



# Western LUMBER FACTS

October 2020  
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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year		10 months YTD		% Chg							
	2019	2020	2019	% Chg	Oct-20	Sep-20	Oct-19	M to M	Y to Y	3rd Qtr 20	3rd Qtr 19	% Chg
<b>Production</b>												
Coast	8,809	7,366	7,438	-1.0%	786	717	799	9.6%	-1.7%	2,253	2,178	3.4%
Inland	4,782	4,116	4,035	2.0%	441	425	444	3.8%	-0.5%	1,288	1,214	6.1%
Cal. Coast	664	514	565	-9.1%	61	54	60	14.0%	1.7%	172	171	0.9%
Western Total	14,254	11,995	12,039	-0.4%	1,288	1,196	1,303	7.7%	-1.1%	3,713	3,562	4.2%

## Shipments

Coast	8,834	7,422	7,501	-1.1%	761	733	796	3.9%	-4.3%	2,285	2,207	3.5%
Inland	4,803	4,202	4,079	3.0%	420	427	431	-1.7%	-2.6%	1,338	1,219	9.8%
Cal. Coast	649	583	551	5.9%	59	57	62	2.1%	-5.5%	194	174	11.1%
Western Total	14,287	12,207	12,132	0.6%	1,240	1,217	1,289	1.9%	-3.8%	3,817	3,600	6.0%

## New Orders

Coast	8,791	7,408	7,445	-0.5%	764	729	801	4.9%	-4.5%	2,293	2,200	4.2%
Inland	4,812	4,156	4,077	1.9%	410	410	438	0.1%	-6.2%	1,312	1,208	8.6%
Cal. Coast	650	585	552	6.0%	59	57	62	2.8%	-6.0%	193	174	10.8%
Western Total	14,253	12,149	12,074	0.6%	1,233	1,196	1,301	3.1%	-5.2%	3,797	3,581	6.0%

## Unfilled Orders

	Dec-19	Oct-20	Oct-19	% Chg
Coast	236	224	224	-0.1%
Inland	209	172	197	-12.6%
Cal. Coast	31	33	31	4.2%
Western Total	476	428	452	-5.3%

## Orders vs. Production

	Oct-20	Sep-20	Oct-19
Coast	97.3%	101.7%	100.2%
Inland	93.0%	96.4%	98.6%
Cal. Coast	95.5%	105.8%	103.2%
Western Total	95.7%	100.0%	99.8%

## Shipments vs. Inventory

	Oct-20	Oct-19
Coast	145.6%	147.1%
Inland	90.2%	82.0%
Cal. Coast	110.8%	50.5%
Western Total	119.1%	108.3%

## Inventories

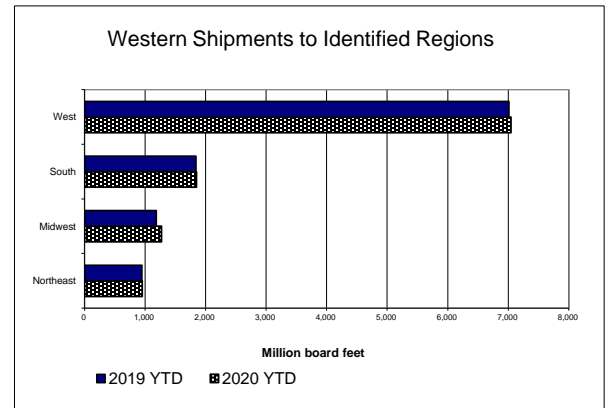
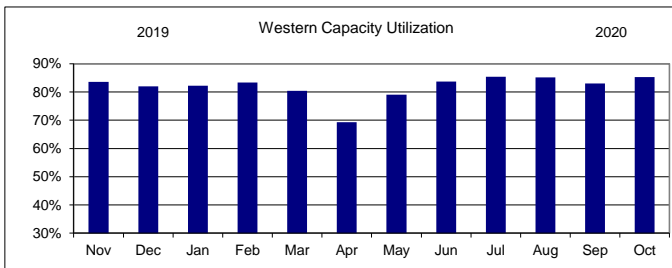
	Dec-19	Oct-20	Oct-19	% Chg
Coast	578	523	541	-3.3%
Inland	548	466	525	-11.4%
Cal. Coast	123	53	123	-57.0%
Western Total	1,249	1,041	1,189	-12.4%

## Unfilled vs. Inventory

	Oct-20	Oct-19
Coast	42.8%	41.4%
Inland	37.0%	37.5%
Cal. Coast	61.4%	25.3%
Western Total	41.1%	38.0%

## Production as Percent of Practical Capacity

	10 months YTD					
	2019	2020	2019	Oct-20	Sep-20	Oct-19
Coast	83%	83%	82%	86%	82%	84%
Inland	78%	80%	78%	83%	84%	80%
Cal. Coast	84%	77%	84%	89%	82%	84%
Western Total	81%	82%	81%	85%	83%	83%



## Shipments to Identified Markets

### Coast Region by Rail & Truck

	10 months YTD				% Chg			
	2019	2020	2019	% Chg	Oct-20	Sep-20	Oct-19	
Northeast	842	723	717	0.8%	97	73	79	31.5%
Midwest	764	687	642	6.9%	65	72	71	-9.7%
South	1,407	1,170	1,181	-1.0%	116	126	133	-7.7%
West	5,448	4,600	4,636	-0.8%	467	443	482	5.6%
Total	8,462	7,179	7,177	0.0%	745	714	765	4.4%

### Inland Region by Rail & Truck

Northeast	277	231	234	-1.5%	29	22	23	28.0%
Midwest	635	587	546	7.6%	56	68	52	-18.0%
South	773	681	658	3.5%	77	62	73	24.3%
West	2,803	2,447	2,374	3.1%	234	248	257	-5.7%
Total	4,488	3,945	3,812	3.5%	395	400	404	-1.3%

Source: Western Wood Products Association

**Lumber, Average Prices by Species**

	Full Year	10 months YTD			% Chg				
	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>% Chg</u>	<u>Oct-20</u>	<u>Sep-20</u>	<u>Oct-19</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Region</b>									
Douglas Fir, Dry	\$379.91	\$545.50	\$376.26	45.0%	\$850.91	\$807.11	\$399.61	5.4%	112.9%
Douglas Fir, Green	\$375.09	\$513.75	\$367.64	39.7%	\$734.16	\$695.42	\$408.63	5.6%	79.7%
Douglas Fir, All	\$377.49	\$528.97	\$371.94	42.2%	\$792.22	\$749.04	\$404.06	5.8%	96.1%
Hem-Fir, Dry	\$350.24	\$498.51	\$347.05	43.6%	\$803.74	\$776.08	\$364.56	3.6%	120.5%
Hem-Fir, Green	\$409.68	\$505.81	\$407.85	24.0%	\$722.81	\$682.51	\$412.26	5.9%	75.3%
Hem-Fir, All	\$355.06	\$499.16	\$351.93	41.8%	\$796.13	\$768.37	\$367.32	3.6%	116.7%
<b>Inland Region</b>									
Ponderosa Pine	\$565.72	\$569.21	\$570.19	-0.2%	\$787.33	\$694.06	\$555.99	13.4%	41.6%
Douglas Fir & Larch-Dry	\$438.69	\$616.70	\$432.47	42.6%	\$926.41	\$869.96	\$462.10	6.5%	100.5%
Douglas Fir & Larch Green	\$444.06	\$577.35	\$437.89	31.8%	\$795.11	\$715.55	\$481.95	11.1%	65.0%
White Fir	\$398.77	\$535.48	\$397.07	34.9%	\$843.34	\$810.69	\$403.65	4.0%	108.9%
Englemann Spruce	\$421.66	\$454.10	\$436.42	4.1%	\$707.34	\$658.71	\$362.07	7.4%	95.4%
Western Red Cedar	\$951.58	\$1,024.36	\$954.38	7.3%	\$1,306.58	\$1,233.33	\$957.09	5.9%	36.5%
Whitewoods	\$369.22	\$497.83	\$373.61	33.2%	\$791.66	\$789.43	\$357.50	0.3%	121.4%

**Lumber, Invoice-based Average Prices for Selected Products**

	Full Year	10 months YTD			% Chg				
\$/MBF	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>% Chg</u>	<u>Oct-20</u>	<u>Sep-20</u>	<u>Oct-19</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$364.82	\$574.12	\$351.94	63.1%	\$837.73	\$841.73	\$434.95	-0.5%	92.6%
2x4 Stud Stand & Btr (8')	\$379.41	\$598.50	\$372.37	60.7%	\$820.19	\$855.22	\$419.88	-4.1%	95.3%
2x10 No. 2 & Btr R/L	\$424.68	\$574.64	\$404.32	42.1%	\$779.09	\$738.63	\$499.61	5.5%	55.9%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$386.30	\$478.61	\$383.45	24.8%	\$801.57	\$741.85	\$400.23	8.0%	100.3%
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	\$365.42	\$631.33	\$364.46	73.2%	\$1,039.84	NA	\$353.18	NA	194.4%
2x10 No. 2 & Btr R/L	\$462.36	\$621.27	\$450.22	38.0%	\$903.85	\$933.24	\$511.34	-3.1%	76.8%
<b>White Woods</b>									
2x4 Stud (8')	\$368.81	\$601.88	\$369.70	62.8%	\$1,017.38	\$1,023.58	\$352.82	-0.6%	188.4%
2x6 Stud (8')	\$344.34	\$477.35	\$341.24	39.9%	\$818.78	NA	\$342.77	NA	138.9%
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,169.39	\$1,110.79	\$1,175.35	-5.5%	\$1,162.22	NA	\$1,172.88	NA	-0.9%
5/4 No. 2 Shop R/W	\$758.68	\$787.63	\$763.61	3.1%	\$978.98	\$918.90	\$758.60	6.5%	29.1%
5/4 No. 3 Shop R/W	\$530.32	\$600.49	\$542.73	10.6%	\$847.44	\$803.74	\$534.43	5.4%	58.6%
1x6 No. 2 & Btr Corn R/L	\$691.21	\$621.17	\$698.29	-11.0%	\$1,039.44	\$913.51	\$704.54	13.8%	47.5%