



# Western LUMBER FACTS

July 2013  
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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year				7 months YTD				% Chg			
	2012	2013	2012	% Chg	Jul-13	Jun-13	Jul-12	M to M	Y to Y	2nd Qtr 13	2nd Qtr 12	% Chg
<b>Production</b>												
Coast	7,664	4,862	4,423	9.9%	660	612	636	7.8%	3.9%	2,106	1,938	8.7%
Inland	4,474	2,737	2,555	7.1%	394	377	351	4.3%	12.1%	1,164	1,111	4.8%
Cal RW	455	303	275	10.3%	41	43	44	-3.4%	-6.1%	123	126	-1.8%
Western Total	12,593	7,902	7,252	9.0%	1,095	1,033	1,031	6.1%	6.2%	3,394	3,174	6.9%

## Shipments

Coast	7,620	4,819	4,396	9.6%	686	629	647	9.0%	6.1%	2,083	1,947	7.0%
Inland	4,433	2,758	2,559	7.8%	409	376	364	8.8%	12.5%	1,146	1,129	1.5%
Cal RW	439	318	254	25.1%	48	47	42	1.3%	14.2%	143	119	19.5%
Western Total	12,493	7,895	7,210	9.5%	1,143	1,052	1,052	8.6%	8.7%	3,371	3,195	5.5%

## New Orders

Coast	7,626	4,832	4,408	9.6%	669	627	651	6.6%	2.8%	2,087	1,951	7.0%
Inland	4,491	2,757	2,574	7.1%	416	403	377	3.1%	10.3%	1,164	1,138	2.3%
Cal RW	445	311	249	25.2%	44	44	35	0.2%	24.6%	143	121	17.8%
Western Total	12,563	7,900	7,230	9.3%	1,129	1,075	1,063	5.0%	6.2%	3,394	3,210	5.7%

## Unfilled Orders

	Dec-12	Jul-13	Jul-12	% Chg
Coast	232	246	241	1.8%
Inland	227	221	229	-3.4%
Cal RW	39	34	25	36.3%
Western Total	498	501	496	1.1%

## Orders vs. Production

	Jul-13	Jun-13	Jul-12
Coast	101.3%	102.5%	102.3%
Inland	105.6%	106.9%	107.3%
Cal RW	106.3%	102.4%	80.1%
Western Total	103.0%	104.1%	103.1%

## Shipments vs. Inventory

	Jul-13	Jul-12
Coast	106.4%	109.6%
Inland	82.5%	79.1%
Cal RW	31.7%	23.1%
Western Total	88.5%	85.5%

## Inventories

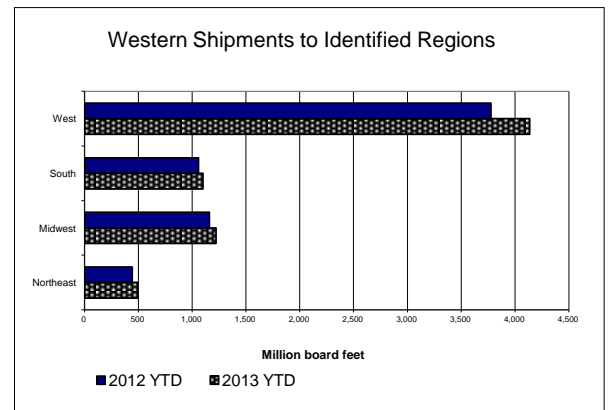
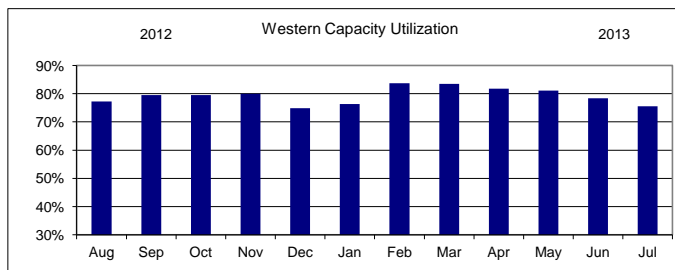
	Dec-12	Jul-13	Jul-12	% Chg
Coast	597	645	590	9.3%
Inland	505	496	460	7.9%
Cal RW	174	150	180	-16.5%
Western Total	1,277	1,291	1,230	5.0%

## Unfilled vs. Inventory

	Jul-13	Jul-12
Coast	38.1%	40.9%
Inland	44.6%	49.8%
Cal RW	22.7%	13.9%
Western Total	38.8%	40.3%

## Production as Percent of Practical Capacity

	7 months YTD					
	2012	2013	2012	Jul-13	Jun-13	Jul-12
Coast	75%	80%	74%	74%	76%	75%
Inland	78%	80%	75%	78%	83%	73%
Cal RW	70%	78%	72%	73%	83%	81%
Western Total	76%	80%	74%	76%	78%	75%



## Shipments to Identified Markets

### Coast Region by Rail & Truck

	7 months YTD				% Chg			
	2012	2013	2012	% Chg	Jul-13	Jun-13	Jul-12	M to M
Northeast	542	350	320	9.4%	45	42	45	8.8%
Midwest	1,132	738	635	16.4%	107	92	85	15.8%
South	1,221	652	676	-3.4%	83	78	116	6.3%
West	4,215	2,714	2,498	8.6%	384	372	360	3.5%
Total	7,109	4,455	4,128	7.9%	619	583	606	6.2%

### Inland Region by Rail & Truck

Northeast	223	143	125	14.3%	17	20	19	-13.0%
Midwest	902	483	527	-8.3%	72	64	68	12.8%
South	683	449	386	16.4%	64	59	55	8.3%
West	2,200	1,423	1,280	11.1%	217	201	186	7.6%
Total	4,008	2,498	2,318	7.8%	370	344	328	7.5%

Source: Western Wood Products Association

**Lumber, Average Prices by Species**

	Full Year	7 months YTD			% Chg				
	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>% Chg</u>	<u>Jul-13</u>	<u>Jun-13</u>	<u>Jul-12</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Region</b>									
Douglas Fir, Dry	\$345.82	\$419.29	\$331.66	26.4%	\$375.12	\$387.07	\$346.56	-3.1%	8.2%
Douglas Fir, Green	\$299.72	\$370.03	\$288.61	28.2%	\$343.00	\$340.40	\$299.44	0.8%	14.5%
Douglas Fir, All	\$323.28	\$393.91	\$310.77	26.8%	\$357.64	\$363.13	\$324.20	-1.5%	10.3%
Hem-Fir, Dry	\$303.49	\$373.67	\$293.37	27.4%	\$319.54	\$335.92	\$306.41	-4.9%	4.3%
Hem-Fir, Green	\$334.59	\$409.10	\$333.94	22.5%	\$430.54	\$441.46	\$351.36	-2.5%	22.5%
Hem-Fir, All	\$305.11	\$375.72	\$296.09	26.9%	\$325.78	\$343.49	\$308.37	-5.2%	5.6%
<b>Inland Region</b>									
Ponderosa Pine	\$467.32	\$509.77	\$468.34	8.8%	\$521.51	\$526.79	\$475.40	-1.0%	9.7%
Douglas Fir & Larch-Dry	\$346.85	\$413.48	\$334.70	23.5%	\$376.34	\$388.69	\$353.99	-3.2%	6.3%
Douglas Fir & Larch Green	\$324.83	\$411.84	\$322.35	27.8%	\$415.58	\$413.73	\$335.22	0.4%	24.0%
White Fir	\$328.19	\$394.20	\$318.41	23.8%	\$351.29	\$364.10	\$332.51	-3.5%	5.6%
Englemann Spruce	\$373.51	\$424.47	\$363.75	16.7%	\$360.99	\$382.26	\$375.65	-5.6%	-3.9%
Western Red Cedar	\$706.32	\$796.88	\$684.05	16.5%	\$847.49	\$834.49	\$710.13	1.6%	19.3%
Whitewoods	\$321.78	\$390.16	\$309.44	26.1%	\$341.95	\$355.56	\$332.08	-3.8%	3.0%

**Lumber, Invoice-based Average Prices for Selected Products**

	Full Year	7 months YTD			% Chg				
\$/MBF	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>% Chg</u>	<u>Jul-13</u>	<u>Jun-13</u>	<u>Jul-12</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$280.53	\$354.20	\$262.88	34.7%	\$318.62	\$306.97	\$282.91	3.8%	12.6%
2x4 Stud Stand & Btr (8')	\$293.95	\$345.31	\$277.44	24.5%	\$313.29	\$284.73	\$295.71	10.0%	5.9%
2x10 No. 2 & Btr R/L	\$312.36	\$387.25	\$305.57	26.7%	\$378.15	\$385.76	\$288.52	-2.0%	31.1%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$336.54	\$386.23	\$335.61	15.1%	\$355.89	\$352.05	\$340.26	1.1%	4.6%
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	\$328.26	\$403.34	\$316.65	27.4%	\$356.68	\$374.65	\$350.27	-4.8%	1.8%
2x10 No. 2 & Btr R/L	\$359.63	\$413.45	\$352.10	17.4%	\$379.59	\$382.32	\$346.44	-0.7%	9.6%
<b>White Woods</b>									
2x4 Stud (8')	\$319.46	\$408.05	\$307.72	32.6%	\$344.11	\$365.89	\$336.79	-6.0%	2.2%
2x6 Stud (8')	\$303.37	\$363.52	\$295.92	22.8%	\$321.36	\$344.62	\$309.40	-6.8%	3.9%
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,162.47	\$1,177.47	\$1,268.88	-7.2%	\$1,204.21	\$1,117.44	NA	7.8%	NA
5/4 No. 2 Shop R/W	\$678.98	\$683.78	\$709.43	-3.6%	\$770.58	\$740.53	\$660.74	4.1%	16.6%
5/4 No. 3 Shop R/W	\$560.24	\$620.10	\$561.39	10.5%	\$702.57	\$683.80	\$561.91	2.7%	25.0%
1x6 No. 2 & Btr Corn R/L	\$481.40	\$526.57	\$488.63	7.8%	\$472.93	\$504.21	\$494.72	-6.2%	-4.4%