## Drive Link for the projecthttps://drive.google.com/drive/u/0/folders/11pqMw Pzh1u3olNz V9UzXr0boF1fOU-v

Project by -

Mohd Faiz

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# **Instagram User Analytics**

### **Project Description**

In order to improve automation, cross-functional team understanding, and workflow efficiency as well as to help other teams understand why daily engagement is declining or why sales are declining, this project will go over some of the crucial questions the operations team, support team, marketing team, etc. have to predict the overall growth or decline of a company's fortune.

### **Project Approach**

To answer the questions, SQL was used. Using SQL, we created the database using the raw data provided to us for this project. Once, the database was set up, we performed various operations like selecting, sorting, joining tables, etc. to get the insights we needed.

#### **Tech Stack Used**

MySQL Workbench v8.0.32, MS Word, Google Drive.

### **Project Insight**

#### Case Study -1

While using job\_data table to have detailed result, we insertedmore values. Command for that is as follows-

```
CREATE SCHEMA project3;
```

USE project3;

```
CREATE TABLE job_data

(

ds VARCHAR(30),

job_id INT,

actor_id INT,

event VARCHAR(30),

language VARCHAR(30),

time_spent INT,

org VARCHAR(30)
);
```

```
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 1 • CREATE SCHEMA project3;
 2 • USE project3;
 4 • CREATE TABLE job_data
 5
    ⊖ (
          ds VARCHAR(30),
 6
          job_id INT,
 7
 8
          actor_id INT,
 9
          event VARCHAR(30),
10
          language
                    VARCHAR(30),
11
          time spent INT,
          org VARCHAR(30)
12
13
      );
14
```

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-30', '21', '1001', 'skip', 'English', '15', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-30', '22', '1006', 'transfer', 'Arabic', '25', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-29', '23', '1003', 'decision', 'Persian', '20', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-28', '23', '1005', 'transfer', 'Persian', '22', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-28', '25', '1002', 'decision', 'Hindi', '11', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-27', '11', '1007', 'decision', 'French', '104', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-26', '23', '1004', 'skip', 'Persian', '56', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-25', '20', '1003', 'transfer', 'Italian', '45', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-24', '18', '1017', 'skip', 'English', '79', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-23', '26', '1008', 'transfer', 'Arabic', '74', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-29', '30', '1008', 'decision', 'Persian', '63', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-20', '24', '1010', 'transfer', 'Persian', '19', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-21', '19', '1014', 'decision', 'Hindi', '89', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-13', '27', '1011', 'decision', 'French', '67', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-10', '12', '1006', 'skip', 'Persian', '29', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-21', '16', '1004', 'transfer', 'Italian', '53', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-18', '22', '1015', 'skip', 'English', '40', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-20', '17', '1018', 'transfer', 'Arabic', '22', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-17', '14', '1009', 'decision', 'Persian', '86', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-16', '24', '1016', 'transfer', 'Persian', '102', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-15', '28', '1016', 'decision', 'Hindi', '27', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-10', '21', '1019', 'decision', 'French', '63', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-13', '12', '1020', 'skip', 'Persian', '46', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-12', '18', '1020', 'transfer', 'ltalian', '102', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-11', '25', '1018', 'skip', 'English', '106', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-02', '14', '1016', 'transfer', 'Arabic', '18', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-03', '16', '1011', 'decision', 'Persian', '32', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-13', '24', '1019', 'transfer', 'Persian', '68', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-19', '28', '1013', 'decision', 'Hindi', '105', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-21', '30', '1016', 'skip', 'English', '87', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-18', '16', '1014', 'transfer', 'Arabic', '10', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-20', '20', '1004', 'decision', 'Persian', '72', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-17', '13', '1019', 'transfer', 'Persian', '31', 'B');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-16', '28', '1016', 'decision', 'Hindi', '69', 'D');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-15', '11', '1004', 'decision', 'French', '109', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-10', '27', '1007', 'skip', 'Persian', '44', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-13', '16', '1016', 'transfer', 'Italian', '21', 'A');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-12', '23', '1010', 'skip', 'English', '27', 'B');

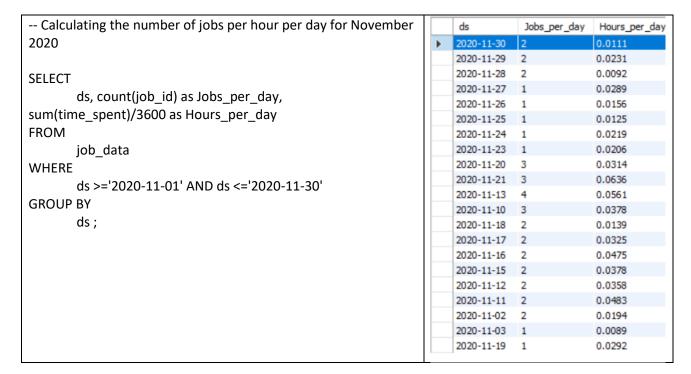
INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-11', '29', '1011', 'transfer', 'Arabic', '68', 'C');

INSERT INTO job\_data (ds, job\_id, actor\_id, event, language, time\_spent, org) VALUES ('2020-11-02', '21', '1020', 'decision', 'Persian', '52', 'D');

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        INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-30', '21', '1001', 'skip', 'English', '15', 'A');
         INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-30', '22', '1006', 'transfer', 'Arabic', '25', '8');
         INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-29', '23', '1003', 'decision', 'Persian', '20', 'C');
         INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-28', '23', '1005', 'transfer', 'Persian', '22', 'D');
         INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-28', '25', '1002', 'decision', 'Hindi', '11', '8');
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         INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-02', '14', '1016', 'transfer', 'Arabic', '18', '8');
         INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-03', '16', '1011', 'decision', 'Persian', '32', 'C');
        INSERT INTO job data (ds. job id. actor id. event, language, time spent, org) VALUES ('2020-11-13', '24', '1019', 'transfer', 'Persian', '68', 'D');
 28
 29
        INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-19', '28', '1013', 'decision', 'Hindi', '105', 'B');
 30 • INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-21', '30', '1016', 'skip', 'English', '87', '87');
 31 • INSERT INTO job_data (ds, job_id, actor_id, event, language, time_spent, org) VALUES ('2020-11-18', '16', '1014', 'transfer', 'Arabic', '10', 'C');
```

1. **Number of jobs reviewed:** Amount of jobs reviewed over time.

#### **SQL Query:**



#### **Result-**

The number of jobs reviewed per day and also per hour per day is shown in the result image for the different dates of November month of 2020.

2. Throughput: Number of events happening per second.

#### **SQL Query-**

calculating 7-day rolling average of throughput		ds	Jobs_per_day	rolling_avg_7d
		2020-11-02	2	0.0286
WITH job_data_cte AS		2020-11-03	1	0.0294
( SELECT ds, count(job_id) as Jobs_per_day,	•	2020-11-10	3	0.0252
sum(time_spent) as time_per_day		2020-11-11	2	0.0194
FROM job data		2020-11-12	2	0.0185
GROUP BY ds		2020-11-13	4	0.0188
1		2020-11-15	2	0.0182
SELECT		2020-11-16	2	0.0163
		2020-11-17	2	0.0160
ds, Jobs_per_day, SUM(Jobs_per_day)		2020-11-18	2	0.0163
OVER (ORDER BY ds ROWS BETWEEN 6 PRECEDING		2020-11-19	1	0.0165
AND CURRENT ROW) /		2020-11-20	3	0.0179
SUM(time_per_day) OVER (ORDER BY ds ROWS		2020-11-21	3	0.0163
BETWEEN 6 PRECEDING AND CURRENT ROW)		2020-11-23	1	0.0163
AS rolling_avg_7d FROM job_data_cte		2020-11-24	1	0.0169
		2020-11-25	1	0.0173
		2020-11-26	1	0.0157
		2020-11-27	1	0.0157
		2020-11-28	2	0.0161
		2020-11-29	2	0.0190
		2020-11-30	2	0.0227

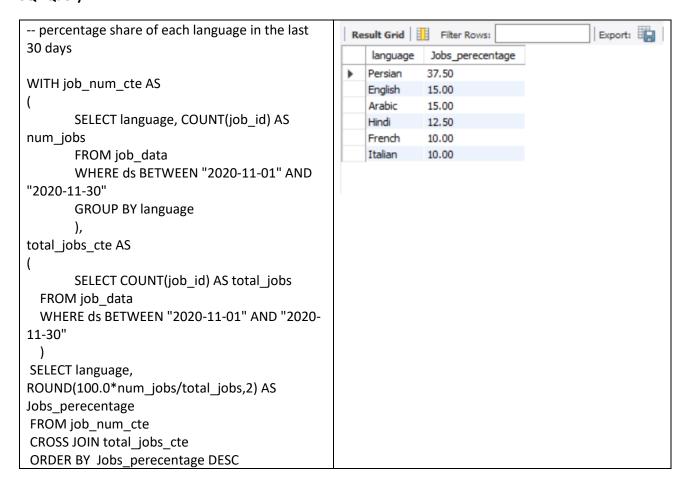
#### **Result-**

7 days rolling throughput result is given in the image provided.

Almost always, metrics will fluctuate on a daily and weekly basis with little consideration for or connection to the actions you perform. Using a rolling average can help you eliminate this unwanted noise and get a better understanding of how your activities are impacting your metrics (7-day metric).

3. **Percentage share of each language:** Share of each language.

#### **SQL Query-**

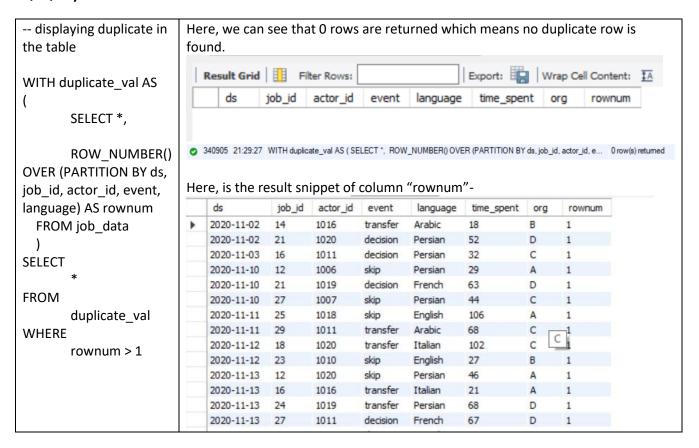


#### **Result-**

Share of each language of November 2020 is derived in the result. With 37.50% Persian language came out on top and was used most often.

4. **Duplicate Rows:** Rows that have the same values present in them

#### **SQL Query-**



**Result-** if for any row, the value of "rownum" is greater than 1 then we would have duplicate rows in the table. Here now value is greater than 1 hence, no duplicate row is found in the table

### Case Study -2 Investigating Metric Spike

For this case study, we used 3 tables- users, events, and email\_events.

1. **User Engagement:** To measure whether the user is active or not or measure if the user finds quality in products/services.

#### **SQL Query-**

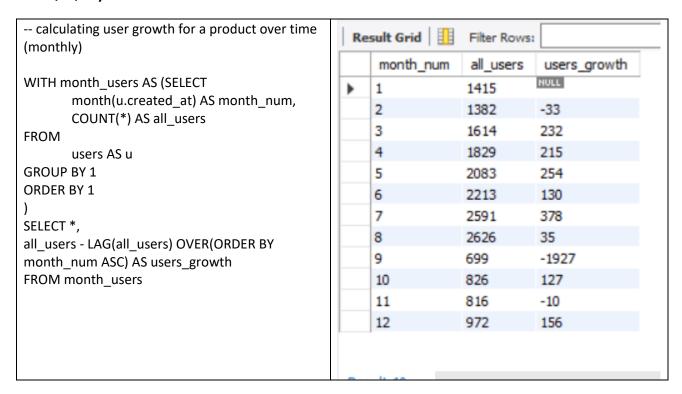
calculating weekly user engagement		week_num	weekly_active_users
CELECT		17	663
SELECT WEEK(e.occurred_at) AS week_num,		18	1068
COUNT(DISTINCT e.user_id) AS		19	1113
weekly_active_users		20	1154
FROM		21	1121
events AS e		22	1186
WHERE		23	1232
e.event_type = "engagement" AND e.event_name = "login"		24	1275
GROUP BY 1		25	1264
ORDER BY 1		26	1302
		27	1372
		28	1365
		29	1376
		30	1467
		31	1299
		32	1225
		33	1225
		34	1204
	•	35	104

#### **Results-**

Weekly user engagement with total number of users on that particular week is displayed in the result.

2. **User Growth:** Amount of users growing over time for a product.

#### **SQL Query-**



**Results-** Calculated user growth/dip monthly and the result is displayed in the table.

3. Weekly Retention: Number of users getting retained weekly after signing up for a product.

### **SQL Query-**

Calculating weekly retention of		week_num	1 week	2 weeks	3 weeks	4 weeks	5 weeks	6 weeks	7 weeks	8 weeks	9 weeks	10 weeks	10+ weeks
users-signup cohort	<b>-</b>	19	432	150	94	81	50	53	41	44	43	93	1014
dsers-signap conort		20	453	144	105	71	59	52	46	38	49	101	1040
) A (171)		21 22	424 470	148 160	103 113	68 84	45 65	46 29	43 36	46 36	43 34	109 98	974 1088
WITH new_table AS (		23	508	164	109	72	52	46	27	24	29	68	1129
SELECT		24 25	535 484	166 181	135 158	66 79	56 50	39 41	29 35	16 35	20 37	65 82	1165 1117
us.user_id,		26	490	172	124	99	48	47	37	28	31	71	1161
us.created_at,		27 17	514 162	206 81	118 45	80 51	81 35	53 30	49 14	33 14	38 12	97 33	1184 428
WEEK(us.created at) AS		18	397	165	144	72	59	46	42	30	44	87	959
created_at_week,		30 31	576 510	172 161	143 114	97 82	66 74	47 45	47 37	52 42	49 32	111 85	1297 1150
e.occurred_at,		32	520	157	121	69	73	61	49	25	25	71	962
<u> </u>		28 33	534 610	182 143	136 110	86 87	69 36	60 35	61 52	45 32	33 32	79 73	1261 909
WEEK(e.occurred_at) AS		34	630	172	89	89	55	47	27	36	28	56	859
occurred_at_week,		29 35	532 61	183 8	118 8	84 1	64 3	60 1	54 0	36 0	43 0	86 0	1230 22
datediff(e.occurred_at,us.created_at)													
AS user_age,													
e.event_name													
FROM													
users AS us													
JOIN													
events AS e													
ON us.user_id = e.user_id													
)													
SELECT													
WEEK(u.occurred_at) AS													
week_num,													
count(CASE WHEN (u.user_age >=													
0 AND u.user_age <8) then u.user_id													
ELSE null END) AS "1 week",													
· · · · · · · · · · · · · · · · · · ·													
count(CASE WHEN (u.user_age > 7													
AND u.user_age <15) then u.user_id													
ELSE null END) AS "2 weeks",													
count(CASE WHEN (u.user_age >													
14 AND u.user_age <22) then													
u.user_id ELSE null END) AS "3													
weeks",													
count(CASE WHEN (u.user_age >													
21 AND u.user_age <29) then													
u.user_id ELSE null END) AS "4													
weeks",													
count(CASE WHEN (u.user_age >													
28 AND u.user_age <36) then													
u.user_id ELSE null END) AS "5													
weeks",													
<del>-</del> /	1												

```
count(CASE WHEN (u.user_age >
35 AND u.user_age <43) then
u.user id ELSE null END) AS "6
weeks",
  count(CASE WHEN (u.user age >
42 AND u.user_age <50) then
u.user_id ELSE null END) AS "7
weeks",
  count(CASE WHEN (u.user_age >
49 AND u.user age <57) then
u.user_id ELSE null END) AS "8
weeks",
  count(CASE WHEN (u.user_age >
56 AND u.user age <64) then
u.user_id ELSE null END) AS "9
weeks",
  count(CASE WHEN (u.user_age >
53 AND u.user_age <71) then
u.user_id ELSE null END) AS "10
weeks",
  count(CASE WHEN (u.user age >
70) then u.user_id ELSE null END) AS
"10+ weeks"
FROM
       new table AS u
WHERE
       u.event_name = "login"
GROUP BY
       1
```

Results- Calculated weekly retention of user sign-up cohort and the result is displayed in the pic.

4. Weekly Engagement: To measure the activeness of users weekly for a product.

#### **SQL Query-**

calculating weekly user engagement per device		week_num	desktop_users	laptop_users	phone_users	tablet_users	total_users	Τ
and the second s	•	17	416	3705	3088	1195	8404	_
		18	1420	8535	5973	2314	18242	
SELECT		19 20	1099	8507 8625	6126 6681	2446 2485	18178 18866	
WEEK(occurred_at) AS week_num,		21	1439	8097	6126	2450	18112	
count(CASE WHEN device in ('acer aspire		22	1423	8706	6735	2591	19455	
·		23	1497	8624	6627	2597	19345	
desktop', 'dell inspiron desktop', 'hp pavilion		24 25	1797 1580	8619 8449	6977 6948	2817 2740	20210 19717	
desktop') then user_id ELSE null END) AS		26	1586	9190	6876	2474	20126	
desktop users,		27	1494	9409	7294	2824	21021	
· = · ·		28	1755	9884	7264	3005	21908	
count(CASE WHEN device in ('macbook		29	1595	9512	7121	3005	21233	L
pro','lenovo thinkpad','dell inspiron		30 31	1639 1509	10427 9642	7703 5995	3006 2439	22775 19585	
notebook', 'macbook air', 'asus chromebook') then		32	1502	8916	5293	2161	17872	
•		33	1229	9143	4908	2165	17445	
user_id ELSE null END) AS laptop_users,		34	1171	8769	5202	2324	17466	
count(CASE WHEN device in ('iphone		35	25	462	221	164	872	
5s','samsung galaxy note','nokia lumia 635','nexus								
7','amazon fire phone', 'nexus 5','iphone 4s','htc								
·								
one','iphone 5','samsung galaxy s4') then user_id								
ELSE null END) AS phone users,								
count(CASE WHEN device in ('kindle fire', 'acer								
,								
aspire notebook','mac mini','ipad mini','nexus 10',								
'samsumg galaxy tablet','windows surface','ipad								
air') then user id ELSE null END) AS tablet users,								
, – – – – – – – – – – – – – – – – – – –								
count(user_id) AS total_users								
FROM								
events AS e								
GROUP BY 1								
ORDER BY 1								

**Results-** Calculated weekly active users per device (devices are grouped categorically) and the result is displayed in the table. The above result can be found by running the query mentioned.

5. **Email Engagement:** Number of users engaging with the email service.

#### **SQL Query-**

	,				-	_
calculating email engagement metrics		week1	weekly_digest_emails	reengagement_emails	email_opens	email_clickthroughs
	•	18	2602	157	912	430
SELECT		19	2665	173	972	477
WEEK(e.occurred_at) AS week1,		20	2733 2822	191 164	1004 1014	507 443
		22	2911	192	987	488
COUNT(CASE WHEN e.action =		23	3003	197	1075	538
"sent weekly digest" THEN e.user id ELSE		24	3105	226	1155	554
NULL END) AS weekly digest emails,		25	3207	196	1096	530
, , , , , , , , , , , , , , , , , , , ,		26	3302	219	1165	556
COUNT(CASE WHEN e.action =		27	3399	213	1228	621
"sent_reengagement_email" THEN		28 29	3499 3592	213 213	1250 1219	599 590
e.user id ELSE NULL END) AS		30	3706	231	1383	630
reengagement emails,		31	3793	222	1351	445
		32	3897	200	1337	418
COUNT(CASE WHEN e.action =		33	4012	264	1432	490
"email_open" THEN e.user_id ELSE NULL		34	4111	261	1528	490
END) AS email_opens,		17 35	908	73 48	310 41	166 38
		35	U	40	41	30
COUNT(CASE WHEN e.action =						
"email_clickthrough" THEN e.user_id ELSE						
NULL END) AS email_clickthroughs						
FROM						
email_events AS e						
GROUP BY 1						

Results- Calculated email engagement metrics and the result is displayed in the table.

### **Project Conclusion**

While analyzing the dataset provided, several meaningful insights were discovered that could not have been discovered by manually searching the dataset for insights. These insights can help investors and marketing teams make better judgments in the future, saving them a good amount of time and money.

We could also leverage the MySQL tool and got a little more experienced in using the tool and also injecting different types of queries to look for insights.