



AWS Partner: Accreditations

Office Hour

September 2022



AWS Partner Training

Accreditations

Pre-requisites provide a basic understanding of the AWS Cloud, key services, and core business value propositions

Continuing Education

Keep up to date with the latest products, services, and solutions from AWS experts

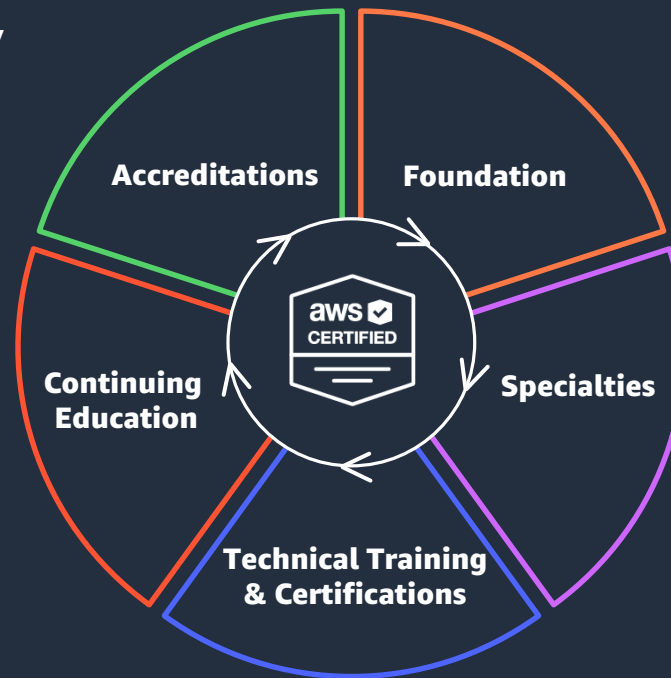
- PartnerCast webinars
- On-demand Digital Learning
- Events (re:Invent, Summits, AWSome Days, and more)

Foundation

Knowledge of AWS solutions utilizing case studies and role play

Specialties

Honing skills within knowledge areas for Business, Technical, and Professional Services audiences



Technical Training & Certifications

Validate technical skills and expertise with an industry-recognized credential to differentiate your business and accelerate your career



Accreditations

[AWS Partner : Sales Accreditation \(Business\)](#)

- AWS Business Benefits
- Business Value of the Cloud
- Common Customer Objections to Cloud Adoption
- Best Practices to Co-Sell with AWS Sales Teams

[AWS Partner: Accreditation \(Technical\)](#)

- AWS cloud computing
- Global infrastructure
- Services
- Solutions
- Migration
- Security

[AWS Partner: Cloud Economics Accreditation](#)

- Cost savings
- Data center economics
- Cloud Value Framework
- Cloud financial management
- Migration Portfolio Assessment (MPA) tool

Accreditations also counts towards APN Tier Knowledge requirements.

AWS Partner Learning Paths

Whether your role is in business or technical, use the [AWS Partner Learning paths](#) to get skilled on AWS.



AWS Business Professional

Gain a basic understanding of AWS services and core business value propositions.

[Explore](#)



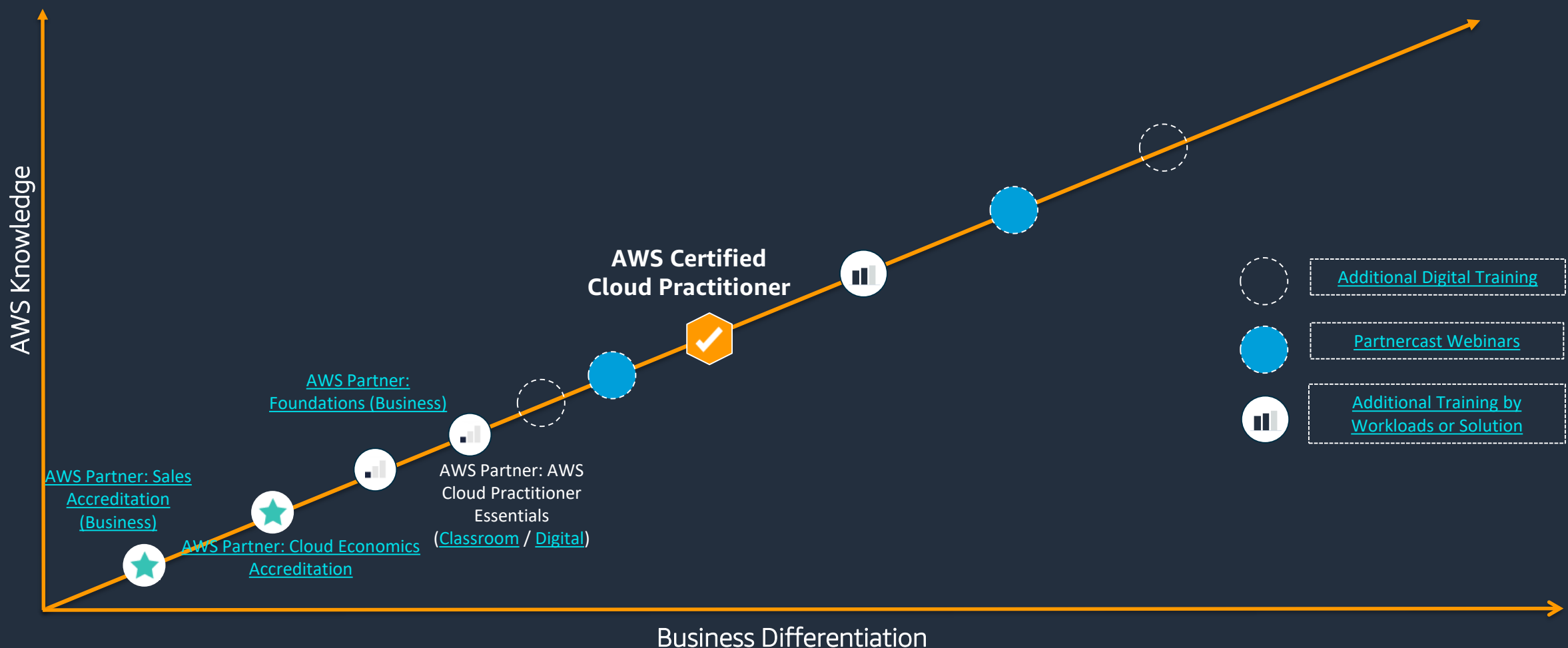
AWS Technical Professional

Gain fundamental technical knowledge of AWS Cloud computing.

[Explore](#)

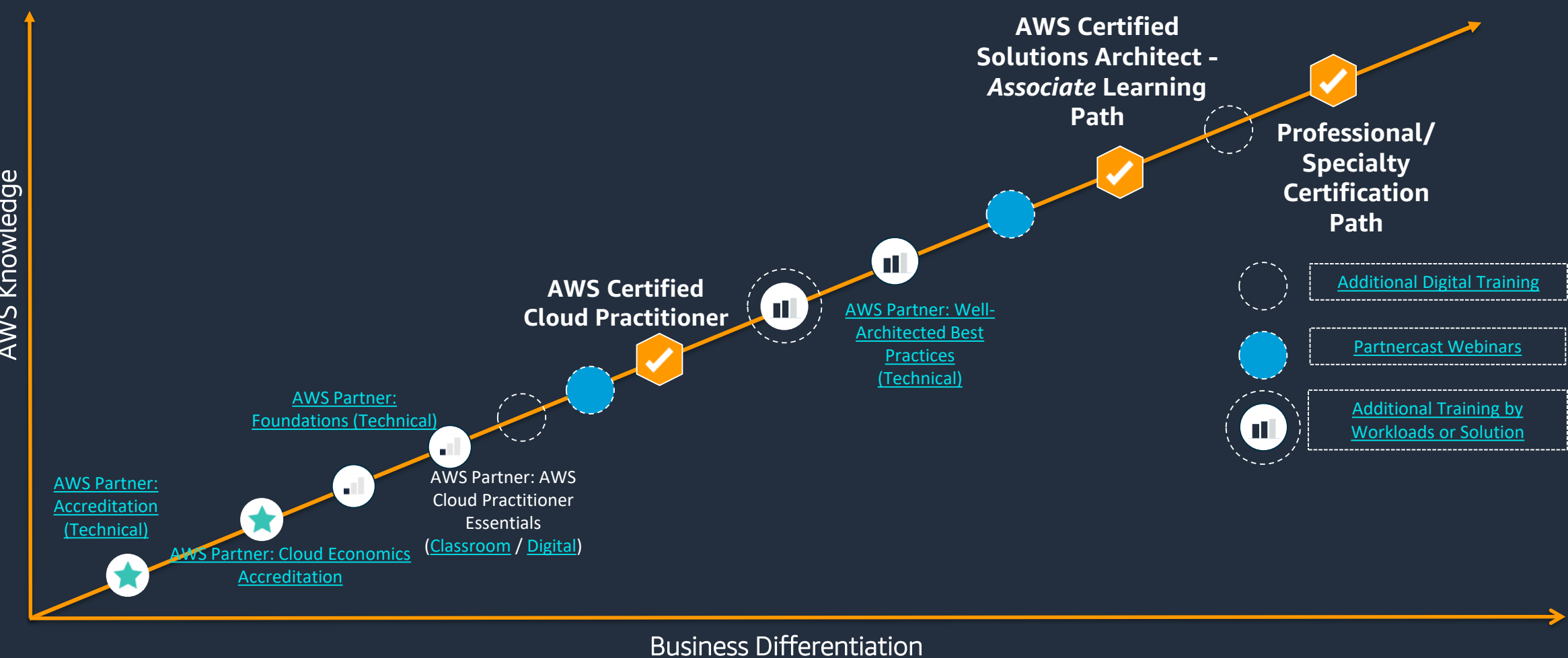
Business Professional Learning Path

With the [AWS Business Professional Learning Path](#), start by achieving AWS Sales and AWS Cloud Economics accreditations to confirm you understand the fundamentals of AWS. Then advance to additional training by workload or solution area.



Technical Professional Learning Path

With the [AWS Technical Professional Learning Path](#), start by achieving AWS Technical Professional and AWS Cloud Economics accreditations to confirm you understand the fundamentals of AWS. Then advance to additional training by workload or solution area.



Digital - Now Available | AWS Skill Builder



[SKILLBUILDER.AWS](https://skillbuilder.aws)



On-demand training from the source

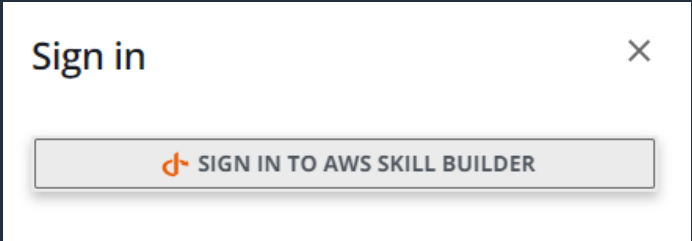


Free, unlimited self-paced digital training with 500+ courses



Enroll and track progress in 25+ learning plans

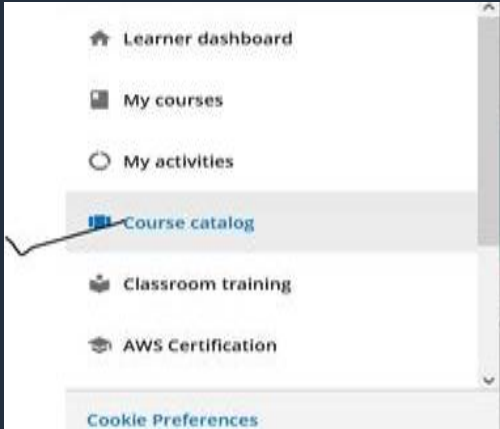
How to Access Skill Builder



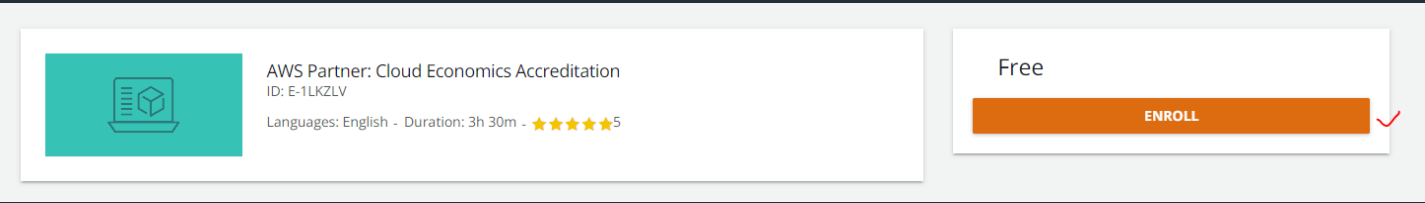
1. Log into explore.skillbuilder.aws/learn/signin



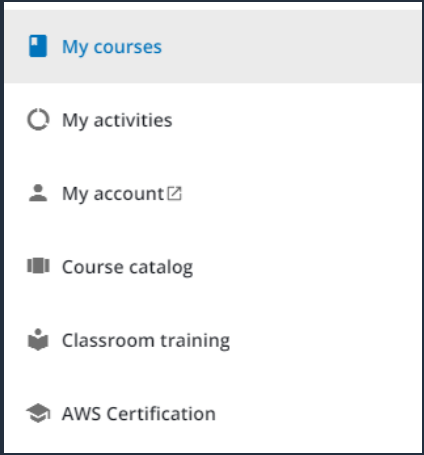
2. Prompt to log in through **AWS Partner Network**



3. Access the Accreditation Courses through **Course Catalog section** in extreme left-hand panel




4. Click “Enroll” in the Course to have access into Modules



5. All “In Progress” digital Courses & Accreditations can be pursued in the “**My Courses**” Section in the extreme left-hand panel

Skill Builder – Course Completion / Certificate of Completion



Course completed on 07/27/2022

AWS Partner: Sales Accreditation (Business)

How would you rate this course?
★★★★★5

AWS Partner: Sales Accreditation (Business)
ID: E-0572Z1

8 / 8 lessons completed

[DOWNLOAD YOUR CERTIFICATE](#)

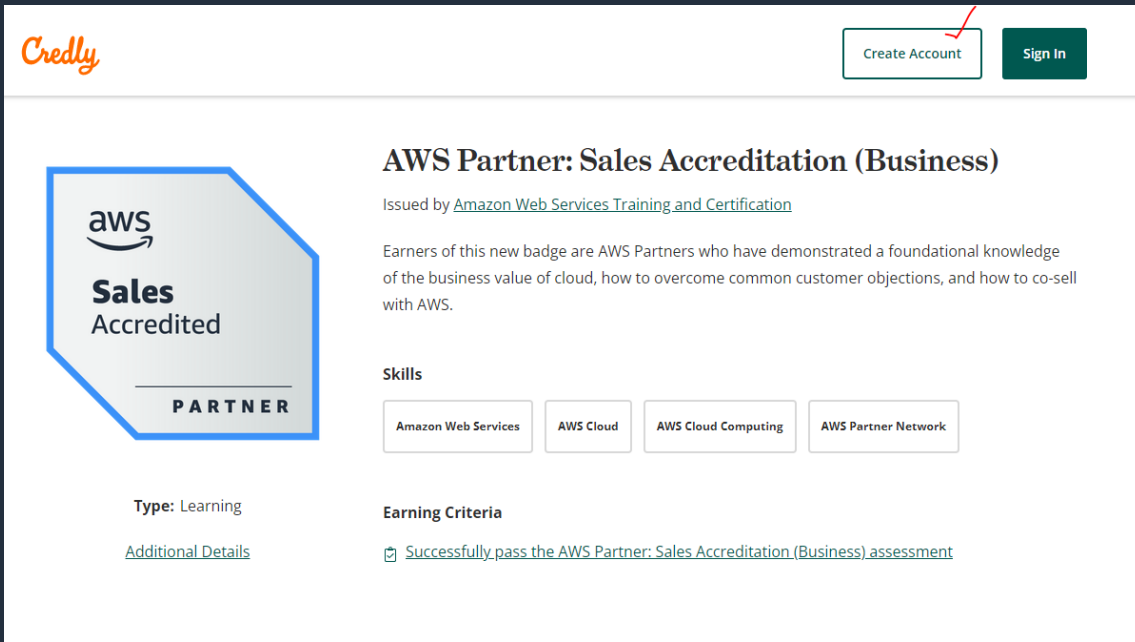
How would you rate this course? ★★★★★5

- Course Welcome
- Cloud Concepts and AWS
- Cloud Business Value
- Cloud Objection Handling
- Co-Selling with AWS

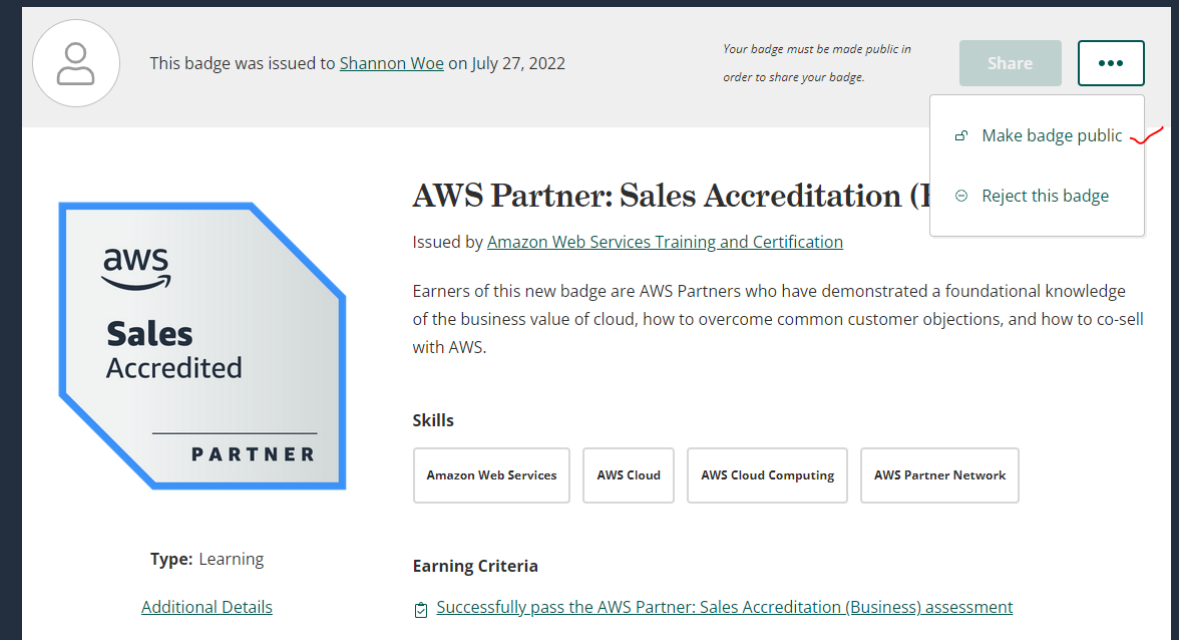
Download Your Certificate upon
Accreditation Course Completion

Sample of
'Certification of Completion'



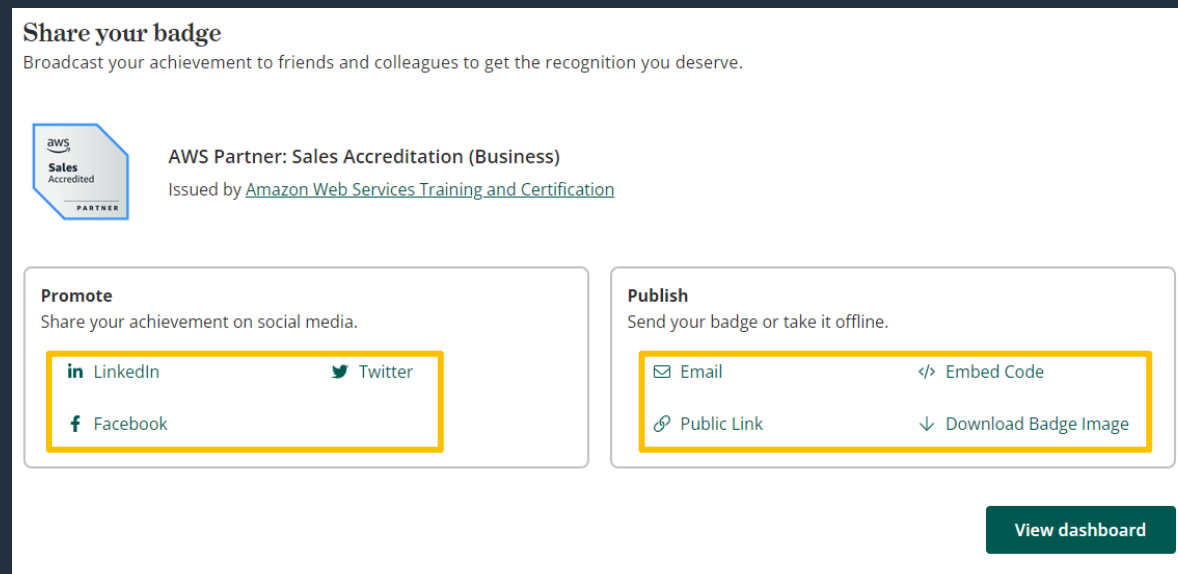


1. Create a Credly.com account and Claim Your Badge



2. Make Your Badge Public to Share

Claim Your Badge via Credly.com



3. Promote and Publish Your Badge

FAQ's

- **What do I need to access partner training content?**

Users will need to be registered with the APN Partner Central. If they are not already registered with your company's APN Partner Central Account, please have them complete our [self-registration form](#).

- **I have completed my Accreditations. How do I add it to the company scorecard?**

AWS Accreditations will be automatically added to your company's APN Partner Scorecard, if your employees have passed the AWS Accreditations using their current APN Profile email address.

- **AWS T&C Support:**

<https://www.aws.training/support>

FAQ's – Digital Badge

- **What is a digital badge?**

A digital badge provides a verifiable way for individuals to showcase knowledge, skills, or accomplishments, whether through a resume, social network, or email signature. Badge earners can display the badge image with a unique link that anyone can click to verify that specific individual's achievement.

- **How soon will I get my badge, after I meet the requirements?**

Each badge has its own timelines for awarding a badge. Most badges require a review process to ensure individuals have met the requirements. Badge will be issued by Credly in 2-3 business days.

- **What is the cost of earning or accepting a digital badge?**

Badges are free to accept, i.e. there is no cost to [create a Credly.com account](#) or accept a badge. While most of our badges are free to earn, some require membership in a specific program or have other requirements.

- **Whom can I contact, if I have a question about accepting or sharing my badge?**

You can find [information on Credly's site](#) about how to accept or share your badge. Please contact [Credly support](#) for questions about your using or managing your Credly account.

- **I am missing a badge, what should I do?**

Please review Credly's site for information about [accepting a badge](#). If you're expecting to receive a badge and you have not yet received it, first make sure that the badge you have been issued is sent to the same email address you have registered with Credly. If the badge has been issued to another email, you can [add that email as a secondary email](#) within your Credly account. If you still have not received the badge, contact [Credly support](#) for further assistance.



Thank You