



Western LUMBER FACTS

July 2014
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Western Softwood Lumber Industry Activity (million board feet)

	Full Year	7 months YTD			% Chg							
Production	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>% Chg</u>	<u>Jul-14</u>	<u>Jun-14</u>	<u>Jul-13</u>	<u>M to M</u>	<u>Y to Y</u>	<u>2nd Qtr 14</u>	<u>2nd Qtr 13</u>	<u>% Chg</u>
Coast	8,284	5,149	4,880	5.5%	746	743	665	0.4%	12.2%	2,283	2,113	8.1%
Inland	4,729	2,900	2,739	5.9%	424	398	395	6.5%	7.3%	1,221	1,164	4.9%
Cal RW	475	253	278	-8.9%	35	34	38	4.3%	-8.3%	95	113	-16.1%
Western Total	13,488	8,303	7,897	5.1%	1,205	1,175	1,098	2.6%	9.7%	3,599	3,390	6.2%

Shipments

Coast	8,295	5,136	4,842	6.1%	795	753	691	5.6%	15.1%	2,294	2,091	9.7%
Inland	4,696	2,894	2,736	5.8%	429	410	406	4.5%	5.5%	1,276	1,136	12.3%
Cal RW	486	276	295	-6.2%	45	44	44	2.9%	2.0%	118	132	-10.9%
Western Total	13,477	8,307	7,872	5.5%	1,269	1,207	1,142	5.2%	11.2%	3,688	3,360	9.8%

New Orders

Coast	8,319	5,134	4,854	5.8%	782	768	674	1.8%	16.1%	2,289	2,096	9.2%
Inland	4,707	2,871	2,734	5.0%	431	403	413	6.9%	4.3%	1,255	1,154	8.7%
Cal RW	483	293	289	1.4%	39	47	41	-17.2%	-4.2%	134	133	1.5%
Western Total	13,509	8,298	7,877	5.3%	1,252	1,218	1,128	2.8%	11.0%	3,678	3,383	8.7%

Orders vs. Production

Unfilled Orders	<u>Dec-13</u>	<u>Jul-14</u>	<u>Jul-13</u>	<u>% Chg</u>
Coast	261	257	246	4.5%
Inland	236	211	221	-4.5%
Cal RW	37	54	34	56.2%
Western Total	534	522	502	4.1%

<u>Jul-14</u>	<u>Jun-14</u>	<u>Jul-13</u>
104.8%	103.4%	101.3%
101.7%	101.3%	104.7%
110.7%	139.4%	105.9%
103.9%	103.7%	102.7%

Shipments vs. Inventory

<u>Jul-14</u>	<u>Jul-13</u>
140.3%	114.2%
80.8%	83.6%
31.3%	28.2%
102.2%	91.5%

Inventories

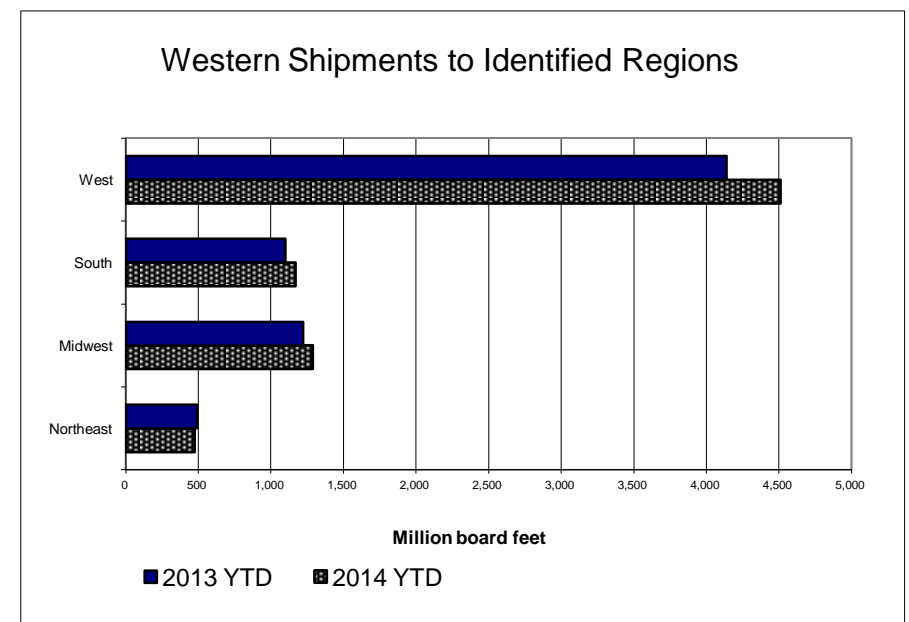
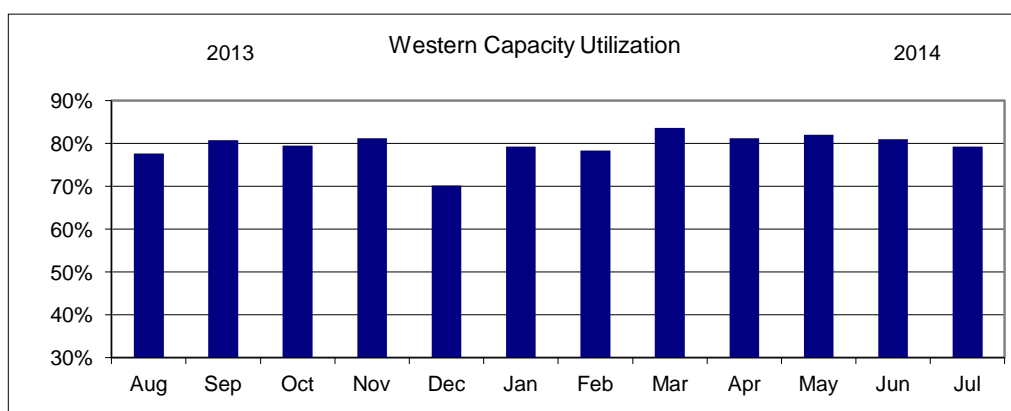
	<u>Dec-13</u>	<u>Jul-14</u>	<u>Jul-13</u>	<u>% Chg</u>
Coast	556	567	605	-6.3%
Inland	519	531	486	9.2%
Cal RW	166	144	156	-8.1%
Western Total	1,241	1,241	1,248	-0.5%

Unfilled vs. Inventory

<u>Jul-14</u>	<u>Jul-13</u>
45.3%	40.6%
39.9%	45.6%
37.4%	22.0%
42.1%	40.2%

Production as Percent of Practical Capacity

	7 months YTD					
	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>Jul-14</u>	<u>Jun-14</u>	<u>Jul-13</u>
Coast	76%	80%	76%	79%	82%	70%
Inland	78%	82%	77%	81%	79%	75%
Cal RW	81%	74%	81%	70%	70%	76%
Western Total	77%	81%	76%	79%	81%	72%



Shipments to Identified Markets

Coast Region by Rail & Truck

Coast Region by Rail & Truck		7 months YTD						% Chg	
	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>% Chg</u>	<u>Jul-14</u>	<u>Jun-14</u>	<u>Jul-13</u>	<u>M to M</u>	<u>Y to Y</u>
Northeast	616	339	351	-3.4%	49	54	46	-8.2%	8.1%
Midwest	1,265	769	742	3.7%	149	119	108	25.5%	38.4%
South	1,138	734	655	12.0%	112	112	83	0.3%	34.8%
West	4,638	2,962	2,727	8.6%	435	425	387	2.5%	12.4%
Total	7,658	4,804	4,475	7.4%	746	709	624	5.2%	19.6%

Inland Region by Rail & Truck

Northeast	251	135	142	-5.0%	22	19	17	14.2%	28.1%
Midwest	824	520	479	8.6%	85	77	72	10.8%	18.0%
South	729	437	445	-1.7%	62	61	64	1.0%	-3.1%
West	2,449	1,549	1,411	9.8%	223	219	215	1.6%	3.6%
Total	4,254	2,641	2,477	6.6%	392	376	368	4.0%	6.4%

Source: Western Wood Products Association

Lumber, Average Prices by Species

	Full Year	7 months YTD			% Chg				
	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>% Chg</u>	<u>Jul-14</u>	<u>Jun-14</u>	<u>Jul-13</u>	<u>M to M</u>	<u>Y to Y</u>
Coast Region									
Douglas Fir, Dry	\$411.96	\$423.77	\$419.29	1.1%	\$396.41	\$419.13	\$375.12	-5.4%	5.7%
Douglas Fir, Green	\$374.35	\$390.38	\$370.03	5.5%	\$375.41	\$363.43	\$343.00	3.3%	9.4%
Douglas Fir, All	\$392.12	\$405.94	\$393.91	3.1%	\$386.03	\$389.80	\$357.64	-1.0%	7.9%
Hem-Fir, Dry	\$368.17	\$379.41	\$373.67	1.5%	\$368.07	\$379.62	\$319.54	-3.0%	15.2%
Hem-Fir, Green	\$408.23	\$430.13	\$409.10	5.1%	\$395.56	\$421.16	\$430.54	-6.1%	-8.1%
Hem-Fir, All	\$370.41	\$383.31	\$375.72	2.0%	\$369.90	\$382.28	\$325.78	-3.2%	13.5%
Inland Region									
Ponderosa Pine	\$527.19	\$582.05	\$509.79	14.2%	\$577.15	\$586.91	\$521.51	-1.7%	10.7%
Douglas Fir & Larch-Dry	\$408.17	\$423.03	\$413.48	2.3%	\$411.36	\$420.04	\$376.34	-2.1%	9.3%
Douglas Fir & Larch Green	\$433.32	\$441.47	\$411.84	7.2%	\$415.69	\$429.98	\$415.58	-3.3%	0.0%
White Fir	\$392.31	\$404.36	\$394.20	2.6%	\$400.83	\$401.49	\$351.29	-0.2%	14.1%
Englemann Spruce	\$406.57	\$439.30	\$424.47	3.5%	\$422.56	\$424.07	\$360.99	-0.4%	17.1%
Western Red Cedar	\$793.85	\$825.65	\$796.88	3.6%	\$822.41	\$812.83	\$847.49	1.2%	-3.0%
Whitewoods	\$376.93	\$379.01	\$390.16	-2.9%	\$373.76	\$374.99	\$341.95	-0.3%	9.3%

Lumber, Invoice-based Average Prices for Selected Products

	Full Year	7 months YTD			% Chg				
\$/MBF	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>% Chg</u>	<u>Jul-14</u>	<u>Jun-14</u>	<u>Jul-13</u>	<u>M to M</u>	<u>Y to Y</u>
Coast Douglas Fir (Green)									
2 x4 Stand & Btr R/L	\$348.11	\$364.87	\$354.20	3.0%	\$349.64	\$331.98	\$318.62	5.3%	9.7%
2x4 Stud Stand & Btr (8')	\$346.60	\$357.66	\$345.31	3.6%	\$339.89	\$319.80	\$313.29	6.3%	8.5%
2x10 No. 2 & Btr R/L	\$425.00	\$418.58	\$387.25	8.1%	\$367.89	\$368.85	\$378.15	-0.3%	-2.7%
Coast Hem-fir (Dry)									
2x4 Stand & Btr R/L	NA	\$338.99	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$405.67	\$411.22	\$386.23	6.5%	\$398.60	\$400.19	\$355.89	-0.4%	12.0%
Inland Douglas Fir-Larch (Dry)									
2x4 Stud (8')	\$383.80	\$395.19	\$403.34	-2.0%	\$413.51	\$411.56	\$356.68	0.5%	15.9%
2x10 No. 2 & Btr R/L	\$432.35	\$445.31	\$413.45	7.7%	\$395.84	\$406.58	\$379.59	-2.6%	4.3%
White Woods									
2x4 Stud (8')	\$382.98	\$392.62	\$408.05	-3.8%	\$405.97	\$408.50	\$344.11	-0.6%	18.0%
2x6 Stud (8')	\$344.03	\$349.03	\$363.52	-4.0%	\$372.95	\$353.04	\$321.36	5.6%	16.1%
Ponderosa Pine (Dry)									
5/4 Moulding & Btr R/W	\$1,161.78	\$1,190.73	\$1,177.47	1.1%	\$1,192.64	\$1,211.97	\$1,204.21	-1.6%	-1.0%
5/4 No. 2 Shop R/W	\$725.82	\$840.08	\$683.78	22.9%	\$842.87	\$838.65	\$770.58	0.5%	9.4%
5/4 No. 3 Shop R/W	\$652.70	\$720.10	\$620.10	16.1%	\$712.81	\$723.61	\$702.57	-1.5%	1.5%
1x6 No. 2 & Btr Com R/L	\$544.62	\$685.12	\$526.57	30.1%	\$657.41	\$680.23	\$472.93	-3.4%	39.0%