

# **Financial Statements and Independent Auditor's Report**

## **EPAM Systems LLC**

31 December 2021



# Contents

Independent auditor's report	3
Statement of financial position	5
Statement of profit or loss and other comprehensive income	6
Statement of changes in equity	7
Statement of cash flows	8
Notes to the financial statements	9

# Independent auditor's report

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To the shareholders of EPAM Systems LLC

## *Opinion*

We have audited the financial statements of EPAM Systems LLC (the “Company”), which comprise the statement of financial position as of 31 December 2021, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as of 31 December 2021, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (“IFRSs”).

## *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (“ISAs”). Our responsibilities under those standards are further described in the *Auditor’s Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants’ Code of Ethics for Professional Accountants (the “IESBA Code”) together with the ethical requirements that are relevant to our audit of the financial statements in the Republic of Armenia, and we have fulfilled our other ethical responsibilities in accordance with those ethical requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## *Other Matter*

The financial statements of the Company for the year ended 31 December 2020 were not audited.

## *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company’s financial reporting process.

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Armen Hovhannisyan  
Chief Executive Officer

Lilit Arabajyan, FCCA  
Engagement Partner

30 June 2022



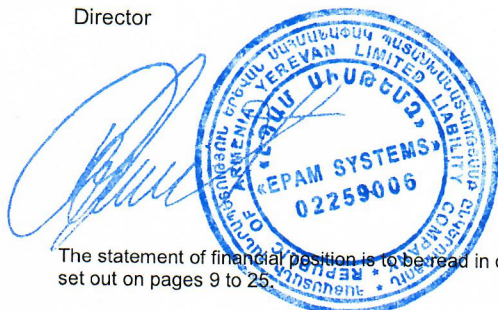
# Statement of financial position

In thousand drams	Note	As of 31 December 2021	As of 31 December 2020
<b>Assets</b>			
<i>Non-current assets</i>			
Property and equipment	4	433,729	249,973
Right-of use assets	5	131,482	270,706
Intangible assets		11,073	13,949
Deferred income tax assets	6	96,089	48,178
		<u>672,373</u>	<u>582,806</u>
<i>Current assets</i>			
Trade and other receivables	7	1,237,450	544,069
Bank balances		471,669	373,583
		<u>1,709,119</u>	<u>917,652</u>
<b>Total assets</b>		<u><u>2,381,492</u></u>	<u><u>1,500,458</u></u>
<b>Equity and liabilities</b>			
<i>Capital and reserves</i>			
Charter capital	8	40,749	40,749
Accumulated profit		1,334,337	708,967
		<u>1,375,086</u>	<u>749,716</u>
<i>Non-current liabilities</i>			
Non-current lease liabilities	9	-	114,354
		<u>-</u>	<u>114,354</u>
<i>Current liabilities</i>			
Current portion of lease liabilities	9	168,006	189,193
Trade and other payables	10	695,505	392,168
Current income tax liabilities		142,895	55,027
		<u>1,006,406</u>	<u>636,388</u>
<b>Total equity and liabilities</b>		<u><u>2,381,492</u></u>	<u><u>1,500,458</u></u>

The financial statements were approved on 30 June 2022 by:

Benyamin Gyurjyan  
Director

Sona Ghahramanyan  
Chief Accountant



The statement of financial position is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 9 to 25.

# Statement of profit or loss and other comprehensive income

In thousand drams	Note	Year ended 31 December 2021	Year ended 31 December 2020
Revenue	11	6,710,985	3,618,243
Other income		5,540	1,672
		<u>6,716,525</u>	<u>3,619,915</u>
Employee benefits	12	(5,083,471)	(2,804,572)
Depreciation and amortization expense		(587,850)	(249,265)
Other expenses	13	(173,856)	(146,419)
Results from operating activities		<u>871,348</u>	<u>419,659</u>
Finance income		132	75
Finance costs		(18,037)	(30,218)
Foreign currency translations gain/(loss), net	14	(63,123)	35,080
Profit before income tax		<u>790,320</u>	<u>424,596</u>
Income tax expense	15	(164,950)	(83,421)
Profit for the year		<u>625,370</u>	<u>341,175</u>
Other comprehensive income		-	-
Total comprehensive income for the year		<u>625,370</u>	<u>341,175</u>

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 9 to 25.

# Statement of changes in equity

In thousand drams	Charter capital	Accumulated profit	Total
as of 1 January 2020	40,749	367,792	408,541
Profit for the year	-	341,175	341,175
Total comprehensive income for the year	-	341,175	341,175
as of 31 December 2020	40,749	708,967	749,716
Profit for the year	-	625,370	625,370
Total comprehensive income for the year	-	625,370	625,370
as of 31 December 2021	40,749	1,334,337	1,375,086

The statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 9 to 25.

# Statement of cash flows

In thousand drams	Year ended 31 December 2021	Year ended 31 December 2020
Cash flows from operating activities		
Profit for the year	625,370	341,175
<i>Adjustments for:</i>		
Depreciation and amortization	587,806	249,163
Finance cost	18,037	30,218
Income tax expense	164,950	83,421
Finance income	(132)	(75)
Foreign exchange (gain)/loss, net	63,123	(35,080)
<i>Operating profit before working capital changes</i>	<u>1,459,154</u>	<u>668,822</u>
Change in trade and other receivables	(760,920)	(127,636)
Change in trade and other payables	309,549	88,007
<i>Cash generated from operations</i>	<u>1,007,783</u>	<u>629,193</u>
Interest paid	-	(2,213)
Income tax paid	(124,993)	(68,657)
<i>Net cash from operating activities</i>	<u>882,790</u>	<u>558,323</u>
Cash flows from investing activities		
Acquisition of property and equipment and intangible assets	(596,641)	(120,455)
Interest income received	132	75
<i>Net cash used in investing activities</i>	<u>(596,509)</u>	<u>(120,380)</u>
Cash flows from financing activities		
Repayment of loans and borrowings	-	(129,500)
Lease obligation paid	(186,399)	(113,013)
<i>Net cash used in financing activities</i>	<u>(186,399)</u>	<u>(242,513)</u>
Net increase in bank balances	99,882	195,430
Foreign exchange effect on cash	(1,796)	32,058
Bank balances at the beginning of the year	373,583	146,095
Bank balances at the end of the year	<u>471,669</u>	<u>373,583</u>

The statement of cash flows is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 9 to 25.



# Notes to the financial statements

## 1 Nature of operations and general information

EPAM Systems LLC (the “Company”) was established under the laws of the Republic of Armenia on 4 March 2014. The registration number of the Company is 48900379.

The Company is specialized in data processing and software implementation services. The Company is one of the largest IT companies in Armenia. The first engineering hub opened in 2014 in Yerevan and the second in Gyumri.

The Company is controlled by EPAM Systems (Cyprus) Limited, which owns 99.9% shares. EPAM Systems (Cyprus) Limited is incorporated and operates under the laws of Cyprus, with principal place of business at Digeni Akrita, 45 Pamporidis Building 1070, Nicosia Cyprus. The company’s registration number is HE 188906.

The ultimate parent of the Company is EPAM Systems, Inc, which is incorporated in United States of America, State of Delaware with registered office at 41 University Drive, Newtown (PA). EPAM Systems, Inc is a global provider of digital platform engineering and software development services to many of the world’s leading organizations located around the world, primarily in North America, Europe, and Asia.

These financial statements are consolidated by EPAM Systems, Inc, which is listed on the New York Stock Exchange under the ticker symbol “EPAM”.

The average number of employees of the Company during 2021 was 350 employees (2020: 188 employees).

The Company’s legal address is: 41/5 Arshakunyats street, floor 1, Yerevan, Armenia.

## 2 Basis of preparation

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”) as issued by the International Accounting Standards Board (“IASB”). They have been prepared under the assumption that the Company operates on a going concern basis.

### 2.2 Basis of measurement

The financial statements have been prepared on an accruals basis and under the historical cost convention with the exception of certain financial instruments that are stated at present discounted value of future cash flows.

### 2.3 Functional and presentation currency

The national currency of Armenia is the Armenian dram (“dram”), which is the Company’s functional currency, since this currency best reflects the economic substance of the underlying events and transactions of the Company.

These financial statements are presented in Armenian drams (unless otherwise stated), since management believes that this currency is more useful for the users of these financial statements. All financial information presented in Armenian drams has been rounded to the nearest thousand.

### 2.4 Use of estimates and judgment

The preparation of financial statements in conformity with IFRSs requires management to make critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities at the

date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 16 to the financial statements. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates and the original estimates and assumptions will be modified as appropriate in the year in which circumstances change.

## 2.5 Adoption of new and revised standards

In the current year the Company has adopted all of the new and revised Standards and Interpretations issued by the International Accounting Standards Board (the "IASB") and International Financial Reporting Interpretations Committee (the "IFRIC") of the IASB that are relevant to its operations and effective for annual reporting periods beginning on 1 January 2021.

The nature and the effect of these changes are disclosed below.

### New and revised standards and interpretations that are effective for annual periods beginning on or after 1 January 2021

New standards and amendments described below and applied for the first time in 2021 did not have any impact on the annual financial statements of the Company:

Standard	Title of Standard or Interpretation
Various	<i>Interest Rate Benchmark Reform Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 16, IFRS 4, IFRS 7)</i>

### Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Company

At the date of authorization of these financial statements, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the Company.

Management anticipates that all of the relevant pronouncements will be adopted in the Company's accounting policies for the first period beginning on or after the effective date of the pronouncement.

Management does not anticipate a material impact on the Company's financial statements from these Standards and Amendments, they are presented below:

Standard	Title of Standard or Interpretation	Effective for reporting periods beginning on or after
IFRS 16	<i>COVID-19 Rent Related Concessions beyond 30 June 2021</i>	1 April 2021
IFRS 3	<i>References to the conceptual framework (Amendments to IFRS 3)</i>	1 January 2022
IAS 16	<i>Proceeds before intended use (Amendments to IAS 16)</i>	1 January 2022
IAS 37	<i>Onerous contracts – costs of fulfilling a contract (Amendments to IAS 37)</i>	1 January 2022
IFRS 1, IFRS 9, IAS 41, IFRS 16	<i>Annual improvements to IFRS Standards 2018-2020 cycle (Amendments to IFRS 1, IFRS 9, IAS 41, IFRS 16)</i>	1 January 2022
IFRS 17	<i>Insurance contracts</i>	1 January 2023
IFRS 4	<i>Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4)</i>	1 January 2023

<i>IFRS 17</i>	<i>Initial application of IFRS 17 and IFRS 9 – Comparative information (Amendment to IFRS 17)</i>	<i>1 January 2023</i>
<i>IAS 1</i>	<i>Classification of liabilities as current or non-current (Amendment to IAS 1)</i>	<i>1 January 2023</i>
<i>IAS 12</i>	<i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)</i>	<i>1 January 2023</i>

## 3 Significant accounting policies

### 3.1 Foreign currencies

In preparing the financial statements, transactions in currencies other than the functional currency are recorded at the rates of exchange defined by the Central Bank of Armenia prevailing on the dates of the transactions. At each reporting date, monetary items denominated in foreign currencies are retranslated at the rates defined by the Central Bank of Armenia prevailing on the reporting date, which is 480.14 drams for 1 US dollar and 542.61 drams for 1 euro as of 31 December 2021 (31 December 2020: 522.59 drams for 1 US dollar and 641.11 drams for 1 euro). Non-monetary items are not retranslated and are measured at historic cost (translated using the exchange rates at the transaction date), except for non-monetary items carried at fair value that are denominated in foreign currencies which are retranslated at the rates prevailing on the date when the fair value was determined.

Exchange differences arising on the settlement and retranslation of monetary items, are included in profit or loss for the period.

### 3.2 Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses. Cost comprises purchase price including import duties and non-refundable purchase taxes and other directly attributable costs. When an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

Expenditure to replace a component of an item of property and equipment that is accounted for separately is capitalized with the carrying amount of the component being written off. Other subsequent expenditure is capitalized if future economic benefits will arise from the expenditure. All other expenditure, including repair and maintenance, is recognized in profit or loss as incurred.

Depreciation is charged to profit or loss or is added to the cost of other asset on a straight line basis over the estimated useful lives of the individual assets. Depreciation commences when assets are available for use. The estimated useful lives are as follows:

Computer equipment	- 1 year
Office furniture	- 8 years
Other	- 5 years.

### 3.3 Intangible assets

Intangible assets, which are acquired by the Company and which have finite useful lives, are stated at cost less accumulated amortization and impairment losses.

Amortization is charged to profit or loss on a straight line basis over the estimated useful lives of the intangible assets, which is estimated at 10 years for computer software.

### 3.4 Impairment of property and equipment and intangible assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of net selling price and value in use. If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately.

### 3.5 Leased assets

#### *The Company as a lessee*

The Company makes the use of leasing arrangements principally for the provision of the office space. The Company does not enter into sale and leaseback arrangements. All the leases are negotiated on an individual basis.

The Company assesses whether a contract is or contains a lease at inception of the contract. A lease conveys the right to direct the use and obtain substantially all of the economic benefits of an identified asset for a period of time in exchange for consideration.

Some lease contracts contain both lease and non-lease components. These non-lease components are usually associated with facilities management services at offices. The Company has elected to not separate its leases for offices into lease and non-lease components and instead accounts for these contracts as a single lease component.

#### *Measurement and recognition of leases as a lessee*

At lease commencement date, the Company recognizes a right-of-use asset and a lease liability in its statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Company, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Company depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist.

The Company has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

### 3.6 Financial instruments

#### *Recognition and derecognition*

Financial assets and financial liabilities are recognized when the Company becomes a part to the contractual provisions of the financial instrument.

Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all risks and rewards are transferred.

Financial liabilities are derecognized when they are extinguished, discharged, cancelled or expire.

## *Classification and initial measurement of financial assets*

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with IFRS 15, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

Financial assets, other than those designated and effective as hedging instruments, are classified into the following categories:

- amortized cost
- fair value through profit or loss (FVTPL)
- fair value through other comprehensive income (FVOCI).

The classification is determined by both:

- the Company's business model for managing the financial asset
- the contractual cash flow characteristics of the financial asset.

All income and expenses relating to financial assets that are recognized in profit or loss are presented within finance costs, finance income or other financial items. A summary of the Company's financial assets by category is given in note 17.2.

## *Subsequent measurement of financial assets*

### *Financial assets at amortized cost*

Financial assets are measured at amortized cost if the assets meet the following conditions (and are not designated as FVTPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, these are measured at amortized cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Company's cash and cash equivalents, trade and other receivables fall into this category of financial instruments.

## *Impairment of financial assets*

IFRS 9's impairment requirements use more forward-looking information to recognize expected credit losses – the “expected credit loss (ECL) model”. Instruments within the scope of IFRS 9 requirements included, trade receivables recognized and measured under IFRS 15.

Recognition of credit losses is no longer dependent on the Company first identifying a credit loss event. Instead the Company considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk (“Stage 1”) and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low (“Stage 2”).

“Stage 3” would cover financial assets that have objective evidence of impairment at the reporting date.

“12-month expected credit losses” are recognized for the first category while “lifetime expected credit losses” are recognized for the second category.

Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

#### *Trade and other receivables*

The Company makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance as lifetime expected credit losses. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial instrument.

#### *Classification and measurement of financial liabilities*

The Company's financial liabilities include trade and other payables and lease liabilities. A summary of the Company's financial liabilities by category is given in note 17.2.

#### *Lease obligations*

Lease obligations are recognized initially at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the incremental borrowing rate of the Company. The lease payments include fixed payments, variable payments that depend on index or rate, amounts expected to be paid under residual value guarantee, the exercise price under a purchase option the Company is reasonably certain to exercise as well as early termination fees unless the Company is reasonably certain not to terminate earlier. Variable payments that depend on external factors are expensed as incurred.

Subsequent to initial recognition, lease obligations are stated at amortized cost using effective interest method by:

- increasing the carrying amount to reflect interest on the lease liability;
- reducing the carrying amount to reflect the lease payments made;
- remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments.

Lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option. A corresponding adjustment is made to the carrying amount of the right-of-use assets, or is recorded in profit or loss if the carrying amount of right-of-use asset had been reduced to zero.

#### *Trade and other payables*

Trade and other payables are stated at fair value and subsequently stated at amortized cost.

### **3.7 Equity**

Equity instruments issued by the Company are recorded at the proceeds received.

Charter capital represents the nominal value of shares that have been issued.

Retained earnings include all current and prior period retained profits.

All transactions with owners are recorded separately within equity.

Dividends are recognized as a liability in the period in which they are declared.

### **3.8 Income tax**

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Such deferred tax assets and liabilities are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

### 3.9 Employee benefits

Short-term employee benefits are benefits expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related services and include:

- (a) wages, salaries and bonuses;
- (b) paid annual leaves and paid disability leaves.

When employees render services to the Company during the accounting period, the Company recognizes the undiscounted amount of short-term employee benefits expected to be paid in exchange for that service:

- (a) as a liability (accrued expense), after deducting any amount already paid. If the amount already paid exceeds the undiscounted amount of the benefits, the Company shall recognize that excess as an asset (prepaid expense) to the extent that the prepayment will lead to a reduction in future payments or a cash refund.
- (b) as an expense, unless the amount is included in the cost of an asset.

#### *Paid absences*

The expected cost of short-term employee benefits in the form of paid absences is recognized as follows:

- (a) in the case of accumulating paid absences, when the employees render service that increases their entitlement to future paid absences.
- (b) in the case of non-accumulating paid absences, when the absences occur.

#### *Bonuses*

The expected cost of bonus payments is recognized when and only when the Company has a present legal or constructive obligation to make such payments as a result of past events and a reliable estimate of the obligation can be made.

A present obligation exists when, and only when, the Company has no realistic alternative but to make the payments.

### 3.10 Revenue

The main revenue stream of the Company is the provision of services in the information technology landscape, including information systems analysis, engineering, programming, data processing and other services.

To determine whether to recognize revenue, the Company follows a 5-step process:

1. Identifying the contract with a customer
2. Identifying the performance obligations
3. Determining the transaction price
4. Allocating the transaction price to the performance obligations
5. Recognizing revenue when/as performance obligation(s) are satisfied.



Revenue is recognized over time, when the Company satisfies performance obligations by transferring the promised services to its customers.

The Company recognizes contract liabilities for consideration received in respect of unsatisfied performance obligations and reports these amounts as advances from customers in the statement of financial position. Similarly, if the Company satisfies a performance obligation before it receives the consideration, the Company recognizes either a contract asset or a receivable in its statement of financial position, depending on whether something other than the passage of time is required before the consideration is due.

## 4 Property and equipment

In thousand drams	Computer equipment	Office furniture	Other	Total
<i>Cost</i>				
as of 1 January 2020	310,098	79,257	2,579	391,934
Additions	87,962	3,157	14,643	105,762
as of 31 December 2020	398,060	82,414	17,222	497,696
Additions	566,003	15,478	1,841	583,322
as of 31 December 2021	964,063	97,892	19,063	1,081,018
<i>Accumulated depreciation</i>				
as of 1 January 2020	153,072	12,665	230	165,967
Charge for the year	71,686	8,449	1,621	81,756
as of 31 December 2020	224,758	21,114	1,851	247,723
Charge for the year	388,458	8,934	2,174	399,566
as of 31 December 2021	613,216	30,048	4,025	647,289
<i>Carrying amount</i>				
as of 31 December 2020	173,302	61,300	15,371	249,973
as of 31 December 2021	350,847	67,844	15,038	433,729

## 5 Right-of-use assets

In thousand drams	Office space
<i>Cost</i>	
as of 1 January 2020	516,913
Additions	-
as of 31 December 2020	516,913
Additions	32,821
As of 31 December 2021	549,734
<i>Accumulated depreciation</i>	
as of 1 January 2020	94,510
Charge for the year	151,697
as of 31 December 2020	246,207
Charge for the year	172,045
As of 31 December 2021	418,252



<i>Carrying amount</i>	
as of 31 December 2020	270,706
As of 31 December 2021	131,482

Right-of-use assets include lease of office space. The Company leases offices mainly in “Elite Plaza” at Movses Khorenatsi 15, Yerevan, Armenia. The Company recognized right to use the office spaces, and depreciated them over the lease term, which is from 3 to 7 years. The related obligation is presented under “lease liabilities” at the amount of drams 168,006 thousand (31 December 2020: drams 303,547 thousand).

## 6 Deferred income tax assets

The movement of deferred income taxes is disclosed below:

*In thousand drams*

	2021	2020
Balance at the beginning of year	48,178	36,886
Charged to profit or loss	47,911	11,292
Balance at the end of year	96,089	48,178

Deferred income tax assets are calculated on temporary differences in tax and financial bases of trade and other payables.

## 7 Trade and other receivables

*In thousand drams*

	As of 31 December 2021	As of 31 December 2020
<i>Financial assets</i>		
Trade receivables	1,064,231	457,684
	1,064,231	457,684
<i>Non-financial assets</i>		
Prepaid taxes	156,256	62,842
Other	16,963	23,543
	173,219	86,385
	1,237,450	544,069

All amounts are short-term. The net carrying value of trade receivables is considered a reasonable approximation of fair value.

The average credit period on provision of services is 58 days (2020: 46 days). No interest is charged on trade receivables.

Refer to note 18 (a) for the currencies in which the trade and other receivables are denominated.

Note 18 (b) includes disclosures relating to the credit risk exposures and analysis relating to the allowance for expected credit losses.

## 8 Charter capital

The charter capital of the Company is drams 40,749 thousand and consists of two shares. 99.9% of the capital is owned by EPAM Systems (Cyprus) Limited, a company incorporated and operates under the laws of Cyprus. The remaining 0.1% belongs to EPAM Systems, Inc., a company registered under the laws of the State of Delaware, USA.

## 9 Lease liabilities

Lease liabilities are presented in the statement of financial position as follows:

In thousand drams	As of 31 December 2021	As of 31 December 2020
Current	168,006	189,193
Non-current	-	114,354
	<u>168,006</u>	<u>303,547</u>

Maturity analysis of lease liabilities is disclosed below:

In thousand drams	As of 31 December 2021	As of 31 December 2020
<i>Minimum lease payments, including:</i>		
Less than 1 year	172,607	197,757
From 1 to 5 years	-	127,101
	<u>172,607</u>	<u>324,858</u>
Less amount representing interest	4,601	21,311
<i>Present value of minimum lease payments, including:</i>		
Less than 1 year	168,006	189,193
From 1 to 5 years	-	114,354
	<u>168,006</u>	<u>303,547</u>

## 10 Trade and other payables

In thousand drams	As of 31 December 2021	As of 31 December 2020
Payables to employees	534,638	267,759
Trade payables	36,877	51,489
Taxes and duties payable	123,990	72,920
	<u>695,505</u>	<u>392,168</u>

## 11 Revenue

The revenue of the Company is from the contracts with related entities. The Company operates under cost-plus arrangements which includes the respective costs as defined by contracts plus an arm's-length compensation.

The Company provides services in the information technology landscape, including information systems analysis, engineering, programming, data processing and other services to the entities within EPAM group. The Company generated 93% of revenues from two customers: EPAM Systems, Inc (parent) and EPAM Systems UK (2020: 94%).

In the scope of service provision agreements, the Company receives service fees, consisting of direct and overhead expenses made by the Company multiplied by a profit margin. Direct expenses include employee compensations, expenses for acquisition of materials and other direct expenses. Overhead expenses include rental, utility services and other indirect expenses.

Revenue is recognized on the basis of invoices submitted for each month.

Entire revenue of the Company is recognized over time.

## 12 Employee benefits

In thousand drams	Year ended 31 December 2021	Year ended 31 December 2020
Basic salary	4,589,242	2,556,452
Bonuses and other benefits	438,653	211,394
Insurance costs	55,576	36,726
	<u>5,083,471</u>	<u>2,804,572</u>

## 13 Other expenses

In thousand drams	Year ended 31 December 2021	Year ended 31 December 2020
Entertainment and hospitality	43,616	11,942
Office supplies and utilities	22,769	12,007
Accounting and consulting services	16,188	13,409
Non-refundable taxes	8,770	17,175
Foreign currency conversion costs	42,587	26,903
Other	39,926	64,983
	<u>173,856</u>	<u>146,419</u>

## 14 Foreign currency translations gain/(loss), net

In thousand drams	Year ended 31 December 2021	Year ended 31 December 2020
<i>Financial assets at amortized cost</i>		
Trade and other receivables	(67,539)	21,567
Cash and bank balances	(1,796)	32,058
<i>Financial liabilities at amortized cost</i>		
Trade and other payables	6,212	(11,444)
Borrowings received	-	(7,101)
	<u>(63,123)</u>	<u>35,080</u>

## 15 Income tax expense

In thousand drams	Year ended 31 December 2021	Year ended 31 December 2020
Current tax	212,861	94,713
Deferred tax	(47,911)	(11,292)
	<u>164,950</u>	<u>83,421</u>

Reconciliation of effective tax rate is as follows:

In thousand drams	Year ended 31 December 2021	Effective tax rate (%)	Year ended 31 December 2020	Effective tax rate (%)
Profit before taxation (under IFRSs)	<u>790,320</u>		<u>424,596</u>	
Tax calculated at a tax rate of 18% (2020: 18%)	142,258	18	76,427	18
(Non-taxable)/non-deductible items, net	<u>22,692</u>	<u>3</u>	<u>6,994</u>	<u>2</u>
Income tax expense	<u>164,950</u>	<u>21</u>	<u>83,421</u>	<u>20</u>

## 16 Critical accounting estimates

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates may be different from the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### *Useful lives of property and equipment*

Management has estimated useful lives of the property and equipment. Management believes that estimated useful lives of the property and equipment are not materially different from economical lives of those assets. If actual useful lives of property and equipment are different from estimations, financial statements may be materially different.

### *Right-of-use assets and lease liabilities*

The value of right-of-use assets and lease liabilities is based on management estimates of lease terms as well as an incremental borrowing rate used to discount lease payments. The lease terms correspond to the non-cancellable period of a contract except in cases where the Company is reasonably certain of exercising renewal options. When assessing the lease term, management considers all facts and circumstances that create the economic incentive for the Company to exercise the option to extend the lease, such as the costs to terminate or enter into lease contracts.

Changes in these factors could affect the estimated lease term and the reported value of right-of-use assets and lease liabilities.

### *Recognition of deferred tax assets*

The extent to which deferred tax assets can be recognized is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carry-forwards can be utilized. In addition, significant judgement is required in assessing the impact of any legal or economic limits or uncertainties in tax environment.

## 17 Financial instruments

### 17.1 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition and the basis on which income and expenses are recognized, in respect of each class of financial asset and financial liability are disclosed in note 3.6.

### 17.2 Categories of financial instruments

The carrying amounts of financial assets and financial liabilities in each category are as follows:

#### *Financial assets*

In thousand drams

#### *Amortized cost*

Trade and other receivables  
Bank balances

	As of 31 December 2021	As of 31 December 2020
Trade and other receivables	1,064,231	457,684
Bank balances	471,669	373,583
	<u>1,535,900</u>	<u>831,267</u>

## Financial liabilities

In thousand drams

	As of 31 December 2021	As of 31 December 2020
<i>Amortized cost</i>		
Lease liabilities	168,006	303,547
Trade and other payables	571,515	319,248
	<u>739,521</u>	<u>622,795</u>

## 18 Financial risk management

The Company is exposed to various risks in relation to financial instruments. The main types of risks are market risk, credit risk and liquidity risk.

### Financial risk factors

#### a) Market risk

The Company is exposed to market risk through its use of financial instruments and specifically to currency risk, which result from its operating activities.

#### Foreign currency risk

The Company undertakes certain transactions denominated in foreign currencies. Hence, exposures to exchange rate fluctuations arise.

Most of the Company's transactions are carried out in Armenian drams. Exposures to currency exchange rates arise from the Company's sales, which are primarily denominated in US dollars.

Foreign currency denominated financial assets and liabilities which expose the Company to currency risk are disclosed below. The amounts shown are those reported to key management translated into Armenian drams at the closing rate:

Item

As of 31 December 2021

US dollar

#### Financial assets

Trade and other receivables	1,064,231
Bank balances	453,536
Net position	<u>1,517,767</u>

Item

As of 31 December 2020

US dollar

Euro

#### Financial assets

Trade and other receivables	457,684	-
Bank balances	330,877	-
	<u>788,561</u>	<u>-</u>

#### Financial liabilities

Trade and other payables	-	42,046
Net position	<u>788,561</u>	<u>(42,046)</u>

The following table details the Company's sensitivity to a 15% (2020: 15%) increase and decrease in dram against US dollar. 15% represents management's assessment of the possible change in foreign

exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 15% change in foreign currency rates.

If Armenian dram had strengthened against US dollar by 15% then this would have had the following impact:

In thousand drams	US dollar impact	
	2021	2020
Profit or loss	227,665	118,284

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Company's exposure to currency risk.

## b) Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company is exposed to credit risk from financial assets, including bank balances and trade and other receivables.

The maximum exposure to credit risk is represented by the carrying amounts of the following financial instruments:

In thousand drams	As of 31 December 2021	As of 31 December 2020
<i>Financial assets at carrying amounts</i>		
Trade and other receivables	1,064,231	457,684
Bank balances	471,669	373,583
	<u>1,535,900</u>	<u>831,267</u>

As of the reporting date there is a significant concentration of credit risk on trade receivables. The Company has two major debtors EPAM Systems, Inc and EPAM Systems UK at the total amount of drams 906,973 thousand (as of 31 December 2020: drams 260,600 thousand). Year end balances represent amounts due for November and December of 2021. Management of the Company performed analysis of expected credit losses in respect of the receivables and concluded that credit risk is negligible in relation to these amounts based on the following:

- audited financial statements of debtors for the year ended 31 December 2021 show sufficient available liquid assets and cash inflows from operating activities which significantly exceeds required cash resources to repay the debt;
- debtors had no difficulties with liquidity as of the date of authorization of these financial statements;
- there never been any defaults or delays in payments by the customers.

Based on the above analysis the management concluded that there is no need to record allowances for expected credit losses in relation to these amounts.

Management believes that there is no credit risk related to bank balances, since those are due from reputable financial institutions.

## c) Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its obligations.

The Company's policy is to run a prudent liquidity management policy by means of holding sufficient cash and bank balances, as well as highly liquid assets for making all operational and debt service related payments when those become due.

The following table details the Company's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The table has been drawn up based on the undiscounted cash

flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

2021	Trade and other payables	Lease liability	Total
Weighted average effective interest rate		8.31%	
Less than 6 months	571,515	86,303	657,818
6 months to 1 year	-	86,303	86,303
	<u>571,515</u>	<u>172,606</u>	<u>744,121</u>
2020	Trade and other payables	Lease liability	Total
Weighted average effective interest rate		8.39%	
Less than 6 months	319,248	98,878	418,126
6 months to 1 year	-	98,878	98,878
1-5 years	-	127,101	127,101
	<u>319,248</u>	<u>324,857</u>	<u>644,105</u>

The Company considers expected cash flows from financial assets in assessing and managing liquidity risk, particularly its cash resources and trade receivables. The Company's cash resources and trade receivables significantly exceed the current cash outflow requirements. Cash flows from trade and other receivables are all contractually due within 1 month.

## 19 Capital risk management

The Company manages its capital to ensure that it will be able to continue as a going concern and provide adequate return to stakeholders.

The capital structure of the Company consists of equity comprising issued capital and accumulated profits.

Management assesses the Company's capital requirements in order to maintain an efficient overall financing structure while avoiding excessive leverage. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

## 20 Contingencies

### 20.1 Insurance

The Armenian insurance industry is in its development stage and many forms of insurance protection common in other parts of the world are not yet generally available in Armenia. The Company does not have full coverage for its business interruption, or third party liability in respect of property or environmental damage arising from accidents on the Company property or relating to the Company operations. Until the Company obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets or environmental damage could have a materially adverse effect on the Company's operations and financial position.

### 20.2 Taxes

The taxation system in Armenia is characterized by frequently changing legislation, which sometimes needs interpretations. Often differing interpretations exist among various taxation authorities and jurisdictions. Taxes are subject to review and investigations by tax authorities, which are enabled by law to impose fines and penalties.

These facts may create tax risks in Armenia substantially more than in other developed countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation. However, the relevant authorities may have differing interpretations and the effects could be significant.

## 21 Reconciliation of liabilities arising from financing activities

The changes in the Company's liabilities arising from financing activities can be classified as follows:

In thousand drams	Lease liabilities
as of 1 January 2021	303,547
<i>Cash-flows</i>	
Repayments	(186,399)
<i>Non-cash</i>	
Addition	32,821
Interest accrual	18,037
as of 31 December 2021	168,006

In thousand drams	Lease liabilities	Bank loans
as of 1 January 2020	388,555	122,399
<i>Cash-flows</i>		
Repayments	(113,013)	(129,500)
Interest paid	-	(2,213)
<i>Non-cash</i>		
Interest accrual	28,005	2,213
Foreign exchange gain/loss	-	7,101
as of 31 December 2020	303,547	-

## 22 Related parties

The Company's related parties include its participants, entities under common control and key management as described below.

### 22.1 Control relationships

The Company is controlled by EPAM Systems (Cyprus) Limited, which owns 99.9% of the Company's shares. The ultimate parent of the Company is EPAM Systems, Inc, which is incorporated in United States of America and listed on the New York Stock Exchange under the ticker symbol "EPAM".

### 22.2 Transactions with related parties

During the reporting year the Company had the following transactions with the related parties and as of the reporting date had the following outstanding balances.

In thousand drams	Year ended 31 December 2021	Year ended 31 December 2020
<i>Transactions</i>		
<i>Parent</i>		
Provision of services	4,385,857	3,311,804
<i>Entities under common control</i>		
Provision of services	2,325,128	306,440



<i>Key management</i>		
Salaries and bonuses	873	873
<i>In thousand drams</i>		
	As of 31	As of 31
Outstanding balances	December 2021	December 2020
<hr/>		
<i>Parent</i>		
Trade and other receivables	469,998	235,646
<i>Entities under common control</i>		
Trade and other receivables	594,233	222,038
Trade and other payables	-	42,046