# Lumber Track

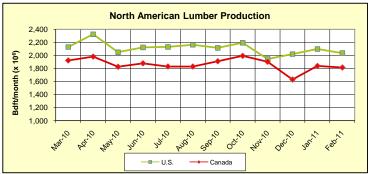
February 2011 Issued: May 2nd, 2011

WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

# U.S. Softwood Lumber Industry Activity by Region (million board feet)

|            |       | Full Year | 2 month | s YTD |       |        |        |        |          | ı       | •          |            |       |
|------------|-------|-----------|---------|-------|-------|--------|--------|--------|----------|---------|------------|------------|-------|
| Production |       | 2010      | 2011    | 2010  | % Chg | Feb-11 | Jan-11 | Feb-10 | M to M % | Y to Y% | 4th Qtr 10 | 4th Qtr 09 | % Chg |
|            | West  | 11,346    | 1,877   | 1,832 | 2.5   | 928    | 950    | 915    | -2.3     | 1.4     | 2,757      | 2,532      | 8.9   |
|            | South | 12,354    | 2,039   | 1,791 | 13.8  | 1,001  | 1,038  | 855    | -3.6     | 17.1    | 3,078      | 2,600      | 18.4  |
|            | Other | 1,320     | 219     | 200   | 9.2   | 108    | 111    | 99     | -3.0     | 9.3     | 326        | 286        | 13.7  |
|            | Total | 25,020    | 4,135   | 3,823 | 8.2   | 2,036  | 2,099  | 1,869  | -3.0     | 9.0     | 6,161      | 5,418      | 13.7  |
|            |       |           |         |       |       |        |        |        |          |         |            |            |       |
| Shipments  |       |           |         |       |       |        |        |        |          |         |            |            |       |
|            | West  | 11,240    | 1,819   | 1,784 | 2.0   | 871    | 948    | 900    | -8.1     | -3.2    | 2,719      | 2,587      | 5.1   |
|            | South | 12,354    | 2,039   | 1,791 | 13.8  | 1,001  | 1,038  | 855    | -3.6     | 17.1    | 3,078      | 2,600      | 18.4  |
|            | Other | 1,313     | 215     | 197   | 9.1   | 104    | 111    | 98     | -5.7     | 7.0     | 323        | 289        | 11.8  |
|            | Total | 24,907    | 4,073   | 3,772 | 8.0   | 1,977  | 2,097  | 1,853  | -5.7     | 6.7     | 6,120      | 5,476      | 11.8  |
|            |       |           |         |       |       |        |        |        |          |         |            |            |       |
| New Orders | 5     |           |         |       |       |        |        |        |          |         | •          |            |       |
|            | West  | 11,325    | 1,822   | 1,831 | -0.5  | 893    | 929    | 839    | -3.8     | 6.4     | 2,739      | 2,612      | 4.9   |
|            | South | 12,354    | 2,039   | 1,791 | 13.8  | 1,001  | 1,038  | 855    | -3.6     | 17.1    | 3,078      | 2,600      | 18.4  |
|            | Other | 1,319     | 215     | 200   | 7.7   | 106    | 110    | 94     | -3.7     | 12.1    | 325        | 291        | 11.6  |
|            | Total | 24,998    | 4,076   | 3,822 | 6.6   | 2,000  | 2,076  | 1,789  | -3.7     | 11.8    | 6,142      | 5,503      | 11.6  |

|                 | 1     |        |        |      |
|-----------------|-------|--------|--------|------|
| Unfilled Orders |       | Feb-11 | Feb-10 |      |
| West            | 493   | 503    | 446    | 12.8 |
| South           | 807   | 807    | 807    | 0.0  |
| Other           | 127   | 127    | 124    | 1.8  |
| Total           | 1,426 | 1,436  | 1,377  | 4.3  |
|                 |       |        |        |      |
| Inventories     |       | Feb-11 | Feb-10 |      |
| West            | 1,198 | 1,253  | 1,144  | 9.5  |
| South           | 1,818 | 1,818  | 1,818  | 0.0  |
| Other_          | 277   | 280    | 274    | 2.4  |
| Total           | 3.293 | 3.351  | 3.236  | 3.6  |



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

## Canadian Softwood Lumber Industry Activity by Region (million board feet)

|                     | Full Year   | 2 months    | S YTD       |       |        |               |        |          |          |            |            |       |
|---------------------|-------------|-------------|-------------|-------|--------|---------------|--------|----------|----------|------------|------------|-------|
| Production          | <u>2010</u> | <u>2011</u> | <u>2010</u> | % Chg | Feb-11 | <u>Jan-11</u> | Feb-10 | M to M % | Y to Y % | 4th Qtr 10 | 4th Qtr 09 | % Chg |
| British Columbia    | 11,435      | 1,970       | 1,837       | 7.2   | 949    | 1,022         | 884    | -7.2     | 7.3      | 2,838      | 2,549      | 11.3  |
| East of the Rockies | 10,646      | 1,683       | 1,532       | 9.8   | 866    | 816           | 784    | 6.1      | 10.5     | 2,690      | 2,324      | 15.7  |
| Total               | 22,081      | 3,653       | 3,369       | 8.4   | 1,815  | 1,838         | 1,668  | -1.3     | 8.8      | 5,528      | 4,873      | 13.4  |
| Shipments           |             |             |             |       |        |               |        |          |          |            |            |       |
| British Columbia    | 11,310      | 1,783       | 1,852       | -3.7  | 860    | 923           | 890    | -6.8     | -3.4     | 2,800      | 2,601      | 7.7   |
| East of the Rockies | 10,725      | 1,630       | 1,507       | 8.1   | 820    | 809           | 749    | 1.4      | 9.6      | 2,713      | 2,412      | 12.5  |
| Total               | 22,035      | 3,413       | 3,360       | 1.6   | 1,681  | 1,732         | 1,639  | -3.0     | 2.5      | 5,513      | 5,013      | 10.0  |
| Inventories         | -           | Fob-11      | Feb-10      |       |        |               |        |          |          |            |            |       |

 Inventories
 Feb-11
 Feb-10

 British Columbia
 1,077
 1,234
 928
 33.0

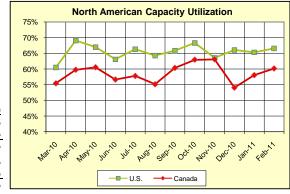
 East of the Rockies
 1,547
 1,610
 1,432
 12.4

 Total
 2,624
 2,844
 2,360
 20.5

Source: Statistics Canada, Council of Forest Industries-CAN

### **Production as Percent of Practical Capacity**

|                     | Full Year   | 2 months    | s YTD       |        |               |        |
|---------------------|-------------|-------------|-------------|--------|---------------|--------|
|                     | <u>2010</u> | <u>2011</u> | <u>2010</u> | Feb-11 | <u>Jan-11</u> | Feb-10 |
| West                | 73%         | 74%         | 74%         | 75%    | 73%           | 74%    |
| South               | 59%         | 60%         | 54%         | 60%    | 60%           | 52%    |
| Total U.S.          | 65%         | 66%         | 62%         | 67%    | 65%           | 61%    |
| British Columbia    | 60%         | 64%         | 61%         | 63%    | 65%           | 59%    |
| East of the Rockies | 56%         | 54%         | 51%         | 57%    | 52%           | 52%    |
| Total Canada        | 58%         | 59%         | 56%         | 60%    | 58%           | 55%    |



Source: USDA Profile:Softwood Sawmills in the United States and Canada, WWPA

### **Trade Statistics**

Minus Exports

Apparent Consumption

9,532

(12,929)

(1,797)

1,633

(1,982)

1,490

#### U. S. Softwood Lumber Imports (million board feet)

| U. S. Softwood                   | Lumber<br>Full Year | Imports (<br>2 months |               | ooard fe                                | et)           |               |               |          |            |            |            |              |
|----------------------------------|---------------------|-----------------------|---------------|-----------------------------------------|---------------|---------------|---------------|----------|------------|------------|------------|--------------|
|                                  | 2010                | 2011                  | 2010          | % Chg                                   | Feb-11        | Jan-11        | Feb-10        | M to M % | Y to Y%    | 4th Qtr 10 | 4th Qtr 09 | % Chg        |
| From British Columbia            | 5,252               | 707                   | 839           | -15.7                                   | 351           | 356           | 453           | -1.5     | -22.6      | 1.116      | 1,251      | -10.8        |
| East of the Rockies              | 3,781               | 596                   | 488           | 22.3                                    | 292           | 304           | 252           | -4.0     | 15.7       | 1,024      | 790        | 29.7         |
| Total Canadian Imports           | 9,033               | 1,304                 | 1,326         | -1.7                                    | 643           | 661           | 706           | -2.6     | -8.9       | 2,140      | 2,040      | 4.9          |
| From Latin America               | 231                 | 32                    | 42            | -23.3                                   | 16            | 16            | 20            | -2.3     | -20.6      | 47         | 65         | -27.3        |
| From Europe                      | 105                 | 19                    | 15            | 27.5                                    | 2             | 17            | 9             | -88.0    | -77.4      | 25         | 36         | -30.0        |
| Total Non-Canadian               | 435                 | 67                    | 68            | -2.8                                    | 23            | 43            | 34            | -46.9    | -32.4      | 95         | 127        | -25.0        |
| Total Lumber Imports             | 9,468               | 1,370                 | 1,395         | -1.8                                    | 666           | 704           | 740           | -5.4     | -9.9       | 2,235      | 2,167      | 3.1          |
| U. S. Softwood I                 |                     |                       |               | ooard fe                                | et)           |               |               |          |            |            |            |              |
|                                  | Full Year           |                       | nths YTD      |                                         |               |               |               |          |            |            |            |              |
|                                  | <u>2010</u>         | <u>2011</u>           | <u>2010</u>   | % Chg                                   | <u>Feb-11</u> | <u>Jan-11</u> | <u>Feb-10</u> | M to M % | Y to Y%    | 4th Qtr 10 | 4th Qtr 09 | % Chg        |
| To Canada                        | 395                 | 55                    | 65            | -16.1                                   | 29            | 26            | 34            | 10.0     | -14.6      | 90         | 84         | 7.9          |
| To China                         | 154                 | 65                    | 11            | 486.0                                   | 39            | 26            | 6             | 52.1     | 557.5      | 64         | 18         | 255.8        |
| To Japan                         | 161                 | 25                    | 20            | 22.7                                    | 13            | 12            | 11            | 5.4      | 21.5       | 43         | 36         | 19.3         |
| To Mexico                        | 197                 | 34                    | 30            | 14.8                                    | 16            | 18            | 14            | -9.9     | 12.7       | 45         | 45         | 0.2          |
| To Other Countries               | 440                 | 72                    | 54            | 34.7                                    | 38            | 35            | 29            | 8.7      | 31.1       | 112        | 102        | 10.1         |
| Total Lumber Exports             | 1,347               | 251                   | 180           | 39.3                                    | 135           | 117           | 93            | 15.4     | 44.3       | 354        | 284        | 24.7         |
| U. S. Softwood I                 | Log Imp             | orts (milli           | ion boar      | d feet)                                 |               |               |               |          |            |            |            |              |
| From Canada                      | 95                  | 20                    | 5             | 307.1                                   | 7             | 13            | 3             | -42.5    | 117.0      | 20         | 13         | 50.9         |
| Non-Canadian Sources             | 2                   | 0                     | 0             | -100.0                                  | 0             | 0             | 0             | 0.0      | 0.0        | 1          | 0          | 0.0          |
| Total Log Imports                | 97                  | 20                    | 5             | 304.8                                   | 7             | 13            | 3             | -42.5    | 115.8      | 22         | 13         | 59.9         |
| U. S. Softwood I                 | l og Evn            | orte (mill            | ion hoar      | d foot)                                 |               |               |               |          |            |            |            |              |
| To Japan                         | 418                 | 57                    | 59            | -3.5                                    | 26            | 31            | 32            | -17.1    | -18.5      | 112        | 122        | -8.7         |
| To Canada                        | 521                 | 109                   | 124           | -12.2                                   | 57            | 52            | 69            | 9.5      | -16.9      | 122        | 115        | 5.9          |
| To Other Countries               | 1,023               | 164                   | 88            | 86.0                                    | 87            | 77            | 48            | 13.7     | 81.7       | 302        | 165        |              |
| Total Log Exports                | 1,963               | 331                   | 272           | 21.6                                    | 170           | 160           | 148           | 6.3      | 14.7       | 535        | 403        | 82.5<br>32.8 |
| Source: U.S. Department of Com   | , ,                 |                       |               | ı                                       |               | 100           | 140           | 0.3      | 14.7       | 333        | 403        | 32.0         |
| ·                                |                     |                       |               |                                         |               |               |               |          |            |            |            |              |
| Canadian Softw                   | ood Lun             | nber Exp              | orts (mil     | lion boa                                | rd feet)      |               |               |          |            |            |            |              |
| To U.S.                          | 9,033               | 1,304                 | 1,326         | -1.7                                    | 643           | 661           | 706           | -2.6     | -8.9       | 2,140      | 2,040      | 4.9          |
| To Japan                         | 1,143               | 161                   | 160           | 1.1                                     | 86            | 76            | 84            | 12.9     | 2.3        | 296        | 271        | 9.3          |
| Other                            | 2,754               | 517                   | 311           | 65.9                                    | 293           | 224           | 172           | 30.6     | 69.9       | 963        | 517        | 86.3         |
| Total Lumber Exports             | 12,929              | 1,982                 | 1,797         | 10.3                                    | 1,021         | 961           | 961           | 6.3      | 6.2        | 3,400      | 2,829      | 20.2         |
| Source: Statistics Canada, Counc | cil of Forest Ind   | ustries-CAN           |               |                                         |               |               |               |          |            |            |            |              |
| U.S. Softwood Lu                 | mbor Co             | neumnti               | on (milli     | on boar                                 | d foot)       |               |               |          |            |            |            |              |
| U.S. SUITWOOD LU                 | _                   |                       |               | on board                                | u ieet)       |               |               |          |            |            |            |              |
|                                  | Full Year           |                       | nths YTD      | •                                       |               |               |               |          |            |            |            |              |
|                                  | <u>2010</u>         | <u>2011</u>           | <u>2010</u>   | % Chg                                   | <u>Feb-11</u> | <u>Jan-11</u> | Feb-10        | M to M % | Y to Y%    | 4th Qtr 10 | 4th Qtr 09 | % Chg        |
| Lumber Shipments                 | 24,907              | 4,073                 | 3,772         | 8.0                                     | 1,977         | 2,097         | 1,853         | -5.7     | 6.7        | 6,120      | 5,476      | 11.8         |
| Plus Imports                     | 9,468               | 1,370                 | 1,395         | -1.8                                    | 666           | 704           | 740           | -5.4     | -9.9       | 2,235      | 2,167      | 3.1          |
| Minus Exports                    | (1,347)             | (251)                 | (180)         | 39.3                                    | (135)         | (117)         | (93)          | 15.4     | 44.3       | (354)      | (284)      | 24.7         |
| Apparent Consumption             | 33,028              | 5,193                 | 4,987         | 4.1                                     | 2,508         | 2,684         | 2,499         | -6.5     | 0.4        | 8,001      | 7,360      | 8.7          |
| Canadian Softwoo                 | ad Lumb             | or Consi              | ımntion       | (million                                | hoard fo      | oot)          |               |          |            |            |            |              |
| Sanadian Sonwo                   |                     |                       | •             | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Sould le      | ,             |               |          |            |            |            |              |
|                                  | Full Year           |                       | nths YTD      | 0/ 05 1                                 | Fab 44        | los 44        | Fat 40        | M40 M40/ | V 45 V0/ I | 4th Ot- 40 | 4th Ot- 00 | 0/ Ob =      |
| Lumbar Object                    | 2010                | <u>2011</u>           | <u>2010</u>   | % Chg                                   | Feb-11        | <u>Jan-11</u> | Feb-10        | M to M % | Y to Y%    | 4th Qtr 10 | 4th Qtr 09 | % Chg        |
| Lumber Shipments                 | 22,035              | 3,413                 | 3,360         | 1.6                                     | 1,681         | 1,732         | 1,639         | -3.0     | 2.5        | 5,513      | 5,013      | 10.0         |
| Plus Imports                     | 426                 | (1.082)               | 71<br>(4.707) | -16.1                                   | (1.021)       | (061)         | 36<br>(061)   | 10.0     | -14.6      | 98         | (2.820)    | 7.9          |

(1,021)

690

10.3

-8.7

(961)

714

(961)

800

6.3

-13.7

6.2

-3.3

(3,400)

2,211

20.2

-2.8

(2,829)

2,275



**Total North America** 

5,632

5,658

5,565

5,434

5,551

5,596

5,689

5,598

5,727

5,735

5,634

5,793

5,790

5,908

5,962

5,918

5,908

6,195

Western Wood Products Association - North American Activity and Consumption Update 522 SW Fifth Avenue , Portland, Oregon 97204 503-224-3930 February 2011 Issued: May 2, 2011 Estimated North American Production (million board feet) 2011 2009 2010 Region SEP OCT NOV DEC JAN **FEB** MAR APR MAY JUN <u>JUL</u> **AUG** SEP OCT NOV DEC JAN FEB Coast 654 577 581 624 679 604 555 541 613 586 550 571 590 480 462 583 522 602 323 304 283 278 315 312 352 307 319 316 327 337 334 311 337 330 309 Inland 301 Cal. Redwood 41 39 14 18 25 23 34 44 37 47 44 48 43 53 38 30 18 48 **Total West** 954 997 777 758 917 915 1,010 1,030 942 920 901 988 966 970 871 917 950 928 955 946 814 840 936 855 1,007 1,172 999 1,091 1,117 1,061 1,038 1,108 972 998 1,038 1,001 South Other 107 108 89 89 102 99 112 123 108 112 113 114 112 116 103 107 111 108 2,051 1,869 2,194 1,945 2,099 2,036 Total U.S. 2,016 1,680 1,687 1.954 2,129 2,325 2,050 2,123 2,130 2,164 2,116 British Columbia 858 940 831 778 953 884 954 1,041 895 942 1,011 939 979 1,017 951 870 1,022 949 Prairies & Eastern Canada 879 868 803 654 749 784 970 942 931 938 820 891 932 977 952 761 816 866 **Total Canada** 1,737 1,807 1,634 1,432 1,701 1,668 1,924 1,983 1,826 1,880 1,830 1,830 1,911 1,994 1,903 1,631 1,838 1,815 3,937 **Total North America** 3,753 3,858 3,314 3,119 3,656 3 537 4 053 4 307 3 876 4 003 3 961 3 994 4 027 4 188 3 848 3,652 3,851 Estimated North American Shipments (million board feet) 2009 2010 2011 Region SEP OCT NOV DEC JAN **FEB** MAR **APR** MAY <u>JUN</u> JUL **AUG** SEP **OCT** NOV DEC JAN **FEB** Coast 581 630 513 498 553 565 623 670 566 550 566 607 604 566 521 569 585 537 Inland 310 309 283 265 306 306 355 353 295 299 310 333 323 323 302 321 328 303 Cal. Redwood 35 33 28 28 25 30 34 43 38 36 47 41 43 42 40 35 35 32 884 1 012 1 065 885 981 970 931 863 925 948 **Total West** 926 972 825 791 900 899 924 871 South 955 946 814 840 936 855 1,007 1,172 999 1,091 1,117 1,061 1,038 1,108 972 998 1,038 1,001 Other 105 107 91 91 100 98 112 124 106 110 114 114 112 114 102 107 111 104 Total U.S. 1,986 2,025 1,730 1,722 1,919 1,853 2,131 2,362 2,004 2,087 2,155 2,156 2,120 2,153 1,937 2,030 2,097 1,977 British Columbia 855 936 826 962 890 916 1 034 946 994 934 991 979 927 895 923 860 839 841 Prairies & Eastern Canada 866 870 852 689 759 749 912 1,002 902 962 907 839 981 963 933 816 809 820 Total Canada 1 721 1 807 1 678 1 529 1 721 1.639 1 829 2 036 1 743 1.908 1 901 1.773 1.973 1.942 1.860 1.711 1.732 1,681 **Total North America** 3.707 3.408 3,250 3,640 3,492 3,960 4,397 3,748 3.994 4.056 3,929 4.092 4,095 3.797 3.741 3,829 3,657 Estimated U.S. Orders (million board feet) 2010 2011 NOV FEB NOV DEC FEB Region **OCT** DEC MAR APR MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT JAN SEP JAN Coast 594 636 531 486 599 529 652 667 509 573 561 617 617 573 497 598 580 540 Inland 312 311 288 247 357 277 397 340 273 309 308 345 324 333 308 322 315 320 Cal. Redwood 34 34 33 44 36 34 30 44 31 33 43 39 42 40 36 32 34 33 **Total West** 941 853 778 992 839 1,078 1,052 814 915 912 1,001 983 946 841 952 929 893 840 936 1,001 955 946 814 855 999 1,091 1,117 1,038 1,108 972 998 1,038 South 1,007 1,172 1,061 106 108 93 90 106 94 116 124 101 112 113 115 113 115 101 109 110 106 Total U.S. 2.001 2 035 1.760 1.708 2.034 1.789 2.201 2.348 1.914 2.118 2.143 2.177 2.134 2.168 1.914 2 059 2.076 2.000 Estimated U.S. Unfilled Orders (million board feet) 2010 2011 2009 NOV **FEB** Region SEP OCT DEC JAN FEB MAR APR MAY JUN JUL <u>AUG</u> SEP OCT NOV DEC JAN Coast 161 168 185 174 219 184 213 210 153 176 171 181 194 201 181 215 216 220 178 200 217 226 227 237 243 245 233 250 Inland 205 191 196 229 241 228 207 214 Cal. Redwood 24 26 31 47 58 62 58 60 52 50 46 43 42 40 36 33 32 32 **Total West** 391 384 412 399 507 446 512 498 412 442 431 450 463 478 460 493 481 503 South 807 807 807 807 807 807 807 807 807 807 807 807 807 807 807 807 807 807 Other 120 121 122 122 128 124 128 127 123 124 124 125 125 126 125 127 125 127 Total U.S. 1.318 1,312 1.327 1.441 1.377 1.447 1.432 1.342 1,373 1.361 1,381 1.395 1.411 1.392 1.426 1.413 1,436 1.341 Estimated North American Inventories (million board feet) 2010 2011 Region SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC JAN FEB Coast 440 465 431 395 518 534 536 545 583 587 558 564 557 563 563 544 559 592 Inland 431 425 425 438 452 458 454 409 414 434 437 430 447 455 464 482 482 490 178 184 171 159 152 152 153 152 163 167 178 176 171 154 171 Cal. Redwood 160 160 166 1,049 1,027 1,197 1,198 1,196 **Total West** 1.074 994 1.129 1.142 1.107 1.149 1.184 1.154 1.161 1.171 1.204 1,253 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 1.818 South Other 274 275 273 271 273 274 273 271 274 276 275 275 275 277 277 277 277 280 3,292 Total U.S 3.141 3.167 3.118 3.083 3.220 3.236 3.234 3.196 3.241 3.278 3.247 3.254 3.264 3.300 3.293 3,291 3,351 British Columbia 995 998 1.004 943 934 928 966 972 1.026 1.022 1.033 1.006 1.050 1.091 1.077 1.136 1.234 1.039 Prairies & Eastern Canada 1,495 1,492 1,443 1,408 1,397 1,432 1,490 1,430 1,459 1,435 1,348 1,506 1,520 1,566 1,572 1,547 1,481 1,610 2.491 2.447 2.350 2.331 2.455 2.485 2.387 2.539 2.616 2.617 2,844 **Total Canada** 2.490 2.360 2.402 2.457 2.526 2.662 2.624