

BAROMETER

For the week ending: March 10, 2012

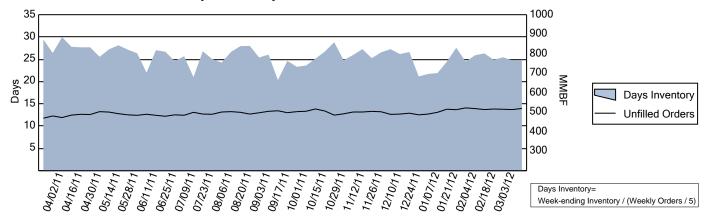
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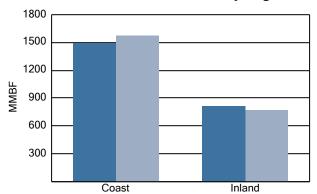
Days Inventory Based on Orders



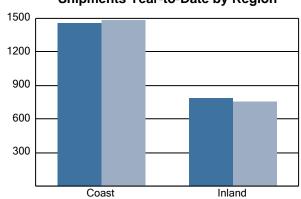
2012

2011

Production Year-to-Date by Region



Shipments Year-to-Date by Region



MBF	Reporting Week Las			eek	2 weeks	2 weeks ago		3 weeks ago		Year-to-Date Footage		
	Footage	% Inv.	Footage	% Inv.	Footage	% Inv.	Footage	% Inv.	Current Year	Last Year	% Diff.	
Western												
Production	236,867	20.3%	236,205	20.4%	239,279	20.6%	237,015	20.6%	2,311,131	2,348,971	-1.6%	
Orders	234,828	20.1%	234,722	20.2%	228,016	19.7%	231,052	20.1%	2,272,329	2,251,833	0.9%	
Shipments	228,954	19.6%	236,340	20.4%	229,217	19.8%	228,191	19.8%	2,246,709	2,240,345	0.3%	
Unfilled Orders	519,422	44.5%	513,548	44.3%	515,166	44.4%	516,367	44.9%	519,422	479,422	8.3%	
Inventories	1,168,069	-	1,160,156	-	1,160,290	-	1,150,228	-	1,168,069	1,285,745	-9.2%	
Coast												
Production	152,776	21.5%	156,013	22.1%	155,347	22.0%	151,339	21.6%	1,494,516	1,575,945	-5.2%	
Orders	149,786	21.1%	157,576	22.4%	146,498	20.8%	149,770	21.4%	1,470,251	1,490,700	-1.4%	
Shipments	147,197	20.7%	157,530	22.4%	148,641	21.1%	146,216	20.9%	1,458,293	1,484,499	-1.8%	
Unfilled Orders	269,817	38.0%	267,228	37.9%	267,182	37.8%	269,325	38.5%	269,817	281,466	-4.1%	
Inventories	710,004	-	704,425	-	705,941	-	699,235	-	710,004	826,028	-14.0%	
Inland												
Production	84,091	18.4%	80,192	17.6%	83,932	18.5%	85,676	19.0%	816,615	773,026	5.6%	
Orders	85,042	18.6%	77,146	16.9%	81,518	17.9%	81,282	18.0%	802,078	761,133	5.4%	
Shipments	81,757	17.8%	78,810	17.3%	80,576	17.7%	81,975	18.2%	788,416	755,846	4.3%	
Unfilled Orders	249,605	54.5%	246,320	54.0%	247,984	54.6%	247,042	54.8%	249,605	197,956	26.1%	
Inventories	458,065	-	455,731	-	454,349	-	450,993	-	458,065	459,717	-0.4%	

Reporting mills represent approximately one-half of all Western Region lumber production. Coast Region includes the areas west of the Cascade Range in WA and OR, and the north coast counties of CA. Inland Region includes the areas east from the Cascade and California ranges to the Great Plains, and from Canada to Mexico. Information contained in this report may not be published, reprinted or transmitted without the expressed written permission of Western Wood Products Association.