

# Hi Contact Name,

Please review the settings of your Exclusive Private Sale event scheduled for 07/31/14. We are excited to be a part of Williamson Chrysler's marketing strategy and look forward to a successful sales event with your team!

Your Advantage Invite settings are below. This information will be sent to our design team so they can create a unique invite design and call to action for each group of invitees. Your Account Manager at EPS will also receive a copy of this document and verify that all settings are correct.

If you selected to include Conquest mailers or Upgrader mailers, EPS will contact you to discuss the details & options for these.

#### **Exclusive Private Sale Event Details**

Event Start Date: 07/31/14

Event End Date: 08/28/14

Advertising Options: EPS Advantage

Lead Mining Presets: Advanced Options

Vechicle Purchase Date Range: From 1 To 6 Years Ago

Total Lead Count: 89

#### **Lead Group - 1**

Report Type: Vehicle Out of Warranty

Report Description: No options necessary for this report. Running this will pull out all records that have no warranty on their vehicle. Our invites will focus on the pain points of not having any warranty on a vehicle and the benefits of buying a new one from your dealership during your Private Sale event. Note: We do not recommend using this as the

first report you run.

# **Report Settings**

: no basicwarranty 6months powertrain

Lead Count: 0

# Lead Group - 2

Report Type: Vehicle Class

Report Description: This report will allow you to separate your customer leads based on one or more vehicle classes. By targeting an individual vehicle class we can send them mailers and invites that match the current type of vehicle they drive - for example, if you target Trucks, we can send invites with images of your current truck line-up, or of a particular truck model you have many of on your lot. Choose the class(es) you would like to target from the list. When choosing more than 1, hold 'ctrl' while you select. We suggest not picking more than 3 for a report.

# **Report Settings**

Report Settings Field: small cars, crossovers, trucks, vans

Lead Count: 0

## Lead Group - 3

Report Type: Fuel Type

Report Description: This report will allow you to separate your customer leads based on the Fuel Type of the vehicle they last purchased. Choose the Fuel Type(s) you would like to target from the list. When choosing more than 1, hold 'ctrl' while you select. Note: If you would like to separate your entire list based on all Fuel Types please select "Fuel Type" from our pre-configured list.

#### **Report Settings**

Gas: full size cars, mid size cars, small cars, suvs, crossovers, trucks

Lead Count: 3

## Lead Group - 4

Report Type: Used vs. New Vehicle Purchase

Report Description: Once a new car buyer, forever a new car buyer. Don't waste your efforts on trying to sell used cars to people that only buy new and vice versa. As an

additional option you can apply an additional filter based on vehicle class and get a list specific to New Truck Purchasers for example.

# **Report Settings**

: full size cars, mid size cars, small cars, suvs, crossovers, trucks, vans

Lead Count: 3

## Lead Group - 5

Report Type: Vehicle Class

Report Description: This report will allow you to separate your customer leads based on one or more vehicle classes. By targeting an individual vehicle class we can send them mailers and invites that match the current type of vehicle they drive - for example, if you target Trucks, we can send invites with images of your current truck line-up, or of a particular truck model you have many of on your lot. Choose the class(es) you would like to target from the list. When choosing more than 1, hold 'ctrl' while you select. We suggest not picking more than 3 for a report.

## **Report Settings**

Report Settings Field: full size cars, mid size cars, small cars, suvs, crossovers, trucks, vans

Lead Count: 83

### **Exclusive Private Sale Invite Details**

Invite Size: Standard Invite

Invite Cost: \$1340.00

### **Exclusive Private Sale Price Details**

Show Fees	\$3000.00
Invite Cost	\$1340.00
Versioning	\$0
AutoPen	\$0
Insert - Cardstock	\$0
Insert - Paperstock	\$0
Variable Imaging	\$0
Coloured envelopes	\$0
Total Event Cost	\$4340.00