



MOHAMED NASSER FOUDA

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*6th of october, EL Ashgar district, 146 BUILDING.
*UAE

OBJECTIVE

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

EDUCATION

MUST

2010

Bachelor Degree in Mass Communication

EXPERIENCE

PROSPER FOR REAL ESTATE (UAE)

25/4/2023 - present

Senior Property Consultant

PIGASUS FOR REAL ESTATE (UAE)

20/3/2023 -
15/4/2023

Property Advisor

SRD DEVELOPMENTS

2022 - 2/2/2023

Real Estate Manager

- *Handling and Leading All Sales Teamleaders and Teams below them.
- *Managing all sales process.
- *Handling new launches.
- *Following up on Team leaders and training them.
- *supporting all sales consultants in their showings and closing deals.

SARY FOR REAL ESTATE

2020 - 2021

Sales Manager

ERA FOR REAL ESTATE

2017 - 2020

sales Manager & partner

- *Leading 4 Team Leaders with 4 Teams below them.
- *learning Team leaders how to deal with Team below them.
- *Following up with team leaders the forecasts and ongoing deals.
- *spreading the knowledge of how to attract new clients with different cultures and how to make cold calls and farming through weekly lectures.
- *Ability to make good deals with developers.

ERA FOR REAL ESTATE

2015 - 2017

Senior sales consultant Then Team leader

- *leading 5 sales consultants at first.
- *leading 10 sales consultants consequently.
- *offerring current sales consultants training on different developers projects.
- *learning them how to make forecasts and ongoing deals.
- *learning them how to farm and collect inventory.

ERA FOR REAL ESTATE

2013 - 2015

Junior sales Consultant.

- *Making clients' cold calls.
- *Receiving clients' requests.
- *Showing clients different units based on their mentioned requests.
- *Farming and Finding units to be sold.
- *Posting advertisements for available units on social media accounts.
- *selling units to clients based on their requests.

I FITNESS GYM

2012 - 2013

Public Relations and sales specialist

- *Offerring clients memberships.
- *Handling customer complains.
- *Answering incoming calls.

MISR FOR LIFE INSURANCE.

2007 - 2012

Broker

- *convince clients and selling them life and public insurance policies.
- *car insurance policies.

SKILLS

Advanced communication skills.
Persuasion skills.
working under pressure.
handling clients complaints and conflicts and persuading them to close the deals.
Able to manage multiple tasks..

LANGUAGE

English:Fluent
Arabic:Native
