnus House, London**

May 2023 - Present

Financial Consultant & Recruiter

- Becoming a market specialist in the systematic and fundamental space for Hedge Funds & Proprietary Trading firms, working across the APAC, EMEA, and United States. I work with Quant Researchers, Traders, and Portfolio Managers, providing advice on how to best manage their growth.
- I leverage my strong client networks and communication skills to place candidates with growing buy-side organisations. I manage the complete selection process, negotiating and providing the best result for both the candidate and client.
- Working the full 360-degree recruitment process I have not only successfully placed candidates into roles but independently built relationships on behalf of Venture Search with some of the leading proprietary trading firms in the world (Susquehanna, DV Trading, TransMarket Group, and Quadeye).

**Wess Vex – Amsterdam, The Netherlands**

June 2021 – June 2023

Founder, Director

- Founded an eco-friendly business which supplied environmentally friendly garments and became stocked in several stores across Scotland, Britain, and The Netherlands.
- Applying economic strategy from several of my courses to the real-world market to successfully generate profit for my business.
- Monetary management with a small budget and maintaining rational in-house economic policies to maximize revenue and profit. My profits grew to a £7,000 profit for the first year alone.

## Work related skills

**Aberdeen University Trading, Investment, and Consultation society:** As a member of the AUTIC society, I received first-hand access to the Bloomberg terminal, in which I was taught how to use the software, collect information, and mitigate risk. In groups we would back test strategies and edit our discretionary investments.

**CIFA Introduction to UK Financial Regulation and Professional Integrity:** This additional course aimed to enhance my professional understanding of the financial world. The course teaches: The main financial needs, priorities and risks of UK consumers; Professional Ethics; The regulatory strategies of the FCA and the PRA; Factors that influence the UK financial services sector; Legal concepts related to financial advice.

**Communication:** Highly developed through various leadership roles have led to me being extremely competent at working in a team and listening to people's concerns. I am able to coordinate and organise tasks fairly as a leader and when acting as a team member, I react well to tasks issued to me and conduct them to the very best of my ability.

**Driven:** I take pride in my work and the success it brings me. I work equally well under pressure, always completing my assignments to the best of my ability. I enjoy pushing my boundaries, as demonstrated by obtaining consistent honours grades in my higher education, seeking out new cultural experiences by living in several countries, learning new languages, and founding my own start-up.

**Self-Motivation:** I am dedicated to my work, and always aim to complete any task given to me to the highest standard that my supervisor desires. This has been developed throughout my life where I have had to balance my studies, personal aspirations, sporting commitments, and social life.

## Positions of responsibility

### **Deputy Head Boy at school**

- A representative for the school; I was a leader and a role model for the other pupils.
- Supporting younger students to capitalise on their school experience.
- Leading and organizing key events for the school such as open days and public events.
- Balancing the demands of my position alongside my formal education and personal life.

### **Captain of Rugby 2<sup>nd</sup> XV**

- Committed to working with my players to ensure they were all physically fit and mentally strong.
- Leading by example in my work ethic, whilst providing motivational talks and listening skills.
- Maintaining positive team morale; working with players on and off the pitch.
- Responsibility: I would decide the weekly squad and player positioning for matches.

## Achievements and interests

**Saltire Scholar:** After a year of successfully utilising the economic practices I had learnt at university into my business Wess Vex, I was selected by my university to become a Saltire Scholar for the remainder of my studies. The scholarship is given to around 70 students each year who attend one of the 19 universities in Scotland.

**Cycling:** I have cycled for many years in the Yorkshire Dales and around the West of Europe. In the summer of 2021, I rode my bike from Amsterdam Square, The Netherlands to the Eiffel Tower, France as a challenge set by my best friend and I.