

SUSE® OpenStack Cloud

Become Your Company's Cloud Service Provider

Herbie Lam 林國權

Regional Director
SUSE ASIA



OpenStack Foundation – Alan Clark



Alan Clark 給大家的話！

我是 Openstack Foundation 的現任主席 (chairman) 也是 SUSE 的現任員工，因為公務無法親在前來與各位見面，日前得知 OpenStack Day Taiwan 2015 活動將會有超過 1,000 多人參與盛會，內心感到非常高興

期望各位對 OpenStack 持續支持，讓 OpenStack 成為新世代的雲端發展平台，由亞洲區總經理(Herbie)代表本人，向各位恭賀身體健康萬事如意，並祝 OpenStack 大會成功！



SUSE at a Glance

Setting the Bar

Leading
Provider

of Enterprise
Open Source



Global Reach

Over 2/3

of the Fortune Global 100 use
SUSE Linux Enterprise



Technical Depth

22+

Years of Linux Engineering
Experience

Ecosystem Breadth



5,000+
Global
Partners



7,000+
Certified
Applications



20,000+
Certified
Systems

Enterprise Quality



86%
Satisfied
Customers



24x7x365
Global
Availability



150+
Support
Engineers

Where SUSE Leads

Mainframe Linux



Over
15+

years of mainframe Linux
market share leadership

SAP on Linux



70% of all SAP
applications running
on Linux run on
SUSE

Linux in Large Enterprise

Over 80%
of the Fortune Global 50 are
active SUSE customers



Linux in Aerospace



9/10
of the largest aerospace
companies rely on SUSE

Linux in Telecom

The 10 largest
global telecommunications
carriers rely on SUSE



Linux in Pharma



7/10 of the largest
pharmaceutical companies
use SUSE Linux Enterprise

Linux in Retail



7/10 of the
largest retailers in
the U.S. are active
SUSE customers

Linux in Automotive



The 10 largest
global automobile
manufacturers are
active SUSE customers

Linux in HPC



Half of world's
20 largest supercomputers
run on SUSE

Linux in CPG



7/10 of the largest
manufacturers of household
products use SUSE Linux
Enterprise

Global Customers



SUSE Cloud Strategy

SUSE Strategy for Cloud Computing



Public Cloud

Broadly deploy SUSE
Linux Enterprise Server
through SUSE Cloud
Public Program



Private Cloud

Deliver cloud
infrastructure solution
powered by
OpenStack



Hybrid Cloud

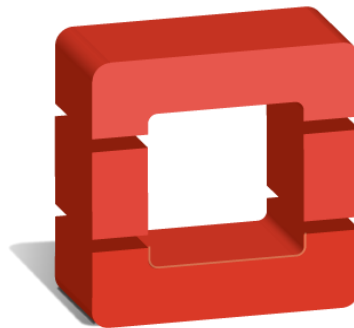
Tightly integrate SUSE
Studio and SUSE
Manager with SUSE
Cloud to deliver a platform
and tools that enable
enterprise hybrid clouds

SUSE Participation in OpenStack

Platinum Member

Alan Clark
Chairman of the Board

**Technical
Contributions**



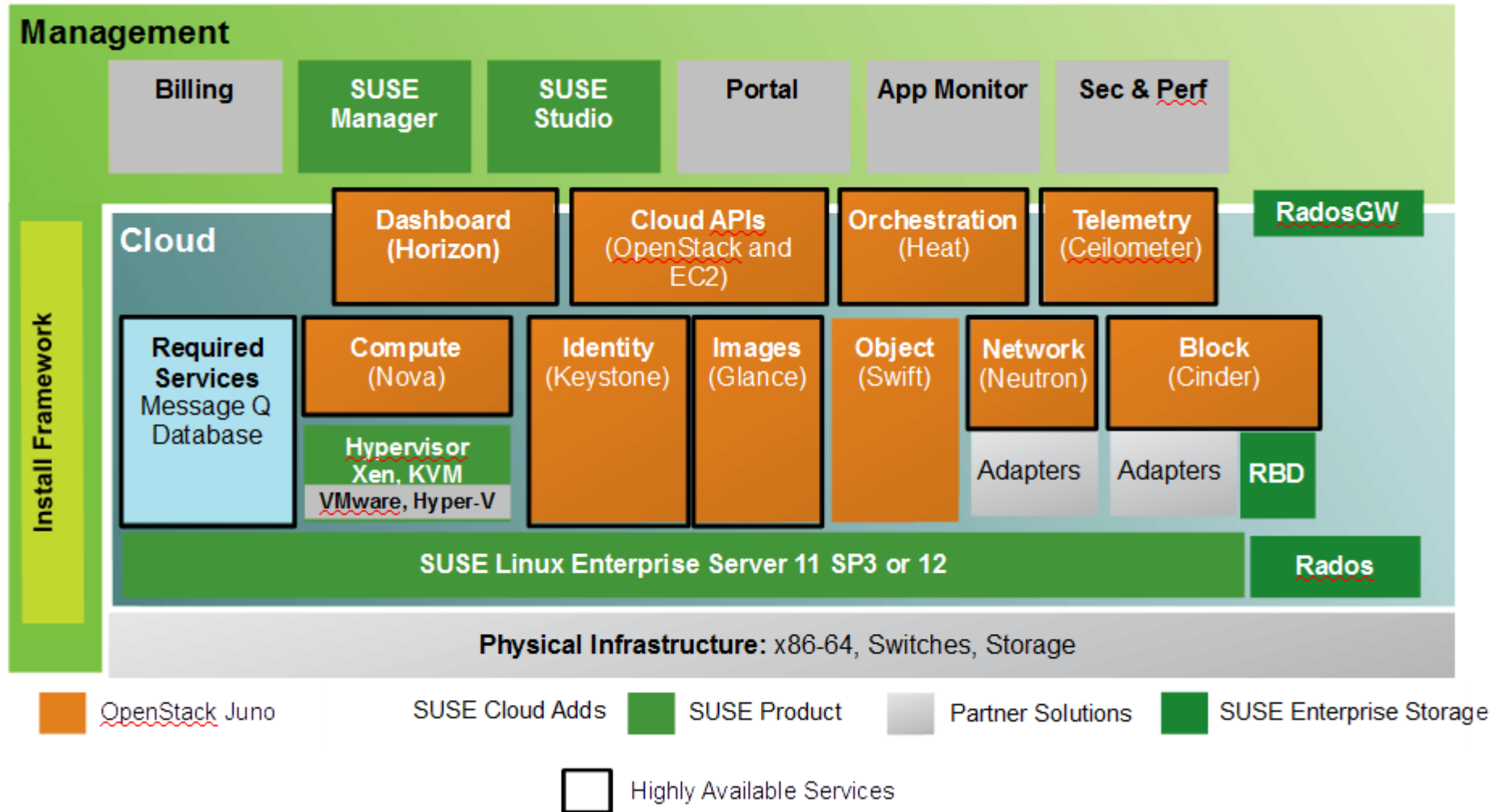
openstack™

**OpenStack
Distribution**

**Promotion in
openSUSE Community**

SUSE OpenStack Cloud Overview

SUSE OpenStack 5 Architecture



SUSE OpenStack Cloud 5



Enterprise OpenStack distribution that rapidly deploys and easily manages highly available, mixed hypervisor IaaS Clouds

- Increase business agility
- Economically scale IT capabilities
- Easily deliver future innovations

SUSE OpenStack Cloud 5 Highlights

- Based on latest release of OpenStack (Juno)
- Support for SUSE Linux Enterprise 12 Compute Nodes
- Integration with SUSE Enterprise Storage
- 342 new features and enhancements
 - Incorporates fixes and enhancements from POC feedback
 - More networking options → Flexibility
 - HA improvements → Stability
 - Database as a Service → Simplifies application development
 - Analytics as a Service → Enables “big data” cloud
 - Improved log handling → Operational efficiency



Take Advantage of Ecosystem and Skills

Supports Mixed KVM, Xen, Microsoft Hyper-V, and VMware Clouds

- Increase flexibility in cloud design while maximizing performance and optimizing licensing costs for workloads

SUSE Hardware and Application Certifications

- Confidently run SUSE Cloud on industry standard hardware and deploy the applications you want in the cloud

Open APIs for Integration with Third-Party Solutions

- Maintain current IT investments or expand capabilities to build cloud to unique requirements



What are you waiting for ?

1. The only one distribution can let you rapid install SUSE OpenStack Cloud in 2 hours.
 2. Free download to try & buy, ref :
<https://www.suse.com/products/suse-cloud/download/>
 3. More information for study & learning, ref :
<https://www.suse.com/products/suse-cloud/>
 4. Free contact : Vincent Lu, 0919921257, vlu@suse.com
- *** Visit SUSE Booth at “**Lucky 7**” to win “Souvenir” and “Geeko” ***





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