

# MOHD FAIZ QURESHI

+91-8954836999 | mohammadfaiz9760@gmail.com

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## WORK EXPERIENCE

- ♦ **Associate Software Engineer | Techila Global Services, Bareilly** (Aug 2024 – Present)
  - Developed and optimized Salesforce solutions for **4+ multinational clients** using Flows, LWC, Triggers, and Apex.
  - Advancing **Einstein AI research and development** to enhance Salesforce capabilities, aiming to facilitate 25% faster deal closures, deliver personalized customer service, and richer customer insights for precise targeting.
  - Automated **5+ sales processes** with APEX triggers, created **4 REST API classes** for Tally integration, and wrote test classes achieving **75%+ code coverage** for deployment for [Sonarys.in](#).
- ♦ **Salesforce Developer Intern | Techila Global Services, Bareilly** (Mar 2024 – Jul 2024)
  - Developed 6+ LWC components for business automation, boosting operational efficiency by 20%- LWC, APEX. Implemented 3 approval processes, drafted Web-to-Lead form, and established 2 custom matching rules.
- ♦ **Advance Java Trainee | CETPA Infotech Pvt. Ltd., Noida** (Jul 2023 – Aug 2023)
  - Devised an intuitive solution for checking employee check-ins and check-outs, leading to a significant **98% decrease in paperwork** – HTML, CSS, Bootstrap, Collection Frameworks, JDBC, Servlet, JSP, MySQL.
  - Led the integration of JSP-based web projects, achieving 20% faster page loads and an enhanced user experience.
- ♦ **Android Development Intern | CodeClause Pvt. Ltd., Pune** (Jun 2023 – Jul 2023)
  - Utilized FFMPEG library to create an audio extraction module, improving media processing efficiency by 30%.
  - Received a Recommendation letter for adept conduct and earned souvenirs as a token of appreciation– XML, Java.

## SKILLS

- ♦ **Languages** : JAVA, C, JavaScript, Python(basics)
- ♦ **Salesforce Development** : Sales Cloud, Service Cloud, LWC, APEX, Visualforce, Integration, Einstein AI
- ♦ **Web Technologies** : HTML, CSS, Bootstrap, JSP
- ♦ **Frameworks** : Hibernate, Spring, MVC Architecture
- ♦ **DBMS** : MySQL, Firebase, MongoDB
- ♦ **Android Development** : Android Java, XML, SQLite

## ACADEMIC PROJECTS

- ♦ **EliteDwell Solution - Home Services System** (Dec 2023 – Feb 2024)
  - A system with 3 user ends – clients, service providers, and administrators – featuring session tracking functionality.
  - Streamlined service booking across 10+ categories, optimizing appointments and enhancing platform functionality.
  - Integrated smart chatbot and location tracking for user support, improving response time by 20%.
- ♦ **Quizsterly – Online Exam Portal** (Apr 2023 – May 2023)
  - Enabled institutions and organizations to create/manage various exam types, currently supporting 2 distinct formats.
  - Provided instant results, cutting result processing time by 60%. – HTML, CSS, Servlet, JSP, MySQL.
- ♦ **RegEase – Event Registration Website** (Jul 2022 – Aug 2022)
  - Engineered a user-centric interface, enhancing **event registrations by 40%** and lowering support requests by 25%.
  - Empowered administrators with comprehensive capabilities for event creation and management – JSP, MySQL.

## EDUCATION

- ♦ Computer Engineering | SRMS College of Engineering, Bareilly | **AKTU** CGPA: 8.04 | (Nov 2020 – Jun 2024)
- ♦ XII | Girish Prasad Memorial College, Bareilly | **ISC** 81.40% | (Apr 2019 – Jul 2020)
- ♦ X | Girish Prasad Memorial College, Bareilly | **ICSE** 72.67% | (Apr 2017 – May 2018)

## POSITION OF RESPONSIBILITY

- ♦ **Executive | Media Relations Club, SRMSCET, Bareilly** (Jul 2023 – Jun 2024)
  - Authored 4+ event reports and mentored team members, amplifying media impact in the domain.
- ♦ **Member | App Development Cell, SRMSCET, Bareilly** (Sep 2022 – Jan 2023)
  - Created a Grievance App for simplifying registration, approval tracking, and inspection processes. Expected official recognition and **adoption by over 90% of the college** community soon – XML, Java, Firebase.

## ACHIEVEMENTS & CERTIFICATIONS

- ♦ AI Associate, AI Specialist | Salesforce
- ♦ Merit scholarship for excellence in academics
- ♦ Achieved **Institution Rank 11<sup>th</sup>/900** | GFG
- ♦ **Certificate of Honor** – Outstanding Performance | CETPA
- ♦ Solved **350+** coding problems | GFG
- ♦ Presented a research paper titled "An Improved Home Services System" at the International Conference | SRMS
- ♦ Mobile Application Development | Itronix Solutions
- ♦ **Agile Scrum Foundation** | Simplilearn