



# Western LUMBER FACTS

June 2013  
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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year		6 months YTD		% Chg							
	2012	2013	2012	% Chg	Jun-13	May-13	Jun-12	M to M	Y to Y	2nd Qtr 13	2nd Qtr 12	% Chg
<b>Production</b>												
Coast	7,664	4,202	3,787	11.0%	612	738	633	-17.1%	-3.3%	2,106	1,938	8.7%
Inland	4,474	2,344	2,204	6.4%	377	398	373	-5.2%	1.3%	1,164	1,111	4.8%
Cal RW	455	262	231	13.7%	43	39	45	10.4%	-3.2%	124	126	-1.3%
Western Total	12,593	6,808	6,221	9.4%	1,033	1,176	1,051	-12.1%	-1.7%	3,394	3,174	6.9%

## Shipments

Coast	7,620	4,133	3,750	10.2%	629	721	644	-12.8%	-2.2%	2,083	1,947	7.0%
Inland	4,433	2,349	2,196	7.0%	375	382	364	-1.7%	3.0%	1,145	1,129	1.5%
Cal RW	439	269	212	26.7%	46	48	44	-3.8%	4.9%	142	119	18.7%
Western Total	12,493	6,751	6,158	9.6%	1,051	1,151	1,052	-8.7%	-0.1%	3,369	3,195	5.5%

## New Orders

Coast	7,626	4,163	3,758	10.8%	627	721	647	-12.9%	-3.1%	2,087	1,951	7.0%
Inland	4,491	2,340	2,197	6.6%	403	385	372	4.7%	8.4%	1,164	1,138	2.2%
Cal RW	445	266	213	24.8%	43	48	42	-10.9%	3.0%	142	121	16.9%
Western Total	12,563	6,770	6,168	9.8%	1,073	1,154	1,060	-7.0%	1.2%	3,393	3,210	5.7%

## Unfilled Orders

	Dec-12	Jun-13	Jun-12	% Chg
Coast	232	264	237	10.9%
Inland	227	214	216	-0.6%
Cal RW	39	38	31	20.1%
Western Total	498	516	485	6.4%

## Orders vs. Production

	Jun-13	May-13	Jun-12
Coast	102.5%	97.6%	102.2%
Inland	106.7%	96.7%	99.7%
Cal RW	98.8%	122.4%	92.9%
Western Total	103.9%	98.1%	100.9%

## Shipments vs. Inventory

	Jun-13	Jun-12
Coast	93.6%	107.1%
Inland	73.9%	77.3%
Cal RW	29.1%	24.8%
Western Total	78.5%	84.2%

## Inventories

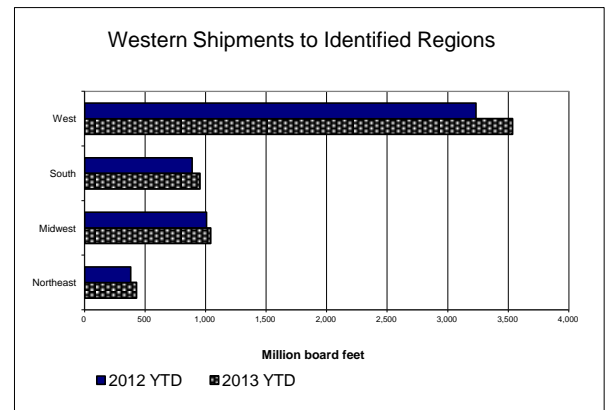
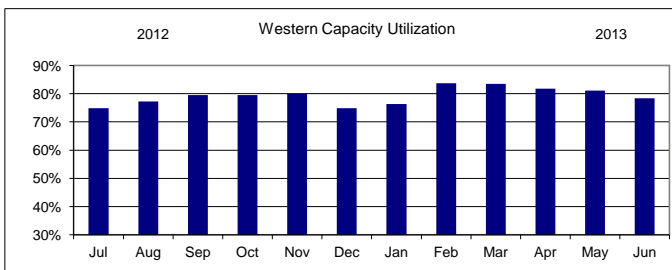
	Dec-12	Jun-13	Jun-12	% Chg
Coast	597	673	601	11.9%
Inland	505	508	471	7.9%
Cal RW	174	158	177	-10.6%
Western Total	1,277	1,339	1,249	7.2%

## Unfilled vs. Inventory

	Jun-13	Jun-12
Coast	39.2%	39.5%
Inland	42.2%	45.8%
Cal RW	23.8%	17.7%
Western Total	38.5%	38.8%

## Production as Percent of Practical Capacity

	6 months YTD					
	2012	2013	2012	Jun-13	May-13	Jun-12
Coast	75%	81%	73%	76%	83%	75%
Inland	78%	80%	76%	83%	79%	78%
Cal RW	70%	79%	70%	84%	69%	83%
Western Total	76%	81%	74%	78%	81%	76%



## Shipments to Identified Markets

### Coast Region by Rail & Truck

	6 months YTD							% Chg	
	2012	2013	2012	% Chg	Jun-13	May-13	Jun-12	M to M	Y to Y
Northeast	542	304	275	10.7%	42	53	41	-20.8%	2.3%
Midwest	1,132	632	550	14.9%	92	111	89	-17.1%	3.5%
South	1,221	569	559	1.9%	78	89	96	-13.0%	-19.3%
West	4,215	2,330	2,139	8.9%	372	416	381	-10.6%	-2.6%
Total	7,109	3,835	3,522	8.9%	583	669	607	-12.8%	-4.0%

### Inland Region by Rail & Truck

Northeast	223	126	106	18.4%	20	23	18	-13.8%	12.5%
Midwest	902	411	459	-10.5%	64	61	72	5.2%	-10.9%
South	683	384	331	16.3%	59	62	48	-4.6%	22.8%
West	2,200	1,206	1,094	10.3%	201	203	192	-1.2%	4.7%
Total	4,008	2,127	1,990	6.9%	344	349	329	-1.6%	4.4%

Source: Western Wood Products Association

**Lumber, Average Prices by Species**

	Full Year	6 months YTD			% Chg				
<b>Coast Region</b>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>% Chg</u>	<u>Jun-13</u>	<u>May-13</u>	<u>Jun-12</u>	<u>M to M</u>	<u>Y to Y</u>
Douglas Fir, Dry	\$345.82	\$426.18	\$329.06	29.5%	\$387.07	\$426.89	\$355.76	-9.3%	8.8%
Douglas Fir, Green	\$299.72	\$374.86	\$286.81	30.7%	\$340.40	\$385.17	\$295.52	-11.6%	15.2%
Douglas Fir, All	\$323.28	\$399.98	\$308.49	29.7%	\$363.13	\$404.94	\$325.58	-10.3%	11.5%
Hem-Fir, Dry	\$303.49	\$382.05	\$290.67	31.4%	\$335.92	\$374.10	\$314.78	-10.2%	6.7%
Hem-Fir, Green	\$334.59	\$405.90	\$331.82	22.3%	\$441.46	\$434.07	\$356.20	1.7%	23.9%
Hem-Fir, All	\$305.11	\$383.44	\$293.62	30.6%	\$343.49	\$378.33	\$317.51	-9.2%	8.2%
<b>Inland Region</b>									
Ponderosa Pine	\$467.32	\$507.73	\$467.13	8.7%	\$526.79	\$539.23	\$476.36	-2.3%	10.6%
Douglas Fir & Larch-Dry	\$346.85	\$421.44	\$331.37	27.2%	\$388.69	\$426.33	\$363.81	-8.8%	6.8%
Douglas Fir & Larch Green	\$324.83	\$411.17	\$319.90	28.5%	\$413.73	\$433.73	\$330.53	-4.6%	25.2%
White Fir	\$328.19	\$401.23	\$315.93	27.0%	\$364.10	\$394.26	\$338.16	-7.6%	7.7%
Englemann Spruce	\$373.51	\$435.07	\$362.38	20.1%	\$382.26	\$434.94	\$397.65	-12.1%	-3.9%
Western Red Cedar	\$706.32	\$789.67	\$681.05	15.9%	\$834.49	\$823.85	\$740.90	1.3%	12.6%
Whitewoods	\$321.78	\$397.34	\$306.38	29.7%	\$355.56	\$388.25	\$332.21	-8.4%	7.0%

**Lumber, Invoice-based Average Prices for Selected Products**

	Full Year	6 months YTD			% Chg				
\$/MBF	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>% Chg</u>	<u>Jun-13</u>	<u>May-13</u>	<u>Jun-12</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$280.53	\$360.21	\$259.68	38.7%	\$306.97	\$361.50	\$266.38	-15.1%	15.2%
2x4 Stud Stand & Btr (8')	\$293.95	\$351.41	\$274.90	27.8%	\$284.73	\$350.10	\$288.36	-18.7%	-1.3%
2x10 No. 2 & Btr R/L	\$312.36	\$389.04	\$308.26	26.2%	\$385.76	\$389.11	\$293.44	-0.9%	31.5%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$336.54	\$390.35	\$334.41	16.7%	\$352.05	\$386.48	\$347.95	-8.9%	1.2%
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	\$328.26	\$414.04	\$311.15	33.1%	\$374.65	\$420.12	\$363.77	-10.8%	3.0%
2x10 No. 2 & Btr R/L	\$359.63	\$420.77	\$353.48	19.0%	\$382.32	\$414.32	\$354.24	-7.7%	7.9%
<b>White Woods</b>									
2x4 Stud (8')	\$319.46	\$416.18	\$303.19	37.3%	\$365.89	\$425.62	\$354.44	-14.0%	3.2%
2x6 Stud (8')	\$303.37	\$369.67	\$294.68	25.4%	\$344.62	\$404.54	\$324.25	-14.8%	6.3%
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,162.47	\$1,172.62	\$1,267.89	-7.5%	\$1,117.44	\$1,122.59	\$1,279.88	-0.5%	-12.7%
5/4 No. 2 Shop R/W	\$678.98	\$668.44	\$723.42	-7.6%	\$740.53	\$690.56	\$690.16	7.2%	7.3%
5/4 No. 3 Shop R/W	\$560.24	\$604.85	\$561.28	7.8%	\$683.80	\$645.46	\$562.39	5.9%	21.6%
1x6 No. 2 & Btr Corn R/L	\$481.40	\$538.61	\$487.57	10.5%	\$504.21	\$540.14	\$521.45	-6.7%	-3.3%