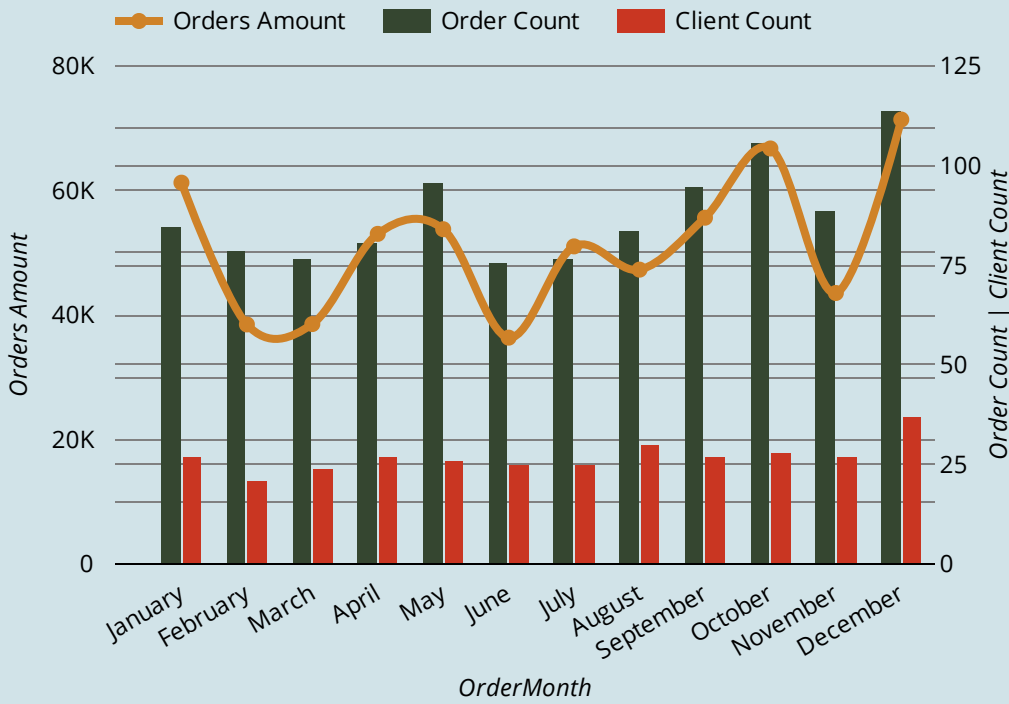
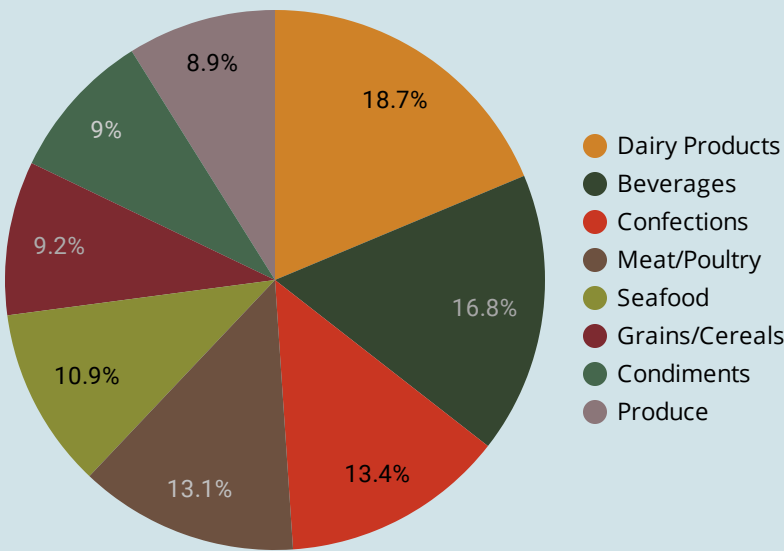


General Sales Overview

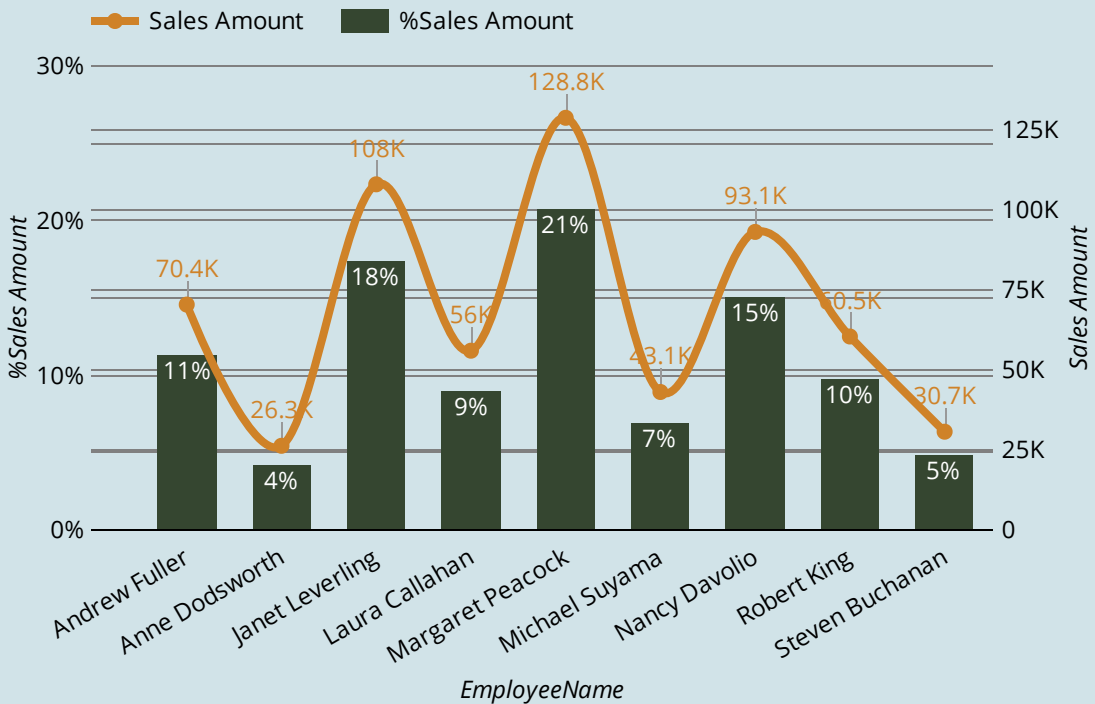
Goals



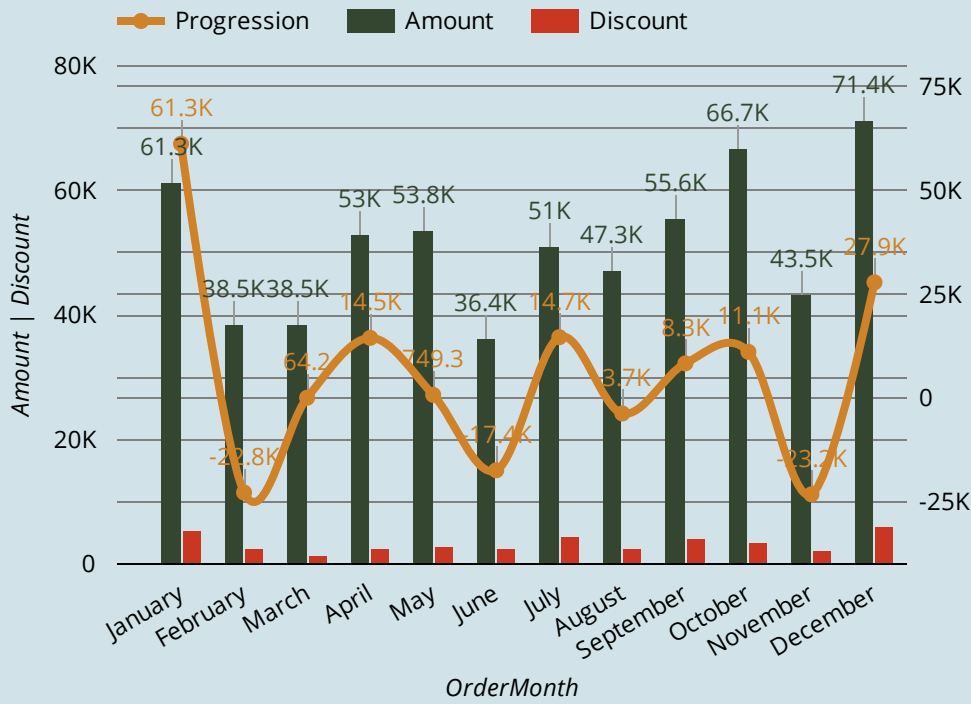
Sales per Category



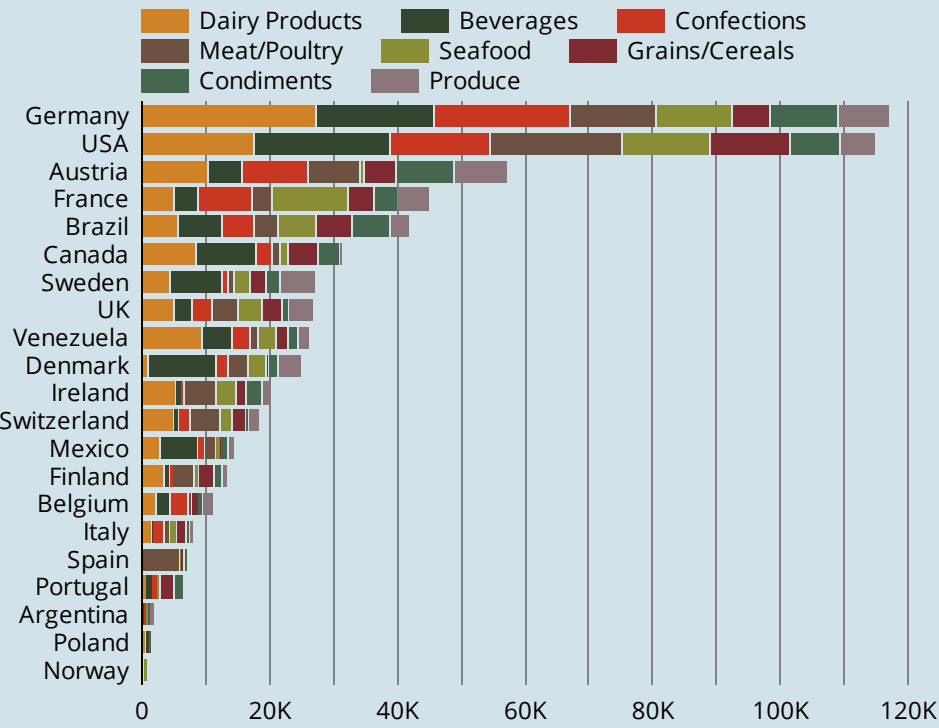
Sales per employee



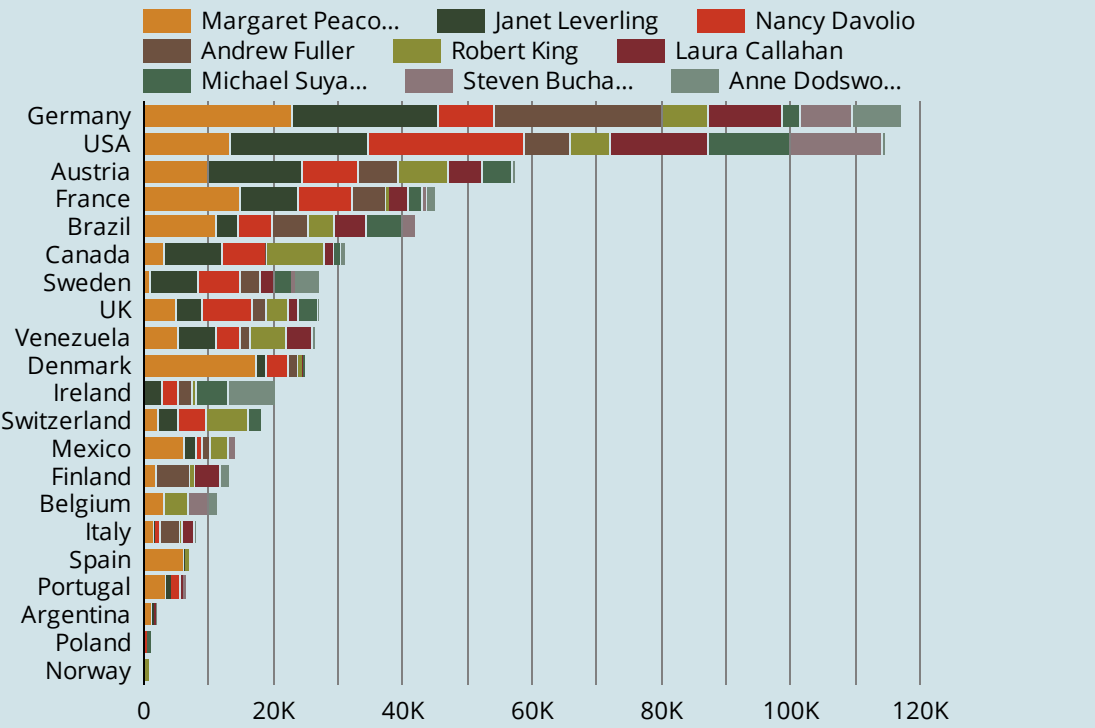
Sales per Month



Sales per customer country and category



Sales per customer country and employee



General Sales Overview

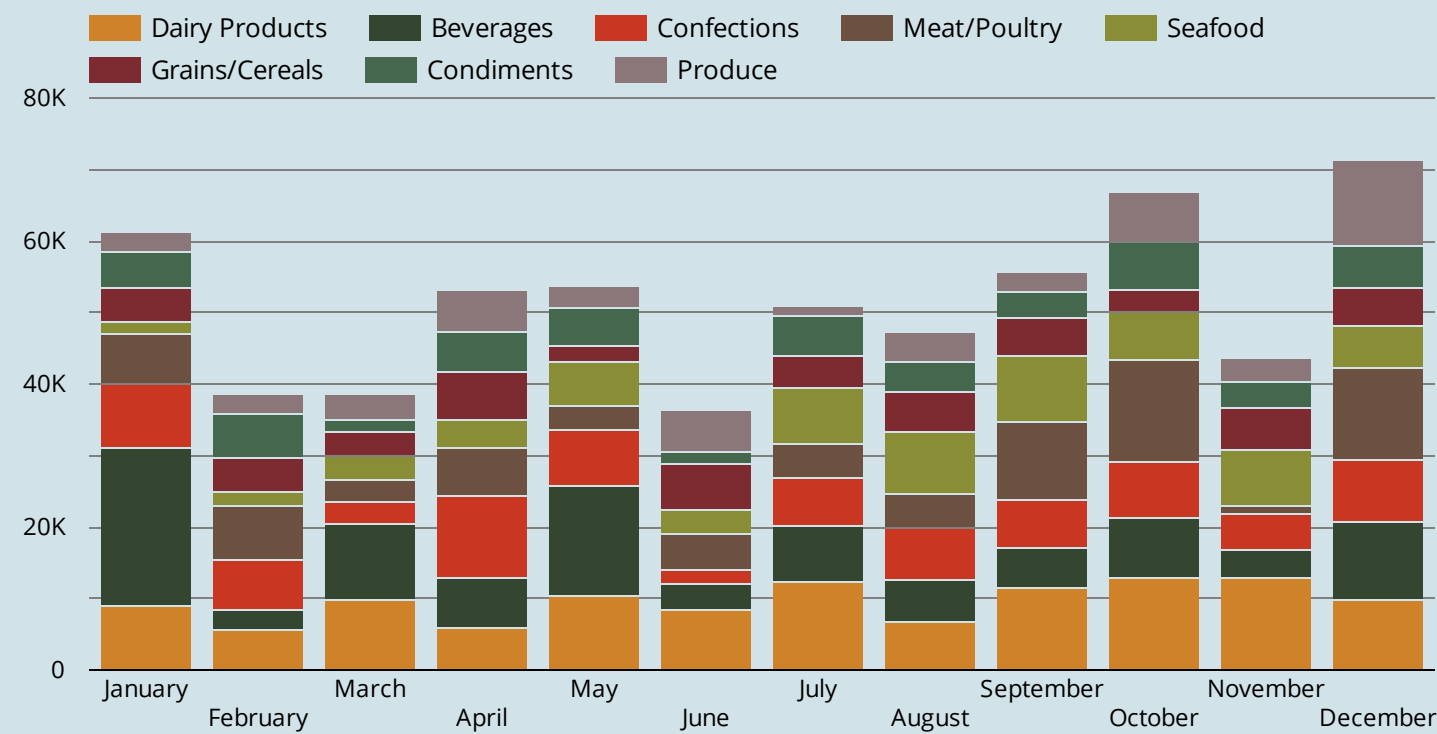
Sales per Month

Sales per customer country and category

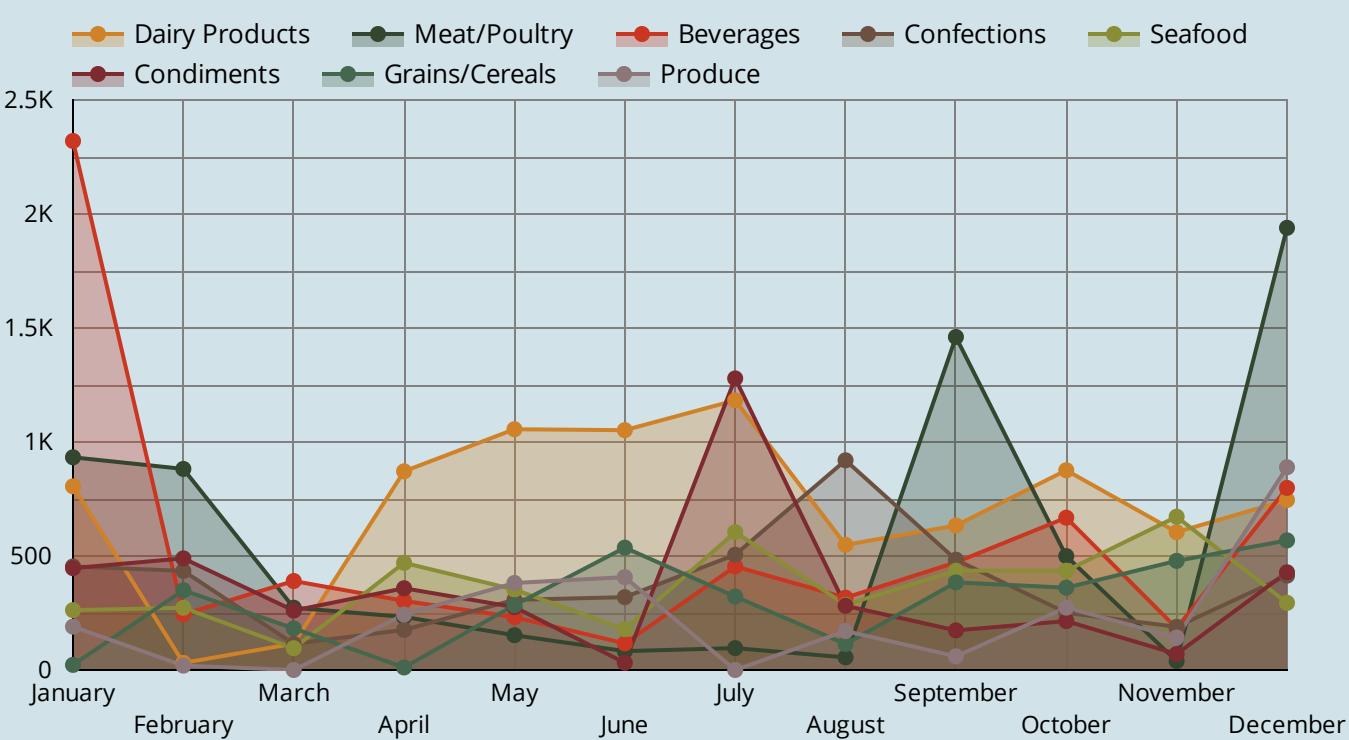
OrderMonth	Total Sales	%age Sales	Total Discount	%age Total Discout	Running Delta Sales	Top 9 - CategoryName / Total Sales								
						ShipCountry	Dairy Products	Beverages	Confections	Meat/Poultry	Seafood	Grains/Cere...	Condiments	Produce
January	61,258	10%	5,435	13%	61,258	Germany	27,237	18,596	21,368	13,397	11,684	6,009	10,830	8,199
February	38,484	6%	2,724	7%	-22,774	USA	17,599	21,322	15,710	20,586	13,886	12,459	7,901	5,382
March	38,547	6%	1,433	3%	64	Austria	10,341	5,232	10,548	8,110	648	4,887	9,130	8,506
April	53,033	9%	2,666	6%	14,486	France	5,165	3,468	8,624	2,970	12,154	4,019	3,613	5,251
June	36,363	6%	2,725	7%	-16,669	Brazil	5,736	6,790	5,045	3,691	6,128	5,631	5,705	3,215
May	53,781	9%	3,042	7%	17,419	Canada	8,404	9,438	2,525	1,170	1,355	4,784	3,381	240
July	51,021	8%	4,444	11%	-2,760	Sweden	4,536	8,042	1,004	946	2,435	2,455	2,327	5,418
August	47,288	8%	2,694	7%	-3,732	UK	5,005	2,964	3,036	4,098	3,817	2,955	958	4,242
September	55,629	9%	4,104	10%	8,342	Venezuela	9,423	4,806	2,563	1,419	2,832	1,886	1,376	2,100
November	43,534	7%	2,380	6%	-12,095	Denmark	835	10,826	1,759	3,056	3,082	100	1,579	3,955
October	66,749	11%	3,579	9%	23,216	Ireland	5,173	936	520	4,969	3,124	1,420	2,526	1,787
December	71,398	12%	6,078	15%	4,649	Switzerland	4,966	600	2,078	4,456	1,909	2,332	211	1,828
Grand total	617,085	100%	41,304	100%	617,085	Mexico	2,689	6,016	1,023	1,719	736	158	1,060	948
						Finland	3,526	884	443	3,341	462	2,477	1,520	784
						Belgium	2,039	2,285	3,032	336	0	1,044	694	2,004
						Italy	1,536	131	1,887	741	1,028	1,650	486	487
						Spain	0	0	146	5,783	155	637	256	0
						Portugal	544	1,010	788	0	632	1,968	1,531	0
						Grand total	115,388	103,924	82,658	80,975	66,959	56,872	55,369	54,941

Category Overview

Sales per category and order month



Sales per customer country and employee

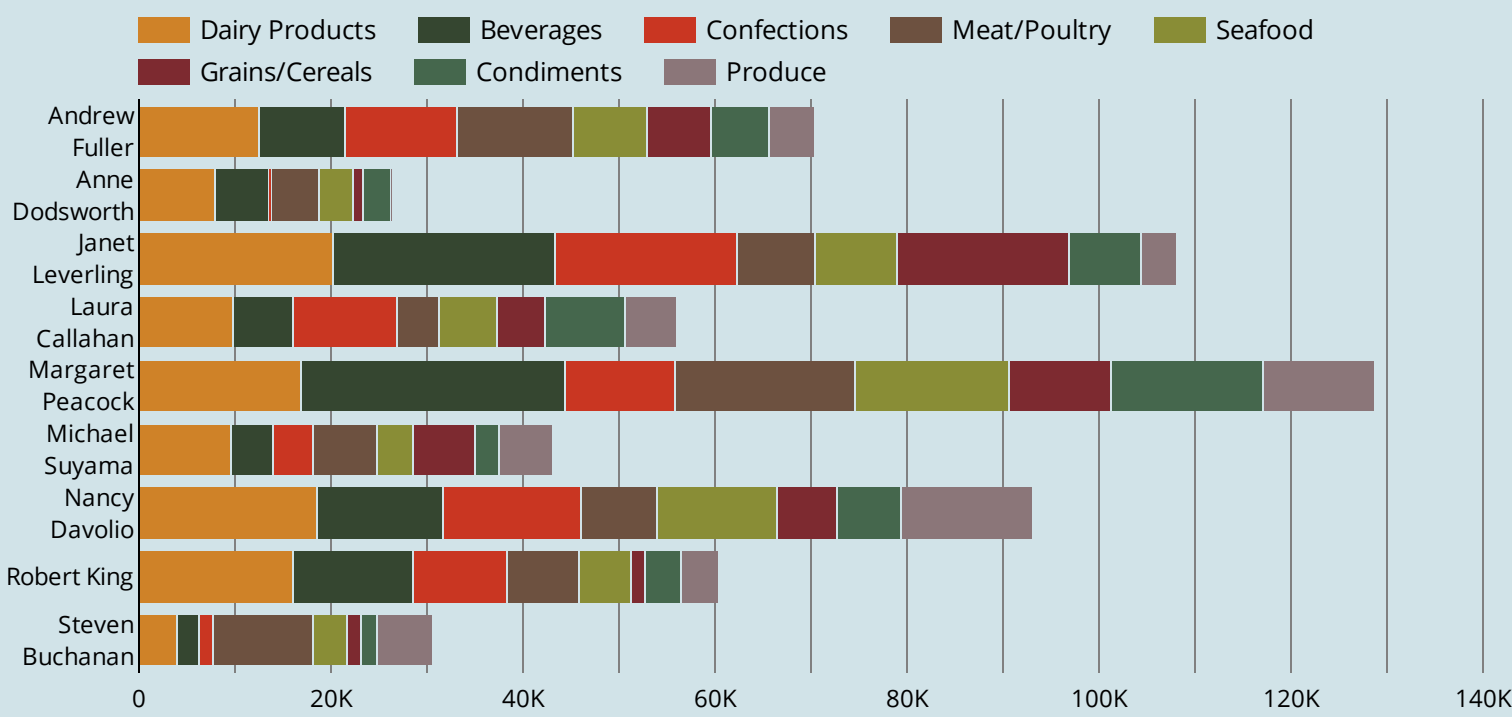


Sales per month per category

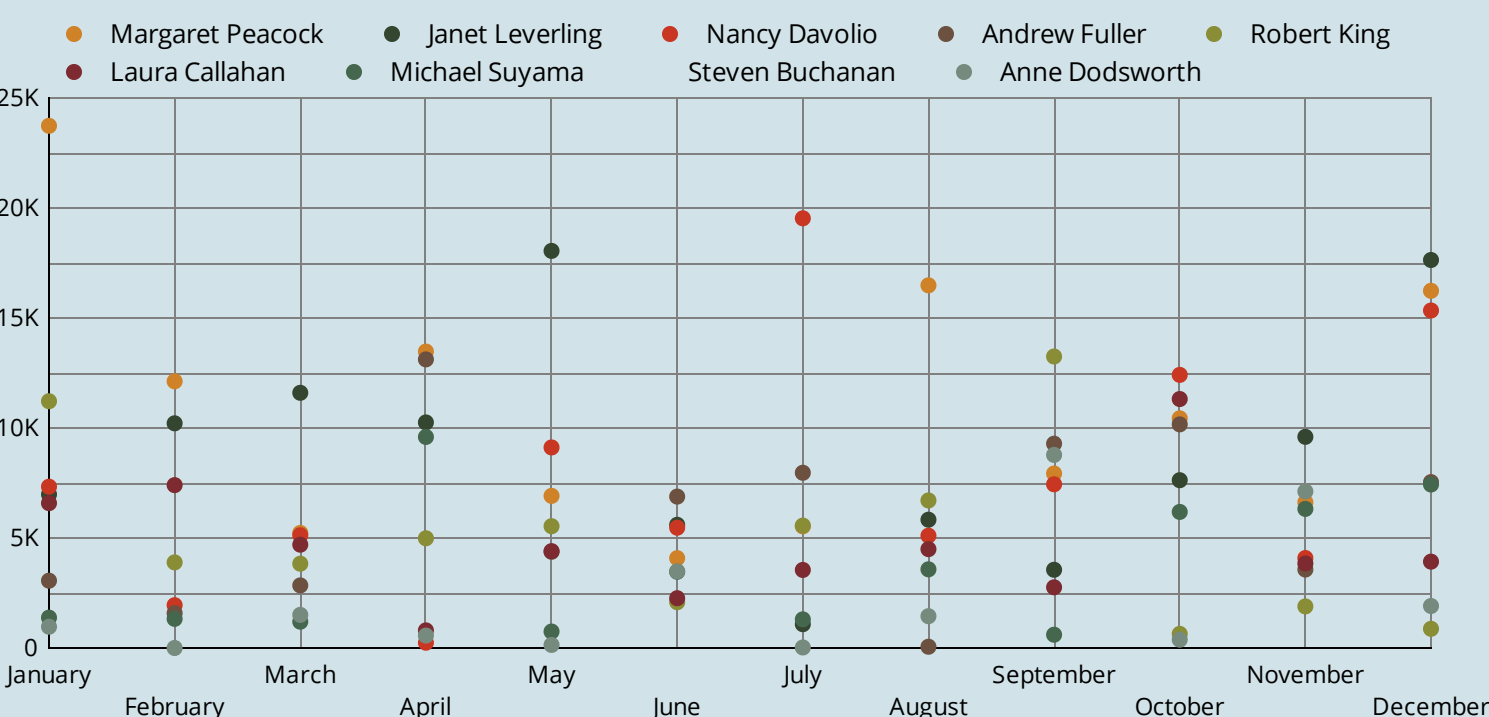
CategoryName / Total Sales								
Top 12 - Order	Dairy Products	Beverages	Confections	Meat/Poultry	Seafood	Grains/Cereals	Condiments	Produce
January	9,066	21,904	9,128	6,843	1,812	4,548	5,252	2,705
February	5,585	2,846	6,979	7,561	2,011	4,694	6,129	2,680
March	9,729	10,637	3,210	2,998	3,483	3,168	1,645	3,677
April	5,776	7,074	11,539	6,613	4,048	6,544	5,544	5,894
May	10,436	15,422	7,690	3,396	6,018	2,267	5,453	3,100
June	8,456	3,485	2,175	4,923	3,298	6,346	1,855	5,824
July	12,387	7,889	6,463	4,806	7,848	4,458	5,520	1,650
August	6,827	5,837	7,106	4,888	8,711	5,415	4,220	4,284
September	11,420	5,727	6,709	10,946	9,054	5,371	3,575	2,827
October	12,869	8,375	7,801	14,204	6,887	3,031	6,566	7,017
November	12,992	3,851	5,082	1,029	7,882	5,787	3,785	3,126
December	9,845	10,877	8,778	12,767	5,907	5,242	5,824	12,158
Grand total	115,388	103,924	82,658	80,975	66,959	56,872	55,369	54,941

Employee Overview

Sales per category and employee



Sales per employee and order month

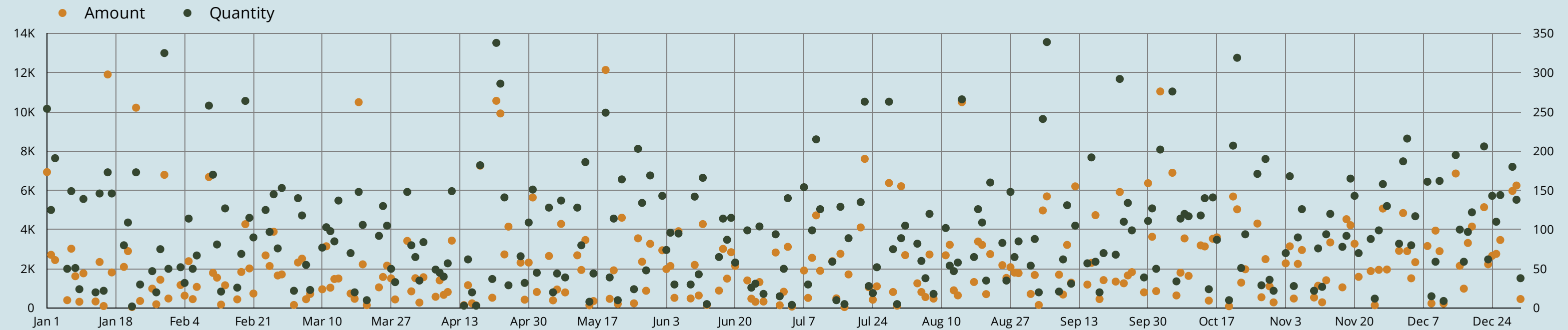


Sales per employee per category

EmployeeName								
CategoryName / Total Sales								
EmployeeName	Dairy Products	Beverages	Confections	Meat/Poultry	Seafood	Grains/Cereals	Condiments	Produce
Andrew Fuller	12,440	9,009	11,706	11,979	7,708	6,839	6,037	4,727
Anne Dodsworth	8,012	5,469	227	5,024	3,539	1,021	2,918	99
Janet Leverling	20,257	23,070	18,968	8,145	8,612	17,724	7,589	3,663
Laura Callahan	9,723	6,415	10,643	4,486	5,994	5,088	8,197	5,486
Margaret Peacock	16,890	27,561	11,376	18,778	16,016	10,552	15,966	11,669
Michael Suyama	9,512	4,492	4,090	6,693	3,696	6,581	2,417	5,646
Nancy Davolio	18,538	13,112	14,297	8,013	12,534	6,183	6,798	13,672
Robert King	16,007	12,634	9,738	7,524	5,273	1,496	3,821	3,978
Steven Buchanan	4,009	2,162	1,612	10,332	3,588	1,388	1,625	6,000
Grand total	115,388	103,924	82,658	80,975	66,959	56,872	55,369	54,941

Employee Overview

Sales per employee and order month



Orders overview Table

OrderID

OrderID	OrderDate	Customer	Customer Country	Supplier	Shipper	Amount	Discount	Quantity
10400	Jan 1, 1997	Eastern Connection	UK	Plutzer Lebensmittelgroßmärkte AG	Federal Shipping	2,079	0	21
10400	Jan 1, 1997	Eastern Connection	UK	Bigfoot Breweries	Federal Shipping	504	0	35
10400	Jan 1, 1997	Eastern Connection	UK	Karkki Oy	Federal Shipping	480	0	30
10401	Jan 1, 1997	Rattlesnake Canyon Grocery	USA	Nord-Ost-Fisch Handelsgesellschaft m...	Speedy Express	373	0	18
10401	Jan 1, 1997	Rattlesnake Canyon Grocery	USA	Pasta Buttini s.r.l.	Speedy Express	2,128	0	70
10401	Jan 1, 1997	Rattlesnake Canyon Grocery	USA	New Orleans Cajun Delights	Speedy Express	336	0	20
10401	Jan 1, 1997	Rattlesnake Canyon Grocery	USA	Norske Meierier	Speedy Express	1,032	0	60
10402	Jan 2, 1997	Ernst Handel	Austria	PB Knäckebröd AB	United Package	432	0	60
10402	Jan 2, 1997	Ernst Handel	Austria	Pavlova, Ltd.	United Package	2,282	0	65
10403	Jan 3, 1997	Ernst Handel	Austria	Pavlova, Ltd.	Federal Shipping	248	44	21