

# The ultimate guide to negotiating your comp

The step-by-step guide that's helped hundreds of leaders secure life-changing compensation



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I'm excited to share the most practical and specific guide to negotiating comp that I've ever seen. This approach is targeted at leaders (e.g., senior ICs and managers), but no matter your role, anyone can benefit from this incredibly pragmatic, direct, and practical collection of tactics and advice.

A bunch of my trusted friends have been raving about [Jacob Warwick](#), a full-time negotiation coach for executives. Over the last 10+ years, he's guided more than 3,000 senior leaders through high-stakes comp negotiations. This post is a synthesis of everything he's learned over the past 15 years. You won't find anything like this elsewhere.

For more from Jacob, check out his [free LinkedIn profile analysis tool](#), which just went live on Product Hunt today, his [interview preparation report](#) service, and his indiv