

## **BAROMETER**

For the week ending: February 18, 2012

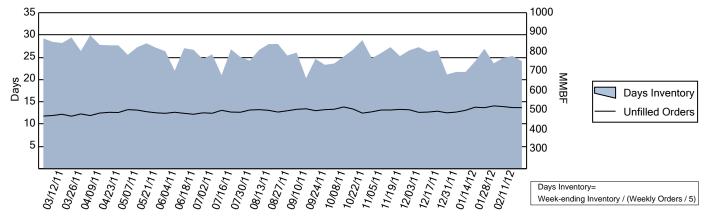
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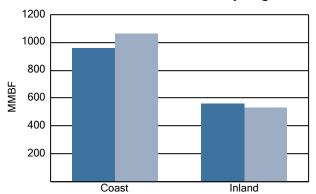




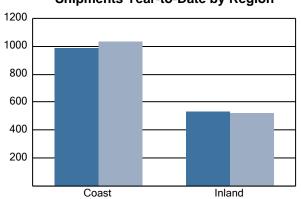
2012

2011

## **Production Year-to-Date by Region**



## Shipments Year-to-Date by Region



| MBF                    | Reporting Week La |        | Last W    |        | 2 weeks ago |        | 3 weeks ago |        | Year-to-Date Footage |           |         |
|------------------------|-------------------|--------|-----------|--------|-------------|--------|-------------|--------|----------------------|-----------|---------|
|                        | Footage           | % Inv. | Footage   | % Inv. | Footage     | % Inv. | Footage     | % Inv. | Current Year         | Last Year | % Diff. |
| Western                |                   |        |           |        |             |        |             |        |                      |           |         |
| Production             | 236,973           | 21.5%  | 221,697   | 20.2%  | 215,555     | 19.6%  | 223,072     | 20.1%  | 1,522,558            | 1,596,662 | -4.6%   |
| Orders                 | 228,618           | 20.7%  | 216,762   | 19.8%  | 221,123     | 20.1%  | 234,294     | 21.1%  | 1,540,279            | 1,571,089 | -2.0%   |
| Shipments              | 228,851           | 20.7%  | 225,101   | 20.5%  | 224,658     | 20.4%  | 224,916     | 20.3%  | 1,520,808            | 1,556,248 | -2.3%   |
| <b>Unfilled Orders</b> | 513,273           | 46.5%  | 513,506   | 46.9%  | 518,706     | 47.2%  | 522,241     | 47.1%  | 513,273              | 483,030   | 6.3%    |
| Inventories            | 1,103,601         | -      | 1,095,480 | -      | 1,098,884   | -      | 1,107,987   | -      | 1,103,601            | 1,216,564 | -9.3%   |
| Coast                  |                   |        |           |        |             |        |             |        |                      |           |         |
| Production             | 151,339           | 23.4%  | 140,726   | 21.9%  | 131,888     | 20.4%  | 140,819     | 21.4%  | 961,787              | 1,064,688 | -9.7%   |
| Orders                 | 149,770           | 23.1%  | 140,619   | 21.9%  | 138,486     | 21.5%  | 157,176     | 23.9%  | 998,081              | 1,040,080 | -4.0%   |
| Shipments              | 146,216           | 22.6%  | 143,972   | 22.4%  | 143,907     | 22.3%  | 147,598     | 22.5%  | 986,615              | 1,033,824 | -4.6%   |
| <b>Unfilled Orders</b> | 269,325           | 41.6%  | 265,771   | 41.4%  | 269,125     | 41.7%  | 274,546     | 41.8%  | 269,325              | 281,520   | -4.3%   |
| Inventories            | 647,156           | -      | 642,034   | -      | 645,280     | -      | 657,299     | -      | 647,156              | 765,925   | -15.5%  |
| Inland                 |                   |        |           |        |             |        |             |        |                      |           |         |
| Production             | 85,634            | 18.8%  | 80,971    | 17.9%  | 83,667      | 18.4%  | 82,253      | 18.3%  | 560,771              | 531,974   | 5.4%    |
| Orders                 | 78,848            | 17.3%  | 76,143    | 16.8%  | 82,637      | 18.2%  | 77,118      | 17.1%  | 542,198              | 531,009   | 2.1%    |
| Shipments              | 82,635            | 18.1%  | 81,129    | 17.9%  | 80,751      | 17.8%  | 77,318      | 17.2%  | 534,193              | 522,424   | 2.3%    |
| <b>Unfilled Orders</b> | 243,948           | 53.4%  | 247,735   | 54.6%  | 249,581     | 55.0%  | 247,695     | 55.0%  | 243,948              | 201,510   | 21.1%   |
| Inventories            | 456,445           | -      | 453,446   | -      | 453,604     | -      | 450,688     | -      | 456,445              | 450,639   | 1.3%    |

Reporting mills represent approximately one-half of all Western Region lumber production. Coast Region includes the areas west of the Cascade Range in WA and OR, and the north coast counties of CA. Inland Region includes the areas east from the Cascade and California ranges to the Great Plains, and from Canada to Mexico. Information contained in this report may not be published, reprinted or transmitted without the expressed written permission of Western Wood Products Association.