# Lumber Track

September 2012 Issued: December 6th, 2012

WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

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#### U.S. Softwood Lumber Industry Activity by Region (million board feet)

		Full Year	9 month	s YTD						í			
Production		2011	2012	2011	% Chg	Sep-12	Aug-12	Sep-11	M to M %	Y to Y%	3rd Qtr 12	3rd Qtr 11	% Chg
	West	11,618	9,613	8,920	7.8	1,013	1,191	1,031	-15.0	-1.8	3,258	3,071	6.1
	South	13,474	10,691	10,251	4.3	1,021	1,247	1,154	-18.1	-11.5	3,497	3,447	1.5
	Other	1,414	1,133	1,080	4.9	113	136	123	-16.6	-7.9	377	367	2.6
	Total	26,505	21,437	20,252	5.9	2,147	2,575	2,309	-16.6	-7.0	7,132	6,885	3.6
Shipments													
Ompinents	West	11,611	9,502	8,830	7.6	971	1,175	1,029	-17.3	-5.6	3,220	3,031	6.2
	South	13,474	10,691	10,251	4.3	1,021	1,173	1,154	-17.3	-11.5	3,497	3,447	1.5
	Other	1,418	1,127	1,079	4.5	1,021	1,247	1,134	-17.7	-11.3	375	366	2.3
	_												3.6
	Total	26,503	21,320	20,160	5.8	2,104	2,557	2,307	-17.7	-8.8	7,091	6,844	3.6
New Orders	3	•											
	West	11,631	9,541	8,863	7.6	1,012	1,153	1,033	-12.2	-2.0	3,249	3,050	6.5
	South	13,474	10,691	10,251	4.3	1,021	1,247	1,154	-18.1	-11.5	3,497	3,447	1.5
	Other	1,419	1,129	1,081	4.5	113	134	124	-15.3	-8.3	376	367	2.4
	Total	26,524	21,361	20,195	5.8	2,146	2,533	2,310	-15.3	-7.1	7,122	6,864	3.8

<b>Unfilled Orders</b>		Sep-12	Sep-11	
Wes	st 463	512	477	7.5
Sout	h 669	673	669	0.6
Othe	r 68	70	68	2.1
Tota	al 1,200	1,255	1,214	3.4
Inventories		Sep-12	Sep-11	
Wes	t 1,213	1,324	1,298	2.0
Sout	h 1,359	1,482	1,359	9.1
Othe	r 154	160	160	0.1
Total	2 726	2 066	2 217	5.3



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

#### Canadian Softwood Lumber Industry Activity by Region (million board feet)

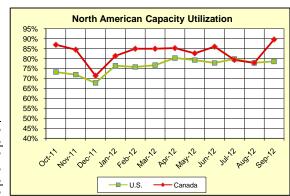
	Full Year	9 month	s YTD									
Production	2011	2012	<u>2011</u>	% Chg	Sep-12	Aug-12	Sep-11	M to M %	Y to Y %	3rd Qtr 12	3rd Qtr 11	% Chg
British Columbia	12,041	9,351	9,111	2.6	964	1,032	1,012	-6.6	-4.7	3,017	3,040	-0.7
East of the Rockies	9,968	8,051	7,527	7.0	977	914	860	7.0	13.6	2,681	2,463	8.8
Total	22,009	17,403	16,638	4.6	1,942	1,946	1,872	-0.2	3.7	5,698	5,503	3.5
Shipments	_											
British Columbia	12,348	9,245	9,291	-0.5	935	1,033	1,086	-9.5	-13.9	3,025	3,164	-4.4
East of the Rockies	9,175	7,581	6,903	9.8	849	864	774	-1.8	9.7	2,615	2,295	13.9
Total	21,523	16,826	16,193	3.9	1,783	1,896	1,859	-6.0	-4.1	5,640	5,459	3.3

Inventories		Sep-12	<u>Sep-11</u>	
British Columbia	1,100	1,072	1,131	-5.2
East of the Rockies	1,410	1,470	1,526	-3.6
Total	2.510	2.542	2.656	-4.3

Source: Statistics Canada, Council of Forest Industries-CAN

#### **Production as Percent of Practical Capacity**

	Full Year	9 month	s YTD			
	2011	2012	2011	Sep-12	Aug-12	Sep-11
West	70%	77%	71%	82%	79%	75%
South_	75%	79%	75%	76%	77%	78%
Total U.S.	73%	78%	73%	79%	78%	76%
British Columbia	82%	84%	82%	84%	78%	83%
East of the Rockies	77%	82%	77%	96%	78%	80%
Total Canada	80%	83%	80%	90%	78%	82%



Sources: FEA, LLC: Softwood Sawmills in the United States and Canada, WWPA

### **Trade Statistics**

Apparent Consumption

6,033

1.0

## U. S. Softwood Lumber Imports (million board feet)

U. S. SUILWOOD	Full Year	9 month		board le	et)							
	2011	2012	2011	% Chg	Sep-12	Aug-12	Sep-11	M to M %	Y to Y%	3rd Qtr 12	3rd Qtr 11	% Chg
From British Columbia	4,797	4,031	3,517	14.6	442	502	414	-11.9	6.9	1,505	1,230	22.4
East of the Rockies	4,051	3,084	3,012	2.4	344	358	366	-4.0	-6.2	1,080	1,045	3.3
Total Canadian Imports	8,848	7,115	6,530	9.0	786	860	780	-8.6	0.8	2,585	2,275	13.6
From Latin America	202	113	156	-27.6	10	12	13	-11.2	-21.3	36	47	-23.5
From Europe	147	59	109	-45.7	4	9	10	-51.7	-55.9	21	25	-14.3
Total Non-Canadian Total Lumber Imports	9,289	7,352	6,864	-28.9 7.1	23 809	29 889	31 811	-21.8 -9.0	-26.0 -0.2	2,666	94 2,369	-14.2 12.5
·			,			669	011	-9.0	-0.2	2,000	2,309	12.5
U. S. Softwood	Lumber Full Year		( <b>million</b> l Inths YTD	board te	et)							
	2011	2012	2011	% Cha	Sep-12	Aug-12	Sep-11	M to M %	Y to Y%	3rd Qtr 12	3rd Qtr 11	% Chq
To Canada	350	283	266	6.5	28	31	26	-9.7	8.3	90	81	11.2
To China	422	170	325	-47.7	10	13	35	-19.2	-71.0	37	114	-67.6
To Japan	175	124	127	-2.6	11	13	13	-17.2	-18.7	39	43	-7.5
To Mexico	235	213	175	22.0	22	25	20	-12.3	11.5	71	59	21.0
To Other Countries	484	368	371	-0.8	42	47	39	-11.1	8.5	131	129	1.6
Total Lumber Exports	1,667	1,158	1,263	-8.3	113	129	132	-12.4	-14.9	369	426	-13.3
U. S. Softwood	Loa Imp	orts (mill	ion boar	rd feet)								
From Canada	84	120	65	82.6	12	13	6	-14.4	89.4	41	16	160.1
Non-Canadian Sources	0	0	0	-27.2	0	0	0	0.0	0.0	0	0	0.0
Total Log Imports	84	120	66	81.8	12	13	6	-14.4	87.0	41	16	158.0
U. S. Softwood	l og Evn	orte (mill	lion hoa	rd foot)					·			
To China	1,267	665	1,035	-35.7	64	101	109	-36.6	-41.4	262	382	-31.4
	,		,		64							
To Japan	450	333	313	6.2	28	34	29	-19.3	-3.0	101	123	-18.2
To Canada To Other Countries	458 327	352 199	348 254	1.3 -21.9	32 15	28 9	33 30	12.8 70.6	-2.6 -50.0	95 61	90 88	6.1 -30.3
Total Log Exports	2,501	1,549	1,950	-20.6	138	172	200	-19.6	-30.8	519	682	-23.9
Source: U.S. Department of Com			,	·		.,_	200	10.0	00.0	010	002	20.0
·												
Canadian Softw		•	•		•							
To U.S.	8,848	7,115	6,530	9.0	786	860	780	-8.6	0.8	2,585	2,275	13.6
To China	3,112	2,347	2,370	-1.0	224	239	311	-6.4	-28.1	704	828	-15.0
To Japan	1,158	811	846	-4.1	112	65	101	72.3	11.3	260	288	-9.7
Other_	951	768	702	9.4	61	74	74	-17.8	-17.4	209	217	-3.5
Total Lumber Exports	14,069	11,040	10,448	5.7	1,183	1,238	1,265	-4.5	-6.5	3,758	3,607	4.2
Source: Statistics Canada, Counc	cii of Forest ind	ustries-CAN										
U.S. Softwood Lu	mber Co	nsumpti	on (milli	on board	d feet)							
	Full Year	_	nths YTD		-							
	<u>2011</u>	<u>2012</u>	<u>2011</u>	% Chg	Sep-12	Aug-12	Sep-11	M to M %	Y to Y%	3rd Qtr 12	3rd Qtr 11	% Chg
Lumber Shipments	26,503	21,320	20,160	5.8	2,104	2,557	2,307	-17.7	-8.8	7,091	6,844	3.6
Plus Imports	9,289	7,352	6,864	7.1	809	889	811	-9.0	-0.2	2,666	2,369	12.5
Minus Exports	(1,667)	(1,158)	(1,263)	-8.3	(113)	(129)	(132)	-12.4	-14.9	(369)	(426)	-13.3
Apparent Consumption	34,125	27,515	25,761	6.8	2,800	3,317	2,985	-15.6	-6.2	9,388	8,787	6.8
Canadian Softwoo	nd Lumb	er Consi	umntion	(million	hoard fe	et)						
Cariadian ContWO	Full Year		nths YTD	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Sould It	,,,						
	2011	2012	2011	% Chg	Sep-12	Aug-12	Sep-11	M to M %	Y to Y%	3rd Qtr 12	3rd Qtr 11	% Chg
Lumber Shipments	21,523	16,826	16,193	3.9	1,783	1,896	1,859	-6.0	-4.1	5,640	5,459	3.3
Plus Imports	379	306	287	6.5	30	33	28	-9.7	8.3	97	88	11.2
Minus Exports	(14,069)	(11,040)	(10,448)	5.7	(1,183)	(1,238)	(1,265)	-4.5	-6.5	(3,758)	(3,607)	4.2
Apparent Consumption	7 922	6.001	6.033	1.0	631	602	622	0.0	1.4	1 070	1 030	2.1



**Total North America** 

5,886

5,766

5,547

5,463

5,518

5,473

5,485

5,399

5,236

5,508

5,593

5,646

5,621

5,585

5,589

5,389

5,380

5,508

#### Western Wood Products Association - North American Activity and Consumption Update

522 SW Fifth Avenue . Portland, Oregon 97204 503-224-3930 September 2012 Issued: December 6, 2012 Estimated North American Production (million board feet) 2011 2012 Region APR MAY JUN AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP Coast 587 642 565 668 619 572 507 632 653 649 695 655 733 620 574 539 620 653 335 288 330 342 387 370 363 323 330 362 388 356 375 353 417 355 Inland 350 386 Cal. Redwood 40 31 37 34 44 43 26 23 15 33 35 41 43 40 46 46 41 38 **Total West** 950 905 1,009 940 1,099 1,031 961 885 851 1,002 1,029 1,082 1,048 1,121 1,073 1.054 1.191 1,013 1,142 1,160 1,210 1,166 1,127 1,154 1,141 1,081 1,001 1,183 1,140 1,217 1,248 1,254 1,152 1,229 1,247 1,021 South Other 118 116 125 119 126 123 118 111 104 122 121 128 128 133 124 127 136 113 1,957 Total U.S. 2,209 2,182 2.344 2,225 2.352 2.309 2.221 2,076 2,307 2,290 2.427 2,424 2,507 2,350 2,410 2,575 2,147 British Columbia 1,070 1,027 1,007 1,013 1,015 1,012 1,059 1,002 868 1,037 1,063 1,101 1,044 1,045 1,044 1,021 1,032 964 Prairies & Eastern Canada 879 837 788 787 815 860 924 834 684 819 875 929 900 930 918 790 914 977 **Total Canada** 1,949 1,863 1,795 1,801 1,830 1,872 1,983 1,836 1,552 1,856 1,938 2,030 1,945 1,975 1,961 1,810 1,946 1,942 4.483 4.220 4.520 **Total North America** 4 158 4,045 4,139 4,026 4 182 4 180 4 204 3,912 3,509 4 163 4 227 4 457 4 369 4 311 4,089 Estimated North American Shipments (million board feet) 2011 2012 Region **APR** MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT NOV DEC JAN **FEB** MAR **APR** MAY JUN JUL <u>AUG</u> SEP Coast 588 618 628 567 665 631 593 543 541 592 623 637 641 698 664 728 585 661 Inland 339 325 359 320 374 356 341 329 337 334 357 382 372 397 366 366 408 347 Cal. Redwood 37 35 34 33 44 43 33 33 30 32 29 36 38 41 46 44 38 39 1 022 1 082 1 029 1 055 1 051 1 136 1 073 1 074 1 175 **Total West** 964 979 919 967 905 908 958 1 009 971 South 1,142 1,160 1,210 1,166 1,127 1,154 1,141 1,081 1,001 1,183 1,140 1,217 1,248 1,254 1,152 1,229 1,247 1,021 Other 119 121 126 118 125 123 119 112 108 120 120 127 128 133 124 128 135 111 Total U.S. 2,225 2,260 2,358 2,203 2,334 2,307 2,227 2,098 2,017 2,261 2,269 2,399 2,427 2,523 2,350 2,431 2,557 2,104 British Columbia 1 085 1,124 1 057 1 021 1.086 1 057 1.038 962 967 1 049 1,092 1 024 1 029 1.058 1 058 1 033 935 1.045 Prairies & Eastern Canada 783 809 823 796 725 774 844 796 632 756 782 814 871 899 845 902 864 849 Total Canada 1 868 1.854 1 947 1.853 1 746 1.859 1 901 1 834 1.594 1 722 1.831 1 906 1.895 1 929 1.903 1 960 1.896 1,783 **Total North America** 4.114 4.305 4,056 4.081 4,166 4,129 3,932 3,611 3,983 4.101 4.305 4,322 4.452 4.252 4.391 4.453 3,887 Estimated U.S. Orders (million board feet) 2012 SEP Region JUN JUL <u>AUG</u> SEP OCT NOV DEC **FEB** MAR APR MAY JUN JUL <u>AUG</u> **APR** MAY JAN Coast 589 604 625 584 653 635 584 533 537 608 611 637 628 711 665 668 713 615 Inland 366 323 359 316 384 361 340 332 345 349 349 367 386 385 374 379 400 361 Cal. Redwood 38 34 37 33 47 37 33 41 23 30 32 35 41 42 44 37 39 36 993 961 1,020 934 1.084 1.033 957 906 905 987 992 1.039 1,056 1.137 1.082 1.084 1.153 1,012 1,229 1,160 1,210 1,154 1,141 1,081 1,183 1,140 1,152 1,021 South 1,142 1,166 1,127 1,001 1,217 1,248 1,254 1,247 121 120 119 125 124 119 112 108 121 119 126 129 133 125 129 134 113 Total U.S. 2.255 2.241 2.356 2.218 2.336 2.310 2.216 2.099 2.014 2.291 2.251 2.382 2.432 2.525 2.359 2.442 2.533 2.146 Estimated U.S. Unfilled Orders (million board feet) 2012 2011 SEP Region <u>APR</u> MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG Coast 256 242 239 256 245 249 240 230 226 241 230 230 221 234 238 242 226 256 185 182 193 197 198 221 221 229 230 Inland 186 185 196 206 219 206 208 216 220 Cal. Redwood 32 31 34 34 36 30 31 39 32 30 32 31 34 35 33 26 29 26 **Total West** 475 458 457 473 474 477 466 467 463 492 481 467 476 478 486 497 476 512 South 669 669 669 669 669 669 669 669 669 673 673 673 673 673 673 673 673 673 68 67 68 69 68 67 68 70 Total U.S. 1.212 1,194 1.210 1.211 1,203 1.204 1.200 1.234 1.222 1,207 1.217 1,218 1.228 1,239 1,217 1.194 1.214 1,255 Estimated North American Inventories (million board feet) 2011 2012 Region <u>APR</u> MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP Coast 660 625 640 638 643 633 612 606 572 600 609 626 635 631 623 613 620 646 497 Inland 487 451 422 445 459 472 494 488 481 497 506 509 493 482 490 479 489 195 190 192 193 186 176 160 172 177 176 176 179 182 180 Cal. Redwood 192 193 161 167 1,271 **Total West** 1.341 1.266 1.254 1.275 1.296 1.298 1,292 1.270 1.213 1.257 1.282 1.307 1.304 1.289 1.289 1.291 1,324 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.482 1.482 1.482 1.482 1.482 1.482 1.482 1.482 1.482 South Other 164 160 159 160 160 160 159 158 154 156 157 159 159 158 158 157 158 160 2,817 Total U.S 2.865 2.785 2.772 2.794 2.815 2.810 2.786 2.726 2,921 2.948 2.945 2.929 2.929 2.910 2.930 2,966 British Columbia 1.257 1.264 1.172 1.152 1.174 1.163 1.137 1.127 1.131 1.110 1.082 1.067 1.072 1.131 1.167 1.100 1.165 1.154 Prairies & Eastern Canada 1,765 1,717 1,604 1,518 1,529 1,526 1,508 1,450 1,410 1,447 1,518 1,561 1,549 1,524 1,549 1,398 1,383 1,470 2.981 2.775 2.698 2.659 2.479 2.449 2,542 **Total Canada** 3.022 2.670 2.703 2.656 2.675 2.613 2.510 2.612 2.672 2.676 2.655