

# imagine

ANNUAL REPORT 07



...a world of non-stop  
excitement, channels & choices



- stimulating talent • inspiring content
- over **20** unique, multi-genre,  
multi-lingual TV channels – and growing
- for Asia's multi-faceted, fast-growing  
and increasingly sophisticated audience

# TRANSCENDING lifestyles...

news  
comedy  
action  
drama  
cartoons  
sports

Over **24,000** hours of original programming and **1,700** hours of in-house productions. Award-winning shows, innovative services and new products. Because our customers deserve the best.



# platforms...

More than **RM5 billion** invested in media infrastructure and content since the inception of **Astro**.

Enabling customers to access our growing range of services - whenever and wherever they are.

new media  
tv  
mobile  
publications  
radio





# & borders

Bringing our experience, expertise and balance sheet strength to complementary markets in Asia.

Working with regional partners to reach new customers.

malaysia

brunei

china

india

indonesia



# LEVERAGING our brands

Television



making your life richer

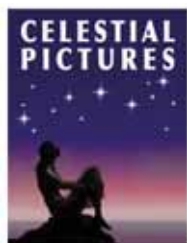
Radio



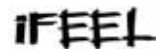
## Inside

Letter from the Chairman **4** Key Performance Indicators **6** Accolades **10** Calendar Highlights **12**  
 Board of Directors **14** Board of Directors' Profiles **16** Group Management **18** The Year In Review **24**  
 Risk Factors **29** Our Businesses **32** Corporate Social Responsibility **54** Our Staff **56**  
 Corporate Governance Statement **58** Audit Committee Report **62** Statement on Internal Control **64**

## TV Channels and Global Content Distribution



## Publications



## Malay Filmed Entertainment



## Talent Management



## Animation



Directors' Report and Audited Statutory Financial Statements **66** Additional Disclosures **147**

Share Price Performance **156** Financial Calendar **156** Analysis of Shareholdings **157**

Corporate Information **163** Notice of Annual General Meeting **164** Statement Accompanying Notice  
of Fourth Annual General Meeting **166** • Form of Proxy • Regional Offices



# Letter

## DEAR SHAREHOLDERS

I am pleased to present the Annual Report 2007 for ASTRO ALL ASIA NETWORKS plc or ASTRO as it will be referred to in the rest of this Report.

Over the past year we continued to build on our core competencies, with improved performance in our key operating units. Our **Astro** pay-TV subscriber base grew to 2.016 million residential subscribers as at the end of the financial year ended 31 January 2007. Our radio networks in Malaysia remain market leaders in terms of listenership and share of customers' advertising expenditure, with a weekly listenership of about 11 million listeners.

We made significant progress in our content development efforts as we launched the **Astro Entertainment Network** (AEN), a collection of over 20 TV channels with locally-packaged proprietary content for broadcast on our **Astro** platforms in Asia. These channels are the driver for both acquisition of new customers and viewership among existing ones. I am confident that we will benefit from our increasing knowledge and experience of producing and marketing

original content as we seek to develop business opportunities in other Asian markets, including India, China and Indonesia.

Progress has been made over the past year in expanding our businesses into overseas markets where we can leverage our core skills and capabilities. In April 2007, we announced a joint-venture with the Sun Group in India, one of the country's leading media groups. The planned Direct-To-Home (DTH) satellite TV venture will allow us to participate in the fast-growing Indian consumer market. In China, through our alliance with local partners, we have launched an airtime marketing venture, initially focusing on radio syndication, with the possibility of expanding into other media platforms across the country.

Within the region, we are working to formalise our participation in the pay-TV business in Indonesia. Progress has been slower and more difficult than we had expected. Nonetheless, we remain committed to this market. We currently produce five channels in Bahasa Indonesia using home-grown talent and production teams, over and above procuring local and international content from third parties.



# from the Chairman

The successful launch of the MEASAT-3 satellite, which includes transponders designed and tailored to our specific requirements, has put us back on track. With the expanded capacity, we can now offer a wider array of entertainment and information services for our customers. We have migrated all channels broadcast in Malaysia to the new satellite and will progressively deploy the new capacity throughout 2007 and beyond.

Notwithstanding the anticipated start-up losses arising from our investments in certain overseas ventures, the Group's financial performance for the year was satisfactory. Strong results from our domestic operations continue to underpin our healthy balance sheet and will support our regional expansion efforts. Nevertheless, we are attentive to the dividend expectations of our shareholders. With that in mind, and after taking into account our capital funding requirements for existing and new businesses, the Board has proposed a final tax-exempt dividend of 3.0 sen per share. Including our earlier interim dividends of 4.0 sen per share, the total dividend for the year is 7.0 sen per share. This dividend represents a payout of 42% on the underlying earnings of existing domestic operations and is consistent with the Board's commitment to a progressive dividend policy.

The Group remains committed to the community in the regions we operate. This commitment is delivered in a variety of ways, and we continue to seek innovative ways to expand our outreach. Support in cash and kind was provided to the victims of the devastating floods in the southern Malaysian state of Johor and surrounding areas. **The Astro Scholarship Fund**, launched in 2006, continues to attract an overwhelming response from outstanding students interested to

pursue careers in media and the arts. From providing logistics and production support to the **Force of Nature** charity concert for Indonesian earthquake victims to establishing the **Krishen Jit Astro Fund** in partnership with the Five Arts Centre in Malaysia, ASTRO has been at the forefront in supporting worthy causes, whilst promoting the creative arts and young talent.

The Board continues to adopt a proactive approach to business management. It seeks to ensure effective organisation of the Group's separate business units and operating entities, while administering the overall direction, business strategies and performance as a whole.

With this in mind, a number of senior management appointments has been announced in recent months. We are pleased to have on board Robert Odendaal, who joined as Chief Executive Officer of ASTRO from 1 February 2007. With his extensive experience in international pay-TV markets, Robert is well-placed to lead our expansion efforts into new markets, as well as provide guidance for our flagship Malaysian TV business now led by Rohana Rozhan. Her previous role is now filled by Grant Ferguson, as Chief Financial Officer. Grant has many years of financial and management experience in Asia, much of which has been gained from working with a number of the region's leading business groups. The Board is confident that we have a management team with strong complementary skills capable of leading the Group into the future.

In his new capacity as Executive Deputy Chairman, Ralph Marshall will provide strategic guidance and thought leadership to our management team, particularly on our overseas expansion efforts.

Last year also saw Tan Poh Ching retiring from his position as a Non-Executive Director. On behalf of my fellow directors, I would like to thank him for his invaluable contribution to the Group over the years. We wish him every success in his future endeavours. The Board now comprises five directors, three of whom are independent.

It now only remains for me to express the Board's appreciation for the support from all our staff, customers, business partners, media colleagues and shareholders who have contributed in many ways toward the success of the Group over the past year. I would also like to extend my thanks to the various Malaysian Government ministries for their continuing support to our efforts to develop a Malaysian-based, Asian-focused and world-class media business.

We are encouraged by the Malaysian government's continuing efforts to promote economic growth, raise disposable incomes, encourage home-ownership and foster a business-friendly climate for local and foreign investors. These activities, along with the growing demand for infotainment services from the rapidly growing population in our target regional markets, augur well for our businesses.

**Dato' Haji Badri Haji Masri**

Chairman

30 May 2007

# Key Performance Indicators

The Group measures its operating and financial performance through a number of Key Performance Indicators (KPIs), which in turn, are cascaded down to the respective business units. Below is an extract of the KPIs that are tracked by senior management and provided to Board members on a regular basis.

|  | FY2004*     | FY2005*     | FY2006      | FY2007         |
|--|-------------|-------------|-------------|----------------|
| <b>TELEVISION</b>  |             |             |             |                |
| <b>Subscribers</b>   |             |             |             |                |
| Residential subscribers ('000)   | 1,283.0     | 1,565.8     | 1,784.2     | <b>2,016.3</b> |
| Gross Additions ('000)   | 387.2       | 408.9       | 444.8       | <b>398.3</b>   |
| Net Additions ('000)   | 298.7       | 282.7       | 218.4       | <b>232.1</b>   |
| TV HH Penetration (%)  | 26.5        | 30.4        | 33.9        | <b>36.5</b>    |
| 2nd Box Subscription ('000)  | 47.8        | 61.0        | 80.2        | <b>101.3</b>   |
| 2nd Box Penetration (%)  | 3.7         | 3.9         | 4.5         | <b>5.0</b>     |
| Churn (%) <sup>1</sup>   | 7.9         | 9.0         | 13.4        | <b>8.8</b>     |
| ARPU (RM) <sup>2</sup>   | 81          | 80          | 79          | <b>78</b>      |
| CAC Per Box (RM)   | 904.4       | 789.0       | 749.3       | <b>666.6</b>   |
| Content Cost Per Sub (RM)  | 28.1        | 26.8        | 25.5        | <b>25.5</b>    |
| Content Cost as % of Revenue   | 30.3        | 30.1        | 29.3        | <b>29.7</b>    |
| <b>Advertising Expenditure</b>   |             |             |             |                |
| Astro Share of TV Adex (%)   | 12.2        | 11.3        | 11.9        | <b>13.0</b>    |
| Astro Adex as % of Total Revenue (%)   | 7.2         | 6.9         | 6.4         | <b>7.1</b>     |
| <b>Financial Summary</b>   |             |             |             |                |
| Revenue  | 1,265.6     | 1,530.6     | 1,787.0     | <b>1,978.3</b> |
| CAC <sup>3</sup>   | 371.9       | 336.9       | 384.3       | <b>273.9</b>   |
| EBITDA   | 246.7       | 395.4       | 389.2       | <b>552.5</b>   |
| EBITDA Margin (%)  | 19.5        | 25.8        | 21.8        | <b>27.9</b>    |
| Free Cash Flow   | 111.6       | 263.6       | 453.5       | <b>658.2</b>   |
| Return on Capital Employed (%) <sup>4</sup>                                    | 32.8        | 29.6        | 69.1        | <b>165.3</b>   |
| <b>RADIO</b>   |             |             |             |                |
| <b>Listeners</b>   |             |             |             |                |
| Total Listeners (million) <sup>5</sup>   | 8.7         | 9.0         | 11.2        | <b>10.9</b>    |
| Total Listener Share (%)   | 44.5        | 47.5        | 60.5        | <b>51.8</b>    |
| <b>Advertising Expenditure</b>   |             |             |             |                |
| Radio Industry Share (%)   | 4.4         | 3.8         | 4.0         | <b>4.3</b>     |
| AMP Share of Radio Adex (%) <sup>6</sup>                                       | 73.5        | 74.1        | 79.1        | <b>73.4</b>    |
| <b>Total Fill Rates (%)</b>  | <b>57.7</b> | <b>61.1</b> | <b>43.7</b> | <b>36.7</b>    |
| <b>Financial Summary</b>   |             |             |             |                |
| Revenue  | 108.0       | 124.3       | 143.3       | <b>151.0</b>   |
| EBITDA   | 46.6        | 55.0        | 60.4        | <b>67.0</b>    |
| EBITDA Margin (%)  | 43.1        | 44.2        | 42.1        | <b>44.4</b>    |
| Free Cash Flow   | 37.7        | 47.0        | 64.9        | <b>76.7</b>    |
| Return on Capital Employed (%) <sup>4</sup>                                    | 38.0        | 27.4        | 17.9        | <b>26.3</b>    |
| <b>LIBRARY LICENSING &amp; DISTRIBUTION</b>                                    |             |             |             |                |
| Shaw Titles re-mastered  | 125         | 160         | 120         | <b>94</b>      |
| Shaw Titles released for distribution  | 128         | 116         | 128         | <b>86</b>      |
| Celestial Movie Channel distribution, including programme blocks (Territories) | 4           | 9           | 11          | <b>11</b>      |
| <b>Financial Summary</b>   |             |             |             |                |
| Revenue  | 36.3        | 47.6        | 60.1        | <b>75.3</b>    |
| EBITDA   | (52.8)      | (67.0)      | (72.5)      | <b>(38.2)</b>  |
| EBITDA Margin (%)  | n.m.        | n.m.        | n.m.        | <b>n.m.</b>    |
| Free Cash Flow   | (54.6)      | (24.8)      | (41.9)      | <b>(44.5)</b>  |
| Return on Capital Employed (%) <sup>4</sup>                                    | n.m.        | n.m.        | n.m.        | <b>n.m.</b>    |

|   | FY2004* | FY2005* | FY2006  | FY2007         |
|---|---------|---------|---------|----------------|
| <b>CONSOLIDATED</b>                         |         |         |         |                |
| <b>Revenue<sup>7</sup></b>                  | 1,418.8 | 1,716.3 | 2,012.5 | <b>2,224.3</b> |
| Television                                  | 1,265.6 | 1,530.6 | 1,787.0 | <b>1,978.3</b> |
| Radio                                       | 108.0   | 124.3   | 143.3   | <b>151.0</b>   |
| Library Licensing and Distribution          | 36.3    | 47.6    | 60.1    | <b>75.3</b>    |
| Others                                      | 61.3    | 120.6   | 260.1   | <b>313.4</b>   |
| Inter-segment                               | (52.4)  | (106.8) | (238.0) | <b>(293.7)</b> |
| EBITDA <sup>8</sup>                         | 241.7   | 369.1   | 352.3   | <b>527.5</b>   |
| Free Cash Flow <sup>9</sup>                 | (3.5)   | 179.7   | 300.0   | <b>353.9</b>   |
| Profit After Tax and Minority Interest      | 9.9     | 145.5   | 228.6   | <b>160.4</b>   |
| <b>Balance Sheet</b>                        |         |         |         |                |
| Net Cash                                    | 509.4   | 580.8   | 787.2   | <b>1,047.4</b> |
| Cash  | 1,740.3 | 966.5   | 848.1   | <b>1,075.7</b> |
| Debt  | 1,230.8 | 385.7   | 60.9    | <b>28.3</b>    |
| Total Assets                                | 3,357.8 | 2,650.0 | 2,851.2 | <b>3,026.4</b> |
| Shareholders' Equity                        | 1,394.6 | 1,559.4 | 1,786.7 | <b>1,847.4</b> |
| <b>Per Share Data</b>                       |         |         |         |                |
| Earnings Per Share (sen)                    | 0.71    | 7.58    | 11.88   | <b>8.32</b>    |
| Dividend Per Share (sen) <sup>10</sup>      | n.a.    | 2.5     | 5.0     | <b>7.0</b>     |
| Net Assets Per Share (RM)                   | 0.73    | 0.81    | 0.93    | <b>0.95</b>    |
| <b>Key Financial Indicators</b>             |         |         |         |                |
| Debt to Equity (times)                      | 0.9     | 0.2     | 0.0     | <b>0.0</b>     |
| Return on Assets (%) <sup>11</sup>          | 0.3     | 5.5     | 8.0     | <b>5.3</b>     |
| Return on Equity (%) <sup>12</sup>          | 0.7     | 9.3     | 12.8    | <b>8.7</b>     |
| Return on Capital Employed (%) <sup>4</sup> | 10.1    | 17.7    | 17.0    | <b>25.6</b>    |
| Dividend Yield (%) <sup>13</sup>            | n.a.    | 0.45    | 1.02    | <b>1.30</b>    |

RM million unless specified otherwise

\* Restated with Prior Year Adjustment relating to the adoption of IFRS 2 - Share-based Payment

n.a. - not applicable

n.m. - not meaningful

**Notes:**

- Churn is the difference between total subscriber disconnections and total reconnections of previously disconnected subscribers, over the period in review.
- Average Revenue Per User (ARPU) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing monthly average revenue derived from active residential subscribers over the fiscal year with monthly average number of active residential subscribers during the fiscal year.
- Customer acquisition cost (CAC) is the cost incurred in activating new subscribers for the period under review, in the multi-channel subscription television service, including sales and marketing related expenses and subsidised set-top box equipment costs.
- EBITDA/(Total Assets – Current Liabilities)
- Based on the Radio Listenership Survey by Nielsen Media Research in October 2004, 2005 and 2006 respectively.
- Based on Nielsen Media Research Adex Report in January 2004, 2005 and 2006 respectively.
- The Group is organised in the following business segments:
  - Television – provision of Direct-To-Home subscription TV and related interactive TV services.
  - Radio – radio broadcasting services.
  - Library Licensing and Distribution – ownership of a Chinese film entertainment library and aggregation and distribution of the library and related content.
  - Others – magazine publishing business; interactive content business for the

mobile telephony platform; Malaysian film production business; talent management; creation of animation content; television content distribution; ownership of buildings and investment holding companies.

- Earnings before interest, taxation, depreciation and amortisation (EBITDA) represents profit/(loss) from ordinary activities before net finance costs, taxation, impairment and depreciation of property, plant and equipment, amortisation of intangible assets such as software (but excluding amortisation of film library and programme rights which are expensed as part of cost of sales), profit/(loss) from investment in associates, and gain/(loss) from Internal Group Restructuring.
- Free cash flow represents the net cash flows arising from operating and investing activities of the Group.
- The Directors recommend a final tax-exempt dividend payment of 3.0 sen per share (Final Dividend) for the financial year ended 31 January 2007 subject to the approval of shareholders at the forthcoming Annual General Meeting. The tax-exempt dividends will be paid on 30 August 2007 to depositors who are registered in the Record of Depositors at the close of business on 15 August 2007. Should the Final Dividend be approved, the total interim and final dividends approved in respect of the financial year ended 31 January 2007 would be 7.0 sen per share.
- Profit After Tax and Minority Interest / Total Assets
- Profit After Tax and Minority Interest / Shareholders' Equity
- Annual dividend expressed as a percentage of the current share price. ASTRO share price as at 31 January 2007 was RM5.40.





A tropical beach scene with palm trees and blue water. The image shows a sandy beach curving along a clear blue ocean. Several palm trees are visible, some leaning over the water. The sky is a deep blue with a few wispy clouds. The overall atmosphere is serene and idyllic.

## Expanding Horizon

Over the last 10 years, we have changed the media landscape.

From humble beginnings, we now serve over 2 million subscribers or 37% of Malaysian TV homes.

The environment remains conducive for further growth.



# accollades



We continue to reap the benefits of nurturing in-house talent and creativity – the year in review had been a period of continued success and recognition for seasoned professionals and rising stars in music and entertainment.

#### **Anugerah Juara Lagu 2007**

Irama Malaysia - Zahid for *Warkah Buat Laila*

#### **Anugerah ERA 2006**

Most Promising Artiste - Mawi

Best Male Vocal Artiste - Mawi

Best Pop Song - Mawi and M. Nasir for *Lagu Jiwa Lagu Cinta*

Irama Global Award - Mawi for *Aduh Saliha*

Best Music Video - Mawi for *Kian*

ERA Chart Award - Mawi for *Aduh Saliha*

Best Vocal Duet - Nikki and Zahid for *Caramu*

DiGi SMS Choice Award - Mawi

Movie Fans Choice Award - *Baik Punya Cilok*



#### Anugerah Industri Muzik 2007

Freddie Fernandez - Anugerah Sri Wirama for outstanding contributions to the music industry

#### Anugerah Bintang Popular 2006

Most Popular Male Radio Announcer - Halim Othman (6th award since 2001)  
 Most Popular Female Radio Announcer - Linda Onn (6th time in a row)  
 Most Popular Male TV Personality - Aznil Hj Nawawi (4th time in a row)  
 Most Popular Male Comedy Actor - Saiful Apek (5th time in a row)  
 Most Popular Film Actor - Saiful Apek  
 Most Popular New Male Artiste - Faizal AF4

#### 19th Malaysian Film Festival

Special Jury Award: Innovative & Inspiring Film - *Man Laksa*

#### Anugerah Oskar PPFM

Best Producer - Tayangan Unggul Sdn. Bhd.  
 Best Wardrobe - Ahmad Mokhtar Halim  
 Best 3D Graphics - Jong Kiam Soon  
 Best Set Design - Faizal Mohd Zulkifli

#### Asian Promax / Broadcast Design Awards 2006

Gold Award, Best Sports Campaign - Jeffrey Yong for *FIFA World Cup 2006*  
 Star Rocket Award - Jeffrey Yong, Outstanding Young Producer  
 Silver Award, Best Movie Promotion - Celestial Movie Channel for *Everlasting Regret*

# CALENDAR highlights



## April

**Astro** brings the  
**2006 FIFA World Cup™**  
— all 64 Matches LIVE via  
8 interactive channels



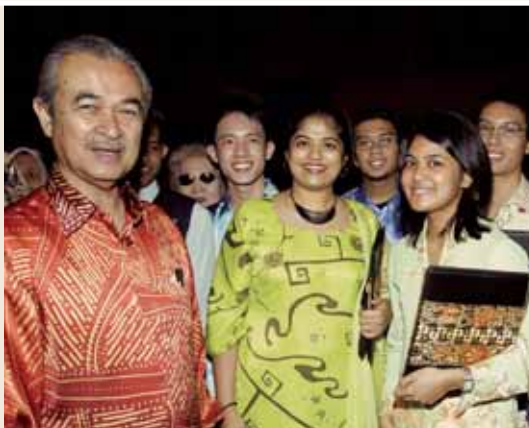
## February

- **Astro** pay-TV service commences operations in Indonesia
- Celestial Pictures launches **WaTV**, its second TV channel, in Indonesia



## May

**Akademi Fantasia 4**  
Grand Final caps yet another  
highly successful season



## July

Prime Minister YAB Dato' Seri Abdullah Ahmad Badawi  
presents **The Astro Scholarship Awards**

## August

**Astro** launches 7 new  
channels - a mix of locally  
produced and international  
content for all ages







## September

- ASTRO JV secures 25-year license to provide advertising agency services for 7 radio stations in Zhejiang Province, China
- **Astro MAX** personal video recorder makes its debut



## October

Shaw Brothers movies make inroads in the Middle East home video and Australian Free-To-Air markets

## November

- **Astro** opens 4 more Customer Service Centres nationwide
- **VMAG** and **ifeel** magazines given fresh new looks
- **Astro** introduces live streams and channel surfing for mobile phones in conjunction with the launch of **Maxis TV**



## December

- MEASAT-3 successfully launches into orbit, paving the way for **Astro** TV service expansion
- **Astro** launches another 4 new channels featuring news and variety programming



## January 2007

**HITZ.TV Blast Off!** competition unearths new local talent



# BOARD OF



From Left:

BERNARD ANTHONY CRAGG

CHIN KWAI YOONG

DATO' HAJI BADRI HAJI MASRI

RALPH MARSHALL

DATO' MOHAMED KHADAR MERICAN



# Directors



# Board of Directors' Profiles

## DATO' HAJI BADRI HAJI MASRI

Chairman and Non-Executive Director

Malaysian, age 63, joined the Board in July 2003 and was appointed its Chairman in August 2003. He has been a Director of MEASAT Broadcast Network Systems Sdn Bhd since 1996. Prior to that, he served in various government ministry posts from 1968 to 1996, including that of Director General of Tourist Development Corporation of Malaysia and Director of the Budget Management Division of the Ministry of Finance of Malaysia.

Dato' Haji Badri graduated with a BA in Malay Literature from the University of Malaya and an MA in Political Science from King's College University, London. He was awarded the Heinz Fellowship from the University of Pittsburgh.

He has held various posts in the private sector including Business Development Advisor of Sriwani Holdings Bhd (listed on Bursa Securities), Chairman and Managing Director of DiPerdana Holdings Bhd (listed on Bursa Securities) and Chairman of Crest Petroleum Bhd (listed on Bursa Securities), a position he held until July 2003.

He does not have any business arrangement with the Company in which he has a personal interest.

## RALPH MARSHALL

Executive Deputy Chairman

Malaysian, age 55, joined the Board in July 2003. He was appointed its Deputy Chairman and Group Chief Executive Officer in August and September 2003 respectively, and on 1 February 2007, he was appointed its Executive Deputy Chairman. He has served as a Director of MEASAT Broadcast Network Systems Sdn Bhd since 1994 prior to the commencement of the operations of the Group.

Ralph is an Associate of the Institute of Chartered Accountants in England and Wales, and a Member of the Malaysian Institute of Certified Public Accountants and has some 30 years experience in financial and general management.

He also serves on the Boards of several companies listed on the Bursa Malaysia Securities Bhd viz. Tanjong Public Limited Company ("Tanjong" which is also listed on the London Stock Exchange plc) as Executive Director, Maxis Communications Bhd ("Maxis"), MEASAT Global Bhd and KLCC Property Holdings Bhd as Non-Executive Director.

His other directorships include Powertek Bhd, Arnhold Holdings Limited (listed on The Stock Exchange of Hong Kong Limited) and Overseas Union Enterprise Limited ("OUE") (listed on the Singapore Exchange Securities Trading Limited). He is also an Executive Director of Usaha Tegas Sdn Bhd which has significant interests in Maxis, Astro, Tanjong and OUE among others.

He does not have any business arrangement with the Company in which he has a personal interest.

## DATO' MOHAMED KHADAR MERICAN

Non-Executive Director/Independent Director

Malaysian, age 51, joined the Board in August 2003. He manages his own financial consultancy and is an independent Non-Executive Director of Rashid Hussain Bhd (listed on Bursa Securities), RHB Bank Bhd, RHB Insurance Bhd and RHB Investment Bank Bhd. (formerly known as RHB Sakura Merchant Bankers Bhd).

Dato' Mohamed Khadar has over 20 years experience in financial and general management. He is a Member of both the Institute of Chartered Accountants in England and Wales and the Malaysian Institute of Accountants.

He had served as an auditor and a consultant in an international accounting firm before joining a financial services group in 1986. Dato' Khadar held various senior management positions in Tradewinds Corporation Bhd (listed on Bursa Securities) between 1988 and April 2003, including those of President and Chief Operating Officer.

He does not have any conflict of interest with the Company.

**BERNARD ANTHONY CRAGG**

Non-Executive Director/Independent Director

British, age 52, joined the Board in September 2003. He also serves as the Chairman of Datamonitor plc (listed on the London Stock Exchange plc) and i-mate plc (listed on AIM of the London Stock Exchange plc). He is a Director of Workspace Group plc (listed on the London Stock Exchange plc), Mothercare plc (listed on the London Stock Exchange plc) and Bristol and West plc, a part of the Bank of Ireland (UK) Financial Services.

Bernard is a Chartered Accountant and had spent over 8 years in Price Waterhouse. He has a degree in Mathematics from Liverpool University.

He formerly held various senior management positions in Carlton Communication plc (listed on the London Stock Exchange plc) for over 17 years including as its Group Financial Controller, Company Secretary and Group Finance Director. Bernard has also served as a Director of Arcadia Group plc (listed on the London Stock Exchange plc).

He does not have any conflict of interest with the Company.

**CHIN KWAI YOONG**

Non-Executive Director/Independent Director

Malaysian, age 58, joined the Board in March 2006. He was an audit partner with PricewaterhouseCoopers from 1982 until his retirement in 2003. During his tenure as partner, he was Executive Director in charge of the Consumer & Industrial Products & Services Group. He had also served as Director of the Audit and Business Advisory Services Division, and of the Management Consulting Services Division.

Kwai Yoong is a Fellow of the Institute of Chartered Accountants in England and Wales and a Member of the Malaysian Institute of Certified Public Accountants as well as the Malaysian Institute of Accountants.

He has extensive experience in the audits of major companies in the banking, oil & gas and automobile industries as well as in the heavy equipment, manufacturing, construction and property development sectors. He was also involved in corporate advisory services covering investigations, mergers & acquisitions and share valuations.

He is a Director of Deleum Bhd whose principal activity is in the provision of supporting specialised products and services for the oil and gas industry and Rangkaian Pengangkutan Integrasi Deras Sdn Bhd (RAPID KL), a leading provider of integrated public transport in Malaysia.

He does not have any conflict of interest with the Company.

**Notes:**

1. None of the Directors have any family relationship with any directors and/or major shareholders of the Company.
2. None of the Directors have had any convictions for offences within the past 10 years.
3. None of the Directors have had any sanction and/or penalties imposed on them by any regulatory bodies during the financial year ended 31 January 2007.

# Group Management

## ROBERT ODENDAAL

Chief Executive Officer - ASTRO

Robert, 45, a British citizen, assumed his current position on 1 February 2007. As CEO, Robert has overall responsibility for implementing Board strategies and decisions, and for building efficiencies and improving synergies throughout the Group. Previously CEO of wireless service provider Bell Mobility in Canada, Robert also held other key positions, including that of CEO of pay-TV operator Bell ExpressVu in the Bell Canada group of companies. Prior to that, he held several Executive Directorships and gained extensive experience and expertise in multi-channel TV, content and new media distribution and products at BSkyB in the UK. Robert is a Fellow of the Chartered Institute of Management Accountants (CIMA) and holds an MBA from Heriot-Watt University, Edinburgh.



## ROHANA ROZHAN

Chief Executive Officer - **Astro** TV

Rohana joined the Group in 1995 during its start-up phase, and has been closely involved in its growth as a senior member of the management team and as CFO since its listing in 2003. She was appointed CEO of **Astro** TV in May 2006 and is responsible for the Group's DTH broadcast business in Malaysia and Brunei. She holds a B.A. (Hons) in Accounting and Economics from the University of Kent at Canterbury, UK and is a Fellow of the Chartered Institute of Management Accountants (CIMA). Rohana completed the Advanced Management Programme at Harvard Business School in 2006.



*Robert and Rohana do not have any interest in the securities of the Company or its subsidiaries, or hold directorships in any public company. They do not have any family relationship with any directors / major shareholders of the Company, and have not had any convictions for offences within the past 10 years.*



#### **GRANT FERGUSON**

Chief Financial Officer - ASTRO

Grant joined ASTRO as Chief Financial Officer in October 2006. He has more than 20 years of experience in financial and business management, including 14 years with various international companies across Asia. Prior to joining the Group, Grant was Managing Director of Investments at Temasek in Singapore, with specific responsibility for the telecommunications and media sectors.

#### **BORHANUDDIN OSMAN**

Executive Director - Radio

Borhan joined ASTRO in 1999 and has, since 2001, been Executive Director of AMP Radio Networks. He is responsible for the general management of ASTRO's Malaysian radio operations, which comprises of eight terrestrial networks and 17 music channels on the **Astro** pay-TV platform. Borhan has more than 20 years of experience in the advertising industry and is currently President of Malaysian Association of Commercial Radio Operators and Chairman of the Communications and Multimedia Content Forum of Malaysia (CMCF).



#### **ZAINIR AMINULLAH**

Executive Director - Bahasa Content

Zainir joined ASTRO in 1996 and held various portfolios in Sales and Marketing before joining the Programming division in 2002. He was appointed Executive Director for Astro Entertainment Sdn Bhd in 2007 and is responsible for creating and packaging content and channels for the growing and very important Bahasa-speaking audience in Malaysia, Indonesia and Brunei. He recently completed his MBA at the University of Chicago.





## GROUP MANAGEMENT



### **WILLIAM THEODORE PFEIFFER**

Chief Executive Officer - Distribution of Shaw Library and Chinese Content

William has been CEO of Celestial Pictures Limited since 2001. He is responsible for the strategic direction and overall performance of Celestial Pictures, which undertakes the development and distribution of Chinese content, including the Shaw Brothers film library. William has extensive experience in the entertainment industry for most of the 25 years that he has lived in Asia. William is a board member of the Cable and Satellite Broadcasting Association of Asia (CASBAA).

### **TENGGU DATO' ANUAR MUSSADDAD TENGGU MOHAMMAD**

Executive Director - Malay Filmed Entertainment

Tengku Anuar joined the Group in 1996. He assumed his current position in 2004 where he is responsible for production and distribution of Malaysian and Indonesian filmed entertainment.



### **LOUIS FOO**

General Manager - MEASAT Publications

Louis joined the Group in 1997. He was appointed General Manager of MEASAT Publications Sdn Bhd in 2004 where he is responsible for driving the Group's publications business.



**GRAHAM CHARLES STEPHENS**

Chief Technology Officer - ASTRO

Graham joined the Group in 1995 and was responsible for the broadcast technology relating to the launch of **Astro** TV services. He is currently responsible for identifying and implementing new technology initiatives to enhance the broadcast infrastructure and **Astro** TV platform. He has over 25 years' experience in broadcast engineering and operations.

**LAKSHMI NADARAJAH**

General Counsel - ASTRO

Lakshmi oversees and manages the legal affairs of the Group, including those of the Company Secretary. She is a graduate of the University of London (LLB, King's College and LLM, London School of Economics), and is admitted to practice in the United Kingdom, Malaysia and Australia. Prior to joining ASTRO in 2005, she was in private legal practice in Malaysia and Australia, where she focused on general corporate commercial law.

**RAGHVENDRA MADHAV**

Executive Director - India

Raghvendra, a chartered accountant, joined the Group in 1996, serving in various roles in operations and business development. He is currently responsible for business development activities in India.



## Building New Foundations

We are committing substantial sums to grow new businesses in emerging markets such as Indonesia where we can build on our core competencies and leverage our extensive infrastructure.







# THE YEAR IN Review

Our flagship **Astro** TV business in Malaysia continues to drive the Group's bottomline, accounting for close to 90% of consolidated revenues of RM2.2 billion. With increased revenue and lower customer acquisition costs, offset partially by higher content cost, Group earnings before interest, tax, depreciation and amortization or EBITDA, rose 50% to RM528 million. After accounting for our share of start-up losses of certain new investments, net attributable profit declined 30% to RM160.4 million.





It was a year of tremendous challenges as well as excellent opportunities.

Details of our operating units' performance are available in their respective segments of this Annual Report. What is not immediately evident in the financial figures, and what I would like to highlight here, are the challenges and continuing risks faced by the Group, and the steps taken to address them, as well as to protect our ability to sustain long term growth, cashflow and profitability for shareholders.

With our Malaysian TV subscriber base breaching the 2 million mark in the fourth quarter of fiscal 2007, the key task ahead for senior management is to ensure that it continues to grow. But the challenges brought about by a rapidly changing customer profile require far more complex solutions than the ones we dealt with in our pioneering years.

| Particulars                  | FY2007 *     | FY2006 *     | % change            |
|------------------------------|--------------|--------------|---------------------|
| Consolidated Revenues        | 2,224.3      | 2,012.5      | +10.5               |
| Key Costs:                   |              |              |                     |
| • Customer Acquisition Costs | 273.9        | 384.4        | -28.7               |
| • Set-Top-Box Costs          | 197.4        | 310.7        | -36.5               |
| • Content Costs              | 615.7        | 584.8        | +5.3                |
| • Overheads                  | 312.4        | 280.1        | +11.5               |
| EBITDA                       | 527.5        | 352.3        | +49.7               |
| EBITDA Margin                | <b>23.7%</b> | <b>17.5%</b> | <b>+6.2% points</b> |

\* RM million unless otherwise stated

## THE YEAR IN REVIEW

We took risks in those early years, and successfully grew our Malaysian business. We have now reached a stage where we cannot depend on organic or domestic growth alone. Whilst we are uniquely placed to take advantage of the immense regional opportunities, it also means that we, as an organisation, have to increase our risk appetite as we embark into emerging markets with rapidly evolving regulatory structures. Balancing our resources between local and regional opportunities, and reconciling short term returns with longer term value creation will thus be a continuing challenge for management.

Indonesia is a case in point, and admittedly, has been a difficult market for us. To date, we have accounted for RM157.4 million as our share of losses, a significant impact to our bottomline as we continue the formalisation of the venture. Operating performance has been below our expectations for various reasons - mostly beyond our control - but we remain optimistic about the potential of this market.

The Asian region continues to provide immense, relatively untapped opportunities. Indeed, it is for this very reason that we are seeking shareholders' approval to expand our regional footprint to India, one of the world's fastest growing consumer market and a much under-penetrated market for pay-TV. The proposed US\$166 million equity investment will give us a 20% stake in Sun Direct TV which is expected to commence service in the latter part of 2007.

Finally, in today's relentless world of constant change, we need to stay relevant, and ahead of industry developments. We will respond to competitive distribution platforms such as Internet Protocol TV (IPTV), broadband and a stronger consolidated Free-To-Air offering.

Content remains key to future growth. In particular, creating unique local programmes, supported by compelling international content, will be crucial in strengthening our platforms in Malaysia and the region, and in differentiating us from competitive offerings.

#### STRENGTHENING HOME MARKET & NURTURING FUTURE GROWTH BUSINESSES

Content remains key to future growth. In particular, creating unique local programmes, supported by compelling international content, will be crucial in strengthening our platforms in Malaysia and the region, and in differentiating us from competitive offerings.

We have organized internally to provide the necessary focus and infrastructure, including setting up a separate **Astro Entertainment Network** (AEN) unit, to house over 20 **Astro**-branded channels of various genres and languages. With annual budgets exceeding RM300 million, AEN will also consolidate our Malay language programming for viewers in Malaysia, Brunei and Indonesia, and eventually for niche markets globally. A new content development team headed by **Astro** veteran and former Senior Director for Content, Zainir Aminullah, is now in place to drive this new initiative and, in time to come, develop it into an important profit centre.

Future-proofing our technology and broadcast infrastructure, including the ancillary information technology, through continual upgrading and refreshing, is paramount for our business. This will ensure our systems remain resilient and robust while keeping pace with the rapid and continual technological developments that characterise the media industry.

A vital infrastructure supporting our revenue generation activities is our Customer Relationship Management and Billing system (CRM). While we have been able to alleviate much of the earlier technical issues relating to our CRM, we need to ensure that it is capable of meeting current requirements, as well as cater for future business expansion. Several measures are accordingly in place to ensure that system maintenance and upgrades do not cause disruptions to our customer servicing capabilities.

Our overseas businesses are often structured through joint-ventures with local partners who can provide vital market knowledge, contacts and networks, as well as meet regulatory and legal requirements. But these arrangements, by their very nature, also limit our control of operations and performance, and in turn, reduce our ability to manage risks and costs.

## THE YEAR IN REVIEW

We thus insist on a thorough due diligence process prior to investing, as well as strong board representation, industry-acceptable legal documentation and other protective measures following a decision to invest, to secure our substantial investments.

To give greater visibility and a more rigorous assessment of these and other business risks faced by the Group, we have instituted a formal process to identify, assess, monitor and manage risks. A newly-established and independent Enterprise Risk Management (ERM) team, reporting to senior management, is now in place to roll out its activities across our business units.

Over the past year, we have increased our focus on succession planning, recruiting top talent and enhancing our professional development programs to ensure that ASTRO has a sufficiently deep management bench to meet the increasing demands of our businesses and rise to the tremendous challenges ahead.

The appointment of Robert Odendaal as Chief Executive Officer in February 2007 reflects that commitment. Robert brings with him extensive media industry experience and expertise in pay-TV in major markets, as well as new media distribution and products. He will extract synergies from our Group's businesses and work closely with the respective business heads to build our operations domestically and across the region, while keeping our products, our infrastructure and our technology relevant and current. I am confident that we have a management team that is focused on the bottomline.

In my new role as Executive Deputy Chairman, I will continue to provide thought leadership, promote governance and advance relationships with regulators, key stakeholders and strategic partners, as well as provide guidance on the Group's investments in the region, particularly the Indian sub-continent, Indonesia and East Asia.

I now wish to take this opportunity to thank my fellow board members, friends and colleagues in the media industry, and the various government ministries, for their unstinting support over the last decade. With continuing passion and dedication from management and staff, I am confident that ASTRO will rise to these challenges, and chart a rewarding future.

**Ralph Marshall**

Executive Deputy Chairman



# Risk Factors

The Group is in the process of implementing a Risk Management framework to identify and manage risks.

The Group's operating and financial performances are subject to various key risks as summarized below.

These include risks pertaining to operations, economy, political situations, legal framework, regulatory regimes and competition, and are by no means all inclusive. There may be additional risks unknown to the Group, and risks currently considered immaterial could become material in the future. These risks, whether they materialise individually or in combination, could significantly affect the Group's financial results, and should be carefully considered along with any forward-looking statement in the rest of this Annual Report.

## POLITICAL & REGULATORY

We operate in an industry that is subject to extensive regulation and supervision by the relevant authorities. The conditions of ASTRO's licences to provide DTH satellite TV services and FM radio in Malaysia could be varied, modified or revoked at any time. The Group has also invested in international ventures and conducts operations in overseas jurisdictions which expose it to additional political, economic, regulatory and foreign exchange risks, including unexpected or frequent changes in laws, regulations, licensing, taxation and currency repatriation policies.

## FOREIGN ASSOCIATES

Many of our overseas ventures and operations are conducted with partners through joint-ventures, which limits our control of the management of the operations and performance of these ventures, and consequently, decreases our ability to manage risks and costs.

## BROADCAST OPERATIONS

Our ability to conduct business is extremely dependent on the continuing operations of our multi-media broadcast infrastructure as well as ancillary information technology and data processing systems. Transmission of our pay-TV channels depends on

uninterrupted access from our uplink facilities to MEASAT satellite transponders. Any system failure, whether from operational disruption, transponder failure, acts of God or otherwise, may result in serious disruption or suspension of operations for a prolonged period.

## CRM AND BILLING SYSTEM

The CRM is a crucial infrastructure supporting our revenue generation and customer care servicing activities. Continuing maintenance and upgrades to cater for service expansion could cause system capability and degradation issues, resulting in major disruptions and degradation in our customer servicing capabilities.

## PROCURING UNIQUE AND COMPELLING CONTENT

Future business growth is dependent on our ability to attract new customers and retain their loyalty. Our TV business depends, to varying degrees, on our ability to secure rights to key international programmes, and create local content with sufficient differentiation and relevance to our evolving customer base. The rights and pricing of third party content are subject to periodic negotiation and re-pricing which may be higher than budgeted.

## TECHNOLOGY & INNOVATIONS

Technology in the satellite-TV and media industry is rapidly evolving, along with new applications and innovations, such as compression, conditional access security, and recordable devices. Future technological changes may require ASTRO to make investment in untested products or greater-than-expected capital expenditures in order to avoid obsolescence and remain competitive.

## COMPETITION

The Group faces competition within the media industry, from emerging technologies and applications as well as from other leisure activities competing for our customer wallets. In addition, alliances formed by competing players such as cable and telecommunication service providers may result in them pooling their financial resources or bundling their services in competition against the Group.

## HUMAN RESOURCES

Our human resources, across all levels of staff, remains crucial to our ability to execute our strategy and meet operational and financial targets. In particular, skilled employees and top quality talent are, not only a scarce resource but also highly mobile, and may be lost to new market entrants.





## Moving Forward

The Group is seeking to increase its participation in large under-penetrated economies that will benefit from the anticipated liberalisation of the media industry and fast-growing consumer sector in developing countries such as India.



# Our Businesses

Across the Group, we are constantly looking at ways of leveraging our media platforms and our content development capabilities to enrich the lives of our customers – our subscribers, listeners, readers, net surfers, mobile phone users and others - through whatever medium, whenever and wherever they choose to interact with us.





television **34**



**40** radio



content **44**

# television



**making your life richer**

Our focus on redefining the customer experience provided much of the impetus for fiscal 2007. The result was palpable: an enhanced content offering, a refreshed product pipeline and a much improved customer service process.

## ENHANCING THE CUSTOMER EXPERIENCE

Refreshing our content line-up ranked top on our list. Using new technology to extract additional bandwidth from existing satellite transponders, **Astro** introduced 11 new local and international channels, offering more movie, drama, kids' infotainment, animation and general variety, last year. Since the start of the current year, with new transponder capacity, we have added 9 more. From an initial bouquet of 22 channels in 1996, **Astro's** multi-channel TV service today offers close to 80 multi-lingual, multi-service channels, with more to come over the course of the next 12 months.

2006 also saw the launch of the **Astro MAX**, our first digital multimedia recorder which has enhanced the customers overall viewing experience. Through an integrated hard disk drive, viewers can record, rewind, pause and forward their favourite programmes with a touch of a button, thus enabling them to watch what they want, when they want, as aptly portrayed in our TV commercial *I've Got Time*.

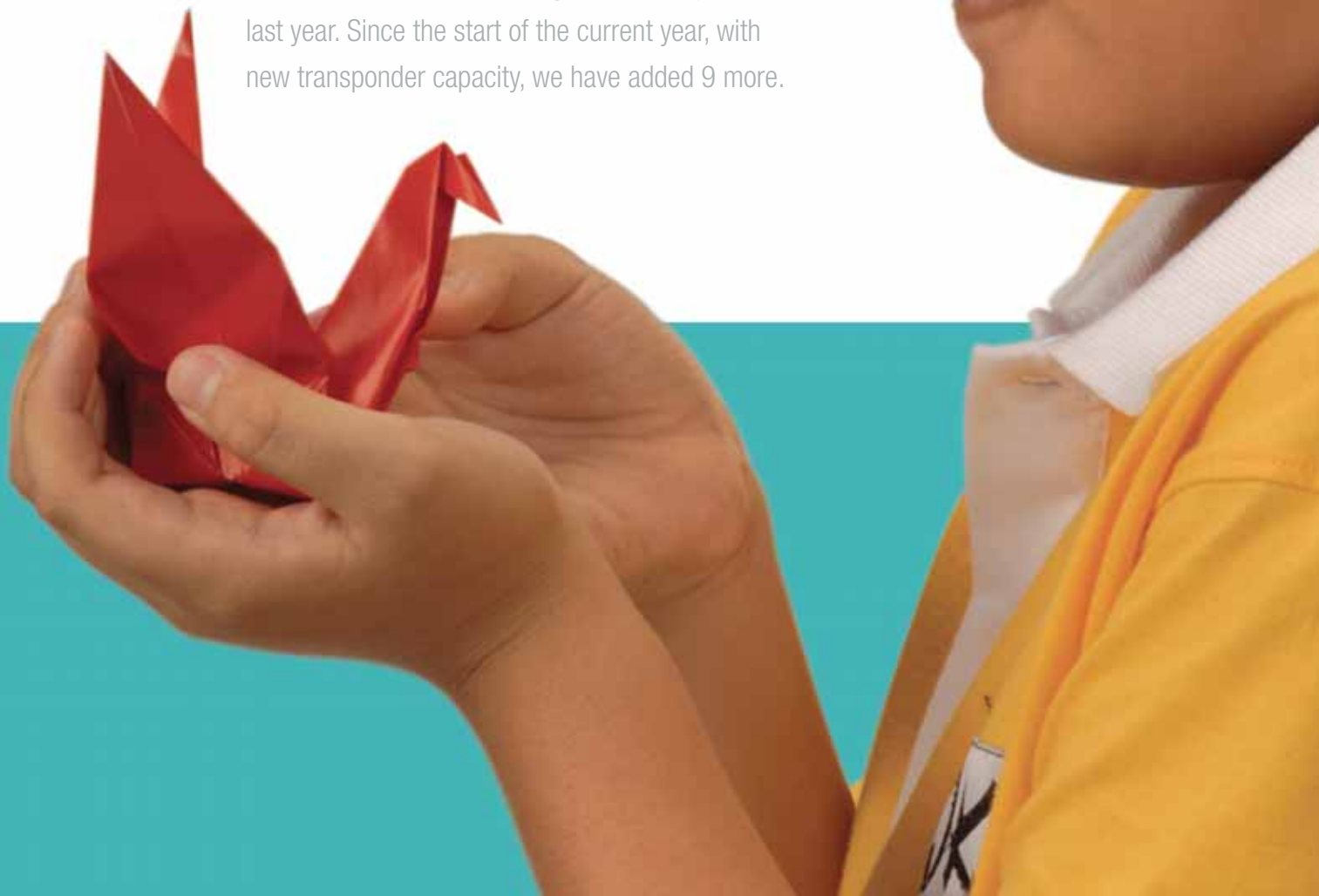
Indeed, the **Astro MAX** viewer watches more TV. Our record shows more than 25% of our **Astro MAX** customers have taken a second decoder at home. To support sales, we have developed a number of marketing programmes with various banks and institutions. A special offer was also extended to ASTRO's staff and shareholders.



*Courtesy of Action Images*



*Astro* introduced 11 new local and international channels, offering more movie, drama, kids' infotainment, animation and general variety, last year. Since the start of the current year, with new transponder capacity, we have added 9 more.





# television

To streamline and accelerate creation of new customer accounts, **Astro** introduced e-subscription. This online paperless process has not only cut down subscriber processing time by half, but also paved the way for easier data retrieval from our database, improved accuracy and saved costs.

A key achievement during the year was, undoubtedly, the sharp reduction in churn, namely customers who disconnected from our service. Churn declined to around historical levels at 8.8% in FY2007, from 13.4% in FY2006, as a result of further stabilisation of CRM and a more robust customer acquisition and retention program.

This enabled us to plan, manage and execute all the customer initiatives in a more systematic manner without major disruptions and thereby avoid the volatile levels of high disconnections in previous periods. Although the volume of disconnections increased year-on-year, the re-connection rate improved from 81% in FY2006 to over 90% in FY2007. Key events like the **2006 FIFA World Cup™** broadcasts, the introduction of 11 new channels and a reinforced win-back and retention team, also fuelled improvement. Other proactive programmes include new payment and collection initiatives to instil the payment habit, auto debit promotions and loyalty privilege vouchers.

As anticipated, with further penetration into the mass market environment, average revenue per user (ARPU) continued to moderate to RM77.7 for the financial year compared with RM79.2 in the previous year. Over 75% of net additions were from the Malay speaking segment, driving sector penetration to 33.8% and accounting for 48.5% of our customer base. Our current and future programming initiatives continue to address the viewing preferences of this segment, with the aim of continuing our growth momentum in Malaysia.

In the face of escalating content costs and taking into account the general increase in prices, we have made the decision to revise our package prices, effective June 2007, for our Malaysian customers for the first time since 2004. Cognizant of our customers' needs, we have concomitantly provided for a more flexible package, which includes a 24% lower entry price, thereby allowing our viewers more options to better match their preferences and pocket.

During the year, we incurred RM274 million in Customer Acquisition Costs (CAC), which are largely subsidies on our set-top boxes and related sales and marketing expenses. With increased efficiencies and one-off cost savings, CAC per new customer declined 11% year-on-year to RM 667.





We remain committed to producing strong, landmark local programmes and securing compelling and value-enhancing international content. In the last financial year, we expensed a record RM588 million on television content, with RM94 million spent on in-house productions and commissioned programmes that have been capitalised.

Reflecting the strong operating performance, TV revenues rose 10.7% to RM1.978 billion, with subscriptions accounting for RM1.8 billion or 91% of revenue, and advertising contributing RM141 million or 7.1% of total revenue. With expanded revenues and lower CAC, earnings before interest, tax depreciation and amortisation (EBITDA) margin rebounded to 27.9%, up from 21.8% in the previous year.

#### CONTENT & VARIETY

We remain acutely attuned to our viewers' evolving preferences, as reflected in the latest Nielsen media survey. Of the top ten most watched channels in Malaysia, six are on the **Astro** platform. Reflecting our commitment to local content, we increased our in-house production to over 1,700 hours of entertainment, information and news programmes.

Among them is our **Akademi Fantasia** (AF) reality mega-hit talent show, now into its fifth season.

A spin-off programme, **Fail Sulit AF**, was launched this January to build up viewership towards the weekly hit concerts. The Mawi phenomenon continues. A former AF winner and one of Malaysia's most popular entertainers, he was featured in several new programmes including **Resume Untuk Mawi** and **Konsert Fantasia Mawi LIVE**. Other popular programmes that fared exceptionally well among our audiences included **Raja Lawak**, a comedy talent quest, and the inimitable AF host and award winning Aznil in his show **Macam-Macam Aznil**. **Astro Ceria's** extremely successful ground event **Run For Fun** was also positively received by our viewers.

The **Astro Talent Quest** continues to be the biggest and most exciting Chinese language youth talent search in Malaysia. Viewers who walked the memory lane proved their prowess as they gave the **Astro Classic Golden Melody 2006** singing competition the highest rating (438 thousand viewers) for an **Astro AEC** programme in the past year. **TVB8's Minutes To Fame** reached our shores recently, with talent recruitment events held in 18 locations in Malaysia. **Vaanavil Padalthiran Pothi** retained its high popularity among Indian viewers, while **Aattam 100 Vagai 2** drew fans to a packed stadium for the season finale. Fans of the local English music scene also responded enthusiastically to the third season of **Blast Off!** which was aired on **Astro's HITZ.TV**.

Newly produced in-house programmes such as **AC Di Sini** have proven to be a success, with host AC Mizal providing viewers a closer look into the thoughts and shenanigans of Malaysia's most popular entertainers. Comedian Saiful Apek portrays the lighter side of life in **Gitu-Gitu Apek**, a series of hilarious skits. Noted motivational guru Dato' Dr Fadzilah Kamsah features in his very own self-titled motivational talk show on **Astro Ria**. Poignancy and real life tragedy tug at the heartstrings in the emotionally-charged **Ku Mohon**, while Anita Sarawak reinvents herself in the women's lifestyle programme, **Dekorasa**. **Dua Dunia** rides the wave of reality programming with a show that revolves around celebrities exchanging their lifestyles with those of individuals.

We have also been increasing our coverage of knowledge-based and religious-themed programmes during the Ramadhan month, with **Kembara Iman** and **Ziarah** garnering positive feedback and viewership. **Astro** continues to delve into the realm of Interactive TV with the June 2006 debut of game show **Durian Runtuh**, which was successfully replicated across the Chinese and Indian vernacular channels. At the other end of the spectrum, car lovers have been lapping up **X-Tuned**, hosted by professional driver Raja Razman.



Our Chinese language debuts include the popular **Taste with Jason, E-ha, Evening Edition**, and **Trio and A Bed**. Viewers were also able to determine the winner of the **Miss Astro Chinese International Pageant 2006**, via SMS. Our Indian viewers have been enjoying **360 Degrees**, the cinema-themed **Bioscope**, the legal-based talk show **Sattam** and society-focused **Kutra Pathirikai**. **Indian Music Training** continued its success by recently holding a second round of training for musicians aspiring to become professionals.

**Astro** also played host to **Anugerah Era**, celebrating Malaysia's music industry, and to the second year of the **Wah Lai Toi Drama Awards 2006**. The build up to the Wah Lai Toi Drama Awards included preview programmes, promotional tours by TVB artistes and SMS voting. Fans also got to meet and greet their favourite local celebrities at our well-received ground events such as the nationwide **Gempak Selebriti** tours and **Gegak Gemilang Astro** which celebrated our 10th anniversary. The Gegak tour attracted half a million visitors across seven venues nationwide. We also celebrated major festivities with our viewers with special variety programmes or roadshows like **Marhaban d'Astro** for Hari Raya Aidilfitri, **Deepavali Celebration with Special Children** and **Yu Yang Feng Shui** in the lead-up to Chinese New Year.

We also hosted special events with support from our channel partners, including the premiere of Disney Channel's **High School Musical**, featuring Vince Chong, winner from our inaugural AF show who sang the Bahasa Malaysia version of the hit theme song **Breaking Free**. Other events included the **79th Annual Academy Awards**, **Cheetah Mobile** from **Cheetah Girls 2**, Playhouse Disney Channel's **Pooh Adventure Fest**, **Hannah Montana Pop Star Dream Party**, **Wendy Wu: Homecoming Warrior** and National Geographic Channel's **Dr. Brady Barr** in Malaysia.

**Astro** also produced **Konsert Merdeka KLCC 2006 LIVE**, featuring Malaysia's most popular singers celebrating the country's 49th year of independence, as well as **Force of Nature – Yogyakarta Quake Aid 2006 LIVE**, a charity concert featuring local and Indonesian artistes to raise funds for victims of last year's earthquake in Yogyakarta, Indonesia.

Our international programme offerings were refreshed with yet new seasons of rated favourites and original programming such as **Heroes**, **Entourage**, **American Idol**, **Lost** and the all **CSI** series. **The Amazing Race Asia** premiered for the first time and was won by Malaysian duo Zabrina and Jo Jer. These programmes were supplemented by a





vast array of drama serials and variety shows from across the Asia Pacific, which were featured either on our new **Astro**-branded channels such as **Astro Kirana** and **Astro Aruna** or our latest international turnaround channels such as **Zee**, **WaTV**, **ETTV Asia**, **CCTV4** and **Animax**. In our effort to localise content for greater audience appeal, some 12,000 hours of programming was subtitled enabling the viewer to select – depending on their preferred subtitling language -- via the remote control. Malaysian viewers could also vote in international reality shows such as **Rockstar** and the **Miss World 2006** beauty pageant.

#### ENGAGING THE VIEWER

Sports aficionados were treated to a series of high profile sports events, such as the **2006 FIFA World Cup™**, **Torino Winter Olympics**, **Commonwealth Games** and the **Doha Asian Games**. Through the **Red Button** interactive technology feature **Astro** was able to offer a plethora of enhanced viewing experiences ranging from news updates to special camera angles and voting. Indeed, our comprehensive coverage of the **2006 FIFA World Cup™** games provided much of the momentum for new subscription, advertising and sales during the year.



Contests were also organized to build customer loyalty. The **Astro Movie Mania Contest**, for instance, gave out monthly prizes as well as a grand prize – a trip to Hollywood with local star Anuar Zain. We also launched the **Mastercard FIFA Auto Debit Campaign** in the run-up to the **2006 FIFA World Cup™**, to encourage customers to opt for this payment method. Presently 20% of our customers are on auto debit, a figure which we would like to grow. Lucky winners got tickets to catch selected semi-final matches in Germany. The **Astrolife Discount Vouchers** dispenses discounts on a wide variety of products and services. To date, more than 1 million customers have used the vouchers.

We further extended our longstanding Partnership Programme which allows us to leverage on our partners' extensive customer base, while rewarding their customers with free set-top boxes. Our second box campaign – where existing customers get a free box for taking a second **Astro** subscription – continued to see encouraging response. There are currently some 100,000 multi-TV homes with second decoders.

As we move forward, striving for outstanding service, operational excellence and delighting our customers will continue to be our guiding force and our Number ONE priority as we seek to be the preferred choice for our customers.



Courtesy of Reuters


#### BEYOND MALAYSIA

As previously reported, PT Direct Vision (PTDV) launched the **Astro** service in Indonesia on 28 February 2006 under a trademark licensing arrangement with MEASAT Broadcast Network Systems Sdn Bhd, the owner of the **Astro** trademark. We continue to believe in the potential for this market where over 55,000 customers have signed up for the service as of 31 January 2007. We currently produce five **Astro**-branded, Indonesian language channels for PTDV, some of which are now the most watched, among the 48 channels offered by the service.

As at 31 January 2007, the Group has incurred costs of RM230 million in respect of the business of PTDV, which include capital and operational expenditure and other services that we have provided to PTDV. Although the venture has yet to be finalised, we have opted to account for our potential interest in PTDV taking into consideration the current operations and the nature of the costs that we have incurred in supporting the venture. For the financial year in review, the Group's share of operating losses arising in this investment stands at RM157 million.



Courtesy of Reuters



In tune with you, all day...  
on air  
online  
on ground  
on mobile





Notwithstanding the emergence of new competitor channels, AMP consolidated its market leadership, retaining the top spots in all the four key vernacular segments.

#### MAINTAINING LEADERSHIP & GROWING THE MARKET

**Era** remains the country's largest radio network appealing to 5.9 million Malay language listeners every week, while **MY FM**, the largest Chinese language network had 2.1 million listeners. In the Indian language market, **Thr Raaga** is the largest network with 2.4 million listeners, while **hitz.fm** remains the largest English language network with 1.1 million listeners each week. AMP's radio stations collectively reach some 11 million listeners or over half the total radio listenership in the country.

Our success was particularly distinct in the Malay language market which remains the largest and fastest growing market segment for our Radio business. Reflecting its appeal to the adult Malay demographic, **Sinar**, which debuted in March

2004, secured the number two position after **Era** in the over-25 years' Malay market last year, thus strengthening AMP's position as the country's leading radio network.

During the year, **Mix FM** and **Light & Easy** networks were re-branded with fresh logos and their programmes enhanced to better appeal to their respective market segments. **Mix FM** is targeted at the 25-35 years English speaking market, while **Light & Easy** is now **Lite FM** to reflect a contemporary adult feel and sound.

New initiatives and improved products were offered by AMP stations as they continue to develop listenership in line with consumers' rising income levels in all key market sectors.

# radio



As a result of AMP's initiatives, and partly due to the emergence of new entrants, there is now greater awareness of radio as an effective medium. Consequently, radio's share of the total advertising market rose from 4.0% in FY2006 to 4.3% in FY2007, underscoring the 12% growth for the radio segment against only 4.6% for the total market, as per Nielsen Media Research.

## INTERACTIVE GROWTH

This positive market development was complemented by increased internet traffic to the company's websites. Over 309 million page views were recorded in the year – equivalent to 9 million unique visitors, and representing a 77.6% increase over FY2006. This growth was spurred by new and improved content and interactivity, including information on artistes, details of upcoming concerts, promotions, downloadable content and contests. The interactive

platform now accounts for 3% of the company's revenue and is expected to grow further as broadband infrastructure develops, mobile usage expands and new distribution platforms, such as 3G technology, evolve.

## ENTERTAINMENT LEADER

AMP continued to provide an array of on-ground event entertainment throughout the year. **Era** presented its annual **Anugerah Era** with great success again in 2006. This event was televised live on **Astro TV** and is the major 'people's choice' music awards in the country. Other events included **hitz.fm's** Birthday Bash in Malacca where 15,000 enthusiasts showed up. The **hitz.fm 2006 FIFA World Cup Finals™** Street Party in Bukit Bintang, Kuala Lumpur drew a crowd of over 100,000 supporters and **MY FM's** Birthday Bash in Genting garnered a presence of 8,000 fans.





**MY FM** also supported famous Asian acts like Rain and Don Ban Shin Ki from Korea and Taiwanese Jolin Tsai, while **hitz.fm** backed the Pussy Cat Dolls. **Lite FM** supported Lionel Richie and the Penang Jazz Festival, while **Xfresh** championed the local music and entertainment scene by playing Malaysian music exclusively.

#### INTERNATIONAL VENTURES

Even as the Radio group continues to grow in its primary market of Malaysia, it is also exploring opportunities to develop a regional presence in Asia.

In FY2007, the Radio group received formal approval to establish a joint-venture in China which allowed it to produce and distribute advertisements, and act as advertising sales agents for local and foreign entities, throughout the country. That apart, we are in advanced discussions to expand our presence in neighbouring regions such as India, as well as in Indonesia where we intend to conclude services arrangements with local partners. Further expansion will be explored as we attempt to leverage the intellectual expertise established within the Group over the past 10 years.

AMP's radio stations collectively reach some 11 million listeners or over half the total radio listenership in the country.



## Library Licensing & Distribution

During the year in review, Celestial Pictures Limited achieved further progress as it expanded its product portfolio and established a broader global distribution network.

### CELESTIAL PICTURES LIMITED

Revenues from our library licensing and distribution activities increased 25.2% to RM75.3 million during the year under review while operational loss showed marked improvement, decreasing 46.7% to RM39.7 million.

Celestial Pictures' maiden 42-episode drama **Empress Feng of the Northern Wei Dynasty**, produced in partnership with the Shanxi Provincial Administration of Radio, Film and Television and the Datong Film and Television Production Centre of China was completed in December 2006. The drama is being distributed worldwide by Celestial Pictures. Early feedback of the period drama, starring Jacqueline Wu, made famous in award-winning director Ang Lee's *Eat Drink Man Woman*, has been positive.

The company is also co-producing China-made TV drama series based on the characters and themes of the Shaw Brothers films, and is distributing third

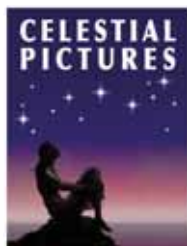
party TV series such as **Thanks for Having Loved Me**, **Dragon Tiger Heroes**, **Men and Legends**, **Healing Souls**, **Two Brothers** and **Fox Volant of the Snowy Mountain**.

First launched in Indonesia in February 2006, Celestial Pictures' second television channel **WaTV** has since expanded its coverage to Malaysia and Brunei. Targeting international viewers aged 18-35, **WaTV** is a fast-paced Mandarin-language entertainment channel showcasing the modern lifestyles of China's urban youth. To further enhance the channel's content, **WaTV** secured the exclusive premiere of China's top reality game shows such as **Super Girl**, **Let's Shake It** and **My Hero**.

Having put in place a strong distribution network, Celestial Pictures is distributing films, not only from Hollywood such as the pulp-horror **Snakes On A Plane** and the award-winning **Babel**, but also films from Japan, Korea and Southeast Asia.







During the year in review, flagship Celestial Movies celebrated its fourth birthday in March 2007, and secured carriage in Vietnam, making it available in 12 countries and territories to date. Going forward, the channel will continue to premiere the most current Chinese-language blockbusters, such as ***Confession of Pain*** and ***The Banquet*** from Media Asia Distribution Limited, one of Hong Kong's leading film production houses, and ***Protégé***, courtesy of Harvest Ocean Limited. Celestial Movies will completely localise its Indonesia feed with Bahasa Indonesia subtitling to further cement its position as the most-widely distributed Chinese movie channel.

Celestial Pictures has also widened its global footprint of its Shaw Brothers' pay-TV, home video and video-on-demand products with additional deals in Australia, Belgium, Japan, Luxembourg, the Netherlands, Portugal, Taiwan and the United States. It also concluded its first Free-To-Air television deal in Australia. Distribution of the Shaw Brothers films reached nine new markets in the Middle East, and eight new markets in Africa. To date, the Shaw Brothers titles have been distributed to 105 countries

on six continents with 530 titles released, and millions in sales of DVD/VCD units achieved.

Leveraging on the company's intellectual property assets, Celestial Pictures is initiating film projects, remaking legendary iconic classics, using today's stars, for exclusive distribution by Celestial Pictures.

In 2006, the company released three CD compilations of classic Shaw Brothers soundtracks, in association with music company EMI. Celestial is currently producing a series of new music remix albums to be released this year.

The success story of ***Perhaps Love***, an Astro Shaw and TVB production distributed by Celestial Pictures, continues. Released theatrically in Asia in December 2005, the musical was distributed around the world in 2006 and has since garnered more than 30 international awards, including top honours in Asia, Europe and the United States, making it one of the most decorated Chinese-language films since *Crouching Tiger, Hidden Dragon*. Its success has set a landmark of sorts and re-established the Chinese

musical genre in a market that has long been dominated by martial arts and art-house films.

As part of its growth strategy, Celestial Pictures will focus on bringing its film and television content to younger audiences, through new media initiatives. The company is in partnership with mobile operators as well as content partners to deliver kung fu themed mobile products. Some of the products on offer include mobi-sodes, video messaging, video clips, ringtones, wallpaper and a Kung Fu TV mobile channel, among others. Celestial's mobile content products are available on the China Mobile platform in China, the Online Content Service for PlayStation Portable(PSP)® in Hong Kong, ROK TV service in Thailand and Motek Mobile in North America.



## Astro Entertainment Network (AEN)

With the aim of developing end-to-end capability, **Astro Entertainment Network** (AEN) was formally launched in February 2007 to leverage the Group's extensive content creation and aggregation capabilities as well as its operational, marketing and distribution resources, to establish a foothold in Malaysia and neighbouring regions.

The unit currently broadcasts over 24,000 first-run hours of original content in multi-languages for diverse audience segments to support subscriber growth for the **Astro** regional platforms in Malaysia, Brunei and Indonesia.

Its content library includes some of Malaysia's most popular shows such as **Akademi Fantasia** which was developed in-house. In addition to originating concepts internally, AEN would also seek new programming concepts, format and ideas which it can adopt or adapt for local market consumption. The unit also enhances relevance of foreign content for its target local markets by producing over 12,000 hours of subtitled and dubbed tracks.

AEN now directly encompasses over 20 channels, with plans to increase this in the near future to serve an ever-evolving customer profile. It is also responsible to market its channels and programs. This includes developing high-impact, viewer-engaging ground events, such as **Run For Fun**, a marathon event organised by **Astro Ceria**, Malaysia's most successful kids infotainment channel, in which over 40,000 children participated.

In time to come, AEN hopes to carve a niche market globally for its content. It is currently in discussion to syndicate **Astro** channels and blocks of programming on media distribution platforms players in other territories.





# Multimedia Interactive Technologies

In FY2007, revenue from Mobile and Interactive TV services doubled compared with the previous year, maximizing the value of our content assets across multiple platforms, and leveraging marketing opportunities created through the Group's broadcast and other communication platforms.

Interactive services continue to remain innovative with new services contributing significantly to growth.

Several new initiatives were launched during the year, including the first interactive multi-screen application for enhanced viewing of the high-profile **2006 FIFA World Cup™** matches. Besides simulcasting several matches, the multi-screen mosaic also allowed viewers and fans to catch up on games through highlights, choose different camera angles, stay informed of match statistics and debate match results through interactive TV 'chat' services. Our viewer survey showed that usage of the **Red Button** application is high: 79% of viewers have used the **Red Button** service; 69% used it during the **2006 FIFA World Cup™** matches, and 88% claimed the 2006 interactive broadcast to be the best **2006 FIFA World Cup™** broadcast ever.

Last year, Multimedia Interactive Technologies (MIT) launched Malaysia's first Mobile TV service, complete with interactive channel switching and Program Guide. Malaysians are now able to view selected **Astro** channels anywhere and anytime through 3G mobile phones. The suite of 15 TV channels and 5 radio channels launched through mobile operator Maxis, is the first, and the largest, suite of channels offered by any mobile content provider in Malaysia.

Through the development of mobile application **Easyswitch**, subscribers are now able to enjoy a television-like experience on their mobile phone as they enter the channel number directly on their phone or use the scroll bar to switch between channels. Users can also subscribe to channels, see details of the program they are watching, as well as a guide to upcoming programs that can be viewed later. This application connects directly to **Astro's Enhanced Program Guide (EPG)** where details of programmes are displayed.

New Interactive Television (ITV) initiatives were also launched during the past year, including the top rating Chinese dilemma-based drama **Trio in a Bed** and interactive gameshows **Durian Runtuh**, **Kaasu Mela Kaasu**, and **Cash and Fun** quiz shows in three languages, all of which were well received. In addition, community-based applications were expanded to Tamil speaking audiences through 'chat' segments on SunTV.

Our websites experienced significant growth in the past year, with page views up 65% over FY2006. Riding on key promotional initiatives, the largest sites, **Era.fm** and **Astro.com.my**, grew their user base (unique visitors) by 30% and 42% respectively.

Key online initiatives included user-generated content featuring **Cun Alamak** on **Era** and **Astro.com.my's Akademi Fantasia 4** microsite. The AF4 website carried additional new content, including an audio gallery, lyrics bank and hall of fame.

With growth in internet penetration, 3G subscriber base expansion and increased satellite broadcast capacity, MIT will continue to invest in building the group's presence across multiple digital platforms of mobile, interactive TV and online. A key focus is developing and launching innovative cross-platform propositions, which are attractive for both consumers and advertising clients in key content categories. At the same time, we continue to invest in infrastructure and in building an integrated hub of digital asset management for multi-point entry, and providing a seamless, customised and personalised experience for users and advertisers.



## Malay Filmed Entertainment

Leveraging on our decade-long experience, Astro Shaw now offers improved international flavour with our production business housed under four units, including Tayangan Unggul Sdn Bhd (TUSB), Nusantara Films Sdn Bhd (NFSB) and Karya Anggun Sdn Bhd.

As part of our new business strategy, Astro Shaw will adopt an open approach to its productions – exploiting various genres, content and social issues; mixing fresh with established talents, in front as well as behind cameras; and producing films of artistic as well as commercial value. In addition, we will also focus on films for the Malay-speaking Nusantara region, combining talent within the region and expanding our production footprint internationally. NFSB, for instance, produces content for Malaysia and neighbouring countries in the region, utilising talent and production crew from India, Indonesia and Malaysia.

A good example is our upcoming film **DIVA** which features local stars Ning Baizura, AC Mizal and Adam, a finalist from **Akademi Fantasia 2**, alongside Indonesian talents Jeremy Thomas, Jessica Iskandar and Sheny Andrea. Our local production crew and personnel also benefited from working with crew and key personnel from India's movie capital, Bollywood. **DIVA** will be screened simultaneously in Malaysia, India, Indonesia, Singapore and Brunei, the first co-release of a film in the ASEAN region.

During the last financial year, TUSB produced three films: **Syaitan**, **Malaikat Maut** and **Anak Halal**. **Man Laksa**, another film, was released in early 2006 and won the Jury Award for Most

Innovative Film in the 18th Malaysian Film Festival. TUSB also won the Best Producer award at the local Oskar PPFM Awards 2006. For the current year, TUSB released two horror films – **Puaka Tebing Biru** and **Zombi Kampung Pisang**. One youth drama – **Anak Halal**, and one psychological thriller – **Malaikat Maut**, are pending release. TUSB is also aiming for more productions this year, starting with **Kala Malam Bulan Mengambang**, a 1950's period neo-noir comedy, and **Apa Kata Hati**, a new production by Saw Teong Hin.

In line with our regional marketing strategy, NFSB has commenced its second offering, **Tipu Kanan Tipu Kiri**, which features leading actors and actresses from Malaysia and Indonesia including Titi Kamal, Hans Isaac, AC Mizal and Christian Sugiono. As for TUSB, its distribution arm is currently in a joint effort with PT Mutlavis from Indonesia to commence distribution of Hollywood and Indonesian titles including **The Wicker Man** starring Nicholas Cage and Indonesia's **Kuntilanak** in Malaysia. TUSB's major distribution coup **Teenage Mutant Ninja Turtles**, released in April this year along with **Cinta Pertama**, TUSB's second Indonesian title have been already distributed.

To further develop the market, Astro Shaw intends to focus on the production and distribution of Chinese and English local titles to be released in Malaysia, Singapore and Brunei, featuring young and upcoming talent from our talent base created by **Astro**.





# Publications

Complementing the Group's multimedia offering, MEASAT Publications Sdn Bhd continues to refresh its collection of publications while embarking on international print initiatives.

Three of the unit's most widely-read magazines, **InTrend**, **VMAG** and **iFEEL** underwent facelifts to meet the contemporary demands of their readers. As a result, circulation and newsstand sales of **InTrend** and **iFEEL** have increased substantially.

Since its inaugural edition in May 2004, **iFEEL** has become the fastest growing teen magazine in Malaysia. With a new design, advertising revenues at **iFEEL** soared 54%.

**Aksi AF** continues to leverage on the highly popular **Akademi Fantasia**, with its extensive coverage of the AF students from Season Four.

Plans are also in place to overhaul the **Astro Guide** into a comprehensive, multi-lingual publication, complete with entertainment news, programme highlights and television listings.

The tourist edition of the guide, **Astro Guide Traveller**, remains the largest circulated travel magazine in the country, providing useful travel tips, events and cultural information for tourists and business travellers at subscribing hotels.

Reaching around 198 thousand readers a week, **TVB Weekly** remains one of the major entertainment publications in Hong Kong, featuring TVB artistes' news, lifestyle tips and a TV guide. Produced by our

Hong Kong associate TVB Publishing Sdn Bhd Holding Limited, the publication maintains a 10% share of magazine readership in the territory. The popular magazine will celebrate its 10th anniversary this year and publish its 500th issue.

Looking ahead, MEASAT Publications Sdn Bhd will be forging links with international partners and acquiring licenses for new publication launches in Malaysia and Singapore, starting with the debut in April 2007 of the local edition of **Top Gear**, the UK's leading general interest car magazine based on the hugely popular BBC programme. The unit hopes to launch other international titles in the coming year as part of its brand extension efforts and regional expansion plans.



## Talent Management

ASTRO's talent management company Maestro continues to build on its rich experience and expanding talent pool for yet another successful year.

Since its inception four years ago, Maestro has identified and nurtured some of Malaysia's most prominent talents including its current pool of 50 actors, singers, announcers and performers.

Most of the talents are currently sourced from the group's various TV programmes such as **Akademi Fantasia**, **Astro Talent Quest**, **Raja Lawak** and **Miss Chinese International**.

Due to their popularity and strong marketing, Maestro's artists are much in demand. They have been featured in more than 1,000 shows, with 300 in 2006 alone, setting a record of sorts for the company. Our artistes regularly headlined concerts, and have hosted a variety of shows, as well as acted in movies.

In the past year, our **Akademi Fantasia** stars Marsha and Felix starred in local movie **Misi 1511**, while Adam starred in **Qabil Khushry Qabil Igam**. Mawi, Felix and Zahid, also former **Akademi Fantasia** finalists, are currently working on the upcoming film **Aduh Saliha**.

Mawi continues to captivate the public adding over 300 thousand albums to his name, bringing the total to over 750 thousand albums to date. Of these, three acquired platinum status. In addition, he was voted **Most Popular Artiste**, **Most Popular Male Vocalist** and **Most Popular New Artiste** at Anugerah Bintang Popular 2006. He also won an MTV Asia Award, a Nickelodeon Kids Choice Award and

seven **Anugerah ERA** awards, the music industry's most prestigious award. Former AF winner Zahid also found acclaim for his song **Warkah Buat Laila**.

Major events featuring Maestro talents include **Merdeka Concert 2006**, **AF 4 Reunion Concert**, **Hotlink Tour**, **Marhaban d'Astro** and **Monsoon Cup 2006**. Our artists have also been well received in overseas ventures such as Indonesia and India.

Maestro's artists have also done their bit in support of charity and other worldly causes such as **Red Crescent & AF Concert for Humanity**, **Yayasan BAKTI Malaysia Charity Show**, **Malam Misi Suara Hati 2006** and **Force of Nature Concert** for Indonesia's earthquake victims as well as **Konsert Bersama Mangsa Banjir** for flood victims in Johor and surrounding southern Malaysian states.





# Animation

Edutainment dominated the theme for most of the Group's animation business produced under the PASI brand.

For fiscal 2007, PASI produced 60 half-hour episodes, one of the largest productive ventures in the studio's 16-year history. PASI also added 47 half-hour episodes, including co-produced series to its animated film catalogue last year.

Among the highly rated productions are ***The New Biker Mice from Mars***, ***Captain Flamingo***, a co-production deal with Canada's Breakthrough Films, and ***Benjamin Bear*** with Amberwood Productions, also from Canada.

***Captain Flamingo*** has been very successful and the third season has been slated for production. A production deal for a television special has also been sealed, as well as plans to create short

mobile episodes for mobile phones and the Internet. We expect to continue production for ***Captain Flamingo*** through 2007-2008.

In September 2006, Canada's Gemini Awards nominated ***Captain Flamingo*** for Best Original Music Score for an Animated Program or Series. A new ***Captain Flamingo*** online game and website was launched at YTV.com to kick off the second season of the animated series.

The ***Biker Mice*** series commenced broadcast in the UK in August 2006 to an enthusiastic response. The series was also broadcast on Channel TEN in Australia and MTV 3 in Finland, and PASI expects it to be released on Cartoon Network Scandinavia during the fall of 2007.

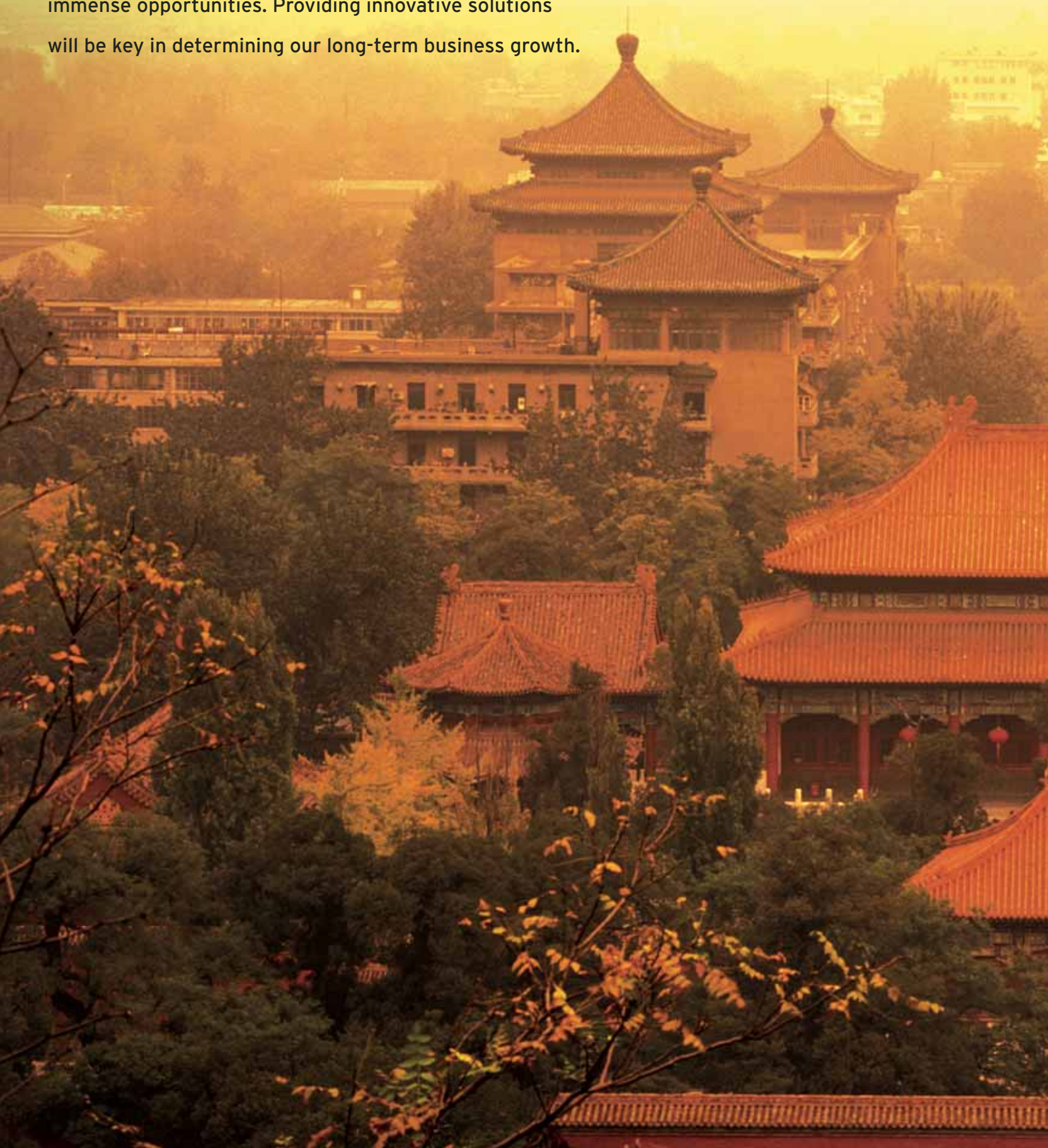
PASI has also been providing production advice and support for an upcoming ground-breaking Filipino animated film, as well as creating short demos for an equally innovative local animation series in development. Some of these projects will use flash animated software as it uses an all digital pipeline that is far more efficient, cost-effective and easier to manage in contrast to traditional hand-drawn animation.





## Unlocking Growth Potential

Asia's fast-growing economies continue to offer immense opportunities. Providing innovative solutions will be key in determining our long-term business growth.







# Corporate Social Responsibility

As in previous years, the Group continues to promote young talent pursuing their educational and career goals in the creative arts, multimedia and broadcast services sector even as it encourages awareness and appreciation of the arts and culture through its various media platforms.



**The Astro Scholarship Awards**, now in its second year, continues to support deserving students in pursuing undergraduate and graduate degrees in media and broadcasting related studies. The RM2 million annual endowment has benefited numerous recipients for further education in Computer Science and Computer Graphics, Engineering, Mass Communications and the Dramatic Arts, including acting, stage design and film production. In 2006, we gave out another 10 awards, of which 9 are for foreign degrees and one for local studies.

One of the new initiatives undertaken last year was the **Krishen Jit Astro Fund** to support young people in the performing arts in Malaysia. The Fund was set up together with the Five Arts Centre in commemoration of the late Krishen Jit, a towering figure in the local arts scene for more than four decades. Of the 80 applications received, 3 recipients were selected. This initiative further reinforced our longstanding collaboration with the Five Arts Centre as well as the Drama Lab dating back to 1998. We have provided funding for the rental of their premises on an annual basis, along with airtime on our radio and television channels to publicise their productions.

In support of **Yayasan Budi Penyayang**, Malaysia's leading charity foundation, **Astro** produced a one-hour program documenting its numerous projects,

including the **KL International Batik Festival** and **Batik Fun Walk** to nurture young talent in the local batik industry, and the **Karnival Keluarga Bahagia Penyayang**, to promote family values.

ASTRO has also pledged a RM150,000 education scholarship to be awarded to an individual nominated by the Association of Accredited Advertising Agents (4As) to pursue a Post Graduate or Advanced Studies degree in a media or marketing communications related discipline. This scholarship award is in line with the development of talents and skills of the advertising and media industry in Malaysia.

To promote excellence in sports, ASTRO has agreed to sponsor one student for a program leading to a Diploma in Football Studies. This two-and-a-half-year course provides students with an academic and vocational grounding in football from a variety of disciplinary perspectives.

ASTRO was also involved in the production of promotions and airtime for the **Rising Above Campaign** organised by the **Force of Nature Organisation** and endorsed by the Ministry of Women, Family & Community Development. The campaign focused on creating further awareness to the plight of the needy as well as numerous projects for children in celebration of **World Children's Day**.





Following an overwhelming response last year, we continued our efforts towards conducting Indian musical training workshops. Local participants aspiring to deepen their skills and knowledge of Indian music received vocal lessons and training in Indian instruments by professional musicians from India. 19 participants were selected to attend a 12-week training programme, after a rigorous selection process comprising Malaysians from all races.

Our partnerships with the Sutra Dance Theatre and as a founding sponsor of The Kuala Lumpur Performing Arts Centre have resulted in the production of many great works and performances. Apart from yearly grants, we also provide airtime to promote these performances and exhibitions within and outside Malaysia.

**Akademi Fantasia**, which has been a nurturing platform for local talents and new artistes, also played its role by giving back to the community via the sharing of RM300,000 of contributions as a result of proceeds received through sms voting on the popular reality television series. The funds were distributed nationwide to specific homes and orphanages through the different state governments, and appropriately shared amongst the less fortunate in those communities.

Finally, but not least, our community efforts also extended to the many victims of the devastating floods in the southern Malaysian state of Johor and surrounding areas, in late 2006. ASTRO, along with its sister companies Maxis, Tanjong and MEASAT Satellite Systems, contributed RM300,000 towards the **National Disaster Relief Fund**. The Fund was set up by the Malaysian Government to assist the over 27,000 families who were compelled to abandon their homes and seek shelter at several flood evacuation centres throughout the country.

Management also donated RM75,000 towards **Kumpulan Wang Amanah Bantuan Bencana Negara**, in aid of the flood victims in Johor, and another RM50,000 towards the **MSC Flood Victims Fund** to provide 3,000 sets of basic essentials for school children who were affected by the flood disaster.



# Our Staff



Our Human Resource team is focused on positioning ASTRO as the employer of choice which, we believe, is crucial, in not only attracting and retaining high-calibre employees, but also in supporting further growth of the Group's various businesses.

As of 31 January 2007, we have 3,370 employees across the Group in Malaysia, with a further 509 employees located at our Regional Offices.

Numerous initiatives were created during the year, including a structured induction program for some 268 new employees for the financial year under review. The **Astro Managerial Competency Model**, which forms the core of our learning framework for the next two years, was also launched last year. All our staff members are encouraged to regard learning as a continuous progression which is underpinned by the Company's investment in the Astro Capability Centre, with dedicated facilities and training tools to promote learning.

To maximize the long term value of our human capital, we continue to invest in the learning and development of both functional and managerial skills. This investment equips our employees with skills that enable them to deliver high service standards, as well as prepare them for a career path within the structured succession plan of the Company.

To nurture future leaders of our businesses, we have established a **Talent Pool** programme. For the inaugural one-year programme, 16 employees

with demonstrated leadership abilities and a strong desire to excel, had been selected. Other employees continue to receive career guidance and financial assistance to further their education at highly-regarded post graduate schools. Two employees are currently on Company-sponsored MBA programs.

During the year, HR also applied the Six Sigma methodology to review its processes, resulting in overall improvement of productivity and efficiency. The Six Sigma Committee reviewed 20 Human Resource processes. Of these, 18 recommendations were accepted and 8 have been implemented. Savings in processing time and employee costs, are estimated to exceed RM7 million upon full implementation.

With staff welfare in mind, a **Safety & Health Week** was organised in November 2006. Programmes included blood screening, talks by health practitioners and demonstrations on health products.

Employees were also encouraged to take part in **The Edge Rat Race** in support of **Yayasan Bursa Malaysia**, a charitable foundation which collects and disburses funds to selected organizations. Management also gave generously to the **National Disaster Relief Fund** to support flood victims in the southern Malaysian state of Johor.

# Corporate Governance

Corporate Governance Statement **58**

Audit Committee Report **62**

Statement on Internal Control **64**

# Corporate Governance Statement

Corporate Governance sets out the framework and process by which institutions, through their board of directors and senior management, regulate their business activities. These principles balance safe and sound business operations while complying with relevant laws and regulations.

The Company's Corporate Governance principles can be broadly classified under:

- The duties and responsibilities of directors
- The rights and responsibilities of shareholders
- The equitable treatment of shareholders
- Disclosure and transparency

The Board is fully committed to maintaining high standards of corporate governance throughout the Group. To this end, it has adopted a set of Corporate Governance Guidelines to govern its conduct within the spirit of the Malaysian Code on Corporate Governance ("Code") and the Listing Requirements of Bursa Securities. The Board is of the opinion that it has, in all material respects, complied with the principles and best practices outlined in the Code for the financial year ended 31 January 2007. In addition, the Board has continued to adhere to certain principles recommended in the United Kingdom Combined Code of the Principles of Good Governance and Code of Best Practice to the extent described in this report.

## 1. THE BOARD

The Board is responsible, amongst others, for charting and communicating strategic direction and corporate values of the Group, and supervising its affairs to ensure its success within a framework of acceptable risks and effective control and in compliance with the relevant laws, regulations, guidelines and directives in the territories in which it operates. The Board reviews management performance and ensures that the necessary financial and human resources are available to meet the Group's objectives. The Board is also responsible for succession planning of senior management.

### 1.1 Composition and Balance

As at 31 January 2007, your Board comprised five Non-Executive Directors including the Chairman, and one Executive Director. Three of the five Non-Executive Directors are independent, which is higher than the minimum prescribed in the Code and the Listing Requirements. On 1 February 2007, Tan Poh Ching resigned as a Director and as a member of the Remuneration Committee and the Option Committee. With his resignation, the Board comprises four Non-Executive Directors including the Chairman and one Executive Director. The composition of independent non-executive directors remains higher than the minimum prescribed in the Code and the Listing Requirements. The roles of the Non-Executive Chairman and the Group Chief Executive Officer are

separate, with a clear division of their responsibilities to ensure that there is a balance of power and authority. The Chairman is responsible for ensuring Board effectiveness and conduct whilst the Group Chief Executive Officer has overall responsibilities over the operating units, organisational effectiveness and implementation of Board policies and decisions. With effect from 1 February 2007, the Group Chief Executive Officer assumed the role of Executive Deputy Chairman and a new Chief Executive Officer was appointed. The role and responsibilities of the Executive Deputy Chairman and the Chief Executive Officer vis-à-vis the Board are clearly defined.

The independent Directors play a pivotal role in corporate accountability, which is reflected in their membership of the various Board Committees and their attendance of meetings as detailed below. The independent Directors provide unbiased views and impartiality to the Board's deliberation and decision-making process. In addition, the Non-Executive Directors ensure that matters and issues brought up to the Board are fully discussed and examined, taking into account the interest of all stakeholders in the Group. The profiles of the members of the Board, as set out on Pages 16 and 17 of this Annual Report, demonstrates the complement of skills and experiences that the Directors are able to bring to bear on issues of strategy, performance, control, resource allocation and integrity.

### 1.2 Appointments to the Board

In compliance with the Code, the Nomination and Corporate Governance Committee has the responsibility of proposing new candidates for appointment to the Board.

One-third of the Directors are subject to re-election by rotation at every Annual General Meeting in accordance with the Company's Articles of Association. Re-appointments are not automatic and all Directors must retire and submit themselves for re-election by shareholders at least once in every three years.

Pursuant to the Listing Requirements, each member of the Board holds not more than ten directorships in public listed companies and not more than fifteen directorships in non-public listed companies. This ensures that their commitment, resources and time are focused on the affairs of the Group to enable them to discharge their duties effectively.



### 1.3 Training

The Board fully supports the need for its members to further enhance their skills and knowledge on relevant new laws and regulations and changing commercial risks to keep abreast with the developments in the economy, industry and technology, among others.

All the Directors have attended seminars during the financial year and they are kept informed of available training programmes on a regular basis. An appropriate budget is in place for Directors' training. Among the seminars attended during the financial year were:

- Future Competitive Platforms
- Making Enterprise Risk Management Work
- Improving Board's Performance, Leadership and Governance
- Making Corporate Boards More Effective

In addition, the Directors receive regular briefings and updates on the Group's businesses and operations, risk management activities and technology initiatives.

### 1.4 Supply of Information and Board Meetings

The Board has full and unrestricted access to all information pertaining to the businesses and affairs from Senior Management as well services of the Company Secretary to enable them to discharge their duties effectively. The Board may also seek external independent professional advice at the Group's expense.

The Board meets at least every quarter and on other occasions, as and when necessary, to inter-alia approve quarterly results, the Annual Report, business plans and budgets as well as to review the performance of the Group, operating subsidiaries and other business development activities. Senior Management and external advisors are invited to attend the Board and Board Committee meetings to advise on relevant agenda items to enable the Board and its Committees to arrive at a considered decision. Prior to Board or Board Committee meetings, the Directors receive a comprehensive set of board papers to ensure that they have the necessary information on the agenda items to be discussed. In addition to quantitative information, the Directors are also provided with updates on other areas such as market developments, customer, risk management and technology.

Minutes of every Board meeting are circulated to all Directors for their perusal prior to confirmation, and Directors may require clarification or raise comments on the minutes prior to the confirmation of the minutes.

The attendance record of individual Directors at Board and Board Committee meetings for the financial year ended 31 January 2007 is detailed below:

| Name  | Board    | Board Committees |  |              |
|---|----------|------------------|--|--------------|
|   |          | Audit            | Nomination and<br>Corporate Governance | Remuneration |
| <b>Number of meetings during the financial year</b> | <b>6</b> | <b>5</b>         | <b>1</b>                               | <b>1</b>     |
| Dato' Haji Badri Haji Masri                         | 6/6      | n/a              | n/a                                    | n/a          |
| Ralph Marshall                                      | 6/6      | n/a              | n/a                                    | n/a          |
| Bernard Anthony Cragg                               | 6/6      | 5/5              | 1/1                                    | n/a          |
| Dato' Mohamed Khadar Merican*                       | 6/6      | 5/5              | 1/1                                    | 1/1          |
| Chin Kwai Yoong**                                   | 6/6      | 5/5              | 1/1                                    | n/a          |
| Tan Poh Ching***                                    | 6/6      | n/a              | n/a                                    | 1/1          |

\* redesignated on 1 March 2007 and remain as member of the Remuneration Committee

\*\* appointed as a Director and member of the Audit Committee on 17 March 2006 as well as member of the Nomination and Corporate Governance Committee on 5 May 2006 and subsequently as Chairman of the Remuneration Committee on 1 March 2007

\*\*\* resigned as a Director and as a member of the Remuneration Committee and Option Committee on 1 February 2007

## CORPORATE GOVERNANCE STATEMENT

### 1.5 Board Committees

To ensure the effective discharge of its fiduciary duties, the Board has delegated specific responsibilities to the following four Board Committees. The Board Committees will deliberate in greater detail and examine the issues within their terms of reference as set out by the Board in compliance with the Code.

#### Audit Committee

Composition of the Audit Committee, its terms of reference and a summary of its activities are set out on Pages 62 and 63 of this Annual Report.

#### Nomination and Corporate Governance Committee

This Committee is primarily responsible for recommending appointments to the Board and Board Committees. It evaluates the effectiveness of the Board and also monitors the Company's compliance with applicable codes and other requirements of corporate governance.

Members of the Nomination and Corporate Governance Committee, all of whom are independent Non-Executive Directors, are:

- Dato' Mohamed Khadar Merican (Chairman)
- Bernard Anthony Cragg
- Chin Kwai Yoong

#### Remuneration Committee

This Committee is primarily responsible for reviewing and recommending the appropriate level of remuneration for the Non-Executive Directors and the Executive Director.

Members of the Remuneration Committee, all of whom are independent Non-Executive Directors, are:

- Chin Kwai Yoong (Chairman) who was appointed on 1 March 2007
- Dato' Mohamed Khadar Merican

#### Option Committee

This Committee is primarily responsible for administering the Company's 2003 Employee Share Option Scheme and 2003 Management Share Incentive Scheme in accordance with the approved bye-laws and regulations, including selection of eligible employees and option allocations. It also reviews the guidelines and bye-laws relating to the schemes and advises the Board accordingly.

Members of the Option Committee are:

- Dato' Mohamed Khadar Merican (Chairman)
- Ralph Marshall
- Chin Kwai Yoong (who was appointed on 1 March 2007 in replacement of Tan Poh Ching)

### 1.6 Directors' Remuneration

The Board believes that remuneration should be sufficient to attract, retain and motivate Directors of the necessary calibre, expertise and experience to lead the Group. In line with this philosophy, remuneration for the Executive Director is aligned to individual and corporate performance. For Non-Executive Directors, the fees commensurate with the level of experience and responsibilities shouldered by the respective Directors.

The Remuneration Committee recommends the policy framework and is responsible for assessing the compensation package for the Executive Director. The remuneration of the Executive Director consists of salary, bonus, benefits-in-kind, pension and share options.

Remuneration for Non-Executive Directors is determined by the Board as a whole. Individual directors do not participate in determining their own remuneration package. The Board, subject to a maximum sum as authorised by the Company's shareholders, determines fees payable to Non-Executive Directors. Non-Executive Directors are also entitled to meeting allowances and reimbursement of expenses incurred in the course of their duties as Directors.

Details of the Directors' remuneration for the financial year ended 31 January 2007 are as follows:

#### Aggregate Remuneration

| Remuneration  | Executive (RM) | Non-Executive (RM) |
|---|----------------|--------------------|
| Fees  | -              | 895,307            |
| Directors' salary, other remuneration and emoluments    | 3,358,786      | 314,119            |
| Benefits-in-kind (based on an estimated monetary value) | 9,113          | 7,200              |

#### Analysis of Remuneration

| Range of Remuneration     | No. of Directors |               |
|---------------------------|------------------|---------------|
|                           | Executive        | Non-Executive |
| <RM50,000 – RM100,000     | -                | -             |
| RM100,001 – RM150,000     | -                | 2             |
| RM150,001 – RM200,000     | -                | 1             |
| RM350,001 – RM400,000     | -                | 1             |
| RM450,001 – RM500,000     | -                | 1             |
| RM3,350,001 – RM3,400,000 | 1                | -             |

## 2. SHAREHOLDERS AND INVESTORS

### 2.1 Communication with Shareholders and Investor Relations

The Board is committed to providing investors accurate, useful and timely information about the Group, its businesses and its activities. The Group regularly communicates with the investor community in conformity with disclosure requirements. The Board believes that clear and consistent communication with investors encourages a better appreciation of the Company's business and activities, reduces share price volatility, and allows the Company's business and prospects to be evaluated properly.

Teleconference sessions with analysts and fund managers are held every quarter after the announcement of the Group's financial results. A half yearly report on the Group's financial performance, operations and prospects is issued to shareholders; the last report was issued in September 2006. Pertinent information on the Group is also available on the Company's website at [www.astroplc.com](http://www.astroplc.com) and in the Annual Report. Senior management keeps a dialogue with overseas institutional investors through non-deal road shows and participation in key investor conferences in Asia, Europe and the United States. The Group maintains strict confidentiality and employs best efforts to ensure that no disclosure of material information is made on a selective basis to any individuals unless such information has previously been fully disclosed and announced to the relevant regulatory authorities.

The Board views the AGM as the primary forum to communicate with shareholders. The Company will convene its fourth AGM on 26 July 2007 during which shareholders will have the opportunity to direct their questions to the Board. The Board encourages other channels of communication with shareholders. For this purpose, the Board has identified Dato' Mohamed Khadar Merican as the Senior Independent Director to whom queries or concerns regarding the Group may be conveyed. Dato' Mohamed Khadar Merican can be contacted via the following channels:

Post : ASTRO ALL ASIA NETWORKS plc  
All Asia Broadcast Centre  
Technology Park Malaysia  
Lebuhraya Puchong Sungai Besi  
57000 Kuala Lumpur  
Fax : (603) 9543 6877  
E-mail : [info@astroplc.com](mailto:info@astroplc.com)

Investors may also direct their queries to:

Amy Balan, Head of Investor Relations  
Tel : (603) 9543 6688  
Fax : (603) 9543 6877  
E-mail : [ir@astroplc.com](mailto:ir@astroplc.com)

## 3. ACCOUNTABILITY AND AUDIT

### 3.1 Financial Reporting

The Board is responsible for presenting a clear, balanced and comprehensive assessment of the Group's financial position, performance and prospects each time it releases its quarterly and annual financial statements to its shareholders. The Board is responsible for ensuring that the financial statements give a true and fair view of the results of operations and the financial state of affairs of the Group.

The financial statements of the Group and Company are required to be prepared in compliance with International Financial Reporting Standards. The Statement of Directors' Responsibilities is set out on Page 71 of this Annual Report.

### 3.2 Internal Control

The Statement on Internal Control provides an overview of the state of internal controls within the Group and is set out on Pages 64 to 65 of this Annual Report.

### 3.3 Relationship with the Auditors

The Audit Committee's role with respect to internal and external auditors is described in the Audit Committee Report set out on Pages 62 to 63 of this Annual Report.



# Audit Committee Report

The Audit Committee reviews and monitors the integrity of the Group's financial reporting process, in addition to reviewing the Group's risk management process and system of internal controls. It also reviews the Group's audit process, compliance with legal and regulatory requirements, code of business conduct and any other matters that are specifically delegated by the Board.

## 1. TERMS OF REFERENCE

The Committee is duly authorised by the Board to:

- review the Group's significant accounting policies
- investigate any activities within its charter
- seek any information that it requires from any employee of the Group and to be provided with full and unrestricted access to such information
- maintain direct communication channels with the external and internal auditors
- obtain external legal or independent professional advice, if necessary
- have access to the Group's resources, at the Group's expense
- convene meetings with the internal and external auditors without the executive members of the Committee, if necessary
- recommend steps or proposed courses of action, where required, to the Board on matters arising from the discharge of the Committee's duties and responsibilities

## 2. COMPOSITION AND MEETINGS

As guided by the terms of reference, the Committee comprises a minimum of three Board members, with all members fulfilling the qualifying criteria according to the Listing Requirements of Bursa Securities. Members of the Committee are appointed by the Board on recommendation of the Nomination and Corporate Governance Committee. Each member of the Committee may serve for a period of up to three years, extendable by no more than two additional three-year periods, so long as the members continue to be independent.

The Committee is chaired by independent Non-Executive Director, Bernard Anthony Cragg and current members comprise Dato' Mohamed Khadar Merican and Chin Kwai Yoong, independent Non-Executive Directors. As at the reporting date, the members' qualifying criteria were met.

The Committee met five times during the financial year. Details of members and their attendance at meetings are included on page 59. The Group's external auditors, senior members of the Corporate Assurance Division (internal audit) and certain designated members of senior management also attended the meetings on the invitation of the Committee. The Company Secretary acts as the Secretary of the Committee. The Committee also met with the external auditors and Corporate Assurance once each on separate sessions during the financial year without the presence of management.

## 3. SUMMARY OF ACTIVITIES

During the financial year ended 31 January 2007, the Committee reviewed all statutory financial statements, quarterly results and discussed significant issues to ensure compliance requirements were met. The Committee also reviewed the external auditors' report on the statutory annual financial statements and the quarterly financial statements review of the Group. In addition, the Committee also assessed the external auditors' independence, objectivity and effectiveness, including the provision of non-audit services before recommending their reappointment and remuneration.

The Committee verified the allocation of options as set out in the bye-laws of the 2003 Employee Share Option Scheme for the financial year under review. In addition, the Committee reviewed the adequacy of its charter and conducted an ongoing self-assessment of its effectiveness in meeting its responsibilities on a quarterly basis.

The Chairman of the Committee reports regularly to the Board on the activities of the Committee. In addition to those described above, other activities include:

**Financial Reporting and Compliance**

- Review the annual, interim and any other related financial statements and announcements of the Group for quality of disclosure, and compliance with applicable approved accounting standards and legal requirements.
- Review of matters relating to the accounting, auditing, financial reporting practices and procedures of the Group.

**Related Party Transactions**

- Review any related party transactions entered into by the Group to ensure that the transactions have been conducted on the Group's normal commercial terms and that the internal control procedures relating to such transactions are sufficient.

**Risk Management and Internal Control**

- Review the enterprise risk management process implemented by the Group and results of the process to facilitate the identification, evaluation, monitoring and management of risks.
- Review adequacy of the Group's internal operational processes to identify key organisational risks and the systems in place to monitor and manage these risks.
- Review adequacy of the Group's policies and procedures relating to internal control, financial, auditing and accounting matters such that it complies with business practices.

**Internal Audit**

- Review adequacy of the Corporate Assurance Charter and effectiveness of Corporate Assurance.
- Review the plan, scope of the internal audit function including the authority, impartiality, proficiency and adequacy of resources to carry out its function.
- Review results of its reports, findings and recommendations and action taken on the recommendations.
- Review effectiveness and performance of audit staff and approve appointment or termination of senior staff.
- Review the results of the external assessment performed on the Corporate Assurance Division.

**External Audit**

- Nominate the firm to be retained as external auditors including reviewing the terms of engagement and remuneration.
- Review the external auditors' audit plan, scope of annual audit or other examinations including:
  - the annual audit report and accompanying reports to management.
  - reports of their other examinations.
  - assistance given by the Group's employees to the external auditors.
- Review the nature and extent of non-audit services.

**Other Responsibilities**

- Review the management quarterly report on new laws and regulations, material litigation and Enterprise Risk Management.
- Review adequacy of the terms of reference of the Committee.

**4. CORPORATE ASSURANCE**

The Group has an internal audit function, known as Corporate Assurance, to assist the Committee in evaluating and improving the effectiveness of risk management, control and governance processes through a systematic and disciplined approach. The Head of Corporate Assurance reports directly to the Chairman of the Committee.

Corporate Assurance performs a variety of reviews such as financial, operational and information systems audits. Other reviews are also performed to ensure that the Group's resources are utilised effectively and efficiently. Additionally, Corporate Assurance ensures that the Group's activities comply with the relevant laws and regulations, and that its interests in business transactions are protected and assets safeguarded.

Corporate Assurance adopts a risk-based methodology in planning and conducting audits by focusing on key risks auditable areas. This approach is consistent with the Group's established framework for designing, implementing and monitoring of its control systems. Corporate Assurance also undertakes special reviews such as governance enhancement, systems implementation controls as well as approval procedures for related party transactions.

# Statement on Internal Control

The Board recognises that risk management is an integral part of the Group's business operations and has implemented a formal and on-going process for identifying, evaluating, monitoring and managing the significant risks of failure in accordance with the guidance prescribed in the Malaysian Code on Corporate Governance.

The Board of Directors is responsible for the Group's system of internal controls and risk management and for reviewing its adequacy and integrity in order to safeguard shareholders' investment and the Company's assets. These systems are designed to manage, rather than eliminate the risk of failure in achieving the Group's business objectives and to provide reasonable, but not absolute, assurance against material misstatement or loss.

The Board however, does not regularly review the internal control systems of its associated companies as it does not have significant influence over their operations. The Company's interests are safeguarded through representations on the boards of the associated companies and receipt of management accounts. These representations and reviews also provide the Board with information to assess the performance of the Group's investments.

This Statement, prepared in accordance with paragraph 15.27(b) of the Listing Requirements of Bursa Securities has been reviewed by the external auditors as required under paragraph 15.24. The external auditors' review was performed in accordance with Recommended Practice Guide 5 ("RPG 5") issued by the Malaysian Institute of Accountants. Based on their review, the external auditors have reported to the Board that nothing has come to their attention that causes them to believe that this Statement is inconsistent with their understanding of the process the Board has adopted in the review of the adequacy and integrity of the internal control of the Group. RPG 5 does not require the external auditors to and they did not consider whether this Statement covers all risks and controls, or to form an opinion on the effectiveness of the Group's risk and control procedures.

## 1. RISK MANAGEMENT

Your Board recognises that the ability to identify the continuous evolving risks affecting the Group's business operations is critical in increasing shareholder value. To this end, the Company has embarked on Enterprise Risk Management ("ERM"), the objective of which is to establish a sustainable ERM process within the Group to proactively identify and mitigate risks from an integrated and holistic perspective.

The ERM process comprises five phases, including:

- identification of events that could impede the achievement of business objectives (i.e. risks);
- assessment of risks in terms of impact and likelihood of occurrences;
- respond by selecting, prioritising and implementing appropriate activities or initiatives to reduce the impact or likelihood of risks;
- monitor the internal and external environment for potential changes to risks and ensure that the responses continue to operate effectively; and
- reporting to Senior Management/Audit Committee/Board on risks and the status of risk responses adopted.

The ongoing process is co-ordinated by the ERM Division in conjunction with all corporate and business heads within the Group, reporting periodically to the Risk Management Committee. The Risk Management Committee comprising members of senior management was established to oversee the overall management of the key risks faced by the Group. The ERM framework is currently being applied across the Group on a planned roll-out basis to enable all business units to have individual risk profiles that will be used to manage the individual businesses. Risk awareness sessions are conducted on an ongoing basis throughout the Group to sustain a risk-aware and risk management culture across the Group.



## 2. CONTROL ENVIRONMENT

Your Board is committed to maintaining a sound internal control structure that includes a process of continuous monitoring and review of the effectiveness of the control activities, to govern the manner in which the Group and its staff conduct themselves. Some of the key elements of the internal control structure and processes include:

- **Organisational structure**  
The roles and responsibilities of the Board, Board Committees and management are clearly defined to ensure proper identification of accountability and segregation of duties to promote effective and independent stewardship in the best interests of shareholders. In particular, the Audit Committee comprising wholly of independent non-executive directors is responsible for reviewing the integrity of the Group's financial reporting process, risk management process and control systems.
- **Limits of delegated authority**  
These specify the levels of authority delegated to authorised management for capital commitment and operational expenditure on behalf of the Group. The limits are reviewed and updated regularly to reflect business, operational and structural changes.
- **Documented policies and procedures**  
The Group Finance Manual sets out the Group's accounting systems and financial processes and is accessible by all staff via the intranet. Process is on-going to establish and implement group-wide standards across the Group's overseas operations.
- **Detailed annual budget for each business**  
Approval of the annual budget for each business is a matter reserved for the Board. As part of the comprehensive budget process, the Board has set key performance indicators for each business. Performance is monitored regularly and a reporting system highlights significant variances against budgets for investigation and follow-up by management of the respective businesses. Monthly financial and operational reports are provided to the Board with key statistics publicly disclosed to shareholders every quarter.

- **Code of Business Ethics**

A formal code emphasising the Group's corporate values, ethical behaviour and the manner in which staff, vendors and suppliers should conduct themselves has been issued to all staff.

- **The Corporate Assurance function**

Reporting to the Audit Committee, Corporate Assurance provides objective and independent assurance on the effectiveness of the control environment and risk management systems. Its activities are governed by a strategic review plan that is annually reviewed by management and approved by the Audit Committee.

- **The Company has addressed various technical and operational issues relating to the Customer Relationship Management ("CRM") system which had impacted operational and financial performance in the previous financial year. This was achieved through deployment of system fix provided by the CRM system vendor and the design and implementation of revenue assurance processes to detect and rectify any revenue opportunity loss.**

## 3. CONCLUSION

Your Board is pleased to report that there were no significant internal control deficiencies or weaknesses that resulted in material losses or contingencies to the Group for the financial year under review.

# Directors' Report and Audited Statutory Financial Statements

|  |            |
|--|------------|
| Directors' Report                              | <b>68</b>  |
| Statement of Directors' Responsibilities       | <b>71</b>  |
| Independent Auditors' Report                   | <b>72</b>  |
| Consolidated Income Statement                  | <b>73</b>  |
| Consolidated Balance Sheet                     | <b>74</b>  |
| Consolidated Cash Flow Statement               | <b>76</b>  |
| Consolidated Statement of Changes in Equity    | <b>77</b>  |
| General Information                            | <b>79</b>  |
| Summary of Significant Accounting Policies     | <b>80</b>  |
| Financial Risk Management                      | <b>88</b>  |
| Critical Accounting Estimates and Judgements   | <b>90</b>  |
| Notes to the Consolidated Financial Statements | <b>91</b>  |
| Company Financial Statements                   | <b>130</b> |
| Statutory Declaration                          | <b>146</b> |



# Directors' Report

The Directors present their report to the members together with the audited financial statements of the Company for the financial year ended 31 January 2007.

## PRINCIPAL ACTIVITIES

The principal activities of the Company and its subsidiaries (collectively the Group) are investment holding and the provision of Direct-To-Home subscription television services, radio broadcasting services, film library licensing, multi-media interactive services, magazine publishing, Malaysian film production, talent management, and television content creation, aggregation and distribution. There was no significant change in the nature of these activities during the financial year.

## REVIEW OF RESULTS

|  | Group          |                |
|--|----------------|----------------|
|  | 2007<br>RM'000 | 2006<br>RM'000 |
| Profit attributable to equity holders of the Company | 160,428        | 228,751        |
| Loss attributable to minority interest               | (9,168)        | (7,256)        |
| Profit for the year                                  | 151,260        | 221,495        |

A review of the results of the Group for the financial year and its position as at 31 January 2007 and an indication of future developments is set out in the Letter from the Chairman and the Year In Review sections of the Annual Report. Details of the Group's financial risk management measures are disclosed in the Financial Risk Management section of the financial statements. The Group's principal risks and uncertainties which include risks pertaining to operations, economic, political, legal, regulatory regimes and competition are described in the Risk Factors section of the Annual Report.

## DIVIDENDS

During the financial year the following dividends were paid:

|  | RM'000  |
|--|---------|
| Final tax exempt dividend of 3.5 sen per share in respect of financial year ended 31 January 2006, paid on 25 August 2006          | 67,480  |
| First interim tax exempt dividend of 2.0 sen per share in respect of financial year ended 31 January 2007, paid on 19 October 2006 | 38,563  |
|  | 106,043 |

A second interim tax exempt dividend of 2.0 sen per share amounting to RM38,669,000 in respect of the financial year ended 31 January 2007 was declared and paid on 27 April 2007.

The Directors also recommend a final tax exempt dividend payment of 3.0 sen per share amounting to RM57,983,000 for the financial year ended 31 January 2007 subject to the approval of the Company's shareholders at the forthcoming Annual General Meeting. The final tax exempt dividend will be paid on a date to be determined.

## RESERVES AND PROVISIONS

All material transfers to or from reserves or provisions are presented in the financial statements.

## SHARE CAPITAL

Details of movements in share capital are disclosed in Note 22 to the financial statements.

## DIRECTORS' REPORT

**DIRECTORS**

The Directors who have held office at any time during the financial year are:

|                                  |   |
|----------------------------------|---|
| Dato' Haji Badri bin Haji Masri  | <i>Chairman and Non-Executive Director</i>                  |
| Augustus Ralph Marshall          | <i>Executive Deputy Chairman</i>                            |
| Bernard Anthony Cragg            | <i>Independent Director</i>                                 |
| Dato' Mohamed Khadar bin Merican | <i>Independent Director</i>                                 |
| Chin Kwai Yoong                  | <i>Independent Director</i>                                 |
| Tan Poh Ching                    | <i>Non-Executive Director (resigned on 1 February 2007)</i> |

In accordance with the Company's Articles of Association, Dato' Haji Badri bin Haji Masri and Bernard Anthony Cragg retire by rotation at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-appointment.

**DIRECTORS' INTERESTS****Called up share capital**

The details of holdings in the shares of the Company by the Directors in office as at 31 January 2007 were as follows:

|                                  | Number of ordinary shares of 10p each |          |          |                                      |
|----------------------------------|---------------------------------------|----------|----------|--------------------------------------|
|                                  | As at<br>1.2.2006                     | Acquired | Disposed | As at<br>31.1.2007                   |
| <b>Direct interest</b>           |                                       |          |          |                                      |
| Augustus Ralph Marshall          | 1,000,000                             | —        | —        | <b>1,000,000</b> <sup>(1)</sup>      |
| Tan Poh Ching                    | 500,000                               | —        | —        | <b>500,000</b> <sup>(2)</sup>        |
| Dato’ Mohamed Khadar bin Merican | 250,000                               | —        | —        | <b>250,000</b>                       |
| <b>Indirect interest</b>         |                                       |          |          |                                      |
| Dato’ Haji Badri bin Haji Masri  | 177,946,535                           | —        | —        | <b>177,946,535</b> <sup>(3)(4)</sup> |

<sup>(1)</sup> Held through a nominee.

<sup>(2)</sup> Resigned on 1 February 2007.

<sup>(3)</sup> Deemed to have an interest over 500,000 ordinary shares of 10p each in the Company ("Shares") held by Ratna Pelangi Sdn. Bhd. ("RPSB") by virtue of his 99% direct equity interest in RPSB.

<sup>(4)</sup> Deemed to have an interest over 177,446,535 Shares in which Harapan Terus Sdn. Bhd. ("HTSB") has an interest by virtue of his 25% direct equity interest in HTSB. HTSB is deemed to have an interest in all the Shares in which Berkas Nusantara Sdn. Bhd., Nusantara Cempaka Sdn. Bhd., Nusantara Delima Sdn. Bhd., Mujur Nusantara Sdn. Bhd., Gerak Nusantara Sdn. Bhd. and Sanjung Nusantara Sdn. Bhd. (collectively "HTSB Subsidiaries") have an interest by virtue of HTSB being entitled to control the exercise of 100% of the votes attached to the voting shares in the immediate holding companies of each of HTSB Subsidiaries. HTSB Subsidiaries hold the Shares under discretionary trusts for Bumiputera objects. As such, he does not have any economic interest over these Shares since such interest is held subject to the terms of the discretionary trusts for Bumiputera objects.

**2003 Employee Share Option Scheme ("ESOS") and 2003 Management Share Incentive Scheme ("MSIS")**

Details of options over ordinary shares of the Company held by a Director of the Company are set out below:

|                         | Number of options over ordinary shares of 10p each |         |                    |
|-------------------------|--|---------|--------------------|
|                         | As at<br>1.2.2006                                  | Granted | As at<br>31.1.2007 |
| <b>ESOS</b>             |  |         |                    |
| Augustus Ralph Marshall | 2,250,800  | 720,000 | <b>2,970,800</b>   |
| <b>MSIS</b>             |  |         |                    |
| Augustus Ralph Marshall | 1,500,000  | —       | <b>1,500,000</b>   |

## DIRECTORS' REPORT

### DIRECTORS' INTERESTS (CONT'D.)

#### 2003 Employee Share Option Scheme ("ESOS") and 2003 Management Share Incentive Scheme ("MSIS") (cont'd.)

The principal features of ESOS and MSIS are summarised in Note 23 to the financial statements.

Other than as disclosed above, according to the register of Directors' shareholdings, the Directors in office at the end of the financial year did not hold any interest in shares and options over ordinary shares in the Company or shares and options over ordinary shares of its related corporations during the financial year.

#### Other interests

The Company maintains third party indemnity and liability insurance for its Directors and Officers against any financial consequence of actions which may be brought against them by third parties for acts or omissions in the course of the performance of their duties.

### POLICY AND PRACTICE ON PAYMENT OF CREDITORS

As an investment holding company and management services provider, the Company does not have any trading relationships with suppliers. However, its operating subsidiaries pay their suppliers in accordance with the relevant contractual and legal obligations, provided the terms and conditions are met by the suppliers.

The credit terms are disclosed in Note 20 to the financial statements.

### SIGNIFICANT POST BALANCE SHEET EVENTS

Details of significant post balance sheet events are disclosed in Note 32 to the financial statements.

### UNITED KINGDOM ACCOUNTING PRONOUNCEMENT

The financial statements of the Group and Company have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union issued by the International Accounting Standards Board ("IASB") and interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") of the IASB and with those parts of the United Kingdom Companies Act 1985 applicable to Companies reporting under IFRSs.

In addition to complying with IFRSs as adopted by the European Union, the consolidated financial statements also comply with the IFRSs as issued by the International Accounting Standards Board.

### AUDITORS AND DISCLOSURE OF INFORMATION TO AUDITORS

The Auditors, PricewaterhouseCoopers LLP, have expressed their willingness to continue in office. A resolution for their re-appointment as Auditors of the Company will be proposed at the forthcoming Annual General Meeting.

According to the United Kingdom Companies Act 1985, each of the Directors in office at the time this report was approved has confirmed that:

- So far as he is aware, there is no relevant audit information of which the Company's Auditors are unaware; and
- He has taken all the steps that he ought to have taken as a Director in order to make himself aware of any relevant audit information and to establish that the Auditors are aware of that information.

Approved by the Board of Directors on 30 May 2007 and signed on its behalf by

**DATO' HAJI BADRI BIN HAJI MASRI**

*DIRECTOR*

Kuala Lumpur

**AUGUSTUS RALPH MARSHALL**

*DIRECTOR*



# Statement of Directors' Responsibilities

for preparing the financial statements

The Directors are responsible for preparing the financial statements in accordance with applicable laws and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have prepared the Group and Parent Company financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. In preparing these financial statements, the Directors have also elected to comply with IFRSs, issued by the International Accounting Standards Board (IASB). The financial statements are required by law to give a true and fair view of the state of affairs of the Group and Company and of the profit or loss of the Group and Company for that period.

In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state that the financial statements comply with IFRSs as adopted by the European Union and IFRSs issued by IASB; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Group and Company will continue in business, in which case there should be supporting assumptions or qualifications as necessary.

The Directors confirm that they have complied with the above requirements in preparing the financial statements.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Group and Company and to enable them to ensure that the financial statements comply with the United Kingdom Companies Act 1985. They are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Independent Auditors' Report

to the members of ASTRO ALL ASIA NETWORKS plc

We have audited the Group and Parent Company financial statements (the "financial statements") of ASTRO ALL ASIA NETWORKS plc for the financial year ended 31 January 2007 which comprise the Consolidated and Company Income Statements, the Consolidated and Company Balance Sheets, the Consolidated and Company Cash Flow Statements, the Consolidated and Company Statements of Change in Shareholders' Equity and the related notes. These financial statements have been prepared under the accounting policies set out therein.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and have been properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements. The information given in the Directors' Report includes that specific information presented in Year In Review that is cross referred from the Review of Results section of the Directors' Report.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Directors' Report, Letter from the Chairman and Year In Review. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

## BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's and Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## OPINION

In our opinion:

- the financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the Group's and the Parent Company's affairs as at 31 January 2007 and of the Group's and the Parent Company's profit and cash flows for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

## PricewaterhouseCoopers LLP

*Chartered Accountants and Registered Auditors*

London

30 May 2007

# Consolidated Income Statement

for the financial year ended 31 January 2007

|  | Note | 2007<br>RM'000     | 2006<br>RM'000 |
|--|------|--------------------|----------------|
| <b>CONTINUING OPERATIONS</b>   |      |                    |                |
| Revenue  | 2    | <b>2,224,302</b>   | 2,012,532      |
| Cost of sales  |      | <b>(1,266,089)</b> | (1,260,941)    |
| Gross profit   |      | <b>958,213</b>     | 751,591        |
| Other operating income   |      | <b>12,468</b>      | 7,670          |
| Marketing and distribution costs   |      | <b>(185,580)</b>   | (172,639)      |
| Administrative expenses  |      | <b>(362,184)</b>   | (312,356)      |
| Profit from operations   | 3    | <b>422,917</b>     | 274,266        |
| Finance costs  | 6    | <b>(33,825)</b>    | (49,926)       |
| Finance income   | 6    | <b>51,344</b>      | 30,848         |
| Share of post tax results from investments accounted for using the equity method |      | <b>(160,025)</b>   | 3,870          |
| Profit before taxation   |      | <b>280,411</b>     | 259,058        |
| Taxation   | 7    | <b>(129,151)</b>   | (37,563)       |
| Profit for the year  |      | <b>151,260</b>     | 221,495        |
| Attributable to:   |      |                    |                |
| Equity holders of the Company  |      | <b>160,428</b>     | 228,751        |
| Minority interest  | 26   | <b>(9,168)</b>     | (7,256)        |
|  |      | <b>151,260</b>     | 221,495        |
| Earnings per share (in sen)  |      |                    |                |
| — Basic  | 9    | <b>8.32</b>        | 11.88          |
| — Diluted  |      | <b>8.29</b>        | 11.80          |

Customer Acquisition Costs ("CAC") analysed as follows:

|   |                  |           |
|---|------------------|-----------|
| Set top box costs – included in Cost of sales | <b>197,442</b>   | 310,699   |
| Set top box revenue – included in Revenue     | <b>(19,107)</b>  | (20,335)  |
| Set top box subsidies                         | <b>178,335</b>   | 290,364   |
| Marketing and distribution costs              | <b>95,559</b>    | 93,996    |
| CAC   | <b>273,894</b>   | 384,360   |
| Gross profit as per above                     | <b>958,213</b>   | 751,591   |
| Set top box subsidies                         | <b>178,335</b>   | 290,364   |
| Gross profit before set top box subsidies     | <b>1,136,548</b> | 1,041,955 |

The accompanying notes are an integral part of these financial statements.



# Consolidated Balance Sheet

as at 31 January 2007

|   | Note | 2007<br>RM'000 | 2006<br>RM'000 |
|---|------|----------------|----------------|
| <b>ASSETS</b>   |      |                |                |
| <b>NON-CURRENT ASSETS</b>   |      |                |                |
| Property, plant and equipment   | 11   | 312,755        | 288,374        |
| Investments accounted for using the equity method                               | 12   | 39,628         | 18,766         |
| Long term advances, receivables and commitments in equity accounted investments | 12   | 162,881        | 147,293        |
| Deferred tax assets   | 13   | 395,693        | 513,396        |
| Other financial assets (other investments)                                      | 14   | —              | 23,816         |
| Intangible assets   | 15   | 457,549        | 460,134        |
| Total non-current assets  |      | 1,368,506      | 1,451,779      |
| <b>CURRENT ASSETS</b>   |      |                |                |
| Inventories   | 16   | 53,042         | 45,787         |
| Receivables and prepayments   | 17   | 516,747        | 481,716        |
| Other financial assets  |      |                |                |
| — Derivative financial instruments  | 18   | 12,008         | 15,154         |
| Tax recoverable   |      | 427            | 8,501          |
| Cash and cash equivalents   | 19   | 1,075,665      | 848,111        |
| Total current assets  |      | 1,657,889      | 1,399,269      |
| <b>LIABILITIES</b>  |      |                |                |
| <b>CURRENT LIABILITIES</b>  |      |                |                |
| Trade and other payables  | 20   | 932,087        | 741,850        |
| Other financial liabilities   |      |                |                |
| — Borrowings (interest bearing)   | 21   | 28,309         | 34,449         |
| Current tax liabilities   |      | 1,578          | 1,305          |
| Total current liabilities   |      | 961,974        | 777,604        |
| Net current assets  |      | 695,915        | 621,665        |

**CONSOLIDATED BALANCE SHEET**

as at 31 January 2007

|   | <b>Note</b> | <b>2007<br/>RM'000</b> | <b>2006<br/>RM'000</b> |
|---|-------------|------------------------|------------------------|
| <b>NON-CURRENT LIABILITIES</b>                                      |             |                        |                        |
| Payables  | 20          | <b>205,248</b>         | 248,299                |
| Deferred tax liabilities  | 13          | <b>11,788</b>          | 12,134                 |
| Other financial liabilities   |             |                        |                        |
| – Borrowings (interest bearing)                                     | 21          | –                      | 26,484                 |
| Total non-current liabilities                                       |             | <b>217,036</b>         | 286,917                |
| Net assets  |             | <b>1,847,385</b>       | 1,786,527              |
| <b>EQUITY</b>   |             |                        |                        |
| Capital and reserves attributable to equity holders of the Company: |             |                        |                        |
| Share capital   | 22          | <b>1,199,194</b>       | 1,195,432              |
| Share premium   | 24          | <b>27,643</b>          | 11,024                 |
| Merger reserve  | 25          | <b>518,446</b>         | 518,446                |
| Exchange reserve  |             | <b>(30,656)</b>        | (6,037)                |
| Hedging reserve   |             | <b>12,008</b>          | 15,422                 |
| Other reserve   |             | <b>58,798</b>          | 40,584                 |
| Retained earnings/(accumulated losses)                              |             | <b>56,430</b>          | (2,801)                |
|   |             | <b>1,841,863</b>       | 1,772,070              |
| Minority interests  | 26          | <b>5,522</b>           | 14,457                 |
| Total equity  |             | <b>1,847,385</b>       | 1,786,527              |

The accompanying notes on pages 79 to 145 form part of the financial statements.

Approved by the Board of Directors on 30 May 2007 and signed on its behalf by

**DATO' HAJI BADRI BIN HAJI MASRI**  
DIRECTOR

**AUGUSTUS RALPH MARSHALL**  
DIRECTOR

# Consolidated Cash Flow Statement

for the financial year ended 31 January 2007

|   | Note   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|--------|----------------|----------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                     | 10 (a) |                |                |
| Profit for the financial year                                   |        | 151,260        | 221,495        |
| Adjustments for non-cash items                                  |        | 528,234        | 314,454        |
| Changes in working capital                                      |        | (98,001)       | (52,662)       |
| Cash generated from operations                                  |        | 581,493        | 483,287        |
| Income tax paid   |        | (3,436)        | (5,771)        |
| Interest received   |        | 32,584         | 25,560         |
| Net cash flow from operating activities                         |        | 610,641        | 503,076        |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                     | 10 (b) | (256,708)      | (203,181)      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                     | 10 (c) | (123,720)      | (418,663)      |
| Net effect of currency translation on cash and cash equivalents |        | (2,659)        | 347            |
| <b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>     |        | 227,554        | (118,421)      |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL YEAR</b> |        | 848,111        | 966,532        |
| <b>CASH AND CASH EQUIVALENTS AT END OF FINANCIAL YEAR</b>       | 19     | 1,075,665      | 848,111        |

The accompanying notes are an integral part of these financial statements.



# Consolidated Statement of Changes in Equity

for the financial year ended 31 January 2007

|  | Attributable to equity holders of the Company           |                            |                            |                             |                               |                              |                            |  |                  |                                |                           |
|--|---|----------------------------|----------------------------|-----------------------------|-------------------------------|------------------------------|----------------------------|--|------------------|--------------------------------|---------------------------|
|  | Issued and fully paid<br>ordinary shares of<br>10p each |                            | Non-distributable          |                             |                               |                              |                            | Retained<br>earnings/<br>(accumulated<br>losses)<br>RM'000 | Total<br>RM'000  | Minority<br>interest<br>RM'000 | Total<br>equity<br>RM'000 |
|  | Number of<br>shares<br>'000                             | Nominal<br>value<br>RM'000 | Share<br>premium<br>RM'000 | Merger<br>reserve<br>RM'000 | Exchange<br>reserve<br>RM'000 | Hedging<br>reserve<br>RM'000 | Other<br>reserve<br>RM'000 |  |                  |                                |                           |
| At 1 February 2006                             | 1,927,332   | 1,195,432                  | 11,024                     | 518,446                     | (6,037)                       | 15,422                       | 40,584                     | (2,801)  | 1,772,070        | 14,457                         | 1,786,527                 |
| Currency translation<br>differences            | —   | —                          | —                          | —                           | (24,619)                      | —                            | —                          | —  | (24,619)         | —                              | (24,619)                  |
| Cash flow hedge:                               |   |                            |                            |                             |                               |                              |                            |  |                  |                                |                           |
| — fair value gain<br>on hedging<br>instrument  | —   | —                          | —                          | —                           | —                             | 4,906                        | —                          | —  | 4,906            | —                              | 4,906                     |
| — transferred to<br>profit or loss             | —   | —                          | —                          | —                           | —                             | (8,320)                      | —                          | —  | (8,320)          | —                              | (8,320)                   |
| Net income recognised<br>directly in equity    | —   | —                          | —                          | —                           | (24,619)                      | (3,414)                      | —                          | —  | (28,033)         | —                              | (28,033)                  |
| Profit for the year                            | —   | —                          | —                          | —                           | —                             | —                            | —                          | 160,428  | 160,428          | (9,168)                        | 151,260                   |
| Total recognised<br>income                     | —   | —                          | —                          | —                           | (24,619)                      | (3,414)                      | —                          | 160,428  | 132,395          | (9,168)                        | 123,227                   |
| Share options:                                 |   |                            |                            |                             |                               |                              |                            |  |                  |                                |                           |
| — proceeds from<br>shares issued               | 5,444   | 3,762                      | 16,619                     | —                           | —                             | —                            | —                          | —  | 20,381           | —                              | 20,381                    |
| — value of employee<br>services                | —   | —                          | —                          | —                           | —                             | —                            | 23,060                     | —  | 23,060           | —                              | 23,060                    |
| — transfer upon<br>exercise                    | —   | —                          | —                          | —                           | —                             | —                            | (4,846)                    | 4,846  | —                | —                              | —                         |
| Dilution of equity interest<br>in a subsidiary | —   | —                          | —                          | —                           | —                             | —                            | —                          | —  | —                | 233                            | 233                       |
| Dividends                                      | —   | —                          | —                          | —                           | —                             | —                            | —                          | (106,043)  | (106,043)        | —                              | (106,043)                 |
|  | 5,444   | 3,762                      | 16,619                     | —                           | —                             | —                            | 18,214                     | (101,197)  | (62,602)         | 233                            | (62,369)                  |
| At 31 January 2007                             | <b>1,932,776</b>  | <b>1,199,194</b>           | <b>27,643</b>              | <b>518,446</b>              | <b>(30,656)</b>               | <b>12,008</b>                | <b>58,798</b>              | <b>56,430</b>  | <b>1,841,863</b> | <b>5,522</b>                   | <b>1,847,385</b>          |

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the financial year ended 31 January 2007

|   | Attributable to equity holders of the Company           |                            |                            |                             |                               |                              |                            |             |  |       |                      |                 |
|---|---|----------------------------|----------------------------|-----------------------------|-------------------------------|------------------------------|----------------------------|-------------|--|-------|----------------------|-----------------|
|   | Issued and fully paid<br>ordinary shares of<br>10p each |                            | Non-distributable          |                             |                               |                              |                            |             | Retained<br>earnings/<br>(accumulated<br>losses) | Total | Minority<br>interest | Total<br>equity |
|   | Number of<br>shares<br>'000                             | Nominal<br>value<br>RM'000 | Share<br>premium<br>RM'000 | Merger<br>reserve<br>RM'000 | Exchange<br>reserve<br>RM'000 | Hedging<br>reserve<br>RM'000 | Other<br>reserve<br>RM'000 | RM'000      |  |       |                      |                 |
|   |   |                            |                            |                             |                               |                              |                            |             |  |       |                      |                 |
| At 1 February 2005                                | 1,922,449   | 1,192,173                  | 2,118,942                  | 518,446                     | (1,062)                       | (1,630)                      | 12,324                     | (2,279,793) | 1,559,400  |       | 31                   | 1,559,431       |
| Currency translation<br>differences               | —   | —                          | —                          | —                           | (4,975)                       | —                            | —                          | —           | (4,975)  |       | —                    | (4,975)         |
| Cash flow hedge:                                  |   |                            |                            |                             |                               |                              |                            |             |  |       |                      |                 |
| — fair value gain<br>on hedging<br>instrument     | —   | —                          | —                          | —                           | —                             | 17,052                       | —                          | —           | 17,052   |       | —                    | 17,052          |
| Net income recognised<br>directly in equity       | —   | —                          | —                          | —                           | (4,975)                       | 17,052                       | —                          | —           | 12,077   |       | —                    | 12,077          |
| Profit for the year                               | —   | —                          | —                          | —                           | —                             | —                            | —                          | 228,751     | 228,751  |       | (7,256)              | 221,495         |
| Total recognised<br>income                        | —   | —                          | —                          | —                           | (4,975)                       | 17,052                       | —                          | 228,751     | 240,828  |       | (7,256)              | 233,572         |
| Share options:                                    |   |                            |                            |                             |                               |                              |                            |             |  |       |                      |                 |
| — proceeds from<br>shares issued                  | 4,883   | 3,259                      | 14,670                     | —                           | —                             | —                            | —                          | —           | 17,929   |       | —                    | 17,929          |
| — value of employee<br>services                   | —   | —                          | —                          | —                           | —                             | —                            | 30,855                     | —           | 30,855   |       | —                    | 30,855          |
| — transfer upon<br>exercise                       | —   | —                          | —                          | —                           | —                             | —                            | (2,595)                    | 2,595       | —  |       | —                    | —               |
| Dilution of equity interest<br>in a subsidiary    | —   | —                          | —                          | —                           | —                             | —                            | —                          | —           | —  |       | 15,400               | 15,400          |
| Acquisition of a subsidiary                       | —   | —                          | —                          | —                           | —                             | —                            | —                          | —           | —  |       | 6,282                | 6,282           |
| Dividends   | —   | —                          | —                          | —                           | —                             | —                            | —                          | (76,942)    | (76,942)   |       | —                    | (76,942)        |
| Transfer of share<br>premium upon<br>cancellation | —   | —                          | (2,122,588)                | —                           | —                             | —                            | —                          | 2,122,588   | —  |       | —                    | —               |
|   | 4,883   | 3,259                      | (2,107,918)                | —                           | —                             | —                            | 28,260                     | 2,048,241   | (28,158)   |       | 21,682               | (6,476)         |
| At 31 January 2006                                | 1,927,332   | 1,195,432                  | 11,024                     | 518,446                     | (6,037)                       | 15,422                       | 40,584                     | (2,801)     | 1,772,070  |       | 14,457               | 1,786,527       |

## General Information

ASTRO ALL ASIA NETWORKS plc (the Company) and its subsidiaries (collectively the Group) are principally engaged in investment holding and the provision of Direct-to-Home subscription television services, radio broadcasting services, film library licensing, multi-media interactive services, magazine publishing, Malaysian film production, talent management, and television content creation, aggregation and distribution. There was no significant change in the nature of these activities during the financial year.

The Company is a limited liability company incorporated in England and Wales under the United Kingdom Companies Act, 1985 and is registered as a foreign company in Malaysia under the Malaysian Companies Act, 1965 and has tax resident status in Malaysia.

The address of the registered offices of the Company in England and Wales and Malaysia are as follows:

- (i) 10 Upper Bank Street  
London, E14 5JJ  
United Kingdom
- (ii) 3<sup>rd</sup> Floor, Administration Building  
All Asia Broadcast Centre  
Technology Park Malaysia  
Lebuhraya Puchong-Sungai Besi  
Bukit Jalil  
57000 Kuala Lumpur  
Malaysia

The Company is listed on the Main Board of Bursa Malaysia Securities Berhad.

These consolidated financial statements have been approved for issue by the Board of Directors on 30 May 2007.



# Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of the consolidated and company financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## A BASIS OF PREPARATION

The financial statements of the Group and Company have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union issued by the International Accounting Standards Board ("IASB") and interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") of the IASB and with those parts of the United Kingdom Companies Act, 1985 applicable to Companies reporting under IFRSs.

In addition to complying with IFRSs as adopted by the European Union, the consolidated financial statements also comply with the IFRSs as issued by the International Accounting Standards Board.

The financial statements have been prepared under the historical cost convention, except where otherwise stated in the accounting policies below.

The preparation of financial statements in conformity with IFRSs requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amounts, events or actions, actual results ultimately may differ from those estimates.

### Adoption of new and revised IFRSs

The Group has adopted all of the new and revised Standards and Interpretations issued by the IASB and the IFRIC of the IASB that are relevant to its operations and effective. The adoption of the following amendments and Interpretation did not affect the Group results of operations or financial position:

- (i) IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39") – Amendment for financial guarantee contracts
- (ii) IAS 39 – Amendment for hedges of forecast intragroup transactions
- (iii) IAS 39 – Amendment for the fair value option
- (iv) IFRIC 4 – Determining whether an arrangement contains a lease

## B GROUP ACCOUNTING

### Subsidiaries

Subsidiaries, which are those entities in which the Group has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies, are consolidated.

Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases.

Under the purchase method of accounting, the cost of an acquisition is measured as the fair value of the assets given up, equity instruments issued and liabilities incurred or assumed at the date of exchange plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value at the acquisition date, irrespective of the extent of the minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets of the subsidiary acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated; unrealised losses are also eliminated unless cost cannot be recovered.

Minority interest is measured at the minorities' share of the post acquisition fair values of the identifiable assets and liabilities of the invested entities. A debit balance of minority interest is recognised to the extent that the Group does not have a commercial and legal obligation in respect of the losses attributable to the minority interest.

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****B GROUP ACCOUNTING (CONT'D.)****Investments accounted for using the equity method****(i) Associates**

Associates are entities over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence over their operating and financial policies, but over which it does not have control.

Investments in associates are accounted for using the equity method of accounting. Under this method, the Group's share of the post-acquisition profits or losses of associates is recognised in the income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the cost of the investment.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates; unrealised losses are also eliminated, unless the transaction provides evidence of an impairment of the asset transferred.

The Group's investment in associates includes goodwill (net of accumulated impairment) on acquisition. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless the Group has incurred obligations or amounts owing by the associate.

**(ii) Jointly Controlled Entities**

Jointly controlled entities are corporations, partnerships or other entities over which there is contractually agreed sharing of control by the Group with one or more parties. The Group's interests in jointly controlled entities are accounted for using the equity method of accounting.

Equity accounting involves recognising in the consolidated income statement the Group's share of the results of jointly controlled entities for the period. The Group's investments in jointly controlled entities are carried in the consolidated balance sheet at an amount that reflects its share of the net assets of the jointly controlled entities and includes any long term interests.

Unrealised gains on transactions between the Group and its jointly controlled entities are eliminated to the extent of the Group's interest in the jointly controlled entities. Unrealised losses are also eliminated unless costs cannot be recovered.

**C INVESTMENTS**

Investments in subsidiaries, associates and jointly controlled entities are shown at cost. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down immediately to its recoverable amount.

The investment in the Redeemable Convertible Preference Shares ("RCPS") issued by a subsidiary is carried at cost plus accretion of the expected yield from the investment.

**D FOREIGN CURRENCY TRANSLATION****Functional and presentation currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Ringgit Malaysia ("RM"), which is the Company's functional and presentation currency.

**Transactions and balances**

Foreign currency transactions are translated into RM using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the retranslation of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### D FOREIGN CURRENCY TRANSLATION (CONT'D.)

#### Foreign subsidiaries

Income statements and cash flows of foreign subsidiaries are translated into RM at average exchange rates for the financial year and their balance sheets are translated at the exchange rates ruling at financial year end. Differences on exchange arising from the translation of opening net assets of foreign subsidiaries denominated in foreign currency are taken to exchange reserve together with the differences between the income statement translated at average exchange rates for the financial year and exchange rates ruling at the financial year end. Other exchange differences are taken to the income statement when they arise.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to shareholders' equity. When a foreign operation is sold, such exchange differences are recognised in the income statement as part of the gain or loss on disposal.

### E PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of property, plant and equipment. Depreciation is calculated on the straight-line method to write off the cost of each asset to their residual values over their estimated useful lives. No depreciation is calculated on assets under construction until the assets are completed and are ready for their intended use. Leased assets capitalised are depreciated over their estimated useful lives or lease period, whichever is shorter.

The estimated useful lives of the assets are as follows:

|                                      |              |
|--------------------------------------|--------------|
| Buildings                            | 40 years     |
| Satellite transponders               | 11.5 years   |
| Equipment, fixtures and fittings     | 4 – 10 years |
| Broadcast and transmission equipment | 3 – 10 years |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount of the assets and are included in the income statement.

### F INTANGIBLE ASSETS

#### Goodwill

Goodwill represents the excess of the cost of an acquisition of a subsidiary/associate/jointly controlled entity over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate/jointly controlled entity at the date of acquisition. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill on acquisition of investments accounted for using the equity method is included in the investments. With the adoption of IFRS 3-Business Combination, goodwill is no longer amortised, but is subject to an annual review for impairment and carried at cost less accumulated impairment losses. Any impairment is charged to the income statement as it arises. The calculation of the gains and losses on the disposal take account of the carrying amount of goodwill relating to the entity sold.

#### Film library

The Group's film library comprises acquired films and films produced for the Group with the primary intention to exploit the library through release and licensing of such films as part of the Group's long-term operations. The library is stated at cost less accumulated amortisation.

Amortisation of the film library is on an individual title basis, based on the proportion of the actual income earned during the period against the estimated ultimate revenue expected to be earned over the revenue period, not exceeding twenty years. Estimated ultimate revenue expected to be earned is reviewed periodically and additional impairment losses are recognised if appropriate. Amortisation is included in cost of sales.



**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****F INTANGIBLE ASSETS (CONT'D.)****Programme rights**

The programme rights comprise rights licensed from third parties and programmes produced for the Group and production in progress with the primary intention to broadcast in the normal course of the Group's operating cycle. The rights are stated at cost less accumulated amortisation.

The Group amortises programme rights based on an accelerated basis over the license period or estimated useful life if shorter, from the date of first transmission, to match the costs of consumption with the estimated benefits to be received. Amortisation is included in cost of sales. The amortisation period is no more than five years.

The cost of programme rights for sports, current affairs, variety and light entertainment is fully amortised on the date of first transmission.

**Software costs**

Costs that are directly associated with identifiable and unique software products controlled by the Group and that will probably generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. All other costs associated with developing or maintaining computer software programmes are recognised as an expense when incurred.

Expenditure which enhances or extends the performance of computer software programmes beyond their original specifications is recognised as a capital improvement and added to the original cost of the software. Computer software costs recognised as assets are amortised using the straight-line method over their estimated useful economic lives (3 – 10 years). Amortisation is included in cost of sales, administrative expenses and marketing and distribution costs as appropriate.

**Remastering costs**

Remastering costs comprise payments made in advance for the remastering of films. The costs are transferred to film library and programme rights upon acceptance of the related remastered films. Amortisation of remastering costs commences after the transfer of the costs to film library and programme rights.

**Other intangible assets**

Other intangible assets representing purchased legal rights are capitalised, where fair value can be reliably measured. The costs of other intangible assets are amortised on a straight-line basis over the estimated useful economic lives of the assets (not exceeding 20 years). Amortisation is included in administrative expenses.

**G IMPAIRMENT OF ASSETS**

Assets that have an indefinite useful life are not subject to amortisation or depreciation and are tested annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

An impairment loss is recognised immediately in the income statement as are any reversals of impairment losses.

A reversal of impairment loss should be recognised in the income statement for assets carried at cost and treated as a revaluation increase for assets carried at revalued amount.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### H LEASES

#### Finance leases

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included as liabilities. The obligations relating to finance leases, net of finance charges in respect of future periods, are determined at the inception of the lease and are included in borrowings. Each lease payment is allocated between the liability and finance charges so as to achieve a constant periodic rate of interest over the lease period.

The property, plant and equipment acquired under finance leases are depreciated over the shorter of the estimated useful lives of the assets or the lease terms.

#### Operating leases

Leases where a significant portion of the risk and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the leases.

### I TURNAROUND CHANNEL TRANSMISSION RIGHTS

The cost of turnaround channels (programme provider fees), where the Group has immediate transmission rights is expensed as incurred.

### J INVENTORIES

Inventories which principally comprise set-top boxes and consumable items are stated at the lower of cost and net realisable value. Cost is determined based on the weighted average cost method. Net realisable value of the set-top boxes reflects the value to the business of the set-top boxes in the hands of the customer. The cost of set-top boxes is charged to cost of sales when the set-top boxes are delivered to the customer. Where appropriate, allowance is made for obsolete or slow-moving inventory based on management's analysis of inventory levels and future sales forecasts.

### K RECEIVABLES

Receivables are recognised initially at fair value and subsequently measured at cost, less provision for impairment. A provision for impairment of receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is recognised in the income statement.

The Group provides for the credit risk inherent in its receivables by monitoring the level of arrears and providing an appropriate level of bad debt allowance based on the amount and extent of arrears.

### L CASH AND CASH EQUIVALENTS

Cash and cash equivalents are carried at the balance sheet at cost. Cash and cash equivalents consist of cash in hand, cash at bank and deposits held at call with banks. Cash and cash equivalents where the usage of the funds is subject to the conditions as contained in the bank financing facilities are disclosed in Note 21(d).

### M SHARE CAPITAL

#### Classification

Ordinary shares and non-redeemable preference shares with discretionary dividends are classified as equity.

#### Share issue costs

Incremental external costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from proceeds.

#### Dividend

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Company's shareholders or in the case of interim dividends, when the dividends are approved by the Board of Directors.

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****N BORROWINGS**

Borrowings are initially stated at the proceeds received, net of transaction costs and when they relate to private debt securities, are stated net of discount. Borrowings are subsequently stated at amortised cost using the effective yield method; any difference between the initial carrying value and the redemption value is recognised in the income statement using the effective yield method over the period of the borrowings.

**O CURRENT AND DEFERRED TAXATION**

Current tax expense is determined according to the tax laws of each jurisdiction in which the Group operates and include all taxes based upon the taxable profits. Deferred tax is provided in full, using the liability method, on temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the financial statements. Currently enacted tax rates are used in the determination of deferred tax. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which temporary differences can be utilised.

Deferred tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

**P EMPLOYEE BENEFITS****Short term employee benefits**

Wages, salaries, paid annual leave and sick leave, bonuses and non-monetary benefits are accrued in the period in which the associated services are rendered by the employees of the Group.

**Defined contribution plans**

The Group pays contributions to publicly administered pension plans on a mandatory, contractual or voluntary basis. Once the contributions have been paid, the Group has no further payment obligation. The regular contributions are accounted for on an accruals basis.

**Share-based compensation**

The Group operates an equity-settled, share-based compensation plan. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions. At each balance sheet date, the entity revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the income statement, and a corresponding adjustment to equity over the remaining vesting period.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

**Termination benefits**

Termination benefits may be paid whenever an employee's employment is terminated before the normal retirement date. The Group recognises termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without possibility of withdrawal or to provide termination benefits as a result of an invitation made to encourage voluntary redundancy.

**Q PROVISIONS**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, when it is more likely than not that an outflow of resources will be required to settle the obligation, and when a reliable estimate of the amount can be made.



## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### R CONTINGENT LIABILITIES AND ASSETS

Contingent liabilities are disclosed in the financial statements. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by uncertain future events beyond the control of the Group or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in the extremely rare circumstances where there is a liability that cannot be recognised because it cannot be measured reliably.

A contingent asset is a possible asset that arises from past events whose existence will be confirmed by uncertain future events beyond the control of the Group. The Group discloses the existence of contingent assets where inflows of economic benefits are probable, but not virtually certain.

### S REVENUE RECOGNITION

Subscription fees derived from satellite television services are recognised as earned over the period the services are provided.

Advertising revenues, derived from the placement of commercials on the satellite television and radio networks and advertising revenues from sale of advertising space in magazines are recognised in the period during which the commercials are aired and advertisements are published respectively, net of advertising commissions.

Licensing income is recognised upon the delivery of master tapes and related materials or when services are rendered in accordance with the terms of the underlying contracts.

Sale of set-top boxes, video products and magazines are recognised on the transfer of risks and rewards of ownership which generally coincides with the time when the related products are delivered to customers and title has passed.

Revenue from the sale of programme rights is recognised in the period the rights are available to the licensee.

Revenue of the Company consists of accretion of RCPS yield income, dividend income and management fees. Accretion of RCPS yield income and dividend income are recognised when the right to receive payment is established. Management fees are recognised as earned over the period the services are provided.

### T SEGMENTAL REPORTING

Business segments are groups of operations which provide products or services that are subject to risks and returns that are different from those of other business segments. Geographical segments provide products or services within a particular economic environment that is subject to risks and returns that are different from those operating in other economic environments. The allocation of costs between segments is based on the products and services of the specific segments which incur such costs.

This reflects the fact that the risks and returns of the Group's operations are primarily based on its business activities.

### U FINANCIAL ASSETS

Purchases and sales of financial assets are recognised based on settlement accounting. They are initially recognised at fair value plus directly attributable transaction costs. Any impairment of a financial asset is charged to the income statement as it arises.

Financial assets are classified according to the purpose for which the investments were acquired. This gives rise to the following categories: financial assets at fair value through profit or loss ("FVTPL"), advances and receivables, held to maturity and available-for-sale financial assets. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at each reporting date.

#### Financial assets at FVTPL

This category has two sub-categories: financial assets held for trading, and those designated at FVTPL at inception. A financial asset is classified in this category if acquired principally for purpose of selling in the short term or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the balance sheet date.

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****U FINANCIAL ASSETS (CONT'D.)****Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date, which are classified as non-current assets. They are included in Receivables and Prepayments in the balance sheet at amortised cost (Note 17).

**Held to maturity**

Held to maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. They are held as non-current investments at amortised cost using the effective interest method, less any amounts written-off to reflect impairment.

Available-for-sale financial assets are non-derivatives that are either specifically designated in this category or not classified in any of the three categories described above. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date. Unrealised gains and losses arising from changes in fair value of financial assets classified as available-for-sale are recognised in equity. Realised gains and losses arising from changes in fair value, interest and exchange differences are included in the income statement.

**V FINANCIAL LIABILITIES**

Financial liabilities are recognised when there is an obligation to transfer benefits and that obligation is a contractual liability to deliver cash or another financial asset or to exchange financial instruments with another entity on potentially unfavourable terms. They are initially recorded at fair value plus directly attributable transaction costs.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

**Financial liabilities at FVTPL**

This category has two sub-categories: financial liabilities held for trading, and those designated at FVTPL at inception. A financial liability is classified in this category if incurred principally for purpose of repurchasing in the short term or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges. Liabilities in this category are classified as current liabilities if they are either held for trading or are expected to be settled within 12 months of the balance sheet date.

**Other financial liabilities**

Other financial liabilities, including borrowings, are initially measured at fair value plus transaction costs. They are subsequently measured at amortised cost using the effective interest method.

**W RECENT ACCOUNTING DEVELOPMENTS**

The following standards and interpretations applicable to the Group have not been applied in these financial statements as they are not yet effective:

- IFRS 7 – Financial Instruments: Disclosures, and their related amendment to IAS 1 on capital disclosures;
- IFRS 8 – Operating Segments;
- IFRIC 8 – Scope of IFRS 2;
- IFRIC 9 – Reassessment of Embedded Derivatives;
- IFRIC 10 – Interim Financial Reporting and Impairment; and
- IFRIC 11 – Group and Treasury Share Transactions.

The Group is evaluating the impact of the above standards and interpretations but they are not expected to have material impact on the financial statements of the Group except for some additional disclosure requirements.

# Financial Risk Management

## FINANCIAL RISK FACTORS

The Group's activities expose it to a variety of financial risks, including foreign currency exchange risk, interest rate risk, credit risk, liquidity and cash flow risk. The Group's overall financial risk management objective is to minimise potential adverse effects on the financial performance of the Group.

The Group uses derivative financial instruments such as forward foreign currency exchange and interest rate swap contracts to hedge certain exposures.

### Foreign currency exchange risk management

The Group operates internationally and is exposed to foreign currency exchange risk as a result of the foreign currency transactions and borrowings entered into by the group companies in currencies other than their functional currencies. Forward foreign currency exchange contracts are used to limit exposure to currency fluctuations on foreign currency receivables and payables, and on cash flows generated from anticipated transactions denominated in foreign currencies.

### Interest rate risk management

The Group's interest rate exposure arises principally from the Group's trade payables and borrowings. The interest rate risk is managed through the use of fixed and floating interest rate debt and derivative financial instruments. The Group has used interest rate swaps as cash flow hedges of future interest payments.

### Credit risk management

The Group has no significant concentration of credit risk with individual counter-parties. Customer credit risk exposure is managed with a combination of credit limits and arrears monitoring procedures. Deposits of cash are placed only with financial institutions that are appropriately supervised or regulated.

### Liquidity and cash flow risk management

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying businesses, the Group's Treasury aims at maintaining flexibility in funding by keeping committed credit lines available and if necessary, obtaining additional debt funding.

## ACCOUNTING FOR DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

The Group is a party to financial instruments that comprise forward foreign currency exchange contracts and interest rate swap contracts.

### Forward foreign currency exchange contracts

The Group enters into forward foreign currency exchange contracts to protect the Group from movements in exchange rates by establishing the rate at which a foreign currency asset or liability will be settled. There were no forward foreign currency exchange contracts outstanding as at 31 January 2007 and 31 January 2006.

### Interest rate swap contracts

The Group enters into interest rate swap contracts to generate the desired interest rate profile.

In assessing the fair value of financial instruments, the Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date:

- (a) The fair value of long term investments is either at cost or valuation.
- (b) The face value of financial assets (less any estimated credit adjustments) and financial liabilities with a maturity period of less than one year are assumed to approximate their fair values.
- (c) The fair value of financial liabilities with fixed interest rates is estimated by discounting the future contractual cash flows at the current market interest rate available to the Group for similar financial instruments.
- (d) The carrying values of financial liabilities with floating interest rates approximate their fair values.
- (e) The fair value of the interest rate swaps have been determined by reference to prices available from the markets at the balance sheet date on which the instruments involved are traded.
- (f) The fair value of forward foreign currency exchange contracts is determined using forward exchange market rates at the balance sheet date.

## FINANCIAL RISK MANAGEMENT

**ACCOUNTING FOR DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES (CONT'D.)****Interest rate swap contracts (Cont'd.)**

Derivative financial instruments are initially measured at fair value on the contract date, and are re-measured to fair value at subsequent reporting dates.

Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised directly in equity and the ineffective portion is recognised immediately in the income statement. The Group's policy with respect to hedging the foreign currency risk of a firm commitment is to designate it as a cash flow hedge. If the cash flow hedge of a firm commitment or forecasted transaction results in the recognition of an asset or a liability, then, at the time the asset or liability is recognised, the associated gains or losses on the derivative that had previously recognised in equity are included in the initial measurement of the asset or liability. For hedges that do not result in the recognition of an asset or a liability, amounts deferred in equity are recognised in income statement in the same period in which the hedged item affects the income statement.

Changes in the fair value of derivative financial instrument that do not qualify for hedge accounting are recognised in income statement as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. At that time, for forecast transactions, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to income statement for the period.

Derivatives embedded in other financial instruments or other non-financial host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contract and the host contract is not carried at fair value with unrealised gains or losses reported in the income statement.



# Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated by the Directors and management and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

**(a) Revenue recognition**

The Group recognises revenue when the significant risks and rewards of ownership of any goods and services have been transferred. See Note S of the significant accounting policies for details of revenue recognition policies.

**(b) Bad debt provision**

The Group provides for bad debts by having regard to the amount and extent of arrears as disclosed in Note K.

**(c) Share-based payment**

The cost of providing share-based payments to employees is charged to the income statement over the vesting period of the related share options or share allocations. The cost is based on the fair value of the options or shares allocated and the number of options expected to vest. The fair value of each option or share is determined using the Binomial option pricing model. For details of assumptions, see Note 23 of the financial statements.

**(d) Deferred tax**

Deferred tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future. For further details please refer to Note 13 of the financial statements.

**(e) Customer acquisition costs**

Customer acquisition costs are incurred in activating new customers in the multi-channel subscription television service and include sales and marketing related expenses and subsidised set-top box equipment costs. The subsidies on set-top boxes represent the difference between set-top box costs and set-top box revenues which are recognised in accordance with significant accounting policies stated in Note J and Note S respectively. Management exercises judgement in establishing the set-top box selling price with the intention to subsidise the set-top box cost for long term benefits.

**(f) Carrying value of film library**

The Group tests annually whether film library and programme rights have suffered any impairment, in accordance with the accounting policies stated in Note F and Note G respectively.

Recoverable amounts have been ascertained by the subsidiaries owning the film library through the value in use calculations. These are determined by applying the discounted cash flow methodology on the business plan of the subsidiaries which are based on past experience as well as future expected market trends. The discount rates applied in the assessment ranged from 10% - 14% and are derived from the weighted average cost of capital adjusted for the relevant subsidiaries' risk premium.

Based on the estimated value in use calculated using the discounted cash flow methodology, the fair value of the Shaw film library in the Library Licensing and Distribution segment, is higher than the carrying value. Therefore, no impairment loss was recognised for the financial year ended 31 January 2007. Should the discount rate applied in the assessment increase by 5% or more, the fair value of the Shaw film library will be lower than the carrying value.

During the financial year, the Group revised the estimated useful life of the Shaw film library to be in line with industry best practices, from a maximum of five years to a maximum of twenty years. The change in the estimate has resulted in a lower amortisation charge of RM47.0 million in the Library Licensing and Distribution segment in the current year. The amortisation charge would have been RM54.1 million if the estimated useful life of the Shaw film library had not been revised.

**(g) PT Direct Vision ("PTDV")**

The Group has accounted for its investment in PTDV as a jointly controlled entity. Having taken into consideration both the original Subscription and Shareholder's Agreement and the intention of both parties to execute the revised agreements, together with the governance of key operational and financial matters of PTDV, the Directors have considered it appropriate to record the investment as such.

For further details on PTDV, please refer to Note 12 of the financial statements.

# Notes to the Consolidated Financial Statements

- 31 January 2007

## 1 SEGMENT INFORMATION

### (A) Primary reporting format – business segments

The Group is organised into the following business segments:

Malaysian multi channel television – provides multi channel Direct-to-Home subscription television and related interactive television services in Malaysia.

Radio – provides radio broadcasting services.

Library licensing and distribution – the ownership of a library of Chinese filmed entertainment and the aggregation and distribution of the library and related content.

Others – a magazine publishing business; interactive content business for the mobile telephony platform; Malaysian film production business; talent management; creation of animation content; television content aggregation and distribution; ownership of buildings and investment holding companies.

|   | 2007   |                 |  |                  |                 |
|---|--|-----------------|--|------------------|-----------------|
|   | Malaysian<br>multi channel<br>television<br>RM'000 | Radio<br>RM'000 | Library<br>licensing and<br>distribution<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
| <b>Revenue</b>  |  |                 |  |                  |                 |
| Total revenue   | 1,978,251  | 151,057         | 75,292   | 313,383          | 2,517,983       |
| Inter-segment revenue   | (1,002)  | (3,525)         | (18,558)   | (270,596)        | (293,681)       |
| External revenue  | 1,977,249  | 147,532         | 56,734   | 42,787           | 2,224,302       |
| <b>Segment results</b>  |  |                 |  |                  |                 |
| Total gross segment results   | 484,112  | 57,892          | (39,672)   | 51,856           | 554,188         |
| Inter-segment results   |  |                 |  |                  | (131,271)       |
| Profit from operations  |  |                 |  |                  | 422,917         |
| Allocated finance costs (net)   | (11,526)   | (1,009)         | (210)  | (10,572)         | (23,317)        |
| Unallocated finance income (net)  |  |                 |  |                  | 40,836          |
| Share of post tax results from investments<br>accounted for using the equity method |  |                 |  |                  | (160,025)       |
| Profit before taxation  |  |                 |  |                  | 280,411         |
| Taxation  |  |                 |  |                  | (129,151)       |
| Profit for the year   |  |                 |  |                  | 151,260         |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 1 SEGMENT INFORMATION (CONT'D.)

## (A) Primary reporting format – business segments (cont'd.)

|   | 2006   |                 |  |                  |                 |
|---|--|-----------------|--|------------------|-----------------|
|   | Malaysian<br>multi channel<br>television<br>RM'000 | Radio<br>RM'000 | Library<br>licensing and<br>distribution<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
| <b>Revenue</b>  |  |                 |  |                  |                 |
| Total revenue   | 1,787,034  | 143,317         | 60,129   | 260,063          | 2,250,543       |
| Inter-segment revenue   | (994)  | (3,011)         | (10,249)   | (223,757)        | (238,011)       |
| External revenue  | 1,786,040  | 140,306         | 49,880   | 36,306           | 2,012,532       |
| <b>Segment results</b>  |  |                 |  |                  |                 |
| Total gross segment results   | 335,191  | 54,043          | (74,496)   | 60,256           | 374,994         |
| Inter-segment results   |  |                 |  |                  | (100,728)       |
| Profit from operations  |  |                 |  |                  | 274,266         |
| Allocated finance costs (net)   | (13,300)   | (286)           | (1,178)  | 2,472            | (12,292)        |
| Unallocated finance costs (net)   |  |                 |  |                  | (6,786)         |
| Share of post tax results from investments<br>accounted for using the equity method |  |                 |  |                  | 3,870           |
| Profit before taxation  |  |                 |  |                  | 259,058         |
| Taxation  |  |                 |  |                  | (37,563)        |
| Profit for the year   |  |                 |  |                  | 221,495         |

Inter-segment revenue represents transfers between segments and is eliminated on consolidation. These transfers are accounted for in the segments at estimated competitive market prices that would be charged to unaffiliated customers for similar goods and services.

Segment results represent the segment revenue less segment expenses, comprising expenses directly attributable and allocated to the segment. Certain components included within inter-segment results eliminate against the relevant income/expenditure recorded below the segment results line or against assets or liabilities.

Unallocated finance income (net) comprises interest income, net of interest on bank borrowings, finance leases liabilities and certain debt service and other finance costs.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 1 SEGMENT INFORMATION (CONT'D.)

## (A) Primary reporting format – business segments (cont'd.)

|   | 2007   |                 |  |                  |                 |
|---|--|-----------------|--|------------------|-----------------|
|   | Malaysian<br>multi channel<br>television<br>RM'000 | Radio<br>RM'000 | Library<br>licensing and<br>distribution<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
| <b>Other information</b>                                |  |                 |  |                  |                 |
| Segment assets  | 682,710  | 101,853         | 255,606  | 405,920          | 1,446,089       |
| Investments accounted for using the equity method       |  |                 |  | 202,509          | 202,509         |
| Unallocated assets                                      |  |                 |  |                  |                 |
| – Deposits with licensed banks & financial institutions |  |                 |  |                  | 981,677         |
| – Deferred tax assets                                   |  |                 |  |                  | 395,693         |
| – Tax recoverable                                       |  |                 |  |                  | 427             |
|   |  |                 |  |                  | 1,377,797       |
| Total assets  |  |                 |  |                  | 3,026,395       |
| Segment liabilities                                     | 805,845  | 43,064          | 32,944   | 255,482          | 1,137,335       |
| Unallocated liabilities                                 |  |                 |  |                  |                 |
| – Borrowings (interest bearing)                         |  |                 |  |                  | 28,309          |
| – Current tax liabilities                               |  |                 |  |                  | 1,578           |
| – Deferred tax liabilities                              |  |                 |  |                  | 11,788          |
|   |  |                 |  |                  | 41,675          |
| Total liabilities                                       |  |                 |  |                  | 1,179,010       |
| <b>Other segment items</b>                              |  |                 |  |                  |                 |
| Property, plant and equipment additions                 | 59,613   | 3,272           | 536  | 4,085            | 67,506          |
| Intangible assets additions                             | 116,334  | –               | 41,807   | 86,606           | 244,747         |
| Depreciation of property, plant and equipment           | 53,635   | 3,538           | 1,302  | 7,685            | 66,160          |
| Amortisation of intangible assets                       | 100,282  | 5,529           | 47,147   | 12,945           | 165,903         |
| Impairment of receivables                               | 30,717   | –               | –  | 1,205            | 31,922          |
| Write-off of intangible assets                          | –  | –               | –  | 8,879            | 8,879           |
| Impairment of investment                                | –  | –               | –  | 3,642            | 3,642           |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 1 SEGMENT INFORMATION (CONT'D.)

## (A) Primary reporting format – business segments (cont'd.)

|   | 2006   |                 |  |                  |                 |
|---|--|-----------------|--|------------------|-----------------|
|   | Malaysian<br>multi channel<br>television<br>RM'000 | Radio<br>RM'000 | Library<br>licensing and<br>distribution<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
| <b>Other information</b>                                |  |                 |  |                  |                 |
| Segment assets  | 676,416  | 75,631          | 251,700  | 402,394          | 1,406,141       |
| Investments accounted for using the equity method       |  |                 |  | 166,059          | 166,059         |
| Unallocated assets                                      |  |                 |  |                  |                 |
| – Deposits with licensed banks & financial institutions |  |                 |  |                  | 756,951         |
| – Deferred tax assets                                   |  |                 |  |                  | 513,396         |
| – Tax recoverable                                       |  |                 |  |                  | 8,501           |
|   |  |                 |  |                  | 1,278,848       |
| Total assets  |  |                 |  |                  | 2,851,048       |
| Segment liabilities                                     | 723,516  | 34,912          | 31,765   | 199,956          | 990,149         |
| Unallocated liabilities                                 |  |                 |  |                  |                 |
| – Borrowings (interest bearing)                         |  |                 |  |                  | 60,933          |
| – Current tax liabilities                               |  |                 |  |                  | 1,305           |
| – Deferred tax liabilities                              |  |                 |  |                  | 12,134          |
|   |  |                 |  |                  | 74,372          |
| Total liabilities                                       |  |                 |  |                  | 1,064,521       |
| <b>Other segment items</b>                              |  |                 |  |                  |                 |
| Property, plant and equipment additions                 | 52,650   | 9,442           | 1,448  | 2,183            | 65,723          |
| Intangible assets additions                             | 147,179  | 22,950          | 33,480   | 68,003           | 271,612         |
| Depreciation of property, plant and equipment           | 50,624   | 3,308           | 1,673  | 2,634            | 58,239          |
| Amortisation of intangible assets                       | 89,979   | 3,073           | 63,418   | 24,096           | 180,566         |
| Impairment of receivables                               | 48,890   | 384             | –  | 3,575            | 52,849          |
| Impairment of property, plant and equipment             | 49   | –               | 45   | –                | 94              |

Segment assets consist primarily of property, plant and equipment, associates, jointly controlled entities, available for sales financial assets, intangible assets, inventories, receivables and prepayments and cash and bank balances. Unallocated assets consist of deposits with licensed banks and financial institutions, deferred tax assets and tax recoverable, which cannot be directly attributed to a particular segment.

Segment liabilities comprise payables and provision for liabilities and charges. Unallocated liabilities consist of borrowings, deferred tax liabilities and tax liabilities.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**1 SEGMENT INFORMATION (CONT'D.)****(B) Secondary reporting format – geographical segments**

The Group's geographical segments are:

- Malaysia – comprises the multi-channel Direct-to-Home subscription television and related interactive television business, radio broadcasting services, magazine publishing business, interactive content business for the mobile telephony platform, film production business, talent management, ownership of buildings and investment holding companies.
- Hong Kong – comprises the ownership of a library of Chinese filmed entertainment, the aggregation and distribution of the library and related content, a publishing business and investment holding companies.
- Others – represents investments in businesses outside Malaysia and Hong Kong that provide multi-channel Direct-to-Home subscription television, radio broadcasting, creation of animation content, television content aggregation and distribution and investment holding companies.

In determining the geographical segments of the Group, sales are based on the geographical location in which the customers are located. Total assets, capital expenditure, film library and programme rights additions and other intangible assets additions are determined based on the geographical location of the assets.

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| <b>Revenue</b>  |                |                |
| Malaysia  | 2,138,996      | 1,944,306      |
| Hong Kong   | 21,380         | 10,609         |
| Others  | 63,926         | 57,617         |
| Total Group Revenue                                     | 2,224,302      | 2,012,532      |
| <b>Total assets</b>                                     |                |                |
| Malaysia  | 1,006,455      | 1,010,969      |
| Hong Kong   | 317,956        | 357,625        |
| Others  | 324,187        | 203,606        |
| Unallocated   |                |                |
| – Deposits with licensed banks & financial institutions | 981,677        | 756,951        |
| – Deferred tax assets                                   | 395,693        | 513,396        |
| – Tax recoverable                                       | 427            | 8,501          |
|   | 1,377,797      | 1,278,848      |
| Total assets  | 3,026,395      | 2,851,048      |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**1 SEGMENT INFORMATION (CONT'D.)****(B) Secondary reporting format – geographical segments (cont'd.)**

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| <b>Property, plant and equipment additions*</b> |                |                |
| Malaysia  | 64,671         | 63,626         |
| Hong Kong                                       | 702            | 1,692          |
| Others  | 2,133          | 405            |
|   | <b>67,506</b>  | 65,723         |
| <b>Intangible assets additions*</b>             |                |                |
| Malaysia  | 127,602        | 181,146        |
| Hong Kong                                       | 41,937         | 63,638         |
| Others  | 75,208         | 26,828         |
|   | <b>244,747</b> | 271,612        |

\* Includes items acquired through business combinations.

**2 REVENUE**

Revenue comprises the invoiced value for the sale of goods and services net of sales and service taxes, rebates and discounts, and after eliminating sales within the Group.

Revenue comprises the following:

|   | 2007<br>RM'000   | 2006<br>RM'000 |
|---|------------------|----------------|
| Subscription revenue                      | 1,800,951        | 1,641,842      |
| Advertising revenue                       | 292,501          | 259,064        |
| Licensing income                          | 60,257           | 47,482         |
| Sale of set-top boxes                     | 25,424           | 23,517         |
| Sale of video products                    | 4,374            | 7,457          |
| Sale of film library and programme rights | 7,648            | 4,730          |
| Others                                    | 33,147           | 28,440         |
| Revenue                                   | <b>2,224,302</b> | 2,012,532      |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**3 PROFIT FROM OPERATIONS**

The following items have been charged/(credited) in arriving at the profit from operations:

|  | <b>Note</b> | <b>2007<br/>RM'000</b> | <b>2006<br/>RM'000</b> |
|--|-------------|------------------------|------------------------|
| Fees payable to the Company's auditor for the audit of the Company's annual accounts               |             | <b>340</b>             | 219                    |
| — prior year   |             | <b>98</b>              | —                      |
| Fees payable to associates of the Company's auditor for the audit of the Company's annual accounts |             | <b>271</b>             | 221                    |
| Fees payable to the Company's auditor and its associates for other services:                       |             |                        |                        |
| — the audit of the Company's subsidiaries, pursuant to legislation                                 |             | <b>2,264</b>           | 869                    |
| — prior year   |             | <b>1,256</b>           | —                      |
| — other services pursuant to legislation   |             | <b>34</b>              | 140                    |
| — tax services   |             | <b>494</b>             | 754                    |
| — services relating to corporate finance transactions  |             | <b>434</b>             | 621                    |
| — all other services   |             | <b>8,261</b>           | 437                    |
| <b>Total fees payables</b>   |             | <b>13,452</b>          | 3,261                  |
| Inventories recognised as expenses – included in cost of sales                                     |             | <b>228,076</b>         | 335,508                |
| Depreciation of property, plant and equipment  | 11          |                        |                        |
| — owned assets   |             | <b>44,481</b>          | 36,560                 |
| — assets under finance lease   |             | <b>21,679</b>          | 21,679                 |
| Gain on disposal of property, plant and equipment  |             | <b>(486)</b>           | (671)                  |
| Impairment of property, plant and equipment – included in administrative expenses                  | 11          | <b>—</b>               | 94                     |
| Amortisation of film library and programme rights – included in cost of sales                      | 15          | <b>137,484</b>         | 160,876                |
| Write-off of film library and programme rights   | 15          | <b>2,532</b>           | —                      |
| Write-off of other intangible assets   | 15          | <b>6,347</b>           | —                      |
| Amortisation of software costs   | 15          | <b>17,788</b>          | 12,122                 |
| Amortisation of other intangible assets  | 15          | <b>10,631</b>          | 7,568                  |
| Bad and doubtful debts write-off   |             | <b>7,847</b>           | 6,768                  |
| Impairment of receivables – included in administrative expenses                                    |             | <b>31,922</b>          | 52,849                 |
| Impairment of investment – included in administrative expenses                                     |             | <b>3,642</b>           | —                      |
| Rental income of land and buildings  |             | <b>(186)</b>           | (287)                  |
| Rental of buildings  |             | <b>5,826</b>           | 5,303                  |
| Rental of equipment  |             | <b>12,677</b>          | 18,603                 |
| Rental of land   |             | <b>1,612</b>           | 2,300                  |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**4 DIRECTORS' REMUNERATION**

|                             | 2007<br>RM'000 | 2006<br>RM'000 |
|-----------------------------|----------------|----------------|
| Fees                        | 895            | 783            |
| Salaries and emoluments     | 3,161          | 2,328          |
| Share-based payment         | 1,331          | 1,570          |
| Defined contribution plan   | 438            | 302            |
|                             | <b>5,825</b>   | 4,983          |
| Highest paid Director       |                |                |
| – Salaries and emoluments   | 2,930          | 2,048          |
| – Share-based payment       | 1,331          | 1,570          |
| – Defined contribution plan | 438            | 302            |
|                             | <b>4,699</b>   | 3,920          |

The number of options over ordinary shares granted to a Director in respect of the Company's 2003 ESOS and MSIS during the financial year ended 31 January 2007 were 720,000 and Nil (2006: 752,000 and Nil) respectively.

The highest paid Director has not exercised any share options during the financial year.

**5 EMPLOYEES**

|                           | 2007<br>RM'000 | 2006<br>RM'000 |
|---------------------------|----------------|----------------|
| Wages and salaries        | 208,204        | 182,782        |
| Employee benefits in kind | 11,978         | 10,247         |
| Social security costs     | 1,405          | 1,255          |
| Share-based payment       | 23,060         | 30,855         |
| Defined contribution plan | 25,804         | 21,948         |
|                           | <b>270,451</b> | 247,087        |
| Recruiting costs          | 1,619          | 1,571          |
| Termination benefits      | 42             | 160            |
| Staff training            | 3,016          | 4,437          |
|                           | <b>275,128</b> | 253,255        |

The companies operating in Malaysia and Hong Kong are required by law to contribute a fixed percentage of each employee's salary to publicly administered defined contribution pension plans for the employees' retirement.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**5 EMPLOYEES (CONT'D.)**

The average number of persons employed by the Group was as follows:-

|                            | 2007  | 2006  |
|----------------------------|-------|-------|
| Malaysian operations       |       |       |
| – Corporate                | 121   | 109   |
| – Multi channel television | 2,524 | 2,027 |
| – Radio                    | 328   | 332   |
| – Others                   | 98    | 81    |
|                            | 3,071 | 2,549 |
| Regional operations        | 200   | 378   |
|                            | 3,271 | 2,927 |

**6 FINANCE COSTS AND FINANCE INCOME**

|                                       | 2007<br>RM'000 | 2006<br>RM'000 |
|---------------------------------------|----------------|----------------|
| Interest costs:                       |                |                |
| – Bank borrowings                     | 167            | 22,887         |
| – Finance lease liabilities           | 4,539          | 7,491          |
| – Vendor financing                    | 19,063         | 11,154         |
|                                       | 23,769         | 41,532         |
| Debt service and other finance costs  | 10,056         | 8,394          |
| Finance costs (gross)                 | 33,825         | 49,926         |
| Interest income                       | (35,695)       | (27,247)       |
| Realised foreign exchange gains       | (1,173)        | (3,433)        |
| Unrealised foreign exchange gains     | (1,545)        | (168)          |
| Gain from interest rate swap contract | (12,931)       | –              |
| Finance income (gross)                | (51,344)       | (30,848)       |
| Finance (income)/costs (net)          | (17,519)       | 19,078         |

**7 TAXATION**

|                          | 2007<br>RM'000 | 2006<br>RM'000 |
|--------------------------|----------------|----------------|
| <b>Current taxation:</b> |                |                |
| Malaysian income taxes   |                |                |
| – Current year           | (11,371)       | (5,643)        |
| – Prior years            | 117            | (1,225)        |
|                          | (11,254)       | (6,868)        |
| Foreign income taxes     |                |                |
| – Current year           | (517)          | (172)          |
| – Prior years            | –              | (6)            |
| Total current taxation   | (11,771)       | (7,046)        |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 7 TAXATION (CONT'D.)

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| <b>Deferred taxation</b>                      |                |                |
| Origination/reversal of temporary differences |                |                |
| – Malaysian taxation                          | (85,609)       | (30,664)       |
| – Foreign taxation                            | 360            | 147            |
| Change in Malaysian tax rate                  | (32,131)       | –              |
| Total deferred taxation                       | (117,380)      | (30,517)       |
|   | (129,151)      | (37,563)       |

The Group has not applied for group relief in Malaysia and other foreign countries in which the subsidiaries operate as the Company and its subsidiaries either did not meet the qualifying criteria for group relief or there were no immediate tax benefit.

The Company is a Malaysian tax resident as the control and management of its activities is exercised in Malaysia and is subject to the Malaysian taxation rules and regulations. The subsidiaries are subject to their individual countries' taxation rules and regulations.

A reconciliation of income tax expense applicable to profit before taxation at the statutory rate to income tax expense at the effective income tax rate of the Group is as follows:

|  | 2007<br>RM'000 | 2006<br>RM'000 |
|--|----------------|----------------|
| Profit before taxation   | 280,411        | 259,058        |
| Tax at the domestic rates applicable to profit in the country concerned  | (87,159)       | (87,245)       |
| Tax effect of:   |                |                |
| Change in Malaysian tax rate   | (32,131)       | –              |
| Share of post tax results from investments accounted for using the equity method   | (46,871)       | –              |
| Expenses not deductible for tax purposes   | (34,186)       | (36,468)       |
| Income not subject to tax  | 14,530         | 23,073         |
| Tax exempt income due to pioneer status  | 16,551         | 16,508         |
| Utilisation of investment tax allowance  | 67,186         | 78,586         |
| Reduction/(increase) in current financial year's tax expense arising from recognition of previously unrecognised benefits: |                |                |
| – tax losses   | 236            | (505)          |
| – capital allowances   | 625            | (37)           |
| – other temporary differences  | 10             | (57)           |
| Unrecognised deferred tax assets arising during the year:  |                |                |
| – tax losses   | (13,954)       | (18,559)       |
| – capital allowances   | (19)           | (74)           |
| – other temporary differences  | –              | (1,543)        |
| Recognition of deferred tax assets arising from recognition of previously unrecognised benefits:                           |                |                |
| – other temporary differences  | –              | 129            |
| Under-accrual in respect of prior financial years (net)  | (13,969)       | (11,371)       |
| Taxation charge  | (129,151)      | (37,563)       |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**7 TAXATION (CONT'D.)**

Malaysian income tax is calculated at the statutory rate of 27% (2006: 28%) of the estimated assessable profit for the year. The Malaysian corporate tax decreased from 28% to 27% for the year of assessment ("YA") 2007 and will further reduce to 26% for YA2008, as announced in the 2007 Malaysian Budget. The computation of deferred tax as at 31 January 2007 has reflected these changes. Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions. Deferred tax is calculated on temporary differences between the tax base of assets and liabilities and their carrying amounts in the financial statements.

The Group's effective tax rate is higher than the statutory rate mainly due to losses in foreign subsidiaries, associates, overseas investments and certain Malaysian subsidiaries which were not available for tax relief at Group level and additional deferred tax charge from restatement of deferred tax following the change in Malaysian corporate tax rate.

**8 DIVIDENDS**

During the financial year ended 31 January 2007, the following dividends were paid:

|  | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|--|------------------------------|------------------------------|
| Final tax exempt dividend of 3.5 sen per share in respect of financial year ended 31 January 2006,<br>paid on 25 August 2006 (2006: First and final tax exempt dividend of 2.5 sen per share in<br>respect of financial year ended 31 January 2005)          | <b>67,480</b>                | 48,084                       |
| First interim tax exempt interim dividend of 2.0 sen per share in respect of financial year ended 31 January 2007,<br>paid on 19 October 2006 (2006: Interim tax exempt dividend of 1.5 sen per share in respect<br>of financial year ended 31 January 2006) | <b>38,563</b>                | 28,858                       |
|  | <b>106,043</b>               | 76,942                       |

A second interim tax exempt dividend of 2.0 sen per share amounting to RM38,669,000 in respect of the financial year ended 31 January 2007 was declared and paid on 27 April 2007.

The Directors also recommend a final tax exempt dividend payment of 3.0 sen per share amounting to RM57,983,000 in respect of the financial year ended 31 January 2007 subject to the approval of the Company's shareholders at the forthcoming Annual General Meeting. The final tax exempt dividend will be paid on a date to be determined.

**9 EARNINGS PER SHARE**

Basic earnings per share of the Group is calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the financial year.

Diluted earnings per share of the Group is calculated by dividing the profit attributable to equity holders by the weighted average number of ordinary shares, adjusted for the assumed conversion of all dilutive potential ordinary shares arising from the share options granted under the ESOS and MSIS.

|   | <b>2007</b>      | <b>2006</b> |
|---|------------------|-------------|
| Profit attributable to equity holders of the Company (RM'000) | <b>160,428</b>   | 228,751     |
| Weighted average number of ordinary shares ('000)             | <b>1,928,452</b> | 1,923,793   |
| Adjustment for share options granted ('000)                   | <b>6,523</b>     | 13,577      |
| Adjusted weighted average number of ordinary shares ('000)    | <b>1,934,975</b> | 1,937,370   |
| Basic earnings per share (sen)                                | <b>8.32</b>      | 11.88       |
| Diluted earnings per share (sen)                              | <b>8.29</b>      | 11.80       |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 10 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

for the financial year ended 31 January 2007

|  | Note | 2007<br>RM'000 | 2006<br>RM'000 |
|--|------|----------------|----------------|
| <b>(a) CASH FLOWS FROM OPERATING ACTIVITIES</b>                                  |      |                |                |
| Profit for the financial year  |      | 151,260        | 221,495        |
| Adjustments for:   |      |                |                |
| Contra arrangements – revenue  |      | (1,170)        | (2,439)        |
| Value of employee services – share options                                       | 5    | 23,060         | 30,855         |
| Interest income  | 6    | (35,695)       | (27,247)       |
| Interest expense   | 6    | 23,769         | 41,532         |
| Gain from interest rate swap contract  | 6    | (12,931)       | –              |
| Unrealised foreign exchange gains  | 6    | (1,545)        | (168)          |
| Taxation   | 7    | 129,151        | 37,563         |
| Property, plant and equipment  |      |                |                |
| – Depreciation   | 11   | 66,160         | 58,239         |
| – Gain on disposal   |      | (486)          | (671)          |
| – Impairment   |      | –              | 94             |
| Intangible assets  |      |                |                |
| – Amortisation   | 15   | 165,903        | 180,566        |
| – Write-off  |      | 8,879          | –              |
| Dilution of equity interest in a subsidiary                                      |      | (528)          | –              |
| Impairment of investment   |      | 3,642          | –              |
| Share of post tax results from investments accounted for using the equity method |      | 160,025        | (3,870)        |
|  |      | 528,234        | 314,454        |
|  |      | 679,494        | 535,949        |
| Changes in working capital:  |      |                |                |
| Film library and programme rights  |      | (215,917)      | (130,283)      |
| Inventories  |      | (7,255)        | (6,819)        |
| Receivables and prepayments  |      | (44,448)       | (60,028)       |
| Payables   |      | 169,619        | 144,468        |
|  |      | (98,001)       | (52,662)       |
| Cash generated from operations   |      | 581,493        | 483,287        |
| Income tax paid  |      | (3,436)        | (5,771)        |
| Interest received  |      | 32,584         | 25,560         |
| Net cash flow from operating activities  |      | 610,641        | 503,076        |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**10 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT (CONT'D.)**

for the financial year ended 31 January 2007

|  | Note | 2007<br>RM'000   | 2006<br>RM'000 |
|--|------|------------------|----------------|
| <b>(b) CASH FLOWS FROM INVESTING ACTIVITIES</b>          |      |                  |                |
| Acquisition of a subsidiary, net of cash acquired        |      | —                | (26,318)       |
| Purchase of other investments                            |      | —                | (24,151)       |
| Advance to associate                                     |      | —                | (24,167)       |
| Investment in associates                                 |      | <b>(14,554)</b>  | (1,056)        |
| Investments in jointly controlled entities               |      | <b>(176,912)</b> | —              |
| Capital repayment from an investee                       | 14   | <b>17,663</b>    | —              |
| Proceeds from disposal of an associate                   |      | —                | 1,424          |
| Proceeds from shares issued to minority interest         |      | <b>761</b>       | —              |
| Proceeds from disposal of property, plant and equipment  |      | <b>707</b>       | 949            |
| Refund of remastering costs                              |      | <b>11,963</b>    | —              |
| Acquisition of software                                  |      | <b>(28,830)</b>  | (71,027)       |
| Purchase of property, plant and equipment                |      | <b>(67,506)</b>  | (58,835)       |
| Net cash flow from investing activities                  |      | <b>(256,708)</b> | (203,181)      |
| <b>(c) CASH FLOWS FROM FINANCING ACTIVITIES</b>          |      |                  |                |
| Dividends paid   |      | <b>(106,043)</b> | (76,942)       |
| Interest paid  |      | <b>(16,829)</b>  | (30,870)       |
| Proceeds from borrowings                                 |      | —                | 9,660          |
| Gain from interest rate swap contract                    |      | <b>11,264</b>    | —              |
| Issuance of shares pursuant to exercise of share options |      | <b>20,381</b>    | 17,928         |
| Repayment of finance lease liabilities                   |      | <b>(32,493)</b>  | (29,538)       |
| Repayment of borrowings                                  |      | —                | (308,901)      |
| Net cash flow from financing activities                  |      | <b>(123,720)</b> | (418,663)      |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 11 PROPERTY, PLANT AND EQUIPMENT

| Group                            | Land and<br>Buildings<br>RM'000 | Satellite<br>transponders*<br>RM'000 | Equipment,<br>fixtures<br>and fittings<br>RM'000 | Broadcast<br>and<br>transmission<br>equipment<br>RM'000 | Assets<br>under<br>construction<br>RM'000 | Total<br>RM'000  |
|----------------------------------|---------------------------------|--------------------------------------|--|---|---|------------------|
| <b>At 1 February 2005</b>        |                                 |                                      |  |   |   |                  |
| Cost                             | 172,435                         | 249,305                              | 167,927  | 448,042   | 14,294                                    | 1,052,003        |
| Accumulated depreciation         | (36,656)                        | (189,690)                            | (128,835)  | (414,100)   | —   | (769,281)        |
| Net book amount                  | 135,779                         | 59,615                               | 39,092   | 33,942  | 14,294                                    | 282,722          |
| <b>Net book amount</b>           |                                 |                                      |  |   |   |                  |
| At 1 February 2005               | 135,779                         | 59,615                               | 39,092   | 33,942  | 14,294                                    | 282,722          |
| Additions                        | —                               | —                                    | 11,870   | 31,257  | 15,729                                    | 58,856           |
| Disposals                        | —                               | —                                    | (242)  | (30)  | —   | (272)            |
| Transfers between classes        | —                               | —                                    | —  | 7,784   | (7,784)                                   | —                |
| Transfers from intangible assets | —                               | —                                    | (82)   | (209)   | (1,110)                                   | (1,401)          |
| Depreciation charge              | (4,290)                         | (21,679)                             | (16,410)   | (15,860)  | —   | (58,239)         |
| Impairment                       | —                               | —                                    | (81)   | (13)  | —   | (94)             |
| Acquisition of subsidiaries      | 1,420                           | —                                    | 5,402  | 45  | —   | 6,867            |
| Currency translation differences | —                               | —                                    | (65)   | —   | —   | (65)             |
| At 31 January 2006               | 132,909                         | 37,936                               | 39,484   | 56,916  | 21,129                                    | 288,374          |
| <b>At 31 January 2006</b>        |                                 |                                      |  |   |   |                  |
| Cost                             | 173,911                         | 249,305                              | 187,147  | 487,405   | 21,129                                    | 1,118,897        |
| Accumulated depreciation         | (41,002)                        | (211,369)                            | (147,663)  | (430,489)   | —   | (830,523)        |
| Net book amount                  | 132,909                         | 37,936                               | 39,484   | 56,916  | 21,129                                    | 288,374          |
| <b>Net book amount</b>           |                                 |                                      |  |   |   |                  |
| At 1 February 2006               | 132,909                         | 37,936                               | 39,484   | 56,916  | 21,129                                    | 288,374          |
| Additions                        | —                               | —                                    | 15,666   | 23,117  | 28,723                                    | 67,506           |
| Disposals                        | —                               | —                                    | (13)   | (208)   | —   | (221)            |
| Transfers between classes        | 10,590                          | —                                    | 879  | 24,592  | (36,061)                                  | —                |
| Transfers from intangible assets | —                               | —                                    | 41   | 24,773  | (1,070)                                   | 23,744           |
| Depreciation charge              | (4,292)                         | (21,679)                             | (14,987)   | (25,202)  | —   | (66,160)         |
| Currency translation differences | —                               | —                                    | (329)  | (71)  | (88)                                      | (488)            |
| At 31 January 2007               | <b>139,207</b>                  | <b>16,257</b>                        | <b>40,741</b>                                    | <b>103,917</b>  | <b>12,633</b>                             | <b>312,755</b>   |
| <b>At 31 January 2007</b>        |                                 |                                      |  |   |   |                  |
| Cost                             | <b>184,441</b>                  | <b>249,305</b>                       | <b>200,109</b>                                   | <b>554,778</b>  | <b>12,633</b>                             | <b>1,201,266</b> |
| Accumulated Depreciation         | <b>(45,234)</b>                 | <b>(233,048)</b>                     | <b>(159,368)</b>                                 | <b>(450,861)</b>  | <b>—</b>                                  | <b>(888,511)</b> |
| Net book amount                  | <b>139,207</b>                  | <b>16,257</b>                        | <b>40,741</b>                                    | <b>103,917</b>  | <b>12,633</b>                             | <b>312,755</b>   |

\* The Group recognised the satellite transponders under a finance lease as disclosed in Note 21(b).

The amount of property, plant and equipment which are pledged as security for the bank financing facilities are disclosed in Note 21(d).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**12 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD**

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| <b>Investments</b>  |                              |                              |
| At cost   | <b>87,615</b>                | 64,081                       |
| Cumulative post tax results and impairment losses   | <b>(47,987)</b>              | (45,315)                     |
|   | <b>39,628</b>                | 18,766                       |
| <b>Long term advances, receivables and commitments in equity accounted investments</b>  |                              |                              |
| Long term advances, receivables and commitments   | <b>320,234</b>               | 147,293                      |
| Cumulative post tax results   | <b>(157,353)</b>             | —                            |
|   | <b>162,881</b>               | 147,293                      |
| The Group's interest in the assets, liabilities, income and expenses of the investments in equity accounted units, is as follows: |                              |                              |
|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
| Non-current assets  | <b>250,475</b>               | 49,260                       |
| Current assets  | <b>87,059</b>                | 72,873                       |
| Current liabilities   | <b>(154,436)</b>             | (59,745)                     |
| Non-current liabilities   | <b>(147,195)</b>             | (49,373)                     |
| Net assets  | <b>35,903</b>                | 13,015                       |
| Revenue   | <b>47,792</b>                | 25,746                       |
| Expenses  | <b>(207,817)</b>             | (23,300)                     |
|   | <b>(160,025)</b>             | 2,446                        |

The Group has not recognised losses amounting to RM3,218,000 (2006: RM748,000) for the year. The accumulated losses not recognised were RM3,966,000 (2006: RM748,000).

Refer to Note 30 (a) for further details on the Group's commitment for investments in an associate.

The financial statements of certain associates and jointly controlled entities are made up to different reporting dates from the Company. For the purpose of applying the equity method of accounting, the financial statements of these companies for the respective financial year end have been used, and appropriate adjustments have been made for the effects of significant transactions between that date and 31 January 2007.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

### 12 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD (CONT'D.)

Details of principal investments in equity accounted units, are as follows:

| Name of company   | Country of incorporation | Effective equity interest |        | Financial year end | Principal activities                                 |
|---|--------------------------|---------------------------|--------|--------------------|--|
|   |                          | 2007 %                    | 2006 % |                    |  |
| TVB Publishing Holding Limited ("TVBPH")                    | Hong Kong                | 26.3                      | 26.3   | 31 Dec             | Investment holding                                   |
| Advanced Wireless Technologies Sdn. Bhd. ("AWT")            | Malaysia                 | 25.0                      | 25.0   | 31 Dec             | Provision of wireless multimedia related services    |
| Deccan Digital Networks (Hyderabad) Private Limited ("DNP") | India                    | 29.0                      | 29.0   | 31 Mar             | Provision of information technology enabled services |
| A.V. Digital Networks (Hyderabad) Private Limited ("ANP")   | India                    | 29.0                      | 29.0   | 31 Mar             | Provision of information technology enabled services |
| Metro Digital Networks (Hyderabad) Private Limited ("MNP")  | India                    | 29.0                      | 29.0   | 31 Mar             | Provision of information technology enabled services |
| Tiansheng AART Advertising Services Ltd                     | China                    | 49.0                      | —      | 31 Dec             | Provision of advertising agency services             |

On 29 December 2005, the Group purchased a 29% equity interest in each of DNP, ANP and MNP. The operations of these associates are funded by redeemable preference shares ("RPS") of RM120,771,000 issued by the associates on 31 December 2005 to a third party. The Group has also negotiated an option to purchase the RPS from the third party, who also has an option to sell the RPS to a subsidiary of the Group. In addition, the Group has issued standby letters of credit in respect of the subsidiary's obligations under the RPS put option. The Group has recorded a liability of RM120,771,000 in 'Other payables and accruals' (Note 20) representing its exposure under this arrangement and a corresponding entry to 'Associates'.

#### Participation in multi-channel digital satellite pay television and multimedia business in Indonesia

Pursuant to the Subscription and Shareholders' Agreement dated 11 March 2005 ("SSA"), the Group together with PT Ayunda Prima Mitra, a subsidiary of PT Broadband Multimedia Tbk, agreed to participate in PT Direct Vision ("PTDV"), to provide multi-channel digital satellite pay television and multimedia services in Indonesia. The participation would have resulted in the Group holding a 51% effective interest in PTDV, with an initial commitment of USD15.3 million and shareholder loan facilities of USD35 million.

On 26 August 2005, Komisi Penyiaran Indonesia, the Indonesian broadcasting regulator, issued a Decree requiring all broadcasters to submit applications and supporting materials for the purpose of applying for a Broadcast License under the Broadcasting Law, which limits foreign equity participation to 20%, by 28 December 2005.

Accordingly, the Group and its joint-venture partner are taking the required steps to restructure the shareholding of the joint venture and procure the necessary licenses.

Having submitted applications to regulatory authorities in December 2005, PTDV has since received written confirmation from these authorities that it can continue to operate under its existing licenses and approvals while the application for a new Broadcasting License is processed, in line with all other existing operators.

On 28 February 2006, PTDV launched a nationwide service under the *Astro* brand, pursuant to a Trademark License Agreement it entered into with MEASAT Broadcast Network Systems Sdn. Bhd., the proprietor of the *Astro* trademark.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**12 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD (CONT'D.)****Participation in multi-channel digital satellite pay television and multimedia business in Indonesia (cont'd.)**

As of 30 May 2007, the parties are in continuing discussions to complete the restructured transactional documentation which will comply with Indonesian broadcast regulations to replace the SSA which has been allowed to lapse on 31 July 2006.

At 31 January 2007, the Group has invested a total of RM229.8 million in the business of PTDV.

The Directors have considered the original share subscription agreement, the intention of both parties to execute the revised agreements and the facts and circumstances around the governance over, and operation of, the business of PTDV and have determined that it is appropriate to record the investment as a joint venture.

In accordance with the group's accounting policies, joint ventures are accounted for using the equity method. The total long term investment in PTDV at 31 January 2007 amounted to RM167.9 million.

The Group has recorded its estimated share of PTDV's post tax losses by reference to its interests in the PTDV joint venture, which includes an anticipated equity investment of 20% and other amounts to be contributed. Therefore, the Group has recorded RM157.4 million as its estimated share of post tax losses during the year ended 31 January 2007.

**13 DEFERRED TAX**

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The following amounts, determined after appropriate offsetting, are shown in the balance sheet:

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| Deferred tax assets                     | <b>395,693</b>               | 513,396                      |
| Deferred tax liabilities                | <b>(11,788)</b>              | (12,134)                     |
|   | <b>383,905</b>               | 501,262                      |
| At beginning of financial year          | <b>501,262</b>               | 532,363                      |
| (Charged)/credited to income statement: |                              |                              |
| – property, plant and equipment         | <b>(26,332)</b>              | (39,872)                     |
| – film library and programme rights     | <b>(490)</b>                 | (6)                          |
| – tax losses                            | <b>(86,396)</b>              | (1,415)                      |
| – provisions and accruals               | <b>(8,502)</b>               | (7,354)                      |
| – interest receivable                   | <b>138</b>                   | 4,145                        |
| – impairment of receivables             | <b>3,991</b>                 | 14,172                       |
| – others                                | <b>211</b>                   | (187)                        |
|   | <b>(117,380)</b>             | (30,517)                     |
| Other movements:                        |                              |                              |
| – Acquisition of a subsidiary           | <b>–</b>                     | (573)                        |
| – Currency translation differences      | <b>23</b>                    | (11)                         |
| At end of financial year                | <b>383,905</b>               | 501,262                      |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 13 DEFERRED TAX (CONT'D.)

|   | 2007<br>RM'000  | 2006<br>RM'000  |
|---|-----------------|-----------------|
| <b>Deferred tax assets (before offsetting)</b>      |                 |                 |
| Property, plant and equipment                       | 12,444          | 18,223          |
| Tax losses  | 369,292         | 455,929         |
| Provisions and accruals                             | 3,897           | 12,398          |
| Impairment of receivables                           | 33,480          | 29,489          |
| Others  | —               | (191)           |
|   | 419,113         | 515,848         |
| Offsetting  | (23,420)        | (2,452)         |
| <b>Deferred tax assets (after offsetting)</b>       | <b>395,693</b>  | <b>513,396</b>  |
| <b>Deferred tax liabilities (before offsetting)</b> |                 |                 |
| Property, plant and equipment                       | (21,946)        | (1,432)         |
| Film library and programme rights                   | (1,632)         | (1,383)         |
| Interest receivable                                 | (11,630)        | (11,768)        |
| Others  | —               | (3)             |
|   | (35,208)        | (14,586)        |
| Offsetting  | 23,420          | 2,452           |
| <b>Deferred tax liabilities (after offsetting)</b>  | <b>(11,788)</b> | <b>(12,134)</b> |

The deferred tax assets are expected to be reversed as follows:

|                                  |                |                |
|----------------------------------|----------------|----------------|
| Within one year                  | 96,464         | 59,519         |
| After one year                   | 299,229        | 453,877        |
| <b>Total deferred tax assets</b> | <b>395,693</b> | <b>513,396</b> |

The Directors have reviewed the business plans for the relevant subsidiaries and are of the opinion that sufficient taxable income will be generated in future financial years to utilise the tax losses and capital allowances carried forward.

The Group has the following amounts of tax losses, capital allowances and other temporary differences carried forward in relation to companies in Malaysia, Hong Kong and other countries for which the related tax effects have not been included in the financial statements:

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| Tax losses carried forward                  | 311,036        | 276,282        |
| Capital allowances carried forward          | 232            | 504            |
| Other temporary differences carried forward | 155            | —              |

In addition, certain Malaysian subsidiaries have unutilised investment tax allowances which amounted to approximately:

|                           | 2007<br>RM'000 | 2006<br>RM'000 |
|---------------------------|----------------|----------------|
| Investment tax allowances | 25,613         | 200,681        |

The benefits of unutilised tax losses, capital allowances and investment tax allowances can be carried forward indefinitely and will be obtained when the relevant subsidiaries derive future assessable income of a nature and of an amount sufficient for these carried forward tax losses, capital allowances and investment tax allowances to be utilised respectively.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**14 OTHER FINANCIAL ASSETS (OTHER INVESTMENTS)**

During the financial year, the Group received a capital repayment on its investment in an unlisted company in the United States of America. A loss of RM3,642,000 arose on the amount not repaid.

**15 INTANGIBLE ASSETS**

| Group                                    | Goodwill<br>RM'000 | Film library &<br>programme<br>rights<br>RM'000 | Software<br>costs<br>RM'000 | Remastering<br>costs<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|--|--------------------|---|-----------------------------|--------------------------------|------------------|-----------------|
| <b>At 1 February 2005</b>                |                    |   |                             |                                |                  |                 |
| Cost                                     | 445                | 746,985   | 129,746                     | 31,774                         | 2,750            | 911,700         |
| Accumulated amortisation and impairment  | (148)              | (474,890)                                       | (68,397)                    | —                              | (530)            | (543,965)       |
| Production in progress                   | —                  | 2,352   | —                           | —                              | —                | 2,352           |
| Net book amount                          | 297                | 274,447   | 61,349                      | 31,774                         | 2,220            | 370,087         |
| <b>Net book amount</b>                   |                    |   |                             |                                |                  |                 |
| At 1 February 2005                       | 297                | 274,447   | 61,349                      | 31,774                         | 2,220            | 370,087         |
| Additions                                | 48                 | 150,743   | 67,852                      | —                              | 23,737           | 242,380         |
| Amortisation charge                      | —                  | (160,876)                                       | (12,122)                    | —                              | (7,568)          | (180,566)       |
| Currency translation differences         | —                  | (1,951)   | (5)                         | (254)                          | (190)            | (2,400)         |
| Acquisition of subsidiaries              | —                  | —   | —                           | —                              | 29,232           | 29,232          |
| Transfers between classes                | —                  | 10,805  | —                           | (10,805)                       | —                | —               |
| Transfers to property, plant & equipment | —                  | —   | 1,401                       | —                              | —                | 1,401           |
| At 31 January 2006                       | 345                | 273,168   | 118,475                     | 20,715                         | 47,431           | 460,134         |
| <b>At 31 January 2006</b>                |                    |   |                             |                                |                  |                 |
| Cost                                     | 345                | 869,451   | 199,065                     | 20,715                         | 55,408           | 1,144,984       |
| Accumulated amortisation and impairment  | —                  | (595,762)                                       | (80,590)                    | —                              | (7,977)          | (684,329)       |
| Production in progress                   | —                  | (521)   | —                           | —                              | —                | (521)           |
| Net book amount                          | 345                | 273,168   | 118,475                     | 20,715                         | 47,431           | 460,134         |
| <b>Net book amount</b>                   |                    |   |                             |                                |                  |                 |
| At 1 February 2006                       | 345                | 273,168   | 118,475                     | 20,715                         | 47,431           | 460,134         |
| Additions                                | —                  | 215,917   | 28,830                      | —                              | —                | 244,747         |
| Refund                                   | —                  | —   | —                           | (11,963)                       | —                | (11,963)        |
| Amortisation charge                      | —                  | (137,484)                                       | (17,788)                    | —                              | (10,631)         | (165,903)       |
| Write-off                                | —                  | (2,532)   | —                           | —                              | (6,347)          | (8,879)         |
| Currency translation differences         | —                  | (18,509)  | (32)                        | (634)                          | (1,189)          | (20,364)        |
| Transfers between classes                | —                  | 8,118   | —                           | (8,118)                        | —                | —               |
| Transfers to property, plant & equipment | —                  | —   | (23,744)                    | —                              | —                | (23,744)        |
| Other movements                          | —                  | (16,479)  | —                           | —                              | —                | (16,479)        |
| At 31 January 2007                       | 345                | 322,199   | 105,741                     | —                              | 29,264           | 457,549         |
| <b>At 31 January 2007</b>                |                    |   |                             |                                |                  |                 |
| Cost                                     | 345                | 965,341   | 188,340                     | —                              | 44,564           | 1,198,590       |
| Accumulated amortisation and impairment  | —                  | (647,424)                                       | (82,599)                    | —                              | (15,300)         | (745,323)       |
| Production in progress                   | —                  | 4,282   | —                           | —                              | —                | 4,282           |
| Net book amount                          | 345                | 322,199   | 105,741                     | —                              | 29,264           | 457,549         |

The amount of intangible assets which are pledged as security for bank financing facilities are disclosed in Note 21(d).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 16 INVENTORIES

|                           | 2007<br>RM'000 | 2006<br>RM'000 |
|---------------------------|----------------|----------------|
| <b>At cost</b>            |                |                |
| Set-top boxes             | 44,775         | 35,891         |
| Tapes and other materials | 8,267          | 9,896          |
| Total inventories         | 53,042         | 45,787         |

The amount of inventories which are pledged as security for bank financing facilities are disclosed in Note 21(d).

## 17 RECEIVABLES AND PREPAYMENTS

|                                  | 2007<br>RM'000 | 2006<br>RM'000 |
|----------------------------------|----------------|----------------|
| Trade receivables                | 362,289        | 346,682        |
| Impairment of trade receivables  | (131,308)      | (99,353)       |
| Trade receivables – net          | 230,981        | 247,329        |
| Other receivables                | 145,101        | 109,986        |
| Impairment of other receivables  | (864)          | (897)          |
| Other receivables – net          | 144,237        | 109,089        |
| Amounts due from associates      | 3,181          | 3,858          |
| Amounts due from related parties | 37,632         | 15,714         |
| Total net receivables            | 416,031        | 375,990        |
| Prepayments                      | 100,716        | 105,726        |
|                                  | 516,747        | 481,716        |

The amount of receivables which are pledged as security for the bank financing facilities are disclosed in Note 21(d). Credit terms of trade receivables range from zero to 60 days.

Concentrations of credit risk with respect to trade receivables are limited due to the Group's large number of customers. The Directors believe that there is no additional credit exposure above the amounts provided.

Total net receivables were denominated in the following currencies:

|                              | 2007<br>RM'000 | 2006<br>RM'000 |
|------------------------------|----------------|----------------|
| Ringgit Malaysia             | 294,675        | 297,966        |
| United States Dollar ("USD") | 54,752         | 37,077         |
| Hong Kong Dollar ("HKD")     | 30,197         | 8,479          |
| Indian Rupee ("INR")         | 22,243         | 21,773         |
| Others                       | 14,164         | 10,695         |
|                              | 416,031        | 375,990        |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 18 DERIVATIVE FINANCIAL INSTRUMENTS

|  | 2007             |                       | 2006             |                       |
|--|------------------|-----------------------|------------------|-----------------------|
|  | Assets<br>RM'000 | Liabilities<br>RM'000 | Assets<br>RM'000 | Liabilities<br>RM'000 |
| Interest-rate swaps – cash flow hedges | 12,008           | –                     | 15,154           | –                     |

**Interest-rate swap**

The interest-rate swap contracts entitle the Company to receive interest at floating rates on notional principal amounts and oblige the Company to pay interest at fixed rates on the same amounts. The differences between fixed rate and floating rate interest amounts calculated by reference to the agreed notional principal amounts are exchanged at periodic intervals.

The notional principal amounts of the outstanding interest-rate swap contracts as at 31 January 2007 were RM525,375,000 (2006: RM843,525,000).

At 31 January 2007, fixed interest rates vary from 4.22% to 4.41% (2006: 4.04% to 4.41%) and the main floating rates are as per LIBOR.

The interest-rate swap contracts amounting to RM525,375,000 mature on 18 October 2011 (2006: RM140,587,500 and RM702,937,500 on 18 October 2010 and 18 October 2011 respectively).

## 19 CASH AND CASH EQUIVALENTS

For the purposes of the cash flow statement, cash and cash equivalents comprise the following:

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| Deposits with licensed banks and financial institutions | 981,677        | 756,951        |
| Cash and bank balances                                  | 93,988         | 91,160         |
| Cash and cash equivalents                               | 1,075,665      | 848,111        |

The amount of deposits, cash and bank balances pledged as security for the bank financing facilities are disclosed in Note 21(d). Deposits of the Group have an average maturity of 13 days (2006: 35 days).

The effective interest rates per annum for deposits as at the end of the financial year are between 2.4% to 5.2% (2006: 1.5% to 4.3%).

Deposits, cash and bank balances are denominated in the following currencies:

|        | 2007<br>RM'000 | 2006<br>RM'000 |
|--------|----------------|----------------|
| RM     | 936,514        | 743,386        |
| USD    | 103,842        | 85,881         |
| HKD    | 33,751         | 16,325         |
| Others | 1,558          | 2,519          |
|        | 1,075,665      | 848,111        |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 20 PAYABLES

|                                | 2007<br>RM'000 | 2006<br>RM'000 |
|--------------------------------|----------------|----------------|
| <b>Current</b>                 |                |                |
| Trade payables and accruals    | 402,218        | 321,789        |
| Other payables and accruals    | 395,572        | 296,896        |
| Amounts due to associates      | 34             | —              |
| Amounts due to related parties | 33,376         | 22,436         |
| Unearned revenue               | 100,887        | 100,729        |
|                                | <b>932,087</b> | <b>741,850</b> |
| <b>Non-current</b>             |                |                |
| Trade payables and accruals    | 191,603        | 239,768        |
| Amounts due to associates      | 325            | 348            |
| Amounts due to related parties | 13,320         | 8,183          |
|                                | <b>205,248</b> | <b>248,299</b> |

Credit terms granted by vendors generally range from zero to 90 days. Vendors of set-top boxes have granted extended payment terms of 12 months and 24 months ("vendor financing") on a letter of credit basis to the Group as set out below:

- (i) Interest charged for 12 months vendor financing terms is at the twelve-month USD LIBOR calculated at 335 days from invoice date and/or the twelve-month Singapore Inter Bank Offer Rate ("SIBOR") + 1.5% per annum calculated at 360 days from delivery date.
- (ii) Interest charged for 24 months vendor financing terms is at two year USD swap rate calculated at 700 days from invoice date and/or twenty-four month SIBOR (as defined in the agreement) + 1.5% per annum calculated at 725 days from delivery date.

The effective interest rates at the end of the financial year range between 2.7% and 6.7% (2006: 2.7% and 6.4%) per annum.

Total payables (excluding unearned revenue) were denominated in the following currencies:

|        | 2007<br>RM'000   | 2006<br>RM'000 |
|--------|------------------|----------------|
| RM     | 487,497          | 454,768        |
| USD    | 256,863          | 280,394        |
| INR    | 246,748          | 122,043        |
| EURO   | 18,294           | 8,053          |
| HKD    | 12,046           | 10,384         |
| Others | 15,000           | 13,778         |
|        | <b>1,036,448</b> | <b>889,420</b> |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**21 BORROWINGS (INTEREST BEARING, SECURED)**

|   |     | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|-----|------------------------------|------------------------------|
| <b>Current</b>  |     |                              |                              |
| Bank loan   | (a) | <b>1,825</b>                 | 1,956                        |
| Finance lease liabilities (not later than 1 year)                       | (b) | <b>26,484</b>                | 32,493                       |
|   |     | <b>28,309</b>                | 34,449                       |
| <b>Non-Current</b>  |     |                              |                              |
| Finance lease liabilities (later than 1 year but not more than 5 years) | (b) | —                            | 26,484                       |
| Total borrowings  |     | <b>28,309</b>                | 60,933                       |
| Total borrowings are denominated in the following currencies:           |     |                              |                              |
| RM  |     | <b>26,484</b>                | 58,977                       |
| Others  |     | <b>1,825</b>                 | 1,956                        |
|   |     | <b>28,309</b>                | 60,933                       |

The effective interest rates per annum of the borrowings as at the end of the financial year are 9.1% (2006: 8.0%) and 9.7% (2006: 9.7%) for the bank loan and finance lease respectively.

**(a) Bank loan**

A standby letter of credit which is valid from 2 May 2005 to 2 April 2008 has been provided as security for the bank loan.

**(b) Finance lease liabilities**

These represent amounts owing to MEASAT Satellite Systems Sdn. Bhd. ("MSS"), a related party, for the leasing of transponders on the Malaysia East Asia Satellite 1 ("M1").

The transponder lease rental payments are payable quarterly in advance over the term of 11.5 years, which commenced on 1 May 1996.

The following is a summary of the minimum lease payments:

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| <b>Lease rental obligations</b>             |                              |                              |
| Minimum lease payments:                     |                              |                              |
| Not later than 1 year                       | <b>27,772</b>                | 37,029                       |
| Later than 1 year and not more than 5 years | —                            | 27,775                       |
|   | <b>27,772</b>                | 64,804                       |
| Future finance charges on finance lease     | <b>(1,288)</b>               | (5,827)                      |
| Present value of lease rental obligation    | <b>26,484</b>                | 58,977                       |

One of the five transponders leased on M1 is rent free until revenue is generated from commercial use of that transponder, whereupon the rental will be mutually agreed based on prevailing market rates, prorated according to transponder capacity utilised.

The finance lease liabilities are effectively secured as the rights of the leased asset revert to the lessor in the event of default.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**21 BORROWINGS (INTEREST BEARING, SECURED) (CONT'D.)****(c) USD300 million Guaranteed Term and Revolving facilities**

The Company entered into a USD300 million Guaranteed Term and Revolving Facilities Agreement dated 18 October 2004 arranged by Citibank Malaysia (L) Limited and DBS Bank Limited. The facilities which comprise Tranche A (USD150 million), Tranche B (USD75 million) and Tranche C (USD75 million), are guaranteed by MEASAT Broadcast Network Systems Sdn Bhd and Airtime Management and Programming Sdn Bhd and can be used to reimburse debt settlement and/or to finance general corporate purposes and working capital of the Company and its subsidiaries. As at 31 January 2007, the Company has not drawn on the facilities. On 18 April 2007, Tranche A of the facilities has lapsed.

**(d) RM500.0 million term loan facility with bank guarantee sub-limit of RM100.0 million ("BPI Facility")**

On 13 March 2006, the Group issued a notice to Bank Pembangunan Malaysia Bhd ("BPI") to cancel the BPI Facility with immediate effect. Further to the early settlement and cancellation of the BPI Facility, BPI on 28 June 2006, released the Group from all liabilities and obligations as set out in the relevant facility agreement and security documents and the securities have been fully discharged as of 2 November 2006.

**Securities for BPI Facility**

The amount of assets pledged is as follows:

|                                  | 2007<br>RM'000 | 2006<br>RM'000 |
|----------------------------------|----------------|----------------|
| Property, plant and equipment    | —              | 214,763        |
| Subsidiaries                     | —              | 10,000         |
| Intangible assets                | —              | 147,821        |
| Inventories                      | —              | 43,692         |
| Receivables and prepayments      | —              | 615,558        |
| Deposits, cash and bank balances | —              | 188,957        |
|                                  | —              | 1,220,791      |

No other deposits have been pledged to secure bank borrowings or facilities as at 31 January 2007 and 31 January 2006, other than as disclosed above.

**22 SHARE CAPITAL**

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| <b>Authorised</b>   |                |                |
| <i>Ordinary shares of 10p each</i>  |                |                |
| At beginning/end of financial year (3,000,000,000 ordinary shares)                                | 1,851,000      | 1,851,000      |
| <i>Redeemable preference shares ("RPS") and redeemable convertible preference shares ("RCPS")</i> |                |                |
| RPS of GBP1.00 each (49,998 RPS)  | 299            | 299            |
| Series I RCPS of 1p each (53,947,368 RCPS)  | 3,296          | 3,296          |
| Series II RCPS of 1p each (103,947,368 RCPS)  | 6,352          | 6,352          |
|   | 9,947          | 9,947          |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**22 SHARE CAPITAL (CONT'D.)**

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| <b>Issued and fully paid</b>  |                              |                              |
| <i>Ordinary shares of 10p each</i>  |                              |                              |
| At beginning of financial year (1,927,332,461 (2006: 1,922,449,361) ordinary shares)              | <b>1,195,432</b>             | 1,192,173                    |
| Shares issued pursuant to exercise of share options (5,443,700 (2006: 4,883,100) ordinary shares) | <b>3,762</b>                 | 3,259                        |
| At end of financial year (1,932,776,161 (2006: 1,927,332,461) ordinary shares)                    | <b>1,199,194</b>             | 1,195,432                    |

The issue of shares related to amounts issued through the employee share option schemes for a cash consideration of RM20,381,000 (2006: RM17,929,000).

**23 SHARE-BASED PAYMENT****2003 Employee Share Option Scheme ("ESOS") and 2003 Management Share Incentive Scheme ("MSIS") (collectively the "Schemes")**

The Company's ESOS and MSIS came into effect on 22 October 2003 for a period of 10 years. These Schemes are governed by the 2003 Bye-Laws, which were approved by the Board of Directors and Shareholders of the Company on 29 September 2003.

The main features of the ESOS and MSIS are as follows:

- The total number of shares which may be issued by the Company shall not exceed in aggregate 10% of the Company's issued and fully paid share capital at any time during the existence of these Schemes.
- The total number of shares which may be issued under options granted under these Schemes to executive Directors and members of senior management of the Company and its subsidiaries shall not exceed in aggregate 50% of the shares available under these Schemes.
- The total number of shares which may be issued under options granted under these Schemes to any employee who, either singly or collectively through his/her associates, holds 20% or more in the issued and fully paid share capital of the Company shall not exceed in aggregate 10% of the shares available under these Schemes.
- Subject to the discretion of the Board, any employee (including an executive director) shall be eligible to participate in the ESOS.
- The option price under the ESOS and MSIS initial grant is the price at which a share was subscribed for by a retail investor under the IPO.
- The option price under the ESOS and MSIS for any subsequent grant, is the weighted average of the market price quotation of shares for the five market days immediately preceding the date on which the option is granted less, if the Board of Directors shall so determine at their discretion from time to time, a discount of not more than 10% or the par value of a share, whichever is higher.
- Details of the share option eligibility criteria may be obtained by the employees from the Human Resource Division.
- No option shall be granted pursuant to these Schemes on or after the tenth anniversary of the date on which these Schemes shall become effective, and no awards granted prior to such tenth anniversary may extend beyond that.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**23 SHARE-BASED PAYMENT (CONT'D.)****2003 Employee Share Option Scheme ("ESOS") and 2003 Management Share Incentive Scheme ("MSIS") (collectively the "Schemes") (cont'd.)**

The movement of the number of share options outstanding and their related weighted average exercise prices are as follows:

|                                | 2007                                |                   | 2006                                |                   |
|--------------------------------|-------------------------------------|-------------------|-------------------------------------|-------------------|
|                                | Average exercise price per share RM | Number of options | Average exercise price per share RM | Number of options |
| <b>Group and Company</b>       |                                     |                   |                                     |                   |
| <b>ESOS</b>                    |                                     |                   |                                     |                   |
| At beginning of financial year | 4.40                                | 50,834,800        | 3.77                                | 24,618,900        |
| Granted                        | 4.43                                | 34,768,450        | 4.73                                | 34,970,300        |
| Lapsed                         | 4.65                                | (5,446,200)       | 4.44                                | (3,871,300)       |
| Exercised                      | 3.74                                | (5,443,700)       | 3.67                                | (4,883,100)       |
| At end of financial year       | 4.44                                | 74,713,350        | 4.40                                | 50,834,800        |

**Group and Company****MSIS**

|                                |      |           |      |           |
|--------------------------------|------|-----------|------|-----------|
| At beginning of financial year | 3.72 | 7,933,400 | 3.72 | 8,023,400 |
| Granted                        | —    | —         | —    | —         |
| Lapsed                         | 4.10 | (90,000)  | 4.56 | (90,000)  |
| Exercised                      | —    | —         | —    | —         |
| At end of financial year       | 3.72 | 7,843,400 | 3.72 | 7,933,400 |

**ESOS**

The share options granted give the option holders the right to purchase the shares of the Company and will expire on 21 October 2013. The share options vest over a period of 3 years from the date of grant, whereby one third of the options granted will vest each year. The weighted average share price of the ESOS exercised during the financial year was RM4.93 (2006: RM5.43).

The options over ordinary shares of the Company outstanding under the ESOS as at end of financial years, consist of the following:

| Date granted    | Exercise price RM | Vesting period         | Number of options over ordinary shares |                   |
|-----------------|-------------------|------------------------|--|-------------------|
|                 |                   |                        | 2007                                   | 2006              |
| 22 October 2003 | 3.65              | 22 October 2004 - 2006 | 10,312,200                             | 15,470,000        |
| 30 January 2004 | 3.96              | 30 January 2005 - 2007 | 259,200                                | 331,400           |
| 30 April 2004   | 4.75              | 30 April 2005 - 2007   | 622,900                                | 826,100           |
| 19 May 2004     | 4.40              | 19 May 2005 - 2007     | 498,800                                | 498,800           |
| 30 July 2004    | 4.10              | 30 July 2005 - 2007    | 299,300                                | 420,500           |
| 30 October 2004 | 4.59              | 30 October 2005 - 2007 | 277,100                                | 356,000           |
| 30 January 2005 | 5.13              | 30 January 2006 - 2008 | 228,900                                | 265,500           |
| 11 March 2005   | 4.80              | 11 March 2006 - 2008   | 752,000                                | 752,000           |
| 1 April 2005    | 4.70              | 1 April 2006 - 2008    | 23,563,800                             | 26,483,200        |
| 30 April 2005   | 4.76              | 30 April 2006 - 2008   | 1,590,900                              | 1,872,200         |
| 1 August 2005   | 5.13              | 1 August 2006 - 2008   | 1,107,200                              | 1,753,000         |
| 24 October 2005 | 4.78              | 24 October 2006 - 2008 | 20,000                                 | 20,000            |
| 30 October 2005 | 4.78              | 30 October 2006 - 2008 | 1,138,800                              | 1,786,100         |
| 31 January 2006 | 4.40              | 31 January 2007 - 2009 | 843,700                                | —                 |
| 30 April 2006   | 4.13              | 30 April 2007 - 2009   | 1,583,750                              | —                 |
| 8 May 2006      | 4.17              | 8 May 2007 - 2009      | 720,000                                | —                 |
| 30 July 2006    | 4.22              | 30 July 2007 - 2009    | 2,202,800                              | —                 |
| 1 November 2006 | 4.48              | 1 November 2007 - 2009 | 28,692,000                             | —                 |
|                 |                   |                        | <b>74,713,350</b>                      | <b>50,834,800</b> |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**23 SHARE-BASED PAYMENT (CONT'D.)****2003 Employee Share Option Scheme ("ESOS") and 2003 Management Share Incentive Scheme ("MSIS") (collectively the "Schemes") (cont'd.)****MSIS**

The share options granted give the option holders the right to purchase the shares of the Company and will expire on 21 October 2013. A substantial number of the shares options vested on 30 April 2007, and are exercisable from 22 October 2007.

The options over ordinary shares of the Company outstanding under the MSIS as at end of financial years, consist of the following:

| Date granted    | Exercise price<br>RM | Vesting period | Number of options over ordinary shares |           |
|-----------------|----------------------|----------------|--|-----------|
|                 |                      |                | 2007                                   | 2006      |
| 22 October 2003 | 3.65                 | 30 April 2007  | <b>7,277,500</b>                       | 7,277,500 |
| 30 April 2004   | 4.75                 | 30 April 2007  | <b>395,900</b>                         | 395,900   |
| 30 July 2004    | 4.10                 | 30 April 2007  | <b>90,000</b>                          | 180,000   |
| 30 October 2004 | 4.59                 | 30 April 2007  | <b>80,000</b>                          | 80,000    |
|                 |                      |                | <b>7,843,400</b>                       | 7,933,400 |

The Group incurred a charge of RM23,060,000 (2006: RM30,855,000) in respect of share-based payments to eligible employees within the Group. Included in this amount was the Parent Company's charge of RM3,330,000 (2006: RM3,798,000). The remaining amount of RM19,730,000 (2006: RM27,057,000) was recharged to respective subsidiaries within the Group.

Out of the 82,556,750 outstanding options (2006: 58,768,200 options), 21,284,440 options (2006: 8,757,400 options) were exercisable. Options exercised in 2007 resulted in 5,443,700 shares (2006: 4,883,100 shares) being issued at an average cost of RM3.74 (2006: RM3.67) each. The related weighted average price at the time of exercise was RM4.93 (2006: RM5.43) per share.

The weighted average fair value of options granted during the period determined using the Binomial valuation model was RM1.18 (2006: RM1.40) each. The significant inputs into the model included the weighted average share price of RM4.94 (2006: RM5.26) at the grant date, average risk-free interest rate of 4.35%, weighted average expected dividend yield of 2.13%, exercise prices shown above and standard deviation of expected share price returns of 19.3%. The volatility measured at a standard deviation of expected share price returns is based on statistical analysis of weekly closing share prices from 31 October 2003 to 30 November 2006.

Options granted under the ESOS and MSIS schemes do not carry any dividend or voting rights prior to the exercise of the options and will be subject to the provisions of the Memorandum and Articles of Association. Upon the exercise of the options, shares issued shall rank pari passu in all respects with existing ordinary shares of the Company.

**24 SHARE PREMIUM**

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| <i>Premium on ordinary shares of 10p each</i> |                |                |
| At beginning of financial year                | <b>11,024</b>  | 2,118,942      |
| Premium on issuance of ordinary shares:       |                |                |
| — pursuant to exercise of share options       | <b>16,619</b>  | 14,670         |
| Transfer to reserve upon cancellation         | <b>—</b>       | (2,122,588)    |
| At end of financial year                      | <b>27,643</b>  | 11,024         |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

### 24 SHARE PREMIUM (CONT'D.)

On 24 August 2005, the High Court of Justice in England and Wales granted the Order confirming the cancellation of the share premium and accordingly, the amount of RM2,122,588,000 standing to the credit of the share premium account was transferred to the Company's distributable reserve.

The Company provided an undertaking to the Court not to make any distributions until the amount owing to non-consenting creditors and other liabilities as at 31 August 2005 were settled. As at 1 December 2005, the amounts owing to non-consenting creditors and other liabilities have been settled and the cancellation took effect on 31 August 2005 when the Order was registered at the Registrar of Companies of England and Wales.

### 25 MERGER RESERVE

The merger reserve arose from the Company's business combination with ASTRO Overseas Limited ("AOL") prior to the introduction of IFRS 3 – 'Business Combinations'. The merger reserve represents the excess of the value of the share capital of AOL acquired of RM1,242,875,000 over the nominal value of shares of the Company being issued of RM724,429,000.

### 26 MINORITY INTERESTS

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| At beginning of financial year              | 14,457         | 31             |
| Share of net losses                         | (9,168)        | (7,256)        |
| Dilution of equity interest in a subsidiary | 233            | 15,400         |
| Acquisition of a subsidiary                 | –              | 6,282          |
| At end of financial year                    | 5,522          | 14,457         |

Minority shareholders share their losses in the subsidiaries up to the amount invested. The minority shareholders' share of losses exceeding the amount invested amounted to:

|  | 2007<br>RM'000 | 2006<br>RM'000 |
|--|----------------|----------------|
| Group's reversal of losses for the financial year not recognised | (203)          | (404)          |
| Cumulative Group's share of results not recognised               | (617)          | (414)          |

### 27 NON-CASH TRANSACTIONS

For the purpose of the cash flow statement, the principal non-cash transactions are as follows:

#### Financial year ended 31 January 2007

- (a) Advertising airtime sales in exchange for consumable items of RM1,170,000 and subsequent settlement of liabilities using these consumable items.

#### Financial year ended 31 January 2006

- (a) Consumable items of RM2,418,000 and subsequent settlement of liabilities using these consumable items.
- (b) Acquisition of business (Goal TV Asia Limited) for RM20,562,000 and subsidiary (Plus Interactive Asia Limited) for RM6,281,000.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 28 FINANCIAL INSTRUMENTS

## (a) Credit risk

The Group has no significant concentration of credit risk. A majority of the Group's deposits are placed with major financial institutions in Malaysia.

## (b) Fair values

The carrying amounts of the Group's financial assets and liabilities at the balance sheet date approximate their fair values except as set out below:

|   | 2007                          |                      | 2006                          |                      |
|---|-------------------------------|----------------------|-------------------------------|----------------------|
|   | Carrying<br>amounts<br>RM'000 | Fair value<br>RM'000 | Carrying<br>amounts<br>RM'000 | Fair value<br>RM'000 |
| <b>Fixed rate financial liabilities which are denominated in RM</b> |                               |                      |                               |                      |
| Finance lease facilities  | 26,484                        | 26,484               | 58,977                        | 63,076               |

The interest on non-current payables are charged on a floating rate basis and hence the carrying amounts approximate their fair values at the respective balance sheet dates.

The maturity profile of the Group's financial liabilities (borrowings and payables, excluding unearned revenue) is as follows:

|   | 2007<br>RM'000   | 2006<br>RM'000 |
|---|------------------|----------------|
| Not later than 1 year                       | 859,509          | 675,570        |
| Later than 1 year and not more than 5 years | 205,248          | 274,783        |
|   | <b>1,064,757</b> | <b>950,353</b> |

## (c) Interest rate risk

The interest rate risk and currency profile of the Group's financial assets are as follows:

| Group    | 2007           |                          |                  | 2006           |                          |                  |
|----------|----------------|--------------------------|------------------|----------------|--------------------------|------------------|
|          | Fixed<br>rate* | No<br>interest<br>rate** | Total            | Fixed<br>rate* | No<br>interest<br>rate** | Total            |
| Currency | RM'000         | RM'000                   | RM'000           | RM'000         | RM'000                   | RM'000           |
| RM       | 890,431        | 340,758                  | 1,231,189        | 695,687        | 345,666                  | 1,041,353        |
| USD      | 90,788         | 67,806                   | 158,594          | 59,765         | 63,387                   | 123,152          |
| HKD      | —              | 63,948                   | 63,948           | —              | 24,804                   | 24,804           |
| Others   | 458            | 37,507                   | 37,965           | 1,499          | 33,293                   | 34,792           |
|          | <b>981,677</b> | <b>510,019</b>           | <b>1,491,696</b> | <b>756,951</b> | <b>467,150</b>           | <b>1,224,101</b> |

\* The financial assets of the Group which earn interest are made up of debtors and deposits with licensed banks and financial institutions.

\*\* The financial assets of the Group which do not earn interest are principally debtors.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

### 29 SIGNIFICANT RELATED PARTY DISCLOSURES

The Group has a number of related party transactions and the Group's policy is, where practicable, to agree terms with the related parties which are similar to those that would be available if the transaction was contracted with a third party.

The Group has entered into a variety of related party transactions with companies directly or indirectly controlled by or associated with Usaha Tegas Sdn. Bhd. ("UTSB") as well as companies or entities directly or indirectly controlled by or associated with Ananda Krishnan Tatparanandam or in which he is deemed to have an interest, both of whom are deemed substantial shareholders of the Company. UTSB is ultimately controlled by the trustee of a discretionary trust, the beneficiaries of which are members of the family of Ananda Krishnan Tatparanandam and foundations including those for charitable purposes ("the Trust").

The principal companies associated with UTSB are Tanjong Public Limited Company ("Tanjong") and Maxis Communications Berhad ("Maxis"). MAI Holdings Sdn. Bhd. is ultimately controlled by Ananda Krishnan Tatparanandam.

| Related parties                     | Relationship  |
|-------------------------------------|---|
| Kristal-Astro                       | Associate of the Company  |
| Maxis Broadband Sdn. Bhd.           | Subsidiary of Maxis   |
| Malaysian Mobile Services Sdn. Bhd. | Subsidiary of Maxis   |
| UTSB Management Sdn. Bhd.           | Subsidiary of UTSB  |
| SRG Asia Pacific Sdn. Bhd.          | Subsidiary of UTSB  |
| Bonuskad Loyalty Sdn. Bhd.          | Associate of UTSB   |
| MEASAT Satellite Systems Sdn. Bhd.  | Subsidiary of MAI Holdings Sdn. Bhd.  |
| Yes TV                              | Yes TV is a substantial shareholder of two subsidiaries in the Group. Two of Yes TV's directors are also directors in these subsidiaries. |
| Valuelabs                           | A director of a subsidiary of the Company within the past 12 months is also a partner of Valuelabs.                                       |

The following significant transactions were carried out with related parties:

#### (a) Sales of goods and services

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| Malaysian Mobile Services Sdn. Bhd.<br>(Multimedia and interactive sales and other services)          | 11,582         | 6,934          |
| Maxis Broadband Sdn. Bhd.<br>(Multimedia and interactive sales and other services)                    | 2,888          | 2,840          |
| Kristal-Astro<br>(Set-top box sales, sales of programme rights, technical support and other services) | 9,067          | 6,041          |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**29 SIGNIFICANT RELATED PARTY DISCLOSURES (CONT'D.)****(b) Purchases of goods and services**

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| UTSB Management Sdn. Bhd.<br>(Personnel, strategic, consultancy and support services)                                   | <b>15,076</b>                | 14,156                       |
| Yes TV<br>(Personnel, strategic, consultancy and support services)  | <b>6,763</b>                 | 1,304                        |
| Valuelabs<br>(Personnel, strategic, consultancy and support services)   | <b>6,134</b>                 | 6,789                        |
| Maxis Broadband Sdn. Bhd.<br>(Telecommunication services and other charges)   | <b>10,070</b>                | 7,015                        |
| SRG Asia Pacific Sdn. Bhd.<br>(Interaction call center services)  | <b>10,725</b>                | 1,976                        |
| MEASAT Satellite Systems Sdn. Bhd. ("MSS")<br>(Expenses and payment related to finance lease, rental and other charges) | <b>26,666</b>                | 17,552                       |

**Interaction call centre services**

Interaction call centre services are charged based on terms and conditions negotiated and agreed by the parties.

**Expenses related to finance leases**

The amounts payable to MSS represent interest, executory and related costs arising from the lease of the transponders from MSS (refer to Note 21(b)).

**(c) Others**

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| MEASAT Satellite Systems Sdn. Bhd.<br>(Deposit and advance payment for lease of satellite transponders) | <b>31,994</b>                | —                            |

**(d) Year end balances arising from significant sales/purchases of goods and services****Receivable from related parties**

|                                     |              |       |
|-------------------------------------|--------------|-------|
| Malaysian Mobile Services Sdn. Bhd. | <b>8,166</b> | 5,034 |
| Maxis Broadband Sdn. Bhd.           | <b>1,274</b> | 1,983 |
| Kristal-Astro                       | <b>2,436</b> | 3,668 |

**Payable to related parties**

|                                    |              |        |
|------------------------------------|--------------|--------|
| UTSB Management Sdn. Bhd.          | <b>3,017</b> | 12,142 |
| Yes TV                             | <b>31</b>    | 674    |
| Maxis Broadband Sdn. Bhd.          | <b>2,568</b> | 1,359  |
| SRG Asia Pacific Sdn. Bhd.         | <b>3,025</b> | 696    |
| MEASAT Satellite Systems Sdn. Bhd. | <b>3,954</b> | 3,138  |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**29 SIGNIFICANT RELATED PARTY DISCLOSURES (CONT'D.)****(e) Key management personnel's remuneration and emoluments excluding Directors:**

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| Salaries and short term employee benefits | 10,433         | 10,469         |
| Defined contribution plan                 | 576            | 234            |
| Share-based payments                      | 602            | 1,169          |
|   | <b>11,611</b>  | 11,872         |

Key management personnel comprise of members of the senior management team who are directly responsible for the financial and operating policies and decisions of the Group and Company.

Directors' remuneration and emoluments are disclosed in Note 4.

**30 COMMITMENTS****(a) Capital commitments**

Capital commitments contracted for at the balance sheet date but not recognised in the financial statements are as follows:

|                            | 2007<br>RM'000 | 2006<br>RM'000 |
|----------------------------|----------------|----------------|
| Capital expenditure        | 43,004         | 34,031         |
| Investment in an associate | 17,351         | 18,706         |
| Advances to associates     | —              | 2,538          |
|                            | <b>60,355</b>  | 55,275         |

**Capital commitment for investment in an associate**

The capital commitment for investment in TVB Publishing Holding Limited ("TVBPH") relates to the remaining payment for uncalled ordinary share capital following the acquisition on 20 August 2003 of an additional 10% of the issued ordinary share capital (of which 7.9% has been fully paid) ("Uncalled Shares"). These payments are to be settled in four tranches of HKD9,675,000 each, two of which were due for payment on 30 September 2004 and another two on 30 June 2005. As at 31 January 2007, the Group was negotiating for the deferment of the payments.

The Uncalled Shares rank pari passu in all respect with the existing shares except that the Uncalled Shares shall be credited when paid and voting rights shall accrue in proportion to the amounts paid and dividends shall be apportioned and paid pro-rata according to the amounts paid on the Uncalled Shares. The shareholding in TVBPH will increase from 26.3% (2006: 26.3%) to 30.0% upon the full payment of the Uncalled Shares.

**(b) Programming commitments**

The Group has the following contracted film library and programme rights at the balance sheet date which has not been recognised in the financial statements:

|                                   | 2007<br>RM'000 | 2006<br>RM'000 |
|-----------------------------------|----------------|----------------|
| Film library and programme rights | 174,363        | 107,955        |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**30 COMMITMENTS (CONT'D.)****(c) Operating lease commitments (non-cancellable)**

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

|   | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|---|------------------------------|------------------------------|
| Not later than 1 year                       | <b>5,774</b>                 | 434                          |
| Later than 1 year and not more than 5 years | <b>6,632</b>                 | 9,580                        |
| Later than 5 years                          | <b>11,054</b>                | 12,527                       |
|   | <b>23,460</b>                | 22,541                       |

**31 CONTINGENT LIABILITIES**

The Group have provided guarantees to third parties amounting to RM33,367,000 (2006: RM27,216,000), of which RM30,986,000 was in respect of working capital facilities secured by associates and RM2,381,000 in respect of licence fees in subsidiaries.

**32 SIGNIFICANT POST BALANCE SHEET EVENTS****Participation in multi-channel digital satellite pay television in India**

Subsequent to the year-end, the Group on 5 April 2007, has agreed to participate in a joint-venture for the provision of Direct-to-Home ("DTH") digital satellite television services in India, with Kalanithi Maran, Promoter and Chairman of Sun Network including the flagship company Sun TV Network Limited and Kavery Kalanithi, collectively referred to as the "Maran Group". The proposal will be subject to approval of ASTRO's shareholders and fulfilment of certain other mutually agreed conditions.

Under the proposed transaction, South Asia Entertainment Holdings Limited, a wholly owned subsidiary within the Group, will invest up to USD166 million by subscribing for new shares representing 20% of the enlarged capital of Sun Direct TV Private Limited ("Sun Direct"), a company incorporated in India with a license to provide DTH television services across the country. The Maran Group will hold an 80% interest in Sun Direct.

**33 SUBSIDIARIES**

All of the subsidiaries have been included in the consolidated financial statements. Details of principal subsidiaries are shown below:

| Name of subsidiary                                  | Country of incorporation | Class of shares | Effective interest |           | Principal activities  |
|---|--------------------------|-----------------|--------------------|-----------|---|
|   |                          |                 | 2007<br>%          | 2006<br>% |   |
| Directly held by the Company                        |                          |                 |                    |           |   |
| ASTRO Overseas Limited ("AOL")                      | Bermuda                  | Ordinary        | 100                | 100       | Investment holding  |
| MEASAT Broadcast Network Systems Sdn. Bhd. ("MBNS") | Malaysia                 | Ordinary        | 100                | 100       | Providing Direct-to-Home satellite broadcasting services    |
| MEASAT Publications Sdn. Bhd. ("MPUB")              | Malaysia                 | Ordinary        | 100                | 100       | Magazine publication and distribution                       |
| ASTRO Productions Sdn. Bhd. ("APRD")                | Malaysia                 | Ordinary        | 100                | 100       | Production and distribution of television drama programmes  |
| ASTRO Shaw Sdn. Bhd. ("ASSB")                       | Malaysia                 | Ordinary        | 100                | 100       | Production and distribution of films                        |
| MBNS Multimedia Technologies Sdn. Bhd.              | Malaysia                 | Ordinary        | 100                | 100       | Research and development of multimedia related technologies |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 33 SUBSIDIARIES (CONT'D.)

| Name of subsidiary  | Country of incorporation | Class of shares | Effective interest |           | Principal activities   |
|---|--------------------------|-----------------|--------------------|-----------|--|
|   |                          |                 | 2007<br>%          | 2006<br>% |  |
| Directly held by the Company (Cont'd.)  |                          |                 |                    |           |  |
| Multimedia Interactive Technologies Sdn. Bhd. (“MMIT”)  | Malaysia                 | Ordinary        | 100                | 100       | Development and licensing of multimedia and interactive applications   |
| Maestro Talent and Management Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | 100       | Development and management of new talent in entertainment and broadcast industry and music recording   |
| Radio Advertising and Programming Systems Sdn. Bhd. (In Member’s Voluntary Winding-Up) <sup>(7)</sup> | Malaysia                 | Ordinary        | 100                | 100       | Investment holding   |
| MEASAT Radio Communications Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | 100       | Operation of commercial radio broadcasting stations  |
| Maestra Broadcast Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | 100       | Operation of commercial radio broadcasting stations  |
| Hotspotz.Com Sdn. Bhd.  | Malaysia                 | Ordinary        | 100                | 100       | Multimedia and interactive advertising   |
| Airtime Management and Programming Sdn. Bhd. (“AMP”)  | Malaysia                 | Ordinary        | 100                | 100       | Management of commercial radio broadcasting stations, content and programming provider and provision of multimedia and advertising agency services                       |
| Radio Lebuhraya Sdn. Bhd. (“RLSB”)  | Malaysia                 | Ordinary        | 100                | 100       | Establish, operate and maintain a radio broadcasting station   |
| Subsidiaries held by AOL  |                          |                 |                    |           |  |
| Asia Company No. 1 Limited (Dissolved on 1 March 2006) (“ACNL”) <sup>(2)</sup>                        | Bermuda                  | Ordinary        | —                  | 100       | Investment holding   |
| All Asia Radio Technologies Limited (“AART”)  | Hong Kong                | Ordinary        | 100                | 100       | Investment holding and engaging in radio broadcasting and provision of programming, operation of radio stations, airtime sales and marketing and its related activities. |
| ASTRO All Asia Entertainment Networks Limited (“AAAE”)  | Hong Kong                | Ordinary        | 100                | 100       | Investment holding   |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**33 SUBSIDIARIES (CONT'D.)**

| Name of subsidiary   | Country of incorporation | Class of shares | Effective interest |           | Principal activities                                       |
|--|--------------------------|-----------------|--------------------|-----------|--|
|  |                          |                 | 2007<br>%          | 2006<br>% |  |
| Subsidiaries held by AOL (Cont'd.)   |                          |                 |                    |           |  |
| ASTRO Nusantara International B.V.   | Netherlands              | Ordinary        | 100                | 100       | Investment holding   |
| ASTRO Nusantara Holdings B.V.  | Netherlands              | Ordinary        | 100                | 100       | Investment holding   |
|  |                          |                 |                    |           |  |
| All Asia Interactive Technologies (BVI) Ltd ("AAIT")   | BVI                      | Ordinary        | 100                | 100       | Investment holding   |
| ASTRO (Brunei) Sdn. Bhd. ("ABSB") <sup>(3)</sup>   | Malaysia                 | Ordinary        | 100                | 100       | Investment holding   |
| MEASAT Broadcast Network Systems (BVI) Ltd <sup>(3)</sup>  | BVI                      | Ordinary        | 100                | 100       | Investment holding   |
| East Asia Entertainment (BVI) Ltd ("EAE") <sup>(3)</sup>   | BVI                      | Ordinary        | 100                | 100       | Investment holding   |
| Digital Software Exports Ltd ("DSEL") <sup>(3)</sup>   | Mauritius                | Ordinary        | 100                | 100       | Investment holding   |
| ASTRO E.Com Ltd ("AECL") <sup>(3)</sup>  | Mauritius                | Ordinary        | 100                | 100       | Investment holding   |
| South Asia Software Technologies Ltd ("SAST") (formerly known as South Asia Radio Holdings Ltd) <sup>(3)</sup> | Mauritius                | Ordinary        | 100                | 100       | Investment holding   |
| Philippine Animation N.V. ("PANV") <sup>(3)</sup>  | Netherlands Antilles     | Ordinary        | 100                | 100       | Investment holding   |
| All Asia Multimedia Networks FZ-LLC  | United Arab Emirates     | Ordinary        | 100                | —         | Development and supply of multimedia products and services |
| South Asia Entertainment Holdings Ltd  | Mauritius                | Ordinary        | 100                | —         | Investment holding   |
| Subsidiary held by MBNS  |                          |                 |                    |           |  |
| MEASAT Digicast Sdn. Bhd. ("Digicast")   | Malaysia                 | Ordinary        | 100                | 100       | Letting of property and related services                   |
| Subsidiary held by APRD  |                          |                 |                    |           |  |
| Nusantara Seni Karya Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | —         | Production and distribution of specialised products        |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

**33 SUBSIDIARIES (CONT'D.)**

| Name of subsidiary   | Country of incorporation | Class of shares | Effective interest |           | Principal activities   |
|--|--------------------------|-----------------|--------------------|-----------|--|
|  |                          |                 | 2007<br>%          | 2006<br>% |  |
| Subsidiary held by ASSB  |                          |                 |                    |           |  |
| Tayangan Unggul Sdn. Bhd.  | Malaysia                 | Ordinary        | 100                | 100       | Film production, acquisition, commissioning and distribution                         |
| Nusantara Films Sdn. Bhd.  | Malaysia                 | Ordinary        | 100                | —         | Production, acquisition, commissioning and distribution of films                     |
| Subsidiaries held by AMP   |                          |                 |                    |           |  |
| DVR Player.Com Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | 100       | Provision of radio services via internet   |
| MAMBO Networks Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | 100       | Provision of multimedia and interactive services and products                        |
| Subsidiary held by SAST  |                          |                 |                    |           |  |
| Airtime Marketing & Sales India Private Limited                            | India                    | Equity          | 74                 | 74        | Provision of consultancy, support services and studio facilities in the media sector |
| Subsidiary held by AECL and DSEL   |                          |                 |                    |           |  |
| ASTRO Network India Private Limited (“ASTRO Network India”) <sup>(1)</sup> | India                    | Equity          | 74                 | 74        | Internet service provider business   |
| Subsidiary held by EAE   |                          |                 |                    |           |  |
| Celestial Entertainment Holdings Limited (“CEHL”)                          | Hong Kong                | Ordinary        | 100                | 100       | Investment holding   |
| Subsidiary held by CEHL  |                          |                 |                    |           |  |
| Celestial Pictures Limited (“CPL”)   | Hong Kong                | Ordinary        | 100                | 100       | Film licensing and distribution  |
| Subsidiaries held by CPL   |                          |                 |                    |           |  |
| Celestial Movie Channel Limited (“CMCL”)                                   | Hong Kong                | Ordinary        | 100                | 100       | Distribution of movie channel  |
| Celestial Filmed Entertainment Limited (“CFEL”)                            | Hong Kong                | Ordinary        | 100                | 100       | Film licensing and distribution  |
| Celestial Enterprises Limited (“CEL”)                                      | Hong Kong                | Ordinary        | 100                | 100       | Provision, licensing and distribution of television programme and channel            |
| Celestial Productions Limited (“CPRL”) <sup>(4)</sup>                      | Hong Kong                | Ordinary        | 100                | 100       | Film licensing and distribution  |



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

- 31 January 2007

**33 SUBSIDIARIES (CONT'D.)**

| Name of subsidiary  | Country of incorporation       | Class of shares | Effective interest |           | Principal activities   |
|---|--------------------------------|-----------------|--------------------|-----------|--|
|   |                                |                 | 2007<br>%          | 2006<br>% |  |
| Subsidiaries held by CMCL   |                                |                 |                    |           |  |
| Tian Ying Movie Channel Limited   | Hong Kong                      | Ordinary        | 100                | 100       | Distribution of movie channel  |
| Celestial Television Networks Limited   | United Kingdom                 | Ordinary        | 100                | 100       | Distribution of movie channel  |
| Subsidiaries held by CFEL   |                                |                 |                    |           |  |
| Celestial Filmed Entertainment Inc  | United States of America       | Common stock    | 100                | 100       | Film licensing and distribution  |
| Subsidiaries held by CEL  |                                |                 |                    |           |  |
| Beijing Celestial Channel Consulting Limited                                  | The People's Republic of China | Ordinary        | 100                | 100       | Provision of marketing and consulting services   |
| Global Entertainment and Management Systems (BVI) Ltd ("GEMS") <sup>(4)</sup> | BVI                            | Ordinary        | 100                | 100       | Investment holding   |
| Subsidiaries held by PANV   |                                |                 |                    |           |  |
| Philippine Animation Studio, Inc  | Philippines                    | Ordinary        | 95.45              | 95.45     | Producing, processing and exporting animated motion pictures and related products and providing allied services                      |
| Pacific Digital Animation N.V. ("PDA")  | Netherlands Antilles           | Ordinary        | 100                | 100       | Studio management and holder of film properties rights   |
| Pacific Digital Inc   | Philippines                    | Ordinary        | 100                | 100       | Producing, processing and exporting animation films and related products and providing allied services                               |
| Subsidiary held by AAIT   |                                |                 |                    |           |  |
| Plus Interactive Asia Limited   | Hong Kong                      | Ordinary        | 75                 | 75        | Aggregation and distribution of content over broadband, providing web portal outsourcing services and providing consultancy services |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 33 SUBSIDIARIES (CONT'D.)

| Name of subsidiary  | Country of incorporation | Class of shares | Effective interest |           | Principal activities   |
|---|--------------------------|-----------------|--------------------|-----------|--|
|   |                          |                 | 2007<br>%          | 2006<br>% |  |
| Subsidiaries held by AAAE   |                          |                 |                    |           |  |
| ASTRO Awani Network Ltd<br>("Awani") (formerly known as ASTRO Broadcast Corporation Ltd) <sup>(6)</sup> | Mauritius                | Ordinary        | 80                 | 100       | Creation, production, acquisition, aggregation and syndication digital multimedia programming content in the form of television and radio programmes and channels for distribution across Asia Pacific markets |
| ASTRO Ceria Network (BVI) Ltd<br>(formerly known as All Asia Programming Systems (BVI) Ltd)             | BVI                      | Ordinary        | 100                | 100       | Content creation and aggregation of kids channel   |
| ASTRO Aruna Network (BVI) Ltd<br>(formerly known as All Asia Broadcast Networks Ltd)                    | BVI                      | Ordinary        | 100                | 100       | Content creation and aggregation of sinetron channel   |
| ASTRO Kirana Network (BVI) Ltd<br>(formerly known as ASTRO Asia Pacific Broadcast Ltd)                  | BVI                      | Ordinary        | 100                | 100       | Content creation and aggregation of movie channel  |
| ASTRO Xpresi Network (BVI) Ltd<br>(formerly known as All Asia Television Broadcast (BVI) Ltd)           | BVI                      | Ordinary        | 100                | 100       | Content creation and aggregation of music/lifestyle channel  |
| Global Sports Entertainment S.à r.l.<br>("GSE") <sup>(6)</sup>  | Luxembourg               | Ordinary        | 100                | 100       | Investment holding   |
| Goal TV Asia Limited ("Goal TV") <sup>(6)</sup>   | Mauritius                | Ordinary        | 51                 | 51        | Channel licensing and distribution   |
| ASTRO Entertainment Sdn. Bhd.   | Malaysia                 | Ordinary        | 100                | —         | Creation, aggregation and distribution of content  |
| Subsidiary held by PDA  |                          |                 |                    |           |  |
| Philippine Animators Group, Inc   | Philippines              | Ordinary        | 100                | 100       | Producing, processing and distributing animation films and related products and providing allied services  |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 31 January 2007

## 33 SUBSIDIARIES (CONT'D.)

| Name of subsidiary                     | Country of incorporation | Class of shares | Effective interest |           | Principal activities  |
|--|--------------------------|-----------------|--------------------|-----------|---|
|  |                          |                 | 2007<br>%          | 2006<br>% |   |
| Subsidiary held by AART                |                          |                 |                    |           |   |
| East Asia Radio Technologies Limited   | Hong Kong                | Ordinary        | 100                | 100       | Designing, producing and disseminating advertisements and acting as advertising sales agent |
| Nusantara Radio Holdings Limited       | Hong Kong                | Ordinary        | 100                | —         | Investment holding  |
| South Asia Multimedia Technologies Ltd | Mauritius                | Ordinary        | 100                | —         | Investment holding  |

(1) Deemed effective interest via DSEL's 49% equity interest in ASTRO Network India and AECL's 49% direct equity interest in ASTRO E.Com India Private Limited, which holds 51% equity interest in ASTRO Network India.

(2) ACNL commenced a member's voluntary winding-up on 7 December 2005. On 1 March 2006, it was dissolved pursuant to section 213 of the Companies Act, 1981 of Bermuda.

(3) Pursuant to a distribution in specie of ACNL's surplus assets by appointed liquidator, the wholly-owned subsidiaries of ACNL were transferred to its immediate holding company, AOL on 19 January 2006 (for ABSB) and 26 January 2006 (for the remaining subsidiaries).

(4) Pursuant to an internal reorganisation to re-align CPL's lines of business to allow for greater operational efficiency, the following wholly-owned subsidiaries of the Company were transferred within the Group:

| Name of Subsidiary                 | Transfer from | Transfer to | Date of Transfer |
|------------------------------------|---------------|-------------|------------------|
| GEMS                               | CPL           | CEL         | 31 October 2005  |
| CPRL                               | CFEL          | CPL         | 31 October 2005  |
| Tian Ying Filmed Entertainment Ltd | CMCL          | CPRL        | 13 January 2006  |

(5) Awani was transferred from ACNL to AAAE on 14 November 2005 pursuant to an internal reorganisation.

(6) The following subsidiaries were transferred within the Group as part of ASTRO Group's internal restructuring plan, gearing towards the consolidation of investments in international content development and aggregation of business:

| Name of Subsidiary | Transfer from | Transfer to | Date of Transfer |
|--------------------|---------------|-------------|------------------|
| Goal TV            | AOL           | AAAE        | 31 March 2006    |
| GSE                | AOL           | AAAE        | 31 March 2006    |

(7) On 5 January 2006, RAPS commenced a member's voluntary winding up.

# Company Financial Statements

## COMPANY INCOME STATEMENT FOR THE FINANCIAL YEAR ENDED 31 JANUARY 2007

|                                  | Note | 2007<br>RM'000 | 2006<br>RM'000 |
|----------------------------------|------|----------------|----------------|
| Revenue                          | (i)  | 165,292        | 130,695        |
| Cost of sales                    |      | —              | —              |
| Gross Profit                     |      | 165,292        | 130,695        |
| Other operating income           |      | 2              | —              |
| Marketing and distribution costs |      | (8,998)        | (6,974)        |
| Administrative expenses          |      | (48,871)       | (38,735)       |
| Operating profit                 | (ii) | 107,425        | 84,986         |
| Finance costs                    | (v)  | (3,081)        | (3,578)        |
| Finance income                   | (v)  | 51,859         | 23,537         |
| Profit before taxation           |      | 156,203        | 104,945        |
| Taxation                         | (vi) | (6,102)        | 780            |
| Profit after taxation            |      | 150,101        | 105,725        |

## COMPANY FINANCIAL STATEMENTS

**COMPANY BALANCE SHEET AS AT 31 JANUARY 2007**

|   | <b>Note</b> | <b>2007<br/>RM'000</b> | <b>2006<br/>RM'000</b> |
|---|-------------|------------------------|------------------------|
| <b>ASSETS</b>   |             |                        |                        |
| <b>NON-CURRENT ASSETS</b>   |             |                        |                        |
| Property, plant and equipment                                       | (vii)       | <b>857</b>             | 501                    |
| Investments in subsidiaries   | (xx)        | <b>8,885,474</b>       | 9,235,086              |
| Intangible assets   | (viii)      | <b>2,059</b>           | 2,026                  |
| Total non-current assets  |             | <b>8,888,390</b>       | 9,237,613              |
| <b>CURRENT ASSETS</b>   |             |                        |                        |
| Receivables and prepayments   | (ix)        | <b>637,567</b>         | 315,620                |
| Other financial assets  |             |                        |                        |
| – Derivative financial instruments                                  | (x)         | <b>12,008</b>          | 15,154                 |
| Tax recoverable   |             | <b>298</b>             | 885                    |
| Cash and cash equivalents   | (xi)        | <b>575,124</b>         | 430,008                |
| Total current assets  |             | <b>1,224,997</b>       | 761,667                |
| <b>LIABILITIES</b>  |             |                        |                        |
| <b>CURRENT LIABILITIES</b>  |             |                        |                        |
| Payables  | (xii)       | <b>6,582,375</b>       | 6,552,571              |
| Total current liabilities   |             | <b>6,582,375</b>       | 6,552,571              |
| Net current liabilities   |             | <b>(5,357,378)</b>     | (5,790,904)            |
| <b>NON-CURRENT LIABILITIES</b>                                      |             |                        |                        |
| Deferred tax liabilities  | (xiii)      | <b>11,658</b>          | 11,440                 |
| Total non-current liabilities                                       |             | <b>11,658</b>          | 11,440                 |
| Net assets  |             | <b>3,519,354</b>       | 3,435,269              |
| <b>EQUITY</b>   |             |                        |                        |
| Capital and reserves attributable to equity holders of the Company: |             |                        |                        |
| Share capital   | (xiv)       | <b>1,199,194</b>       | 1,195,432              |
| Share premium   | (xv)        | <b>27,643</b>          | 11,024                 |
| Hedging reserve   |             | <b>12,008</b>          | 15,422                 |
| Other reserve   |             | <b>58,798</b>          | 40,584                 |
| Retained earnings   |             | <b>2,221,711</b>       | 2,172,807              |
| Total equity  |             | <b>3,519,354</b>       | 3,435,269              |

The accompanying notes on pages 135 to 145 form part of the company financial statements.

The significant accounting policies and critical accounting estimates and judgements of the Company are set out on pages 80 to 90.

Approved by the Board of Directors on 30 May 2007 and signed on its behalf by

**DATO' HAJI BADRI BIN HAJI MASRI**  
DIRECTOR

**AUGUSTUS RALPH MARSHALL**  
DIRECTOR



## COMPANY FINANCIAL STATEMENTS

## COMPANY CASH FLOW STATEMENT FOR THE FINANCIAL YEAR ENDED 31 JANUARY 2007

|   | Note | 2007<br>RM'000 | 2006<br>RM'000 |
|---|------|----------------|----------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                     |      |                |                |
| Profit for the financial year                                   |      | 150,101        | 105,725        |
| Intangible assets – amortisation                                |      | 30             | 18             |
| Property, plant and equipment – depreciation                    |      | 128            | 82             |
| Interest income   |      | (36,025)       | (29,172)       |
| RCPS yield  |      | (22,800)       | (22,800)       |
| Finance/Interest cost   |      | 3,081          | 3,578          |
| Value of employee services – share options                      |      | 3,330          | 3,799          |
| Taxation  |      | 6,102          | (780)          |
| Gain from interest rate swap contract                           |      | (12,931)       | –              |
| Unrealised foreign exchange (gains)/losses                      |      | (4,105)        | 8,874          |
|   |      | 86,911         | 69,324         |
| Changes in working capital:                                     |      |                |                |
| Receivables and prepayments                                     |      | (364,216)      | 137,954        |
| Payables  |      | 26,037         | 20,745         |
| Cash generated from operations                                  |      | (251,268)      | 228,023        |
| Income tax paid   |      | (5,296)        | (2,682)        |
| Interest received   |      | 14,196         | 13,558         |
| Net cash flow from operating activities                         |      | (242,368)      | 238,899        |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                     |      |                |                |
| Advances to subsidiaries  |      | (51,824)       | (82,108)       |
| Repayment from subsidiaries                                     |      | 517,428        | –              |
| Investment in subsidiaries                                      |      | (150)          | (30,000)       |
| Purchase of property, plant and equipment                       |      | (428)          | (137)          |
| Acquisition of intangible assets                                |      | (63)           | (1,968)        |
| Net cash flow from investing activities                         |      | 464,963        | (114,213)      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                     |      |                |                |
| Finance costs   |      | (3,081)        | (3,578)        |
| Dividends paid  |      | (106,043)      | (76,942)       |
| Gain from interest rate swap contract                           |      | 11,264         | –              |
| Issuance of shares pursuant to exercise of share options        |      | 20,381         | 17,928         |
| Net cash flow from financing activities                         |      | (77,479)       | (62,592)       |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>                |      | 145,116        | 62,094         |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL YEAR</b> |      | 430,008        | 367,914        |
| <b>CASH AND CASH EQUIVALENTS AT END OF FINANCIAL YEAR</b>       | (xi) | 575,124        | 430,008        |

## COMPANY FINANCIAL STATEMENTS

**COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 JANUARY 2007**

|   | Attributable to equity holders of the Company           |                            |                            |                              |                            |                                |                  |
|---|---|----------------------------|----------------------------|------------------------------|----------------------------|--------------------------------|------------------|
|   | Issued and fully paid<br>ordinary shares of<br>10p each |                            | Non-distributable          |                              |                            |                                |                  |
|   | Number of<br>shares<br>'000                             | Nominal<br>Value<br>RM'000 | Share<br>premium<br>RM'000 | Hedging<br>reserve<br>RM'000 | Other<br>reserve<br>RM'000 | Retained<br>earnings<br>RM'000 | Total<br>RM'000  |
| At 1 February 2006                          | 1,927,332   | 1,195,432                  | 11,024                     | 15,422                       | 40,584                     | 2,172,807                      | 3,435,269        |
| Cash flow hedge:                            |   |                            |                            |                              |                            |                                |                  |
| – fair value gain on<br>hedging instrument  | –   | –                          | –                          | 4,906                        | –                          | –                              | 4,906            |
| – transferred to profit or loss             | –   | –                          | –                          | (8,320)                      | –                          | –                              | (8,320)          |
| Net income recognised<br>directly in equity | –   | –                          | –                          | (3,414)                      | –                          | –                              | (3,414)          |
| Profit for the year                         | –   | –                          | –                          | –                            | –                          | 150,101                        | 150,101          |
| Total recognised income                     | –   | –                          | –                          | (3,414)                      | –                          | 150,101                        | 146,687          |
| Share options:                              |   |                            |                            |                              |                            |                                |                  |
| – proceeds from shares issued               | 5,444   | 3,762                      | 16,619                     | –                            | –                          | –                              | 20,381           |
| – value of employee services                | –   | –                          | –                          | –                            | 23,060                     | –                              | 23,060           |
| – transfer upon exercise                    | –   | –                          | –                          | –                            | (4,846)                    | 4,846                          | –                |
| Dividends                                   | –   | –                          | –                          | –                            | –                          | (106,043)                      | (106,043)        |
|   | 5,444   | 3,762                      | 16,619                     | –                            | 18,214                     | (101,197)                      | (62,602)         |
| At 31 January 2007                          | <b>1,932,776</b>  | <b>1,199,194</b>           | <b>27,643</b>              | <b>12,008</b>                | <b>58,798</b>              | <b>2,221,711</b>               | <b>3,519,354</b> |

## COMPANY FINANCIAL STATEMENTS

## COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 JANUARY 2007 (CONT'D.)

|  | Attributable to equity holders of the Company           |                            |                            |                              |                            |                                |                 |
|--|---|----------------------------|----------------------------|------------------------------|----------------------------|--------------------------------|-----------------|
|  | Issued and fully paid<br>ordinary shares of<br>10p each |                            | Non-distributable          |                              |                            |                                | Total<br>RM'000 |
|  | Number of<br>shares<br>'000                             | Nominal<br>Value<br>RM'000 | Share<br>premium<br>RM'000 | Hedging<br>reserve<br>RM'000 | Other<br>reserve<br>RM'000 | Retained<br>earnings<br>RM'000 |                 |
| At 1 February 2005                             |   |                            |                            |                              |                            |                                |                 |
| – as previously reported                       | 1,922,449   | 1,192,173                  | 2,118,942                  | (1,630)                      | –                          | 21,198                         | 3,330,683       |
| – prior year adjustment                        | –   | –                          | –                          | –                            | 12,324                     | (2,357)                        | 9,967           |
| – as restated                                  | 1,922,449   | 1,192,173                  | 2,118,942                  | (1,630)                      | 12,324                     | 18,841                         | 3,340,650       |
| Fair value gain on hedging<br>instrument       | –   | –                          | –                          | 17,052                       | –                          | –                              | 17,052          |
| Net income recognised directly<br>in equity    | –   | –                          | –                          | 17,052                       | –                          | –                              | 17,052          |
| Profit for the year                            | –   | –                          | –                          | –                            | –                          | 105,725                        | 105,725         |
| Total recognised income                        | –   | –                          | –                          | 17,052                       | –                          | 105,725                        | 122,777         |
| Share options:                                 |   |                            |                            |                              |                            |                                |                 |
| – proceeds from shares issued                  | 4,883   | 3,259                      | 14,670                     | –                            | –                          | –                              | 17,929          |
| – value of employee services                   | –   | –                          | –                          | –                            | 30,855                     | –                              | 30,855          |
| – transfer upon exercise                       | –   | –                          | –                          | –                            | (2,595)                    | 2,595                          | –               |
| Dividends                                      | –   | –                          | –                          | –                            | –                          | (76,942)                       | (76,942)        |
| Transfer to share premium upon<br>cancellation | –   | –                          | (2,122,588)                | –                            | –                          | 2,122,588                      | –               |
|  | 4,883   | 3,259                      | (2,107,918)                | –                            | 28,260                     | 2,048,241                      | (28,158)        |
| At 31 January/1 February 2006                  | 1,927,332   | 1,195,432                  | 11,024                     | 15,422                       | 40,584                     | 2,172,807                      | 3,435,269       |

## COMPANY FINANCIAL STATEMENTS

**NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007****(i) REVENUE**

Revenue comprises the following:

|                 | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|-----------------|------------------------------|------------------------------|
| Dividend income | <b>107,250</b>               | 77,400                       |
| RCPS yield      | <b>22,800</b>                | 22,800                       |
| Management fees | <b>35,242</b>                | 30,495                       |
| Revenue         | <b>165,292</b>               | 130,695                      |

**(ii) OPERATING PROFIT**

The following items have been charged in arriving at the operating profit:

|  | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|--|------------------------------|------------------------------|
| Fees payable to the Company's auditor for the audit of the Company's annual accounts               | <b>340</b>                   | 219                          |
| – prior year   | <b>98</b>                    | –                            |
| Fees payable to associates of the Company's auditor for the audit of the Company's annual accounts | <b>271</b>                   | 221                          |
| Fees payable to the Company's auditor and its associates for other services:                       |                              |                              |
| – other services pursuant to legislation   | <b>34</b>                    | 140                          |
| – tax services   | <b>278</b>                   | 580                          |
| – services relating to corporate finance transactions  | <b>434</b>                   | 581                          |
| – all other services   | <b>1,140</b>                 | 327                          |
| Total fees payables  | <b>2,595</b>                 | 2,068                        |
| Amortisation of other intangible assets  |                              |                              |
| – software – included in administrative expenses   | <b>30</b>                    | 18                           |
| Depreciation of tangible fixed assets  | <b>128</b>                   | 82                           |
| Rental of equipment  | <b>–</b>                     | 70                           |
| Rental of building   | <b>1,703</b>                 | 1,501                        |

**(iii) DIRECTORS' REMUNERATION**

|                             | <b>2007</b><br><b>RM'000</b> | <b>2006</b><br><b>RM'000</b> |
|-----------------------------|------------------------------|------------------------------|
| Fees                        | <b>885</b>                   | 773                          |
| Salaries and emoluments     | <b>3,174</b>                 | 2,256                        |
| Share-based payment         | <b>1,331</b>                 | 1,570                        |
| Defined contribution plan   | <b>438</b>                   | 302                          |
|                             | <b>5,828</b>                 | 4,901                        |
| Highest paid Director       |                              |                              |
| – Salaries and emoluments   | <b>2,943</b>                 | 2,048                        |
| – Share-based payment       | <b>1,331</b>                 | 1,570                        |
| – Defined contribution plan | <b>438</b>                   | 302                          |
|                             | <b>4,712</b>                 | 3,920                        |

## COMPANY FINANCIAL STATEMENTS

## NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)

## (iv) EMPLOYEES

|                           | 2007<br>RM'000 | 2006<br>RM'000 |
|---------------------------|----------------|----------------|
| Wages and salaries        | 20,803         | 16,142         |
| Employee benefits in kind | 597            | 314            |
| Social security costs     | 59             | 48             |
| Share-based payment       | 3,330          | 3,798          |
| Defined contribution plan | 2,482          | 2,001          |
|                           | <b>27,271</b>  | <b>22,303</b>  |
| Recruiting costs          | 421            | 203            |
| Staff training            | 323            | 199            |
|                           | <b>28,015</b>  | <b>22,705</b>  |

The average number of persons employed by the Company was 121 (2006: 109).

## (v) FINANCE COSTS AND FINANCE INCOME

|  | 2007<br>RM'000 | 2006<br>RM'000 |
|--|----------------|----------------|
| Interest income                            | (36,025)       | (29,172)       |
| Realised foreign exchange (gains)/losses   | 1,202          | (3,239)        |
| Unrealised foreign exchange (gains)/losses | (4,105)        | 8,874          |
| Gain from interest rate swap contract      | (12,931)       | —              |
| Finance income (gross)                     | (51,859)       | (23,537)       |
| Finance costs (gross)                      | 3,081          | 3,578          |
| Finance income (net)                       | (48,778)       | (19,959)       |

## (vi) TAXATION

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| Current taxation:                               |                |                |
| – Current year                                  | (5,833)        | (2,957)        |
| – Prior years                                   | (50)           | (737)          |
|   | <b>(5,883)</b> | <b>(3,694)</b> |
| Deferred taxation:                              |                |                |
| – Origination/reversal of temporary differences | (1,092)        | 4,474          |
| – Change in Malaysian tax rate                  | 873            | —              |
|   | <b>(6,102)</b> | <b>780</b>     |



## COMPANY FINANCIAL STATEMENTS

**NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)****(vi) TAXATION (CONT'D.)**

A reconciliation of income tax expense applicable to profit before taxation at the statutory rate to income tax expense at the effective income tax rate of the Company is as follows:

|  | <b>2007<br/>RM'000</b> | <b>2006<br/>RM'000</b> |
|--|------------------------|------------------------|
| Profit before taxation   | <b>156,203</b>         | 104,945                |
| Tax at Malaysian tax rate  | <b>(42,175)</b>        | (29,385)               |
| Tax effect of:   |                        |                        |
| Change in Malaysian tax rate   | <b>873</b>             | —                      |
| Expenses not deductible for tax purposes                               | <b>(4,588)</b>         | (5,947)                |
| Income not subject to tax  | <b>40,278</b>          | 32,274                 |
| (Under-accrual)/over-accrual in respect of prior financial years (net) | <b>(490)</b>           | 3,838                  |
| Taxation charge  | <b>(6,102)</b>         | 780                    |

**(vii) PROPERTY PLANT AND EQUIPMENT****Equipment, fixtures and fittings**

|                            | <b>2007<br/>RM'000</b> | <b>2006<br/>RM'000</b> |
|----------------------------|------------------------|------------------------|
| <b>At 1 February</b>       |                        |                        |
| Cost                       | <b>816</b>             | 515                    |
| Accumulated depreciation   | <b>(315)</b>           | (233)                  |
| Net book amount            | <b>501</b>             | 282                    |
| Additions                  | <b>428</b>             | 301                    |
| Transfer from subsidiaries | <b>56</b>              | —                      |
| Depreciation charge        | <b>(128)</b>           | (82)                   |
| At 31 January              | <b>857</b>             | 501                    |
| <b>At 31 January</b>       |                        |                        |
| Cost                       | <b>1,478</b>           | 816                    |
| Accumulated depreciation   | <b>(621)</b>           | (315)                  |
| Net book amount            | <b>857</b>             | 501                    |

## COMPANY FINANCIAL STATEMENTS

## NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)

## (viii) INTANGIBLE ASSETS

## Software costs

|                          | 2007<br>RM'000 | 2006<br>RM'000 |
|--------------------------|----------------|----------------|
| <b>At 1 February</b>     |                |                |
| Cost                     | 2,063          | 59             |
| Accumulated amortisation | (37)           | (19)           |
| Net book amount          | 2,026          | 40             |
| Additions                | 63             | 2,004          |
| Amortisation charge      | (30)           | (18)           |
| At 31 January            | 2,059          | 2,026          |
| <b>At 31 January</b>     |                |                |
| Cost                     | 2,126          | 2,063          |
| Accumulated amortisation | (67)           | (37)           |
| Net book amount          | 2,059          | 2,026          |

## (ix) RECEIVABLES AND PREPAYMENTS

|                                  | 2007<br>RM'000 | 2006<br>RM'000 |
|----------------------------------|----------------|----------------|
| Other receivables                | 170,317        | 22,364         |
| Amounts due from related parties | 115            | 62             |
| Amounts due from subsidiaries    | 446,659        | 275,442        |
| Total net receivables            | 617,091        | 297,868        |
| Prepayments                      | 20,476         | 17,752         |
|                                  | 637,567        | 315,620        |

All amounts due from subsidiaries are unsecured, interest-free and have no fixed terms of repayment.

Total net receivables were denominated in the following currencies:

|                              | 2007<br>RM'000 | 2006<br>RM'000 |
|------------------------------|----------------|----------------|
| Ringgit Malaysia             | 264,685        | 115,303        |
| United States Dollar ("USD") | 332,518        | 179,148        |
| Others                       | 19,888         | 3,417          |
|                              | 617,091        | 297,868        |

## COMPANY FINANCIAL STATEMENTS

## NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)

## (x) DERIVATIVE FINANCIAL INSTRUMENTS

|  | 2007             |                       | 2006             |                       |
|--|------------------|-----------------------|------------------|-----------------------|
|  | Assets<br>RM'000 | Liabilities<br>RM'000 | Assets<br>RM'000 | Liabilities<br>RM'000 |
| Interest-rate swaps – cash flow hedges | 12,008           | –                     | 15,154           | –                     |

**Interest-rate swap**

The interest-rate swap contracts entitle the Company to receive interest at floating rates on notional principal amounts and oblige the Company to pay interest at fixed rates on the same amounts. The differences between fixed rate and floating rate interest amounts calculated by reference to the agreed notional principal amounts are exchanged at periodic intervals.

The notional principal amounts of the outstanding interest-rate swap contracts as at 31 January 2007 were RM525,375,000 (2006: RM843,525,000).

At 31 January 2007, fixed interest rates vary from 4.22% to 4.41% (2006: 4.04% to 4.41%) and the main floating rates are based on LIBOR.

The valuation policies of the interest rate swaps are disclosed in the Financial Risk Management section. Fair value differences have been recognised in the Statement of Changes in Equity.

The interest-rate swap contracts amounting to RM525,375,000 mature on 18 October 2011 (2006: RM140,587,500 and RM702,937,500 on 18 October 2010 and 18 October 2011 respectively).

## (xi) CASH AND CASH EQUIVALENTS

For the purposes of the cash flow statement, cash and cash equivalents comprise the following:

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| Deposits with licensed banks and financial institutions | 573,087        | 429,526        |
| Cash and bank balances                                  | 2,037          | 482            |
| Cash and cash equivalents                               | 575,124        | 430,008        |

Deposits of the Company have an average maturity of 21 days (2006: 46 days).

The effective interest rates per annum on deposits for the Company as at the end of financial year are between 2.4% to 4.6% (2006: 1.5% to 3.6%).

Deposits, cash and bank balances are denominated in the following currencies:

|     | 2007<br>RM'000 | 2006<br>RM'000 |
|-----|----------------|----------------|
| RM  | 547,266        | 429,804        |
| USD | 27,858         | 204            |
|     | 575,124        | 430,008        |

## COMPANY FINANCIAL STATEMENTS

## NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)

## (xii) PAYABLES

|                                | 2007<br>RM'000   | 2006<br>RM'000   |
|--------------------------------|------------------|------------------|
| <b>Current</b>                 |                  |                  |
| Other payables and accruals    | 131,150          | 130,268          |
| Amounts due to related parties | 2,814            | —                |
| Amounts due to subsidiaries    | 6,448,411        | 6,422,303        |
|                                | <b>6,582,375</b> | <b>6,552,571</b> |

Total payables were denominated in the following currencies:

|        | 2007<br>RM'000   | 2006<br>RM'000   |
|--------|------------------|------------------|
| RM     | 6,440,980        | 6,413,083        |
| INR    | 126,968          | 123,720          |
| USD    | 10,062           | 10,177           |
| Others | 4,365            | 5,591            |
|        | <b>6,582,375</b> | <b>6,552,571</b> |

## (xiii) DEFERRED TAX

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The following amounts, determined after appropriate offsetting, are shown in the balance sheet:

|   | 2007<br>RM'000  | 2006<br>RM'000  |
|---|-----------------|-----------------|
| Deferred tax liabilities                | (11,658)        | (11,440)        |
|   | <b>(11,658)</b> | <b>(11,440)</b> |
| At beginning of financial year          | (11,440)        | (15,913)        |
| (Charged)/credited to income statement: |                 |                 |
| — property, plant and equipment         | (551)           | (19)            |
| — tax losses                            | (75)            | 75              |
| — provisions and accruals               | 270             | 272             |
| — interest receivable                   | 138             | 4,145           |
|   | <b>(218)</b>    | <b>4,473</b>    |
| At end of financial year                | <b>(11,658)</b> | <b>(11,440)</b> |
| Deferred tax assets (before offsetting) |                 |                 |
| Tax losses                              | —               | 75              |
| Provisions and accruals                 | 543             | 272             |
|   | <b>543</b>      | <b>347</b>      |
| Offsetting                              | <b>(543)</b>    | <b>(347)</b>    |
| Deferred tax assets (after offsetting)  | —               | —               |

## COMPANY FINANCIAL STATEMENTS

**NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)****(xiii) DEFERRED TAX (CONT'D.)**

|  | <b>2007</b>     | <b>2006</b>   |
|--|-----------------|---------------|
|  | <b>RM'000</b>   | <b>RM'000</b> |
| Deferred tax liabilities (before offsetting) |                 |               |
| Property, plant and equipment                | <b>(571)</b>    | (19)          |
| Interest receivable                          | <b>(11,630)</b> | (11,768)      |
|  | <b>(12,201)</b> | (11,787)      |
| Offsetting                                   | <b>543</b>      | 347           |
| Deferred tax liabilities (after offsetting)  | <b>(11,658)</b> | (11,440)      |

**(xiv) SHARE CAPITAL**

|   | <b>2007</b>      | <b>2006</b>   |
|---|------------------|---------------|
|   | <b>RM'000</b>    | <b>RM'000</b> |
| <b>Authorised</b>   |                  |               |
| <i>Ordinary shares of 10p each</i>  |                  |               |
| At beginning/end of financial year (3,000,000,000 ordinary shares)                                | <b>1,851,000</b> | 1,851,000     |
| <i>Redeemable preference shares ("RPS") and redeemable convertible preference shares ("RCPS")</i> |                  |               |
| RPS of GBP1.00 each (49,998 RPS)  | <b>299</b>       | 299           |
| Series I RCPS of 1p each (53,947,368 RCPS)  | <b>3,296</b>     | 3,296         |
| Series II RCPS of 1p each (103,947,368 RCPS)  | <b>6,352</b>     | 6,352         |
|   | <b>9,947</b>     | 9,947         |
| <b>Issued and fully paid</b>  |                  |               |
| <i>Ordinary shares of 10p each</i>  |                  |               |
| At beginning of financial year (1,927,332,461 (2006: 1,922,449,361) ordinary shares)              | <b>1,195,432</b> | 1,192,173     |
| Shares issued pursuant to exercise of share options (5,443,700 (2006: 4,883,100) ordinary shares) | <b>3,762</b>     | 3,259         |
| At end of financial year (1,932,776,161 (2006: 1,927,332,461) ordinary shares)                    | <b>1,199,194</b> | 1,195,432     |

The share issues related to employee share option schemes with a cash consideration of RM20,381,000 (2006: RM17,928,000).

**(xv) SHARE PREMIUM**

|   | <b>2007</b>   | <b>2006</b>   |
|---|---------------|---------------|
|   | <b>RM'000</b> | <b>RM'000</b> |
| <i>Premium on ordinary shares of 10p each</i> |               |               |
| At beginning of financial year                | <b>11,024</b> | 2,118,942     |
| Premium on issuance of ordinary shares:       |               |               |
| — pursuant to exercise of share options       | <b>16,619</b> | 14,670        |
| Transfer to reserve upon cancellation         | <b>—</b>      | (2,122,588)   |
| At end of financial year                      | <b>27,643</b> | 11,024        |

Details of the Company's share premium cancellation are disclosed in Note 24.

Details of the Company's ESOS and MSIS schemes are disclosed in Note 23.



## COMPANY FINANCIAL STATEMENTS

## NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)

## (xvi) FINANCIAL INSTRUMENTS

## (a) Credit risk

The Company has no significant concentration of credit risk. A majority of the Company's deposits are placed with major financial institutions in Malaysia.

## (b) Fair values

The carrying amounts of the Company's financial assets and liabilities at the balance sheet date approximate their fair values.

The maturity profile of the Company's financial liabilities\* is as follows:

|                       | 2007<br>RM'000 | 2006<br>RM'000 |
|-----------------------|----------------|----------------|
| Not later than 1 year | 6,582,375      | 6,431,800      |

\* The financial liabilities of the Company which are included in the maturity profile are made up of borrowings and payables.

## (c) Interest rate risk

The interest rate risk and currency profile of the Company's financial assets are as follows:

| Currency | 2007                     |                                    |                 | 2006                     |                                    |                 |
|----------|--------------------------|------------------------------------|-----------------|--------------------------|------------------------------------|-----------------|
|          | Fixed<br>rate*<br>RM'000 | No<br>interest<br>rate**<br>RM'000 | Total<br>RM'000 | Fixed<br>rate*<br>RM'000 | No<br>interest<br>rate**<br>RM'000 | Total<br>RM'000 |
| RM       | 545,287                  | 266,664                            | 811,951         | 428,401                  | 92,984                             | 521,385         |
| USD      | 27,800                   | 332,575                            | 360,375         | 1,125                    | 201,736                            | 202,861         |
| Others   | —                        | 19,889                             | 19,889          | —                        | 3,630                              | 3,630           |
|          | 573,087                  | 619,128                            | 1,192,215       | 429,526                  | 298,350                            | 727,876         |

\* The financial assets of the Company which earn interest are made up of debtors and deposits with licensed banks and financial institutions.

\*\* The financial assets of the Company which do not earn interest are principally debtors.

## COMPANY FINANCIAL STATEMENTS

**NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)****(xvii) SIGNIFICANT RELATED PARTY DISCLOSURES**

The Company has controlling related party relationships with its direct and indirect subsidiaries. Amounts outstanding between the Parent Company and subsidiary undertakings as at 31 January 2007 are shown in Notes (ix) & (xii).

The following significant transactions were carried out with related parties:

|   | 2007<br>RM'000 | 2006<br>RM'000 |
|---|----------------|----------------|
| <b>Management fees charged to:</b>      |                |                |
| MBNS                                    | 27,522         | 25,127         |
| <b>Interest on advances charged to:</b> |                |                |
| CPL                                     | 15,294         | 14,383         |
| <b>RCPS yield from:</b>                 |                |                |
| MBNS                                    | 22,800         | 22,800         |
| <b>Dividend income from:</b>            |                |                |
| AMP                                     | 107,250        | 77,400         |
| <b>Rental expenses charged by:</b>      |                |                |
| Digicast                                | 1,447          | 1,448          |

Year end balances arising from significant sales/purchases of goods and services:

**Receivable from related parties**

|                                       | 2007<br>RM'000 | 2006<br>RM'000 |
|---------------------------------------|----------------|----------------|
| MBNS                                  | 133,182        | 83,916         |
| MPUB                                  | 33,816         | 981            |
| MMIT                                  | 13,385         | 3,157          |
| APRD                                  | 34,138         | 2,987          |
| ASSB                                  | 10,098         | 1,624          |
| AMP                                   | 13,662         | 9,518          |
| AAIT                                  | 18,875         | 18,873         |
| CPL                                   | 6,081          | 4,407          |
| AOL                                   | —              | 4,906          |
| Awani                                 | 19,118         | 18,004         |
| ASTRO Broadcast Corporation (BVI) Ltd | 6,216          | 4,564          |
| ASTRO Nusantara International B.V     | 162            | 11,413         |
| ASTRO Nusantara Holdings B.V          | 138            | 46,551         |
| Global Sports Entertainment S.à r.l   | 2,686          | 23,845         |

**Payable to related parties**

|  |        |        |
|--|--------|--------|
| MBNS   | 47,532 | 27,383 |
| Digicast   | 121    | 1,810  |
| All Asia Television and Radio Company (BVI) Ltd. | 5,099  | 5,099  |

## COMPANY FINANCIAL STATEMENTS

## NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)

## (xviii) COMMITMENTS

## (a) Capital commitments

Capital commitments contracted for at the balance sheet date but not recognised in the financial statements are as follows:

|                        | 2007<br>RM'000 | 2006<br>RM'000 |
|------------------------|----------------|----------------|
| Capital expenditure    | 784            | 23             |
| Advances to associates | —              | 2,538          |
|                        | <b>784</b>     | <b>2,561</b>   |

## (b) Financial support

The Company has confirmed its intention to provide financial support to certain of its subsidiaries to enable them to meet their liabilities and obligations as and when they fall due and to carry on their business without any significant curtailment of operations.

## (xix) CONTINGENT LIABILITIES

The Company has provided guarantees to third parties amounting to RM33,367,000 (2006: RM27,216,000), of which RM30,986,000 was in respect of working capital facilities secured by associates and RM2,381,000 in respect of licence fees in subsidiaries.

## (xx) INVESTMENTS IN SUBSIDIARIES

|                              | 2007<br>RM'000   | 2006<br>RM'000   |
|------------------------------|------------------|------------------|
| (a) Shares in subsidiaries   | 7,960,363        | 7,937,413        |
| (b) Advances and commitments | 925,111          | 1,297,673        |
|                              | <b>8,885,474</b> | <b>9,235,086</b> |

## (a) Shares in subsidiaries

|                               | Investment<br>in unquoted<br>shares<br>RM'000 | Investment<br>in RCPS<br>RM'000 | Total<br>RM'000  |
|-------------------------------|---|---------------------------------|------------------|
| At 1 February 2005            | 7,500,601                                     | 384,012                         | 7,884,613        |
| Additions                     | 30,000  | —                               | 30,000           |
| RCPS yield                    | —   | 22,800                          | 22,800           |
| At 31 January/1 February 2006 | 7,530,601                                     | 406,812                         | 7,937,413        |
| Additions                     | 150   | —                               | 150              |
| RCPS yield                    | —   | 22,800                          | 22,800           |
| At 31 January 2007            | <b>7,530,751</b>                              | <b>429,612</b>                  | <b>7,960,363</b> |

## COMPANY FINANCIAL STATEMENTS

**NOTES TO THE COMPANY FINANCIAL STATEMENTS - 31 JANUARY 2007 (CONT'D.)****(xx) INVESTMENTS IN SUBSIDIARIES (CONT'D.)****(b) Advances and commitments**

|                                  | <b>Advances/<br/>commitments<br/>RM'000</b> | <b>Interest on<br/>advances<br/>RM'000</b> | <b>Total<br/>RM'000</b> |
|----------------------------------|---|--|-------------------------|
| At 1 February 2005               | 517,428                                     | 41,121                                     | 558,549                 |
| Additions                        | 202,879                                     | 9,379                                      | 212,258                 |
| Transfer from receivables        | 505,483                                     | 21,383                                     | 526,866                 |
| At 31 January/1 February 2006    | 1,225,790                                   | 71,883                                     | 1,297,673               |
| Additions                        | 51,824                                      | 33,025                                     | 84,849                  |
| Repayment                        | (517,428)                                   | —  | (517,428)               |
| Transfer from receivables        | 59,518                                      | —  | 59,518                  |
| Currency translation differences | 246   | 253  | 499                     |
| At 31 January 2007               | <b>819,950</b>                              | <b>105,161</b>                             | <b>925,111</b>          |

**(c) Acquisition of a subsidiary**

On 20 April 2005, the Group acquired the entire issued and paid-up share capital of Radio Lebuhraya Sdn. Bhd. ("RLSB") from Anaza Sdn. Bhd. for RM30.0 million. The principal activity of RLSB is that of radio broadcasting.

The total consideration paid equalled the fair value of the net assets of RLSB.

The assets and liabilities arising from the acquisition of RLSB are as follows:

|  | <b>Fair<br/>value<br/>RM'000</b> | <b>Acquiree's<br/>carrying<br/>amount<br/>RM'000</b> |
|--|----------------------------------|--|
| Intangible assets – license                      | 22,950                           | —  |
| Carrying amount of assets acquired               | 7,050                            | 7,050  |
| Net assets acquired                              | 30,000                           | 7,050  |
|  |                                  | <b>RM'000</b>  |
| Purchase consideration settled in cash           |                                  | 30,000   |
| Cash and cash equivalents in subsidiary acquired |                                  | (3,682)  |
| Net cash outflow on acquisition*                 |                                  | 26,318   |

\* Reflected in the consolidated cashflow statement as "Acquisition of a subsidiary, net of cash acquired".

**(d) Dilution of interest in a subsidiary**

The entire share capital of 2 shares of USD1.00 each in ASTRO Awani Network Ltd ("Awani") (formerly known as ASTRO Broadcast Corporation Ltd) were transferred on 14 November 2005 from Asia Company No.1 Limited to ASTRO All Asia Entertainment Networks Limited ("AAAE"). On 4 July 2006, Awani issued 1,062,498 ordinary shares at par value of USD1.00 each, of which 849,998 shares were subscribed by the Company through AAAE, for a total cash consideration of RM3,044,000 (USD 849,998) and 212,500 shares were issued to New Delhi Television Limited for a total cash consideration of RM761,000 (USD 212,500). Following the change, the Company's equity interest in Awani was diluted from 100% to 80%.

# Statutory Declaration

pursuant to Section 169(16) of the Malaysian Companies Act, 1965

I, GRANT SCOTT FERGUSON, the officer primarily responsible for the financial management of ASTRO ALL ASIA NETWORKS plc, do solemnly and sincerely declare that the financial statements set out on pages 73 to 145 are, in my opinion, correct and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declaration Act, 1960.

**GRANT SCOTT FERGUSON**

Subscribed and solemnly declared by the abovenamed, Grant Scott Ferguson at Kuala Lumpur in Malaysia on 30 May 2007, before me.

**AHMAD B. LAYA**

**No. W259**

*COMMISSIONER FOR OATH*



# Additional Disclosures

## List of Properties Held

as at 31 January 2007

| Location  | Approximate Age of Building | Tenure                        | Remaining Lease Period (Expiry of Lease) | Current Use  | Land Area (square metre) | Built-up Area (square metre) | Net Book Value as at 31 January 2007 (RM'000) |
|---|-----------------------------|-------------------------------|--|--|--------------------------|------------------------------|---|
| Lot 11301, 17778, 5800 and part of Lots 7966, 8093 and 14935, Mukim Petaling, Daerah Kuala Lumpur       | 10 years <sup>(1)</sup>     | Sub-lease (land and building) | 18 years (31 July 2025)                  | Television, Radio and Data Media Centre and Office | 117,419                  | 32,533                       | 127,202                                       |
| Lot PT4043 & PT4044, Mukim Kuala Lumpur, Daerah Kuala Lumpur  | —                           | Sub-lease (land)              | 20 years (31 March 2027)                 | No formal plans for usage of land                  | 412,780                  | Not applicable               | Operating lease                               |
| Unit No. 165-1-1, 165-1-2, 165-1-3 and 165-2-1, Block B on Lot 1796, Mukim and District of Kuala Lumpur | 2 years <sup>(2)</sup>      | Freehold                      | Not applicable                           | Radio Studio                                       | Not applicable           | 753.79                       | 1,419   |
| Lot PT12002, Mukim Dengkil  | —                           | Freehold                      | Not applicable                           | No formal plans for usage of land                  | 18,267                   | Not applicable               | 10,586  |

**Notes:** Revaluation of properties have not been carried out on any of the above properties to date.

<sup>(1)</sup> The date of completion of the building was 25 November 1996.

<sup>(2)</sup> The date of purchase of the building was 20 April 2005.

## Utilisation of Initial Public Offering Proceeds

As at 30 May 2007, all the proceeds raised during the Initial Public Offering amounting to RM2,029.9 million have been utilised except for RM19.0 million, which was proposed for payment of equity in an associate, TVB Publishing Holding Limited.

## Transactions through Media Agencies

Some of the ASTRO group's airtime sales, publication and programme sponsorship arrangements are concluded with non-related, independent media agencies and are entered into on normal commercial terms. The role of these media agencies is to secure the best advertising or promotional packages for their clients among whom is Maxis Communications Berhad group, a related party. The value of such transactions, which are not related party transactions, is RM23.53 million (FY2006: RM19.66 million).

# Additional Disclosures

## Material Contracts Involving the Interests of Directors and Major Shareholders

Material contracts outside the ordinary course of business entered into by ASTRO and its subsidiaries involving directors' and major shareholders' interests which are still subsisting as at 31 January 2007 or which have been entered into subsequent to the end of the previous financial year are as follows:

| Parties     |                   | Subject Matter  | Consideration Value   | Date of Agreement/ Duration                         | Mode of Satisfaction of Consideration | Relationship                 |
|-------------|-------------------|---|---|---|---------------------------------------|------------------------------|
| ASTRO Group | Transacting Party |   |   |   |                                       |                              |
| MMT         | Maxis and AWT     | Shareholders' Agreement pursuant to the completion of the exercise by MMT of the option to subscribe for 833,334 ordinary shares of RM1.00 each ("Option Shares") representing 25% of the enlarged issued and paid-up share capital of AWT. | RM833,334.00 being the consideration paid by MMT for the Option Shares  | Shareholders' Agreement dated 25 August 2004        | Cash                                  | Please refer to Notes below. |
| MMT         | AWT               | Shareholders' Loan Agreement pursuant to the terms of the Shareholders' Agreement above.  | MMT granted AWT a loan amounting to RM24,166,666.00 for a term of 5 years to enable AWT to repay a portion of existing Maxis loan of RM97,499,998 granted to AWT. | Shareholders' Loan Agreement dated 24 November 2005 | Cash                                  | Please refer to Notes below. |

### Notes as at 31 May 2007:

1. MMT is a wholly-owned subsidiary of ASTRO. UTSB, PSIL, Excorp, PanOcean and TAK, who are major shareholders of MMT through ASTRO, are also major shareholders of Maxis. In addition, TAK is a director of PanOcean, Excorp and UTSB.
2. Dato' Badri, who is the Chairman and Director of ASTRO, is also a major shareholder of Maxis. In addition, Dato' Badri is a director of MMT and several other subsidiaries of ASTRO. He is also deemed to have an equity interest in ASTRO.
3. RM, who is the Executive Deputy Chairman and Director of ASTRO, is also a director of UTSB and Maxis. In addition, RM who is a shareholder of ASTRO and a director of several of its subsidiaries, is also a shareholder of Maxis. He does not have any equity interest in MMT and AWT.
4. Dato' Khadar, who is a Director of ASTRO, is also a person connected to MSM, a major shareholder of Maxis. In addition, Dato' Khadar is a shareholder of ASTRO. He does not have any equity interest in MMT, AWT or Maxis.
5. RR, who is a director of MMT and several other subsidiaries of ASTRO, is also a director of AWT. In addition, RR is a shareholder of ASTRO. She does not have any equity interest in MMT, AWT or Maxis.
6. GF, who is a director of MMT and several other subsidiaries of ASTRO, is also the alternate director of RR in AWT. He does not have any equity interest in ASTRO, MMT, AWT or Maxis.

### Glossary:

|              |  |
|--------------|--|
| AWT          | Advanced Wireless Technologies Sdn Bhd |
| Dato' Badri  | Dato' Haji Badri bin Haji Masri        |
| Dato' Khadar | Dato' Mohamed Khadar bin Merican       |
| Excorp       | Excorp Holdings N.V.                   |
| GF           | Grant Scott Ferguson                   |
| Maxis        | Maxis Communications Berhad            |
| MMT          | MBNS Multimedia Technologies Sdn Bhd   |
| MSM          | Mohamad Shahrin bin Merican            |
| PanOcean     | PanOcean Management Limited            |
| PSIL         | Pacific States Investment Limited      |
| RM           | Augustus Ralph Marshall                |
| RR           | Rohana binti Rozhan                    |
| TAK          | Ananda Krishnan Tatparanandam          |
| UTSB         | Usaha Tegas Sdn Bhd                    |

## Additional Disclosures

At the Extraordinary General Meetings held on 20 July 2005 and 18 July 2006 respectively, the Company obtained its shareholders' mandate to allow the Group to enter into recurrent related party transactions ("RRPTs") of a revenue or trading nature.

In accordance with the Listing Requirements of Bursa Malaysia Securities Berhad, the details of RRPTs conducted during the financial year ended 31 January 2007 pursuant to shareholders' mandate where the aggregate value of such RRPTs are equal to or have exceeded RM1million or 1% of the relevant percentage ratio for such transactions, whichever is the higher, are as follows:-

[illegible]

# ADDITIONAL DISCLOSURES

## RECURRENT RELATED PARTY TRANSACTIONS

| No. | Company in the ASTRO Group involved | Transacting Party                      | Nature of transaction   | Interested Related Party   | Nature of Relationship | 2005 Mandate  | 2006 Mandate                                       | Aggregate value of transactions during the financial year (RM) |           |
|-----|-------------------------------------|--|---|--|------------------------|---|--|--|-----------|
|     |                                     |  |   |  |                        | Incurred from 1 February 2006 to 17 July 2006 (RM)            | Incurred from 18 July 2006 to 31 January 2007 (RM) |  |           |
| (B) | Maxis Group                         |  |   |  |                        |   |  |  |           |
| 7.  | MBNS                                | Maxis Mobile                           | Usage of Maxis' Menara Sunway Contact Centre as AAAN Group's backup call centre                                     | <u>Major Shareholders</u><br>UTSB, PSIL, Excorp, PanOcean, TAK, Dato' Badri, THO, AF and MSM | Please refer to Note 5 | 4,161   | 4,839  | 9,000  |           |
| 8.  | MBNS                                | Malaysian Mobile                       | Provision of premium SMS services to Malaysian Mobile by MBNS   |  |                        | <u>Directors</u><br>Dato' Badri, RM, TPC, Dato' Khadar and AF | 2,276,365  | 2,715,458  | 4,991,823 |
| 9.  | MBNS and/or its affiliates          | Malaysian Mobile and/or its affiliates | Provision of video streaming services to Malaysian Mobile and/or its affiliates by MBNS and/or its affiliates       |  |                        |   | 591,442  | 2,457,140  | 3,048,582 |
| 10. | MIT                                 | Malaysian Mobile and/or its affiliates | Provision of STK-WAP services to Malaysian Mobile and/or its affiliates by MIT                                      |  |                        |   | 789,982  | 760,280  | 1,550,262 |
| 11. | MBNS and/or its affiliates          | Malaysian Mobile and/or its affiliates | Provision of Premium SMS Services (Content) to Malaysian Mobile and/or its affiliates by MBNS and/or its affiliates |  |                        |   | 209,974  | 9,609  | 219,583   |
| 12. | MIT                                 | Malaysian Mobile                       | Provision of electronic bill presentment and payment (EBPP) services to Malaysian Mobile by MIT                     |  |                        |   | 282,674  | 322,514  | 605,188   |
| 13. | MIT                                 | Maxis Broadband and/or its affiliates  | Provision of STK-WAP services to Maxis Broadband and/or its affiliates by MIT                                       |  |                        |   | 1,310,684  | 1,431,672  | 2,742,356 |

| No. | Company in the<br>ASTRO Group<br>involved          | Transacting<br>Party | Nature of transaction   | Interested Related<br>Party   | Nature of<br>Relationship | 2005 Mandate  | 2006 Mandate   | Aggregate value<br>of transactions<br>during the<br>financial year<br>(RM) |
|-----|--|----------------------|---|---|---------------------------|---|--|--|
|     |  |                      |   |   |                           | Incurred from 1<br>February 2006<br>to 17 July 2006<br>(RM) | Incurred from<br>18 July 2006<br>to 31 January<br>2007<br>(RM) |  |
| 14. | AMP  | Malaysian<br>Mobile  | Provision of SMS,<br>Wireless Application<br>Protocol ("WAP"),<br>Multimedia Messaging<br>Service ("MMS") and<br>other services to AMP by<br>Malaysian Mobile |   |                           | 91,597  | 85,449   | 177,046  |
| 15. | AAAN and/or<br>its subsidiaries                    | Maxis<br>Broadband   | Provision of premium<br>telephone services<br>to AAAN and/or its<br>subsidiaries by Maxis<br>Broadband  |   |                           | N/A   | 972,315  | 972,315  |
| 16. | MBNS   | Maxis<br>Broadband   | Provision of private leased<br>circuit to MBNS by Maxis<br>Broadband  |   |                           | N/A   | 2,024,083  | 2,024,083  |
|     | Aggregate value of transactions with Maxis Group : |                      |   |   |                           |   |  | 16,340,238   |
| (C) | Tanjong Group                                      |                      |   |   |                           |   |  |  |
| 17. | MBNS   | PMP                  | Production and live<br>broadcast of horse race<br>meets for PMP by MBNS   | Major Shareholders<br>UTSB, PSIL, Excorp,<br>PanOcean, TAK and<br>AF<br><br>Directors<br>ARM, TPC, AF and<br>DB | Please refer to<br>Note 6 | 212,000   | 525,200  | 737,200  |
| 18. | MBNS   | PMP                  | Purchase of airtime and<br>sponsorship of prizes<br>for winners on Astro's<br>channels from MBNS by<br>PMP  |   |                           | 50,000  | 495,952  | 545,952  |
| 19. | MIT  | PMP                  | Provision of maintenance<br>and support services<br>(Telelink Gateway System)<br>to PMP by MIT  |   |                           | 82,516  | 95,949   | 178,465  |
| 20. | MIT  | PMP                  | Provision of maintenance<br>and support services<br>(Telelink Mobile System)<br>to PMP by MIT   |   |                           | 250,000   | 229,167  | 479,167  |



ADDITIONAL DISCLOSURES

RECURRENT RELATED PARTY TRANSACTIONS

[illegible]

**NOTES AS AT 31 MAY 2007:****(1) UTSBM**

- UTSBM is a wholly-owned subsidiary of UTSB. MBNS, Maestra and MRC are wholly-owned subsidiaries of ASTRO.
- UTSB, PSIL, Excorp, PanOcean and TAK who are major shareholders of ASTRO ("Major Shareholders"), are also major shareholders of UTSBM. In addition, TAK is a director of PanOcean, Excorp and UTSB.
- Consequent to the amendment to the definition of "major shareholder" under the Listing Requirements of Bursa Securities which took effect on 15 January 2007, AF and MSM are no longer regarded as Major Shareholders. AF is no longer a director of ASTRO's subsidiaries including MBNS with effect from 31 October 2006 but he remains as a director of several subsidiaries of UTSB. MSM is a director of several subsidiaries of UTSB and does not have any equity interest in UTSB or UTSBM.
- RM, who is a Director of ASTRO and several of its subsidiaries including MBNS, is also a director of UTSB and UTSBM. In addition, RM is the Executive Deputy Chairman of ASTRO and a shareholder of ASTRO.
- Dato' Khadar, who is a Director and shareholder of ASTRO, is a person connected to MSM.
- RM and Dato' Khadar do not have any equity interest in MBNS, Maestra, MRC, UTSB or UTSBM.
- TPC is no longer a director of ASTRO and UTSB with effect from 1 February 2007.

**(2) SRGAP**

- SRGAP is a wholly-owned subsidiary of UTSB while MBNS is a wholly-owned subsidiary of ASTRO.
- Directors, RM and Dato' Khadar and Major Shareholders, UTSB, PSIL, Excorp, PanOcean and TAK are regarded as having an interest in the transaction between SRGAP and MBNS. Please refer to Note 1 above for their respective relationships in ASTRO and UTSB. TPC, AF and MSM are no longer regarded as having an interest in this transaction for the reasons highlighted in Note 1.
- RM and Dato' Khadar do not have any equity interest in MBNS, UTSB or SRGAP.

**(3) Bonuskad**

- Bonuskad is 25% owned by UTSB while MBNS is a wholly-owned subsidiary of ASTRO.
- Directors, RM and Dato' Khadar and Major Shareholders, UTSB, PSIL, Excorp, PanOcean and TAK are regarded as having an interest in the transactions between Bonuskad and MBNS. Please refer to Note 1 above for their respective relationships in ASTRO and UTSB. TPC, AF and MSM are no longer regarded as having an interest in this transaction for the reasons highlighted in Note 1.
- RM and Dato' Khadar do not have any equity interest in MBNS, UTSB or Bonuskad.

**(4) UTHSB**

- UTHSB is a wholly-owned subsidiary of UTSBM, which in turn is wholly-owned by UTSB.
- Directors, RM and Dato' Khadar and Major Shareholders, UTSB, PSIL, Excorp, PanOcean and TAK are regarded as having an interest in the transaction between UTHSB and AAAN and/or its subsidiaries. Please refer to Note 1 above for their respective relationships in ASTRO and UTSB. TPC, AF and MSM are no longer regarded as having an interest in this transaction for the reasons highlighted in Note 1.
- RM and Dato' Khadar do not have any equity interest in UTSB or UTHSB.

## ADDITIONAL DISCLOSURES

### RECURRENT RELATED PARTY TRANSACTIONS

#### (5) Maxis Mobile, Malaysian Mobile and Maxis Broadband

- Maxis Mobile, Malaysian Mobile and Maxis Broadband are wholly-owned subsidiaries of Maxis. MBNS, MIT and AMP are wholly-owned subsidiaries of ASTRO.
- Major Shareholders, UTSB, PSIL, Excorp, PanOcean and TAK are also major shareholders of Maxis. In addition, TAK is a director of PanOcean, Excorp and UTSB.
- Consequent to the amendment to the definition of "major shareholder" under the Listing Requirements of Bursa Securities which took effect on 15 January 2007, THO, AF and MSM are no longer regarded as Major Shareholders but remain as major shareholders of Maxis. AF is no longer a director of ASTRO's subsidiaries including MBNS with effect from 31 October 2006.
- Dato Badri, who is the Chairman and Director of ASTRO, is also a director of MBNS and several subsidiaries of ASTRO. In addition, Dato' Badri who is deemed to have an equity interest in ASTRO, is also a major shareholder of Maxis.
- RM, who is a Director of ASTRO and several of its subsidiaries including MBNS and AMP, is also a director of UTSB and Maxis. In addition, RM who is the Executive Deputy Chairman of ASTRO and a shareholder of ASTRO, is also a shareholder of Maxis.
- Dato' Khadar, who is a Director and shareholder of ASTRO, is a person connected to MSM.
- RM and Dato' Khadar do not have any equity interest in MBNS, MIT, AMP, Maxis Mobile, Malaysian Mobile or Maxis Broadband.
- TPC is no longer a director of ASTRO and Maxis with effect from 1 February 2007 and 1 January 2007 respectively.

#### (6) PMP

- PMP is a wholly-owned subsidiary of Tanjong plc. MBNS and MIT are wholly-owned subsidiaries of AAAN.
- Major Shareholders, UTSB, PSIL, Excorp, PanOcean and TAK are also major shareholders of Tanjong plc. In addition, TAK is a director of PanOcean, Excorp and UTSB.
- Consequent to the amendment to the definition of "major shareholder" under the Listing Requirements of Bursa Securities which took effect on 15 January 2007, AF is no longer regarded as a Major Shareholder.
- RM, who is a Director of ASTRO and several of its subsidiaries including MBNS, is also a director of UTSB and PMP. In addition, RM who is the Executive Deputy Chairman of ASTRO and a shareholder of ASTRO, is also an Executive Director and shareholder of Tanjong plc. RM does not have any equity interest in MBNS, MIT or PMP.
- TPC is no longer a director of ASTRO and Tanjong plc with effect from 1 February 2007.
- AF and DB are no longer Directors of ASTRO's subsidiaries with effect from 31 October 2006.

#### (7) TGV

- TGV is a joint venture company in which Tanjong plc has an equity interest of 50% via Tanjong Entertainment Sdn Bhd, its wholly-owned subsidiary. MIT, AMP and Tayangan Unggul are wholly-owned subsidiaries of ASTRO.
- Director, RM and Major Shareholders, UTSB, PSIL, Excorp, PanOcean and TAK are regarded as having interests in the transactions between TGV and each of MIT, AMP and Tayangan Unggul. Please refer to Note 6 above for details of their respective relationships in ASTRO and Tanjong plc. TPC, AF and DB are no longer regarded as having an interest in this transaction for the reasons highlighted in Note 6.
- RM does not have any equity interest in MIT, AMP, Tayangan Unggul or TGV.

#### (8) MSS

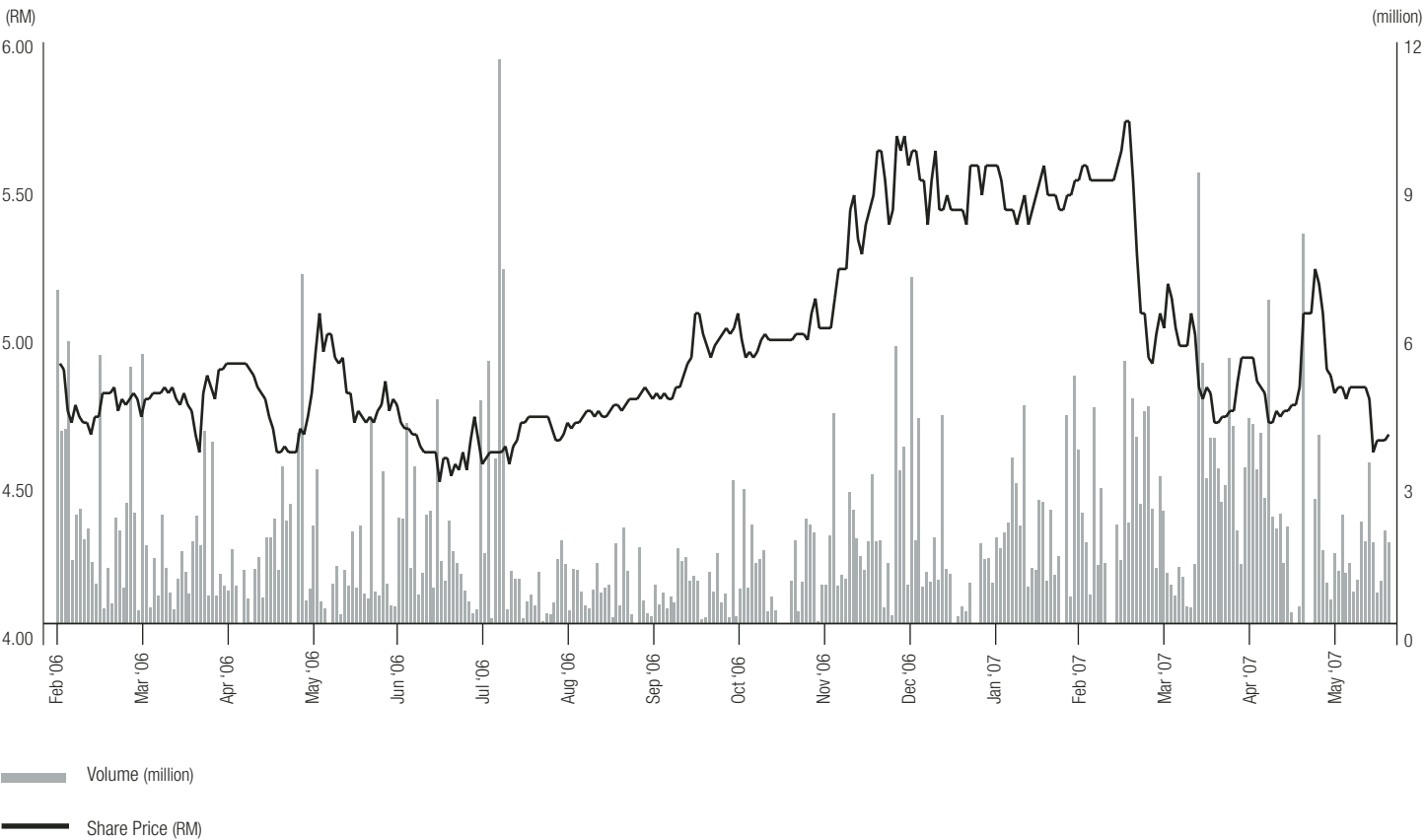
- MSS is a wholly-owned subsidiary of MEASAT Global Berhad ("MGB"). MBNS and Goal TV is a wholly-owned subsidiary and 51% owned subsidiary of ASTRO respectively.
- Major Shareholder, TAK is also a major shareholder of MGB and hence of MSS.
- Consequent to the amendment to the definition of "major shareholder" under the Listing Requirements of Bursa Securities which took effect on 15 January 2007, THO is no longer regarded as a Major Shareholder.
- RM, who is a Director of ASTRO and several of its subsidiaries including MBNS, is also a director of MGB and MSS. In addition, RM is the Executive Deputy Chairman of ASTRO and a shareholder of ASTRO. RM does not have any equity interest in MBNS, Goal TV, MGB or MSS.

**Glossary**

|                  |  |
|------------------|--|
| 2005 Mandate     | Shareholders' mandate obtained at the EGM held on 20 July 2005                 |
| 2006 Mandate     | Shareholders' mandate obtained at the EGM held on 18 July 2006                 |
| AMP              | Airtime Management and Programming Sdn Bhd                                     |
| AF               | Hj Affendi bin Tun Hj Mohd. Fuad Stephens                                      |
| Bonuskad         | Bonuskad Loyalty Sdn Bhd   |
| Bursa Securities | Bursa Malaysia Securities Berhad   |
| Dato' Badri      | Dato' Haji Badri bin Haji Masri  |
| Dato' Khadar     | Dato' Mohamed Khadar bin Merican   |
| DB               | David John Butorac   |
| EGM              | Extraordinary General Meeting  |
| Goal TV          | Goal TV Asia Limited   |
| Excorp           | Excorp Holdings N.V.   |
| Maestra          | Maestra Broadcast Sdn Bhd  |
| Malaysian Mobile | Malaysian Mobile Services Sdn Bhd  |
| Maxis            | Maxis Communications Berhad  |
| Maxis Broadband  | Maxis Broadband Sdn Bhd  |
| Maxis Group      | Body corporates where Maxis has effective interests of 5% or more              |
| Maxis Mobile     | Maxis Mobile Sdn Bhd   |
| MBNS             | MEASAT Broadcast Network Systems Sdn Bhd                                       |
| MIT              | Multimedia Interactive Technologies Sdn Bhd                                    |
| MRC              | MEASAT Radio Communications Sdn Bhd  |
| MSM              | Mohamad Shahrin bin Merican  |
| MSS              | MEASAT Satellite Systems Sdn Bhd   |
| PanOcean         | PanOcean Management Limited  |
| PMP              | Pan Malaysian Pools Sdn Bhd  |
| PSIL             | Pacific States Investment Limited  |
| RM               | Augustus Ralph Marshall  |
| SRGAP            | SRG Asia Pacific Sdn Bhd   |
| TAK              | Ananda Krishnan Tatparanandam  |
| Tanjong plc      | Tanjong Public Listed Company  |
| Tanjong Group    | Body corporates where Tanjong plc has effective equity interests of 5% or more |
| Tayangan Unggul  | Tayangan Unggul Sdn Bhd  |
| TGV              | TGV Cinemas Sdn Bhd  |
| THO              | Tun Haji Mohammed Hanif bin Omar   |
| TPC              | Tan Poh Ching  |
| UT Group         | Body corporates where UTSB has effective equity interests of 5% or more        |
| UTHSB            | UT Hospitality Services Sdn Bhd  |
| UTSB             | Usaha Tegas Sdn Bhd  |
| UTSBM            | UTSB Management Sdn Bhd  |

# Share Price Performance

from 1 February 2006 to 30 May 2007



## Financial Calendar

|  |           |                |
|--|-----------|----------------|
| Results for  | 1Q FY2008 | June 2007      |
|  | 2Q FY2008 | September 2007 |
|  | 3Q FY2008 | December 2007  |
|  | 4Q FY2008 | March 2008     |
| AGM  |           | 26 July 2007   |
| Proposed payment of final tax exempt dividend for the financial year ended 31 January 2007 |           | August 2007    |



# Analysis of Shareholdings

as at 31 May 2007

## SHARE CAPITAL

|                    |   |
|--------------------|---|
| Authorised         | : £301,628,945  |
| Issued and paid-up | : £193,394,276.10 comprising 1,933,942,761 ordinary shares of 10 pence each |
| Voting Right       | : One vote per ordinary share   |

## DISTRIBUTION OF SHAREHOLDINGS

| Size of shareholdings |                | No. of shareholders | % of shareholders | No. of 10 pence shares | % of issued shares |
|-----------------------|----------------|---------------------|-------------------|------------------------|--------------------|
| 1                     | to 99          | 308                 | 2.31              | 1,810                  | 0.00               |
| 100                   | to 1,000       | 8,151               | 61.04             | 7,496,775              | 0.39               |
| 1,001                 | to 10,000      | 4,067               | 30.46             | 15,138,929             | 0.78               |
| 10,001                | to 100,000     | 591                 | 4.43              | 19,004,054             | 0.98               |
| 100,001               | to 96,697,137* | 232                 | 1.74              | 807,151,603            | 41.74              |
| 96,697,138            | and above**    | 4                   | 0.03              | 1,085,149,590          | 56.11              |
| <b>Total</b>          |                | <b>13,353</b>       | <b>100.00</b>     | <b>1,933,942,761</b>   | <b>100.00</b>      |

### Notes:

- \* less than 5% of the issued share capital  
 \*\* 5% and above of the issued share capital

## CATEGORY OF SHAREHOLDERS

|   |               |               |                      |               |
|---|---------------|---------------|----------------------|---------------|
| Individuals                             | 11,884        | 89.00         | 30,586,495           | 1.58          |
| Banks/Finance Companies                 | 24            | 0.18          | 141,032,508          | 7.29          |
| Investment Trusts/Foundations/Charities | 3             | 0.02          | 55,000               | 0.00          |
| Industrial and Commercial Companies     | 144           | 1.08          | 700,618,672          | 36.23         |
| Government Agencies/Institutions        | 2             | 0.01          | 36,000               | 0.00          |
| Nominees                                | 1,296         | 9.71          | 1,061,614,086        | 54.90         |
| Others                                  | 0             | 0             | 0                    | 0.00          |
| <b>Total</b>                            | <b>13,353</b> | <b>100.00</b> | <b>1,933,942,761</b> | <b>100.00</b> |

## ANALYSIS OF SHAREHOLDINGS

as at 31 May 2007

## LIST OF 30 LARGEST SHAREHOLDERS

| No. | Name   | No. of 10 pence shares held | % of issued shares |
|-----|--|-----------------------------|--------------------|
| 1.  | Khazanah Nasional Berhad   | 413,829,018                 | 21.40              |
| 2.  | RHB Nominees (Asing) Sdn Bhd<br>- All Asia Media Equities Ltd  | 389,085,872                 | 20.12              |
| 3.  | RHB Nominees (Asing) Sdn Bhd<br>- East Asia Broadcast Network Systems N.V.                             | 162,016,400                 | 8.38               |
| 4.  | Employees Provident Fund Board   | 120,218,300                 | 6.22               |
| 5.  | Usaha Tegas Entertainment Systems Sdn Bhd  | 90,534,101                  | 4.68               |
| 6.  | RHB Nominees (Asing) Sdn Bhd<br>- Pacific Broadcast Systems N.V.                                       | 54,005,486                  | 2.79               |
| 7.  | Nusantara Delima Sdn Bhd   | 54,005,466                  | 2.79               |
| 8.  | Berkat Nusantara Sdn Bhd   | 54,005,466                  | 2.79               |
| 9.  | Nusantara Cempaka Sdn Bhd  | 54,005,466                  | 2.79               |
| 10. | RHB Nominees (Asing) Sdn Bhd<br>- Southpac Investments Limited N.V.                                    | 54,005,466                  | 2.79               |
| 11. | RHB Nominees (Asing) Sdn Bhd<br>- Home View Limited N.V.   | 54,005,466                  | 2.79               |
| 12. | HSBC Nominees (Asing) Sdn Bhd<br>- Exempt An for JPMorgan Chase Bank, National Association (U.S.A)     | 40,013,900                  | 2.07               |
| 13. | Amanah Raya Nominees (Tempatan) Sdn Bhd<br>- Skim Amanah Saham Bumiputera                              | 22,153,900                  | 1.15               |
| 14. | HSBC Nominees (Asing) Sdn Bhd<br>- HSBC BK PLC for Prudential Assurance Company Ltd                    | 18,658,000                  | 0.96               |
| 15. | Citigroup Nominees (Asing) Sdn Bhd<br>- GSI for Perry Partners Inter Inc                               | 9,128,590                   | 0.47               |
| 16. | Citigroup Nominees (Asing) Sdn Bhd<br>- Exempt An for American International Assurance Company Limited | 8,793,000                   | 0.45               |
| 17. | HSBC Nominees (Asing) Sdn Bhd<br>- Exempt An for JPMorgan Chase Bank, National Association (BTPS)      | 8,744,900                   | 0.45               |
| 18. | Permodalan Nasional Berhad   | 8,169,800                   | 0.42               |
| 19. | Citigroup Nominees (Tempatan) Sdn Bhd<br>- Exempt An for Prudential Assurance Malaysia Berhad          | 7,441,100                   | 0.38               |
| 20. | Valuecap Sdn Bhd   | 7,286,400                   | 0.38               |
| 21. | HSBC Nominees (Asing) Sdn Bhd<br>- BBH (LUX) SCA for Fidelity Funds Malaysia                           | 7,048,700                   | 0.36               |
| 22. | Citigroup Nominees (Asing) Sdn Bhd<br>- GSCO for Kuroto Fund, L.P.                                     | 6,916,900                   | 0.36               |

| No.          | Name   | No. of 10 pence shares held | % of issued shares |
|--------------|--|-----------------------------|--------------------|
| 23.          | Amanah Raya Nominees (Tempatan) Sdn Bhd<br>- Kumpulan Wang Bersama   | 6,800,000                   | 0.35               |
| 24.          | Citigroup Nominees (Asing) Sdn Bhd<br>- Royal Bank of Scotland as Depository for First State Asia Pacific Leader Fund (CB LDN)     | 6,779,667                   | 0.35               |
| 25.          | Cartaban Nominees (Tempatan) Sdn Bhd<br>- Investors Bank and Trust Company for Ishares, Inc.                                       | 6,577,300                   | 0.34               |
| 26.          | HSBC Nominees (Asing) Sdn Bhd<br>- Exempt An for J.P Morgan Bank Luxembourg S.A.   | 6,426,668                   | 0.33               |
| 27.          | HSBC Nominees (Asing) Sdn Bhd<br>- Exempt An for The Hong Kong and Shanghai Banking Corporation Limited (HBFS-I CLT ACCT)          | 6,346,000                   | 0.33               |
| 28.          | Mujur Nusantara Sdn Bhd  | 6,172,051                   | 0.32               |
| 29.          | Cartaban Nominees (Tempatan) Sdn Bhd<br>- MIDF Amanah Asset Nominees (Tempatan) Sdn Bhd for Employees Provident Fund Board (JF404) | 6,000,000                   | 0.31               |
| 30.          | HSBC Nominees (Asing) Sdn Bhd<br>- BBH (LUX) SCA for Fidelity Funds Asean  | 5,662,200                   | 0.29               |
| <b>TOTAL</b> |  | <b>1,694,835,583</b>        | <b>87.64</b>       |

## ANALYSIS OF SHAREHOLDINGS

as at 31 May 2007

## SUBSTANTIAL SHAREHOLDERS

| Name  | Notes   | Direct                      |       | Indirect                    |       |
|---|---------|-----------------------------|-------|-----------------------------|-------|
|   |         | No. of 10 pence shares held | %     | No. of 10 pence shares held | %     |
| 1. Khazanah Nasional Berhad                             |         | 413,829,018                 | 21.40 | -                           | -     |
| 2. All Asia Media Equities Ltd ("AAME")                 | (a)     | 389,085,872                 | 20.12 | -                           | -     |
| 3. Usaha Tegas Entertainment Systems Sdn Bhd ("UTES")   | (b)     | 90,534,101                  | 4.68  | 389,085,872                 | 20.12 |
| 4. Usaha Tegas Sdn Bhd ("UTSB")                         | (c)     | -                           | -     | 479,619,973                 | 24.80 |
| 5. Pacific States Investment Limited ("PSIL")           | (d)     | -                           | -     | 479,619,973                 | 24.80 |
| 6. Excorp Holdings N.V. ("Excorp")                      | (e)     | -                           | -     | 479,619,973                 | 24.80 |
| 7. PanOcean Management Limited ("PanOcean")             | (e)     | -                           | -     | 479,619,973                 | 24.80 |
| 8. Ananda Krishnan Tatparanandam ("TAK")                | (f)     | -                           | -     | 819,082,908                 | 42.35 |
| 9. Dato' Haji Badri bin Haji Masri ("DBM")              | (h)&(i) | -                           | -     | 177,946,535                 | 9.20  |
| 10. Harapan Terus Sdn Bhd ("HTSB")                      | (g)     | -                           | -     | 177,446,535                 | 9.18  |
| 11. Hj Affendi bin Tun Hj Mohd Fuad Stephens            | (h)     | -                           | -     | 177,446,535                 | 9.18  |
| 12. Mohamad Shahrin bin Merican                         | (h)     | 166,600                     | 0.01  | 177,446,535                 | 9.18  |
| 13. Tun Haji Mohammed Hanif bin Omar                    | (h)     | -                           | -     | 177,446,535                 | 9.18  |
| 14. East Asia Broadcast Network Systems N.V. ("EABNS")  | (a)     | 162,016,400                 | 8.38  | -                           | -     |
| 15. East Asia Broadcast Systems Holdings N.V. ("EABSH") | (j)     | -                           | -     | 162,016,400                 | 8.38  |
| 16. Tucson N.V. ("Tucson")                              | (k)     | -                           | -     | 162,016,400                 | 8.38  |
| 17. Employee Provident Fund Board ("EPF")               | (l)     | 136,443,500                 | 7.06  | -                           | -     |

**Notes :**

- (a) Held through a nominee.
- (b) Deemed to have an interest in all of the ordinary shares of 10 pence each in ASTRO ("Shares") in which AAME has an interest, by virtue of UTES being entitled to control the exercise of 100% of the votes attached to the voting shares in AAME. In addition to the Shares held via AAME, UTES holds directly 90,534,101 Shares representing 4.68% of the share capital in ASTRO.
- (c) Deemed to have an interest in all of the Shares in which UTES has an interest, by virtue of UTSB being entitled to control the exercise of 100% of the votes attached to the voting shares in UTES. Please see Note (b) above.
- (d) Deemed to have an interest in all of the Shares in which UTSB has an interest, by virtue of PSIL's direct controlling interest of 9,999,998 ordinary shares of RM1.00 each representing 99.999% of the share capital in UTSB. Please see Note (c) above.
- (e) The entire issued and paid-up share capital of PSIL comprising 30,000 shares of £1.00 each are held by Excorp which is deemed to have an interest in all of the Shares in which PSIL has an interest. Please see Note (d) above. The entire issued and paid-up share capital of 6,000 shares of USD1.00 each in Excorp are in turn held by PanOcean. PanOcean is the trustee of a discretionary trust, the beneficiaries of which are members of the family of TAK and foundations including those for charitable purposes. Although PanOcean is deemed to have an interest in the Shares through Excorp, it does not have any economic or beneficial interest over such Shares, as such interest is held subject to the terms of the discretionary trust.
- (f) Deemed to have an interest over 819,082,908 Shares representing 42.35% of the share capital in ASTRO by virtue of the following:
  - (i) PanOcean's deemed interest in the Shares (please see Note (e) above). Although TAK is deemed to have an interest in the Shares, he does not have any economic or beneficial interest therein since such interest is held subject to the terms of the discretionary trust referred to in Note (e) above.
  - (ii) The interests of EABNS, Pacific Broadcast Systems N.V. ("PBS"), Home View Limited N.V. ("HVL") and Southpac Investments Limited N.V. ("SIL") which collectively hold 324,032,818 Shares representing 16.76% of the share capital in ASTRO. TAK is deemed to have an interest in the Shares held by EABNS, PBS, HVL and SIL by virtue of his 100% control of the shares in their respective ultimate holding companies viz Tucson, Orient Systems Limited N.V., Home View Holdings N.V. and Southpac Holdings N.V.; and
  - (iii) The interests of Ujud Cergas Sdn Bhd ("UCSB"), Metro Ujud Sdn Bhd ("MUSB"), Mujur Sanjung Sdn Bhd ("MSSB"), Prisma Gergasi Sdn Bhd ("PGSB") and Ujud Murni Sdn Bhd ("UMSB") which collectively hold 15,430,117 Shares representing 0.80% of the share capital in ASTRO. TAK is deemed to have an interest in the Shares held by UCSB, MUSB, MSSB, PGSB and UMSB by virtue of his 100% control of the shares in their respective ultimate holding companies viz All Asia Radio Broadcast N.V., Global Radio Systems N.V., Maestra International Broadcast N.V., Maestra Global Radio N.V. and Global Broadcast Systems N.V. respectively.
- (g) Deemed to have an interest in all of the Shares in which Berkata Nusantara Sdn Bhd, Nusantara Cempaka Sdn Bhd, Nusantara Delima Sdn Bhd, Mujur Nusantara Sdn Bhd, Gerak Nusantara Sdn Bhd and Sanjung Nusantara Sdn Bhd (collectively, "HTSB Subsidiaries") have an interest, by virtue of HTSB being entitled to control the exercise of 100% of the votes attached to the voting shares in the immediate holding companies in each of the HTSB Subsidiaries viz Nusantara Barat Sdn Bhd, Nusantara Kembang Sdn Bhd, Prisma Mutiara Sdn Bhd, Nada Nusantara Sdn Bhd, Cermat Delima Sdn Bhd and Cermat Deras Sdn Bhd respectively. The HTSB Subsidiaries collectively hold 177,446,535 Shares representing 9.18% of the share capital in ASTRO under discretionary trusts for Bumiputera objects. As such, HTSB does not have any economic interest over the Shares held by these companies.
- (h) Deemed to have an interest in all of the Shares in which HTSB has an interest (please see Note (g) above), by virtue of his interest over 250,000 shares representing 25% of the issued and paid-up share capital in HTSB. However, he does not have any economic interest over these Shares as such interest is held subject to the terms of the discretionary trusts for Bumiputera objects referred to in Note (g) above.
- (i) Deemed to have an interest over 500,000 Shares representing 0.03% of the share capital in ASTRO held by Ratna Pelangi Sdn Bhd ("RPSB"), by virtue of his 99% direct equity interest in RPSB.
- (j) Deemed to have an interest in all of the Shares in which EABNS has an interest, by virtue of EABSH being entitled to control the exercise of 100% of the votes attached to the voting shares in EABNS.
- (k) Deemed to have an interest in all of the Shares in which EABSH has an interest, by virtue of Tucson's direct controlling interest of 100% of the share capital in EABSH. Please see Note (j) above. The shares of Tucson are bearer shares.
- (l) Held by itself and partly through nominee companies managed by portfolio managers.



## ANALYSIS OF SHAREHOLDINGS

as at 31 May 2007

## DIRECTORS' INTERESTS IN SHARES AND OPTIONS

The interests of the Directors in the shares of the Company are as follows:

| Name                             | No. of shares of 10 pence each |                            | % of issued shares |          |
|----------------------------------|--------------------------------|----------------------------|--------------------|----------|
|                                  | Direct                         | Indirect                   | Direct             | Indirect |
| Dato' Haji Badri bin Haji Masri  | -                              | 177,946,535 <sup>(a)</sup> | -                  | 9.20     |
| Augustus Ralph Marshall          | 1,000,000 <sup>(b)</sup>       | -                          | 0.05               | -        |
| Bernard Anthony Cragg            | -                              | -                          | -                  | -        |
| Dato' Mohamed Khadar bin Merican | 250,000 <sup>(b)</sup>         | -                          | 0.01               | -        |
| Chin Kwai Yoong                  | -                              | -                          | -                  | -        |

(a) Refer to notes (h) and (i) under section on Substantial Shareholders.

(b) Held through a nominee.

The interests of a Director in options over unissued shares of the Company are as follows:

| Name                    | Price per option share | No. of option shares     |
|-------------------------|------------------------|--------------------------|
| Augustus Ralph Marshall | RM3.65                 | 1,000,000 <sup>(a)</sup> |
|                         | RM3.65                 | 1,350,000 <sup>(b)</sup> |
|                         | RM4.40                 | 498,800 <sup>(c)</sup>   |
|                         | RM4.806                | 752,000 <sup>(d)</sup>   |
|                         | RM4.17                 | 720,000 <sup>(e)</sup>   |

(a) Granted on 22 October 2003 pursuant to the 2003 Employee Share Option Scheme ("ESOS").

(b) Granted on 22 October 2003 pursuant to the 2003 Management Share Incentive Scheme. 1,350,000 out of 1,500,000 share options were vested on 30 April 2007, and are exercisable from 22 October 2007.

(c) Granted on 19 May 2004 pursuant to the 2003 ESOS.

(d) Granted on 11 March 2005 pursuant to the 2003 ESOS.

(e) Granted on 8 May 2006 pursuant to the 2003 ESOS.

None of the Directors has any interest in the shares or options of the subsidiary companies of the Company.

# Corporate Information

## BOARD OF DIRECTORS

Dato' Haji Badri bin Haji Masri  
Chairman and Non-Executive Director

Augustus Ralph Marshall  
Executive Deputy Chairman

Dato' Mohamed Khadar bin Merican  
Non-Executive/Independent Director

Bernard Anthony Cragg  
Non-Executive/Independent Director

Chin Kwai Yoong  
Non-Executive/Independent Director

## COMPANY SECRETARY

N Lakshmi A/P V Nadarajah

## REGISTERED OFFICE IN MALAYSIA

3rd Floor, Administration Building  
All Asia Broadcast Centre  
Technology Park Malaysia  
Lebuhraya Puchong-Sungai Besi  
Bukit Jalil  
57000 Kuala Lumpur  
Malaysia  
Telephone No. : 603 9543 6688  
Fax No. : 603 9543 6877  
Website : www.astroplc.com  
Email : info@astroplc.com

## REGISTERED OFFICE IN U.K.

10 Upper Bank Street  
London, E14 5JJ  
United Kingdom  
Telephone No. : 44 (0) 20 7006 1000  
Fax No. : 44 (0) 20 7006 3467

## SHARE REGISTRAR

Symphony Share Registrars Sdn Bhd  
Level 26, Menara Multi-Purpose  
Capital Square  
No. 8, Jalan Munshi Abdullah  
50100 Kuala Lumpur  
Malaysia  
Telephone No. : 603 2721 2222  
Fax No. : 603 2721 2530

## AUDITORS

### PricewaterhouseCoopers LLP

1 Embankment Place  
London WC2N 6RH  
United Kingdom

### PricewaterhouseCoopers

11th Floor, Wisma Sime Darby  
Jalan Raja Laut  
50350 Kuala Lumpur  
Malaysia

## STOCK EXCHANGE LISTING

Main Board of Bursa Securities  
(Listed since 29 October 2003)  
(Stock code: 5076)  
(ISIN: GB0066981209)

# Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN THAT the Fourth Annual General Meeting of ASTRO ALL ASIA NETWORKS plc ("Company") will be held on Thursday, 26 July 2007 at 10.00 a.m. at Ballroom 1, Level 3, Kuala Lumpur Convention Centre, Kuala Lumpur City Centre, 50088 Kuala Lumpur, Malaysia for the following purposes:

## AGENDA

### As Ordinary Business

- (1) To receive and consider the Annual Report and the Audited Financial Statements of the Company and of the Group for the financial year ended 31 January 2007 and the Reports of the Directors and Auditors thereon. **Resolution 1**
- (2) To declare a final tax-exempt dividend of 3 sen per ordinary share of 10 pence each for the financial year ended 31 January 2007. **Resolution 2**
- (3) To re-elect Dato' Haji Badri bin Haji Masri, a Director who retires by rotation in accordance with Articles 83 and 84 of the Company's Articles of Association. **Resolution 3**
- (4) To re-elect Bernard Anthony Cragg, a Director who retires by rotation in accordance with Articles 83 and 84 of the Company's Articles of Association. **Resolution 4**
- (5) To re-appoint PricewaterhouseCoopers LLP as Auditors of the Company and to authorise the Directors to fix their remuneration. **Resolution 5**

### As Special Business

#### (6) As Special Business

Authority to offer and grant options and allot and issue shares to Robert Odendaal, Chief Executive Officer of the Company

"THAT pursuant to Article 4 of the Company's Articles of Association and to the authority of the Directors of the Company under the Bye-Laws governing the Company's 2003 Employee Share Option Scheme and 2003 Management Share Incentive Scheme ("ESOS/MSIS") and the terms of the contract of service between the Company and Robert Odendaal dated 3 November 2006 ("Contract of Service"), the Directors be and are hereby authorised at any time, and from time to time during the period commencing from the commencement date of the Contract of Service and expiring on the same date as the expiration date of the Contract of Service, to offer and grant to Robert Odendaal, in his capacity as the Chief Executive Officer of the Company or in any other capacity designated from time to time by the Company, option or options under the ESOS to subscribe for up to a maximum of 6,000,000 shares ("Approval"), and to allot and issue shares upon the exercise of such option or options granted pursuant to the Approval provided that not more than fifty per cent (50%) of the shares available under the ESOS/MSIS shall be allocated, in aggregate, to all eligible Directors and other eligible employees holding positions in the senior management of the Company and its subsidiaries at the time when the

offer is made, subject always to such terms and conditions of the Bye-Laws and the Contract of Service and/or any adjustments which may be made in accordance with the provisions of the Bye-Laws governing the ESOS/MSIS of the Company."

#### Resolution 6

- (7) To transact any other business of which due notice shall have been given in accordance with the United Kingdom Companies Act, 1985.

## NOTICE OF DIVIDEND PAYMENT

NOTICE IS HEREBY GIVEN THAT subject to the approval of the shareholders at the Fourth Annual General Meeting to be held on Thursday, 26 July 2007, a final tax-exempt dividend of 3 sen per ordinary share of 10 pence each for the financial year ended 31 January 2007 will be paid on 30 August 2007 to Depositors who are registered in the Record of Depositors at the close of business on 15 August 2007.

A Depositor will qualify for entitlement to the dividend only in respect of:

- (a) shares transferred to the Depositor's securities account before 4.00 p.m. on 15 August 2007 in respect of transfers; and
- (b) shares bought on Bursa Malaysia Securities Berhad ("Bursa Securities") on a cum entitlement basis according to the Rules of Bursa Securities.

BY ORDER OF THE BOARD

**Lakshmi Nadarajah** (LS9057)

Company Secretary

30 June 2007

3rd Floor, Administration Building  
All Asia Broadcast Centre  
Technology Park Malaysia  
Lebuhraya Puchong – Sungai Besi  
Bukit Jalil  
57000 Kuala Lumpur  
Malaysia

**NOTES:****1. Proxy**

- (a) A member of the Company entitled to attend and vote may appoint more than one proxy of his/her own choice to attend and vote instead of him/her and in particular a member who is an authorised nominee as defined in the Malaysian Securities Industry (Central Depositories) Act, 1991 may appoint more than one proxy in respect of each securities account it holds and which is credited with ordinary shares of the Company.
- (b) A proxy need not be a member of the Company.
- (c) The Form of Proxy must be deposited with the Company's share registrar, Symphony Share Registrars Sdn Bhd at Level 26, Menara Multi-Purpose, Capital Square, No. 8 Jalan Munshi Abdullah, 50100 Kuala Lumpur, Malaysia, not less than 48 hours before the time appointed for the meeting or adjourned meeting or in the case of a poll taken subsequent to the date of the meeting or adjourned meeting not less than 24 hours before the time appointed for the taking of the poll. Lodging of a completed Form of Proxy will not preclude a member from attending and voting in person at the meeting should the member subsequently wish to do so.
- (d) An instrument appointing a proxy shall be in writing under the hand of the appointor or his attorney authorised in writing or, if the appointor is a corporation, either under its seal or by an officer, attorney or other person authorised to sign it.

**2. Additional Information**

A statement accompanying this notice which includes additional information as required under Appendix 8A of the Listing Requirements of Bursa Securities is attached hereto as Annexure A.

**3. Annual Report and Audited Financial Statements (Resolution 1)**

For each financial year, the Directors must present the Directors' Report, the Audited Financial Statements and the Independent Auditors' Report to the Company's shareholders at a general meeting.

**4. Retirement and Re-election of Directors (Resolutions 3 and 4)**

In accordance with Articles 83 and 84 of the Company's Articles of Association ("Articles"), at least one-third of the Directors who are subject to retirement by rotation shall retire from office. Dato' Haji Badri bin Haji Masri and Bernard Anthony Cragg, being the Directors who have been longest in office since their last appointment shall retire pursuant to Articles 83 and 84 of the Articles and being eligible, offer themselves for re-appointment pursuant to Article 85 of the Articles.

**5. Re-appointment of Auditors (Resolution 5)**

At every general meeting at which financial statements are presented to the Company's shareholders, the Company is required to appoint independent auditors to serve until the next general meeting. The existing Auditors, PricewaterhouseCoopers LLP, have indicated that they are willing to continue as the Company's Auditors for the ensuing year.

**EXPLANATORY NOTE ON SPECIAL BUSINESS****6. Authority to offer and grant options and allot and issue shares to Robert Odendaal, Chief Executive Officer of the Company (Resolution 6)**

Under the terms of his Contract of Service, Robert Odendaal has been granted 5,000,000 share options pursuant to the Company's 2003 Employee Share Option Scheme. The number of shares which may be vested in any one financial year pursuant to this grant is determined by the Board of Directors based on Robert Odendaal meeting agreed performance targets. Under the terms of his Contract of Service, Robert Odendaal has also been granted a further 1,000,000 shares which may be vested if he exceeds agreed performance targets during the term of his Contract of Service. The exercise price for the options granted is RM5.44 per option share. Shareholders' approval for the offer and grant of share options and allotment and issue of shares pursuant to the exercise of such options is not currently required for Robert Odendaal. However, should he be appointed a director of the Company, the Listing Requirements and Article 4 of the Articles of Association of the Company provide that shareholders' approval in general meeting must first have been obtained. Ordinary Resolution 6, if passed, is to give the Directors of the Company flexibility under the Bye-Laws governing the Company's 2003 Employee Share Option Scheme and 2003 Management Share Incentive Scheme ("ESOS/MSIS") and under the terms of his Contract of Service which commenced on 1 February 2007 to offer and grant options to Robert Odendaal, in his capacity as the Chief Executive Officer of the Company or in any other capacity designated from time to time by the Company and subject to Robert Odendaal meeting or exceeding agreed performance targets, as the case may be, to subscribe for up to a maximum of 6,000,000 shares and to allot and issue shares upon the exercise of such option or options without having to convene a general meeting subject to the limitation that not more than fifty per cent (50%) of the shares available under the ESOS/MSIS shall be allocated, in aggregate, to all eligible Directors and other eligible employees holding positions in the senior management of the Company and its subsidiaries. This authority commences from 1 February 2007, the commencement date of the Contract of Service, and expires on 31 January 2012, the expiration date of the Contract of Service.

# Statement Accompanying Notice of Fourth Annual General Meeting

pursuant to Paragraph 8.28(2) of the Listing Requirements of Bursa Securities

## ANNEXURE A

Further details of individuals who are standing for re-election as directors:

### (i) Dato' Haji Badri bin Haji Masri

|  |   |
|--|---|
| Age  | 63  |
| Nationality  | Malaysian   |
| Qualification  | BA in Malay Literature from the University of Malaya and an MA in Political Science from King's College University, London. Awarded the Heinz Fellowship from the University of Pittsburgh.   |
| Position in the Company  | Joined the Board as Non Executive Director in July 2003 and was appointed as Chairman of the Board in August 2003.  |
| Working Experience and Occupation  | <p>He has been a Director of MEASAT Broadcast Network Systems Sdn Bhd since 1996. Prior to that, he served in various government ministry posts from 1968 to 1996, including that of Director General of Tourist Development Corporation of Malaysia and Director of the Budget Management Division of the Ministry of Finance of Malaysia.</p> <p>He has held various posts in the private sector including Business Development Advisor of Sriwani Holdings Bhd (listed on Bursa Securities), Chairman and Managing Director of DiPerdana Holdings Bhd (listed on Bursa Securities) and Chairman of Crest Petroleum Bhd (listed on Bursa Securities), a position he held until July 2003.</p> |
| Any other directorship of public companies*  | Asia Pacific Land Berhad  |
| * Only public companies incorporated pursuant to the Malaysian Companies Act, 1965 are included                                |   |
| Details of any interest in the securities of the Company and its subsidiaries  | Please refer to the details of director's interests on page 162 of the Annual Report  |
| Family relationship with any director and/or major shareholder of the Company  | None  |
| Any conflict of interest that he has with the Company  | There is no business arrangement with the Company in which he has a personal interest   |
| List of convictions for offences within the past 10 years other than traffic offences, if any (only for penalties made public) | None  |

**(ii) Bernard Anthony Cragg**

|  |   |
|--|---|
| Age  | 52  |
| Nationality  | British   |
| Qualification  | Degree in Mathematics from Liverpool University.  |
| Position in the Company  | Joined the Board as Independent Non-Executive Director in September 2003  |
| Working Experience and Occupation  | <p>He has held various senior management positions in Carlton Communication plc (listed on the London Stock Exchange plc) for over 17 years including as its Group Financial Controller, Company Secretary and Group Finance Director.</p> <p>He has also served as a Director of Arcadia Group plc (listed on the London Stock Exchange plc). He is a Chartered Accountant and had spent over 8 years in Price Waterhouse.</p> |
| Any other directorship of public companies*  | None  |
| * Only public companies incorporated pursuant to the Malaysian Companies Act, 1965 are included                                |   |
| Details of any interest in the securities of the Company and its subsidiaries  | Please refer to the details of director's interests on page 162 of the Annual Report  |
| The family relationship with any director and/or major shareholder of the Company  | None  |
| Any conflict of interest that he has with the Company  | There is no conflict of interest  |
| List of convictions for offences within the past 10 years other than traffic offences, if any (only for penalties made public) | None  |



|                       |  |
|-----------------------|--|
| Number of shares held |  |
|-----------------------|--|

of \_\_\_\_\_  
(FULL ADDRESS IN BLOCK LETTERS)

of \_\_\_\_\_  
(FULL ADDRESS IN BLOCK LETTERS)

of \_\_\_\_\_  
(FULL ADDRESS IN BLOCK LETTERS)

or failing him/her, THE CHAIRMAN OF THE MEETING as my/our proxy/proxies to vote for me/us on my/our behalf at the Fourth Annual General Meeting of the Company to be held on Thursday, 26 July 2007 at 10.00 a.m. at Ballroom 1, Level 3, Kuala Lumpur Convention Centre, Kuala Lumpur City Centre, 50088 Kuala Lumpur, Malaysia and at any adjournment thereof.

Subject to any voting instructions given below, the proxy will exercise his/her discretion as to how he/she votes and whether or not he/she abstains from voting on any resolution, by whomsoever proposed (including, without limitation, any resolution to amend a resolution or to adjourn the meeting).

Please indicate how you may wish to cast your votes by inserting a "✓" in the space provided.

| Resolution  | For | Against |
|---|-----|---------|
| 1. To receive and consider the Annual Report and the Audited Financial Statements of the Company and of the Group for the financial year ended 31 January 2007 and the Reports of the Directors and Auditors thereon. |     |         |
| 2. To declare a final tax-exempt dividend of 3 sen per ordinary share of 10 pence each for the financial year ended 31 January 2007.  |     |         |
| 3. To re-elect Dato' Haji Badri bin Haji Masri, a Director who retires by rotation in accordance with Articles 83 and 84 of the Company's Articles of Association.  |     |         |
| 4. To re-elect Bernard Anthony Cragg, a Director who retires by rotation in accordance with Articles 83 and 84 of the Company's Articles of Association.  |     |         |
| 5. To re-appoint PricewaterhouseCoopers LLP as Auditors of the Company and to authorise the Directors to fix their remuneration.  |     |         |
| 6. Special Business – Ordinary Resolution<br>Authority to offer and grant options and allot and issue shares to Robert Odendaal, Chief Executive Officer of the Company   |     |         |

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2007.

Name of Member

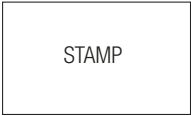
*(If the appointor is an attorney or a corporation  
please see Note 5 on the following page)*

Signature of Member

Notes:

- 1. A member of the Company entitled to attend and vote is entitled to appoint more than one proxy of his/her own choice to attend and vote instead of him/her and in particular a member who is an authorised nominee as defined in the Malaysian Securities Industry (Central Depositories) Act, 1991 may appoint more than one proxy in respect of each securities account it holds and which is credited with ordinary shares of the Company. A proxy need not be a member of the Company.
- 2. A member may appoint more than one proxy to attend on the same occasion. When two or more valid but differing instruments of proxy are delivered for the same share for use at the same meeting, the one which is last validly delivered (regardless of its date or the date of its execution) shall be treated as replacing and revoking the other or others as regards that share. If the Company is unable to determine which instrument was last validly delivered, none of them shall be treated as valid in respect of that share.
- 3. A proxy may vote on a show of hands and on a poll.
- 4. If the Form of Proxy is returned without an indication as to how the proxy shall vote on any particular matter, the proxy may exercise his discretion as to whether to vote on such matter and if so, how.
- 5. An instrument appointing a proxy shall be in writing under the hand of the appointor or his attorney duly authorised in writing or, if the appointor is a corporation, either under its seal or by an officer, attorney or other person duly authorised in that respect.
- 6. To be valid, this Form of Proxy, duly completed, must be deposited with the Company's share registrar, Symphony Share Registrars Sdn Bhd at Level 26, Menara Multi-Purpose, Capital Square, No. 8 Jalan Munshi Abdullah, 50100 Kuala Lumpur, Malaysia, together with the power of attorney or other authority (if any) under which it is signed or a copy of such authority certified notarially, not less than 48 hours before the time appointed for the meeting or adjourned meeting or in the case of a poll taken subsequent to the date of the meeting or adjourned meeting not less than 24 hours before the time appointed for the taking of the poll.
- 7. Lodging of a completed Form of Proxy will not preclude a member from attending and voting in person at the meeting should the member subsequently wish to do so.

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**Symphony Share Registrars Sdn Bhd**  
Level 26, Menara Multi-Purpose, Capital Square  
No.8, Jalan Munshi Abdullah  
50100 Kuala Lumpur  
Malaysia

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# Regional Offices

## **MALAYSIA**

### **ASTRO ALL ASIA NETWORKS plc**

All Asia Broadcast Centre  
Technology Park Malaysia  
Lebuhraya Puchong-Sungai Besi  
Bukit Jalil  
57000 Kuala Lumpur  
Malaysia  
Telephone No. : +603 9543 6688  
Fax No. : +603 9543 6877  
Website : [www.astroplc.com](http://www.astroplc.com)  
E-mail : [info@astroplc.com](mailto:info@astroplc.com)

## **CHINA**

### **Celestial Pictures Ltd**

Shaw Administration Building  
Lot 220, Clear Water Bay Road  
Kowloon  
Hong Kong SAR  
Telephone No. : +852 2927 1111  
Fax No. : +852 2243 1100

### **Celestial Pictures Ltd**

6/F, Unit 2, Tayuan Diplomatic Office Building  
14 Liangmahe Nan Lu,  
100600 Beijing  
China  
Telephone No. : +8610 8532 2340  
Fax No. : +8610 8532 2348

## **INDONESIA**

### **PT Direct Vision**

9th Floor, Citra Graha Building  
Jl Jend. Gatot Subroto, Kav. 35-36  
12950 Jakarta  
Indonesia  
Telephone No. : +6221 3006 0000  
Fax No. : +6221 3006 0022

## **INDIA**

### **MBNS India**

104/5 Parmanand Estate  
Maharani Bagh  
110065 New Delhi  
India  
Telephone No. : +91 (11) 5162 6531  
Fax No. : +91 (11) 2692 1792

**ASTRO ALL ASIA NETWORKS plc** (994178-M)

All Asia Broadcast Centre  
Technology Park Malaysia  
Lebuhraya Puchong-Sungai Besi  
Bukit Jalil, 57000 Kuala Lumpur  
Malaysia

Tel : +603 9543 6688

Fax : +603 9543 6877

Website : [www.astroplc.com](http://www.astroplc.com)

E-mail : [info@astroplc.com](mailto:info@astroplc.com)