

# MSCI US REIT INDEX METHODOLOGY

Index Construction and Maintenance Methodology for the MSCI US REIT Index

October 2014



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#### INTRODUCTION

The MSCI US REIT Index is a free float-adjusted market capitalization weighted index that is comprised of Equity REIT securities. The MSCI US REIT Index includes securities with exposure to core real estate (e.g. residential and retail properties) as well as securities with exposure to other types of real estate (e.g. casinos, theaters).

The MSCI US REIT Index is based on the MSCI USA Investable Market Index (IMI) ("the parent index"), which is comprised of all the securities included in the MSCI USA Large Cap, MSCI USA Mid Cap and MSCI USA Small Cap Indexes. The MSCI USA IMI is governed by the MSCI Global Investable Market Indexes methodology that is available on MSCI's web site: http://www.msci.com/products/indexes/size/methodology.html.

At the November 2013 Semi-Annual Index Review, MSCI enhanced the MSCI US REIT Index methodology by transitioning the parent index used to derive the MSCI US REIT Index from the MSCI US Investable Market 2500 Index to the MSCI USA IMI. This change was implemented in order to align the parent index universe of the MSCI US REIT Index with the MSCI Global Investable Market Indexes.

This document contains the new enhanced guidelines used to maintain the MSCI US REIT Index. More details on the transition to the enhanced MSCI US REIT Index methodology are included in the Appendix.



#### 1 DEFINING REITS AND THE MSCI US REIT INDEX ELIGIBLE REITS

A Real Estate Investment Trust, or REIT, is a company that in most cases owns and operates income producing real estate assets. Some REITs provide loans to the owners and operators of real estate. To qualify as a REIT under the Internal Revenue Code, a REIT is required to distribute at least 90% of its taxable income to shareholders annually and receive at least 75% of that income from rents, mortgages and sales of property.

MSCI classifies REIT securities into one of the nine Real Estate Investment Trust (REIT) Sub-Industries within the Global Industry Classification Standard (GICS®) structure. The REITs Sub-Industries are part of the Real Estate Industry, Real Estate Industry Group and the Financials Sector. The nine REITs Sub-Industries aim to represent REITs with distinct property type profiles.

REITs eligible for inclusion in the MSCI US REIT Index are REITs that are included in the MSCI USA IMI and that exhibit the following characteristics:

- Equity REIT structure (i.e. Mortgage REITs are not eligible)
- Real estate exposure (i.e. only selected Specialized REITs are eligible)

#### **REITs Sub-Industries: Eligibility for the MSCI US REIT Index**

REITs Sub-Industry	Eligibility for the MSCI US REIT Index
Diversified REITs	Yes
Health Care REITs	Yes
Hotel & Resort REITs	Yes
Industrial REITs	Yes
Mortgage REITs	No
Office REITs	Yes
Residential REITs	Yes
Retail REITs	Yes
Specialized REITs	Selected Specialized REITs only



REITs classified in the Specialized REITs Sub-Industry are eligible for inclusion in the MSCI US REIT Index only if they own and/or operate the following types of properties:

- Storage and self-storage facilities
- Correctional facilities
- Entertainment facilities (e.g. theaters)
- Casinos and gaming facilities



#### 2 MAINTENANCE OF THE MSCI US REIT INDEX

The maintenance of the MSCI US REIT Index includes:

- Semi-Annual Index Reviews (SAIRs) in May and November,
- Quarterly Index Reviews (QIRs) in February and August, and
- Ongoing event-related changes which are generally implemented in the indexes as they
  occur

#### 2.1 SEMI-ANNUAL INDEX REVIEWS AND QUARTERLY INDEX REVIEWS

During Semi-Annual Index Reviews and Quarterly Index Reviews, the parent index is reviewed under the guidelines of the MSCI Global Investable Market Indexes methodology. Changes in the parent index during Index Reviews may impact the MSCI US REIT Index as follows:

- Existing constituents of the MSCI US REIT Index that are deleted from the parent index are deleted from the MSCI US REIT Index
- Eligible equity REIT securities not currently constituents of the MSCI US REIT Index that are added to the parent index are added to the MSCI US REIT Index
- Changes in the Foreign Inclusion Factors (FIF) and Number of Shares (NOS) for securities of the parent index are also applied to the securities included in the MSCI US REIT Index
- When a change in Global Industry Classification Standard (GICS®) for an existing
  constituent of the parent index to one of the eligible REIT Sub-Industries defined in
  Section 1 is announced, then provided that the date of such announcement is before
  the implementation date of the next Index Review, such constituent may be considered
  for inclusion in the MSCI US REIT Index at such Index Review

For more information on Index Reviews for the MSCI Global Investable Market Indexes, please refer to Sections 3.1 and 3.2 of the MSCI Global Investable Market Indexes methodology book.

#### 2.2 ONGOING EVENT-RELATED CHANGES

The parent index is updated to reflect ongoing event-related changes in accordance with the MSCI Global Investable Market Indexes methodology. Ongoing event-related changes in the parent index are reflected in the MSCI US REIT Index at the time of the implementation of the event in the parent index:



- Existing constituents of the MSCI US REIT Index that are deleted from the parent index due to corporate events are deleted from the MSCI US REIT Index
- Eligible equity REIT securities not currently constituents of the MSCI US REIT Index that are added to the parent index due to corporate events are added to the MSCI US REIT Index
- Changes in the Foreign Inclusion Factors (FIF) and Number of Shares (NOS) for securities
  of the parent index due to corporate events are also applied to the securities included in
  the MSCI US REIT Index

For more information on the implementation of corporate events in the MSCI Global Investable Market Indexes, please refer to Section 3.3 of the MSCI Global Investable Market Indexes methodology book.

#### 2.3 ANNOUNCEMENT POLICY

In line with the MSCI Global Investable Market Indexes methodology, the changes to the MSCI US REIT Index are typically announced at least ten business days prior to these changes becoming effective in the indexes as "expected" announcements, or as "undetermined" announcements, when the effective dates are not known yet or when aspects of the event are uncertain. MSCI sends "confirmed" announcements at least two business days prior to events becoming effective in the indexes provided that all necessary public information concerning the event is available. In case a "confirmed" announcement needs to be amended, MSCI sends a "correction" announcement with a descriptive text announcement to provide details about the changes made.

If warranted, MSCI may make descriptive text announcements for events that are complex in nature and for which additional clarification could be beneficial for any Standard, Small Cap and Micro Cap Indexes.

For more information on the announcement policy for the MSCI Global Investable Market Indexes, please refer to Section 3.4 of the MSCI Global Investable Market Indexes methodology book.



## APPENDIX I: PAST METHODOLOGY CHANGES FOR THE MSCI US REIT INDEX

#### CHANGES APPLIED AT THE NOVEMBER 2013 SEMI-ANNUAL INDEX REVIEW

Effective at the time of the November 2013 Semi-Annual Index Review, MSCI enhanced the MSCI US REIT Index methodology by transitioning the parent index used to derive the MSCI US REIT Index from the MSCI US Investable Market 2500 Index to the MSCI USA IMI. This change was implemented in order to align the parent index universe of the MSCI US REIT Index with the MSCI Global Equity Indexes.

To reduce index turnover following the transition to the enhanced MSCI US REIT Index methodology, current constituents of the MSCI US REIT Index will remain eligible for inclusion in the MSCI US REIT Index as long as they remain in the MSCI USA Micro Cap Index.

#### **CHANGES APPLIED ON JUNE 20, 2005**

The official name of the index was changed to the MSCI US REIT Index effective June 20, 2005. The index continues to be calculated with dividends reinvested on a daily basis. Simultaneously, MSCI introduced a price-only index that is calculated by MSCI in real time and distributed by the NYSE MKT over Network B of the Consolidated Tape Association, and by MSCI to Reuters and Bloomberg. The symbol of this index is RMZ. Note that the real time version of the Morgan Stanley REIT Index was discontinued effective June 20, 2005.

#### Index Symbols for the MSCI US REIT Index

	Before June 20, 2005	Beginning June 20, 2005		
	Real Time & End of Day Gross Index	End of Day Gross Index	Real Time & End of Day Price-Only Index	
Bloomberg Ticker	RMS	RMS	RMZ	
Reuters RIC	.RMS	.RMS	.RMZ	
AMEX Symbol	RMS	RMS	RMZ	

In addition, on June 20, 2005, MSCI began calculating the MSCI US REIT Index using Laspeyres's principle of a weighted arithmetic average together with the concept of chain linking. This principle effects corporate event adjustments to the Index's next day market capitalization.



#### **APPENDIX II: GLOBAL INDUSTRY CLASSIFICATION STANDARD (GICS)**

#### **INTRODUCTION**

The Global Industry Classification Standard (GICS) was developed by MSCI in collaboration with S&P Dow Jones Indices to provide an efficient, detailed and flexible tool for use in the investment process. It is designed to respond to the global financial community's need for a global, accurate, complete and widely accepted approach to defining industries and classifying securities by industry. Its universal approach to industry classification aims to improve transparency and efficiency in the investment process.

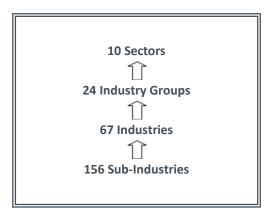
#### **KEY FEATURES OF THE GICS**

The key features of the GICS are that it is:

- Universal: the classification applies to companies globally.
- Accurate: the structure precisely reflects the state of industries in the equity investment universe.
- Flexible: the classification consists of four levels of analysis, ranging from the most general to the most specialized sub-industry.
- Evolutionary: annual reviews are conducted to ensure that the classification remains fully representative of the universe.

To provide the level of precision critical in the investment process, the GICS is designed with four levels of classifications:

#### The Global Industry Classification Standard (GICS)





#### The GICS has 10 sector classifications:

- Energy
- Materials
- Industrials
- Consumer Discretionary
- Consumer Staples
- Health Care
- Financials
- Information Technology
- Telecommunication Services
- Utilities.

#### PHILOSOPHY AND OBJECTIVES OF THE GICS

The way in which securities are classified into asset classes forms the basis of many important investment decisions. The relative merits of each security are judged primarily within these asset classes, and investment decisions are taken within this framework.

#### **APPROACHES TO INDUSTRY CLASSIFICATION SCHEMES**

While grouping securities by country and regions is relatively straightforward, classifications by industries are more difficult. There are many approaches to developing industry classification schemes, some of which are discussed below.

At one extreme is the purely statistical approach, which is solely financial market-based and backward looking, using past returns. Aggregations are formed around correlation, often yielding non-intuitive groupings that are dissimilar across countries and regions. Another approach attempts to define a priori financial market-oriented groups or themes, such as cyclical, interest rate sensitive, etc. The difficulty, however, lies in finding widely accepted and relatively stable definitions for these themes.

Two other approaches begin with an economic perspective on companies. The first focuses on a production orientation while the other adopts a market or demand orientation in company analysis. The production-oriented approach was effective in the past in its analysis of the microstructure of industries from the producers' standpoint. For instance, it segregated goods and services on the premise that it was a different set of companies that provided each to consumers. As the structure of the global economy evolved, limitations of



this approach became increasingly obvious. The ever-increasing share of discretionary income brought about by economic development, emergence of the service era, and the availability and accessibility of information with the advent of new communication technology has moved the emphasis from producers to consumers.

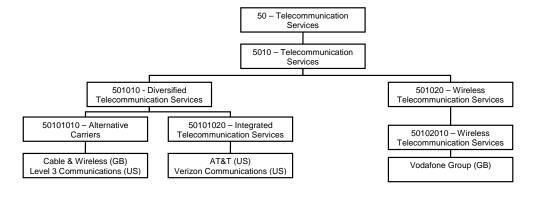
#### THE GICS: MARKET DEMAND-ORIENTED

The Global Industry Classification Standard is designed to be market demand-oriented in its analysis and classification of companies. For example, drawing the line between goods and services is becoming increasingly arbitrary as they are now commonly sold together. This distinction between goods and services is replaced by adopting the more market-oriented sectors of "Consumer Discretionary" and "Consumer Staples", which group goods and services sub-industries. In addition, the creation of large stand-alone sectors such as Health Care, Information Technology and Telecommunication Services accurately represents industries that provide significant value to the consumer in today's global and integrated economy. This further contributes to a more uniform distribution of weights among the 10 sectors.

#### **GICS COMPANY CLASSIFICATION**

The GICS is used to assign each company to a sub-industry according to its principal business activity. Since the GICS is strictly hierarchical, a company can only belong to one grouping at each of the four levels.

#### An Illustration of the GICS – Telecommunication Services Sector:





#### **CLASSIFICATION BY REVENUE**

In order to provide an accurate, complete and long-term view of the global investment universe, a company's revenues often provide a more stable and precise reflection of its activities than earnings. Furthermore, industrial and geographical breakdowns of revenues are more commonly available than earnings broken down the same way for most companies. Nevertheless, company valuations are more closely related to earnings than revenues. Therefore, earnings remain an important secondary consideration in a company's industry classification.

#### **GENERAL GUIDELINES FOR CLASSIFICATION**

The primary source of information used to classify securities is a company's annual reports and accounts. Other sources include brokers' reports and other published research literature. As a general rule, a company is classified in the sub-industry whose definition most closely describes the business activities that generate at least 60% of the company's revenues.

**Example: Nokia (FI)** 

2013 Results	Nokia Networks	Nokia Technologies	HERE
Revenues	89%	4%	7%
Earnings	88%	24%	-12%

#### Classified as:

GICS Level	GICS Code	Code Description
Sector	45	Information Technology
Industry Group	4520	Technology Hardware & Equipment
Industry	452010	Communications Equipment
Sub-Industry	45201020	Communications Equipment

However, a company engaged in two or more substantially different business activities, none of which contribute 60% or more of revenues, is classified in the sub-industry that provides the majority of both the company's revenues and earnings. When no sub-industry provides the majority of both the company's revenues and earnings, the classification will be determined based on further research and analysis. In addition, a company significantly diversified across three or more sectors, none of which contributes the majority of revenues



or earnings, is classified either in the Industrial Conglomerates sub-industry (Industrial Sector) or in the Multi-Sector Holdings sub-industry (Financials Sector).

#### **Example: General Electric (US)**

2006 Results	Infrastructure	Industrial	Healthcare	<b>NBC Universal</b>	Comercial Finance	Consumer Finance
Revenues	30%	21%	10%	10%	15%	14%
Earnings	34%	10%	12%	11%	19%	13%

#### Classified as:

GICS Level	GICS Code	Code Description		
Sector	20	Industrials		
Industry Group	2010	Capital Goods		
Industry	201050	Industrial Conglomerates		
Sub-Industry	20105010	Industrial Conglomerates		

In the case of a new issue, the classification will be determined based primarily on the description of the company's activities and pro forma results as given in the prospectus.

#### **REVIEW OF SUB-INDUSTRY CLASSIFICATION**

A company's sub-industry classification will be reviewed either when a significant corporate restructuring occurs or when a new annual report is available. In order to provide a stable sub-industry classification, when reviewing a company's classification, changes will be minimized in the sub-industry classification to the extent possible by disregarding temporary fluctuations in the results of a company's different activities.

In the event that the above guidelines should not appropriately capture a particular company's business activity, its classification will be determined based on more extensive analysis.



Sector	Industry Group	Industry	Sub-Industr	v
LO Energy	1010 Energy	101010 Energy Equipment & Services	10101010	Oil & Gas Drilling
	CONTRACTOR CONTRACTOR	The above the second se	10101020	Oil & Gas Equipment & Services
		101020 Oil, Gas & Consumable Fuels	10102010	Integrated Oil & Gas
			10102020	Oil & Gas Exploration & Production
			10102030	Oil & Gas Refining & Marketing
			10102040 10102050	Oil & Gas Storage & Transportation Coal & Consumable Fuels
5 Materials	1510 Materials	151010 Chemicals	15101010	Commodity Chemicals
is materials	and the second	202020 CHETHOUS	15101020	Diversified Chemicals
			15101030	Fertilizers & Agricultural Chemicals
			15101040	Industrial Gases
			15101050	Specialty Chemicals
		151020 Construction Materials	15102010	Construction Materials
		151030 Containers & Packaging	15103010	Metal & Glass Containers
		151040 Metals & Mining	15103020 15104010	Paper Packaging Aluminum
		151040 Metals & Milling	15104020	Diversified Metals & Mining
			15104030	Gold
			15104040	Precious Metals & Minerals
			15104045	Silver
			15104050	Steel
		151050 Paper & Forest Products	15105010	Forest Products
10 Industrials	2010 Capital Goods	201010 Agrangage & Defense	15105020	Paper Products Aerospace & Defense
0 Industrials	2010 Capital Goods	201010 Aerospace & Defense 201020 Building Products	20101010 20102010	Aerospace & Defense Building Products
		201030 Construction & Engineering	20102010	Construction & Engineering
		201040 Electrical Equipment	20104010	Electrical Components & Equipment
			20104020	Heavy Electrical Equipment
		201050 Industrial Conglomerates	20105010	Industrial Conglomerates
		201060 Machinery	20106010	Construction Machinery & Heavy Trucks
			20106015	Agricultural & Farm Machinery
			20106020	Industrial Machinery
		201070 Trading Companies & Distributors	20107010	Trading Companies & Distributors
	2020 Commercial & Professional Services	202010 Commercial Services & Supplies	20201010 20201050	Commercial Printing
			20201050	Environmental & Facilities Services Office Services & Supplies
			20201070	Diversified Support Services
			20201080	Security & Alarm Services
		202020 Professional Services	20202010	Human Resource & Employment Services
			20202020	Research & Consulting Services
	2030 Transportation	203010 Air Freight & Logistics	20301010	Air Freight & Logistics
		203020 Airlines	20302010	Airlines
		203030 Marine	20303010	Marine
		203040 Road & Rail	20304010	Railroads
		203050 Transportation Infrastructure	20304020	Trucking
		203030 Transportation Illinastructure	20305010 20305020	Airport Services Highways & Railtracks
			20305030	Marine Ports & Services
5 Consumer Discretionary	2510 Automobiles & Components	251010 Auto Components	25101010	Auto Parts & Equipment
			25101020	Tires & Rubber
		251020 Automobiles	25102010	Automobile Manufacturers
		Property of the Control of the Contr	25102020	Motorcycle Manufacturers
	2520 Consumer Durables & Apparel	252010 Household Durables	25201010	Consumer Electronics
			25201020	Home Furnishings
			25201030 25201040	Homebuilding Household Appliances
			25201040	Housewares & Specialties
		252020 Leisure Products	25202010	Leisure Products
		252030 Textiles, Apparel & Luxury Goods	25203010	Apparel, Accessories & Luxury Goods
		AND THE STATE OF THE CONTRACT OF THE STATE O	25203020	Footwear
			25203030	Textiles
	2530 Consumer Services	253010 Hotels, Restaurants & Leisure	25301010	Casinos & Gaming
			25301020	Hotels, Resorts & Cruise Lines
			25301030	Leisure Facilities
		252020 Diversified Consumer Consider	25301040	Restaurants Education Services
		253020 Diversified Consumer Services	25302010 25302020	Education Services Specialized Consumer Services
	2540 Media	254010 Media	25401010	Advertising
			25401010	Broadcasting
			25401025	Cable & Satellite
			25401030	Movies & Entertainment
			25401040	Publishing
	2550 Retailing	255010 Distributors	25501010	Distributors
	H100	255020 Internet & Catalog Retail	25502010	Catalog Retail
			25502020	Internet Retail
		255030 Multiline Retail	25503010	Department Stores
		255252565 pp. 6255 02	25503020	General Merchandise Stores
		255040 Specialty Retail	25504010	Apparel Retail
			25504020	Computer & Electronics Retail
			25504030	Home Improvement Retail
			25504040	Specialty Stores Automotive Retail
			25504050	Automotive verall



Sector	Industry Group	Industr	у	Sub-Industry	,
30 Consumer Staples	3010 Food & Staples Retailing		Food & Staples Retailing	30101010	Drug Retail
or consumer stapies	sozo roca a stapies netaning	502020	1 ood a stapies netaning	30101020	Food Distributors
				30101020	Food Betail
				30101030	Hypermarkets & Super Centers
	3020 Food, Beverage & Tobacco	202010	Beverages	30201010	Brewers
	3020 FOOd, Beverage & Tobacco	302010	peverages	30201010	Distillers & Vintners
				30201020	Soft Drinks
		202020	Ford Products	30202010	
		302020	Food Products		Agricultural Products
				30202030	Packaged Foods & Meats
			Tobacco	30203010	Tobacco
	3030 Household & Personal Products		Household Products	30301010	Household Products
			Personal Products	30302010	Personal Products
35 Health Care	3510 Health Care Equipment & Services	351010	Health Care Equipment & Supplies	35101010	Health Care Equipment
				35101020	Health Care Supplies
		351020	Health Care Providers & Services	35102010	Health Care Distributors
				35102015	Health Care Services
				35102020	Health Care Facilities
				35102030	Managed Health Care
		351030	Health Care Technology	35103010	Health Care Technology
	3520 Pharmaceuticals, Biotechnology & Life Science			35201010	Biotechnology
	3320 Filalinaceuticals, biotechnology & Life Science		Pharmaceuticals	35202010	Pharmaceuticals
	****		Life Sciences Tools & Services	35203010	Life Sciences Tools & Services
40 Financials	4010 Banks	401010	Banks	40101010	Diversified Banks
				40101015	Regional Banks
			Thrifts & Mortgage Finance	40102010	Thrifts & Mortgage Finance
	4020 Diversified Financials	402010	Diversified Financial Services	40201020	Other Diversified Financial Services
				40201030	Multi-Sector Holdings
				40201040	Specialized Finance
		402020	Consumer Finance	40202010	Consumer Finance
			Capital Markets	40203010	Asset Management & Custody Banks
		102000	copital mances	40203020	Investment Banking & Brokerage
				40203020	Diversified Capital Markets
	4030 Insurance	402010	Insurance	40301010	
	4030 Insurance	403010	Insurance		Insurance Brokers
				40301020	Life & Health Insurance
				40301030	Multi-line Insurance
				40301040	Property & Casualty Insurance
				40301050	Reinsurance
	4040 Real Estate	404020	Real Estate Investment Trusts (REITs)	40402010	Diversified REIT's
				40402020	Industrial REIT's
				40402030	Mortgage REIT's
				40402035	Hotel & Resort REIT's
				40402040	Office REIT's
				40402045	Health Care REIT's
				40402050	Residential REIT's
				40402050	Retail REIT's
				40402070	Specialized REIT's
		404030	Real Estate Management & Development	40403010	Diversified Real Estate Activities
				40403020	Real Estate Operating Companies
				40403030	Real Estate Development
				40403040	Real Estate Services
45 Information Technology	4510 Software & Services		Internet Software & Services	45101010	Internet Software & Services
		451020	IT Services	45102010	IT Consulting & Other Services
				45102020	Data Processing & Outsourced Services
		451030	Software	45103010	Application Software
				45103020	Systems Software
				45103020	Home Entertainment Software
	4520 Tochnology Hardware 9 Facilianian	452010	Communications Equipment	45103030	
	4520 Technology Hardware & Equipment		Communications Equipment		Communications Equipment
			Technology Hardware, Storage & Peripherals	45202030	Technology Hardware, Storage & Peripherals
		452030	Electronic Equipment, Instruments & Components	45203010	Electronic Equipment & Instruments
				45203015	Electronic Components
				45203020	Electronic Manufacturing Services
				45203030	Technology Distributors
	4530 Semiconductors & Semiconductor Equipment	453010	Semiconductors & Semiconductor Equipment	45301010	Semiconductor Equipment
				45301020	Semiconductors
50 Telecommunication Service	5010 Telecommunication Services	501010	Diversified Telecommunication Services	50101010	Alternative Carriers
				50101010	Integrated Telecommunication Services
		501020	Wireless Telecommunication Services	50101020	Wireless Telecommunication Services
55 Utilities	5510 Utilities		Electric Utilities		Electric Utilities
33 Utilities	2210 Offilties			55101010	
			Gas Utilities	55102010	Gas Utilities
			Multi-Utilities	55103010	Multi-Utilities
		551040	Water Utilities	55104010	Water Utilities
		551050	Independent Power and Renewable Electricity Produc	55105010	Independent Power Producers & Energy Traders
			•	55105020	Renewable Electricity



#### GICS STRUCTURE REVIEW FREQUENCY

MSCI and S&P Dow Jones Indices are committed to ensuring that the GICS structure remains relevant and up-to-date. This is accomplished through an annual review of the structure. This review includes a detailed internal analysis to develop a proposal for potential structural changes and public request for comments and in-depth client consultations with various market participants as a means of obtaining feedback on proposed structural changes.



#### **METHODOLOGY BOOK TRACKED CHANGES**

The following sections have been modified since February 2014:

Section 1: Defining REITs and the MSCI US REIT Index Eligible REITs

• Updates in this section



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