

# NIRMAL TAMANG



## DATE OF BIRTH

28/10/1998

## NATIONALITY

NEPALI

## PASSPORT NO.

10785153

## LANGUAGE

FLUENT IN ENGLISH , HINDI ,NEPALI

## VISA TYPE

VISIT VISA

## MARITAL STATUS

SINGLE

Whatsapp +971 56 739 2723

kamwarface@gmail.com

Dubai Internet city , Dubai

## SKILLS

- Problem-Solving
- Computer Literacy
- Sales presenting
- Microsoft office
- Leadership
- Interpersonal communication
- Empathy
- Management
- Teamwork
- Decision Making
- Public speaking
- Active listening
- Marketing
- Time Management
- Budget Management

## EDUCATION

Premiere international college  
Bachelors in Business Administration  
completed

## CAREER OBJECTIVE

Looking forward towards a challenging and progressive career, where the combination of my knowledge, along with my creative thinking and my support will contribute in the company's achievements and my growth.

## WORK EXPERIENCE

### REAL ESTATE AGENT

Worked as Real Estate Agent for almost 12 years .

2010-2022

### RESPONSIBILITIES

Below are the some of the responsibilities that I excel in during my work carrier as a real estate agent.

- Property Listings: List properties for sale or rent, creating comprehensive listings with photos and descriptions.
- Client Consultation: Consult with clients to understand their property needs and preferences.
- Market Analysis: Conduct market analysis to determine property values and pricing strategies.
- Property Showings: Arrange and conduct property showings for potential buyers or tenants.
- Negotiation: Negotiate offers, purchase agreements, and rental contracts on behalf of clients.
- Paperwork and Legalities: Manage the paperwork and legal aspects of real estate transactions, ensuring compliance with local regulations.
- Market Knowledge: Stay informed about local real estate market conditions and trends.
- Marketing: Market properties through various channels, including online listings, open houses, and advertising.
- Client Representation: Act as an advocate for clients' interests throughout the buying or renting process.
- Networking: Build a network of contacts in the real estate industry, including other agents, mortgage brokers, and inspectors.
- Client Education: Educate clients about the real estate process, including financing options and legal requirements.
- Commission Management: Manage commissions and fees earned from real estate transactions.

### SALES MANAGER AT BHATBHATENI

Worked as a Manager for Bhatbhateni supermarket for 3 years

2020-2022

### REALTOR IN KUWAIT

worked As a Real estate agent in Kuwait for one year .

2022 July -2023 -July (part time)

### PROPERTY CONSULTANT

UAE - Dubai

Company - Concrete properties

Managed to close 6 Deals as a fresher in UAE Within 1month and 10 days .