

# INSIGHT 360 FEEDBACK FOR LEADERS

**Company Name: EPF** 

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#### STRENGTHS AND DEVELOPMENT NEEDS

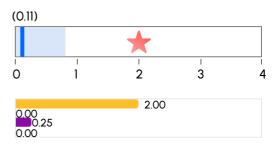
#### **Strengths**

These practices were identified by your raters as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.



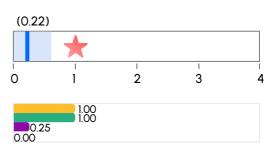
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



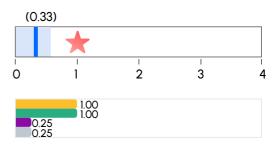
#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



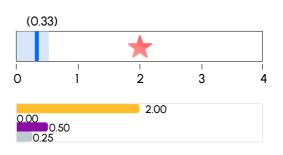
# **PURPOSEFUL PARTNERSHIP**

Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.



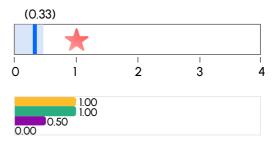
#### **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



# **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



#### STRENGTHS AND DEVELOPMENT NEEDS

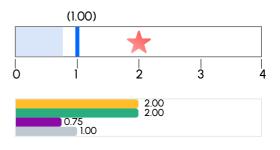
# **Development Needs**

These practices were identified by your raters as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.



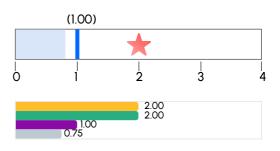
#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



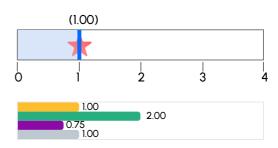
#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



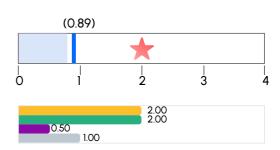
# LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



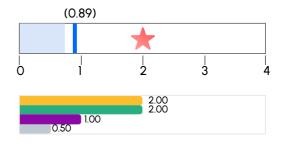
#### **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



# **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



### **COMPETENCIES REPORT IN ASCENDING ORDER**



**COURAGE TO ACT** 



PURPOSEFUL PARTNERSHIP



**SPEAK UP** 



**AGILE MINDSET** 



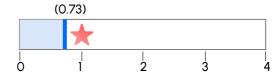
**HOLISTIC THINKING** 







#### LIFELONG LEARNING



# **KEEP UP-TO-DATE**



# **ENGAGE WITH EMPATHY**



# **INDIVIDUAL PRACTICES REPORT**

# **Holistic Thinking**

Q1. Leverage on own and others' relevant experience and insights to make decisions.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.50	-	3	-	1	-	-

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q3. Identify new possibilities to address current business issues.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.50	-	3	-	1	-	-

Q4. Manage teams' resources to collate information from multiple sources.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

# Agile Mindset

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q6. Ensure change plans are executed effectively and in a timely manner.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.25	-	3	1	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.50	-	3	-	1	-	-

Q8. Provide coaching to help others adapt and be more versatile.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	2.00	-	-	-	1	-	-	
Immediate Supervisor	2.00	-	-	-	1	-	-	
Peers	0.50	-	2	2	-	-	-	
Subordinates	1.00	-	2	1	-	1	-	

# **Know Your Customer**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	2	1	1	-	-
Subordinates	0.25	-	3	1	-	-	-

Q12. Promote a Customer-centric culture by role modeling the behavior.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	2.00	-	-	-	1	-	-	
Immediate Supervisor	2.00	-	-	-	1	-	-	
Peers	1.00	-	1	2	1	-	-	
Subordinates	0.50	-	3	-	1	-	-	

# **Engage With Empathy**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	1.00	-	2	1	-	1	-

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.75	-	2	1	1	-	-

Q15. Share similar experiences that may be adapted to their work circumstances.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q16. Empathise whilst balancing the need of individuals and the business.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	2.00	-	-	-	1	-	-	
Peers	0.50	-	2	2	-	-	-	
Subordinates	0.75	-	3	-	-	1	-	

# **Purposeful Partnership**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q18. Leverage one's network and connection to gather market data.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.25	-	3	1	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.33	-	2	1	-	-	-

Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	1.00	-	-	1	-	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	0.25	-	3	1	-	-	-	
Subordinates	0.25	-	3	1	-	-	-	

# Speak Up

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.25	-	3	1	-	-	-
Subordinates	0.75	-	3	-	-	1	-

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.50	-	3	-	1	-	-

Q23. Encourage constructive feedback and be objective in addressing disagreements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.50	-	3	-	1	-	-

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	2.00	-	-	-	1	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	0.50	-	2	2	-	-	-	
Subordinates	0.25	-	3	1	-	-	-	

Q25. Facilitate discussions with various views to converge and achieve a common objective.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.25	-	3	1	-	-	-

# Courage To Act

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.25	-	3	1	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q27. Drive implementation with persistence to deliver results despite obstacles.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.25	-	3	1	-	-	-

Q28. Encourage and value innovative ideas and suggestions from others.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.50	-	3	-	1	-	-

Q29. Maintain focus to deliver the chosen strategy.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.00	-	4	-	-	-	-

Q30. Give space for self and team members to take risks and learn from mistakes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.50	-	2	2	_	_	_

# Keep Up-to-date

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	4	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.75	_	2	1	1	-	-

Q33. Create opportunities for the team to be in touch by having external exposure from related industries

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.50	-	2	2	-	-	-

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	2.00	-	-	-	1	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.50	-	3	-	1	-	-

# **Lifelong Learning**

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.25	-	3	1	-	-	-
Subordinates	0.75	-	1	3	-	-	-

Q36. Purposefully manage career development and professional growth of team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	1.00	-	2	1	-	1	-

Q37. Inspire others to learn by regularly
nursuing new knowledge and/or skills

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.75	-	1	3	-	-	-
Subordinates	0.75	-	2	1	1	-	-

Q38. Make effort to teach / coach/ mentor team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	2	2	-	-	-
Subordinates	0.50	-	2	2	-	-	_

Q39. Nurture an environment that supports coaching and honest performance feedback.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	2	1	-	-
Subordinates	0.75	-	2	1	1	-	-

# **INDIVIDUAL PRACTICES REPORT IN ASCENDING ORDER**

This list shows the practices arranged by Average Gap Size in ascending order.

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	0.11
Q6. Ensure change plans are executed effectively and in a timely manner.	0.22
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	0.33
Q27. Drive implementation with persistence to deliver results despite obstacles.	0.33
Q29. Maintain focus to deliver the chosen strategy.	0.33
Q4. Manage teams' resources to collate information from multiple sources.	0.44
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	0.44
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	0.44
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	0.56
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	0.56
Q15. Share similar experiences that may be adapted to their work circumstances.	0.56
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	0.56
Q18. Leverage one's network and connection to gather market data.	0.56

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	0.56
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	0.56
Q25. Facilitate discussions with various views to converge and achieve a common objective.	0.56
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	0.56
Q38. Make effort to teach / coach/ mentor team members.	0.56
Q1. Leverage on own and others' relevant experience and insights to make decisions.	0.67
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	0.67
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	0.67
Q23. Encourage constructive feedback and be objective in addressing disagreements.	0.67
Q28. Encourage and value innovative ideas and suggestions from others.	0.67
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	0.67
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	0.75
Q3. Identify new possibilities to address current business issues.	0.78
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	0.78
Q16. Empathise whilst balancing the need of individuals and the business.	0.78
Q30. Give space for self and team members to take risks and learn from mistakes.	0.78

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	0.78
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	0.78
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	0.78
Q8. Provide coaching to help others adapt and be more versatile.	0.89
Q12. Promote a Customer-centric culture by role modeling the behavior.	0.89
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	0.89
Q39. Nurture an environment that supports coaching and honest performance feedback.	0.89
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	1.00
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	1.00
Q36. Purposefully manage career development and professional growth of team members.	1.00

#### **QUALITATIVE FEEDBACK**

# What do you perceive as the 2 top strengths of this participant and how has the participant demonstrated them in the workplace?

- · Very high commitment /discipline Easy to approach by team members and other peers
- 1) I like to share my knowledge and experience with others 2) I stay focus in delivering the chosen strategy
- 1. Very good in strategic approach & holistic thinking 2. Excellent in communication skill
- · Startegic Practical
- · Thinking approaches and stakeholder management.
- 1. Knowledge on strategic planning helps team to complete task effectively 2. Working experience in various division helps team to engage with others departments.
- · 1. Influencing skills 2. Strategic thinking skills
- · Good networking with internal stakeholders an influencer. Able to translate strategies into action plan.
- 1. Strong analytical and problem-solving skills, she has consistently demonstrated her ability with a logical and strategic mindset. In the workplace, she has been involved in various projects where she has effectively analyzed the problem and provided solutions. Her exceptional analytical skills have enabled valuable insights and informed decisions, leading to successful outcomes. 2. Furthermore, she has displayed outstanding leadership abilities. She has a natural ability to inspire and motivate team members, fostering a collaborative work environment. Her strong leadership skills have been evident in her role as a senior manager, where she has successfully guided cross-functional teams, set clear goals, and ensured effective communication. Her leadership style has empowered team members to perform at their best, resulting in increased productivity and successful project delivery.

# What are the 2 areas that the participant can develop to make him or her more effective in the organisation?

- · Business thinking, big picture Engagement external with "business language"
- 1) Keep updated with new technology and new development in the market 2) Leverage partnership in delivering the strategy
- 1. To enhance product knowledge 2. To strengthen Stake holder engagement

- Tolerance
- None
- 1. Empathy skills 2. Coaching team member.
- 1. Be an empathetic leader 2. Patience and be a good listener
- · Explore into operations and marketing
- 1. Emotional Intelligence: Emotional intelligence refers to the ability to recognize, understand, and manage one's own emotions and effectively navigate relationships with others. Developing emotional intelligence can greatly contribute to building positive working relationships, resolving conflicts, and fostering a harmonious and productive work environment. 2. Cross-functional collaboration: Effective collaboration across different departments, divisions and teams. By strengthening the ability to collaborate across functions, she can drive synergy, break down silos, and enhance overall organizational effectiveness.

#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Strengths**

These practices were identified by your Immediate Supervisor as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

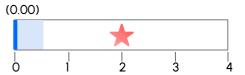
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



#### **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



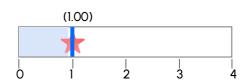
#### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



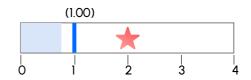
#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

# **Development Needs**

These practices were identified by your Immediate Supervisor as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

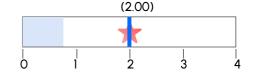


Self Gap Size

Overall Survey Average Gap Size

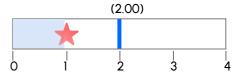
#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



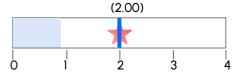
#### **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



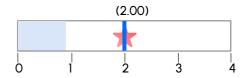
#### **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



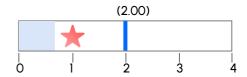
#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

# **Strengths**

These practices were identified by your Peers as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



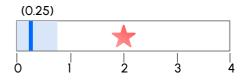
#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



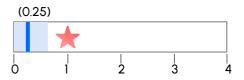
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

# **Development Needs**

These practices were identified by your Peers as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



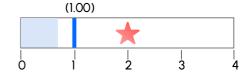
Self Gap Size



Overall Survey Average Gap Size

#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



#### **HOLISTIC THINKING**

Q3. Identify new possibilities to address current business issues.



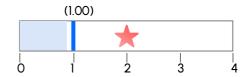
#### **AGILE MINDSET**

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Strengths**

These practices were identified by your Subordinates as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size

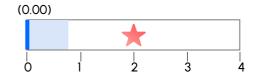


Self Gap Size

Overall Survey Average Gap Size

#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



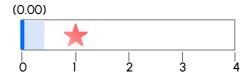
#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



#### **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



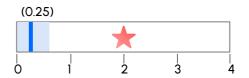
#### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

# **Development Needs**

These practices were identified by your Subordinates as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



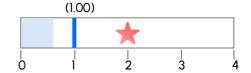
Self Gap Size



Overall Survey Average Gap Size

#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



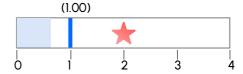
#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



#### **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

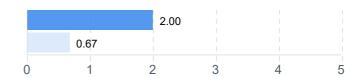


### AVERAGE GAP SIZE AGAINST SELF GAP GROUPED BY COMPETENCY

# **HOLISTIC THINKING**

Self Gap Size Average Gap Size

Q1. Leverage on own and others' relevant experience and insights to make decisions.



Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



Q3. Identify new possibilities to address current business issues.



Q4. Manage teams' resources to collate information from multiple sources.



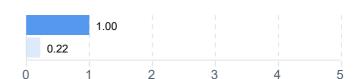
# **AGILE MINDSET**

Self Gap Size Average Gap Size

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



Q6. Ensure change plans are executed effectively and in a timely manner.



Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



Q8. Provide coaching to help others adapt and be more versatile.



#### **KNOW YOUR CUSTOMER**

Self Gap Size Average Gap Size

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



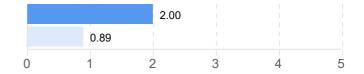
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.



Q12. Promote a Customer-centric culture by role modeling the behavior.



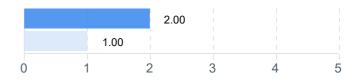
# **ENGAGE WITH EMPATHY**

Self Gap Size Average Gap Size

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



Q15. Share similar experiences that may be adapted to their work circumstances.



Q16. Empathise whilst balancing the need of individuals and the business.



# **PURPOSEFUL PARTNERSHIP**



Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



Q18. Leverage one's network and connection to gather market data.



Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



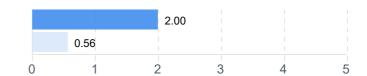
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.



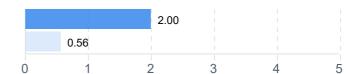
# **SPEAK UP**

Self Gap Size Average Gap Size

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



Q23. Encourage constructive feedback and be objective in addressing disagreements.



Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



Q25. Facilitate discussions with various views to converge and achieve a common objective.



# **COURAGE TO ACT**

Self Gap Size Average Gap Size

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



Q27. Drive implementation with persistence to deliver results despite obstacles.



Q28. Encourage and value innovative ideas and suggestions from others.



Q29. Maintain focus to deliver the chosen strategy.



Q30. Give space for self and team members to take risks and learn from mistakes.



# **KEEP UP-TO-DATE**

Self Gap Size Average Gap Size

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



Q33. Create opportunities for the team to be in touch by having external exposure from related industries



Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



# LIFELONG LEARNING

Self Gap Size Average Gap Size

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



Q36. Purposefully manage career development and professional growth of team members.



Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



Q38. Make effort to teach / coach/ mentor team members.



Q39. Nurture an environment that supports coaching and honest performance feedback.



# **TOP 5 BLIND SPOTS**

# **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

-- There are no Blind Spots to show --

#### **TOP 5 UNDERESTIMATED COMPETENCIES**

#### **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

# **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



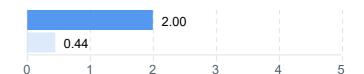
# **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



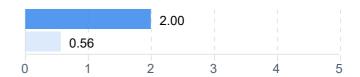
#### **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.

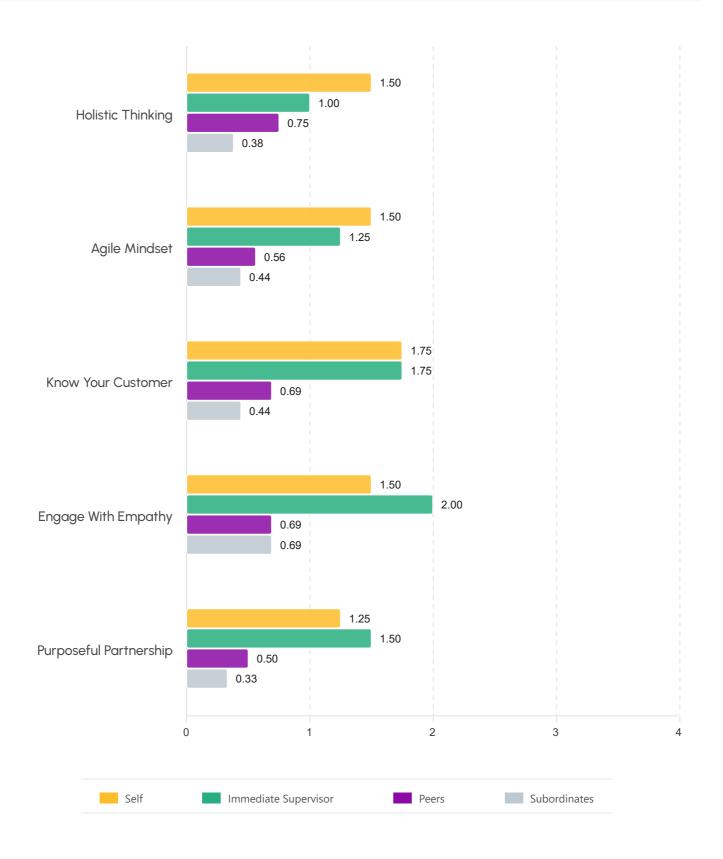


#### **SPEAK UP**

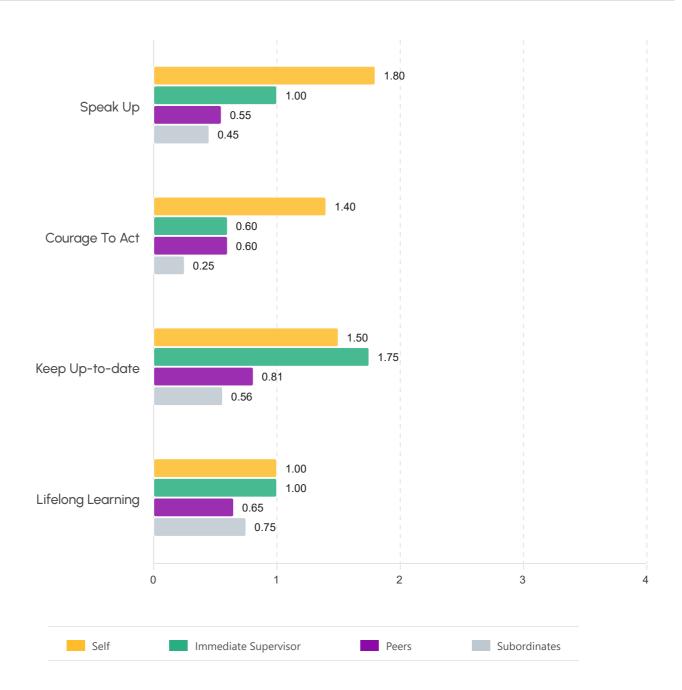
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



## AVG GAP PER ROLE BY COMPETENCY



(Please Turn Over)



## **RATING FROM PEERS**

Current Expected

## **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



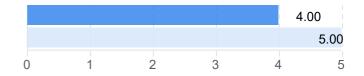
## **HOLISTIC THINKING**

Q3. Identify new possibilities to address current business issues.



## **AGILE MINDSET**

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



## LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



## **COURAGE TO ACT**

Q30. Give space for self and team members to take risks and learn from mistakes.



## **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



## **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



## **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



## **RATING FROM SELF**

Current Expected

## **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



## **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



## **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



## **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



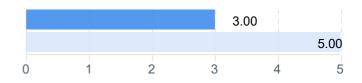
## **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



## **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



## **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.

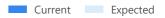


## **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.

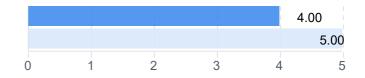


## **RATING FROM SUBORDINATES**



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



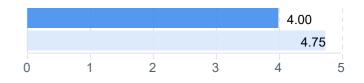
## **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



## **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



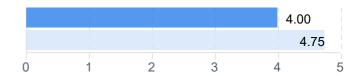
## **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



## **ENGAGE WITH EMPATHY**

Q16. Empathise whilst balancing the need of individuals and the business.



## LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



## LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



## LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



## RATING FROM IMMEDIATE SUPERVISOR



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



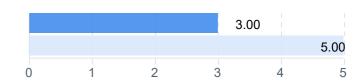
## **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



## **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



## **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



## **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



## **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



## **KNOW YOUR CUSTOMER**

Q11. Review and determine crossfunctional initiatives in sync with Customers' needs and wants.



#### **ENGAGE WITH EMPATHY**

Q15. Share similar experiences that may be adapted to their work circumstances.



## **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



# TABLE OF CURRENT VS EXPECTED FREQUENCY BY RATER GROUP



How often does this person demonstrate the following -	Peers		Self		Subordinates		Imme Supe	diate rvisor
	Curr	Ехр	Curr	Exp	Curr	Exp	Curr	Exp
Q1. Leverage on own and others' relevant experience and insights to make decisions.	4.0	4.8	3.0	5.0	4.3	4.8	4.0	5.0
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	4.0	4.8	3.0	5.0	4.3	4.5	4.0	5.0
Q3. Identify new possibilities to address current business issues.	4.0	5.0	3.0	4.0	4.3	4.8	4.0	5.0
Q4. Manage teams' resources to collate information from multiple sources.	4.3	4.8	4.0	5.0	4.8	5.0	3.0	4.0
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	4.5	5.0	3.0	5.0	4.8	5.0	4.0	5.0
Q6. Ensure change plans are executed effectively and in a timely manner.	4.5	4.8	3.0	4.0	5.0	5.0	3.0	4.0
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	4.0	5.0	3.0	4.0	4.0	4.5	3.0	4.0
Q8. Provide coaching to help others adapt and be more versatile.	4.3	4.8	3.0	5.0	4.0	5.0	2.0	4.0
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	4.5	5.0	4.0	5.0	4.5	5.0	4.0	5.0
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	4.3	4.8	3.0	5.0	4.5	5.0	3.0	5.0
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	4.3	5.0	3.0	5.0	4.8	5.0	3.0	5.0
Q12. Promote a Customer-centric culture by role modeling the behavior.	3.8	4.8	3.0	5.0	4.5	5.0	3.0	5.0

How often does this person demonstrate the following -	Peers		Self		Subordinates		Immediate Supervisor	
	Curr	Ехр	Curr	Ехр	Curr	Exp	Curr	Ехр
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	3.8	4.5	3.0	5.0	4.0	5.0	3.0	5.0
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	3.5	4.5	3.0	5.0	4.0	4.8	3.0	5.0
Q15. Share similar experiences that may be adapted to their work circumstances.	4.0	4.5	3.0	4.0	4.8	5.0	3.0	5.0
Q16. Empathise whilst balancing the need of individuals and the business.	3.8	4.3	3.0	4.0	4.0	4.8	3.0	5.0
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	3.8	4.5	3.0	4.0	4.5	4.8	4.0	5.0
Q18. Leverage one's network and connection to gather market data.	4.3	4.5	3.0	4.0	3.8	4.3	3.0	5.0
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	4.0	4.8	3.0	5.0	4.3	4.7	3.0	5.0
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	4.5	4.8	4.0	5.0	4.8	5.0	3.0	4.0
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	4.5	4.8	3.0	5.0	4.3	5.0	3.0	4.0
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	4.3	4.8	3.0	5.0	4.5	5.0	3.0	4.0
Q23. Encourage constructive feedback and be objective in addressing disagreements.	4.0	4.8	3.0	5.0	4.5	5.0	3.0	4.0
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	4.3	4.8	3.0	5.0	4.8	5.0	3.0	4.0
Q25. Facilitate discussions with various views to converge and achieve a common objective.	4.0	4.8	3.0	4.0	4.8	5.0	4.0	5.0
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	4.0	4.3	3.0	5.0	4.5	4.5	4.0	4.0

How often does this person demonstrate the following -	Peers		Self		Subordinates		Immediate Supervisor	
	Curr	Exp	Curr	Exp	Curr	Ехр	Curr	Exp
Q27. Drive implementation with persistence to deliver results despite obstacles.	4.3	4.8	3.0	5.0	4.8	5.0	4.0	4.0
Q28. Encourage and value innovative ideas and suggestions from others.	4.0	4.8	3.0	4.0	4.3	4.8	4.0	5.0
Q29. Maintain focus to deliver the chosen strategy.	4.3	4.8	3.0	4.0	5.0	5.0	4.0	5.0
Q30. Give space for self and team members to take risks and learn from mistakes.	3.5	4.5	3.0	4.0	4.0	4.5	3.0	4.0
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	4.0	5.0	3.0	5.0	4.3	4.8	4.0	5.0
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	4.0	4.8	3.0	4.0	4.0	4.8	3.0	5.0
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	3.8	4.5	3.0	4.0	4.0	4.5	3.0	5.0
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	3.8	4.5	3.0	5.0	4.0	4.5	3.0	5.0
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	4.3	4.5	3.0	4.0	3.8	4.5	3.0	4.0
Q36. Purposefully manage career development and professional growth of team members.	3.8	4.5	3.0	4.0	4.0	5.0	3.0	5.0
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	3.8	4.5	3.0	4.0	4.3	5.0	4.0	4.0
Q38. Make effort to teach / coach/ mentor team members.	4.0	4.5	3.0	4.0	3.8	4.3	3.0	4.0
Q39. Nurture an environment that supports coaching and honest performance feedback.	3.3	4.3	3.0	4.0	4.0	4.8	3.0	4.0

<sup>\*</sup> Responses based on Rating scale of 1-5