



# Western LUMBER FACTS

January 2021  
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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year	1 month YTD			% Chg							
Production	2020	2021	2020	% Chg	Jan-21	Dec-20	Jan-20	M to M	Y to Y	4th Qtr 20	4th Qtr 19	% Chg
Coast	8,818	739	752	-1.8%	739	755	752	-2.1%	-1.8%	2,238	2,169	3.1%
Inland	4,889	400	441	-9.3%	400	405	441	-1.3%	-9.3%	1,215	1,190	2.0%
Cal. Coast	618	56	47	17.2%	56	52	47	6.8%	17.2%	166	159	4.5%
Western Total	14,325	1,195	1,241	-3.7%	1,195	1,213	1,241	-1.5%	-3.7%	3,618	3,519	2.8%

## Shipments

Coast	8,875	721	754	-4.4%	721	763	754	-5.5%	-4.4%	2,215	2,129	4.1%
Inland	4,952	389	434	-10.3%	389	392	434	-0.8%	-10.3%	1,171	1,155	1.4%
Cal. Coast	690	51	53	-4.9%	51	54	53	-6.6%	-4.9%	165	161	3.0%
Western Total	14,518	1,161	1,241	-6.5%	1,161	1,210	1,241	-4.0%	-6.5%	3,551	3,444	3.1%

## New Orders

Coast	8,870	722	762	-5.2%	722	750	762	-3.7%	-5.2%	2,226	2,146	3.7%
Inland	4,953	384	449	-14.6%	384	438	449	-12.4%	-14.6%	1,207	1,173	2.9%
Cal. Coast	691	51	53	-3.6%	51	54	53	-5.1%	-3.6%	165	161	2.9%
Western Total	14,514	1,157	1,265	-8.5%	1,157	1,242	1,265	-6.8%	-8.5%	3,598	3,480	3.4%

## Orders vs. Production

Unfilled Orders	Dec-20	Jan-21	Jan-20	% Chg
Coast	232	234	246	-4.8%
Inland	218	213	233	-8.8%
Cal. Coast	32	33	31	7.0%
Western Total	482	479	509	-6.0%

	Jan-21	Dec-20	Jan-20
	97.8%	99.3%	101.3%
	95.9%	108.1%	101.9%
	92.0%	103.5%	111.8%
	96.9%	102.5%	101.9%

## Shipments vs. Inventory

	Jan-21	Jan-20
	133.5%	130.6%
	78.1%	77.7%
	91.2%	45.7%
	106.1%	99.1%

## Inventories

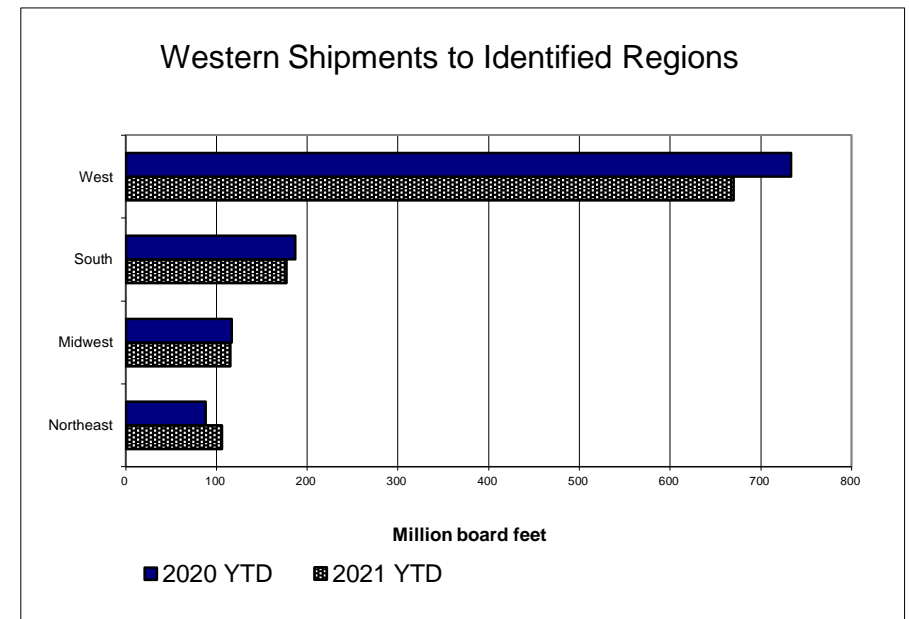
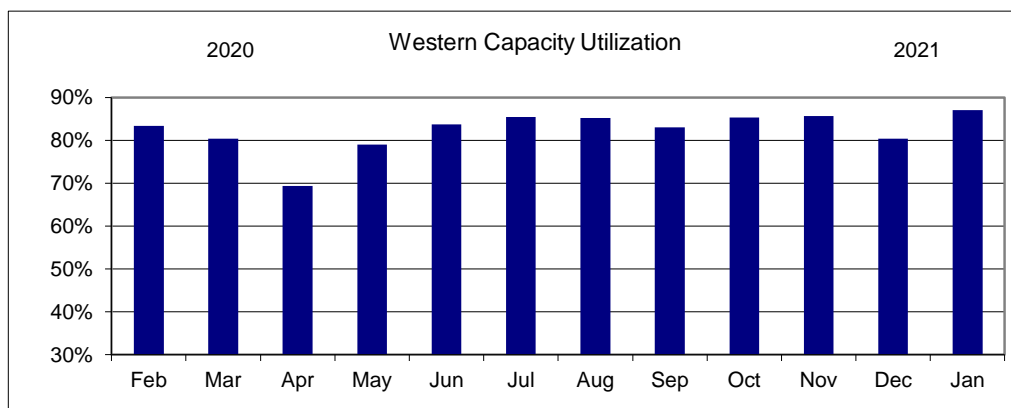
	Dec-20	Jan-21	Jan-20	% Chg
Coast	521	540	577	-6.5%
Inland	488	499	558	-10.7%
Cal. Coast	51	56	117	-52.3%
Western Total	1,060	1,094	1,252	-12.6%

## Unfilled vs. Inventory

	Jan-21	Jan-20
	43.3%	42.5%
	42.7%	41.8%
	58.8%	26.2%
	43.8%	40.7%

## Production as Percent of Practical Capacity

	2020	1 month YTD			2020	2021	Jan-21	Dec-20	Jan-20
Coast	84%	89%	83%	89%	83%	83%	89%	83%	83%
Inland	80%	83%	83%	83%	77%	83%	83%	77%	83%
Cal. Coast	77%	89%	69%	89%	76%	69%	89%	76%	69%
Western Total	82%	87%	82%	87%	81%	82%	87%	81%	82%



## Shipments to Identified Markets

### Coast Region by Rail & Truck

	2020	2021	2020	% Chg	Jan-21	Dec-20	Jan-20	M to M	Y to Y
Northeast	883	79	65	20.9%	79	75	65	4.7%	20.9%
Midwest	794	61	64	-4.4%	61	58	64	5.8%	-4.4%
South	1,404	107	121	-11.2%	107	130	121	-17.4%	-11.2%
West	5,512	449	471	-4.7%	449	478	471	-6.0%	-4.7%
Total	8,593	697	722	-3.4%	697	741	722	-6.0%	-3.4%

### Inland Region by Rail & Truck

Northeast	275	27	23	18.9%	27	21	23	29.1%	19.0%
Midwest	690	54	53	2.1%	54	55	53	-2.5%	2.2%
South	803	70	66	5.4%	70	66	66	5.9%	5.5%
West	2,886	221	262	-15.7%	220	228	262	-3.1%	-15.8%
Total	4,654	371	404	-8.0%	371	370	404	0.4%	-8.0%

Source: Western Wood Products Association

Lumber, Average Prices by Species

	Full Year	1 month YTD			% Chg				
	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>% Chg</u>	<u>Jan-21</u>	<u>Dec-20</u>	<u>Jan-20</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Region</b>									
Douglas Fir, Dry	\$575.16	\$900.28	\$413.99	117.5%	\$900.28	\$741.84	\$413.99	21.4%	117.5%
Douglas Fir, Green	\$538.27	\$765.18	\$418.95	82.6%	\$765.18	\$665.90	\$418.95	14.9%	82.6%
Douglas Fir, All	\$555.96	\$831.78	\$416.65	99.6%	\$831.78	\$702.43	\$416.65	18.4%	99.6%
Hem-Fir, Dry	\$521.15	\$805.57	\$369.88	117.8%	\$805.57	\$658.64	\$369.88	22.3%	117.8%
Hem-Fir, Green	\$521.28	\$712.35	\$431.37	65.1%	\$712.35	\$609.72	\$431.37	16.8%	65.1%
Hem-Fir, All	\$521.16	\$797.73	\$374.37	113.1%	\$797.73	\$655.54	\$374.37	21.7%	113.1%
<b>Inland Region</b>									
Ponderosa Pine	\$608.44	\$955.96	\$520.96	83.5%	\$955.96	\$887.55	\$520.96	7.7%	83.5%
Douglas Fir & Larch-Dry	\$641.05	\$946.22	\$472.22	100.4%	\$946.22	\$805.30	\$472.22	17.5%	100.4%
Douglas Fir & Larch Green	\$603.41	\$793.47	\$493.46	60.8%	\$793.47	\$750.30	\$493.46	5.8%	60.8%
White Fir	\$558.20	\$857.09	\$403.12	112.6%	\$857.09	\$715.55	\$403.12	19.8%	112.6%
Englemann Spruce	\$488.83	\$727.71	\$398.55	82.6%	\$727.71	\$699.49	\$398.55	4.0%	82.6%
Western Red Cedar	\$1,049.88	\$1,377.65	\$897.56	53.5%	\$1,377.65	\$1,278.26	\$897.56	7.8%	53.5%
Whitewoods	\$525.88	\$787.37	\$363.58	116.6%	\$787.37	\$686.58	\$363.58	14.7%	116.6%

Lumber, Invoice-based Average Prices for Selected Products

	Full Year	1 month YTD			% Chg				
\$/MBF	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>% Chg</u>	<u>Jan-21</u>	<u>Dec-20</u>	<u>Jan-20</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$594.74	\$847.21	\$451.01	87.8%	\$847.21	\$717.64	\$451.01	18.1%	87.8%
2x4 Stud Stand & Btr (8')	\$611.33	\$830.15	\$434.99	90.8%	\$830.15	\$680.29	\$434.99	22.0%	90.8%
2x10 No. 2 & Btr R/L	\$612.48	\$882.85	\$553.20	59.6%	\$882.85	\$831.45	\$553.20	6.2%	59.6%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$494.83	\$778.58	\$387.33	101.0%	\$778.58	\$616.43	\$387.33	26.3%	101.0%
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	\$644.26	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$639.40	\$826.81	\$539.06	53.4%	\$826.81	\$745.17	\$539.06	11.0%	53.4%
<b>White Woods</b>									
2x4 Stud (8')	\$629.30	\$923.81	\$385.29	139.8%	\$923.81	\$785.26	\$385.29	17.6%	139.8%
2x6 Stud (8')	\$499.60	\$710.19	\$351.56	102.0%	\$710.19	NA	\$351.56	NA	102.0%
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,143.85	\$1,307.10	\$1,160.33	12.6%	\$1,307.10	\$1,291.48	\$1,160.33	1.2%	12.6%
5/4 No. 2 Shop R/W	\$825.61	\$1,074.29	\$738.14	45.5%	\$1,074.29	\$1,006.83	\$738.14	6.7%	45.5%
5/4 No. 3 Shop R/W	\$651.30	\$933.57	\$489.47	90.7%	\$933.57	\$909.99	\$489.47	2.6%	90.7%
1x6 No. 2 & Btr Com R/L	\$689.78	\$1,290.42	\$596.05	116.5%	\$1,290.42	\$1,192.34	\$596.05	8.2%	116.5%