



# BAROMETER

For the week ending:  
May 3, 2014

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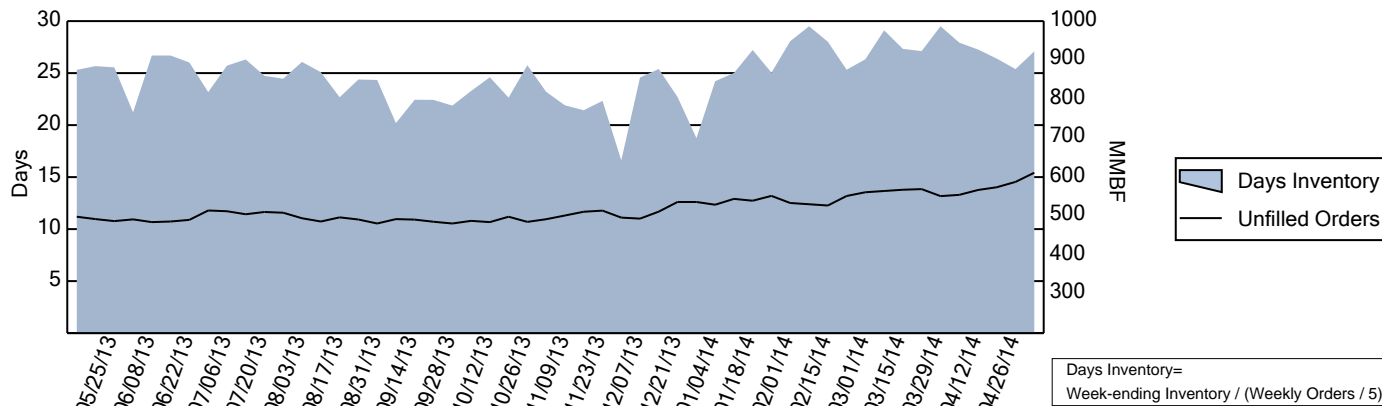
522 SW Fifth Ave., Suite 500, Portland, OR 97204

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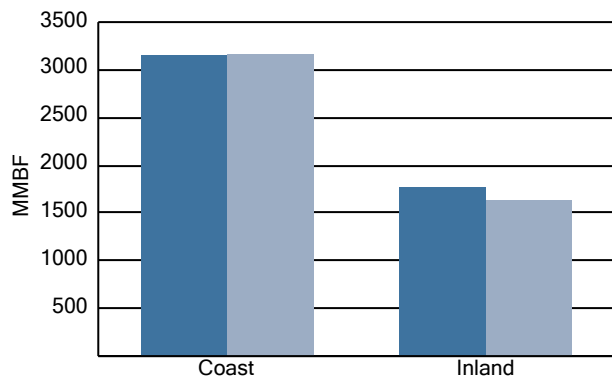
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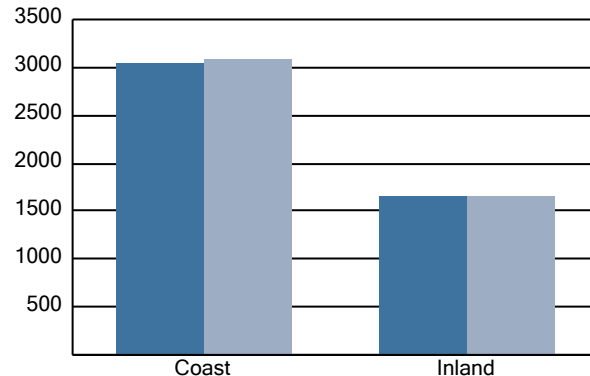
## Days Inventory Based on Orders



## Production Year-to-Date by Region



## Shipments Year-to-Date by Region



| MBF             | Reporting Week |        | Last Week |        | 2 weeks ago |        | 3 weeks ago |        | Year-to-Date Footage |           |         |
|-----------------|----------------|--------|-----------|--------|-------------|--------|-------------|--------|----------------------|-----------|---------|
|                 | Footage        | % Inv. | Footage   | % Inv. | Footage     | % Inv. | Footage     | % Inv. | Current Year         | Last Year | % Diff. |
| <b>Western</b>  |                |        |           |        |             |        |             |        |                      |           |         |
| Production      | 278,619        | 18.7%  | 276,840   | 18.9%  | 283,735     | 19.4%  | 263,789     | 18.2%  | 4,915,035            | 4,797,371 | 2.5%    |
| Orders          | 275,421        | 18.5%  | 288,733   | 19.7%  | 277,276     | 18.9%  | 265,909     | 18.3%  | 4,774,795            | 4,741,801 | 0.7%    |
| Shipments       | 251,970        | 16.9%  | 274,841   | 18.7%  | 270,528     | 18.5%  | 253,400     | 17.5%  | 4,699,934            | 4,739,818 | -0.8%   |
| Unfilled Orders | 611,380        | 41.0%  | 587,927   | 40.1%  | 574,036     | 39.2%  | 567,288     | 39.1%  | 611,380              | 495,191   | 23.5%   |
| Inventories     | 1,492,655      | -      | 1,466,006 | -      | 1,464,008   | -      | 1,450,801   | -      | 1,492,655            | 1,330,928 | 12.2%   |
| <b>Coast</b>    |                |        |           |        |             |        |             |        |                      |           |         |
| Production      | 182,568        | 21.0%  | 178,908   | 20.6%  | 181,349     | 20.9%  | 168,684     | 19.6%  | 3,148,941            | 3,163,407 | -0.5%   |
| Orders          | 180,175        | 20.7%  | 186,363   | 21.5%  | 183,728     | 21.2%  | 165,661     | 19.2%  | 3,078,056            | 3,125,842 | -1.5%   |
| Shipments       | 178,866        | 20.5%  | 178,903   | 20.6%  | 175,350     | 20.2%  | 161,755     | 18.8%  | 3,042,762            | 3,088,044 | -1.5%   |
| Unfilled Orders | 335,134        | 38.5%  | 333,824   | 38.5%  | 326,364     | 37.6%  | 317,986     | 36.9%  | 335,134              | 309,384   | 8.3%    |
| Inventories     | 870,845        | -      | 867,143   | -      | 867,138     | -      | 861,139     | -      | 870,845              | 843,316   | 3.3%    |
| <b>Inland</b>   |                |        |           |        |             |        |             |        |                      |           |         |
| Production      | 96,051         | 15.4%  | 97,932    | 16.4%  | 102,386     | 17.2%  | 95,105      | 16.1%  | 1,766,094            | 1,633,964 | 8.1%    |
| Orders          | 95,246         | 15.3%  | 102,370   | 17.1%  | 93,548      | 15.7%  | 100,248     | 17.0%  | 1,696,739            | 1,615,959 | 5.0%    |
| Shipments       | 73,104         | 11.8%  | 95,938    | 16.0%  | 95,178      | 15.9%  | 91,645      | 15.5%  | 1,657,172            | 1,651,774 | 0.3%    |
| Unfilled Orders | 276,246        | 44.4%  | 254,103   | 42.4%  | 247,672     | 41.5%  | 249,302     | 42.3%  | 276,246              | 185,807   | 48.7%   |