



# Western LUMBER FACTS

March 2020  
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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year		3 months YTD						% Chg			
	2019	2020	2019	% Chg	Mar-20	Feb-20	Mar-19	M to M	Y to Y	1st Qtr 20	1st Qtr 19	% Chg
<b>Production</b>												
Coast	8,898	2,244	2,219	1.1%	770	715	731	7.7%	5.4%	2,244	2,219	1.1%
Inland	4,810	1,233	1,192	3.4%	410	384	397	6.7%	3.2%	1,233	1,192	3.4%
Cal. Coast	628	147	152	-3.3%	47	52	54	-8.4%	-12.4%	147	152	-3.3%
Western Total	14,335	3,623	3,564	1.7%	1,227	1,151	1,182	6.7%	3.8%	3,623	3,564	1.7%

## Shipments

Coast	8,903	2,239	2,183	2.6%	765	715	759	7.0%	0.8%	2,239	2,183	2.6%
Inland	4,819	1,235	1,146	7.8%	405	398	372	1.9%	8.9%	1,235	1,146	7.8%
Cal. Coast	632	160	140	14.7%	55	52	51	6.6%	7.5%	160	140	14.7%
Western Total	14,353	3,635	3,469	4.8%	1,225	1,164	1,182	5.3%	3.6%	3,635	3,469	4.8%

## New Orders

Coast	8,859	2,247	2,148	4.6%	779	699	742	11.4%	5.0%	2,247	2,148	4.6%
Inland	4,828	1,212	1,144	5.9%	388	376	376	3.2%	3.3%	1,212	1,144	5.9%
Cal. Coast	632	162	140	15.3%	56	52	51	6.2%	9.3%	162	140	15.3%
Western Total	14,319	3,620	3,432	5.5%	1,223	1,128	1,168	8.4%	4.6%	3,620	3,432	5.5%

## Unfilled Orders

	Dec-19	Mar-20	Mar-19	% Chg
Coast	236	244	245	-0.4%
Inland	205	182	195	-6.7%
Cal. Coast	31	32	31	4.3%
Western Total	473	457	470	-2.7%

## Orders vs. Production

	Mar-20	Feb-20	Mar-19
Coast	101.1%	97.8%	101.5%
Inland	94.7%	97.9%	94.6%
Cal. Coast	117.3%	101.2%	94.0%
Western Total	99.6%	98.0%	98.8%

## Shipments vs. Inventory

	Mar-20	Mar-19
Coast	128.0%	119.6%
Inland	73.5%	61.1%
Cal. Coast	47.9%	35.5%
Western Total	96.9%	85.2%

## Inventories

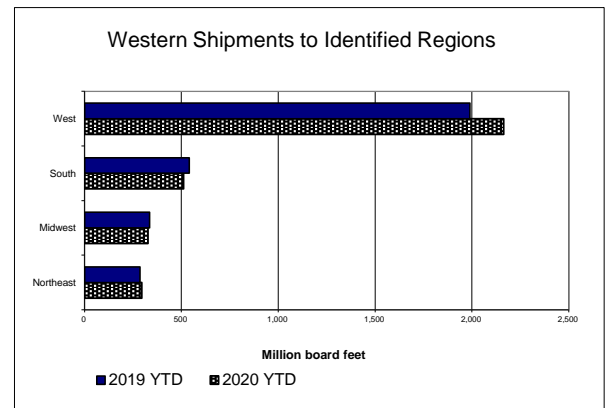
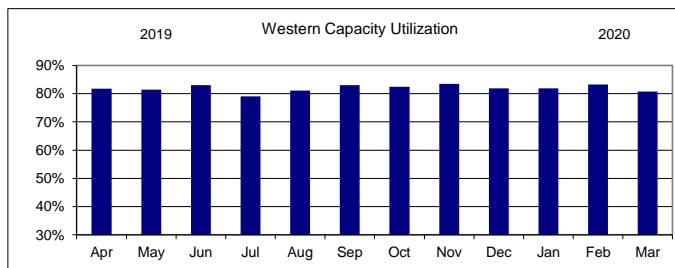
	Dec-19	Mar-20	Mar-19	% Chg
Coast	593	598	635	-5.8%
Inland	554	551	609	-9.5%
Cal. Coast	128	115	144	-20.2%
Western Total	1,275	1,264	1,388	-8.9%

## Unfilled vs. Inventory

	Mar-20	Mar-19
Coast	40.8%	38.6%
Inland	32.9%	32.0%
Cal. Coast	27.8%	21.2%
Western Total	36.2%	33.9%

## Production as Percent of Practical Capacity

	3 months YTD					
	2019	2020	2019	Mar-20	Feb-20	Mar-19
Coast	83%	84%	80%	84%	86%	79%
Inland	78%	79%	78%	77%	79%	78%
Cal. Coast	82%	76%	80%	72%	86%	86%
Western Total	81%	82%	79%	81%	83%	79%



## Shipments to Identified Markets

### Coast Region by Rail & Truck

Coast Region by Rail & Truck		3 months YTD				% Chg			
	2019	2020	2019	% Chg	Mar-20	Feb-20	Mar-19	M to M	Y to Y
Northeast	849	229	219	4.4%	88	76	79	16.0%	11.0%
Midwest	770	186	181	2.5%	59	62	57	-3.6%	3.8%
South	1,418	322	346	-6.8%	96	104	125	-7.4%	-23.2%
West	5,490	1,411	1,339	5.4%	494	443	466	11.4%	5.9%
Total	8,527	2,148	2,085	3.0%	737	684	728	7.7%	1.3%

### Inland Region by Rail & Truck

Northeast	278	67	67	0.6%	21	24	25	-13.8%	-16.8%
Midwest	637	142	156	-8.6%	43	47	46	-6.6%	-5.8%
South	776	190	195	-2.7%	69	55	68	25.7%	1.4%
West	2,812	753	650	15.8%	248	244	209	1.6%	18.5%
Total	4,503	1,152	1,067	7.9%	381	369	348	3.1%	9.4%

Source: Western Wood Products Association

**Lumber, Average Prices by Species**

	Full Year	3 months YTD			% Chg				
<b>Coast Region</b>	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>% Chg</u>	<u>Mar-20</u>	<u>Feb-20</u>	<u>Mar-19</u>	<u>M to M</u>	<u>Y to Y</u>
Douglas Fir, Dry	\$379.91	\$446.18	\$369.80	20.7%	\$475.99	\$448.88	\$376.95	6.0%	26.3%
Douglas Fir, Green	\$375.09	\$443.12	\$335.01	32.3%	\$471.29	\$440.44	\$348.22	7.0%	35.3%
Douglas Fir, All	\$377.49	\$444.57	\$352.25	26.2%	\$473.52	\$444.52	\$362.98	6.5%	30.5%
Hem-Fir, Dry	\$350.24	\$390.09	\$336.07	16.1%	\$412.70	\$392.61	\$357.05	5.1%	15.6%
Hem-Fir, Green	\$409.68	\$431.42	\$401.22	7.5%	\$454.03	\$410.45	\$407.01	10.6%	11.6%
Hem-Fir, All	\$355.06	\$393.27	\$342.27	14.9%	\$415.94	\$394.04	\$361.97	5.6%	14.9%
<b>Inland Region</b>									
Ponderosa Pine	\$565.72	\$519.29	\$578.70	-10.3%	\$524.96	\$511.95	\$578.72	2.5%	-9.3%
Douglas Fir & Larch-Dry	\$438.69	\$503.84	\$423.56	19.0%	\$534.15	\$505.47	\$436.01	5.7%	22.5%
Douglas Fir & Larch Green	\$444.06	\$509.84	\$399.46	27.6%	\$528.45	\$508.60	\$388.12	3.9%	36.2%
White Fir	\$398.77	\$424.44	\$390.47	8.7%	\$448.77	\$423.72	\$404.73	5.9%	10.9%
Englemann Spruce	\$421.66	\$386.91	\$496.39	-22.1%	\$386.86	\$373.22	\$461.93	3.7%	-16.3%
Western Red Cedar	\$951.58	\$929.30	\$964.66	-3.7%	\$909.72	\$977.59	\$948.98	-6.9%	-4.1%
Whitewoods	\$369.22	\$387.06	\$387.36	-0.1%	\$410.84	\$390.98	\$401.64	5.1%	2.3%

**Lumber, Invoice-based Average Prices for Selected Products**

	Full Year	3 months YTD			% Chg				
<b>\$/MBF</b>	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>% Chg</u>	<u>Mar-20</u>	<u>Feb-20</u>	<u>Mar-19</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$364.82	\$484.55	\$303.97	59.4%	\$541.68	\$465.87	\$321.33	16.3%	68.6%
2x4 Stud Stand & Btr (8')	\$379.41	\$476.37	\$332.46	43.3%	\$519.75	\$470.75	\$347.67	10.4%	49.5%
2x10 No. 2 & Btr R/L	\$424.68	\$557.89	\$328.23	70.0%	\$566.27	\$556.73	\$334.76	1.7%	69.2%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	NA	NA	NA	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$386.30	\$412.21	\$374.66	10.0%	\$438.27	\$413.61	\$397.09	6.0%	10.4%
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	\$365.42	\$454.65	\$383.29	18.6%	\$512.78	\$453.40	\$390.56	13.1%	31.3%
2x10 No. 2 & Btr R/L	\$462.36	\$557.92	\$436.84	27.7%	\$582.70	\$555.30	\$449.73	4.9%	29.6%
<b>White Woods</b>									
2x4 Stud (8')	\$368.81	\$447.81	\$379.01	18.2%	\$488.43	\$473.66	\$390.00	3.1%	25.2%
2x6 Stud (8')	\$344.34	\$385.65	\$346.89	11.2%	\$419.63	\$386.78	\$351.02	8.5%	19.5%
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,169.39	\$1,171.12	\$1,239.56	-5.5%	NA	\$1,178.43	\$1,220.54	NA	NA
5/4 No. 2 Shop R/W	\$758.68	\$734.96	\$844.01	-12.9%	\$760.80	\$711.31	\$842.77	7.0%	-9.7%
5/4 No. 3 Shop R/W	\$530.32	\$500.39	\$629.77	-20.5%	\$529.11	\$473.33	\$566.20	11.8%	-6.6%
1x6 No. 2 & Btr Corn R/L	\$691.21	\$566.81	\$676.52	-16.2%	\$540.94	\$562.22	\$669.67	-3.8%	-19.2%