

## CURRICULUM VITAE



**Name:** Fuad Israfilbayov  
**Date of Birth:** 01.03.1970  
**Nationality:** Azerbaijan  
**Residence:** Mirdif, Street 45C, Villa 45D, Dubai, U.A.E.  
**Marital Status:** Not married  
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### Professional Experience:

Vast experience in dealing with customs and various other authorities in order to ensure the timely and regulatory transportation of the goods, ensuring client satisfaction and long term business relationships. Experience in handling perishable cargo, perfumes and machinery spare parts, military equipment.. Over 19 years of experience within the freight forwarding industry, of which the last 13 years as a General Manager for a company branch in Dubai. Prior to that served in the Police Force in Baku, Azerbaijan.

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### Professional Skills:

Excellent interpersonal skills, strong negotiator, problem solver, flexibility, adaptability, persistence in achieving goals.

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### Target Jobs:

Operations Manager, Operations Supervisor, Logistics Supervisor, Logistics Manager.

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### Education:

1977-1987 - Secondary and High School # 210, Baku, Azerbaijan

1987-1993 - Polytechnic University, Baku, Azerbaijan, Machinery Faculty. Engineering.

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**Military and Police Service**

1988-1989 - Air Force Defence, Sevastopol, Russia.

1993-1998 - Water Police Department, Snr. Lieutenant, Investigation section.

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**Work Experience**

**AUG 1998- DEC 2000**

**Senior Sales Executive, private sector, lotteries and scratch cards**

Baku, Azerbaijan

**JAN 2001-NOV 2002**

**Senior Operations Officer, Transglobal Projects, Voljkiy, Russia**

As a Senior Operations Officer I was in charge of liaison with the management of the plant and the production team at the Voljsky Plant responsible for the turbine provision for the Oil project in Kazakhstan. My duty was to ensure timely delivery of ready pipes to the site in Kazakhstan, looking after the logistics of the whole project.

**MAR 2003-MAY 2005**

**Projects supervisor, Gulf Agency, Jebel Ali Free Zone, Dubai, UAE**

Dealing with all project related transactions, clearance with customs and solving discrepancies should any arise with customs and police in the Jebel Ali Free Zone.

**JUL 2005-FEB 2008**

**Operations Manager, Transvalair M.E., Dubai, UAE**

My work included all shipment related paperwork, customs clearance and liaison with all bodies and authorities to ensure timely delivery of cargo to the clients.

**FEB 2008-FEB 2021**

**General Manager, Transvalair M.E. and Asia, Dubai, UAE**

Role included customer liaison, retention, sales, growth of logistics network in UAE and externally, with accent to CIS region, and projects within Oil and Gas sectors. Customer base - over 50 clients worldwide, such as Magrudy's, Rapiscan, Diversified, Abu Dhabi Police Department, Abu Dhabi Army Headquarters, UAE Army Forces.

The average annual turnover was AED 1,500,000.00-2,000,000.00.

Transvalair M.E. was closed in FEB 2021 following the pandemic crisis.

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