

# INSIGHT 360 FEEDBACK FOR LEADERS

Company Name: EPF

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#### STRENGTHS AND DEVELOPMENT NEEDS

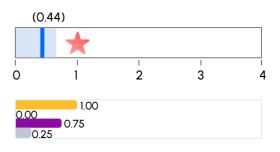
#### **Strengths**

These practices were identified by your raters as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.



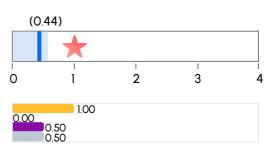
#### **HOLISTIC THINKING**

Q3. Identify new possibilities to address current business issues.



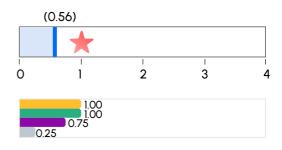
#### **AGILE MINDSET**

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



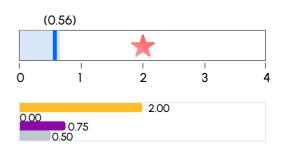
#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



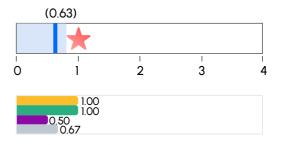
#### **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



## **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



#### STRENGTHS AND DEVELOPMENT NEEDS

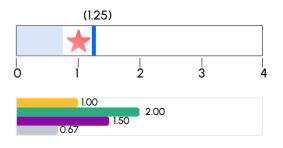
#### **Development Needs**

These practices were identified by your raters as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.



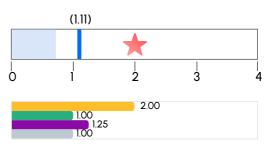
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



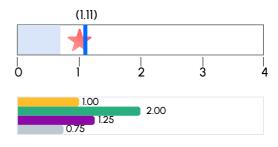
#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



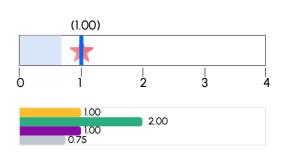
#### **ENGAGE WITH EMPATHY**

Q16. Empathise whilst balancing the need of individuals and the business.



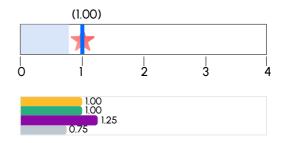
#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



# **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



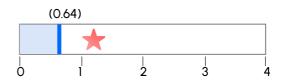
#### **COMPETENCIES REPORT IN ASCENDING ORDER**



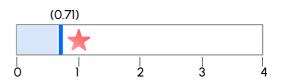
**HOLISTIC THINKING** 



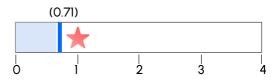
**SPEAK UP** 



**AGILE MINDSET** 



LIFELONG LEARNING



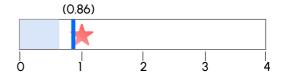
**PURPOSEFUL PARTNERSHIP** 



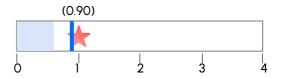
#### **ENGAGE WITH EMPATHY**



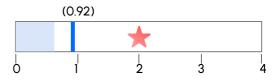
**KEEP UP-TO-DATE** 



**COURAGE TO ACT** 



KNOW YOUR CUSTOMER



#### **INDIVIDUAL PRACTICES REPORT**

# **Holistic Thinking**

Q1. Leverage on own and others' relevant experience and insights to make decisions.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.25	1	2	1	-	-	-

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.75	1	-	3	-	-	-

Q3. Identify new possibilities to address current business issues.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.25	1	2	1	-	-	-

Q4. Manage teams' resources to collate information from multiple sources.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.50	1	1	2	-	-	-

# **Agile Mindset**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.75	1	-	3	-	-	-

Q6. Ensure change plans are executed effectively and in a timely manner.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.50	1	1	2	-	-	-

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.50	1	1	2	-	-	-

Q8. Provide coaching to help others adapt and be more versatile.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	0.50	-	2	2	-	-	-	
Subordinates	0.67	1	-	2	-	-	-	

## **Know Your Customer**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.75	1	-	3	-	-	-

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	2	-	2	-	-
Subordinates	0.75	1	-	3	-	-	-

Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	2	-	2	-	-
Subordinates	0.75	1	1	1	1	-	-

Q12. Promote a Customer-centric culture by role modeling the behavior.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	2.00	-	-	-	1	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	1.25	-	1	1	2	-	-	
Subordinates	1.00	1	-	2	1	-	-	

# **Engage With Empathy**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q15. Share similar experiences that may be adapted to their work circumstances.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.50	1	1	2	-	-	-

Q16. Empathise whilst balancing the need of individuals and the business.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	2.00	-	-	-	1	-	-	
Peers	1.25	-	1	1	2	-	-	
Subordinates	0.75	1	1	1	1	-	-	

# **Purposeful Partnership**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	2	-	2	-	-
Subordinates	0.75	1	-	3	-	-	-

Q18. Leverage one's network and connection to gather market data.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.25	-	1	1	2	-	-
Subordinates	0.25	1	2	1	-	-	-

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	1	1	1	1	_	_

# Speak Up

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	3	-	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q23. Encourage constructive feedback and be objective in addressing disagreements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	3	-	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	2.00	-	-	-	1	-	-	
Immediate Supervisor	0.00	-	1	-	-	-	-	
Peers	0.75	-	2	1	1	-	-	
Subordinates	0.50	1	1	2	-	-	-	

Q25. Facilitate discussions with various views to converge and achieve a common objective.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	1	1	1	1	-	-

# Courage To Act

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.50	-	-	2	2	-	-
Subordinates	0.67	1	-	2	-	-	-

Q27. Drive implementation with persistence to deliver results despite obstacles.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.33	1	1	1	-	-	-

Q28. Encourage and value innovative ideas and suggestions from others.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q29. Maintain focus to deliver the chosen strategy.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.33	1	1	1	-	-	-

Q30. Give space for self and team members to take risks and learn from mistakes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	2	2	-	-
Subordinates	0.50	1	1	2	-	_	_

# Keep Up-to-date

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.75	1	-	3	-	-	-

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	1.25	1	-	1	2	-	-

Q33. Create opportunities for the team to be in touch by having external exposure from related industries

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	-	3	1	-	-
Subordinates	0.67	1	-	2	-	-	-

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.50	1	1	2	-	-	-

# Lifelong Learning

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.33	1	1	1	-	-	-

Q36. Purposefully manage career development and professional growth of team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.67	1	-	2	-	-	-

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.33	1	1	1	-	-	-

Q38. Make effort to teach / coach/ mentor team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	3	-	1	-	-
Subordinates	0.75	1	1	1	1	-	-

Q39. Nurture an environment that supports coaching and honest performance feedback.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.25	-	1	1	2	-	-
Subordinates	0.33	1	1	1	-	-	-

# INDIVIDUAL PRACTICES REPORT IN ASCENDING ORDER

This list shows the practices arranged by Average Gap Size in ascending order.

Q3. Identify new possibilities to address current business issues.	0.44
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	0.44
Q1. Leverage on own and others' relevant experience and insights to make decisions.	0.56
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	0.56
Q8. Provide coaching to help others adapt and be more versatile.	0.63
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	0.63
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	0.63
Q15. Share similar experiences that may be adapted to their work circumstances.	0.67
Q18. Leverage one's network and connection to gather market data.	0.67
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	0.67
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	0.67
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	0.67
Q23. Encourage constructive feedback and be objective in addressing disagreements.	0.67
Q25. Facilitate discussions with various views to converge and achieve a common objective.	0.67

Q38. Make effort to teach / coach/ mentor team members.	0.67
Q27. Drive implementation with persistence to deliver results despite obstacles.	0.75
Q29. Maintain focus to deliver the chosen strategy.	0.75
Q36. Purposefully manage career development and professional growth of team members.	0.75
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	0.78
Q4. Manage teams' resources to collate information from multiple sources.	0.78
Q6. Ensure change plans are executed effectively and in a timely manner.	0.78
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	0.78
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	0.78
Q28. Encourage and value innovative ideas and suggestions from others.	0.78
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	0.78
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	0.78
Q39. Nurture an environment that supports coaching and honest performance feedback.	0.88
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	0.89
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	0.89
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	0.89

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	0.89
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	0.89
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	1.00
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	1.00
Q30. Give space for self and team members to take risks and learn from mistakes.	1.00
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	1.00
Q12. Promote a Customer-centric culture by role modeling the behavior.	1.11
Q16. Empathise whilst balancing the need of individuals and the business.	1.11
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	1.25

#### **QUALITATIVE FEEDBACK**

# What do you perceive as the 2 top strengths of this participant and how has the participant demonstrated them in the workplace?

- 1. Process driven. Good in managing project 2. Confidence. Presented her case very well in Management meeting
- Technical sound on technology Provide feedback
- Tolerate as a good listener and willing to accept & value staff opinion. Communication clear communication in every tasks given.
  - 1. My ability to guide, coach and mentor my team so that we are able to break working in silos, create a culture of
- teamwork and trust. This is demonstrated by their commitments towards wanting to enhance and improve their work process. 2. My ability to structure my workplan, agile behaviour and thinking
- · Flexible and open minded
- 1. strategies the plan 2. good leader in teamwork 3. can voice her opinion openly
- -
- 1. IT related knowledge 2. Project management
- · Aggressive and compliant

# What are the 2 areas that the participant can develop to make him or her more effective in the organisation?

- · 1. Open mindedness to something new to the team. 2. Collaboration with internal team
- · Communications Managing priority
- Be more patience whenever being criticize by others. Put on trust and groom poor performer.
- 1. Stakeholder Management 2. Negotiation Skill
- · Managing staff
- 1. reskill new environment 2.

- \_
- 1. Risk management process 2. Industry risk best practices
- Relationship and team work

#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Strengths**

These practices were identified by your Immediate Supervisor as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



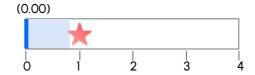
Self Gap Size



Overall Survey Average Gap Size

#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



#### **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



#### **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

## **Development Needs**

These practices were identified by your Immediate Supervisor as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



Self Gap Size

Overall Survey Average Gap Size

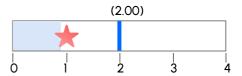
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



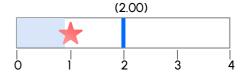
#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### **ENGAGE WITH EMPATHY**

Q16. Empathise whilst balancing the need of individuals and the business.



#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

## **Strengths**

These practices were identified by your Peers as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



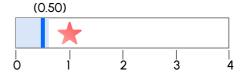
#### **SPEAK UP**

Q23. Encourage constructive feedback and be objective in addressing disagreements.



#### **AGILE MINDSET**

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



#### **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



#### LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

## **Development Needs**

These practices were identified by your Peers as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



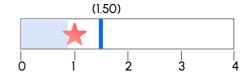
Self Gap Size

Over

Overall Survey Average Gap Size

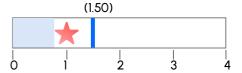
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



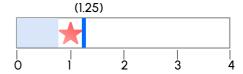
#### **COURAGE TO ACT**

Q30. Give space for self and team members to take risks and learn from mistakes.



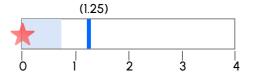
#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



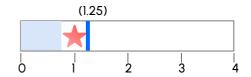
#### **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Strengths**

These practices were identified by your Subordinates as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



#### **HOLISTIC THINKING**

Q3. Identify new possibilities to address current business issues.



#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



#### **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

## **Development Needs**

These practices were identified by your Subordinates as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

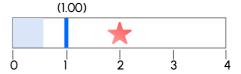
#### **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



#### AVERAGE GAP SIZE AGAINST SELF GAP GROUPED BY COMPETENCY

#### **HOLISTIC THINKING**

Self Gap Size Average Gap Size

Q1. Leverage on own and others' relevant experience and insights to make decisions.



Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



Q3. Identify new possibilities to address current business issues.



Q4. Manage teams' resources to collate information from multiple sources.



#### **AGILE MINDSET**

Self Gap Size Average Gap Size

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



Q6. Ensure change plans are executed effectively and in a timely manner.



Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



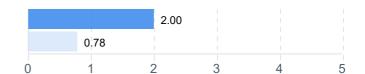
Q8. Provide coaching to help others adapt and be more versatile.



#### **KNOW YOUR CUSTOMER**

Self Gap Size Average Gap Size

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.



Q12. Promote a Customer-centric culture by role modeling the behavior.



# **ENGAGE WITH EMPATHY**

Self Gap Size Average Gap Size

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



Q15. Share similar experiences that may be adapted to their work circumstances.



Q16. Empathise whilst balancing the need of individuals and the business.



## **PURPOSEFUL PARTNERSHIP**

Self Gap Size Average Gap Size

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



Q18. Leverage one's network and connection to gather market data.



Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.



# **SPEAK UP**

Self Gap Size Average Gap Size

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



Q23. Encourage constructive feedback and be objective in addressing disagreements.



Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



Q25. Facilitate discussions with various views to converge and achieve a common objective.



# **COURAGE TO ACT**

Self Gap Size Average Gap Size

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



Q27. Drive implementation with persistence to deliver results despite obstacles.



Q28. Encourage and value innovative ideas and suggestions from others.



Q29. Maintain focus to deliver the chosen strategy.



Q30. Give space for self and team members to take risks and learn from mistakes.



#### **KEEP UP-TO-DATE**

Self Gap Size Average Gap Size

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



Q33. Create opportunities for the team to be in touch by having external exposure from related industries



Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



#### LIFELONG LEARNING

Self Gap Size Average Gap Size

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



Q36. Purposefully manage career development and professional growth of team members.



Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



Q38. Make effort to teach / coach/ mentor team members.



Q39. Nurture an environment that supports coaching and honest performance feedback.



#### **TOP 5 BLIND SPOTS**

## **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**



#### **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



#### **TOP 5 UNDERESTIMATED COMPETENCIES**

#### **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

#### **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



#### **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



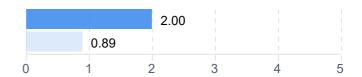
#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

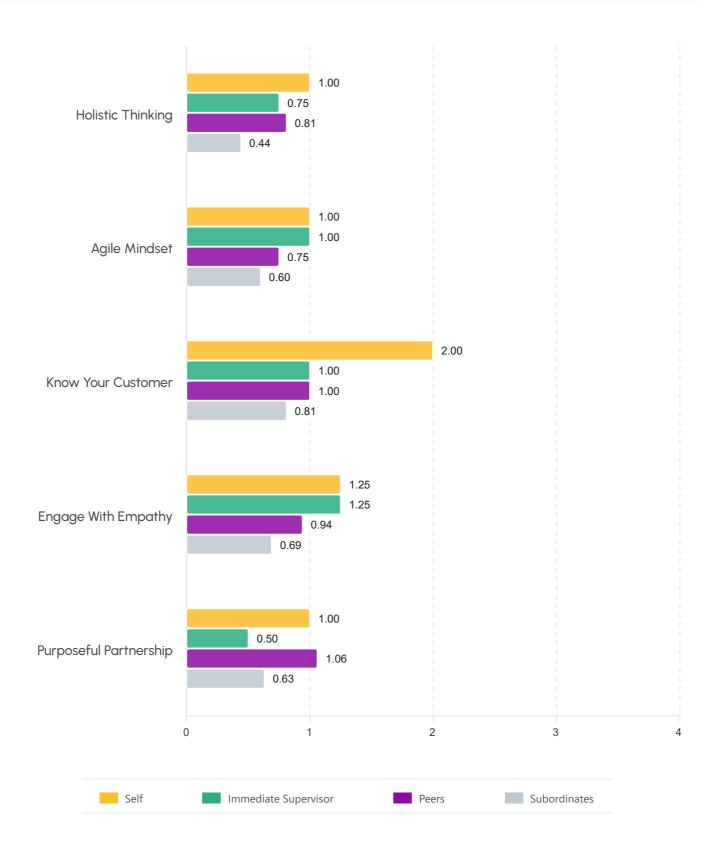


#### **KNOW YOUR CUSTOMER**

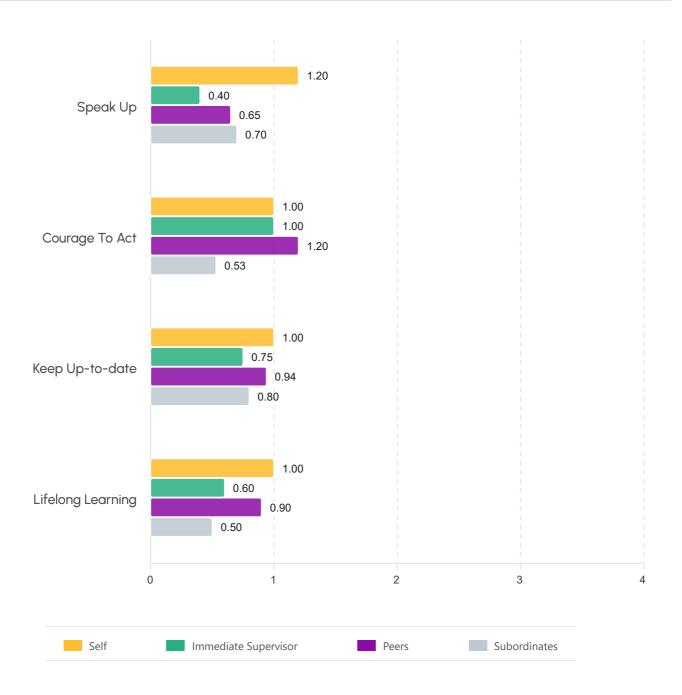
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



# AVG GAP PER ROLE BY COMPETENCY



(Please Turn Over)

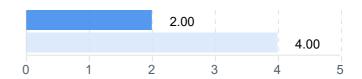


#### **RATING FROM SELF**

Current Expected

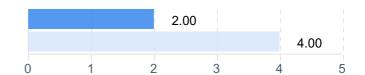
# **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



# **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



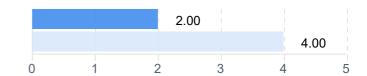
# **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



#### **KNOW YOUR CUSTOMER**

Q11. Review and determine crossfunctional initiatives in sync with Customers' needs and wants.



#### **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



# **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



# **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



#### RATING FROM IMMEDIATE SUPERVISOR



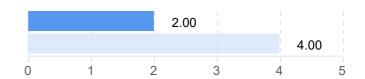
#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



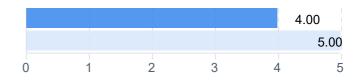
#### **ENGAGE WITH EMPATHY**

Q16. Empathise whilst balancing the need of individuals and the business.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



# **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



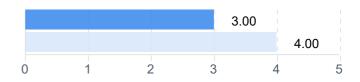
# **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



# **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



# **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



# **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



# **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.

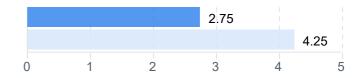


#### **RATING FROM PEERS**

Current Expected

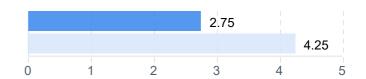
# **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



# **COURAGE TO ACT**

Q30. Give space for self and team members to take risks and learn from mistakes.



# **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



# **ENGAGE WITH EMPATHY**

Q16. Empathise whilst balancing the need of individuals and the business.



#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



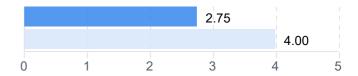
# LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



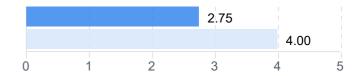
# **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



# **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



# **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### **RATING FROM SUBORDINATES**

Current Expected

#### **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



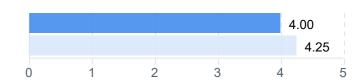
#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



# **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



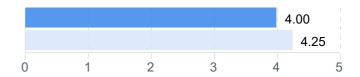
# **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



# **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



# **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



# **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



# **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



# TABLE OF CURRENT VS EXPECTED FREQUENCY BY RATER GROUP



How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Ехр	Curr	Ехр	Curr	Exp
Q1. Leverage on own and others' relevant experience and insights to make decisions.	3.0	4.0	4.0	5.0	3.8	4.5	4.5	4.3
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	4.0	5.0	4.0	5.0	3.5	4.3	4.0	4.3
Q3. Identify new possibilities to address current business issues.	3.0	4.0	5.0	5.0	3.3	4.0	4.3	4.0
Q4. Manage teams' resources to collate information from multiple sources.	4.0	5.0	4.0	5.0	3.3	4.3	4.3	4.3
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	3.0	4.0	3.0	5.0	3.3	4.3	4.0	4.3
Q6. Ensure change plans are executed effectively and in a timely manner.	3.0	4.0	4.0	5.0	3.5	4.5	4.3	4.3
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	4.0	5.0	5.0	5.0	3.8	4.3	4.3	4.3
Q8. Provide coaching to help others adapt and be more versatile.	3.0	4.0	3.0	4.0	3.8	4.3	4.0	4.0
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	2.0	4.0	4.0	5.0	3.5	4.3	4.0	4.3
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	2.0	4.0	4.0	5.0	3.0	4.0	4.0	4.3
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	2.0	4.0	3.0	4.0	3.3	4.3	4.0	4.3
Q12. Promote a Customer-centric culture by role modeling the behavior.	3.0	5.0	3.0	4.0	3.0	4.3	3.8	4.3

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Ехр	Curr	Exp	Curr	Ехр
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	4.0	5.0	3.0	4.0	3.0	4.0	4.0	4.3
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	3.0	5.0	3.0	4.0	3.3	4.0	4.0	4.3
Q15. Share similar experiences that may be adapted to their work circumstances.	4.0	5.0	3.0	4.0	3.3	4.0	4.0	4.0
Q16. Empathise whilst balancing the need of individuals and the business.	3.0	4.0	3.0	5.0	3.0	4.3	4.0	4.3
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	3.0	4.0	4.0	5.0	3.3	4.3	4.0	4.3
Q18. Leverage one's network and connection to gather market data.	3.0	4.0	4.0	4.0	3.0	4.3	4.5	4.3
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	4.0	5.0	3.0	4.0	2.8	4.0	4.0	4.3
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	4.0	5.0	4.0	4.0	3.3	4.0	4.0	4.3
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	2.0	3.0	3.0	4.0	3.5	4.0	4.0	4.3
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	4.0	5.0	4.0	4.0	3.3	4.0	4.0	4.3
Q23. Encourage constructive feedback and be objective in addressing disagreements.	4.0	5.0	3.0	4.0	3.5	4.0	4.0	4.3
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	2.0	4.0	4.0	4.0	3.5	4.3	4.3	4.3
Q25. Facilitate discussions with various views to converge and achieve a common objective.	3.0	4.0	4.0	4.0	3.3	4.0	4.0	4.3
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	3.0	4.0	2.0	4.0	2.8	4.3	4.0	4.0

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Exp	Curr	Ехр	Curr	Exp
Q27. Drive implementation with persistence to deliver results despite obstacles.	5.0	5.0	4.0	4.0	2.8	4.0	4.3	4.0
Q28. Encourage and value innovative ideas and suggestions from others.	4.0	5.0	3.0	4.0	3.3	4.0	4.0	4.3
Q29. Maintain focus to deliver the chosen strategy.	3.0	5.0	3.0	4.0	3.3	4.3	4.3	4.0
Q30. Give space for self and team members to take risks and learn from mistakes.	3.0	4.0	3.0	4.0	2.8	4.3	4.3	4.3
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	4.0	5.0	3.0	4.0	3.3	4.0	4.0	4.3
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	4.0	5.0	4.0	4.0	3.3	4.0	3.5	4.3
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	4.0	5.0	3.0	4.0	2.8	4.0	3.7	3.7
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	3.0	4.0	3.0	4.0	3.5	4.5	4.3	4.3
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	3.0	4.0	4.0	4.0	3.3	4.3	4.0	3.7
Q36. Purposefully manage career development and professional growth of team members.	3.0	4.0	4.0	4.0	3.0	4.0	3.7	3.7
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	3.0	4.0	3.0	4.0	3.3	4.0	4.3	4.0
Q38. Make effort to teach / coach/ mentor team members.	4.0	5.0	3.0	4.0	3.5	4.0	4.0	4.3
Q39. Nurture an environment that supports coaching and honest performance feedback.	4.0	5.0	3.0	4.0	3.0	4.3	4.3	4.0

 $<sup>^{\</sup>star}$  Responses based on Rating scale of 1-5