Lumber Track

February 2015 Issued: May 8th, 2015

WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

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U.S. Softwood Lumber Industry Activity by Region (million board feet)

| | | Full Year | 2 months | s YTD | | | | | | ı | | | |
|------------|----------|-----------|-------------|-------|-------|--------|---------------|--------|----------|---------|------------|------------|-------|
| Production | | 2014 | <u>2015</u> | 2014 | % Chg | Feb-15 | <u>Jan-15</u> | Feb-14 | M to M % | Y to Y% | 4th Qtr 14 | 4th Qtr 13 | % Chg |
| | West | 14,067 | 2,295 | 2,286 | 0.4 | 1,138 | 1,156 | 1,083 | -1.6 | 5.2 | 3,408 | 3,297 | 3.4 |
| | South | 16,111 | 2,558 | 2,451 | 4.4 | 1,226 | 1,332 | 1,153 | -8.0 | 6.3 | 4,065 | 3,709 | 9.6 |
| | Other | 1,471 | 237 | 231 | 2.4 | 115 | 121 | 109 | -5.0 | 5.8 | 364 | 341 | 6.7 |
| | Total | 31,649 | 5,089 | 4,968 | 2.4 | 2,480 | 2,610 | 2,345 | -5.0 | 5.8 | 7,837 | 7,348 | 6.7 |
| Shipments | | | | | | | | | | | | | |
| | West | 14,038 | 2,273 | 2,215 | 2.6 | 1,146 | 1,127 | 1,041 | 1.7 | 10.1 | 3,328 | 3,269 | 1.8 |
| | South | 16,111 | 2,558 | 2,451 | 4.4 | 1,226 | 1,332 | 1,153 | -8.0 | 6.3 | 4,065 | 3,709 | 9.6 |
| | Other_ | 1,469 | 235 | 227 | 3.5 | 116 | 120 | 107 | -3.6 | 8.1 | 360 | 340 | 5.9 |
| | Total | 31,619 | 5,067 | 4,894 | 3.5 | 2,488 | 2,579 | 2,301 | -3.6 | 8.1 | 7,753 | 7,318 | 5.9 |
| New Orders | 5 | , | | | • | | | | | ı | | | |
| | West | 14,025 | 2,278 | 2,243 | 1.5 | 1,148 | 1,130 | 1,068 | 1.5 | 7.4 | 3,332 | 3,311 | 0.6 |
| | South | 16,111 | 2,558 | 2,451 | 4.4 | 1,226 | 1,332 | 1,153 | -8.0 | 6.3 | 4,065 | 3,709 | 9.6 |
| | Other | 1,469 | 236 | 229 | 3.0 | 116 | 120 | 108 | -3.6 | 6.9 | 361 | 342 | 5.4 |
| | Total | 31,605 | 5,072 | 4,923 | 3.0 | 2,489 | 2,582 | 2,330 | -3.6 | 6.9 | 7,757 | 7,362 | 5.4 |

| Unfilled Orders | | Feb-15 | Feb-14 | |
|-----------------|-------|---------------|--------|------|
| West | 518 | 526 | 559 | -5.9 |
| South | 714 | 714 | 714 | 0.0 |
| Other_ | 71 | 71 | 74 | -3.7 |
| Total | 1,303 | 1,311 | 1,347 | -2.6 |
| | | | | |
| Inventories | | <u>Feb-15</u> | Feb-14 | |
| West | 1,273 | 1,291 | 1,311 | -1.5 |
| South | 1,572 | 1,572 | 1,572 | 0.0 |
| Other_ | 162 | 163 | 164 | -0.6 |
| Total | 3,007 | 3,026 | 3,047 | -0.7 |



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

Canadian Softwood Lumber Industry Activity by Region (million board feet)

| | Full Year | 2 months | YTD | | | | | | | | | |
|---------------------|-----------|-------------|-------------|-------|--------|---------------|--------|----------|----------|------------|------------|-------|
| Production | 2014 | <u>2015</u> | <u>2014</u> | % Chg | Feb-15 | <u>Jan-15</u> | Feb-14 | M to M % | Y to Y % | 4th Qtr 14 | 4th Qtr 13 | % Chg |
| British Columbia | 12,633 | 2,082 | 2,097 | -0.7 | 1,039 | 1,044 | 991 | -0.5 | 4.8 | 3,043 | 3,062 | -0.6 |
| East of the Rockies | 12,013 | 1,980 | 1,931 | 2.5 | 1,023 | 958 | 954 | 6.8 | 7.2 | 3,022 | 2,907 | 4.0 |
| Total | 24,646 | 4,063 | 4,028 | 0.9 | 2,061 | 2,001 | 1,945 | 3.0 | 6.0 | 6,065 | 5,969 | 1.6 |
| Shipments | | | | | | | | | | | | |
| British Columbia | 12,485 | 1,981 | 1,789 | 10.7 | 1,011 | 969 | 829 | 4.3 | 22.0 | 3,136 | 2,949 | 6.3 |
| East of the Rockies | 11,541 | 1,805 | 1,719 | 5.0 | 903 | 902 | 834 | 0.2 | 8.3 | 2,909 | 2,645 | 10.0 |
| Total | 24,026 | 3,786 | 3,508 | 7.9 | 1,915 | 1,871 | 1,663 | 2.3 | 15.1 | 6,045 | 5,594 | 8.1 |
| | | | | | | | | | | | | |

 Inventories
 Feb-15
 Feb-14

 British Columbia
 1,185
 1,301
 1,347
 -3.4

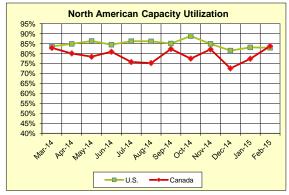
 East of the Rockies
 1,480
 1,626
 1,724
 -5.7

 Total
 2,664
 2,928
 3,071
 -4.7

Source: Statistics Canada, Council of Forest Industries-CAN

Production as Percent of Practical Capacity

| | Full Year | 2 month | s YTD | | | |
|---------------------|-----------|---------|-------|--------|---------------|--------|
| | 2014 | 2015 | 2014 | Feb-15 | <u>Jan-15</u> | Feb-14 |
| West | 80% | 81% | 79% | 83% | 80% | 78% |
| South | 89% | 85% | 81% | 84% | 87% | 80% |
| Total U.S. | 84% | 83% | 80% | 83% | 83% | 79% |
| British Columbia | 79% | 80% | 79% | 82% | 79% | 79% |
| East of the Rockies | 79% | 80% | 77% | 85% | 76% | 79% |
| Total Canada | 79% | 80% | 78% | 84% | 77% | 79% |



Sources: FEA, LLC: Softwood Sawmills in the United States and Canada, WWPA

Trade Statistics

U. S. Softwood Lumber Imports (million board feet) Full Year 2 months YTD

| | Full Year | 2 months | YTD | | • | | | | | | | |
|--|--------------------|------------------|---------------|------------------|--------------|---------------|------------|----------|-------------|----------------|----------------|--------------|
| | <u>2014</u> | <u>2015</u> | <u>2014</u> | % Chg | Feb-15 | <u>Jan-15</u> | Feb-14 | M to M % | Y to Y% | 4th Qtr 14 | 4th Qtr 13 | % Chg |
| From British Columbia | 6,199 | 965 | 856 | 12.8 | 487 | 478 | 391 | 2.0 | 24.6 | 1,586 | 1,421 | 11.6 |
| East of the Rockies _ Total Canadian Imports | 5,939 12,138 | 893 1,858 | 836 1,691 | 6.8 9.8 | 453 940 | 440 918 | 444 835 | 2.8 | 2.0 12.6 | 1,514 3,101 | 1,327 2,748 | 14.1 12.8 |
| Total Canadian Imports | 12,130 | 1,000 | 1,091 | 9.0 | 340 | 310 | 033 | 2.4 | 12.0 | 3,101 | 2,740 | 12.0 |
| From Latin America | 329 | 78 | 29 | 172.1 | 19 | 59 | 9 | -68.3 | 117.6 | 127 | 49 | 161.9 |
| From Europe | 142 | 20 | 18 | 14.4 | 8 | 13 | 10 | -40.6 | -21.5 | 34 | 25 | 37.3 |
| Total Non-Canadian _ | 569 | 113 | 62 | 81.7 | 32 | 80 | 26 | -59.7 | 26.8 | 188 | 102 | 84.9 |
| Total Lumber Imports | 12,707 | 1,970 | 1,753 | 12.4 | 972 | 998 | 860 | -2.6 | 13.0 | 3,289 | 2,850 | 15.4 |
| U. S. Softwood Lumber Exports (million board feet) | | | | | | | | | | | | |
| 0.0.00 | Full Year | | nths YTD | | , | | | | | | | |
| | <u>2014</u> | <u>2015</u> | <u>2014</u> | % Chg | Feb-15 | <u>Jan-15</u> | Feb-14 | M to M % | Y to Y% | 4th Qtr 14 | 4th Qtr 13 | % Chg |
| To Canada | 371 | 58 | 63 | -7.2 | 29 | 29 | 31 | 0.2 | -7.3 | 86 | 90 | -4.9 |
| To China | 344 | 33 | 82 | -60.3 | 18 | 14 | 42 | 25.7 | -56.9 | 57 | 137 | -58.4 |
| To Japan | 129 | 19 | 24 | -18.1 | 10 | 9 | 12 | 18.5 | -10.8 | 25 | 43 | -42.1 |
| To Mexico | 296 | 49 75 | 43 | 13.7 | 25 | 24 | 21 | 1.9 | 15.8 | 80 | 75 444 | 6.9 |
| To Other Countries _ | 600 | 75 | 98 | -23.7 | 39 | 36 | 51 | 8.3 | -24.3 | 141 | 141 | -0.1 |
| Total Lumber Exports | 1,740 | 233 | 309 | -24.5 | 121 | 112 | 158 | 7.9 | -23.2 | 389 | 486 | -20.0 |
| U. S. Softwood | Log Imp | orts (milli | ion boar | d feet) | | | | | | | | |
| From Canada | 98 | 25 | 10 | 158.7 | 12 | 13 | 4 | -4.5 | 179.3 | 35 | 23 | 47.3 |
| Non-Canadian Sources | 0 | 0 | 0 | -100.0 | 0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0.0 |
| Total Log Imports | 99 | 25 | 10 | 158.4 | 12 | 13 | 4 | -4.5 | 178.5 | 35 | 24 | 47.6 |
| rotal Log Imports | 33 | 20 | 10 | 100.4 | 12 | 10 | 7 | 7.0 | 170.0 | 00 | 24 | 47.0 |
| U. S. Softwood | Log Exp | orts (mill | ion boar | d feet) | | | | | | | | |
| To China | 1,207 | `89 | 209 | -57.4 | 45 | 44 | 104 | 3.6 | -56.4 | 199 | 323 | -38.4 |
| To Japan | 469 | 54 | 99 | -45.5 | 36 | 18 | 60 | 102.8 | -40.1 | 120 | 125 | -3.8 |
| To Canada | 417 | 110 | 107 | 2.4 | 65 | 45 | 56 | 43.7 | 16.2 | 90 | 116 | -22.5 |
| To Other Countries _ | 233 | 18 | 36 | -50.0 | 13 | 5 | 13 | 177.3 | -1.0 | 42 | 50 | -15.7 |
| Total Log Exports | 2,325 | 271 | 451 | -40.0 | 159 | 111 | 233 | 43.1 | -31.7 | 452 | 615 | -26.5 |
| Source: U.S. Department of Con | nmerce, U.S. Inte | ernational Trade | Commission, F | oreign Agricultu | ural Service | | | | | | | |
| | | | | | | | | | | | | |
| Canadian Softw | ood Lun | nber Expo | orts (mil | lion boa | rd feet) | | | | | | | |
| To U.S. | 12,138 | 1,858 | 1,691 | 9.8 | 940 | 918 | 835 | 2.4 | 12.6 | 3,101 | 2,748 | 12.8 |
| To China | 3,160 | 382 | 477 | -20.0 | 213 | 169 | 238 | 26.2 | -10.7 | 778 | 944 | -17.7 |
| To Japan | 940 | 137 | 155 | -11.7 | 66 | 71 | 82 | -7.8 | -20.2 | 233 | 294 | -20.9 |
| Other_ | 814 | 138 | 121 | 14.8 | 82 | 57 | 61 | 44.0 | 33.3 | 208 | 200 | 4.1 |
| Total Lumber Exports | 17,052 | 2,515 | 2,444 | 2.9 | 1,300 | 1,215 | 1,217 | 7.0 | 6.9 | 4,319 | 4,186 | 3.2 |
| Source: Statistics Canada, Cour | cil of Forest Indu | ustries-CAN | | | | | | | | | | |
| | | | | | | | | | | | | |
| U.S. Softwood Lu | ımber Co | nsumption | on (milli | on board | d feet) | | | | | | | |
| | Full Year | 2 mor | nths YTD | | | | | | | | | |
| | 2014 | 2015 | 2014 | % Chg | Feb-15 | Jan-15 | Feb-14 | M to M % | Y to Y% | 4th Qtr 14 | 4th Qtr 13 | % Chq |
| Lumber Shipments | 31,619 | 5,067 | 4,894 | 3.5 | 2,488 | 2,579 | 2,301 | -3.6 | 8.1 | 7,753 | 7,318 | 5.9 |
| Plus Imports | 12,707 | 1,970 | 1,753 | 12.4 | 972 | 998 | 860 | -2.6 | 13.0 | 3,289 | 2,850 | 15.4 |
| Minus Exports _ | (1,740) | (233) | (309) | -24.5 | (121) | (112) | (158) | 7.9 | -23.2 | (389) | (486) | -20.0 |
| Apparent Consumption | 42,586 | 6,804 | 6,338 | 7.3 | 3,339 | 3,465 | 3,003 | -3.7 | 11.2 | 10,653 | 9,681 | 10.0 |
| | | | | | | | | | | | | |
| Canadian Softwo | od Lumb | er Consu | ımption | (million | board fe | et) | | | | | | |
| | Full Year | 2 mor | nths YTD | | | | | | | | | |
| | 2014 | 2015 | 2014 | % Chg | Feb-15 | <u>Jan-15</u> | Feb-14 | M to M % | Y to Y% | 4th Qtr 14 | 4th Qtr 13 | % Chg |
| Lumber Shipments | 24,026 | 3,786 | 3,508 | 7.9 | 1,915 | 1,871 | 1,663 | 2.3 | 15.1 | 6,045 | 5,594 | 8.1 |
| Plus Imports | 401 | 63 | 68 | -7.2 | 31 | 31 | 34 | 0.2 | -7.3 | 93 | 97 | -4.9 |
| Minus Exports _ | (17,052) | (2,515) | (2,444) | 2.9 | (1,300) | (1,215) | (1,217) | 7.0 | 6.9 | (4,319) | (4,186) | 3.2 |
| Apparent Consumption | 7,375 | 1,334 | 1,132 | 17.9 | 646 | 688 | 480 | -6.1 | 34.6 | 1,819 | 1,506 | 20.8 |
| | | | | | | | | | | | | |



British Columbia

Total Canada

Prairies & Eastern Canada

Total North America

992

1.534

2,526

1,024

1.581

2.605

5,560

1,043

1.593

2,636

1,074

1.618

2.692

5,665

1,205

1.673

2.878

1,347

1,724

3,071

Western Wood Products Association - North American Activity and Consumption Update 1500 SW First Avenue, Suite 870, Portland, OR 97201 503-224-3930 February 2015 Issued: May 8, 2015 Estimated North American Production (million board feet) 2015 2013 2014 DEC FEB MAR **APR** MAY JUN <u>AUG</u> SEP OCT NOV DEC FEB Region SEP JAN JUL JAN Coast 678 773 659 575 720 658 742 779 761 743 746 705 739 812 632 660 725 716 374 442 386 425 421 355 400 393 Inland 396 446 356 428 399 398 427 417 455 397 Cal. Redwood 41 43 32 38 42 39 42 30 31 34 35 32 38 38 30 26 35 29 1,115 970 1,204 1,235 1,175 1,198 1,016 1,156 1,138 **Total West** 1.262 1.065 1.083 1.212 1.190 1.208 1.154 1.306 1.086 1,258 1.115 1,374 1,334 1,405 1.329 1,332 1.226 South 1.393 1,201 1.298 1,153 1,270 1.407 1.476 1.583 1.146 1.336 Other 116 129 110 102 122 109 121 129 125 122 131 125 123 141 118 121 115 Total U.S. 2,489 2,784 2,377 2,186 2.624 2,345 2,603 2,770 2,689 2,631 2,815 2,684 2,650 3,030 2,268 2,540 2,610 2,480 British Columbia 1,020 1,127 1,014 921 1,106 991 1,098 1,113 1,023 1,111 1,077 1,011 1,061 1,088 981 974 1,044 1,039 Prairies & Eastern Canada 993 1,100 1,007 799 978 954 1,043 1,056 1,004 981 975 934 1,066 1,106 1,013 903 958 1,023 2,083 2.091 1.994 2,001 **Total Canada** 2,013 2,021 1,720 1,945 2.141 2,169 2,027 2,052 1.946 2,127 2,194 1,877 2,061 **Total North America** 4,502 5,012 4,398 3,906 4,707 4.289 4,745 4,939 4,716 4,722 4,867 4,630 4,777 5,224 4,262 4,416 4.611 4,541 **Estimated North American Shipments (million board feet)** 2014 2015 Region SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB Coast 688 769 654 599 710 630 707 776 765 753 795 747 732 791 605 675 686 706 410 Inland 399 436 358 339 424 371 440 428 417 422 444 322 374 382 Cal. Redwood 36 44 36 34 40 40 34 37 37 44 45 43 42 46 36 46 58 35 1,146 **Total West** .123 1.249 1.049 971 1.174 1.041 1 134 1,253 1,228 1,207 1,268 1,208 1.196 1.281 963 1 084 1.127 South 1,258 1,393 1,201 1,115 1,298 1,153 1,270 1,407 1,374 1,334 1,476 1,405 1,329 1,583 1,146 1,336 1,332 1,226 Other 116 129 121 117 130 127 124 134 127 123 140 103 120 116 110 102 107 118 Total U.S. 2.497 2,770 2,360 2,188 2.593 2,301 2,522 2,790 2,729 2,665 2,878 2,741 2.648 3,004 2.212 2.537 2,579 2,488 British Columbia 1.021 1.079 981 890 960 829 896 1.076 1.142 1.228 1.099 1.043 1.077 1.114 1.006 1.016 969 1.011 Prairies & Eastern Canada 944 998 918 729 885 834 906 972 985 1,029 1,054 978 989 1,086 939 902 903 884 **Total Canada** 1,845 2,048 2,127 2,256 2,153 2,201 1,944 1,900 1,871 1,915 1.965 2.077 1.898 1.619 1.663 1.802 2.021 2.067 **Total North America** 4.462 4.848 4.258 3,806 4.438 3,964 4.324 4.838 4.856 4.921 5,031 4,762 4,715 5,204 4,156 4.437 4.451 4,402 Estimated U.S. Orders (million board feet) 2013 2014 2015 Region SEP NOV DEC JAN **FEB** MAR **APR** MAY **AUG** SEP OCT DEC **JAN FEB** OCT JUN JUL NOV 710 781 739 768 735 719 Coast 686 774 652 611 645 709 782 741 779 619 685 688 Inland 400 437 361 355 422 377 385 452 399 403 430 428 418 438 314 384 398 382 Cal. Redwood 39 42 41 37 43 45 40 48 47 39 35 41 44 1,003 1,175 1,068 1,273 1,186 1,218 1,193 1,260 969 1,103 1,130 1,148 1.124 1.254 1.054 1.124 1.251 1.204 Total West 1,258 1,393 1,201 1,115 1,298 1,153 1,270 1,407 1,374 1,334 1,476 1,405 1,329 1,583 1,146 1.336 1.332 1.226 Other 116 129 110 103 121 108 117 131 125 124 133 127 123 139 103 119 120 116 Total U.S. 2,498 2 776 2,221 2 594 2.330 2,511 2 811 2 685 2 677 2,860 2 736 2 645 2 982 2,218 2,557 2.582 2,489 Estimated U.S. Unfilled Orders (million board feet) 2013 2014 2015 Region SEP DEC JAN FEB <u>MA</u>R APR MAY JUN <u>AUG</u> SEP OCT NOV DEC JAN **FEB** Coast 242 247 245 261 259 274 276 281 255 270 257 251 254 242 256 266 267 280 211 216 219 236 232 238 229 242 216 209 211 222 217 210 202 213 216 219 Inland Cal. Redwood 31 29 34 37 40 46 43 46 56 60 54 45 43 42 41 40 38 26 **Total West** 484 493 498 534 531 559 548 568 527 539 522 517 514 494 499 518 521 526 714 714 714 714 714 714 714 714 714 714 714 714 714 714 714 714 714 714 South Other 70 73 73 72 71 71 71 70 Total U.S. 1,269 1,277 1,283 1,321 1,318 1,347 1,336 1,356 1,312 1,325 1,307 1,302 1,299 1,277 1,283 1,303 1,306 1,311 Estimated North American Inventories (million board feet) 2013 2014 2015 Region DEC **FEB** MAR **APR** MAY JUN **AUG** SEP OCT NOV DEC **FEB** SEP NOV JAN JAN Coast 572 575 579 556 564 592 628 630 626 616 567 525 533 554 581 566 605 612 473 519 551 575 Inland 485 501 536 585 570 543 536 533 533 532 543 601 603 614 Cal Redwood 163 162 162 166 169 168 176 169 163 153 144 132 128 120 114 105 93 65 **Total West** 1.208 1.223 1.242 1.241 1,269 1.389 1.370 1.332 1,306 1,244 1,190 1.192 1.270 1.273 1,302 1,291 1.572 1.572 1.572 1.572 1.572 1.572 South 1.572 1.572 1.572 1.572 1.572 1.572 1.572 1.572 1.572 1.572 1.572 1.572 Other 159 160 161 161 162 164 168 167 165 163 161 158 158 159 162 162 163 163 Total U.S. 2,939 2,955 2,975 2,974 3,003 3,047 3,129 3,109 3,069 3,041 2,977 2,920 2,922 2,949 3,004 3,007 3,026

1,561

1.826

3,387

6,496

1,423

1.796

3.219

6.288

1,526

1.821

3,347

1,345

1,705

3,049

1,324

1.574

2,898

5,875

1,291

1.508

2.799

5.719

1,214

1,512

2.726

5,648

1,192

1.467

2,659

5.607

1,204

1.497

2,700

5,704

1,270

1.458

2,728

1,185

1.480

2,664

5,671

1,301

1.626

2,928

5,954