Lumber Track

October 2011 Issued: January 13th, 2012

WWPA'S MONTHLY REVIEW OF NORTH AMERICAN LUMBER STATISTICS, INCLUDING TRADE HIGHLIGHTS AND KEY MARKETS

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U.S. Softwood Lumber Industry Activity by Region (million board feet)

		Full Year	10 mon	ths YTD									
Production		2010	2011	2010	% Chg	Oct-11	Sep-11	Oct-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg
	West	11,137	10,095	9,383	7.6	981	1,053	952	-6.9	3.1	3,135	2,802	11.9
	South	12,354	11,309	10,384	8.9	1,100	1,147	1,108	-4.1	-0.7	3,425	3,216	6.5
	Other	1,311	1,194	1,103	8.3	116	123	115	-5.4	1.0	366	336	9.0
	Total	24,802	22,599	20,870	8.3	2,197	2,323	2,175	-5.4	1.0	6,926	6,354	9.0
Shipments													
	West	11,041	10,081	9,285	8.6	995	1,059	915	-6.1	8.8	3,119	2,824	10.4
	South	12,354	11,309	10,384	8.9	1,100	1,147	1,108	-4.1	-0.7	3,425	3,216	6.5
	Other	1,305	1,194	1,098	8.7	117	123	113	-5.0	3.6	365	337	8.3
	Total	24,700	22,583	20,767	8.7	2,212	2,329	2,135	-5.0	3.6	6,909	6,377	8.3
New Orders	3												
	West	11,126	10,104	9,364	7.9	984	1,062	929	-7.4	5.9	3,138	2,845	10.3
	South	12,354	11,309	10,384	8.9	1,100	1,147	1,108	-4.1	-0.7	3,425	3,216	6.5
	Other	1,310	1,195	1,102	8.4	116	123	114	-5.7	2.3	366	338	8.3
	Total	24,790	22,608	20,850	8.4	2,201	2,333	2,151	-5.7	2.3	6,929	6,399	8.3

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Unfilled Orders		Oct-11	Oct-10	
West	461	494	445	10.8
South	563	669	563	18.8
Other	67	68	66	2.4
Total	1,090	1,230	1,075	14.5
Inventories		Oct-11	Oct-10	
West	1,181	1,197	1,181	1.3
South	1,297	1,359	1,297	4.8
Other	158	159	158	0.4
Total	2 636	2 715	2 636	3.0



Source: Southern Forest Products Association, U.S. Census Bureau, Council of Forest Industries-CAN, WWPA

Canadian Softwood Lumber Industry Activity by Region (million board feet)

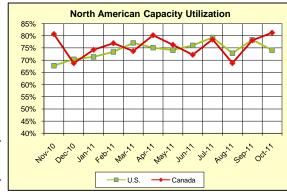
	Full Year	10 month	is YTD									
Production	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Oct-11	Sep-11	Oct-10	M to M %	Y to Y %	3rd Qtr 11	3rd Qtr 10	% Chg
British Columbia	11,482	10,368	9,649	7.4	1,093	1,042	1,014	4.9	7.7	3,122	2,889	8.1
East of the Rockies	10,705	8,694	8,992	-3.3	920	892	960	3.1	-4.2	2,527	2,648	-4.6
Total	22,187	19,062	18,641	2.3	2,012	1,934	1,974	4.1	1.9	5,649	5,537	2.0
Shipments												
British Columbia	11,381	10,302	9,560	7.8	1,057	1,083	975	-2.4	8.5	3,167	2,898	9.3
East of the Rockies	10,572	8,691	8,889	-2.2	930	864	915	7.6	1.6	2,577	2,683	-3.9
Total	21,953	18,992	18,449	2.9	1,987	1,947	1,889	2.0	5.1	5,744	5,581	2.9

Inventories		Oct-11	Oct-10	
British Columbia	1,077	1,178	1,065	10.6
East of the Rockies	1,548	1,552	1,517	2.3
Total	2,625	2,730	2,582	5.7

Source: Statistics Canada, Council of Forest Industries-CAN

Production as Percent of Practical Capacity

	Full Year	10 months	YTD			
	<u>2010</u>	<u>2011</u>	2010	Oct-11	Sep-11	Oct-10
West	72%	77%	72%	76%	82%	73%
South_	67%	73%	67%	72%	75%	72%
Total U.S.	69%	75%	69%	74%	78%	73%
British Columbia	73%	78%	73%	84%	80%	77%
East of the Rockies	76%	73%	75%	79%	76%	81%
Total Canada	7/1%	76%	7/1%	81%	78%	70%



Source: USDA Profile:Softwood Sawmills in the United States and Canada, WWPA

Trade Statistics

Apparent Consumption

9,450

U. S. Softwood Lumber Imports (million board feet)

0. 0. 001twood i	Full Year	10 month		ooala ic	Cij								
	2010	2011	2010	% Chg	Oct-11	Sep-11	Oct-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg	
From British Columbia	5,252	3,932	4,517	-12.9	415	414	381	0.3	9.0	1,230	1,261	-2.5	
East of the Rockies	3,781	3,403	3,108	9.5	391	366	352	6.8	11.2	1,045	923	13.2	
Total Canadian Imports	9,033	7,336	7,625	-3.8	806	780	732	3.3	10.1	2,275	2,184	4.2	
Total Canadian Imports	3,000	7,000	7,020	3.01	000	700	102	0.0	10.11	2,270	2,104	7.2	
From Latin America	231	170	196	-13.4	14	13	13	6.3	9.9	47	67	-30.2	
From Europe	105	132	89	49.3	24	10	8	142.8	181.1	25	25	-2.3	
Total Non-Canadian	435	379	369	2.5	44	31	29	44.5	51.5	94	117	-19.7	
Total Lumber Imports	9,468	7,715	7,995	-3.5	850	811	762	4.9	11.6	2,369	2,301	2.9	
U. S. Softwood I	U. S. Softwood Lumber Exports (million board feet)												
	Full Year	10 m	onths YTD		-								
	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Oct-11	<u>Sep-11</u>	Oct-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg	
To Canada	395	293	333	-12.0	27	26	29	6.5	-5.7	81	90	-10.0	
To China	154	363	109	233.0	38	35	19	8.3	96.2	114	45	151.3	
To Japan	161	142	133	6.5	15	13	14	11.0	5.5	43	42	2.7	
To Mexico	197	196	168	16.6	21	20	16	7.7	31.2	59	48	23.1	
To Other Countries	440	411	363	13.1	40	39	35	3.8	14.7	129	129	0.3	
Total Lumber Exports	1,347	1,404	1,106	26.9	141	132	114	6.8	24.6	426	354	20.4	
U. S. Softwood I	Loa Imp	orts (mill	ion boar	d feet)									
From Canada	95	70	81	-13.6	5	6	6	-23.4	-27.1	16	40	-60.2	
Non-Canadian Sources	2	0	1	-25.6	0	0	0	0.0	0.0	0	0	0.0	
Total Log Imports	97	71	82	-13.7	5	6	7	-24.1	-30.8	16	40	-59.9	
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U. S. Softwood I	Log Exp	orts (mill	lion boar	rd feet)									
To China	681	1,135	547	107.5	100	109	83	-8.2	20.9	382	287	33.2	
To Japan	418	358	339	5.7	45	29	32	55.9	38.8	123	102	20.6	
To Canada	521	379	442	-14.1	31	33	43	-4.1	-27.0	90	117	-23.5	
To Other Countries	342	280	284	-1.4	26	30	26	-13.6	-1.8	88	65	34.2	
Total Log Exports	1,963	2,152	1,611	33.6	202	200	184	0.8	9.6	682	571	19.4	
Source: U.S. Department of Comr	merce, U.S. Inte	ernational Trade	Commission, F	oreign Agricultu	ural Service								
Canadian Saftur	مريا الممم	nhar Eva	arta (mil	lion boo	ud foot)								
Canadian Softw		•	•		•				ابمد				
To U.S.	9,033	7,336	7,625	-3.8	806	780	732	3.3	10.1	2,275	2,184	4.2	
To China	1,911	2,635	1,390	89.6	265	311	236	-14.6	12.4	828	476	74.1	
To Japan	1,143	946	945	0.1	99	101	99	-1.5	0.6	288	279	3.3	
Other	843	782	707	10.7	81	74	70	9.7	14.9	217	207	4.7	
Total Lumber Exports	12,929	11,699	10,667	9.7	1,252	1,265	1,138	-1.1	10.0	3,607	3,145	14.7	
Source: Statistics Canada, Counc	il of Forest Ind	ustries-CAN											
U.S. Softwood Lui	mher Co	nsumnti	on (milli	on board	d feet)								
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	Full Year		onths YTD	•									
	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Oct-11	<u>Sep-11</u>	Oct-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg	
Lumber Shipments	24,700	22,583	20,767	8.7	2,212	2,329	2,135	-5.0	3.6	6,909	6,377	8.3	
Plus Imports	9,468	7,715	7,995	-3.5	850	811	762	4.9	11.6	2,369	2,301	2.9	
Minus Exports	(1,347)	(1,404)	(1,106)	26.9	(141)	(132)	(114)	6.8	24.6	(426)	(354)	20.4	
Apparent Consumption	32,821	28,894	27,655	4.5	2,921	3,007	2,783	-2.9	4.9	8,852	8,325	6.3	
Canadian Catture	Canadian Softwood Lumber Consumption (million board feet)												
Canadian Softwoo			•	(million	poard 16	et)							
	Full Year		onths YTD				_					·	
	<u>2010</u>	<u>2011</u>	<u>2010</u>	% Chg	Oct-11	<u>Sep-11</u>	Oct-10	M to M %	Y to Y%	3rd Qtr 11	3rd Qtr 10	% Chg	
Lumber Shipments	21,953	18,992	18,449	2.9	1,987	1,947	1,889	2.0	5.1	5,744	5,581	2.9	
Plus Imports	426	317	360	-12.0	29	28	31	6.5	-5.7	88	97	-10.0	
Minus Exports	(12,929)	(11,699)	(10,667)	9.7	(1,252)	(1,265)	(1,138)	-1.1	10.0	(3,607)	(3,145)	14.7	

-6.5

783

7.8

2,533

-12.2



Total North America

5,165

5,167

5,053

5,117

5,106

5,218

5,319

5,260

5,313

5,603

5,700

5,785

5,685

5,508

5,416

5 417

5 444

5,445

Western Wood Products Association - North American Activity and Consumption Update 522 SW Fifth Avenue , Portland, Oregon 97204 503-224-3930 October 2011 Issued: January 13, 2012 Estimated North American Production (million board feet) 2010 2011 Region MAY AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT JUN 578 547 534 605 575 515 543 612 583 729 599 613 671 646 597 Coast 596 590 698 293 311 308 318 328 326 303 328 323 303 382 329 283 325 336 381 363 357 Inland Cal. Redwood 36 45 42 47 42 51 36 29 18 49 51 41 31 37 34 44 43 27 **Total West** 925 903 884 970 948 952 854 900 953 935 1,162 970 927 1,032 960 1,123 1.053 981 999 1,091 1,117 1,061 1,038 1,108 972 998 1,050 1,027 1,208 1,139 1,154 1,206 1,160 1,118 1,147 1,100 South Other 107 111 112 113 111 115 102 106 112 109 132 118 116 125 118 125 123 116 2,238 2,197 Total U.S. 2,032 2,105 2,113 2,145 2.097 2,175 1.928 2,003 2,115 2.072 2,502 2.226 2.197 2,363 2,323 British Columbia 911 978 1,004 931 954 1,014 963 870 1,022 949 1,046 1,084 1,029 1,024 1,036 1,044 1,042 1,093 Prairies & Eastern Canada 932 935 812 912 924 960 952 761 817 866 953 902 860 849 814 820 892 920 **Total Canada** 1,843 1,913 1,816 1,843 1,879 1,974 1,915 1,631 1,839 1,815 1,999 1,986 1,889 1,873 1,851 1,865 1,934 2,012 4.230 4.256 **Total North America** 3,875 4,018 3 928 3,987 3 975 4 149 3 843 3,634 3,953 3 887 4 501 4 213 4 086 4 236 4 089 4,209 Estimated North American Shipments (million board feet) 2010 2011 Region MAY JUN JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR <u>APR</u> MAY <u>JUN</u> **AUG** SEP OCT Coast 559 543 559 598 596 559 514 562 595 548 680 618 650 660 595 699 663 623 Inland 288 293 304 326 316 316 295 314 320 296 371 336 322 356 317 370 353 338 Cal. Redwood 37 34 45 40 41 40 38 33 36 32 38 38 36 35 33 45 44 34 964 953 847 908 951 1 089 992 1 008 1 051 1 114 1 059 **Total West** 884 870 907 915 876 946 995 South 999 1,091 1,117 1,061 1,038 1,108 972 998 1,050 1,027 1,208 1,139 1,154 1,206 1,160 1,118 1,147 1,100 Other 105 109 113 113 111 113 102 106 112 106 128 119 121 126 117 125 123 117 Total U.S. 1,988 2,070 2,137 2,138 2,102 2,135 1,921 2,013 2,113 2,009 2,426 2,249 2,283 2,383 2,223 2,356 2,329 2,212 British Columbia 854 996 996 940 963 975 926 895 923 1 071 1,086 1 027 1 110 1 057 1 027 1.083 1.057 860 Prairies & Eastern Canada 903 950 902 845 935 915 895 788 779 787 890 879 902 946 903 810 864 930 Total Canada 1 757 1 947 1.898 1.785 1.898 1.889 1 821 1 683 1.702 1 647 1 962 1 966 1 929 2.056 1 961 1.837 1.947 1 987 **Total North America** 3.744 4.035 3,923 4.000 4.025 3,741 3,696 3,815 3,656 4.387 4.215 4.211 4.439 4.184 4.193 4,276 4,198 Estimated U.S. Orders (million board feet) 2011 OCT OCT Region <u>AUG</u> SEP NOV DEC JAN FEB MAR **APR** MAY <u>AUG</u> SEP MAY JUL <u>JUN</u> JUL Coast 503 565 554 609 608 566 490 590 591 551 695 619 635 657 614 687 667 614 Inland 267 302 301 337 317 325 302 315 307 313 360 362 320 355 314 380 358 337 Cal. Redwood 30 32 41 37 40 38 34 31 34 33 37 39 35 38 34 48 37 34 **Total West** 799 899 896 983 966 929 826 936 932 897 1,092 1,020 990 1,050 961 1,062 984 998 999 1,091 1,117 1,061 1,038 1,108 972 1,050 1,027 1,154 1,160 1,100 South 1,208 1,139 1,206 1,118 1,147 100 111 112 114 112 114 100 108 111 107 128 120 120 126 118 125 123 116 Total U.S. 1.899 2.101 2.125 2.158 2.115 2.151 1.898 2.042 2.093 2.032 2.428 2.280 2.264 2.382 2.240 2 357 2.333 2.201 Estimated U.S. Unfilled Orders (million board feet) 2011 2010 OCT Region MAY JUN JUL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY <u>JUN</u> <u>AUG</u> SEP Coast 175 197 192 203 215 222 202 236 237 241 256 257 243 239 258 246 251 240 161 184 191 197 212 212 209 220 224 223 Inland 153 163 172 174 190 180 187 213 Cal. Redwood 52 49 46 43 42 40 36 33 32 32 32 32 31 34 34 36 30 31 **Total West** 380 410 398 418 431 445 428 461 449 471 474 503 485 485 501 502 505 494 South 563 563 563 563 563 563 563 563 669 669 669 669 669 669 669 669 669 669 Other 63 65 66 65 65 67 67 67 68 68 1,037 1,210 Total U.S. 1.006 1.025 1.046 1.059 1,056 1.090 1.184 1.206 1,240 1,222 1.221 1.238 1,239 1,242 1,230 Estimated North American Inventories (million board feet) 2010 2011 Region MAY JUL <u>AUG</u> SEP OCT NOV DEC JAN FEB MAR <u>APR</u> MAY JUN **AUG** SEP OCT JUN JUL Coast 599 604 575 582 574 581 581 563 578 613 662 645 605 616 610 611 596 570 447 Inland 386 404 405 397 412 420 427 444 443 451 460 456 418 387 407 419 429 154 164 161 168 179 174 157 174 185 187 186 186 179 Cal. Redwood 169 180 187 190 186 1,197 **Total West** 1.138 1.172 1.141 1.147 1.156 1.187 1.181 1.238 1.308 1.291 1.208 1.189 1,203 1.210 1.297 1.297 1.297 1.297 1.297 1.297 1.297 1.297 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 1.359 South Other 156 157 156 157 156 158 159 158 158 162 166 164 160 159 160 160 159 Total U.S 2.591 2.626 2.595 2.601 2.610 2.636 2.643 2.636 2.695 2.759 2.833 2.815 2.727 2,707 2.722 2,729 2,715 British Columbia 1.034 1.042 1.034 1.026 1.102 1.077 1.234 1.231 1.231 1.136 1.135 1.139 1.178 1.053 1.065 1.136 1.207 1.115 Prairies & Eastern Canada 1,522 1,506 1,416 1,482 1,471 1,517 1,574 1,548 1,481 1,610 1,659 1,739 1,727 1,665 1,579 1,547 1,576 1,552 2.459 2.497 2.582 2.970 2.801 2.694 2.682 2.715 **Total Canada** 2.574 2.541 2.516 2.676 2,625 2.617 2.844 2.867 2.958 2,730