# 17. Cost optimization

## What we should focus on: $\mathscr O$

- **Distribute cost accountability** Everyone—from devs to product owners—should understand the rough cost impact of the things they build or select. We can assign ownership for specific areas (infra, third-party tools, messaging, storage, etc.).
- Check pricing before adding new tools Always review cost calculators, pricing tiers, and overage policies when considering new providers. A seemingly small tool can balloon at scale. Free tiers rarely stay free.
- **Track actual spend across services** Use cost dashboards (e.g. Azure Cost Management + third-party billing exports) to visualize per-service monthly spend. Tag cloud resources by environment and feature to make tracking easier.
- Recurring audits every 3-6 months Schedule regular reviews to check:
  - Are we still using everything?
  - · Are there cheaper or more efficient alternatives?
  - o Can we optimize resource usage (e.g. scaling down unused VMs, consolidating services)?
- Use forecasts and budgets Set budgets per feature, per environment, or per department. Track estimated vs. actual usage to catch drift. Forecast storage, outbound messages, and compute cost based on user growth.
- Take advantage of discounts and support plans Make sure we're enrolled in any startup credits or long-term commitment discounts from Azure. Also look at nonprofit or volume discounts for external tools like Twilio, Mailchimp, Duda, etc.

### Tracking Costs Per User & Per Club ∂

#### Why it matters: @

It's easy to grow the platform while losing money on some users or clubs without realizing it. Tracking per-user and per-club costs lets us keep things fair and sustainable. We'll be able to grow confidently knowing each new customer is adding value—not draining it.

## What to track: @

- · Per-user cost drivers:
  - Authentication events (logins, MFA, tokens)
  - Communication (emails, SMS, push)
  - o Storage (files, stats, logs)
  - External API calls (e.g. to federations or IoT systems)

#### Per-club costs:

- All user activity under that club
- Club-specific integrations (if they require separate or custom handling)
- Support time (if tracked)
- Infrastructure usage tagged by club or tenant

#### What to do with it: @

- Build dashboards or monthly reports that estimate cost per club.
- Compare this to the value or revenue from each club.
- Spot clubs that are below break-even and decide if adjustments are needed (e.g. price changes, feature limits, smarter usage caps).