Western LUMBER FACTS

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WESTERN WOOD PRODUCTS ASSOCIATION

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Western Softwood	Lumber	Industry	Activity	(million	hoard f	AQt)
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	Full Year	11 mc	onths YTD					% Ch	9			
Production	2009	2010	2009	% Chg	Nov-10	Oct-10	Nov-09	M to M	Y to Y	3rd Qtr 10	3rd Qtr 09	% Chg
Coast	6,494	6,431	6,032	6.6%	488	583	480	-16.3%	1.7%	1,740	1,735	0.3%
Inland	3,522	3,529	3,244	8.8%	311	334	283	-7.1%	9.7%	979	933	4.9%
Cal RW	379	434	360	20.4%	36	53	14	-31.0%	152.2%	135	114	18.5%
Western Total	10,395	10,394	9,637	7.9%	835	970	777	-13.9%	7.4%	2,855	2,782	2.6%
Shipments												
Coast	6,580	6,375	6,082	4.8%	504	566	513	-11.0%	-1.8%	1,777	1,733	2.6%
Inland	3,645	3,505	3,380	3.7%	302	323	283	-6.5%	6.7%	966	941	2.7%
Cal RW	405	418	376	11.1%	40	42	28	-5.6%	40.2%	131	112	16.9%
Western Total	10,630	10,298	9,839	4.7%	846	931	825	-9.2%	2.5%	2,875	2,787	3.2%
New Orders												
Coast	6,490	6,378	6,004	6.2%	480	573	531	-16.3%	-9.6%	1,795	1,728	3.9%
Inland	3,678	3,570	3,432	4.0%	308	333	288	-7.5%	6.7%	977	946	3.3%
Cal RW	424	408	379	7.4%	36	40	33	-10.0%	7.3%	124	101	22.9%
Western Total	10,592	10,355	9,815	5.5%	823	946	853	-13.0%	-3.5%	2,896	2,775	4.4%

Orders vs. Production

Snipments	s vs. inventory
Nov-10	Nov-09
92.6%	119.1%
65.0%	66.5%

Unfilled Orders	Dec-09	Nov-10	Nov-09	% Chg
Coast	174	178	185	-3.9%
Inland	178	243	196	23.9%
Cal RW	47	36	31	17.2%
Western Total	399	457	412	10.9%

Nov-10	Oct-10	Nov-09
98.4%	98.4%	110.6%
99.1%	99.5%	101.9%
97.8%	74.9%	229.8%
98.6%	97.5%	109.7%

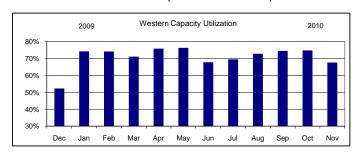
Unfilled vs. Inv	entory

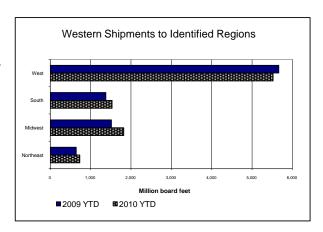
Inventories	Dec-09	Nov-10	Nov-09	% Chq
Coast	395	544	431	26.2%
Inland	438	464	425	9.1%
Cal RW	160	175	171	2.6%
Western Total	994	1 183	1 027	15 2%

Nov-10	Nov-09
32.8%	43.0%
52.3%	46.1%
20.5%	18.0%
38.6%	40.1%

Production as Percent of Practical Capacity

	11 months YTD							
	2009	2010	2009	Nov-10	Oct-10	Nov-09		
Coast	63%	74%	64%	65%	74%	62%		
Inland	55%	70%	55%	72%	73%	59%		
Cal RW	47%	72%	48%	70%	96%	24%		
Western Total	60%	73%	60%	68%	75%	59%		





Shipments to Identified Markets

Coast Region by Rail & Truck		11 mg	onths YTD					% Chg		
	<u>2009</u>	<u>2010</u>	2009	% Chg	Nov-10	Oct-10	Nov-09	M to M	Y to Y	
Northeast	513	513	474	8.4%	47	51	45	-8.5%	5.2%	
Midwest	881	1,010	795	27.1%	82	101	79	-18.4%	4.4%	
South	1,002	1,043	918	13.7%	74	70	84	5.3%	-11.5%	
West	3,995	3,617	3,725	-2.9%	288	327	290	-12.1%	-0.8%	
Total	6,391	6,184	5,911	4.6%	491	550	497	-10.7%	-1.3%	
Inland Region by	Rail & Truck						I			
Northeast	187	218	168	29.5%	23	21	18	6.8%	24.6%	
Midwest	783	811	721	12.5%	73	75	66	-2.4%	11.2%	
South	490	488	460	6.2%	43	46	32	-7.0%	34.6%	
West	2,086	1,903	1,939	-1.8%	154	173	161	-10.9%	-4.2%	
Total	3,546	3,420	3,287	4.0%	293	315	277	-7.1%	5.8%	

Source: Western Wood Products Association

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	Full Year	11 months	YTD					% Chg	I
Coast Region	2009	2010	2009	% Cha	Nov-10	Oct-10	Nov-09	M to M	Y to Y
Douglas Fir, Dry	\$238.34	\$294.12	\$236.13	24.6%	\$304.22	\$280.72	\$238.87	8.4%	27.4%
Douglas Fir, Green	\$216.15	\$261.69	\$214.65	21.9%	\$258.20	\$249.02	\$223.88	3.7%	15.3%
Douglas Fir, All	\$225.33	\$276.04	\$223.45	23.5%	\$277.96	\$263.82	\$230.30	5.4%	20.7%
Hem-Fir, Dry	\$197.49	\$265.26	\$194.75	36.2%	\$269.49	\$252.56	\$216.09	6.7%	24.7%
Hem-Fir, Green	\$264.34	\$310.33	\$261.69	18.6%	\$287.85	\$287.48	\$262.89	0.1%	9.5%
Hem-Fir, All	\$200.95	\$267.87	\$198.23	35.1%	\$270.90	\$254.23	\$217.49	6.6%	24.6%
Inland Region									
Ponderosa Pine	\$378.47	\$475.70	\$372.72	27.6%	\$451.25	\$435.27	\$426.29	3.7%	5.9%
Douglas Fir & Larch-Dry	\$248.02	\$311.32	\$246.51	26.3%	\$326.00	\$313.56	\$260.17	4.0%	25.3%
Douglas Fir & Larch Green	\$244.13	\$320.73	\$242.06	32.5%	\$323.55	\$330.92	NA	-2.2%	NA
White Fir	\$229.68	\$287.59	\$227.56	26.4%	\$283.52	\$272.57	\$241.51	4.0%	17.4%
Englemann Spruce	\$294.04	\$328.97	\$291.09	13.0%	\$334.63	\$328.66	\$320.12	1.8%	4.5%
Western Red Cedar	\$804.17	\$650.81	\$810.55	-19.7%	\$640.85	\$653.43	\$766.36	-1.9%	-16.4%
Whitewoods	\$200.18	\$277.26	\$197.76	40.2%	\$287.53	\$277.59	\$227.58	3.6%	26.3%
Lumber, Invoice-based Average Pr	ices for Select	ed Products							
	Full Year	11 months	YTD					% Cho	
\$/MBF				0/ 01-	NI 40	0-140	N 00		
**	2009	<u>2010</u>	<u>2009</u>	% Chg	<u>Nov-10</u>	Oct-10	<u>Nov-09</u>	M to M	Y to Y
Coast Douglas Fir (Green)	A								
2 x4 Stand & Btr R/L	\$174.34	\$231.15	\$171.82	34.5%	\$210.40	\$199.13	\$178.08	5.7%	18.2%
2x4 Stud Stand & Btr (8')	\$159.36	\$242.20	\$157.10	54.2%	\$227.29	\$214.76	\$174.81	5.8%	30.0%
2x10 No. 2 & Btr R/L	\$238.48	\$276.38	\$235.56	17.3%	\$288.41	\$273.88	\$261.58	5.3%	10.3%
Coast Hem-fir (Dry)									
2x4 Stand & Btr R/L	\$213.83	\$273.17	\$210.37	29.9%	NA	NA	\$218.42	NA	NA
2x10 No. 2 & Btr R/L	\$227.15	\$301.69	\$223.94	34.7%	\$302.66	\$295.09	\$259.75	2.6%	16.5%
Inland Douglas Fir-Larch (Dry)									
2x4 Stud (8')	\$247.65	\$289.35	\$243.93	18.6%	\$265.66	\$250.45	\$259.73	6.1%	2.3%
2x10 No. 2 & Btr R/L	\$264.65	\$315.51	\$263.66	19.7%	\$344.92	\$325.12	\$272.39	6.1%	26.6%
White Woods									
2x4 Stud (8')	\$229.52	\$282.27	\$226.97	24.4%	\$265.96	\$266.35	\$234.23	-0.1%	13.5%
2x6 Stud (8')	\$215.93	\$285.22	\$214.54	32.9%	\$252.63	\$285.54	\$250.33	-11.5%	0.9%
Ponderosa Pine (Dry)									
5/4 Moulding & Btr R/W	\$869.66	\$1,187.26	\$863.72	37.5%	\$1,220.83	\$1,221.27	\$988.76	0.0%	23.5%
5/4 No. 2 Shop R/W	\$601.26	\$724.45	\$593.45	22.1%	\$664.62	\$668.72	\$716.20	-0.6%	-7.2%
5/4 No. 3 Shop R/W	\$469.46	\$605.56	\$461.90	31.1%	\$512.13	\$537.61	\$576.18	-4.7%	-11.1%
1x6 No. 2 & Btr Com R/L	\$434.15	\$477.93	\$432.66	10.5%	\$515.52	\$492.79	\$482.56	4.6%	6.8%
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