

Jon Doe

PROFESSIONAL EXPERIENCE

Major Investment Bank, New York, NY

Investment Banking Analyst, M&A - Shareholder Activism and Corporate Defense Practice

July 2023 – Present

- Conduct quantitative and qualitative analyses on shareholder activism campaigns, corporate governance matters, and hostile takeover situations.
- Extensively use PowerPoint and Excel to develop high-impact presentation materials, distilling complex analyses into clear, actionable insights for C-suite executives, IR teams, and Board members.
- Publicly disclosed defense mandates: Advised a major technology company (market cap ~\$82 Bn) on addressing shareholder activism threats; advised a leading financial services firm prior to its acquisition for ~\$35 Bn; advised a large real estate investment trust (market cap ~\$46 Bn) in its successful proxy fight against an activist investor.

Major Investment Bank Institutional Nonprofit Collaborative, New York, NY

Strategy Consultant

September 2023 – August 2024

- Conducted financial analyses for a youth-focused nonprofit to create a comprehensive earned income model and presented findings to executives of the organization.
- Led a group of consultants in creating training materials on nonprofit financial analysis for future fellows in the program.

Leading Hedge Fund, Bridgeport, CT

Investment Associate Intern

June 2022 – August 2022

- Participated in a summer-long macroeconomics class led by associates at the firm.
- Created a 9-month forward projection for retail sales in a major global economy.

Prominent Law Firm, New York, NY

Litigation Case Assistant Intern

April 2022 – June 2022

- Edited depositions, as well as created and maintained case files, charts, spreadsheets and other team resources.
- Meticulously performed data input and research tasks for partners at the firm and assisted paralegal team members with database searches.

Top-Tier Business School, Hanover, NH

CEO, Business Program Startup Pitch Competition Finalist

January 2021 – March 2021

- Studied business modeling, accounting, and marketing strategies in a program hosted by the business school.
- Led team as CEO in startup pitch competition, named as 1 of 4 finalists out of 16 teams.

University Center for Social Impact, Hanover, NH

Upper Valley Community Impact Consulting Fellow

January 2020 – March 2021

- Served as a strategy consultant for a non-profit health organization.
- Used statistical methods to analyze the organization's community impact, presented findings to the organization's Executive Director.

Foundations in Social Impact Scholar

January 2020 – March 2021

- Participated in a large-scale consulting project with a non-profit organization.

- Conducted operational studies and created a qualitative assessment tool to assess client satisfaction, presented findings to organization executives.

EDUCATION

Top-Tier University, Hanover, NH

History (Minor: Asian Societies, Cultures & Languages) (GPA: 3.93/4.00, Magna Cum Laude)

June 2023

- **Select Coursework:** Quantitative Analysis of Social Data; The Price System: Analysis, Problems, and Policies; Walmart to Wall Street: Excavating American Capitalism Since 1970; Topics in Economic History; Making of the Modern World Economy.

LEADERSHIP

University Political Economy Project, Hanover, NH

Leadership Council Co-Chair

February 2020 – June 2023

- Led an organization of over 600 students that examined questions at the intersection of politics, economics, and ethics.
- Strategized maximizing membership growth and executed new initiatives to track event attendance.

University Sorority, Hanover, NH

Philanthropy Chair

June 2021 – March 2023

- Led the philanthropic efforts of an organization with over 130 active members.
- Raised funds for nonprofits in the local area, such as a local conservancy and a cancer center.

SKILLS

- Awarded a prize for best thesis in non-Western history; conducted quantitative and qualitative research in the social sciences as a Junior Research Scholar, Politics and Law Fellow, and First-Year Fellow.
- **Languages:** English (Native proficiency), Mandarin (Professional working proficiency), Spanish (Limited working proficiency), and Malayalam (Conversational).

TECHNOLOGY

- STATA, Python, Microsoft Suite, Google Office

INTERESTS

- Hiking, skiing, learning languages, the NBA, volunteering, blogging, crossword puzzles, current events.