

MEM ERP Online Portal

1. INTERNAL:

- Monitoring
- Service delivery
- What need to be deliver on time
- Records of what has been given

1.1. USERS

- 1.1.a. Sales
- 1.1.b. Operations
- 1.1.c. Accountant
- 1.1.d. Director

1.1.a. Sales:

- How much work being done.
- Leads / Strategies - Current & Future
- LOI
- Agreement
 - Agreement synopsis
 - Deliverables

1.1.b. Operations

- LOI
- Agreement
 - Agreement synopsis
 - Deliverables
 - Implementation date
 - Activities
- Academics
- Training
- Marketing
- SOP-s
- Book order & delivery status - on request

1.1.c. Accountant

- Calculation of Royalty & Franchisee Fee
- Invoice generation & maintaining data
- Payment received status
- Bank ledger
- Dues from school to MEM
- Cash on hand (Bannking)

1.1.d. Director

- One paper home page with no scrolling
- Lead status
- New Admission + Current Strength
- Royalty + Franchisee Fee (Overdue)
- Deliverable activities
- Bank Statements

Royalty Calculation:

$$[(\text{Sum of Royalty Fee Heads class-wise}) \times (\text{Total number of students per class}) \times (\text{Royalty \%})] + (\text{Service Tax as applicable})$$

where, Royalty Fee Heads are like Admission Fee, Tuition Fee etc.

2. EXTERNAL:

Educomp school's complete web module - Admission module.
Easy to use
Sharing data with MEM

2.1. USER-s

Schools director
Principle
School Accountant
FOE - Front Office Executive

Admission report
Student strength
 Data of students
 Data of parents
Link customer request to RM & flag offs done
 - integration of "issue tracker" application

3. EXTRA FEATURES:

SMS / Email / Quotes
Birthday greetings

Additional software:

CRM
HRM
Vendor Management
Online registration