

# **INSIGHT 360 FEEDBACK FOR LEADERS**

**Company Name: EPF** 

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**Date**: 02/08/2023

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# STRENGTHS AND DEVELOPMENT NEEDS

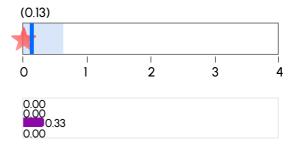
# **Strengths**

These practices were identified by your raters as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.



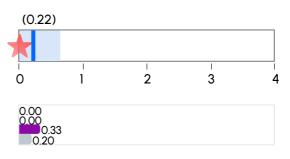
#### **SPEAK UP**

Q25. Facilitate discussions with various views to converge and achieve a common objective.



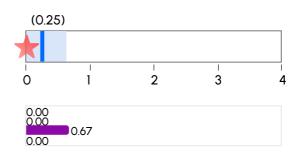
#### **HOLISTIC THINKING**

Q4. Manage teams' resources to collate information from multiple sources.



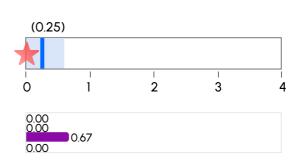
#### **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



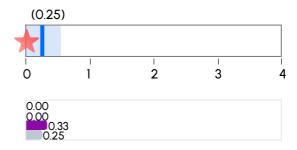
# **COURAGE TO ACT**

Q28. Encourage and value innovative ideas and suggestions from others.



# **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



# STRENGTHS AND DEVELOPMENT NEEDS

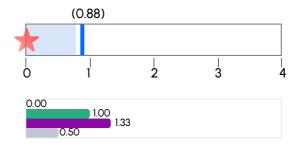
# **Development Needs**

These practices were identified by your raters as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.



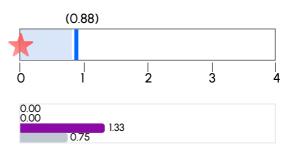
# **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



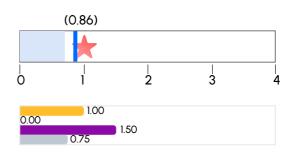
#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



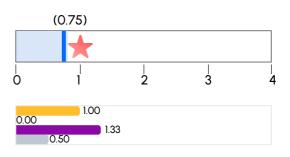
#### LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



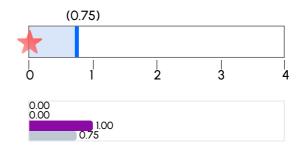
# **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



# **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



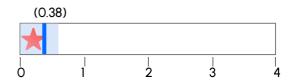
# **COMPETENCIES REPORT IN ASCENDING ORDER**



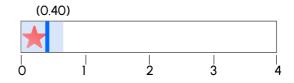
# HOLISTIC THINKING



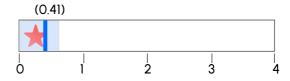
# **COURAGE TO ACT**



#### **SPEAK UP**



# **KNOW YOUR CUSTOMER**



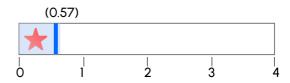
# **ENGAGE WITH EMPATHY**



# **PURPOSEFUL PARTNERSHIP**



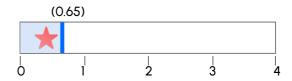
**KEEP UP-TO-DATE** 



**AGILE MINDSET** 



LIFELONG LEARNING



# **INDIVIDUAL PRACTICES REPORT**

# **Holistic Thinking**

Q1. Leverage on own and others' relevant experience and insights to make decisions.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.40	-	3	2	-		-

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.40	-	3	2	-	-	-

Q3. Identify new possibilities to address current business issues.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.20	-	4	1	-	-	-

Q4. Manage teams' resources to collate information from multiple sources.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.20	-	4	1	-	-	-

# **Agile Mindset**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q6. Ensure change plans are executed effectively and in a timely manner.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q8. Provide coaching to help others adapt and be more versatile.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.33	-	-	2	1	-	-
Subordinates	0.50	-	3	-	1	-	-

# **Know Your Customer**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q12. Promote a Customer-centric culture by role modeling the behavior.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

# **Engage With Empathy**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	1	1	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	1.00	-	1	2	1	-	-

Q15. Share similar experiences that may be adapted to their work circumstances.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.75	-	2	1	1	-	-

Q16. Empathise whilst balancing the need of individuals and the business.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	0.00	-	1	-	-	-	-	
Peers	1.00	-	-	3	-	-	-	
Subordinates	0.25	-	3	1	-	-	-	

# **Purposeful Partnership**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.33	-	-	2	1	-	-
Subordinates	0.00	-	4	-	-	-	-

Q18. Leverage one's network and connection to gather market data.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.33	-	-	2	1	-	-
Subordinates	0.50	-	2	2	-	-	-

Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.50	-	2	2	-	-	-

# Speak Up

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	1	1	1	-	-
Subordinates	0.75	-	1	3	-	-	-

Q23. Encourage constructive feedback and be objective in addressing disagreements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q25. Facilitate discussions with various views to converge and achieve a common objective.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.00	-	4	-	-	-	-

# **Courage To Act**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q27. Drive implementation with persistence to deliver results despite obstacles.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q28. Encourage and value innovative ideas and suggestions from others.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q29. Maintain focus to deliver the chosen strategy.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q30. Give space for self and team members to take risks and learn from mistakes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

# Keep Up-to-date

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.67	-	1	2	-	-	-
Subordinates	0.75	-	2	1	1	-	-

Q33. Create opportunities for the team to be in touch by having external exposure from related industries

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	1	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

# **Lifelong Learning**

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.33	-	2	1	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q36. Purposefully manage career development and professional growth of team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.33	-	-	2	1	-	-
Subordinates	0.75	-	2	1	1	-	-

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q38. Make effort to teach / coach/ mentor team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.50	-	-	1	1	-	-
Subordinates	0.75	-	2	1	1	-	-

Q39. Nurture an environment that supports coaching and honest performance feedback.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.50	-	-	1	1	-	-
Subordinates	0.50	_	2	2	-	-	-

# **INDIVIDUAL PRACTICES REPORT IN ASCENDING ORDER**

This list shows the practices arranged by Average Gap Size in ascending order.

Q25. Facilitate discussions with various views to converge and achieve a common objective.	0.13
Q4. Manage teams' resources to collate information from multiple sources.	0.22
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	0.25
Q28. Encourage and value innovative ideas and suggestions from others.	0.25
Q29. Maintain focus to deliver the chosen strategy.	0.25
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	0.29
Q1. Leverage on own and others' relevant experience and insights to make decisions.	0.33
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	0.33
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	0.38
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	0.38
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	0.38
Q23. Encourage constructive feedback and be objective in addressing disagreements.	0.38

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	0.38
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	0.38
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	0.38
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	0.43
Q3. Identify new possibilities to address current business issues.	0.44
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	0.50
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	0.50
Q12. Promote a Customer-centric culture by role modeling the behavior.	0.50
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	0.50
Q16. Empathise whilst balancing the need of individuals and the business.	0.50
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	0.50
Q18. Leverage one's network and connection to gather market data.	0.50
Q27. Drive implementation with persistence to deliver results despite obstacles.	0.50
Q30. Give space for self and team members to take risks and learn from mistakes.	0.50
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	0.63
Q6. Ensure change plans are executed effectively and in a timely manner.	0.63

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	0.63
Q15. Share similar experiences that may be adapted to their work circumstances.	0.63
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	0.63
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	0.63
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	0.71
Q39. Nurture an environment that supports coaching and honest performance feedback.	0.71
Q8. Provide coaching to help others adapt and be more versatile.	0.75
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	0.75
Q38. Make effort to teach / coach/ mentor team members.	0.86
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	0.88
Q36. Purposefully manage career development and professional growth of team members.	0.88

# **QUALITATIVE FEEDBACK**

# What do you perceive as the 2 top strengths of this participant and how has the participant demonstrated them in the workplace?

- Reliable, responsible, integrity. Valuable asset.
- · critical thinking clear communication
- always calm and collected in any situation. capable of articulating complex issues well.
- · Knowledgeable & work well under pressure
- 1. Resourceful Participant is always able to connect the right person from other departments whenever the team require any input or information for any task or assignment. 2. Critical Thinking Upon deciding any crucial decision, participant has shown her capability to structure and connect all those pros and cons and the possible consequences for each option before arriving to a solid and final decision.
- · Great communication skills as exhibited in presentations to top management, coaching of peers for promotion.
  - She has demonstrated exceptional composure throughout their tenure in our organization. One particular instance that highlighted this strength was when we faced a challenging project with a tight deadline. Despite the pressure, she remained calm and composed, effectively prioritizing tasks and leading the team to achieve the project's milestones. Her ability to think critically and make informed decisions even in high-stress situations significantly
- contributed to the successful completion of the project. Another notable strength that sets apart is her exceptional
  communication skills. Whether it's presenting ideas during team meetings or collaborating with cross-functional
  teams, she consistently communicates with clarity and precision. For example, in a recent client presentation, they
  skillfully articulated our product's benefits, addressing complex questions with ease. This not only impressed the
  client but also helped build strong relationships within the team and with external stakeholders.
- 1. Perseverance and focus. 2. Over the years, the employee has demonstrated quality of being a great asset to the organization.

# What are the 2 areas that the participant can develop to make him or her more effective in the organisation?

- · networking coaching
- enhance leadership skills to develop the successors.
- Mentorship/coaching

- 1. Open/constructive communication To ensure that all work arrangements are aligned with the participant's expectations. 2. Work segregation To allow more knowledge to be leveraged for various tasks
- Project management skill and exposure to technological advancement.
- In a rapidly evolving financial landscape, staying updated with technology trends is crucial. Encouraging her to explore fintech innovations and their potential impact on investment practices can keep the company at the forefront of technological advancements. Delegate tasks effectively to team members based on their strengths and expertise. This not only lightens her workload but also empowers her team members to take ownership of their responsibilities and grow professionally. Regularly reviewing team members' capacities and skill sets can help in making informed delegation decisions.
- 1. Exposure to other areas of work and scopes within the organisation. 2.

# STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Strengths**

These practices were identified by your Immediate Supervisor as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size

Overall Survey Average Gap Size

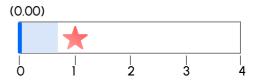
#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



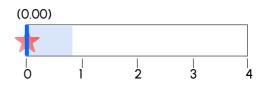
# **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



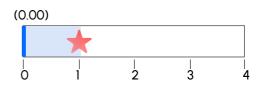
#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



# STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Development Needs**

These practices were identified by your Immediate Supervisor as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



Self Gap Size

Overall Survey Average Gap Size

#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



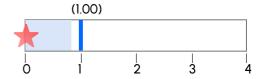
#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



#### **KEEP UP-TO-DATE**

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



# STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

# **Strengths**

These practices were identified by your Peers as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.



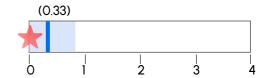


Self Gap Size

Overall Survey Average Gap Size

#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



# **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



#### **SPEAK UP**

Q23. Encourage constructive feedback and be objective in addressing disagreements.



# STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

# **Development Needs**

These practices were identified by your Peers as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

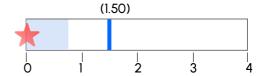


Self Gap Size

Overall Survey Average Gap Size

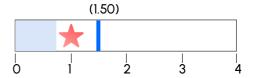
#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



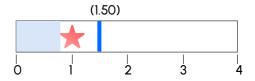
#### LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



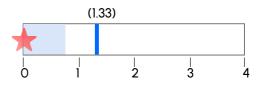
#### LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



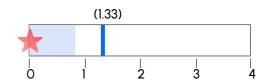
#### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



# STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Strengths**

These practices were identified by your Subordinates as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size

Overall Survey Average Gap Size

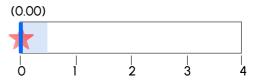
#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



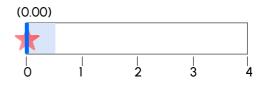
#### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



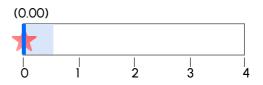
# **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



#### **COURAGE TO ACT**

Q28. Encourage and value innovative ideas and suggestions from others.



#### **SPEAK UP**

Q25. Facilitate discussions with various views to converge and achieve a common objective.



# STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Development Needs**

These practices were identified by your Subordinates as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

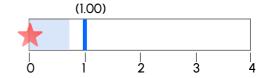


Self Gap Size

Overall Survey Average Gap Size

#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



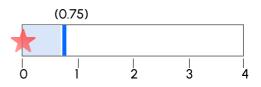
# **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



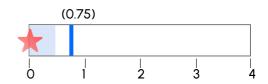
#### **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



#### **ENGAGE WITH EMPATHY**

Q15. Share similar experiences that may be adapted to their work circumstances.



# AVERAGE GAP SIZE AGAINST SELF GAP GROUPED BY COMPETENCY

# **HOLISTIC THINKING**

Self Gap Size Average Gap Size

Q1. Leverage on own and others' relevant experience and insights to make decisions.



Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



Q3. Identify new possibilities to address current business issues.



Q4. Manage teams' resources to collate information from multiple sources.



#### **AGILE MINDSET**

Self Gap Size Average Gap Size

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



Q6. Ensure change plans are executed effectively and in a timely manner.



Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



Q8. Provide coaching to help others adapt and be more versatile.



# **KNOW YOUR CUSTOMER**

Self Gap Size Average Gap Size

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.



Q12. Promote a Customer-centric culture by role modeling the behavior.



# **ENGAGE WITH EMPATHY**

Self Gap Size Average Gap Size

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



Q15. Share similar experiences that may be adapted to their work circumstances.



Q16. Empathise whilst balancing the need of individuals and the business.



# **PURPOSEFUL PARTNERSHIP**

Self Gap Size Average Gap Size

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



Q18. Leverage one's network and connection to gather market data.



Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.



**SPEAK UP** 

Self Gap Size Average Gap Size

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



Q23. Encourage constructive feedback and be objective in addressing disagreements.



Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



Q25. Facilitate discussions with various views to converge and achieve a common objective.



**COURAGE TO ACT** 

Self Gap Size Average Gap Size

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



Q27. Drive implementation with persistence to deliver results despite obstacles.



Q28. Encourage and value innovative ideas and suggestions from others.



Q29. Maintain focus to deliver the chosen strategy.



Q30. Give space for self and team members to take risks and learn from mistakes.



#### **KEEP UP-TO-DATE**

Self Gap Size Average Gap Size

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



Q33. Create opportunities for the team to be in touch by having external exposure from related industries



Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



#### LIFELONG LEARNING

Self Gap Size Average Gap Size

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



Q36. Purposefully manage career development and professional growth of team members.



Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



Q38. Make effort to teach / coach/ mentor team members.



Q39. Nurture an environment that supports coaching and honest performance feedback.



# **TOP 5 BLIND SPOTS**

# **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**



#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



# **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



#### **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



# **TOP 5 UNDERESTIMATED COMPETENCIES**

# **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

#### HOLISTIC THINKING

Q1. Leverage on own and others' relevant experience and insights to make decisions.



# **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.

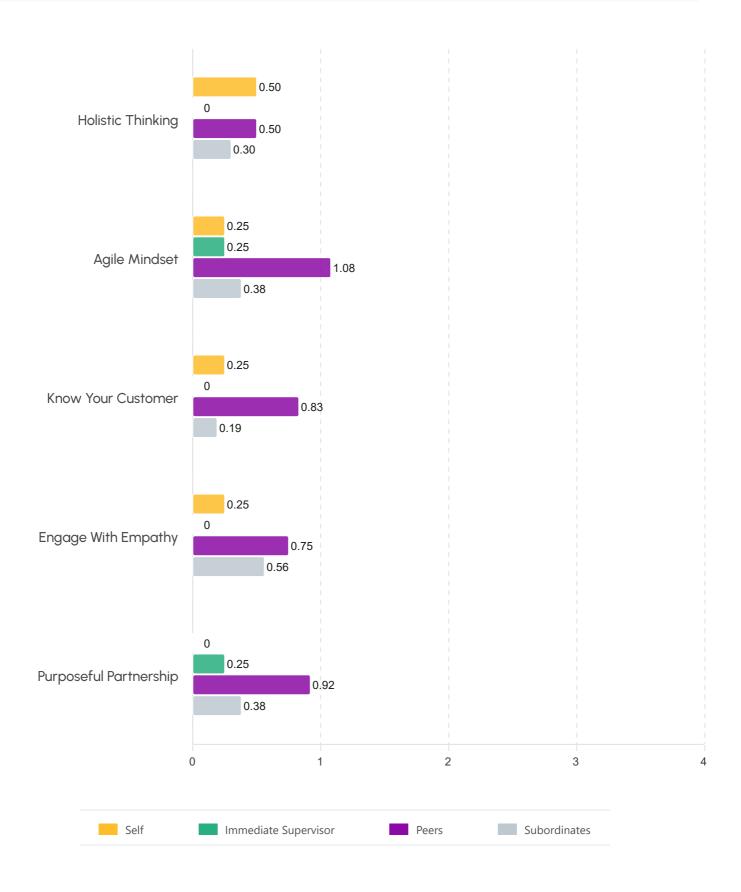


#### **HOLISTIC THINKING**

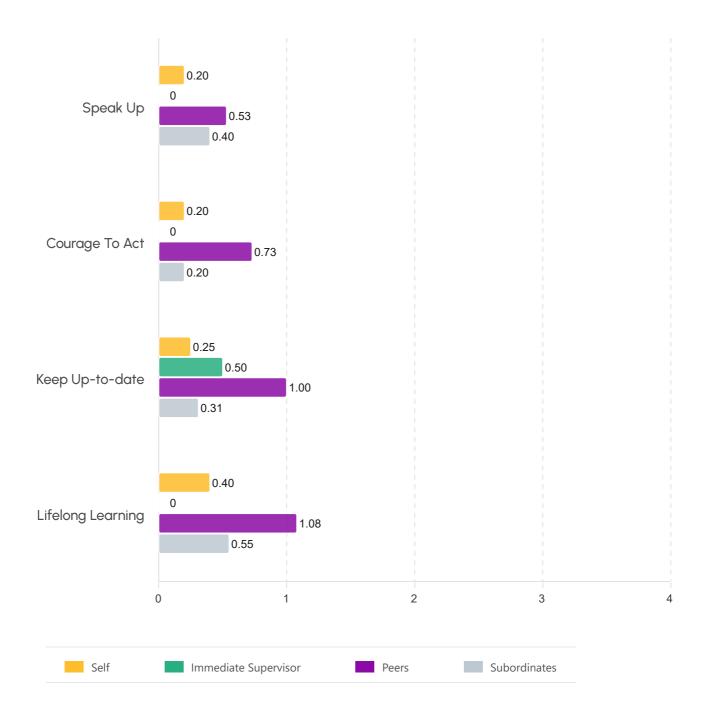
Q3. Identify new possibilities to address current business issues.



# **AVG GAP PER ROLE BY COMPETENCY**



# (Please Turn Over)



#### **RATING FROM SELF**

Current Expected

## **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



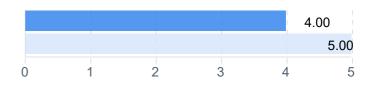
#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



## **HOLISTIC THINKING**

Q3. Identify new possibilities to address current business issues.



## **ENGAGE WITH EMPATHY**

Q16. Empathise whilst balancing the need of individuals and the business.



#### **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



# LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



## **KEEP UP-TO-DATE**

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



## LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



## RATING FROM IMMEDIATE SUPERVISOR



#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



#### **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### **KEEP UP-TO-DATE**

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



## **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



## **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



## **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



## **RATING FROM PEERS**

Current Expected

#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



#### LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



# **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



#### **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



## **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



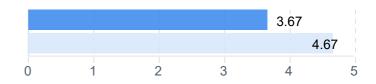
## **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



## **RATING FROM SUBORDINATES**



### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



#### **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



#### **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



## **ENGAGE WITH EMPATHY**

Q15. Share similar experiences that may be adapted to their work circumstances.



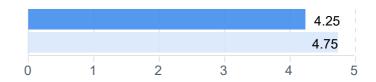
## LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



## LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



## **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



## **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



# TABLE OF CURRENT VS EXPECTED FREQUENCY BY RATER GROUP



How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Exp	Curr	Ехр	Curr	Exp
Q1. Leverage on own and others' relevant experience and insights to make decisions.	4.0	5.0	5.0	5.0	4.3	4.7	4.4	4.8
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	5.0	5.0	5.0	5.0	4.3	4.7	4.4	4.8
Q3. Identify new possibilities to address current business issues.	4.0	5.0	5.0	5.0	3.7	4.7	4.6	4.8
Q4. Manage teams' resources to collate information from multiple sources.	5.0	5.0	5.0	5.0	4.3	4.7	4.4	4.6
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	5.0	5.0	5.0	5.0	3.7	4.7	4.3	4.8
Q6. Ensure change plans are executed effectively and in a timely manner.	5.0	5.0	4.0	5.0	3.7	4.7	4.5	4.8
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	5.0	5.0	5.0	5.0	3.7	4.7	4.5	4.8
Q8. Provide coaching to help others adapt and be more versatile.	4.0	5.0	5.0	5.0	3.0	4.3	4.3	4.8
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	4.0	5.0	4.0	4.0	4.3	5.0	4.0	4.3
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	5.0	5.0	4.0	4.0	4.3	5.0	5.0	5.0
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	5.0	5.0	4.0	4.0	3.7	4.7	4.3	4.5

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Ехр	Curr	Ехр	Curr	Ехр
Q12. Promote a Customer-centric culture by role modeling the behavior.	5.0	5.0	4.0	4.0	3.7	4.7	3.8	4.0
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	5.0	5.0	4.0	4.0	3.7	4.7	4.5	4.8
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	5.0	5.0	4.0	4.0	4.0	4.3	3.8	4.8
Q15. Share similar experiences that may be adapted to their work circumstances.	5.0	5.0	4.0	4.0	4.3	5.0	4.0	4.8
Q16. Empathise whilst balancing the need of individuals and the business.	4.0	5.0	4.0	4.0	3.7	4.7	4.5	4.8
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	5.0	5.0	4.0	4.0	3.3	4.7	5.0	5.0
Q18. Leverage one's network and connection to gather market data.	5.0	5.0	4.0	4.0	4.3	5.0	4.3	4.8
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	5.0	5.0	3.0	4.0	3.7	5.0	4.3	4.8
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	5.0	5.0	5.0	5.0	4.3	4.7	4.5	5.0
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	4.0	5.0	5.0	5.0	4.3	5.0	4.8	5.0
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	5.0	5.0	4.0	4.0	3.7	4.7	4.0	4.8
Q23. Encourage constructive feedback and be objective in addressing disagreements.	5.0	5.0	4.0	4.0	4.3	4.7	3.8	4.3
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	5.0	5.0	5.0	5.0	4.7	5.0	4.5	5.0

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Exp	Curr	Ехр	Curr	Ехр
Q25. Facilitate discussions with various views to converge and achieve a common objective.	5.0	5.0	5.0	5.0	4.3	4.7	5.0	5.0
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	3.0	4.0	4.0	4.0	4.0	4.7	4.5	4.8
Q27. Drive implementation with persistence to deliver results despite obstacles.	5.0	5.0	5.0	5.0	4.0	5.0	4.8	5.0
Q28. Encourage and value innovative ideas and suggestions from others.	5.0	5.0	4.0	4.0	4.3	5.0	5.0	5.0
Q29. Maintain focus to deliver the chosen strategy.	5.0	5.0	5.0	5.0	4.3	4.7	4.5	4.8
Q30. Give space for self and team members to take risks and learn from mistakes.	5.0	5.0	5.0	5.0	3.7	4.7	4.0	4.3
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	5.0	5.0	4.0	4.0	4.0	5.0	4.8	4.8
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	4.0	4.0	3.0	3.0	4.0	4.7	4.0	4.8
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	5.0	5.0	4.0	5.0	3.5	5.0	4.5	4.8
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	4.0	5.0	4.0	5.0	3.7	4.7	4.3	4.5
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	5.0	5.0	4.0	4.0	4.3	4.7	4.3	4.8
Q36. Purposefully manage career development and professional growth of team members.	5.0	5.0	4.0	4.0	3.3	4.7	4.0	4.8
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	5.0	5.0	4.0	4.0	4.0	5.0	4.5	4.8
Q38. Make effort to teach / coach/ mentor team members.	4.0	5.0	4.0	4.0	3.5	5.0	3.8	4.5

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Ехр	Curr	Ехр	Curr	Exp
Q39. Nurture an environment that supports coaching and honest performance feedback.	4.0	5.0	5.0	5.0	3.5	5.0	4.3	4.8

<sup>\*</sup> Responses based on Rating scale of 1-5