



Western LUMBER FACTS

November 2020
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Western Softwood Lumber Industry Activity (million board feet)

	Full Year		11 months YTD				% Chg					
	2019	2020	2019	% Chg	Nov-20	Oct-20	Nov-19	M to M	Y to Y	3rd Qtr 20	3rd Qtr 19	% Chg
Production												
Coast	8,809	8,063	8,111	-0.6%	698	786	673	-11.2%	3.7%	2,253	2,178	3.4%
Inland	4,782	4,484	4,403	1.9%	369	441	368	-16.1%	0.5%	1,288	1,214	6.1%
Cal. Coast	664	566	614	-7.8%	53	61	49	-14.5%	7.7%	172	171	0.9%
Western Total	14,254	13,114	13,128	-0.1%	1,120	1,288	1,089	-13.1%	2.8%	3,713	3,562	4.2%

Shipments

Coast	8,834	8,115	8,165	-0.6%	693	761	664	-9.0%	4.4%	2,285	2,207	3.5%
Inland	4,803	4,560	4,441	2.7%	359	420	362	-14.5%	-0.9%	1,338	1,219	9.8%
Cal. Coast	649	636	600	5.9%	53	59	50	-10.2%	6.4%	194	174	11.1%
Western Total	14,287	13,311	13,207	0.8%	1,104	1,240	1,075	-10.9%	2.7%	3,817	3,600	6.0%

New Orders

Coast	8,791	8,122	8,118	0.1%	713	764	673	-6.7%	6.1%	2,293	2,200	4.2%
Inland	4,812	4,515	4,430	1.9%	359	410	353	-12.5%	1.7%	1,312	1,208	8.6%
Cal. Coast	650	638	601	6.2%	53	59	49	-9.9%	7.8%	193	174	10.8%
Western Total	14,253	13,274	13,148	1.0%	1,125	1,233	1,075	-8.7%	4.7%	3,797	3,581	6.0%

Unfilled Orders

	Dec-19	Nov-20	Nov-19	% Chg
Coast	236	244	233	4.9%
Inland	209	172	188	-8.4%
Cal. Coast	31	33	31	6.5%
Western Total	476	449	452	-0.5%

Orders vs. Production

	Nov-20	Oct-20	Nov-19
Coast	102.3%	97.3%	100.0%
Inland	97.2%	93.1%	96.0%
Cal. Coast	100.5%	95.5%	100.4%
Western Total	100.5%	95.8%	98.6%

Shipments vs. Inventory

	Nov-20	Nov-19
Coast	131.2%	120.6%
Inland	75.5%	68.1%
Cal. Coast	99.9%	40.5%
Western Total	104.6%	89.3%

Inventories

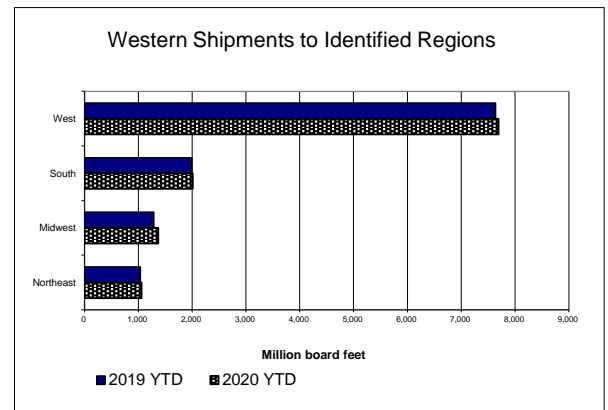
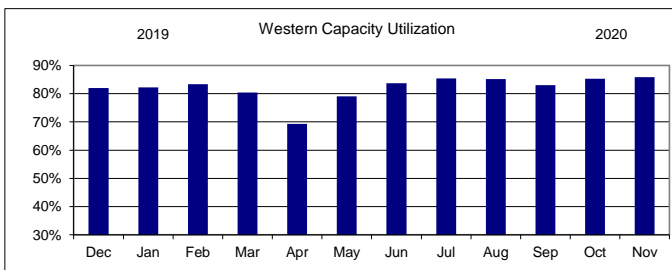
	Dec-19	Nov-20	Nov-19	% Chg
Coast	578	528	550	-4.1%
Inland	548	475	531	-10.5%
Cal. Coast	123	53	122	-56.8%
Western Total	1,249	1,056	1,204	-12.3%

Unfilled vs. Inventory

	Nov-20	Nov-19
Coast	46.3%	42.3%
Inland	36.3%	35.4%
Cal. Coast	61.7%	25.0%
Western Total	42.6%	37.5%

Production as Percent of Practical Capacity

	11 months YTD					
	2019	2020	2019	Nov-20	Oct-20	Nov-19
Coast	83%	84%	83%	89%	86%	86%
Inland	78%	80%	78%	81%	83%	80%
Cal. Coast	84%	78%	84%	88%	89%	82%
Western Total	81%	82%	81%	86%	85%	84%



Shipments to Identified Markets

Coast Region by Rail & Truck

Coast Region by Rail & Truck		11 months YTD						% Chg	
	2019	2020	2019	% Chg	Nov-20	Oct-20	Nov-19	M to M	Y to Y
Northeast	842	807	784	3.0%	84	97	67	-13.4%	24.5%
Midwest	764	737	699	5.5%	51	65	56	-21.2%	-9.6%
South	1,407	1,274	1,284	-0.7%	105	116	102	-9.8%	2.7%
West	5,448	5,035	5,047	-0.2%	435	467	410	-6.9%	6.0%
Total	8,462	7,854	7,813	0.5%	675	745	636	-9.5%	6.1%

Inland Region by Rail & Truck

Northeast	277	254	256	-0.9%	23	29	22	-19.9%	5.5%
Midwest	635	635	588	8.1%	48	56	42	-14.1%	14.9%
South	773	737	714	3.3%	56	77	56	-26.3%	1.5%
West	2,803	2,660	2,593	2.6%	213	234	219	-9.1%	-2.7%
Total	4,488	4,285	4,150	3.3%	340	395	338	-14.0%	0.7%

Source: Western Wood Products Association

Lumber, Average Prices by Species

	Full Year	11 months YTD			% Chg				
Coast Region	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>% Chg</u>	<u>Nov-20</u>	<u>Oct-20</u>	<u>Nov-19</u>	<u>M to M</u>	<u>Y to Y</u>
Douglas Fir, Dry	\$379.91	\$558.90	\$378.49	47.7%	\$693.94	\$850.91	\$405.49	-18.4%	71.1%
Douglas Fir, Green	\$375.09	\$525.79	\$370.87	41.8%	\$647.80	\$734.16	\$408.33	-11.8%	58.6%
Douglas Fir, All	\$377.49	\$541.67	\$374.66	44.6%	\$669.98	\$792.22	\$406.95	-15.4%	64.6%
Hem-Fir, Dry	\$350.24	\$506.48	\$349.01	45.1%	\$591.10	\$803.74	\$370.48	-26.5%	59.5%
Hem-Fir, Green	\$409.68	\$514.69	\$408.55	26.0%	\$622.61	\$722.81	\$414.93	-13.9%	50.1%
Hem-Fir, All	\$355.06	\$507.20	\$353.86	43.3%	\$593.58	\$796.13	\$374.69	-25.4%	58.4%
Inland Region									
Ponderosa Pine	\$565.72	\$587.32	\$567.47	3.5%	\$826.80	\$787.33	\$534.82	5.0%	54.6%
Douglas Fir & Larch-Dry	\$438.69	\$627.41	\$435.20	44.2%	\$752.13	\$926.41	\$468.37	-18.8%	60.6%
Douglas Fir & Larch Green	\$444.06	\$590.51	\$441.42	33.8%	\$735.09	\$795.11	\$481.89	-7.5%	52.5%
White Fir	\$398.77	\$544.15	\$397.70	36.8%	\$645.03	\$843.34	\$404.86	-23.5%	59.3%
Englemann Spruce	\$421.66	\$469.14	\$427.26	9.8%	\$625.66	\$707.34	\$362.80	-11.5%	72.5%
Western Red Cedar	\$951.58	\$1,032.95	\$953.22	8.4%	\$1,164.41	\$1,306.58	\$937.91	-10.9%	24.1%
Whitewoods	\$369.22	\$507.91	\$370.59	37.1%	\$614.74	\$791.66	\$343.93	-22.3%	78.7%

Lumber, Invoice-based Average Prices for Selected Products

	Full Year	11 months YTD			% Chg				
\$/MBF	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>% Chg</u>	<u>Nov-20</u>	<u>Oct-20</u>	<u>Nov-19</u>	<u>M to M</u>	<u>Y to Y</u>
Coast Douglas Fir (Green)									
2 x4 Stand & Btr R/L	\$364.82	\$585.04	\$357.89	63.5%	\$669.14	\$837.73	\$442.27	-20.1%	51.3%
2x4 Stud Stand & Btr (8')	\$379.41	\$604.25	\$376.26	60.6%	\$651.72	\$820.19	\$429.04	-20.5%	51.9%
2x10 No. 2 & Btr R/L	\$424.68	\$592.89	\$413.61	43.3%	\$781.71	\$779.09	\$526.75	0.3%	48.4%
Coast Hem-fir (Dry)									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$386.30	\$483.17	\$385.39	25.4%	\$549.28	\$801.57	\$409.54	-31.5%	34.1%
Inland Douglas Fir-Larch (Dry)									
2x4 Stud (8')	\$365.42	\$636.56	\$364.73	74.5%	\$763.90	\$1,039.84	\$367.65	-26.5%	107.8%
2x10 No. 2 & Btr R/L	\$462.36	\$629.01	\$455.91	38.0%	\$757.44	\$903.85	\$512.11	-16.2%	47.9%
White Woods									
2x4 Stud (8')	\$368.81	\$616.51	\$368.94	67.1%	\$816.52	\$1,017.38	\$362.09	-19.7%	125.5%
2x6 Stud (8')	\$344.34	\$485.46	\$342.36	41.8%	\$548.93	\$818.78	\$350.80	-33.0%	56.5%
Ponderosa Pine (Dry)									
5/4 Moulding & Btr R/W	\$1,169.39	\$1,126.92	\$1,171.17	-3.8%	\$1,226.86	\$1,162.22	\$1,137.96	5.6%	7.8%
5/4 No. 2 Shop R/W	\$758.68	\$809.14	\$761.34	6.3%	\$999.69	\$978.98	\$735.63	2.1%	35.9%
5/4 No. 3 Shop R/W	\$530.32	\$629.13	\$536.84	17.2%	\$897.33	\$847.44	\$463.89	5.9%	93.4%
1x6 No. 2 & Btr Corn R/L	\$691.21	\$658.06	\$695.05	-5.3%	\$1,129.88	\$1,039.44	\$656.54	8.7%	72.1%