



# Western LUMBER FACTS

June 2011  
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WESTERN WOOD PRODUCTS ASSOCIATION

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## Western Softwood Lumber Industry Activity (million board feet)

	Full Year	6 months YTD						% Chg				
	2010	2011	2010	% Chg	Jun-11	May-11	Jun-10	M to M	Y to Y	2nd Qtr 11	2nd Qtr 10	% Chg
<b>Production</b>												
Coast	6,922	3,820	3,572	6.9%	682	614	547	11.2%	24.7%	1,895	1,814	4.5%
Inland	3,766	1,941	1,856	4.6%	323	282	311	14.7%	3.9%	934	903	3.4%
Cal RW	448	227	202	12.7%	37	31	45	19.6%	-17.7%	109	123	-11.6%
Western Total	11,137	5,989	5,630	6.4%	1,042	926	903	12.5%	15.4%	2,938	2,840	3.5%

## Shipments

Coast	6,866	3,751	3,479	7.8%	661	650	543	1.7%	21.8%	1,928	1,762	9.4%
Inland	3,741	2,003	1,871	7.0%	356	323	293	10.0%	21.6%	1,015	926	9.6%
Cal RW	433	215	196	9.6%	35	36	34	-2.4%	2.3%	109	112	-2.2%
Western Total	11,041	5,969	5,547	7.6%	1,052	1,009	870	4.2%	21.0%	3,053	2,800	9.0%

## New Orders

Coast	6,898	3,748	3,481	7.7%	657	635	565	3.5%	16.3%	1,911	1,726	10.7%
Inland	3,808	2,021	1,910	5.8%	356	321	302	10.7%	17.6%	1,039	902	15.2%
Cal RW	420	215	199	7.9%	38	35	32	7.2%	18.6%	111	104	7.1%
Western Total	11,126	5,983	5,590	7.0%	1,050	991	899	6.0%	16.8%	3,062	2,732	12.1%

## Unfilled Orders

	Dec-10	Jun-11	Jun-10	% Chg
Coast	236	239	197	21.2%
Inland	191	212	163	29.9%
Cal RW	33	34	49	-31.2%
Western Total	461	485	410	18.4%

## Orders vs. Production

	Jun-11	May-11	Jun-10
Coast	96.3%	103.5%	103.2%
Inland	110.1%	114.1%	97.3%
Cal RW	101.2%	112.9%	70.2%
Western Total	100.8%	107.0%	99.6%

## Shipments vs. Inventory

	Jun-11	Jun-10
Coast	105.3%	89.9%
Inland	93.1%	72.5%
Cal RW	18.9%	21.0%
Western Total	87.9%	74.2%

## Inventories

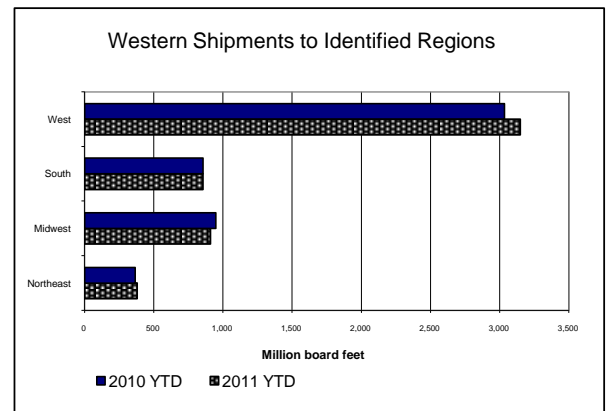
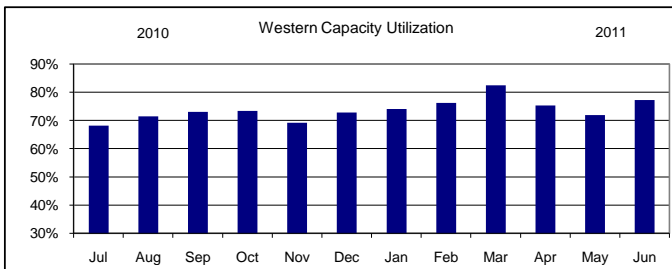
	Dec-10	Jun-11	Jun-10	% Chg
Coast	563	627	604	3.9%
Inland	444	382	404	-5.2%
Cal RW	174	187	164	13.6%
Western Total	1,181	1,196	1,172	2.1%

## Unfilled vs. Inventory

	Jun-11	Jun-10
Coast	38.1%	32.7%
Inland	55.4%	40.5%
Cal RW	18.1%	29.9%
Western Total	40.5%	35.0%

## Production as Percent of Practical Capacity

		6 months YTD					
	2010	2011	2010	Jun-11	May-11	Jun-10	
Coast	73%	80%	75%	83%	79%	66%	
Inland	69%	71%	67%	69%	63%	65%	
Cal RW	68%	65%	61%	62%	54%	79%	
Western Total	72%	76%	72%	77%	72%	67%	



## Shipments to Identified Markets

### Coast Region by Rail & Truck

	2010	2011	2010	% Chg	Jun-11	May-11	Jun-10	M to M	Y to Y
Northeast	561	265	262	1.2%	42	47	51	-12.4%	-18.1%
Midwest	1,097	473	523	-9.6%	70	72	83	-2.9%	-15.4%
South	1,115	507	595	-14.8%	79	71	72	12.6%	9.9%
West	3,888	2,100	1,998	5.1%	369	350	317	5.5%	16.6%
Total	6,660	3,345	3,378	-1.0%	560	540	523	3.7%	7.2%

### Inland Region by Rail & Truck

Northeast	229	115	103	12.2%	22	20	21	7.7%	3.5%
Midwest	864	438	426	2.7%	73	69	60	5.0%	21.9%
South	524	349	261	34.0%	45	50	30	-8.6%	50.3%
West	2,031	1,049	1,038	1.1%	209	176	174	18.2%	19.6%
Total	3,647	1,951	1,827	6.8%	348	316	285	10.4%	22.1%

Source: Western Wood Products Association

**Lumber, Average Prices by Species**

	Full Year	6 months YTD			% Chg				
	<u>2010</u>	<u>2011</u>	<u>2010</u>	<u>% Chg</u>	<u>Jun-11</u>	<u>May-11</u>	<u>Jun-10</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Region</b>									
Douglas Fir, Dry	\$295.31	\$314.95	\$308.08	2.2%	\$313.47	\$304.77	\$291.29	2.9%	7.6%
Douglas Fir, Green	\$263.22	\$277.84	\$268.03	3.7%	\$263.87	\$260.52	\$273.16	1.3%	-3.4%
Douglas Fir, All	\$277.45	\$293.28	\$285.55	2.7%	\$283.76	\$278.32	\$281.39	2.0%	0.8%
Hem-Fir, Dry	\$266.00	\$277.34	\$282.79	-1.9%	\$268.08	\$264.12	\$265.07	1.5%	1.1%
Hem-Fir, Green	\$307.08	\$265.55	\$314.30	-15.5%	\$244.51	\$244.15	\$319.71	0.1%	-23.5%
Hem-Fir, All	\$268.64	\$275.60	\$284.51	-3.1%	\$264.43	\$260.21	\$268.64	1.6%	-1.6%
<b>Inland Region</b>									
Ponderosa Pine	\$475.18	\$462.16	\$491.56	-6.0%	\$462.97	\$469.77	\$509.71	-1.4%	-9.2%
Douglas Fir & Larch-Dry	\$312.60	\$327.15	\$315.42	3.7%	\$320.39	\$317.12	\$309.19	1.0%	3.6%
Douglas Fir & Larch Green	\$322.07	\$340.24	\$0.00	NA	\$336.82	\$330.77	NA	1.8%	NA
White Fir	\$287.98	\$294.11	\$299.19	-1.7%	\$288.06	\$280.19	\$287.94	2.8%	0.0%
Englemann Spruce	\$328.03	\$356.09	\$342.13	4.1%	\$332.02	\$344.78	\$325.56	-3.7%	2.0%
Western Red Cedar	\$646.14	\$642.65	\$665.09	-3.4%	\$627.55	\$641.80	\$650.77	-2.2%	-3.6%
Whitewoods	\$279.28	\$301.80	\$286.86	5.2%	\$299.90	\$278.49	\$285.14	7.7%	5.2%

**Lumber, Invoice-based Average Prices for Selected Products**

	Full Year	6 months YTD			% Chg				
\$/MBF	<u>2010</u>	<u>2011</u>	<u>2010</u>	<u>% Chg</u>	<u>Jun-11</u>	<u>May-11</u>	<u>Jun-10</u>	<u>M to M</u>	<u>Y to Y</u>
<b>Coast Douglas Fir (Green)</b>									
2 x4 Stand & Btr R/L	\$232.87	\$275.09	\$249.89	10.1%	\$264.12	\$267.66	\$233.25	-1.3%	13.2%
2x4 Stud Stand & Btr (8')	\$243.44	\$290.83	\$257.20	13.1%	\$287.72	\$275.62	\$237.11	4.4%	21.3%
2x10 No. 2 & Btr R/L	\$279.94	\$303.28	\$268.99	12.7%	\$276.92	\$281.52	\$288.10	-1.6%	-3.9%
<b>Coast Hem-fir (Dry)</b>									
2x4 Stand & Btr R/L	\$275.33	NA	\$281.20	NA	NA	NA	NA	NA	NA
2x10 No. 2 & Btr R/L	\$301.77	\$294.49	\$309.61	-4.9%	\$279.36	\$275.82	\$315.89	1.3%	-11.6%
<b>Inland Douglas Fir-Larch (Dry)</b>									
2x4 Stud (8')	\$288.23	\$295.27	\$321.59	-8.2%	\$283.45	\$281.64	\$286.84	0.6%	-1.2%
2x10 No. 2 & Btr R/L	\$316.49	\$312.28	\$318.56	-2.0%	\$312.14	\$287.31	\$309.00	8.6%	1.0%
<b>White Woods</b>									
2x4 Stud (8')	\$281.87	\$293.83	\$303.23	-3.1%	\$285.22	\$284.20	\$270.67	0.4%	5.4%
2x6 Stud (8')	\$285.93	\$291.67	\$305.38	-4.5%	\$259.92	\$270.91	\$292.63	-4.1%	-11.2%
<b>Ponderosa Pine (Dry)</b>									
5/4 Moulding & Btr R/W	\$1,194.51	\$1,301.93	\$1,163.92	11.9%	\$1,355.37	NA	NA	NA	NA
5/4 No. 2 Shop R/W	\$721.71	\$740.99	\$743.82	-0.4%	\$753.64	\$753.75	\$750.63	0.0%	0.4%
5/4 No. 3 Shop R/W	\$597.84	\$537.73	\$629.19	-14.5%	\$560.73	\$535.49	\$641.74	4.7%	-12.6%
1x6 No. 2 & Btr Corn R/L	\$481.52	\$489.64	\$467.56	4.7%	\$425.53	\$450.30	\$509.49	-5.5%	-16.5%