

# **Mahmoud Al Jumaily**

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British-Iraqi Executive Professional with experience in the financial industry and a vast background in corporate operations and an educational history cyber-security.

Residential status: **UAE Golden Visa**

## **Educational background:**

BSc in Cyber Security – The University of Sussex

## **Professional Experience:**

**Chief Operations Officer** – Al Khashab Trading LLC FZ: June 2023 – present / Dubai – UAE

Managing the full operations of a UAE company focused on supplying middle eastern countries with electronics, computers, filming equipment and house appliances and creating a supply channel from China towards the said countries.

**Achievements:** Within a single quarter (3 Calendar Months) I was able to raise the company's turnover from 4 million AED to 9 million AED per Quarter, which was achieved through a very dedicated and direct sales strategy and a fundamental change in company operations.

(Evidence and further explanation available upon request.)

**Governance and planning manager** of AI project – Investec: February 2023 – June 2023 / South Africa – UK – UAE

Investec (A South African wealth management group) is launching a new investment AI project, where role was extensive and encompassing everything from financial regulatory compliance in different countries (FCA, SCA and many more) to banking, governance and even marketing planning.

**Operations Specialist** – ZAHRET AL KHALEEJ FOODSTUFF EST: August 2022 – February 2023 / Manama – Bahrain

The company is a major foodstuff distributor in the GCC, especially of Icumsa 45 sugar and Basmati rice, I was handling financial audits in the company, banking and issuance of letters of

credit and handling their requirements and conditions, warehouse reviews and shipping coordination.

**Operations manager** – ZWM corporate services LLC October 2021 – August 2022 / Dubai – UAE and London – UK

ZWM is a corporate service provider operating in both Dubai and the United Kingdom and briefly in Singapore, our major role was setting up companies, aiding in Mergers and Acquisitions and facilitating corporate bank account set ups with major banks like HSBC and Citi bank which was the biggest obstacle to overcome in the business. As corporate accounts are growing more difficult by the day when it comes to set ups. Another major aspect of the business was understanding the taxation systems in all the countries and jurisdictions we operated in, and with the different forms of tax from excise and VAT registrations to managing W-9 forms for American Business directors

Achievements: Successfully registering 543 Corporations in a multitude of territories while creating a singular system based on Python to manage and categorize their tax filings in adherence to their respective governing regions and dedicating the system in a similar format to a Cross-corporation (Enterprise Resource Planning) System.

**Operations Manager** – TBT global LLC/ April 2021 – October 2021 / Dubai – UAE

In this role I maintained and managed a large-scale company's operations in the UAE, the business had two main aspects; Business services and customer support call centers. When it came to business services I had to oversee and co-perform everything from website set-ups, payment gateway integration to planning and governance. When it came to call centers, I was handling call center MEAL and KPI revisions and overseeing CRM results and ticket analytics and client workload/efficiency.

**Production management assistant** – Bila Hodood Entertainment Ltd Co: June 2020 – March 2021 / Erbil – Iraq

This was relatively a managerial position where I co-managed the production of a recently released Arabic series named “Laylat Al Suqoot”, which captivated the tragedy of ISIS’s terroristic actions and what the innocent civilians faced in the tragic period and then their rescue by a multinational military effort. During this project I audited all financial records and production cashflow alongside filming facilities supervision and progression follow-ups.