

BAROMETER

For the week ending: April 7, 2012

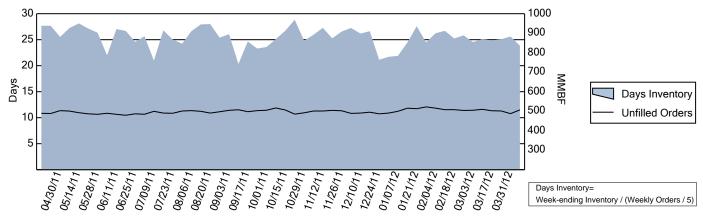
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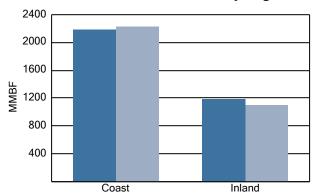
Days Inventory Based on Orders



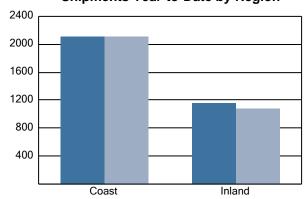
2012

2011

Production Year-to-Date by Region



Shipments Year-to-Date by Region



MBF	Reporting Week		Last Week		2 weeks ago		3 weeks ago		Year-to-Date Footage		
	Footage	% Inv.	Footage	% Inv.	Footage	% Inv.	Footage	% Inv.	Current Year	Last Year	% Diff.
Western											
Production	251,096	20.8%	244,033	20.5%	250,623	21.0%	245,952	20.9%	3,378,091	3,333,000	1.4%
Orders	252,938	21.0%	232,119	19.5%	237,310	19.9%	237,085	20.1%	3,285,603	3,206,851	2.5%
Shipments	233,451	19.3%	245,983	20.7%	238,173	20.0%	244,680	20.8%	3,272,378	3,190,814	2.6%
Unfilled Orders	507,001	42.0%	487,514	41.0%	501,379	42.1%	502,241	42.6%	507,001	485,330	4.5%
Inventories	1,206,986	-	1,189,340	-	1,191,290	-	1,178,840	-	1,206,986	1,316,123	-8.3%
Coast											•
Production	161,767	21.6%	156,968	21.3%	162,079	22.1%	159,838	22.1%	2,189,603	2,230,519	-1.8%
Orders	155,225	20.8%	151,626	20.6%	153,519	20.9%	152,725	21.1%	2,120,775	2,122,771	-0.1%
Shipments	150,715	20.1%	153,703	20.9%	152,046	20.7%	156,436	21.6%	2,112,966	2,109,445	0.2%
Unfilled Orders	265,667	35.5%	261,157	35.4%	263,235	35.9%	261,762	36.2%	265,667	289,482	-8.2%
Inventories	748,044	-	736,992	-	733,727	-	723,695	-	748,044	855,390	-12.5%
Inland											
Production	89,329	19.5%	87,065	19.2%	88,544	19.4%	86,114	18.9%	1,188,488	1,102,481	7.8%
Orders	97,713	21.3%	80,493	17.8%	83,791	18.3%	84,360	18.5%	1,164,828	1,084,080	7.4%
Shipments	82,736	18.0%	92,280	20.4%	86,127	18.8%	88,244	19.4%	1,159,412	1,081,369	7.2%
Unfilled Orders	241,334	52.6%	226,357	50.0%	238,144	52.0%	240,479	52.8%	241,334	195,848	23.2%
Inventories	458,942	-	452,348	-	457,563	-	455,145	-	458,942	460,733	-0.4%

Reporting mills represent approximately one-half of all Western Region lumber production. Coast Region includes the areas west of the Cascade Range in WA and OR, and the north coast counties of CA. Inland Region includes the areas east from the Cascade and California ranges to the Great Plains, and from Canada to Mexico. Information contained in this report may not be published, reprinted or transmitted without the expressed written permission of Western Wood Products Association.