

January 2010 Issued: March 9th, 2010

WESTERN WOOD PRODUCTS ASSOCIATION

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Western Softwood Lumber Indust	ry Activity (million board feet)
Full Year	1 month YTD

western sonwood	Lumber mausti	y Activity (iii	illion board	i ieet)								
	Full Year	1 month	YTD	•				% Chg				
Production	2009	2010	2009	% Chg	<u>Jan-10</u>	Dec-09	<u>Jan-09</u>	M to M	Y to Y	4th Qtr 09	4th Qtr 08	% Chg
Coast	6,414	531	488	8.8%	531	456	488	16.5%	8.8%	1,576	1,591	-0.9%
Inland	3,566	316	271	16.5%	316	281	271	12.2%	16.5%	876	995	-12.0%
Cal RW	320	25	35	-29.4%	25	15	35	60.5%	-29.4%	61	92	-34.4%
Western Total	10,300	872	794	9.8%	872	753	794	15.8%	9.8%	2,512	2,678	-6.2%
Shipments												
Coast	6,537	535	448	19.4%	535	494	448	8.2%	19.4%	1,630	1,601	1.8%
Inland	3,716	306	292	4.9%	306	270	292	13.4%	4.9%	873	972	-10.1%
Cal RW	330	25	27	-8.0%	25	23	27	7.1%	-8.0%	73	84	-12.8%
Western Total	10,583	866	767	12.9%	866	787	767	9.9%	12.9%	2,576	2,657	-3.0%
New Orders												
Coast	6,447	580	411	41.0%	580	483	411	20.1%	41.0%	1,642	1,596	2.9%
Inland	3,749	358	288	24.3%	358	252	288	42.0%	24.3%	863	980	-12.0%
Cal RW	349	36	41	-11.0%	36	36	41	-1.0%	-11.0%	92	68	34.8%
Western Total	10,546	974	740	31.7%	974	771	740	26.3%	31.7%	2,598	2,645	-1.8%

#### **Unfilled Orders** Jan-10 % Chg <u>Jan-09</u> 174 227 Coast 219 -3.5%

Inland	177	229	197	16.2%
Cal RW	40	52	35	47.0%
Western Total	392	500	459	8.8%

Inventories		<u>Jan-10</u>	Jan-09	% Chg
Coast	359	355	522	-31.9%
Inland	411	421	553	-23.9%
Cal RW	176	176	195	-9.6%
Western Total	946	952	1,269	-25.0%

#### Orders vs. Production Shipments vs. Inventory

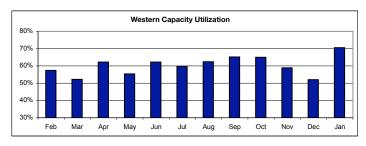
			='	-
Jan-10	Dec-09	<u>Jan-09</u>	<u>Jan-10</u>	<u>Jan-09</u>
109.2%	105.9%	84.3%	150.7%	85.9%
113.3%	89.5%	106.2%	72.8%	52.8%
146.5%	237.4%	116.1%	14.0%	13.8%
111.7%	102.5%	93.1%	91.0%	60.4%

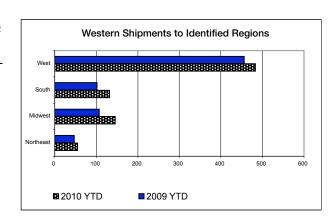
# Unfilled vs. Inventory

<u>Jan-10</u>	<u>Jan-09</u>
61.8%	43.6%
54.3%	35.6%
29.5%	18.1%
52.5%	36.2%

## **Production as Percent of Practical Capacity**

	1 month YTD							
	2009	<u>2010</u>	2009	<u>Jan-10</u>	Dec-09	<u>Jan-09</u>		
Coast	63%	71%	60%	71%	54%	60%		
Inland	56%	73%	54%	73%	53%	54%		
Cal RW	40%	47%	54%	47%	23%	54%		
Western Total	59%	71%	58%	71%	52%	58%		





-<u>1.6%</u>

7.8%

10.3%

13.2%

### **Shipments to Identified Regions**

Coast Region by Rail & Truck		1 month	YTD					% Chg	
	2009	<u>2010</u>	2009	% Chg	<u>Jan-10</u>	Dec-09	<u>Jan-09</u>	M to M	Y to Y
Northeast	496	37	34	7.6%	37	37	34	-0.4%	7.6%
Midwest	923	77	49	55.1%	77	89	49	-13.7%	55.1%
South	1,064	86	65	33.5%	86	88	65	-2.6%	33.5%
West	3,874	317	288	10.1%	317	262	288	20.9%	10.1%
Total	6,357	517	436	18.4%	517	476	436	8.4%	18.4%
Inland Region by R	Rail & Truck								
Northeast	188	18	13	36.6%	18	20	13	-8.2%	36.6%
Midwest	777	69	58	20.0%	69	63	58	10.2%	20.0%
South	486	45	37	21.2%	45	31	37	46.8%	21.2%

-1.6%

150

165

168

276

168

276

Source: Western Wood Products Association

2,071

3,522

165

298

West

Total

	Full Year	1 month Y	ΓD					% Chg	
Coast Region	2009	2010	2009	% Chq	Jan-10	Dec-09	Jan-09	M to M	Y to Y
Douglas Fir, Dry	\$238.34	\$261.29	\$236.84	10.3%	\$261.29	\$261.08	\$236.84	0.1%	10.3%
Douglas Fir, Green	\$223.67	\$241.55	\$218.03	10.8%	\$241.55	\$245.41	\$218.03	-1.6%	10.8%
Douglas Fir, All	\$230.37	\$249.99	\$224.69	11.3%	\$249.99	\$253.49	\$224.69	-1.4%	11.3%
Hem-Fir, Dry	\$196.34	\$239.87	\$161.61	48.4%	\$239.87	\$228.86	\$161.61	4.8%	48.4%
Hem-Fir, Green	\$269.44	\$273.98	\$222.39	23.2%	\$273.98	\$304.11	\$222.39	-9.9%	23.2%
Hem-Fir, All	\$200.12	\$242.01	\$164.64	47.0%	\$242.01	\$232.55	\$164.64	4.1%	47.0%
Inland Region									
Ponderosa Pine	\$378.45	\$461.77	\$343.67	34.4%	\$461.77	\$451.75	\$343.67	2.2%	34.4%
Douglas Fir & Larch-Dry	\$245.07	\$268.83	\$235.34	14.2%	\$268.83	\$267.01	\$235.34	0.7%	14.2%
Douglas Fir & Larch Green	\$244.13	N/A	\$248.14	N/A	N/A	\$281.14	\$248.14	N/A	N/A
White Fir	\$229.66	\$257.18	\$202.96	26.7%	\$257.18	\$252.49	\$202.96	1.9%	26.7%
Englemann Spruce	\$294.04	\$304.09	\$287.03	5.9%	\$304.09	\$339.12	\$287.03	-10.3%	5.9%
Western Red Cedar	\$805.78	\$665.31	\$955.63	-30.4%	\$665.31	\$700.13	\$955.63	-5.0%	-30.4%
Whitewoods	\$200.83	\$248.17	\$190.11	30.5%	\$248.17	\$236.01	\$190.11	5.2%	30.5%
Lumber, Invoice-based Average Price	es for Selected Pro	oducts							
	Full Year	1 month Y	ΓD					% Chg	
\$/MBF	2009	2010	2009	% Chq	Jan-10	Dec-09	Jan-09	M to M	Y to Y
Coast Douglas Fir (Green)									
2x4 Stand & Btr R/L	\$176.08	\$223.00	\$164.56	35.5%	\$223.00	\$202.57	\$164.56	10.1%	35.5%
2x4 Stud Stand & Btr (8')	\$163.83	\$238.75	\$141.67	68.5%	\$238.75	\$206.21	\$141.67	15.8%	68.5%
2x10 No. 2 & Btr R/L	\$237.75	\$254.48	\$247.25	2.9%	\$254.48	\$265.56	\$247.25	-4.2%	2.9%
Coast Hem-fir (Dry)									
2x4 Stand & Btr R/L	\$221.43	N/A	\$170.56	N/A	N/A	\$259.85	\$170.56	N/A	N/A
2x10 No. 2 & Btr R/L	\$228.64	\$264.32	\$168.26	57.1%	\$264.32	\$263.32	\$168.26	0.4%	57.1%
Inland Douglas Fir-Larch (Dry)	****	0005.44	****	04.00/	2005.44	0004.54	*****	0.00/	0.4.00/
2x4 Stud (8')	\$250.34	\$285.14	\$229.94	24.0%	\$285.14	\$284.51	\$229.94	0.2%	24.0%
2x10 No. 2 & Btr R/L	\$264.74	\$265.86	\$236.76	12.3%	\$265.86	\$281.09	\$236.76	-5.4%	12.3%
White Woods									
2x4 Stud (8')	\$231.86	\$262.59	\$218.20	20.3%	\$262.59	\$263.53	\$218.20	-0.4%	20.3%
2x6 Stud (8')	\$218.67	\$262.89	\$181.79	44.6%	\$262.89	\$237.91	\$181.79	10.5%	44.6%
Ponderosa Pine (Dry)									
5/4 Moulding & Btr R/W	\$875.76	\$999.33	\$716.30	39.5%	\$999.33	\$986.14	\$716.30	1.3%	39.5%
5/4 No. 2 Shop R/W	\$610.21	\$734.91	\$549.57	33.7%	\$734.91	\$734.14	\$549.57	0.1%	33.7%
5/4 No. 3 Shop R/W	\$479.24	\$603.78	\$412.08	46.5%	\$603.78	\$597.79	\$412.08	1.0%	46.5%
1x6 No. 2 & Btr Com R/L	\$433.59	\$426.17	\$375.23	13.6%	\$426.17	\$464.01	\$375.23	-8.2%	13.6%
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