

Ibrahim Dayoub

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CAREER OBJECTIVE

I'm an organized engineer able to apply time management in various environments. I seek to be an active member by sharing my testimonies and experiences. I worked in several Areas in the sector of Sales, IT and Digital Products Sales.

WORK EXPERIENCE

Real Estate sales Agent

Blue ray properties

June 2023 to present
Dubai

- Generating client from leads to buy a property.
- Counseling clients on market conditions, prices, and mortgages.
- Evaluate the clients' desires and economic capabilities to discover the appropriate suggestions.
- Showing properties to potential buyers.
- Creating lists for real estate sale properties, with information location, features, square footage, etc.
- Developing a competitive market price by comparing properties.
- Reviewing purchase contracts, purchase agreements, deeds, and other documents for each real estate transaction.

Sales Manager

AAFAQ Electronic Devices and Laptops

Jan 2020 to April 2023
Syria

- Develop sales and targeting strategies for a company.
- Manage sales teams, allocate sales resources based on the plans, priorities and follow up on critical leads.
- Develop sales pitches and adjust them over time.
- Maintain a sales platform to track all leads and sales.

IT Support engineer

Waves Internet Provider Company

Feb 2017 to Jan 2020
Syria

- install, configure, and support workstation software, hardware, printers, and phones.
- Analyze staff needs, identify vulnerabilities, and boost efficiency and accuracy.
- Execute systems and network design, documentation, implementation, testing, and administration, and ensure components meet business needs and work together seamlessly.

- Implement applications and software upgrades and troubleshoot any performance issues.
- Train employees in using software and hardware, and provide technical support when needed.

My Own Business

Jul 2015 to Feb 2017

Mobile Phone Services Center

Syria

- Sale mobile phones, mobile accessories and mobile additional parts.
- All mobile repair operation such as run tests to assess the mobile phones' functionality, install and update phone software, troubleshooting problems.
- Replace damaged parts and components such as batteries, LCD screens, keypads, buttons.
- All boards maintenance such as Integrated circuits replace and charging ports and all components of the mobile board.
- Advise the clients on warranty issues and recommend products based on their need.

EDUCATION

Bachelor's degree in Computer Engineering

Feb 2017

Al Wadi International University

GPA: 3.75/5

Training & Certifications

Web Design "HTML, CSS, PHP, ASP.NET" COURSE

Megasoft Training Center

Jan 2014

SCPC Participant

ACM

Sep 2014, May 2015

SKILLS

- Microcircuit maintenance
- Photoshop & Illustrator
- Social Media Planning
- Computer hardware maintenance A+
- Photography
- Experience in e-marketing

PERSONAL SKILLS

- Organized, good listener, rational, calm, ambitious and patient
- Collaboration/Teamwork
- Flexibility

LANGUAGES

Arabic: Native

English: Advance