

Ibrahem Dayoub

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CAREER OBJECTIVE

I'm an organized engineer able to apply time management in various environments. I seek to be an active member by sharing my testimonies and experiences. I worked in several Areas in the sector of Sales, IT and Digital Products Sales.

WORK EXPERIENCE

Real Estate sales Agent

June 2023 to present

Dubai

Blue ray properties

- Generating client from leads to buy a property.
- Counseling clients on market conditions, prices, and mortgages.
- Evaluate the clients' desires and economic capabilities to discover the appropriate suggestions.
- Showing properties to potential buyers.
- Creating lists for real estate sale properties, with information location, features, square footage, etc.
- Developing a competitive market price by comparing properties.
- Reviewing purchase contracts, purchase agreements, deeds, and other documents for each real estate transaction.

Sales Manager

Jan 2020 to April 2023

Syria

AAFAQ Electronic Devices and Laptops

- Develop sales and targeting strategies for a company.
- Manage sales teams, allocate sales resources based on the plans, priorities and follow up on critical leads.
- Develop sales pitches and adjust them over time.
- Maintain a sales platform to track all leads and sales.

IT Support engineer

Feb 2017 to Jan 2020

Syria

Waves Internet Provider Company

- install, configure, and support workstation software, hardware, printers, and phones.
- Analyze staff needs, identify vulnerabilities, and boost efficiency and accuracy.
- Execute systems and network design, documentation, implementation, testing, and administration, and ensure components meet business needs and work together seamlessly.

- Implement applications and software upgrades and troubleshoot any performance issues.
- Train employees in using software and hardware, and provide technical support when needed.

My Own Business

Mobile Phone Services Center

- Sale mobile phones, mobile accessories and mobile additional parts.
- All mobile repair operation such as run tests to assess the mobile phones' functionality, install and update phone software, troubleshooting problems.
- Replace damaged parts and components such as batteries, LCD screens, keypads, buttons.
- All boards maintenance such as Integrated circuits replace and charging ports and all components of the mobile board.
- Advise the clients on warranty issues and recommend products based on their need.

Jul 2015 to Feb 2017

Syria

EDUCATION

Bachelor's degree in Computer Engineering

Al Wadi International University

Feb 2017

GPA: 3.75/5

Training & Certifications

Web Design "HTML, CSS, PHP, ASP.NET" COURSE SCPC Participant

Megasoft Training Center

Jan 2014

ACM

Sep 2014, May 2015

SKILLS

- Microcircuit maintenance
- Photoshop & Illustrator
- Social Media Planning
- Computer hardware maintenance A+
- Photography
- Experience in e-marketing

PERSONAL SKILLS

- Organized, good listener, rational, calm, ambitious and patient
- Collaboration/Teamwork
- Flexibility

LANGUAGES

Arabic: Native

English: Advance