

Western LUMBER FACTS

November 2019 Issued: January 3rd, 2020

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Western Softwood Lumber Industry Activity (million board
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	Full Year	11 m	onths YTD		•			% Chg				
Production	<u>2018</u>	2019	2018	% Chg	Nov-19	Oct-19	Nov-18	M to M	Y to Y	3rd Qtr 19	3rd Qtr 18	% Chg
Coast	9,018	8,194	8,378	-2.2%	680	807	696	-15.8%	-2.3%	2,200	2,231	-1.4%
Inland	4,891	4,429	4,547	-2.6%	370	446	359	-17.1%	3.0%	1,221	1,226	-0.4%
Cal. Coast	509	581	465	24.8%	46	57	47	-19.2%	-2.8%	161	138	17.2%
Western Total	14,419	13,203	13,390	-1.4%	1,096	1,311	1,103	-16.4%	-0.6%	3,582	3,595	-0.3%
Shipments												
Coast	8,973	8,229	8,334	-1.3%	669	802	740	-16.6%	-9.6%	2,225	2,208	0.8%
Inland	4,839	4,456	4,514	-1.3%	363	432	381	-16.0%	-4.8%	1,223	1,202	1.7%
Cal. Coast	462	584	424	37.6%	48	60	48	-20.2%	1.1%	169	118	43.9%
Western Total	14,274	13,268	13,272	0.0%	1,080	1,295	1,169	-16.6%	-7.6%	3,617	3,527	2.5%
New Orders												
Coast	8,990	8,181	8,347	-2.0%	678	807	738	-16.0%	-8.1%	2,217	2,246	-1.3%
Inland	4,801	4,444	4,475	-0.7%	354	439	377	-19.3%	-6.1%	1,212	1,171	3.5%
Cal. Coast	457	584	419	39.5%	48	61	48	-21.5%	-0.9%	169	115	47.4%
Western Total	14,248	13,209	13,240	-0.2%	1,080	1,307	1,163	-17.4%	-7.2%	3,598	3,532	1.9%

Unfilled Orders	Dec-18	Nov-19	Nov-18	% Chg
Coast	280	233	276	-15.7%
Inland	194	184	193	-4.6%
Cal. Coast	30	31	30	2.0%
Western Total	505	448	499	-10.3%

Nov-19	Oct-19	Nov-18
99.7%	99.9%	106.0%
95.8%	98.4%	105.0%
103.2%	106.1%	101.2%
98.5%	99.7%	105.5%

Orders vs. Production

Shipme	nts vs. Inventory
Nov-19	Nov-18
118.7%	123.7%
67.8%	70.2%
37.4%	37.9%
87.9%	92 2%

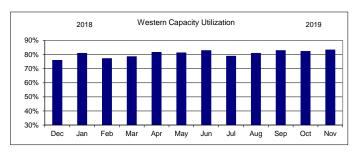
Inventories	Dec-18	Nov-19	Nov-18	% Chg
Coast	599	563	598	-5.8%
Inland	563	536	543	-1.4%
Cal. Coast	131	129	126	2.6%
Western Total	1,293	1.228	1.267	-3.1%

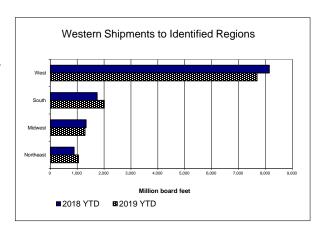
Unfilled vs. Inventory					
Nov-19	Nov-18				
41.3%	46.2%				
34.4%	35.6%				

23.9%

Production as Percent of Practical Capacity

	11 months YTD								
	<u>2018</u>	<u>2019</u>	<u>2018</u>	Nov-19	Oct-19	Nov-18			
Coast	81%	83%	81%	86%	84%	79%			
Inland	79%	78%	80%	80%	80%	74%			
Cal. Coast	79%	83%	78%	81%	83%	88%			
Western Total	80%	81%	81%	83%	82%	77%			





23.8%

36.5%

Shipments to Identified Markets

Coast Region by Rail & Truck		11 mg	onths YTD					% Chg		
	<u>2018</u>	<u>2019</u>	<u>2018</u>	% Chg	Nov-19	Oct-19	Nov-18	M to M	Y to Y	
Northeast	714	790	665	18.9%	68	79	64	-14.7%	5.5%	
Midwest	779	704	724	-2.8%	57	72	67	-20.6%	-14.7%	
South	1,195	1,294	1,096	18.1%	103	134	110	-23.0%	-6.5%	
West	5,868	5,086	5,458	-6.8%	414	486	467	-14.9%	-11.4%	
Total	8,556	7,874	7,943	-0.9%	641	771	708	-16.8%	-9.4%	
Inland Region by	/ Rail & Truck									
Northeast	236	257	222	15.5%	22	23	22	-3.6%	-0.2%	
Midwest	660	589	612	-3.8%	42	52	56	-19.7%	-24.4%	
South	698	716	649	10.2%	56	73	50	-23.7%	11.4%	
West	2,873	2,602	2,683	-3.0%	219	258	225	-15.0%	-2.8%	
Total	4,467	4,163	4,167	-0.1%	339	406	353	-16.5%	-4.0%	

Source: Western Wood Products Association

Lumber, Average Prices by Specie	:5								
	Full Year	11 months	s YTD					% Chg	J
Coast Region	2018	2019	2018	% Chg	Nov-19	Oct-19	Nov-18	M to M	Y to Y
Douglas Fir, Dry	\$467.88	\$378.49	\$477.33	-20.7%	\$405.49	\$399.61	\$340.32	1.5%	19.1%
Douglas Fir, Green	\$474.24	\$370.88	\$482.86	-23.2%	\$408.33	\$408.63	\$335.79	-0.1%	21.6%
Douglas Fir, All	\$471.35	\$374.67	\$480.36	-22.0%	\$406.95	\$404.06	\$337.95	0.7%	20.4%
Hem-Fir, Dry	\$427.61	\$349.01	\$436.21	-20.0%	\$370.48	\$364.56	\$301.17	1.6%	23.0%
Hem-Fir, Green	\$482.57	\$408.55	\$489.16	-16.5%	\$414.93	\$412.26	\$380.66	0.6%	9.0%
Hem-Fir, All	\$431.90	\$353.86	\$440.37	-19.6%	\$374.69	\$367.32	\$305.93	2.0%	22.5%
Inland Region									
Ponderosa Pine	\$600.55	\$567.47	\$601.08	-5.6%	\$534.82	\$555.99	\$596.81	-3.8%	-10.4%
Douglas Fir & Larch-Dry	\$521.00	\$435.20	\$528.92	-17.7%	\$468.37	\$462.10	\$401.48	1.4%	16.7%
Douglas Fir & Larch Green	\$562.97	\$441.42	\$569.60	-22.5%	\$481.89	\$481.95	\$445.12	0.0%	8.3%
White Fir	\$476.06	\$397.70	\$484.40	-17.9%	\$404.86	\$403.65	\$347.26	0.3%	16.6%
Englemann Spruce	\$506.71	\$427.26	\$506.40	-15.6%	\$362.80	\$362.07	\$570.62	0.2%	-36.4%
Western Red Cedar	\$1,053.84	\$953.22	\$1,059.26	-10.0%	\$937.91	\$957.09	\$898.63	-2.0%	4.4%
Whitewoods	\$460.68	\$370.59	\$467.86	-20.8%	\$343.93	\$357.50	\$368.42	-3.8%	-6.6%
Lumber, Invoice-based Average P	rices for Select	ted Products							
	Full Year	11 months	S YTD					% Chg]
\$/MBF	2018	2019	<u>2018</u>	% Cha	Nov-19	Oct-19	Nov-18	M to M	Y to Y
Coast Douglas Fir (Green)					<u> </u>	<u> </u>	<u></u>	<u> </u>	
2 x4 Stand & Btr R/L	\$497.97	\$357.89	\$506.69	-29.4%	\$442.27	\$434.95	\$305.41	1.7%	44.8%
2x4 Stud Stand & Btr (8')	\$498.22	\$376.26	\$510.55	-26.3%	\$429.04	\$419.88	\$340.51	2.2%	26.0%
2x10 No. 2 & Btr R/L	\$487.63	\$413.61	\$497.64	-16.9%	\$526.75	\$499.61	\$329.30	5.4%	60.0%
Coast Hem-fir (Dry)									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$449.72	\$385.39	\$460.54	-16.3%	\$409.54	\$400.23	\$316.05	2.3%	29.6%
Inland Douglas Fir-Larch (Dry)									
2x4 Stud (8')	\$476.16	\$364.73	\$482.00	-24.3%	\$367.65	\$353.18	NA	4.1%	NA
2x10 No. 2 & Btr R/L	\$519.23	\$455.91	\$526.43	-13.4%	\$512.11	\$511.34	\$410.59	0.2%	24.7%
2X10 NO. 2 & Bit N/L	ψ519.25	ψ433.31	ψ320.43	-13.470	ψ312.11	ψ511.54	ψ410.59	0.270	24.7 /0
White Woods									
2x4 Stud (8')	\$471.88	\$368.94	\$479.25	-23.0%	\$362.09	\$352.82	\$364.97	2.6%	-0.8%
2x6 Stud (8')	\$417.59	\$342.36	\$419.52	-18.4%	\$350.80	\$342.77	\$328.70	2.3%	6.7%
Ponderosa Pine (Dry)									
5/4 Moulding & Btr R/W	\$1,246.77	\$1,171.17	\$1,245.50	-6.0%	\$1,137.96	\$1,172.88	\$1,266.05	-3.0%	-10.1%
5/4 No. 2 Shop R/W	\$844.71	\$761.34	\$844.14	-9.8%	\$735.63	\$758.60	\$845.79	-3.0%	-13.0%
5/4 No. 3 Shop R/W	\$688.03	\$536.84	\$688.22	-22.0%	\$463.89	\$534.43	\$684.82	-13.2%	-32.3%
1x6 No. 2 & Btr Com R/L	\$605.54	\$695.05	\$600.87	15.7%	\$656.54	\$704.54	\$669.59	-6.8%	-1.9%