

BAROMETER

For the week ending: March 2, 2013

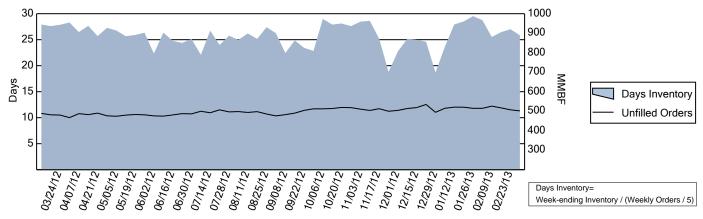
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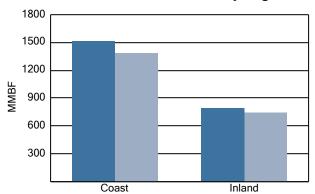




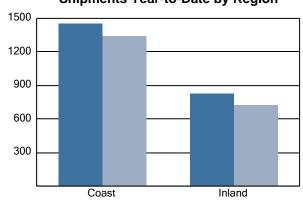
2013

2012

Production Year-to-Date by Region



Shipments Year-to-Date by Region



MBF	Reporting Week		Last W	Last Week		2 weeks ago		3 weeks ago		Year-to-Date Footage	
	Footage	% Inv.	Footage	% Inv.	Footage	% Inv.	Footage	% Inv.	Current Year	Last Year	% Diff.
Western											
Production	274,051	20.3%	261,111	19.4%	256,923	19.2%	255,914	19.0%	2,307,371	2,130,034	8.3%
Orders	261,322	19.4%	248,509	18.5%	253,313	18.9%	263,628	19.6%	2,286,156	2,076,468	10.1%
Shipments	267,004	19.8%	258,424	19.2%	262,033	19.5%	252,628	18.8%	2,280,491	2,065,305	10.4%
Unfilled Orders	501,665	37.2%	507,348	37.8%	517,263	38.6%	525,982	39.1%	501,665	484,061	3.6%
Inventories	1,350,334	-	1,343,287	-	1,340,600	-	1,345,709	-	1,350,334	1,285,549	5.0%
Coast											•
Production	179,836	20.9%	167,274	19.7%	168,545	19.9%	167,727	19.7%	1,514,296	1,385,209	9.3%
Orders	166,272	19.3%	159,163	18.7%	168,119	19.8%	167,263	19.7%	1,466,044	1,345,879	8.9%
Shipments	170,781	19.9%	164,630	19.3%	169,486	20.0%	161,785	19.0%	1,452,959	1,341,487	8.3%
Unfilled Orders	282,218	32.8%	286,728	33.7%	292,195	34.4%	293,561	34.6%	282,218	262,251	7.6%
Inventories	860,288	-	851,233	-	848,589	-	849,530	-	860,288	775,271	11.0%
Inland											
Production	94,215	19.2%	93,837	19.1%	88,378	18.0%	88,187	17.8%	793,075	744,825	6.5%
Orders	95,050	19.4%	89,346	18.2%	85,194	17.3%	96,365	19.4%	820,112	730,589	12.3%
Shipments	96,223	19.6%	93,794	19.1%	92,547	18.8%	90,843	18.3%	827,532	723,818	14.3%
Unfilled Orders	219,447	44.8%	220,620	44.8%	225,068	45.7%	232,421	46.8%	219,447	221,810	-1.1%
Inventories	490,046	-	492,054	-	492,011	-	496,179	-	490,046	510,278	-4.0%

Reporting mills represent approximately one-half of all Western Region lumber production. Coast Region includes the areas west of the Cascade Range in WA and OR, and the north coast counties of CA. Inland Region includes the areas east from the Cascade and California ranges to the Great Plains, and from Canada to Mexico. Information contained in this report may not be published, reprinted or transmitted without the expressed written permission of Western Wood Products Association.



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Finished Inventory / Total Inventory	Jan-2013	Dec-2012	Nov-2012	Oct-2012	Sep-2012	Aug-2012
Coast Region	54.5 %	53.5 %	54.1 %	54.6 %	56.1 %	54.2 %
Inland Region	54.7 %	58.1 %	58.6 %	59.2 %	60.2 %	56.9 %
Western Totals	54.6 %	55.8 %	56.3 %	57.1 %	58.0 %	55.2 %

The ratio of finished inventory vs. total inventory will be reported once each month, at month's end, for the month prior. Finished inventory is defined as lumber ready to ship to market.