Lumber Track

August 2012 Issued: November 5th, 2012

WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

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U.S. Softwood Lumber Industry Activity by Region (million board feet)

		Full Year	8 month	IS YTD									
Production		2011	2012	<u>2011</u>	% Chg	Aug-12	<u>Jul-12</u>	<u>Aug-11</u>	M to M %	Y to Y%	2nd Qtr 12	2nd Qtr 11	% Chg
	West	11,618	8,600	7,889	9.0	1,191	1,054	1,099	13.1	8.4	3,242	2,864	13.2
	South	13,474	9,617	9,097	5.7	1,199	1,224	1,127	-2.0	6.4	3,654	3,512	4.0
	Other	1,414	1,017	957	6.2	133	127	126	5.0	6.3	385	359	7.2
	Total	26,505	19,234	17,943	7.2	2,524	2,405	2,352	5.0	7.3	7,281	6,735	8.1
Shipments													
	West	11,611	8,531	7,801	9.4	1,175	1,074	1,082	9.4	8.5	3,260	2,965	10.0
	South	13,474	9,617	9,097	5.7	1,199	1,224	1,127	-2.0	6.4	3,654	3,512	4.0
	Other_	1,418	1,013	955	6.0	132	128	125	3.3	5.9	386	366	5.4
	Total	26,503	19,161	17,853	7.3	2,506	2,426	2,334	3.3	7.3	7,300	6,842	6.7
New Orders	;												
	West	11,631	8,529	7,831	8.9	1,153	1,084	1,084	6.3	6.4	3,275	2,975	10.1
	South	13,474	9,617	9,097	5.7	1,199	1,224	1,127	-2.0	6.4	3,654	3,512	4.0
	Other	1,419	1,013	957	5.8	131	129	125	1.9	4.9	387	366	5.5
	Total	26,524	19,159	17,885	7.1	2,483	2,437	2,336	1.9	6.3	7,316	6,853	6.8

Unfilled Orders		<u>Aug-12</u>	<u>Aug-11</u>	
West	463	476	474	0.5
South	669	673	669	0.6
Other_	68	68	68	-0.9
Total	1,200	1,217	1,211	0.5
Inventories		<u>Aug-12</u>	<u>Aug-11</u>	
West	1,213	1,291	1,296	-0.4
South	1,359	1,482	1,359	9.1
Other_	154	158	160	-1.5
Total	2,726	2,930	2,815	4.1



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

Canadian Softwood Lumber Industry Activity by Region (million board feet)

	Full Year	8 month	s YTD									
Production	2011	2012	<u>2011</u>	% Chg	Aug-12	<u>Jul-12</u>	Aug-11	M to M %	Y to Y %	2nd Qtr 12	2nd Qtr 11	% Chg
British Columbia	12,041	8,387	8,100	3.5	1,032	1,021	1,015	1.1	1.7	3,133	3,104	1.0
East of the Rockies	9,968	7,074	6,667	6.1	914	790	815	15.7	12.0	2,748	2,504	9.8
Total	22,009	15,461	14,767	4.7	1,946	1,810	1,830	7.5	6.3	5,882	5,607	4.9
Shipments												
British Columbia	12,348	8,310	8,205	1.3	1,033	1,058	1,021	-2.4	1.1	3,111	3,254	-4.4
East of the Rockies	9,175	6,733	6,129	9.9	864	902	725	-4.3	19.1	2,615	2,416	8.3
Total	21,523	15,043	14,334	4.9	1,896	1,960	1,746	-3.3	8.6	5,727	5,670	1.0

 Inventories
 Aug-12
 Aug-11

 British Columbia
 1,100
 1,067
 1,174
 -9.2

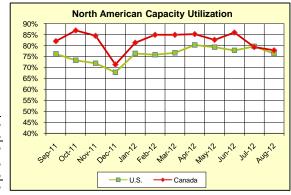
 East of the Rockies
 1,410
 1,383
 1,529
 -9.5

 Total
 2,510
 2,449
 2,703
 -9.4

Source: Statistics Canada, Council of Forest Industries-CAN

Production as Percent of Practical Capacity

	Full Year	8 months	YTD			
	2011	2012	2011	Aug-12	<u>Jul-12</u>	Aug-11
West	70%	77%	70%	79%	77%	73%
South_	75%	79%	75%	74%	82%	69%
Total U.S.	73%	78%	73%	76%	80%	71%
British Columbia	82%	84%	82%	78%	84%	76%
East of the Rockies	77%	81%	77%	78%	74%	70%
Total Canada	80%	83%	70%	78%	79%	73%



Sources: FEA, LLC: Softwood Sawmills in the United States and Canada, WWPA

Trade Statistics

5,461

5,411

Apparent Consumption

U. S. Softwood Lumber Imports (million board feet)

0. 3. 3011W000 i	Full Year	8 months		ooaru ree	el)							
	2011	2012	2011	% Chg	Aug-12	Jul-12	Aug-11	M to M %	Y to Y%	2nd Otr 12	2nd Qtr 11	% Chg
From British Columbia	4,797	3,588	3,104	15.6	502	561	402	-10.4	25.0	1,314	1,142	15.0
East of the Rockies	4,051	2,740	2,646	3.5	358	379	329	-5.5	8.7	1,042	1,011	3.0
Total Canadian Imports	8,848	6,329	5,750	10.1	860	939	731	-8.4	17.7	2,356	2,154	9.4
From Latin America	202	102	143	-28.2	12	13	18	-12.5	-34.9	35	59	-40.1
From Europe	147	55	99	-44.6	9	8	12	9.6	-28.3	19	51	-62.8
Total Non-Canadian	441	215	304	-29.2	29	29	37	-0.5	-22.4	77	135	-42.8
Total Lumber Imports	9,289	6,544	6,054	8.1	889	968	768	-8.2	15.7	2,434	2,289	6.3
U. S. Softwood				board fe	et)							
	Full Year		nths YTD	0/ Chal	A.v. 10	lul 40	A., a. 11	Mac Mo/	V to V0/	1 2md Ot 42	2nd Otr 11	0/ Ch ~
To Canada	<u>2011</u>	<u>2012</u> 256	<u>2011</u>	% Chg 6.3	Aug-12	<u>Jul-12</u>	<u>Aug-11</u> 29	M to M %	5.2	2nd Qtr 12 103	<u>2110 QII 11</u> 97	% Chg
To China	350		240		31	32		-3.8				5.6
	422	160	290	-44.8	13	14	42	-11.5	-70.0	48	113	-57.3
To Japan	175	113	113	-0.7	13	15	16	-15.0	-19.9	44	44	-1.2
To Mexico	235	191	155	23.4	25	24	22	1.6	15.5	75	63	19.5
To Other Countries	484	325	332	-1.9	47	42	44	13.4	7.4	124	123	0.7
Total Lumber Exports	1,667	1,045	1,131	-7.6	129	128	153	0.6	-16.0	393	440	-10.6
U. S. Softwood										۱ ، ،		
From Canada	84	108	59	81.9	13	16	3	-16.7	290.1	48	22	119.2
Non-Canadian Sources	0	0	0	-12.8	0	0	0	0.0	0.0	0	0	0.0
Total Log Imports	84	108	60	81.3	13	16	3	-16.7	285.9	48	22	116.6
U. S. Softwood	Log Exp	orts (mill	ion boar	rd feet)								
To China	1,267	601	926	-35.1	101	97	145	3.9	-30.7	204	419	-51.4
To Japan	450	305	285	7.2	34	39	44	-11.0	-22.3	120	84	43.1
To Canada	458	320	315	1.7	28	35	29	-18.9	-2.2	87	83	4.8
To Other Countries	327	184	225	-18.2	9	38	25	-76.8	-65.3	73	88	-16.6
Total Log Exports	2,501	1,410	1,750	-19.4	172	208	244	-17.3	-29.3	484	673	-28.1
Source: U.S. Department of Com	merce, U.S. Inte	ernational Trade	Commission, F	oreign Agricultu	ıral Service							
Canadian Softw	ood Lum	nber Exp	orts (mil	lion boa	rd feet)							
To U.S.	8,848	6,329	5,750	10.1	860	939	731	-8.4	17.7	2,356	2,154	9.4
To China	3,112	2,123	2,059	3.1	239	242	264	-1.3	-9.5	832	887	-6.2
To Japan	1,158	699	746	-6.2	65	82	96	-21.0	-32.1	290	298	-3.0
Other	951	707	628	12.6	74	74	64	-0.1	15.4	317	269	17.9
Total Lumber Exports	14,069	9,858	9,182	7.4	1,238	1,338	1,155	-7.4	7.2	3,795	3,608	5.2
Source: Statistics Canada, Counc	cil of Forest Indu	ustries-CAN										
II C Coffunce d I	b.a Ca		(:III:		J							
U.S. Softwood Lu		_	-	on board	ı reet)							
	Full Year		nths YTD	ov ob. I	A 4C	hil 40	A	M 4- M 0/	V/ 4= V/0/	0-40-40	0	0/ 01
Lumban Obiana	<u>2011</u>	<u>2012</u>	<u>2011</u>	% Chg	Aug-12	<u>Jul-12</u>	Aug-11	M to M %	Y to Y%		2nd Qtr 11	% Chg
Lumber Shipments	26,503	19,161	17,853	7.3	2,506	2,426	2,334	3.3	7.3	7,300	6,842	6.7
Plus Imports	9,289	6,544	6,054	8.1	889	968	768	-8.2	15.7	2,434	2,289	6.3
Minus Exports	(1,667)	(1,045)	(1,131)	-7.6	(129)	(128)	(153)	0.6	-16.0	(393)	(440)	-10.6
Apparent Consumption	34,125	24,660	22,776	8.3	3,267	3,266	2,950	0.0	10.7	9,340	8,692	7.5
Canadian Softwoo	od Lumb	er Consi	umption	(million	board fe	eet)						
	Full Year		nths YTD	,		•,						
	2011	2012	2011	% Chg	Aug-12	<u>Jul-12</u>	Aug-11	M to M %	Y to Y%	2nd Qtr 12	2nd Qtr 11	% Chg
Lumber Shipments	21,523	15,043	14,334	4.9	1,896	1,960	1,746	-3.3	8.6	5,727	5,670	1.0
Plus Imports	379	276	260	6.3	33	34	31	-3.8	5.2	111	105	5.6
Minus Exports	(14,069)	(9,858)	(9,182)	7.4	(1,238)	(1,338)	(1,155)	-7.4	7.2	(3,795)	(3,608)	5.2
Annarent Consumption	7 832	5.461	5 411	0.9	692	657	623	5.2	11.0	2 043	2 167	-5.7

692

657

623

2,167

-5.7



Total North America

5,866

5,886

5,766

5,547

5,463

5,518

5,473

5,485

5,399

5,236

5,508

5,593

5,646

5,621

5,585

5,589

5,389

5,380

Western Wood Products Association - North American Activity and Consumption Update 522 SW Fifth Avenue , Portland, Oregon 97204 503-224-3930 August 2012 Issued: November 5, 2012 Estimated North American Production (million board feet) 2011 2012 Region MAR APR MAY JUN JUL 565 AUG SEP OCT NOV DEC JAN FEB MAR APR MAY **JUN** JUL AUG 574 587 642 619 572 507 632 653 649 653 655 733 Coast 698 668 539 620 695 389 335 288 330 342 387 363 323 330 362 388 356 386 375 353 417 Inland 370 350 Cal. Redwood 50 40 31 37 34 44 43 26 23 15 33 35 41 43 40 46 46 41 **Total West** 1.137 950 905 1,009 940 1.099 1,031 961 885 851 1,002 1,029 1,082 1,048 1,121 1,073 1.054 1.191 1,210 1,142 1,160 1,210 1,166 1,127 1,154 1,141 1,081 1,001 1,183 1,140 1,217 1,248 1,254 1,152 1,224 1,199 South Other 132 118 116 125 119 126 123 118 111 104 122 121 128 128 133 124 127 133 2,209 1,957 2,524 Total U.S. 2,480 2,182 2.344 2,225 2.352 2.309 2,221 2,076 2.307 2.290 2,427 2,424 2,507 2.350 2,405 British Columbia 1,026 1,070 1,027 1,007 1,013 1,015 1,012 1,059 1,002 868 1,037 1,063 1,101 1,044 1,045 1,044 1,021 1,032 Prairies & Eastern Canada 928 879 837 788 787 815 860 924 834 684 819 875 929 900 930 918 790 914 **Total Canada** 1,954 1,949 1,863 1,795 1,801 1,830 1,872 1,983 1,836 1,552 1,856 1,938 2,030 1,945 1,975 1,961 1,810 1,946 4.483 4.311 **Total North America** 4 434 4,158 4 045 4,139 4 026 4,182 4 180 4 204 3,912 3 509 4,163 4,227 4 457 4 369 4 215 4,469 Estimated North American Shipments (million board feet) 2011 2012 Region MAR **APR** MAY JUN JUL **AUG** SEP OCT NOV DEC JAN FEB MAR **APR** MAY JUN JUL **AUG** Coast 647 588 618 628 567 665 631 593 543 541 592 623 637 641 698 661 664 728 Inland 375 339 325 359 320 374 356 341 329 337 334 357 382 372 397 366 366 408 Cal. Redwood 37 37 35 34 33 44 43 33 33 30 32 29 36 38 41 46 44 38 1 059 979 1 022 919 1 082 1 029 908 1 009 1 055 1 051 1 136 1 073 1 074 **Total West** 964 967 905 958 1 175 South 1,210 1,142 1,160 1,210 1,166 1,127 1,154 1,141 1,081 1,001 1,183 1,140 1,217 1,248 1,254 1,152 1,224 1,199 Other 128 119 121 126 118 125 123 119 112 108 120 120 127 128 133 124 128 132 2,350 Total U.S. 2,397 2,225 2,260 2,358 2,203 2,334 2,307 2,227 2,098 2,017 2,261 2,269 2,399 2,427 2,523 2,426 2,506 British Columbia 1 086 1,085 1 045 1 124 1 057 1 021 1 057 1.038 962 967 1,049 1 092 1 024 1 029 1 058 1.058 1.033 1 086 Prairies & Eastern Canada 794 783 809 823 796 725 774 844 796 632 756 782 814 871 899 845 902 864 1,896 Total Canada 1.880 1.868 1.854 1 947 1 853 1 746 1 859 1.901 1.834 1 594 1 722 1 831 1.906 1.895 1 929 1.903 1.960 **Total North America** 4.278 4.093 4.114 4.305 4.056 4.081 4,166 4,129 3,932 3,611 3,983 4.101 4.305 4,322 4.452 4.252 4.386 4,402 Estimated U.S. Orders (million board feet) 2012 OCT AUG Region APR MAY <u>JUN</u> JUL AUG SEP NOV DEC FEB MAR APR MAY MAR JAN <u>JUN</u> JUL Coast 661 589 604 625 584 653 635 584 533 537 608 611 637 628 711 665 668 713 Inland 364 366 323 359 316 384 361 340 332 345 349 349 367 386 385 374 379 400 Cal. Redwood 36 38 34 37 33 47 37 33 41 23 30 32 35 41 42 44 37 39 **Total West** 1,061 993 961 1,020 934 1.084 1,033 957 906 905 987 992 1,039 1,056 1.137 1.082 1,084 1.153 1,142 1,160 1,166 1,141 1,081 1,001 1,183 1,140 1,217 1,254 1,152 1,199 South 1,210 1,210 1,127 1,154 1,248 1,224 121 120 119 125 124 119 112 108 121 119 126 129 133 125 129 131 128 126 Total U.S. 2.399 2.255 2.241 2.356 2.218 2.336 2.310 2.216 2.099 2.014 2.291 2.251 2.382 2.432 2.525 2 359 2.437 2.483 Estimated U.S. Unfilled Orders (million board feet) 2012 2011 **AUG** Region MAR APR MAY JUN <u>JUL</u> <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR <u>APR</u> MAY JUN <u>JUL</u> Coast 255 256 242 239 256 245 249 240 230 226 241 230 230 221 234 238 242 226 182 197 196 219 206 221 208 216 229 220 Inland 159 186 185 185 193 198 206 221 Cal. Redwood 32 32 31 34 34 36 30 31 39 32 30 32 31 34 35 33 26 29 **Total West** 446 475 458 457 473 474 477 466 467 463 492 481 467 476 478 486 497 476 South 669 669 669 669 669 669 669 669 669 669 673 673 673 673 673 673 673 673 Other 67 68 68 68 68 68 68 69 68 69 68 Total U.S. 1.182 1,212 1.194 1.210 1.211 1.214 1.203 1.204 1.200 1.234 1,222 1.207 1,217 1.218 1,228 1,239 1,217 1.194 Estimated North American Inventories (million board feet) 2012 Region MAR <u>APR</u> MAY JUN <u>JUL</u> **AUG** SEP OCT NOV DEC FEB MAR APR MAY JUN JUL **AUG** JAN Coast 671 660 625 640 638 643 633 612 606 572 600 609 626 635 631 623 613 620 Inland 488 487 451 422 445 459 472 494 488 481 497 506 509 493 482 490 479 489 176 192 190 192 193 186 160 167 172 177 176 179 182 Cal. Redwood 195 192 193 161 176 **Total West** 1.351 1.266 1.254 1.275 1.296 1.298 1.292 1.270 1.213 1.257 1.282 1.307 1.304 1.289 1.289 1.271 1,291 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.482 1.482 1.482 1.482 1.482 1.482 1.482 1.482 South Other 166 164 160 159 160 160 160 159 158 154 156 157 159 159 158 158 157 158 2,815 Total U.S 2.876 2.865 2.785 2.772 2.794 2.817 2.810 2.786 2.726 2.896 2.921 2.948 2.945 2.929 2.929 2.910 2,930 British Columbia 1.249 1.257 1.264 1.172 1.174 1.131 1.167 1.100 1.137 1.127 1.131 1.082 1.067 1.152 1.163 1.165 1.154 1.110 Prairies & Eastern Canada 1,741 1,765 1,717 1,604 1,518 1,529 1,526 1,508 1,450 1,410 1,447 1,518 1,561 1,549 1,524 1,549 1,398 1,383 2.981 2.676 2.655 2.659 2.479 2.449 **Total Canada** 2.990 3.022 2.775 2.670 2.703 2.656 2.675 2.613 2.510 2.612 2.672 2.698