Lumber Track

September 2011 Issued: December 2nd, 2011

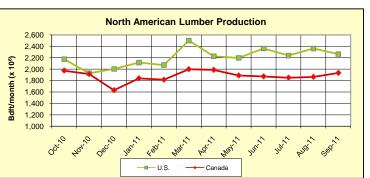
WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

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U.S. Softwood Lumber Industry Activity by Region (million board feet)

		Full Year	9 month	s YTD						1			
Production		2010	<u>2011</u>	2010	% Chg	Sep-11	<u>Aug-11</u>	Sep-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
	West	11,137	9,115	8,432	8.1	1,053	1,123	948	-6.2	11.1	3,135	2,802	11.9
	South	12,354	10,150	9,276	9.4	1,092	1,114	1,038	-2.0	5.2	3,366	3,216	4.7
	Other	1,311	1,075	988	8.8	120	125	111	-4.1	8.0	363	336	8.0
	Total	24,802	20,339	18,696	8.8	2,265	2,361	2,097	-4.1	8.0	6,864	6,354	8.0
Shipments													
	West	11,041	9,071	8,371	8.4	1,045	1,113	953	-6.1	9.7	3,104	2,824	9.9
	South	12,354	10,150	9,276	9.4	1,092	1,114	1,038	-2.0	5.2	3,366	3,216	4.7
	Other	1,305	1,073	985	8.9	119	124	111	-4.0	7.4	361	337	7.1
	Total	24,700	20,294	18,631	8.9	2,257	2,351	2,102	-4.0	7.4	6,831	6,377	7.1
New Orders	3												
	West	11,126	9,105	8,435	7.9	1,049	1,114	966	-5.8	8.6	3,123	2,845	9.8
	South	12,354	10,150	9,276	9.4	1,092	1,114	1,038	-2.0	5.2	3,366	3,216	4.7
	Other	1,310	1,074	988	8.7	119	124	112	-3.9	6.8	362	338	7.1
	Total	24,790	20,330	18,700	8.7	2,260	2,352	2,115	-3.9	6.8	6,852	6,399	7.1

Unfilled Ord	ders		<u>Sep-11</u>	<u>Sep-10</u>	
	West	461	505	431	17.2
	South	563	669	563	18.8
	Other	67	68	65	4.6
	Total	1,090	1,242	1,059	17.3
Inventories			<u>Sep-11</u>	<u>Sep-10</u>	
Inventories	West	1,181	<u>Sep-11</u> 1,225	<u>Sep-10</u> 1,156	5.9
Inventories		1,181 1,297			5.9 4.8
Inventories	West	,	1,225	1,156	
Inventories	West South	1,297	1,225 1,359	1,156 1,297	4.8



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

Canadian Softwood Lumber Industry Activity by Region (million board feet)

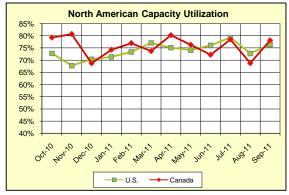
	Full Year	9 months	s YTD									
Production	2010	<u>2011</u>	2010	% Chg	Sep-11	Aug-11	Sep-10	M to M %	Y to Y %	3rd Qtr 11	3rd Qtr 10	% Chg
British Columbia	11,482	9,275	8,635	7.4	1,042	1,044	954	-0.3	9.1	3,122	2,889	8.1
East of the Rockies	10,705	7,774	8,032	-3.2	892	820	924	8.8	-3.5	2,527	2,648	-4.6
Total	22,187	17,050	16,667	2.3	1,934	1,865	1,879	3.7	2.9	5,649	5,537	2.0
Shipments												
British Columbia	11,381	9,245	8,585	7.7	1,083	1,027	963	5.5	12.5	3,167	2,898	9.3
East of the Rockies	10,572	7,761	7,975	-2.7	864	810	935	6.6	-7.6	2,577	2,683	-3.9
Total	21,953	17,006	16,560	2.7	1,947	1,837	1,898	6.0	2.6	5,744	5,581	2.9

Inventories		Sep-11	Sep-10	
British Columbia	1,077	1,139	1,026	11.1
East of the Rockies	1,548	1,576	1,471	7.1
Total	2,625	2,715	2,497	8.7

Source: Statistics Canada, Council of Forest Industries-CAN

Production as Percent of Practical Capacity

	Full Year	9 month	s YTD			
	2010	2011	2010	Sep-11	Aug-11	Sep-10
West	72%	77%	72%	82%	80%	73%
South	67%	73%	66%	72%	67%	67%
Total U.S.	69%	75%	69%	76%	73%	70%
British Columbia	73%	78%	72%	80%	73%	73%
East of the Rockies	76%	73%	75%	76%	64%	78%
Total Canada	74%	75%	74%	78%	69%	75%



Source: USDA Profile:Softwood Sawmills in the United States and Canada, WWPA

Trade Statistics

6,845

7,359

Apparent Consumption

U. S. Softwood Lumber Imports (million board feet)

0. 3. 3011W0001	Full Year	9 months		Joanu ie	er)							
	2010	2011	2010	% Chg	Sep-11	Aug-11	Sep-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
From British Columbia	5,252	3,517	4,136	-15.0	414	402	372	3.0	11.4	1,230	1,261	-2.5
East of the Rockies	3,781	3,012	2,757	9.3	366	329	332	11.2	10.4	1,045	923	13.2
Total Canadian Imports	9,033	6,530	6,893	-5.3	780	731	703	6.7	10.9	2,275	2,184	4.2
From Latin America	231	156	184	-15.0	13	18	25	-26.5	-46.4	47	67	-30.2
From Europe	105	109	80	35.5	10	12	6	-21.4	55.2	25	25	-2.3
Total Non-Canadian Total Lumber Imports	435 9,468	334 6,864	7,233	-1.7 -5.1	31 811	37 768	37 740	-18.0 5.5	-17.5 9.5	94 2,369	2,301	-19.7 2.9
·	,		•	•		700	740	5.5	9.5	2,369	2,301	2.9
U. S. Softwood I	Lumber Full Year		(MIIIION I nths YTD	ooard te	et)							
	2010	2011	2010	% Cha	Sep-11	Aug-11	Sep-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chq
To Canada	395	266	304	-12.6	26	29	28	-12.2	-7.9	81	90	-10.0
To China	154	325	90	262.6	35	42	20	-16.4	79.0	114	45	151.3
To Japan	161	127	119	6.7	13	16	15	-18.4	-8.7	43	42	2.7
To Mexico	197	175	152	15.1	20	22	16	-9.1	24.3	59	48	23.1
To Other Countries	440	371	328	12.9	39	44	47	-12.0	-17.2	129	129	0.3
Total Lumber Exports	1,347	1,263	993	27.2	132	153	125	-13.5	6.2	426	354	20.4
U. S. Softwood I	Log Imp	orts (mill	ion boar	d feet)								
From Canada	95	` 65	75	-12.4	6	3	12	76.4	-48.2	16	40	-60.2
Non-Canadian Sources	2	0	0	64.8	0	0	0	0.0	0.0	0	0	0.0
Total Log Imports	97	66	75	-12.1	6	3	12	76.6	-48.0	16	40	-59.9
U. S. Softwood I	Log Exp	orts (mill	ion boar	d feet)								
To China	681	1,035	464	123.0	109	145	104	-25.1	4.3	382	287	33.2
To Japan	418	313	307	2.2	29	44	27	-35.3	5.8	123	102	20.6
To Canada	521	348	399	-12.8	33	29	43	13.3	-23.0	90	117	-23.5
To Other Countries	342	254	258	-1.4	30	25	18	18.5	66.7	88	65	34.2
Total Log Exports	1,963	1,950	1,427	36.7	200	244	192	-17.9	4.2	682	571	19.4
Source: U.S. Department of Com	merce, U.S. Inte	ernational Trade	Commission, F	oreign Agricultu	ıral Service							
Canadian Softw	ood Lun	nher Evn	orte (mil	lion hoa	rd foot)							
To U.S.	9,033	6,530	6,893	-5.3	780	731	703	6.7	10.9	2,275	2,184	4.2
To China	1,911	2,370	1,154	105.4	311	264	188	17.9	65.8	828	476	74.1
To Japan	1,143	846	846	0.0	101	96	107	5.2	-6.2	288	279	3.3
Other	843	702	637	10.2	74	64	67	14.8	9.3	217	207	4.7
Total Lumber Exports	12,929	10,448	9,530	9.6	1,265	1,155	1,066	9.6	18.8	3,607	3,145	14.7
Source: Statistics Canada, Counc	cil of Forest Ind	ustries-CAN										
			,									
U.S. Softwood Lu	i	_	-	on board	d feet)							
	Full Year		nths YTD	a, a, I	0 44		0 10	14. 140/		0 10: 44	0 10: 40	0/ 01
Lumbar Old	2010	<u>2011</u>	<u>2010</u>	% Chg	Sep-11	Aug-11	Sep-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
Lumber Shipments	24,700	20,294	18,631	8.9	2,257	2,351	2,102	-4.0	7.4	6,831	6,377	7.1
Plus Imports	9,468 (1.347)	6,864 (1,263)	7,233 (993)	-5.1 27.2	811 (132)	768 (153)	740 (125)	5.5 -13.5	9.5 6.2	2,369 (426)	2,301 (354)	2.9 20.4
Minus Exports _	(1,011)	(1)=00)	(000)		(:)	(100)	(.==)			(/	(/	
Apparent Consumption	32,821	25,895	24,872	4.1	2,935	2,967	2,717	-1.1	8.0	8,774	8,325	5.4
Canadian Softwoo	od Lumb	er Consu	umption	(million	board fe	eet)						
	Full Year		nths YTD	o, I	•				.,,			01.5:
	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Sep-11	Aug-11	<u>Sep-10</u>	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
Lumber Shipments	21,953	17,006	16,560	2.7	1,947	1,837	1,898	6.0	2.6	5,744	5,581	2.9
Plus Imports	426	287	329	-12.6	28 (4.265)	31 (1.155)	(1.066)	-12.2	-7.9	(3.607)	97 (3.145)	-10.0
Minus Exports _	(12,929)	(10,448)	(9,530)	9.6	(1,265)	(1,155)	(1,066)	9.6	18.8	(3,607)	(3,145)	14.7

709

-7.0

-0.6

2,533

-12.2



Total North America

5,035

5,165

5,167

5,053

5,117

5,106

5,218

5,319

5,260

5,313

5,603

5,700

5,785

5,685

5,508

5,416

5,418

5,460

Western Wood Products Association - North American Activity and Consumption Update

522 SW Fifth Avenue . Portland, Oregon 97204 503-224-3930 September 2011 Issued: December 2, 2011 Estimated North American Production (million board feet) 2010 2011 Region APR MAY AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP JUN JUL 596 547 534 605 578 575 543 583 729 599 613 590 646 Coast 670 515 612 671 698 299 293 311 308 318 328 326 303 328 323 303 382 329 325 336 381 363 Inland 283 Cal. Redwood 42 36 45 42 47 42 51 36 29 18 49 51 41 31 37 34 44 43 **Total West** 1,011 925 903 884 970 948 952 854 900 953 935 1,162 970 927 1,032 960 1,123 1,053 1,172 999 1,091 1,117 1,061 1,038 1,108 972 998 1,050 1,027 1,208 1,139 1,154 1,206 1,160 1,114 1,092 South Other 122 107 111 112 113 111 115 102 106 112 109 132 118 116 125 118 125 120 2,238 Total U.S. 2,305 2.032 2,105 2.113 2.145 2.097 2,175 1,928 2,003 2.115 2,072 2.502 2,226 2,197 2,363 2,361 2,265 British Columbia 1,032 911 978 1,004 931 954 1,014 963 870 1,022 949 1,046 1,084 1,029 1,024 1,036 1,044 1,042 Prairies & Eastern Canada 955 932 935 812 912 924 960 952 761 817 866 953 902 860 849 814 820 892 **Total Canada** 1,987 1,843 1,913 1,816 1,843 1,879 1,974 1,915 1,631 1,839 1,815 1,999 1,986 1,889 1,873 1,851 1,865 1,934 4.089 4.226 **Total North America** 4,292 3,875 4 018 3,928 3 987 3 975 4 149 3 843 3,634 3 953 3 887 4 501 4 213 4 086 4 236 4,198 Estimated North American Shipments (million board feet) 2010 2011 Region **APR** MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT NOV DEC JAN **FEB** MAR **APR** MAY JUN JUL <u>AUG</u> SEP Coast 661 559 543 559 598 596 559 514 562 595 548 680 618 650 660 595 698 649 Inland 345 288 293 304 326 316 316 295 314 320 296 371 336 322 356 317 370 353 Cal. Redwood 41 37 34 45 40 41 40 38 33 36 32 38 38 36 35 33 45 44 1.089 1 047 870 964 953 915 951 1 008 1.051 1 113 1 045 **Total West** 884 907 847 908 876 992 946 South 1,172 999 1,091 1,117 1,061 1,038 1,108 972 998 1,050 1,027 1,208 1,139 1,154 1,206 1,160 1,114 1,092 Other 124 105 109 113 113 111 113 102 106 112 106 128 119 121 126 117 124 119 Total U.S. 2,342 1,988 2,070 2,137 2,138 2,102 2,135 1,921 2,013 2,113 2,009 2,426 2,249 2,283 2,383 2,223 2,351 2,257 British Columbia 1 037 996 940 963 975 926 923 860 1,071 1.086 1 027 1,110 1 057 1 027 1.083 854 996 895 Prairies & Eastern Canada 1,010 903 950 902 845 935 915 895 788 779 787 890 879 902 946 903 810 864 Total Canada 2 046 1 757 1 947 1.898 1.785 1.898 1 889 1 821 1.683 1.702 1 647 1 962 1 966 1 929 2.056 1.961 1.837 1,947 **Total North America** 4.389 3.744 4.017 4.035 3,923 4.000 4,025 3,741 3,696 3,815 3.656 4.387 4.215 4.211 4.439 4.184 4.188 4,204 Estimated U.S. Orders (million board feet) 2011 OCT NOV SEP JUL <u>AUG</u> SEP DEC **FEB** MAR APR MAY JUN JUL <u>AUG</u> Region **APR** MAY JUN JAN Coast 658 503 565 554 609 608 566 490 590 591 551 695 619 635 657 614 686 654 Inland 333 267 302 301 337 317 325 302 315 307 313 360 362 320 355 314 380 358 Cal. Redwood 42 30 32 41 37 40 38 34 31 34 33 37 39 35 38 34 48 37 **Total West** 1,033 799 899 896 983 966 929 826 936 932 897 1,092 1,020 990 1,050 961 1.114 1.049 999 1,091 1,117 1,061 1,038 1,108 972 998 1,050 1,027 1,154 1,206 1,160 1,092 South 1,172 1,208 1,139 1,114 100 111 112 114 112 114 100 108 111 107 128 120 120 126 118 124 119 123 Total U.S. 2.328 1.899 2.101 2.125 2.158 2.115 2.151 1.898 2.042 2.093 2.032 2.428 2.280 2.264 2.382 2.240 2.352 2.260 Estimated U.S. Unfilled Orders (million board feet) 2011 2010 SEP Region <u>APR</u> MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG Coast 231 175 197 192 203 215 222 202 236 237 241 256 257 243 239 258 246 251 163 172 190 191 180 187 213 212 212 209 220 224 Inland 175 153 161 174 184 197 Cal. Redwood 59 52 49 46 43 42 40 36 33 32 32 32 32 31 34 34 36 30 **Total West** 464 380 410 398 418 431 445 428 461 449 471 474 503 485 485 501 502 505 South 563 563 563 563 563 563 563 563 563 669 669 669 669 669 669 669 669 669 Other 67 63 65 65 65 67 67 67 68 68 Total U.S. 1,095 1.006 1.037 1.025 1.046 1.059 1.075 1.056 1.090 1,210 1.240 1.222 1.238 1,239 1,242 1.184 1,206 1.221 Estimated North American Inventories (million board feet) 2010 2011 Region <u>APR</u> MAY <u>JUN</u> JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP Coast 562 599 604 575 582 574 581 581 563 578 613 662 645 605 616 610 612 610 Inland 381 386 404 405 397 412 420 427 444 443 451 460 456 418 387 407 419 429 154 179 174 157 174 187 190 187 186 186 Cal. Redwood 154 164 161 168 169 180 185 186 1,189 **Total West** 1.097 1.138 1.172 1.141 1.181 1.187 1.181 1.178 1.238 1.308 1.291 1.208 1.203 1.217 1,225 1.297 1.297 1.297 1.297 1.297 1.297 1.297 1.297 1.297 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 South Other 153 156 157 156 157 156 158 159 158 158 162 166 164 160 159 160 161 Total U.S 2.547 2.591 2.626 2.595 2.601 2.610 2.636 2.643 2.636 2.759 2,727 2.707 2.722 2,736 2,745 British Columbia 995 1.053 1.034 1.042 1.034 1.026 1.102 1.077 1.136 1.207 1.231 1.231 1.136 1.115 1.135 1.139 1.065 1.234 Prairies & Eastern Canada 1,492 1,522 1,506 1,416 1,482 1,471 1,517 1,574 1,548 1,481 1,610 1,659 1,739 1,727 1,665 1,579 1,547 1,576 2.488 2.574 2.541 2.582 2.694 2.682 2.715 **Total Canada** 2.459 2.516 2.497 2.676 2.625 2.617 2.844 2.867 2.970 2.958 2.801