

# INSIGHT 360 FEEDBACK FOR LEADERS

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#### STRENGTHS AND DEVELOPMENT NEEDS

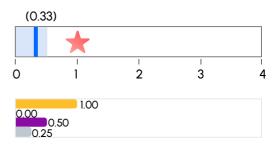
# **Strengths**

These practices were identified by your raters as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.



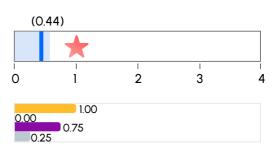
#### **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



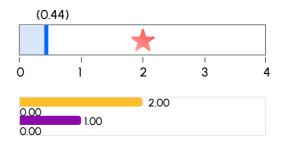
#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



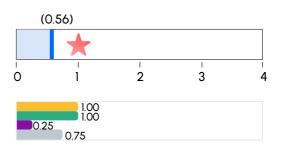
# **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



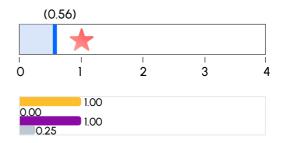
#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



# **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



#### STRENGTHS AND DEVELOPMENT NEEDS

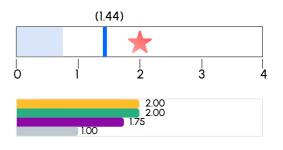
# **Development Needs**

These practices were identified by your raters as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.



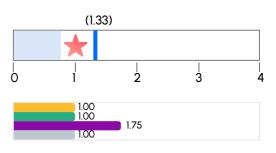
#### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



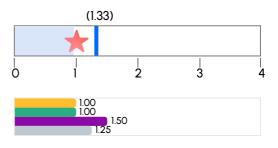
#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



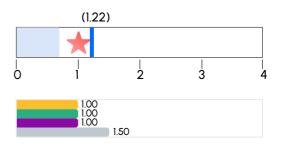
# LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



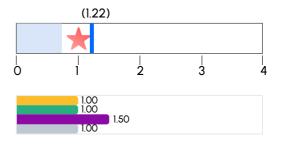
#### **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



# **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



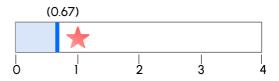
#### **COMPETENCIES REPORT IN ASCENDING ORDER**



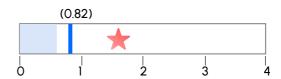
**HOLISTIC THINKING** 



**AGILE MINDSET** 



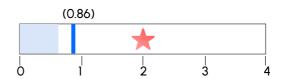
**COURAGE TO ACT** 



**PURPOSEFUL PARTNERSHIP** 



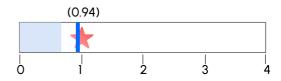
**KEEP UP-TO-DATE** 



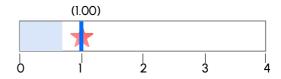
**SPEAK UP** 



**ENGAGE WITH EMPATHY** 



KNOW YOUR CUSTOMER



LIFELONG LEARNING



# **INDIVIDUAL PRACTICES REPORT**

# **Holistic Thinking**

Q1. Leverage on own and others' relevant experience and insights to make decisions.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.25	-	3	1	-	-	-
Subordinates	0.75	-	1	3	-	-	-

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q3. Identify new possibilities to address current business issues.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	-	1	3	-	-	-

Q4. Manage teams' resources to collate information from multiple sources.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.25	-	3	1	-	-	-

# **Agile Mindset**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.25	-	1	1	2	-	-
Subordinates	0.50	-	2	2	-	-	-

Q6. Ensure change plans are executed effectively and in a timely manner.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q8. Provide coaching to help others adapt and be more versatile.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	0.00	-	1	-	-	-	-	
Peers	1.00	-	-	4	-	-	-	
Subordinates	0.50	-	2	2	-	-	-	

# **Know Your Customer**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	1.50	-	-	2	2	-	-

Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.50	-	1	1	1	1	-
Subordinates	0.50	-	2	2	-	-	-

Q12. Promote a Customer-centric culture by role modeling the behavior.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	1.50	-	-	2	2	-	-	
Subordinates	1.00	-	2	1	-	1	-	

# **Engage With Empathy**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.75	-	-	2	1	1	-
Subordinates	1.00	-	1	2	1	-	-

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.75	-	-	2	1	1	-
Subordinates	0.75	-	2	1	1	-	-

Q15. Share similar experiences that may be adapted to their work circumstances.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q16. Empathise whilst balancing the need of individuals and the business.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	0.00	-	1	-	-	-	-	
Peers	1.25	-	-	3	1	-	-	
Subordinates	0.25	-	3	1	-	-	-	

# **Purposeful Partnership**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.50	-	3	-	1	-	-

Q18. Leverage one's network and connection to gather market data.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.25	-	1	1	2	-	-
Subordinates	0.25	-	3	1	-	-	-

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.75	-	1	3	-	-	-

Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	0.00	-	1	-	-	-	-	
Peers	1.50	-	-	2	2	-	-	
Subordinates	0.75	-	1	3	-	-	-	

# Speak Up

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.75	-	1	3	-	-	-

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	1	1	1	1	-
Subordinates	1.00	-	1	2	1	-	-

Q23. Encourage constructive feedback and be objective in addressing disagreements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	1.50	-	-	2	2	-	-

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	0.00	-	1	-	-	-	-	
Peers	0.50	-	2	2	-	-	-	
Subordinates	0.25	-	3	1	-	-	-	

Q25. Facilitate discussions with various views to converge and achieve a common objective.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	2	2	-	-
Subordinates	0.50	-	2	2	-	-	-

# Courage To Act

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.75	-	-	2	1	1	-
Subordinates	0.50	-	2	2	-	-	-

Q27. Drive implementation with persistence to deliver results despite obstacles.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q28. Encourage and value innovative ideas and suggestions from others.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.50	-	2	2	-	-	-

Q29. Maintain focus to deliver the chosen strategy.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q30. Give space for self and team members to take risks and learn from mistakes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	1.00	-	1	2	1	_	_

# Keep Up-to-date

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.50	-	2	2	-	-	-

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.50	_	2	2	-	-	-

Q33. Create opportunities for the team to be in touch by having external exposure from related industries

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.75	-	-	2	1	1	-
Subordinates	0.50	-	2	2	-	-	-

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.33	-	2	1	-	-	-

# **Lifelong Learning**

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	2	2	-	-
Subordinates	0.00	-	4	-	-	-	-

Q36. Purposefully manage career development and professional growth of team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	3	-	1	-
Subordinates	1.25	-	1	1	2	-	-

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.75	-	-	2	1	1	-
Subordinates	1.00	-	1	2	1	-	-

Q38. Make effort to teach / coach/ mentor team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	3	-	1	-
Subordinates	1.00	-	1	2	1	-	-

Q39. Nurture an environment that supports coaching and honest performance feedback.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.50	-	-	3	-	1	-
Subordinates	0.75	_	1	3	_	_	_

# INDIVIDUAL PRACTICES REPORT IN ASCENDING ORDER

This list shows the practices arranged by Average Gap Size in ascending order.

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	0.33
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	0.44
Q29. Maintain focus to deliver the chosen strategy.	0.44
Q1. Leverage on own and others' relevant experience and insights to make decisions.	0.56
Q6. Ensure change plans are executed effectively and in a timely manner.	0.56
Q15. Share similar experiences that may be adapted to their work circumstances.	0.56
Q4. Manage teams' resources to collate information from multiple sources.	0.67
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	0.67
Q8. Provide coaching to help others adapt and be more versatile.	0.67
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	0.67
Q16. Empathise whilst balancing the need of individuals and the business.	0.67
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	0.67
Q18. Leverage one's network and connection to gather market data.	0.67
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	0.67

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	0.75
Q3. Identify new possibilities to address current business issues.	0.78
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	0.78
Q27. Drive implementation with persistence to deliver results despite obstacles.	0.78
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	0.78
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	0.89
Q28. Encourage and value innovative ideas and suggestions from others.	0.89
Q30. Give space for self and team members to take risks and learn from mistakes.	0.89
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	0.89
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	1.00
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	1.00
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	1.00
Q25. Facilitate discussions with various views to converge and achieve a common objective.	1.00
Q39. Nurture an environment that supports coaching and honest performance feedback.	1.00
Q23. Encourage constructive feedback and be objective in addressing disagreements.	1.11
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	1.11

Q33. Create opportunities for the team to be in touch by having external exposure from related industries	1.11
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	1.22
Q12. Promote a Customer-centric culture by role modeling the behavior.	1.22
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	1.22
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	g 1.22
Q38. Make effort to teach / coach/ mentor team members.	1.22
Q13. Empathise in a way that motivates one to take action to help others in the work environme	ent. 1.33
Q36. Purposefully manage career development and professional growth of team members.	1.33
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	1.44

#### **QUALITATIVE FEEDBACK**

# What do you perceive as the 2 top strengths of this participant and how has the participant demonstrated them in the workplace?

· ability to coach the team members. Resourceful

Participant is focused on delivering tasks on timely manner and very organized in planning to achieve the target that

- she set. She is very firm and at the same time ever willing to share the vast experience that she has with the team and colleagues.
- 1. Attention to detail 2. Firm
- · knowledge and experience
- 1. knowledge and experience She uses and share her knowledge and experience with others especially in solving issues related to work 2. She is committed
- 1) The participant is meticulous and detail oriented. 2) The participant has the skill in explaining issues to the team.
- - Place importance on balancing the need of subordinates understanding on subordinates' specific circumstances

# What are the 2 areas that the participant can develop to make him or her more effective in the organisation?

Agile mindset and holistic approach are 2 areas that participant need to develop as being the stalwart of Legal

- Department, participant tend to stick on the approach that may be outdated in serving the customers. With the vast experience that she has and if she masters these 2 areas as well, she will be the star of the organization, no doubt.
- 1. More vocal 2. Less reserved
- share their knowledge and experience with others (not the team members only)
- 1. to show more of her executive presence 2. to show more courage to act
- 1) To give constructive feedback to the team in doing their work/assignment 2) Empowered the team to make decision and solve the problems
- - to empower subordinates to provide clarity/ guidance on career growth

#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Strengths**

These practices were identified by your Immediate Supervisor as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

#### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



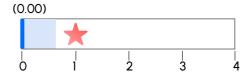
#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



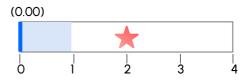
#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



#### **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Development Needs**

These practices were identified by your Immediate Supervisor as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

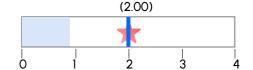


Self Gap Size

Overall Survey Average Gap Size

#### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



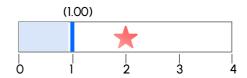
#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

# **Strengths**

These practices were identified by your Peers as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



#### **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



#### **HOLISTIC THINKING**

Q3. Identify new possibilities to address current business issues.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

# **Development Needs**

These practices were identified by your Peers as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



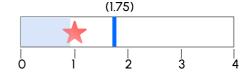
Self Gap Size



Overall Survey Average Gap Size

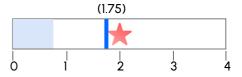
#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



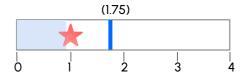
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



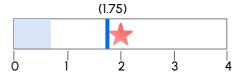
# **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



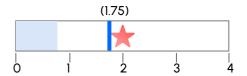
#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Strengths**

These practices were identified by your Subordinates as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



#### **ENGAGE WITH EMPATHY**

Q15. Share similar experiences that may be adapted to their work circumstances.



#### **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Development Needs**

These practices were identified by your Subordinates as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

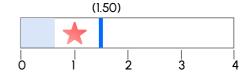


Self Gap Size

Overall Survey Average Gap Size

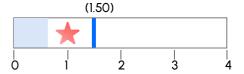
#### **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



#### **SPEAK UP**

Q23. Encourage constructive feedback and be objective in addressing disagreements.



#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



#### **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



#### AVERAGE GAP SIZE AGAINST SELF GAP GROUPED BY COMPETENCY

# **HOLISTIC THINKING**

Self Gap Size Average Gap Size

Q1. Leverage on own and others' relevant experience and insights to make decisions.



Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



Q3. Identify new possibilities to address current business issues.



Q4. Manage teams' resources to collate information from multiple sources.



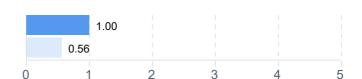
# **AGILE MINDSET**

Self Gap Size Average Gap Size

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



Q6. Ensure change plans are executed effectively and in a timely manner.



Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



Q8. Provide coaching to help others adapt and be more versatile.



#### **KNOW YOUR CUSTOMER**

Self Gap Size Average Gap Size

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.



Q12. Promote a Customer-centric culture by role modeling the behavior.



# **ENGAGE WITH EMPATHY**

Self Gap Size Average Gap Size

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



Q15. Share similar experiences that may be adapted to their work circumstances.



Q16. Empathise whilst balancing the need of individuals and the business.



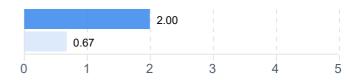
# **PURPOSEFUL PARTNERSHIP**

Self Gap Size Average Gap Size

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



Q18. Leverage one's network and connection to gather market data.



Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.



# **SPEAK UP**

Self Gap Size Average Gap Size

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



Q23. Encourage constructive feedback and be objective in addressing disagreements.



Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



Q25. Facilitate discussions with various views to converge and achieve a common objective.



# **COURAGE TO ACT**

Self Gap Size Average Gap Size

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



Q27. Drive implementation with persistence to deliver results despite obstacles.



Q28. Encourage and value innovative ideas and suggestions from others.



Q29. Maintain focus to deliver the chosen strategy.



Q30. Give space for self and team members to take risks and learn from mistakes.



#### **KEEP UP-TO-DATE**

Self Gap Size Average Gap Size

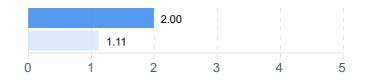
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



Q33. Create opportunities for the team to be in touch by having external exposure from related industries



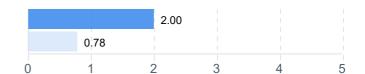
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



#### LIFELONG LEARNING

Self Gap Size Average Gap Size

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



Q36. Purposefully manage career development and professional growth of team members.



Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



Q38. Make effort to teach / coach/ mentor team members.



Q39. Nurture an environment that supports coaching and honest performance feedback.



# **TOP 5 BLIND SPOTS**

# **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

-- There are no Blind Spots to show --

#### **TOP 5 UNDERESTIMATED COMPETENCIES**

# **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

#### **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



# **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



## **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



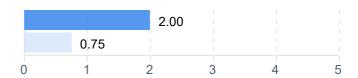
# **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.

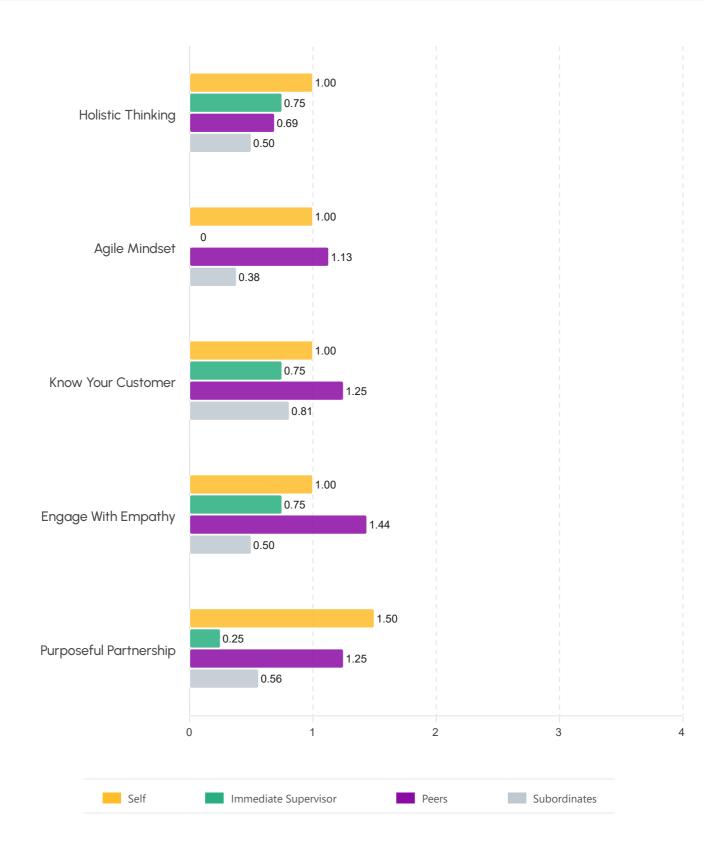


# **KEEP UP-TO-DATE**

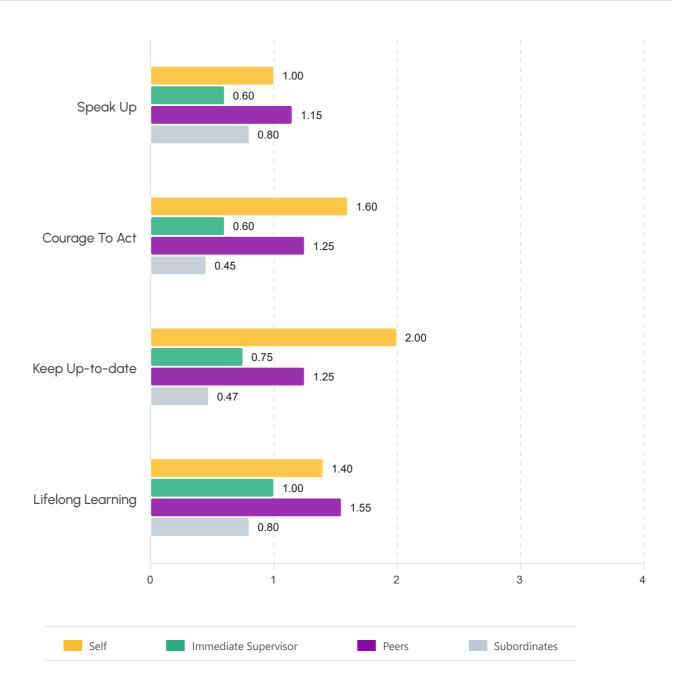
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



# AVG GAP PER ROLE BY COMPETENCY



(Please Turn Over)



### **RATING FROM PEERS**

Current Expected

#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



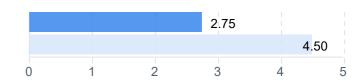
### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



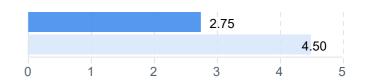
### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



## **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



## LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



# **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



## **KNOW YOUR CUSTOMER**

Q11. Review and determine crossfunctional initiatives in sync with Customers' needs and wants.



## **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



### **RATING FROM SELF**

Current Expected

## **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



## LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



## **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



## **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



## **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



# LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



### **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



## **KEEP UP-TO-DATE**

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.

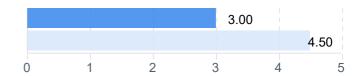


### **RATING FROM SUBORDINATES**

Current Expected

#### **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



#### **SPEAK UP**

Q23. Encourage constructive feedback and be objective in addressing disagreements.



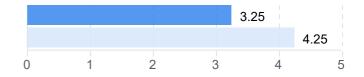
## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



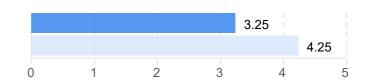
### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



# **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



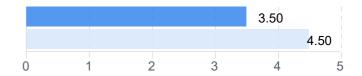
### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



# **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



## LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



## **COURAGE TO ACT**

Q30. Give space for self and team members to take risks and learn from mistakes.



## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



### RATING FROM IMMEDIATE SUPERVISOR



### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



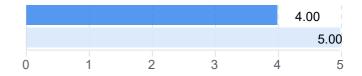
### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



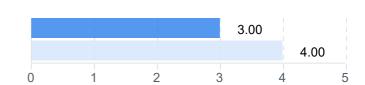
### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



## **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



## **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



# TABLE OF CURRENT VS EXPECTED FREQUENCY BY RATER GROUP



How often does this person demonstrate the following -	Peers		Self		Subordinates			ediate rvisor
	Curr	Exp	Curr	Exp	Curr	Exp	Curr	Exp
Q1. Leverage on own and others' relevant experience and insights to make decisions.	3.8	4.0	4.0	5.0	4.0	4.8	3.0	4.0
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	3.5	4.3	4.0	5.0	4.3	4.5	4.0	4.0
Q3. Identify new possibilities to address current business issues.	3.3	4.0	3.0	4.0	3.8	4.5	3.0	4.0
Q4. Manage teams' resources to collate information from multiple sources.	3.5	4.5	4.0	5.0	4.3	4.5	3.0	4.0
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	3.0	4.3	3.0	4.0	4.3	4.8	4.0	4.0
Q6. Ensure change plans are executed effectively and in a timely manner.	3.5	4.5	4.0	5.0	4.8	5.0	4.0	4.0
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	3.3	4.5	4.0	5.0	4.5	4.8	4.0	4.0
Q8. Provide coaching to help others adapt and be more versatile.	3.5	4.5	4.0	5.0	4.0	4.5	4.0	4.0
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	3.3	4.3	4.0	5.0	4.0	4.3	3.0	4.0
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	3.3	4.3	3.0	4.0	3.0	4.5	3.0	4.0
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	3.0	4.5	3.0	4.0	3.8	4.3	4.0	4.0
Q12. Promote a Customer-centric culture by role modeling the behavior.	3.0	4.5	4.0	5.0	3.5	4.5	3.0	4.0

How often does this person demonstrate the following -	Peers		Self		Subordinates		Immediate Supervisor	
	Curr	Ехр	Curr	Ехр	Curr	Exp	Curr	Ехр
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	3.0	4.8	4.0	5.0	3.3	4.3	3.0	4.0
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	2.5	4.3	4.0	5.0	3.5	4.3	3.0	4.0
Q15. Share similar experiences that may be adapted to their work circumstances.	3.3	4.3	4.0	5.0	4.8	4.8	3.0	4.0
Q16. Empathise whilst balancing the need of individuals and the business.	2.8	4.0	4.0	5.0	4.5	4.8	3.0	3.0
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	3.0	4.0	3.0	5.0	4.3	4.8	4.0	4.0
Q18. Leverage one's network and connection to gather market data.	3.0	4.3	3.0	5.0	4.3	4.5	4.0	4.0
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	3.3	4.5	3.0	4.0	3.5	4.3	3.0	4.0
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	2.8	4.3	4.0	5.0	3.5	4.3	4.0	4.0
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	3.5	4.8	3.0	4.0	3.5	4.3	3.0	4.0
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	3.0	4.5	4.0	5.0	3.3	4.3	3.0	4.0
Q23. Encourage constructive feedback and be objective in addressing disagreements.	3.3	4.3	4.0	5.0	3.0	4.5	4.0	4.0
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	3.8	4.3	4.0	5.0	4.0	4.3	4.0	4.0
Q25. Facilitate discussions with various views to converge and achieve a common objective.	3.3	4.8	4.0	5.0	3.8	4.3	3.0	4.0
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	2.8	4.5	3.0	5.0	3.8	4.3	3.0	4.0

How often does this person demonstrate the following -	Peers		Self		Subordinates		Immediate Supervisor	
	Curr	Exp	Curr	Exp	Curr	Exp	Curr	Exp
Q27. Drive implementation with persistence to deliver results despite obstacles.	3.3	4.5	3.0	4.0	4.0	4.3	3.0	4.0
Q28. Encourage and value innovative ideas and suggestions from others.	3.3	4.5	4.0	5.0	3.8	4.3	3.0	4.0
Q29. Maintain focus to deliver the chosen strategy.	3.0	4.0	3.0	5.0	4.3	4.3	4.0	4.0
Q30. Give space for self and team members to take risks and learn from mistakes.	3.0	4.0	3.0	5.0	3.3	4.3	3.0	3.0
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	3.3	4.5	3.0	5.0	3.8	4.3	4.0	5.0
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	3.3	4.3	3.0	5.0	3.8	4.3	4.0	4.0
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	2.8	4.5	3.0	5.0	3.8	4.3	4.0	5.0
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	3.0	4.0	3.0	5.0	3.7	4.0	4.0	5.0
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	3.0	4.5	3.0	5.0	4.3	4.3	3.0	4.0
Q36. Purposefully manage career development and professional growth of team members.	3.3	4.8	4.0	5.0	3.3	4.5	4.0	5.0
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	3.0	4.8	3.0	5.0	3.3	4.3	3.0	5.0
Q38. Make effort to teach / coach/ mentor team members.	3.3	4.8	4.0	5.0	3.5	4.5	4.0	5.0
Q39. Nurture an environment that supports coaching and honest performance feedback.	3.3	4.8	4.0	5.0	3.5	4.3	4.0	4.0

<sup>\*</sup> Responses based on Rating scale of 1-5