

Western LUMBER FACTS

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WESTERN WOOD PRODUCTS ASSOCIATION

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Western Total

| Western Softwood Lumber Industry Activity (million board fee |
|--|
|--|

| | Full Year | 5 mor | ths YTD | | , | | | % Chọ | 9 | • | | |
|---------------|-----------|-------|---------|--------|--------|--------|--------|--------|--------|------------|------------|-------|
| Production | 2019 | 2020 | 2019 | % Chg | May-20 | Apr-20 | May-19 | M to M | Y to Y | 1st Qtr 20 | 1st Qtr 19 | % Chg |
| Coast | 8,898 | 3,576 | 3,792 | -5.7% | 674 | 663 | 774 | 1.7% | -12.9% | 2,239 | 2,219 | 0.9% |
| Inland | 4,810 | 1,956 | 2,011 | -2.7% | 369 | 358 | 404 | 3.0% | -8.6% | 1,229 | 1,192 | 3.0% |
| Cal. Coast | 628 | 221 | 263 | -16.0% | 46 | 29 | 61 | 61.2% | -23.7% | 146 | 152 | -4.2% |
| Western Total | 14,335 | 5,753 | 6,067 | -5.2% | 1,090 | 1,050 | 1,239 | 3.8% | -12.0% | 3,613 | 3,564 | 1.4% |
| Shipments | | | | | | | | | | | | |
| Coast | 8,903 | 3,616 | 3,813 | -5.2% | 697 | 683 | 842 | 1.9% | -17.3% | 2,236 | 2,183 | 2.4% |
| Inland | 4,819 | 1,994 | 2,035 | -2.0% | 386 | 374 | 450 | 3.4% | -14.1% | 1,234 | 1,146 | 7.7% |
| Cal. Coast | 632 | 264 | 257 | 2.6% | 52 | 52 | 63 | -0.4% | -17.7% | 160 | 140 | 14.4% |
| Western Total | 14,353 | 5,874 | 6,105 | -3.8% | 1,135 | 1,109 | 1,355 | 2.3% | -16.2% | 3,630 | 3,469 | 4.7% |
| New Orders | | | | | | | | | | | | |
| Coast | 8,859 | 3,599 | 3,768 | -4.5% | 675 | 681 | 835 | -1.0% | -19.2% | 2,243 | 2,148 | 4.4% |
| Inland | 4,828 | 1,997 | 2,004 | -0.3% | 404 | 383 | 423 | 5.3% | -4.6% | 1,211 | 1,144 | 5.8% |
| Cal. Coast | 632 | 266 | 257 | 3.3% | 52 | 53 | 62 | -3.3% | -17.3% | 161 | 140 | 15.0% |
| Western Total | 14,319 | 5,863 | 6,030 | -2.8% | 1,130 | 1,118 | 1,320 | 1.0% | -14.4% | 3,615 | 3,432 | 5.3% |

Unfilled Orders May-20 % Chg Dec-19 May-19 236 235 -6.6% Coast 220 205 208 165 26.1% Inland Cal. Coast 31 33 31 8.0%

473

| May-20 | Apr-20 | May-19 |
|--------|--------|--------|
| 100.0% | 102.8% | 107.8% |
| 109.3% | 106.9% | 104.6% |
| 111.2% | 185.4% | 102.6% |
| 103.7% | 106.4% | 106.5% |

Orders vs. Production

| Shipments | vs. Inventory |
|-----------|---------------|
| May-20 | May-19 |
| 125.9% | 145.7% |
| 74.9% | 83.5% |
| 60.5% | 45.6% |
| 98.2% | 108.0% |

| Inventories | Dec-19 | May-20 | May-19 | % Chg |
|---------------|--------|--------|--------|--------|
| Coast | 593 | 553 | 578 | -4.2% |
| Inland | 554 | 516 | 539 | -4.3% |
| Cal. Coast | 128 | 85 | 138 | -38.0% |
| Western Total | 1,275 | 1,155 | 1,255 | -7.9% |

| Unfilled vs. Inventory | | | | | | |
|------------------------|--------|--|--|--|--|--|
| May-20 | May-19 | | | | | |
| 39.7% | 40.7% | | | | | |
| 40.4% | 30.7% | | | | | |

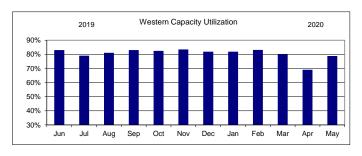
22.3%

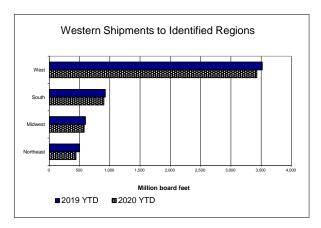
Production as Percent of Practical Capacity

| | 5 months YTD | | | | | | | | | |
|---------------|--------------|------|-------------|--------|--------|--------|--|--|--|--|
| | <u>2019</u> | 2020 | <u>2019</u> | May-20 | Apr-20 | May-19 | | | | |
| Coast | 83% | 81% | 82% | 81% | 72% | 84% | | | | |
| Inland | 78% | 76% | 77% | 76% | 67% | 76% | | | | |
| Cal. Coast | 82% | 69% | 82% | 77% | 43% | 92% | | | | |
| Western Total | 81% | 79% | 80% | 79% | 69% | 82% | | | | |

431

7.0%





38.8%

40.0%

Shipments to Identified Markets

| Coast Region by Rail & Truck | | 5 mor | nths YTD | | | | | % Chg | J |
|------------------------------|----------------|-------|----------|--------|--------|--------|--------|--------|--------|
| | <u>2019</u> | 2020 | 2019 | % Chg | May-20 | Apr-20 | May-19 | M to M | Y to Y |
| Northeast | 849 | 333 | 386 | -13.7% | 56 | 47 | 78 | 17.7% | -28.8% |
| Midwest | 770 | 332 | 313 | 5.9% | 74 | 74 | 67 | 0.2% | 10.7% |
| South | 1,418 | 569 | 588 | -3.2% | 126 | 124 | 121 | 1.8% | 3.5% |
| West | 5,490 | 2,244 | 2,356 | -4.8% | 417 | 415 | 535 | 0.4% | -22.0% |
| Total | 8,527 | 3,477 | 3,643 | -4.5% | 673 | 660 | 801 | 1.9% | -16.0% |
| Inland Region by | / Rail & Truck | | | | | | | | |
| Northeast | 278 | 107 | 116 | -7.3% | 18 | 22 | 25 | -20.1% | -27.7% |
| Midwest | 637 | 243 | 286 | -14.9% | 50 | 52 | 67 | -3.9% | -25.5% |
| South | 776 | 333 | 339 | -1.7% | 69 | 75 | 71 | -7.2% | -2.6% |
| West | 2,812 | 1,185 | 1,164 | 1.8% | 229 | 203 | 260 | 12.6% | -12.2% |
| Total | 4,503 | 1,868 | 1,904 | -1.9% | 365 | 352 | 423 | 3.9% | -13.6% |

Source: Western Wood Products Association

Lumber, Average Prices by Species

| poon | | | | | | | | | |
|---------------------------------|-----------------|---------------|------------|--------|------------|------------|-------------|----------|--------|
| | Full Year | 5 months | YTD | | | | | % Chọ | j |
| Coast Region | 2019 | 2020 | 2019 | % Cha | May-20 | Apr-20 | May-19 | M to M | Y to Y |
| Douglas Fir, Dry | \$379.91 | \$435.63 | \$369.78 | 17.8% | \$419.32 | \$417.38 | \$365.14 | 0.5% | 14.8% |
| Douglas Fir, Green | \$375.09 | \$430.91 | \$345.12 | 24.9% | \$403.47 | \$411.34 | \$368.91 | -1.9% | 9.4% |
| Douglas Fir, All | \$377.49 | \$433.22 | \$357.51 | 21.2% | \$411.65 | \$414.45 | \$367.00 | -0.7% | 12.2% |
| Hem-Fir, Dry | \$350.24 | \$378.31 | \$344.57 | 9.8% | \$360.67 | \$353.19 | \$357.33 | 2.1% | 0.9% |
| Hem-Fir, Green | \$409.68 | \$430.28 | \$408.50 | 5.3% | \$421.38 | \$434.08 | \$404.14 | -2.9% | 4.3% |
| Hem-Fir, All | \$355.06 | \$382.60 | \$350.55 | 9.1% | \$365.42 | \$361.85 | \$361.40 | 1.0% | 1.1% |
| Inland Region | | | | | | | | | |
| Ponderosa Pine | \$565.72 | \$521.75 | \$576.25 | -9.5% | \$524.38 | \$526.85 | \$577.27 | -0.5% | -9.2% |
| Douglas Fir & Larch-Dry | \$438.69 | \$495.07 | \$421.26 | 17.5% | \$478.37 | \$481.79 | \$410.45 | -0.7% | 16.5% |
| Douglas Fir & Larch Green | \$444.06 | \$502.89 | \$411.62 | 22.2% | \$480.87 | \$501.13 | \$425.78 | -4.0% | 12.9% |
| White Fir | \$398.77 | \$413.88 | \$393.61 | 5.1% | \$391.65 | \$400.47 | \$397.26 | -2.2% | -1.4% |
| Englemann Spruce | \$421.66 | \$346.90 | \$470.75 | -26.3% | \$324.38 | \$329.18 | \$445.30 | -1.5% | -27.2% |
| Western Red Cedar | \$951.58 | \$937.03 | \$961.55 | -2.6% | \$953.43 | \$942.02 | \$993.28 | 1.2% | -4.0% |
| Whitewoods | \$369.22 | \$383.95 | \$390.47 | -1.7% | \$386.20 | \$372.17 | \$387.29 | 3.8% | -0.3% |
| Lumber, Invoice-based Average P | rices for Selec | cted Products | | | | | | | |
| | Full Year | 5 months | YTD | | | | | % Cho | 1 |
| \$/MBF | 2019 | 2020 | 2019 | % Chg | May-20 | Apr-20 | May-19 | M to M | Y to Y |
| Coast Douglas Fir (Green) | | | | | | | | | |
| 2 x4 Stand & Btr R/L | \$364.82 | \$467.31 | \$320.01 | 46.0% | \$442.15 | \$442.32 | \$347.07 | 0.0% | 27.4% |
| 2x4 Stud Stand & Btr (8') | \$379.41 | \$469.77 | \$340.89 | 37.8% | \$443.40 | \$474.76 | \$361.45 | -6.6% | 22.7% |
| 2x10 No. 2 & Btr R/L | \$424.68 | \$525.80 | \$345.11 | 52.4% | \$437.73 | \$468.74 | \$388.77 | -6.6% | 12.6% |
| Coast Hem-fir (Dry) | | | | | | | | | |
| 2x4 Stand & Btr R/L | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2x10 No. 2 & Btr R/L | \$386.30 | \$397.45 | \$384.83 | 3.3% | \$357.52 | NA NA | \$399.39 | NA NA | -10.5% |
| 2810110.2 & 511110 | ψοσο.σσ | φοστ. 10 | φοσ 1.00 | 0.070 | φοστ.σ2 | 101 | φοσσ.σσ | 14/1 | 10.070 |
| Inland Douglas Fir-Larch (Dry) | | | | | | | | | |
| 2x4 Stud (8') | \$365.42 | \$468.58 | \$379.20 | 23.6% | \$496.18 | \$471.63 | \$367.24 | 5.2% | 35.1% |
| 2x10 No. 2 & Btr R/L | \$462.36 | \$540.35 | \$438.68 | 23.2% | \$498.03 | \$536.46 | \$438.79 | -7.2% | 13.5% |
| White Woods | | | | | | | | | |
| 2x4 Stud (8') | \$368.81 | \$453.62 | \$380.33 | 19.3% | \$467.91 | \$457.84 | \$376.17 | 2.2% | 24.4% |
| 2x6 Stud (8') | \$344.34 | \$378.00 | \$349.09 | 8.3% | \$385.31 | \$354.90 | \$359.07 | 8.6% | 7.3% |
| Ponderosa Pine (Dry) | | | | | | | | | |
| 5/4 Moulding & Btr R/W | \$1,169.39 | \$1,152.61 | \$1,201.33 | -4.1% | \$1,104.44 | \$1,126.57 | \$1,144.73 | -2.0% | -3.5% |
| 5/4 No. 2 Shop R/W | \$758.68 | \$742.69 | \$786.36 | -5.6% | \$749.41 | \$760.93 | \$705.94 | -1.5% | 6.2% |
| 5/4 No. 3 Shop R/W | \$530.32 | \$516.06 | \$571.04 | -9.6% | \$532.59 | \$539.93 | \$504.48 | -1.4% | 5.6% |
| 1x6 No. 2 & Btr Com R/L | \$691.21 | \$532.60 | \$693.26 | -23.2% | \$483.54 | \$509.54 | \$718.58 | -5.1% | -32.7% |
| | | | | • | | | | | |