



# Western LUMBER FACTS

March 2022  
Issued: May 12th, 2022

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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year	3 months YTD			% Chg							
Production	2021	2022	2021	% Chg	Mar-22	Feb-22	Mar-21	M to M	Y to Y	1st Qtr 22	1st Qtr 21	% Chg
Coast	9,016	2,316	2,309	0.3%	866	725	832	19.5%	4.2%	2,316	2,309	0.3%
Inland	4,806	1,166	1,285	-9.2%	438	367	470	19.4%	-6.7%	1,166	1,285	-9.2%
Cal. Coast	726	150	198	-24.2%	53	46	72	15.2%	-26.0%	150	198	-24.2%
Western Total	14,548	3,633	3,793	-4.2%	1,357	1,138	1,373	19.3%	-1.1%	3,633	3,793	-4.2%

## Shipments

Coast	8,992	2,196	2,239	-1.9%	816	695	820	17.4%	-0.5%	2,196	2,239	-1.9%
Inland	4,760	1,203	1,250	-3.8%	429	378	469	13.6%	-8.6%	1,203	1,250	-3.8%
Cal. Coast	714	159	193	-17.6%	63	51	72	24.0%	-12.6%	159	193	-17.6%
Western Total	14,466	3,558	3,682	-3.4%	1,308	1,123	1,361	16.4%	-3.9%	3,558	3,682	-3.4%

## New Orders

Coast	8,989	2,247	2,246	0.1%	848	712	828	19.1%	2.5%	2,247	2,246	0.1%
Inland	4,782	1,160	1,271	-8.8%	395	378	483	4.6%	-18.3%	1,160	1,271	-8.8%
Cal. Coast	714	160	194	-17.6%	63	50	72	25.0%	-12.0%	160	194	-17.6%
Western Total	14,485	3,567	3,710	-3.9%	1,306	1,140	1,383	14.5%	-5.5%	3,567	3,710	-3.9%

## Unfilled Orders

	Dec-21	Mar-22	Mar-21	% Chg
Coast	234	285	243	17.2%
Inland	239	196	239	-17.8%
Cal. Coast	32	33	33	-1.0%
Western Total	506	514	515	-0.2%

## Orders vs. Production

	Mar-22	Feb-22	Mar-21
Coast	97.9%	98.3%	99.6%
Inland	90.2%	102.9%	102.9%
Cal. Coast	118.6%	109.2%	99.7%
Western Total	96.2%	100.2%	100.7%

## Shipments vs. Inventory

	Mar-22	Mar-21
Coast	120.6%	136.0%
Inland	86.0%	89.6%
Cal. Coast	65.6%	73.4%
Western Total	102.9%	111.1%

## Inventories

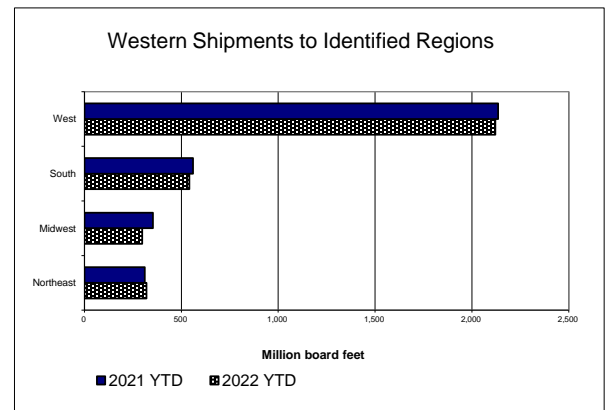
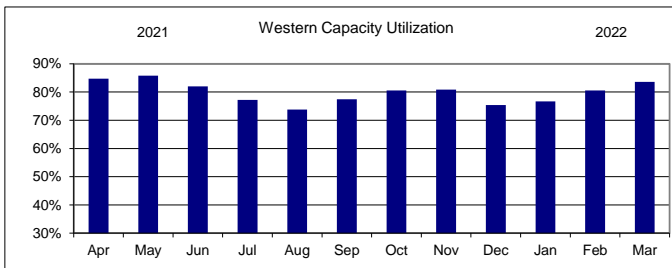
	Dec-21	Mar-22	Mar-21	% Chg
Coast	557	677	603	12.2%
Inland	535	499	524	-4.8%
Cal. Coast	104	96	98	-2.1%
Western Total	1,196	1,271	1,225	3.8%

## Unfilled vs. Inventory

	Mar-22	Mar-21
Coast	42.1%	40.4%
Inland	39.4%	45.6%
Cal. Coast	34.1%	33.8%
Western Total	40.5%	42.1%

## Production as Percent of Practical Capacity

	2021	2022	2021	Mar-22	Feb-22	Mar-21
Coast	84%	85%	86%	88%	85%	85%
Inland	76%	74%	82%	78%	75%	82%
Cal. Coast	84%	68%	92%	67%	67%	91%
Western Total	81%	80%	85%	84%	81%	84%



## Shipments to Identified Markets

### Coast Region by Rail & Truck

	2021	2022	2021	% Chg	Mar-22	Feb-22	Mar-21	M to M	Y to Y
Northeast	897	244	238	2.3%	92	76	88	20.8%	4.1%
Midwest	722	155	179	-13.6%	58	44	64	31.1%	-9.3%
South	1,581	348	363	-4.3%	136	108	129	25.4%	5.2%
West	5,502	1,402	1,393	0.6%	513	451	518	13.9%	-1.1%
Total	8,702	2,148	2,173	-1.2%	799	679	800	17.6%	-0.1%

### Inland Region by Rail & Truck

Northeast	298	77	74	4.2%	28	23	28	20.0%	-0.8%
Midwest	609	143	173	-17.5%	46	50	68	-7.0%	-32.3%
South	724	194	197	-1.4%	69	60	66	15.9%	5.2%
West	2,841	718	742	-3.2%	260	222	283	17.3%	-8.1%
Total	4,471	1,132	1,186	-4.5%	403	354	445	13.8%	-9.4%

Source: Western Wood Products Association

**Lumber, Average Prices by Species**

	Full Year	3 months YTD			% Chg				
	<u>2021</u>	<u>2022</u>	<u>2021</u>	<u>% Chg</u>	<u>Mar-22</u>	<u>Feb-22</u>	<u>Mar-21</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Region</b>									
Douglas Fir, Dry	\$906.15	\$1,193.11	\$986.07	21.0%	\$1,299.17	\$1,216.26	\$1,076.19	6.8%	20.7%
Douglas Fir, Green	\$742.96	\$928.43	\$801.50	15.8%	\$1,023.26	\$933.17	\$845.18	9.7%	21.1%
Douglas Fir, All	\$821.98	\$1,052.70	\$891.87	18.0%	\$1,154.74	\$1,061.55	\$961.17	8.8%	20.1%
Hem-Fir, Dry	\$803.58	\$1,091.03	\$904.02	20.7%	\$1,232.10	\$1,106.64	\$1,020.54	11.3%	20.7%
Hem-Fir, Green	\$770.83	\$921.98	\$779.52	18.3%	\$1,076.55	\$930.66	\$869.80	15.7%	23.8%
Hem-Fir, All	\$801.48	\$1,077.76	\$893.58	20.6%	\$1,220.84	\$1,091.54	\$1,008.54	11.8%	21.0%
<b>Inland Region</b>									
Ponderosa Pine	\$1,074.02	\$1,041.19	\$1,007.23	3.4%	\$1,127.36	\$1,028.59	\$1,070.53	9.6%	5.3%
Douglas Fir & Larch-Dry	\$941.61	\$1,250.93	\$1,031.57	21.3%	\$1,354.19	\$1,264.48	\$1,111.35	7.1%	21.9%
Douglas Fir & Larch Green	\$803.01	\$910.01	\$848.45	7.3%	\$1,036.67	\$902.23	\$888.81	14.9%	16.6%
White Fir	\$848.35	\$1,153.79	\$945.73	22.0%	\$1,255.81	\$1,149.99	\$1,033.33	9.2%	21.5%
Englemann Spruce	\$824.93	\$990.62	\$868.79	14.0%	\$1,069.69	\$976.96	\$960.53	9.5%	11.4%
Western Red Cedar	\$1,669.09	\$1,694.05	\$1,540.18	10.0%	\$1,781.81	\$1,769.47	\$1,665.68	0.7%	7.0%
Whitewoods	\$829.49	\$1,115.76	\$871.55	28.0%	\$1,231.48	\$1,138.56	\$984.43	8.2%	25.1%

**Lumber, Invoice-based Average Prices for Selected Products**

	Full Year	3 months YTD			% Chg				
\$/MBF	<u>2021</u>	<u>2022</u>	<u>2021</u>	<u>% Chg</u>	<u>Mar-22</u>	<u>Feb-22</u>	<u>Mar-21</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$757.67	\$1,055.68	\$872.19	21.0%	\$1,083.09	\$1,050.29	\$931.80	3.1%	16.2%
2x4 Stud Stand & Btr (8')	\$829.39	\$1,036.93	\$894.64	15.9%	\$1,064.47	\$1,029.13	\$979.66	3.4%	8.7%
2x10 No. 2 & Btr R/L	\$799.07	\$983.36	\$887.74	10.8%	\$1,099.29	\$978.94	\$908.46	12.3%	21.0%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$810.64	\$1,045.97	\$866.78	20.7%	NA	\$1,067.60	\$996.94	NA	NA
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$874.05	\$1,244.35	\$938.68	32.6%	\$1,371.12	\$1,254.76	\$1,057.27	9.3%	29.7%
<b>White Woods</b>									
2x4 Stud (8')	\$925.69	\$1,317.57	\$989.44	33.2%	\$1,477.80	\$1,292.85	\$1,090.63	14.3%	35.5%
2x6 Stud (8')	\$734.34	NA	\$760.91	NA	NA	NA	\$805.91	NA	NA
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,880.67	\$2,478.07	\$1,386.29	78.8%	\$2,617.88	\$2,443.30	\$1,480.80	7.1%	76.8%
5/4 No. 2 Shop R/W	\$1,363.47	\$1,749.95	\$1,120.82	56.1%	\$1,688.91	\$1,818.33	\$1,175.12	-7.1%	43.7%
5/4 No. 3 Shop R/W	\$1,287.80	\$1,624.80	\$996.61	63.0%	\$1,623.95	\$1,669.99	\$1,071.27	-2.8%	51.6%
1x6 No. 2 & Btr Corn R/L	\$1,136.75	\$898.38	\$1,327.23	-32.3%	\$1,000.54	\$886.31	\$1,340.36	12.9%	-25.4%