Lumber Track

November 2011 Issued: February 1st, 2012

WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

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U.S. Softwood Lumber Industry Activity by Region (million board feet)

		Full Year	11 mon	ths YTD						ı			
Production		<u>2010</u>	2011	2010	% Chg	Nov-11	Oct-11	Nov-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
	West	11,137	11,000	10,238	7.5	905	981	854	-7.7	6.0	3,135	2,802	11.9
	South	12,354	12,395	11,356	9.1	1,022	1,132	972	-9.7	5.1	3,443	3,216	7.1
	Other	1,311	1,305	1,205	8.3	108	118	102	-8.8	5.5	367	336	9.3
	Total	24,802	24,701	22,799	8.3	2,035	2,231	1,928	-8.8	5.5	6,945	6,354	9.3
Shipments													
	West	11,041	11,012	10,132	8.7	931	995	847	-6.4	9.9	3,119	2,824	10.4
	South	12,354	12,395	11,356	9.1	1,022	1,132	972	-9.7	5.1	3,443	3,216	7.1
	Other_	1,305	1,306	1,199	8.9	109	119	102	-8.2	7.4	366	337	8.6
	Total	24,700	24,713	22,687	8.9	2,062	2,246	1,921	-8.2	7.4	6,928	6,377	8.6
New Orders	;												
	West	11,126	11,036	10,191	8.3	931	984	826	-5.4	12.8	3,138	2,845	10.3
	South	12,354	12,395	11,356	9.1	1,022	1,132	972	-9.7	5.1	3,443	3,216	7.1
	Other	1,310	1,307	1,202	8.7	109	118	100	-7.7	8.6	367	338	8.6
	Total	24,790	24,738	22,749	8.7	2,063	2,234	1,898	-7.7	8.6	6,948	6,399	8.6

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Unfilled Orders		Nov-11	Nov-10	
Wes	st 461	494	428	15.4
Sout	h 563	669	563	18.8
Othe	er 67	68	65	4.4
Tota	al 1,090	1,231	1,056	16.6
Inventories		Nov-11	Nov-10	
Wes	st 1,181	1,168	1,187	-1.6
Sout	h 1,297	1,359	1,297	4.8
Othe	er 158	158	159	-0.7
Tota	2 636	2 685	2 6/13	1.6



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

Canadian Softwood Lumber Industry Activity by Region (million board feet)

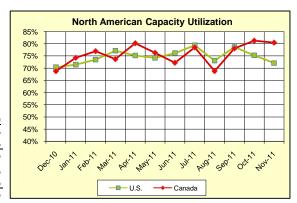
	Full Year	11 month	s YTD									
Production	2010	<u>2011</u>	<u>2010</u>	% Chg	Nov-11	Oct-11	Nov-10	M to M %	Y to Y %	3rd Qtr 11	3rd Qtr 10	% Chg
British Columbia	11,482	11,402	10,612	7.4	1,034	1,093	963	-5.4	7.4	3,122	2,889	8.1
East of the Rockies	10,705	9,557	9,944	-3.9	863	920	952	-6.1	-9.3	2,527	2,648	-4.6
Total	22,187	20,959	20,556	2.0	1,897	2,012	1,915	-5.7	-0.9	5,649	5,537	2.0
Shipments												
British Columbia	11,381	11,340	10,486	8.1	1,038	1,057	926	-1.8	12.1	3,167	2,898	9.3
East of the Rockies	10,572	9,604	9,784	-1.8	913	930	895	-1.8	2.1	2,577	2,683	-3.9
Total	21,953	20,943	20,270	3.3	1,951	1,987	1,821	-1.8	7.2	5,744	5,581	2.9
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Inventories		Nov-11	Nov-10	
British Columbia	1,077	1,178	1,102	6.9
East of the Rockies	1,548	1,510	1,574	-4.1
Total	2.625	2.688	2.676	0.4

Source: Statistics Canada, Council of Forest Industries-CAN

Production as Percent of Practical Capacity

	Full Year	11 months	YTD			
	2010	2011	2010	Nov-11	Oct-11	Nov-10
West	72%	77%	72%	74%	76%	69%
South	67%	73%	67%	70%	74%	66%
Total U.S.	69%	75%	69%	72%	75%	68%
British Columbia	73%	79%	73%	83%	84%	77%
East of the Rockies	76%	74%	76%	77%	79%	85%
Total Canada	74%	76%	75%	80%	81%	81%



Source: USDA Profile:Softwood Sawmills in the United States and Canada, WWPA

Trade Statistics

U. S. Softwood Lumber Imports (million board feet)

9,450

Apparent Consumption

8,403

8,889

-5.5

793

764

-12.2

Full Year 11 months YTD												
	2010	2011	2010	% Chg	Nov-11	Oct-11	Nov-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
From British Columbia	5,252	4,329	4,866	-11.0	396	415	349	-4.5	13.6	1,230	1,261	-2.5
East of the Rockies	3,781	3,746	3,465	8.1	343	391	357	-12.3	-3.9	1,045	923	13.2
Total Canadian Imports	9,033	8,075	8,331	-3.1	739	806	706	-8.3	4.8	2,275	2,184	4.2
From Latin America	231	187	216	-13.6	17	14	20	18.0	-15.7	47	67	-30.2
From Europe	105	142	94	50.9	9	24	5	-60.0	77.0	25	25	-2.3
Total Non-Canadian	435	412	400	2.9	33	44	31	-24.4	7.3	94	117	-19.7
Total Lumber Imports	9,468	8,487	8,731	-2.8	773	850	737	-9.1	4.9		2,301	2.9
U. S. Softwood Lumber Exports (million board feet)												
0. 0. 001twood	Full Year		onths YTD	boura ic	.c.,							
	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Nov-11	Oct-11	Nov-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
To Canada	395	323	366	-11.7	30	27	33	10.8	-8.7	81	90	-10.0
To China	154	390	133	194.3	28	38	24	-27.5	16.2	114	45	151.3
To Japan	161	160	147	9.2	19	15	14	24.9	34.4	43	42	2.7
To Mexico	197	216	182	18.4	20	21	14	-5.6	39.4	59	48	23.1
To Other Countries _	440	449	403	11.6	39	40	39	-4.4	-2.4	129	129	0.3
Total Lumber Exports	1,347	1,539	1,231	25.1	135	141	124	-4.8	8.4	426	354	20.4
U. S. Softwood	Log Imp	orts (mill	ion boa	rd feet)					·	•		
From Canada	95	75	86	-12.5	5	5	5	12.6	4.6	16	40	-60.2
Non-Canadian Sources _	2	0	2	-67.9	0	0	1	0.0	0.0	0	0	0.0
Total Log Imports	97	76	88	-13.5	5	5	6	12.2	-10.6	16	40	-59.9
U. S. Softwood	Log Exp	orts (mill	ion boa	rd feet)								
To China	681	1,194	618	93.3	60	100	71	-40.4	-16.2	382	287	33.2
To Japan	418	417	381	9.4	59	45	43	33.0	38.6	123	102	20.6
To Canada	521	413	469	-12.0	34	31	27	7.6	23.2	90	117	-23.5
To Other Countries _	342	316	318	-0.5	36	26	34	41.1	7.1	88	65	34.2
Total Log Exports	1,963	2,341	1,786	31.0	189	202	175	-6.3	7.8	682	571	19.4
Source: U.S. Department of Com	merce, U.S. Int	ernational Trade	Commission, F	oreign Agricult	ural Service							
Canadian Saftu	ood Lun	nhar Evn	orto (mi	llion hos	ard foot)							
Canadian Softw			•		•	000	700	0.0	4.0	0.075	0.404	4.0
To U.S. To China	9,033	8,075	8,331 1,629	-3.1 77.7	739 259	806	706	-8.3	4.8	2,275 828	2,184 476	4.2 74.1
To Japan	1,911 1,143	2,894 1,055	1,029	1.4	110	265 99	239 96	-2.4 10.6	8.4 14.1	288	279	3.3
Other	843	865	776	11.5	83	81	69	2.3	20.1	217	207	4.7
Total Lumber Exports	12,929	12,890	11,777	9.5	1,191	1,252	1,110	-4.9	7.3	3,607	3,145	14.7
Source: Statistics Canada, Counc	cil of Forest Ind	ustries-CAN		·								
U.S. Softwood Lu	mber Co	onsumpti	on (milli	on boar	d feet)							
	Full Year	11 m	onths YTD									
	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Nov-11	Oct-11	Nov-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
Lumber Shipments	24,700	24,713	22,687	8.9	2,062	2,246	1,921	-8.2	7.4	6,928	6,377	8.6
Plus Imports	9,468	8,487	8,731	-2.8	773	850	737	-9.1	4.9	2,369	2,301	2.9
Minus Exports _	(1,347)	(1,539)	(1,231)	25.1	(135)	(141)	(124)	-4.8	8.4	(426)	(354)	20.4
Apparent Consumption	32,821	31,661	30,188	4.9	2,700	2,954	2,533	-8.6	6.6	8,871	8,325	6.6
Canadian Softwood Lumber Consumption (million board feet)												
Canadian Softwoo	Full Year		umption onths YTD	(IIIIIIION	DUATU 16	el)						
	2010	2011	2010	% Chg	Nov-11	Oct-11	Nov-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
Lumber Shipments	21,953	20,943	20,270	3.3	1,951	1,987	1,821	-1.8	7.2	5,744	5,581	2.9
Plus Imports	426	349	396	-11.7	33	29	36	10.8	-8.7	88	97	-10.0
Minus Exports	(12,929)	(12,890)	(11,777)	9.5	(1,191)	(1,252)	(1,110)	-4.9	7.3	(3,607)	(3,145)	14.7
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Western Wood Products Association - North American Activity and Consumption Update

522 SW Fifth Avenue . Portland, Oregon 97204 503-224-3930 November 2011 Issued: February 1, 2012 Estimated North American Production (million board feet) 2011 2010 Region JUN AUG **OCT** NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP <u>OCT</u> NOV 534 578 575 515 543 583 729 613 590 646 597 Coast 547 605 612 599 671 698 565 308 318 328 326 303 328 323 303 382 329 283 325 336 381 363 357 317 Inland 311 Cal. Redwood 45 42 47 42 51 36 29 18 49 51 41 31 37 34 44 43 27 23 **Total West** 903 884 970 948 952 854 900 953 935 1,162 970 927 1,032 960 1,123 1.053 981 905 1,091 1,117 1,061 1,038 1,108 972 998 1,053 1,029 1,210 1,141 1,157 1,208 1,163 1,125 1,155 1,132 1,022 South Other 111 112 113 111 115 102 106 112 110 132 118 116 125 118 125 123 118 108 2,035 Total U.S. 2,105 2,113 2,145 2,097 2,175 1,928 2.003 2,118 2,074 2,505 2,229 2.200 2.365 2,241 2,373 2.331 2,231 British Columbia 978 1,004 931 954 1,014 963 870 1,022 949 1,046 1,084 1,029 1,024 1,036 1,044 1,042 1,093 1,034 Prairies & Eastern Canada 935 812 912 924 960 952 761 817 866 953 902 860 849 814 820 892 920 863 **Total Canada** 1,913 1,816 1,843 1,879 1,974 1,915 1,631 1,839 1,815 1,999 1,986 1,889 1,873 1,851 1,865 1,934 2,012 1,897 Total North America 4.092 4.265 4 018 3,928 3 987 3,975 4 149 3 843 3 634 3,957 3,889 4 503 4,215 4 089 4 238 4 238 4 243 3,932 Estimated North American Shipments (million board feet) 2010 2011 Region <u>JUN</u> **AUG** SEP OCT NOV DEC JAN FEB MAR **APR** MAY JUN JUL **AUG** SEP OCT NOV Coast 543 559 598 596 559 514 562 595 548 680 618 650 660 595 699 663 623 572 Inland 293 304 326 316 316 295 314 320 296 371 336 322 356 317 370 353 338 325 Cal. Redwood 34 45 40 41 40 38 33 36 32 38 38 36 35 33 45 44 34 33 870 964 953 915 847 908 1 089 1 008 1 051 946 1 114 1 059 995 **Total West** 907 951 876 992 931 South 1,091 1,117 1,061 1,038 1,108 972 998 1,053 1,029 1,210 1,141 1,157 1,208 1,163 1,125 1,155 1,132 1,022 Other 109 113 113 111 113 102 106 112 106 128 119 121 126 118 125 124 119 109 2,137 Total U.S. 2,070 2,138 2,102 2,135 1,921 2,013 2,116 2,011 2,428 2,252 2,286 2,385 2,226 2,364 2,338 2,246 2,062 British Columbia 996 996 940 963 975 926 923 1 071 1.086 1,027 1 110 1 057 1 027 1.083 1 057 1.038 895 860 Prairies & Eastern Canada 950 902 845 935 915 895 788 779 787 890 879 902 946 903 810 930 913 Total Canada 1 947 1.898 1.785 1.898 1.889 1.821 1 683 1 702 1 647 1 962 1 966 1 929 2.056 1.961 1 837 1.947 1.987 1,951 **Total North America** 3.923 4.000 4.025 3.741 3,696 3,818 3,658 4.389 4.217 4.215 4.442 4.187 4.200 4.285 4.232 4,013 Estimated U.S. Orders (million board feet) 2011 NOV <u>AUG</u> NOV Region <u>AUG</u> SEP **OCT** DEC FEB MAR APR MAY SEP OCT JUN JAN <u>JUN</u> JUL Coast 565 554 609 608 566 490 590 591 551 695 619 635 657 614 687 667 614 562 Inland 302 301 337 317 325 302 315 307 313 360 362 320 355 314 380 358 337 328 Cal. Redwood 32 41 37 40 38 34 31 34 33 37 39 35 38 34 48 37 34 42 **Total West** 899 983 966 929 826 936 932 897 1,092 1,020 990 1,050 961 1.062 984 931 1,022 1,117 1,061 1,108 972 998 1,053 1,029 1,157 1,163 1,125 1,155 1,132 South 1,091 1,038 1,210 1,141 1,208 111 112 114 112 114 100 108 111 107 128 121 120 126 119 125 124 118 109 2,063 Total U.S. 2.101 2.125 2 158 2 115 2.151 1.898 2.042 2.096 2.034 2.430 2.282 2.267 2.384 2.243 2.364 2.341 2.234 Estimated U.S. Unfilled Orders (million board feet) 2011 2010 NOV Region <u>JUN</u> AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL <u>AUG</u> SEP OCT Coast 197 192 203 215 222 202 236 237 241 256 257 243 239 258 246 251 240 230 172 180 197 212 212 220 224 223 225 Inland 163 161 174 184 190 191 187 213 209 Cal. Redwood 49 46 43 42 40 36 33 32 32 32 32 31 34 34 36 30 31 39 **Total West** 410 398 418 431 445 428 461 449 471 474 503 485 485 501 502 505 494 494 South 563 563 563 563 563 563 563 669 669 669 669 669 669 669 669 669 669 669 Other 64 66 65 67 67 67 68 67 68 68 Total U.S. 1.037 1,025 1.046 1.059 1.075 1,090 1.184 1.206 1.210 1.240 1,222 1,238 1.239 1,242 1,230 1,231 1.056 1.221 Estimated North American Inventories (million board feet) 2010 2011 Region AUG SEP OCT NOV DEC JAN FEB MAR **APR** MAY JUN JUL AUG SEP OCT NOV <u>JUN</u> JUL Coast 604 575 582 574 581 581 563 578 613 662 645 605 616 610 611 596 570 561 397 420 Inland 404 405 412 427 444 443 451 460 456 418 387 407 419 429 447 440 174 157 174 187 187 186 178 168 Cal. Redwood 164 161 168 169 180 179 190 185 186 186 1,196 **Total West** 1.172 1.141 1.147 1.156 1.181 1.178 1.238 1.308 1.291 1.208 1.189 1.203 1.216 1.168 1.297 1.297 1.297 1.297 1.297 1.297 1.297 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 South Other 157 156 157 156 158 159 158 158 162 166 164 160 159 160 160 159 158 2,815 Total U.S 2.626 2.595 2.601 2.610 2.636 2.643 2.636 2.695 2.759 2.727 2.707 2,722 2.735 2.714 2,685 British Columbia 1.034 1.042 1.034 1.026 1.065 1.102 1.077 1.136 1.234 1.207 1.231 1.136 1.135 1.139 1.178 1.178 1.231 1.115 Prairies & Eastern Canada 1,506 1,416 1,482 1,471 1,517 1,574 1,548 1,481 1,610 1,659 1,739 1,727 1,665 1,579 1,547 1,576 1,552 1,510 2.497 2.958 2.694 2.682 2.715 2.730 **Total Canada** 2.541 2.459 2.516 2.582 2.676 2.625 2.617 2.844 2.867 2.970 2.801 2,688 **Total North America** 5,167 5,053 5,117 5,106 5,218 5,319 5,260 5,313 5,603 5,700 5,785 5,685 5,508 5,416 5,417 5 444 5 444 5,373