

يوسف سكر

Dubai, Albarsha 1

Dubai

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Real estate agent

Real estate sales professional

With a successful background in real estate.

Drives the achievement of sales targets and customer satisfaction through exceptional client relationships and sales capabilities.

Exceptional communication, interpersonal and negotiation skills.

He has a charismatic personality with a proven track record in selling real estate. Strong persuasion skills and deep knowledge of real estate selling. Strong leadership abilities and commitment to achieving sales goals to drive growth for myself and my company.

أعتزم تنغيير مكانتي: أي مكان

البيانات الشخصية

أهلية العمل في دولة الإمارات العربية المتحدة: : نعم
الصفة: التسويقي، العقارات، القانون، المبيعات، خدمة العملاء، مركز الاتصال
تاريخ الميلاد: 01-01-1992

خبرة العمل

Real Estate Agent

دبي - Casttio

فبراير 2023 إلى سبتمبر 2023

Real estate Agent

I joined the team full-time in the office under the supervision of the team leader, where we would go to real estate developers and fully study the projects under construction, determine the location, prices, and payment plans and record them in special records. Then we communicate with the customers registered in the company's advertisement and provide them with the details of the project they are interested in, display the appropriate property for their budget, persuade them of various methods, direct them towards successful real estate investment, provide customers with a way to pay the money directly with the developer or through bank financing, and

complete the sale process finally

Real Estate Agent

دبي - Pattern

فبراير 2022 إلى يناير 2023

Sales & rental & Agent

I worked in receiving the apartment from the owner,
furnishing

it with the appropriate furniture, installing the smart
lock,

registering it with the Tourism Authority, registering it
under the

company's name, equipping it with tourism requirements,
transferring invoices to the company's name, then
renting it out

on a monthly rent to tourists by displaying it on online
applications such as Beauty, Booking, or Property Finder.

I also

worked on marketing and selling projects and
apartments

under construction to developers and various companies
such

as Binghatti, Sobha, Damac, Arada, Samana, Danube

التعليم

بكالوريوس في الحقوق

المهارات

- (إدارة العلاقات مع العملاء) (أعوام 4)
- (خدمة العملاء) (أعوام 4)
- (إنشاء عميل مرتقب) (أعوام 4)
- (المبيعات) (+10 أعوام)
- (الاتصال ومتابعة الداعلانات) (أعوام 4)
- (بيع وإيجار العقارات) (أعوام 4)
- (بيع مشاريع قيد الانشاء) (أعوام 4)
- (مهارات الكمبيوتر) (أعوام 8)

اللغات

- العربية - اللغة الأم
- English - فصيح
- France - مُبتدئ