

## INSIGHT 360 FEEDBACK FOR LEADERS

Company Name: EPF

Name: Norsamsida binti Hassan

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## STRENGTHS AND DEVELOPMENT NEEDS

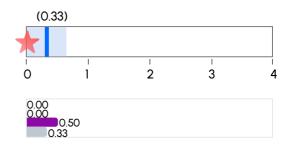
## **Strengths**

These practices were identified by your raters as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.



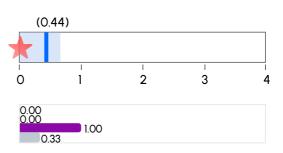
#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



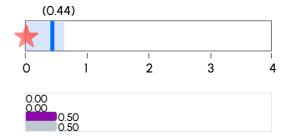
## **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



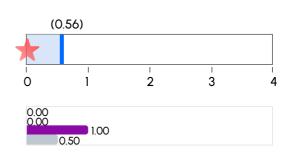
## **KEEP UP-TO-DATE**

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



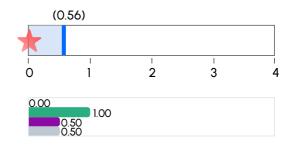
## **HOLISTIC THINKING**

Q4. Manage teams' resources to collate information from multiple sources.



## **ENGAGE WITH EMPATHY**

Q15. Share similar experiences that may be adapted to their work circumstances.



## STRENGTHS AND DEVELOPMENT NEEDS

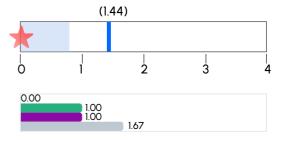
## **Development Needs**

These practices were identified by your raters as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.



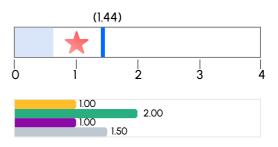
#### **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



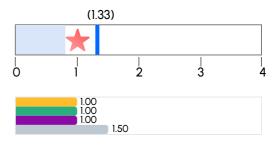
## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



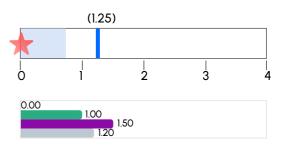
## LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



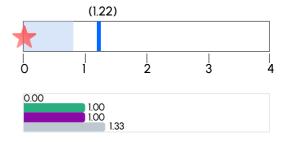
## **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



## **COURAGE TO ACT**

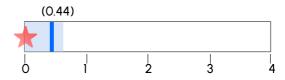
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



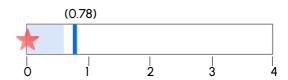
## **COMPETENCIES REPORT IN ASCENDING ORDER**



**KEEP UP-TO-DATE** 



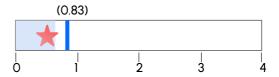
HOLISTIC THINKING



**ENGAGE WITH EMPATHY** 



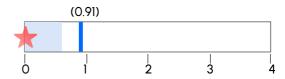
**AGILE MINDSET** 



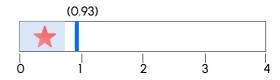
KNOW YOUR CUSTOMER



**COURAGE TO ACT** 



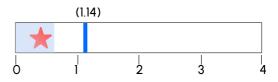
LIFELONG LEARNING



PURPOSEFUL PARTNERSHIP



**SPEAK UP** 



## **INDIVIDUAL PRACTICES REPORT**

## **Holistic Thinking**

Q1. Leverage on own and others' relevant experience and insights to make decisions.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.83	-	3	1	2	-	-

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	1.17	-	2	1	3	-	-

Q3. Identify new possibilities to address current business issues.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.83	-	3	1	2	-	-

Q4. Manage teams' resources to collate information from multiple sources.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.50	-	3	3	-	-	-

# Agile Mindset

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.83	-	3	1	2	-	-

Q6. Ensure change plans are executed effectively and in a timely manner.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	1.00	-	3	-	3	-	-

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.50	_	4	1	1	_	_

Q8. Provide coaching to help others adapt and be more versatile.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	0.00	-	1	-	-	-	-	
Immediate Supervisor	2.00	-	-	-	1	-	-	
Peers	0.50	-	1	1	-	-	-	
Subordinates	0.67	-	4	-	2	-	-	

## **Know Your Customer**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.83	-	3	1	2	-	-

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	1.00	-	3	1	1	1	-

Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	1	-	-	-
Subordinates	0.67	-	3	2	1	-	-

Q12. Promote a Customer-centric culture by role modeling the behavior.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	0.00	-	1	-	-	-	-	
Immediate Supervisor	2.00	-	-	-	1	-	-	
Peers	1.00	-	-	2	-	-	-	
Subordinates	0.67	-	3	2	1	-	-	

# **Engage With Empathy**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.83	-	4	-	1	1	-

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	-	1	-	-
Subordinates	0.67	-	4	1	-	1	-

Q15. Share similar experiences that may be adapted to their work circumstances.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.50	1	3	1	1	-	-

Q16. Empathise whilst balancing the need of individuals and the business.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	0.00	-	1	-	-	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	1.00	-	-	2	-	-	-	
Subordinates	0.67	-	4	1	-	1	-	

# **Purposeful Partnership**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	-	1	-	-
Subordinates	1.17	-	2	1	3	-	-

Q18. Leverage one's network and connection to gather market data.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.67	-	3	2	1	-	-

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	-	1	-	-
Subordinates	1.67	-	2	1	-	3	-

Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	0.00	-	1	-	-	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	0.50	-	1	1	-	-	-	
Subordinates	1.00	-	4	-	-	2	-	

# Speak Up

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	1.50	-	2	1	1	2	-

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	1	1	-	-
Subordinates	1.20	-	3	-	-	2	-

Q23. Encourage constructive feedback and be objective in addressing disagreements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	1.17	-	4	-	-	1	1

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.

Rater Group	Avg Gap Size	R	0	1	2	3	4	
Self	0.00	-	1	-	-	-	-	
Immediate Supervisor	1.00	-	-	1	-	-	-	
Peers	0.50	-	1	1	-	-	-	
Subordinates	1.33	-	3	1	-	1	1	

Q25. Facilitate discussions with various views to converge and achieve a common objective.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.83	-	4	-	1	1	-

# Courage To Act

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	1	-	1	-	-
Subordinates	1.33	-	3	-	1	2	-

Q27. Drive implementation with persistence to deliver results despite obstacles.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	1.17	-	3	-	2	1	-

Q28. Encourage and value innovative ideas and suggestions from others.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	2.00	-	-	-	1	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.33	-	5	-	1	-	-

Q29. Maintain focus to deliver the chosen strategy.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.83	-	4	-	1	1	-

Q30. Give space for self and team members to take risks and learn from mistakes.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.83	_	4	_	1	1	_

# Keep Up-to-date

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.33	-	4	2	-	-	-

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.50	-	4	1	1	-	-

Q33. Create opportunities for the team to be in touch by having external exposure from related industries

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.33	-	5	-	1	-	-

Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	0.00	-	1	-	-	-	-
Peers	0.50	-	1	1	-	-	-
Subordinates	0.50	-	4	1	1	-	-

# Lifelong Learning

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.50	-	4	1	1	-	-

Q36. Purposefully manage career development and professional growth of team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	1	1	-	-
Subordinates	1.00	_	3	_	3	_	_

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	0.00	-	1	-	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	0.33	-	5	-	1	-	-

Q38. Make effort to teach / coach/ mentor team members.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.50	-	-	1	1	-	-
Subordinates	0.83	-	3	1	2	-	-

Q39. Nurture an environment that supports coaching and honest performance feedback.

Rater Group	Avg Gap Size	R	0	1	2	3	4
Self	1.00	-	-	1	-	-	-
Immediate Supervisor	1.00	-	-	1	-	-	-
Peers	1.00	-	-	2	-	-	-
Subordinates	1.50	-	3	-	1	1	1

## INDIVIDUAL PRACTICES REPORT IN ASCENDING ORDER

This list shows the practices arranged by Average Gap Size in ascending order.

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	0.33
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	0.44
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	0.44
Q4. Manage teams' resources to collate information from multiple sources.	0.56
Q15. Share similar experiences that may be adapted to their work circumstances.	0.56
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	0.56
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	0.56
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	0.67
Q18. Leverage one's network and connection to gather market data.	0.67
Q28. Encourage and value innovative ideas and suggestions from others.	0.67
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	0.67
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	0.75
Q1. Leverage on own and others' relevant experience and insights to make decisions.	0.78
Q8. Provide coaching to help others adapt and be more versatile.	0.78

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	0.78
Q16. Empathise whilst balancing the need of individuals and the business.	0.78
Q29. Maintain focus to deliver the chosen strategy.	0.78
Q30. Give space for self and team members to take risks and learn from mistakes.	0.78
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	0.89
Q3. Identify new possibilities to address current business issues.	0.89
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	0.89
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	0.89
Q12. Promote a Customer-centric culture by role modeling the behavior.	0.89
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Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.  Q25. Facilitate discussions with various views to converge and achieve a common objective.  Q6. Ensure change plans are executed effectively and in a timely manner.  Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	0.89

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	1.11
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	1.11
Q27. Drive implementation with persistence to deliver results despite obstacles.	1.11
Q36. Purposefully manage career development and professional growth of team members.	1.11
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	1.22
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	1.25
Q39. Nurture an environment that supports coaching and honest performance feedback.	1.33
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	1.44
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	1.44

#### **QUALITATIVE FEEDBACK**

# What do you perceive as the 2 top strengths of this participant and how has the participant demonstrated them in the workplace?

- 1. Technically sound 2. Passionate
- · Keep up to date with industry trends and life long learning
- · Trusting the team and not micromanaging Resilience
- · Encourage team members to utilise external resources
- · Commitment to the job and the ability to adapt to the current uncertain environment
  - 1. Desire to continue learning the participant has consistently demonstrated and encouraged reading and learning new
- skills 2. Empathy the participant shown support to team members requiring assistance and support in and out of work related matters
- 1. Dynamic always try to achieve common goals. 2. Approachable Always open to ideas and approachable.
- Being able to provide leadership to the team Being always improving herself that provides the tone to guide the team to continuously improve leading to effective performance.
- · communication skills, digital literacy, work ethic, problem-solving, and critical thinking.

# What are the 2 areas that the participant can develop to make him or her more effective in the organisation?

- · 1. Stakeholders management 2. break up the silo
- · Managing difficult conversations subordinates, peers & senior management Self awareness apply what you preach
- - Timing Have shorter session (instead of longer session) when it comes to work related discussion
- Have a consistent standard or expectation for self and other person
- To put trust on someone more based on merit and to be able to make change among team members if constant problem persists.

1. the participant will certainly benefit from elevating internal stakeholders' management to the level seen on external stakeholders

- 1. More emphatic. 2. Calm
- None noted

#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

## **Strengths**

These practices were identified by your Immediate Supervisor as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



Self Gap Size



Overall Survey Average Gap Size

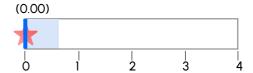
## **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



#### **PURPOSEFUL PARTNERSHIP**

Q18. Leverage one's network and connection to gather market data.



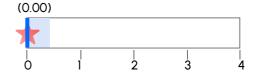
#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



## **COURAGE TO ACT**

Q29. Maintain focus to deliver the chosen strategy.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM IMMEDIATE SUPERVISOR

## **Development Needs**

These practices were identified by your Immediate Supervisor as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size



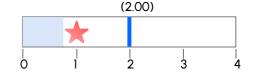
Self Gap Size



Overall Survey Average Gap Size

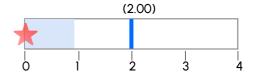
## **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



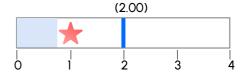
## **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



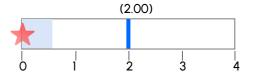
#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### **AGILE MINDSET**

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



## **COURAGE TO ACT**

Q28. Encourage and value innovative ideas and suggestions from others.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

## **Strengths**

These practices were identified by your Peers as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



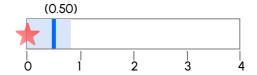
Self Gap Size



Overall Survey Average Gap Size

## **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



#### **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



#### **HOLISTIC THINKING**

Q1. Leverage on own and others' relevant experience and insights to make decisions.



#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



## **KEEP UP-TO-DATE**

Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



#### STRENGTHS AND DEVELOPMENT NEEDS FROM PEERS

## **Development Needs**

These practices were identified by your Peers as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

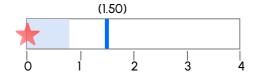


Self Gap Size

Overall Survey Average Gap Size

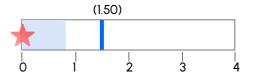
## **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



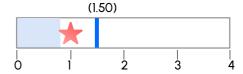
## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



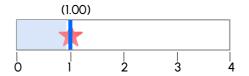
#### LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



## STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

## **Strengths**

These practices were identified by your Subordinates as your Strengths. They have the smallest Average Gap Size. Build on this strong foundation.

Average Gap Size



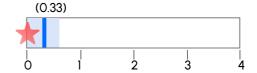
Self Gap Size



Overall Survey Average Gap Size

## **KEEP UP-TO-DATE**

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



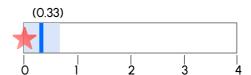
#### **KEEP UP-TO-DATE**

Q33. Create opportunities for the team to be in touch by having external exposure from related industries



#### LIFELONG LEARNING

Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



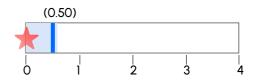
#### **COURAGE TO ACT**

Q28. Encourage and value innovative ideas and suggestions from others.



#### LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



## STRENGTHS AND DEVELOPMENT NEEDS FROM SUBORDINATES

## **Development Needs**

These practices were identified by your Subordinates as your Development Needs. They have the Largest Average Gap Size. Build on this feedback.

Average Gap Size

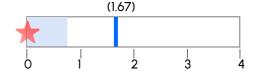


Self Gap Size

Overall Survey Average Gap Size

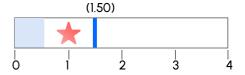
## **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



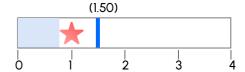
## **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



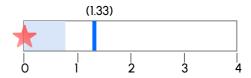
#### LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



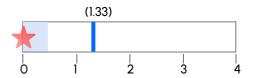
#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



## **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



## AVERAGE GAP SIZE AGAINST SELF GAP GROUPED BY COMPETENCY

## **HOLISTIC THINKING**

Self Gap Size Average Gap Size

Q1. Leverage on own and others' relevant experience and insights to make decisions.



Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



Q3. Identify new possibilities to address current business issues.



Q4. Manage teams' resources to collate information from multiple sources.



## **AGILE MINDSET**

Self Gap Size Average Gap Size

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



Q6. Ensure change plans are executed effectively and in a timely manner.



Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



Q8. Provide coaching to help others adapt and be more versatile.



## **KNOW YOUR CUSTOMER**

Self Gap Size Average Gap Size

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.



Q12. Promote a Customer-centric culture by role modeling the behavior.



## **ENGAGE WITH EMPATHY**

Self Gap Size Average Gap Size

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



Q15. Share similar experiences that may be adapted to their work circumstances.



Q16. Empathise whilst balancing the need of individuals and the business.



## **PURPOSEFUL PARTNERSHIP**

Self Gap Size Average Gap Size

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



Q18. Leverage one's network and connection to gather market data.



Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.



## **SPEAK UP**

Self Gap Size Average Gap Size

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



Q23. Encourage constructive feedback and be objective in addressing disagreements.



Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



Q25. Facilitate discussions with various views to converge and achieve a common objective.



## **COURAGE TO ACT**

Self Gap Size Average Gap Size

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



Q27. Drive implementation with persistence to deliver results despite obstacles.



Q28. Encourage and value innovative ideas and suggestions from others.



Q29. Maintain focus to deliver the chosen strategy.



Q30. Give space for self and team members to take risks and learn from mistakes.



## **KEEP UP-TO-DATE**

Self Gap Size Average Gap Size

Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.



Q32. Offer guidance to others on how to understand relevant trends and industry advancements.



Q33. Create opportunities for the team to be in touch by having external exposure from related industries



Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.



## LIFELONG LEARNING

Self Gap Size Average Gap Size

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



Q36. Purposefully manage career development and professional growth of team members.



Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.



Q38. Make effort to teach / coach/ mentor team members.

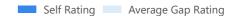


Q39. Nurture an environment that supports coaching and honest performance feedback.



#### **TOP 5 BLIND SPOTS**

## **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**



#### **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



## **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



## **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



## **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



## LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



#### **TOP 5 UNDERESTIMATED COMPETENCIES**

## **AVERAGE GAP (ALL RATERS) AGAINST SELF GAP**

Self Rating Average Gap Rating

## **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



## **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



## **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



## **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



## **AGILE MINDSET**

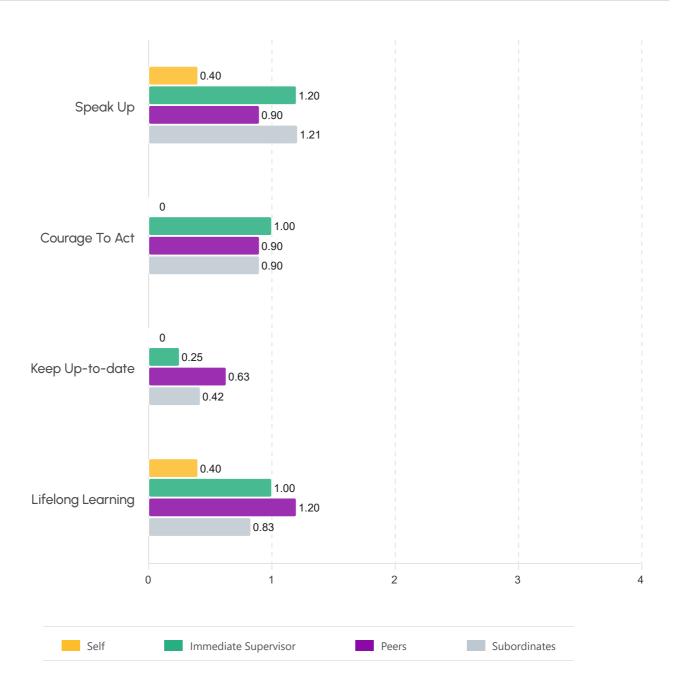
Q6. Ensure change plans are executed effectively and in a timely manner.



# AVG GAP PER ROLE BY COMPETENCY



(Please Turn Over)



#### **RATING FROM SELF**

Current Expected

#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



# **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



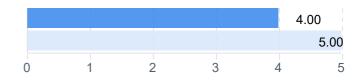
# **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.



#### **AGILE MINDSET**

Q6. Ensure change plans are executed effectively and in a timely manner.



# **KNOW YOUR CUSTOMER**

Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.



# **SPEAK UP**

Q23. Encourage constructive feedback and be objective in addressing disagreements.



# LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



# LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.

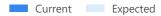


# LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.

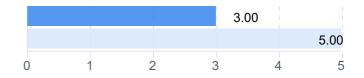


#### RATING FROM IMMEDIATE SUPERVISOR



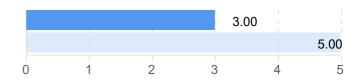
#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### **KNOW YOUR CUSTOMER**

Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.



# **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.



# **COURAGE TO ACT**

Q28. Encourage and value innovative ideas and suggestions from others.



# **AGILE MINDSET**

Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.



#### **KNOW YOUR CUSTOMER**

Q12. Promote a Customer-centric culture by role modeling the behavior.



#### **AGILE MINDSET**

Q8. Provide coaching to help others adapt and be more versatile.



# LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



# **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.

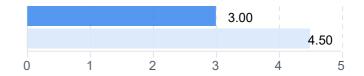


#### **RATING FROM PEERS**

Current Expected

#### LIFELONG LEARNING

Q36. Purposefully manage career development and professional growth of team members.



#### **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



# LIFELONG LEARNING

Q38. Make effort to teach / coach/ mentor team members.



#### **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



# LIFELONG LEARNING

Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.



# **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



#### **AGILE MINDSET**

Q5. Assess the effectiveness and constantly update plans to adapt to different situations.



#### **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



#### **ENGAGE WITH EMPATHY**

Q13. Empathise in a way that motivates one to take action to help others in the work environment.

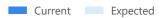


#### **ENGAGE WITH EMPATHY**

Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.

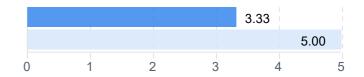


#### **RATING FROM SUBORDINATES**



#### **PURPOSEFUL PARTNERSHIP**

Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.



# **SPEAK UP**

Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.



#### LIFELONG LEARNING

Q39. Nurture an environment that supports coaching and honest performance feedback.



#### **SPEAK UP**

Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.



#### **COURAGE TO ACT**

Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.



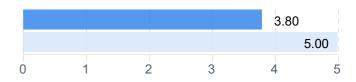
# **PURPOSEFUL PARTNERSHIP**

Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.



# **SPEAK UP**

Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.



# **COURAGE TO ACT**

Q27. Drive implementation with persistence to deliver results despite obstacles.



#### **HOLISTIC THINKING**

Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.



#### **SPEAK UP**

Q23. Encourage constructive feedback and be objective in addressing disagreements.



# TABLE OF CURRENT VS EXPECTED FREQUENCY BY RATER GROUP



How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Exp	Curr	Exp	Curr	Exp
Q1. Leverage on own and others' relevant experience and insights to make decisions.	5.0	5.0	3.0	4.0	3.5	4.0	4.0	4.8
Q2. Examine issues and ideas, considering multiple scenarios and their' pros and con in decision-making.	5.0	5.0	5.0	5.0	3.5	4.0	3.7	4.8
Q3. Identify new possibilities to address current business issues.	5.0	5.0	4.0	5.0	3.0	4.0	4.0	4.8
Q4. Manage teams' resources to collate information from multiple sources.	5.0	5.0	5.0	5.0	3.0	4.0	4.0	4.5
Q5. Assess the effectiveness and constantly update plans to adapt to different situations.	4.0	5.0	4.0	5.0	3.0	4.0	3.7	4.5
Q6. Ensure change plans are executed effectively and in a timely manner.	4.0	5.0	4.0	5.0	3.0	4.0	3.7	4.7
Q7. Willing and able to learn from past experiences, and actively apply/adapt the learnings to current work situation.	5.0	5.0	3.0	5.0	3.5	4.0	3.8	4.3
Q8. Provide coaching to help others adapt and be more versatile.	5.0	5.0	3.0	5.0	3.5	4.0	3.5	4.2
Q9. Analyse trends and Customers' needs to generate insights on their behavior to continuously improve products, services, solutions, and/or experience.	5.0	5.0	3.0	5.0	3.5	4.0	3.8	4.7
Q10. Assess the effectiveness of initiatives and provide feedback and recommendations to Management.	4.0	5.0	4.0	5.0	3.0	4.0	3.5	4.5
Q11. Review and determine cross-functional initiatives in sync with Customers' needs and wants.	5.0	5.0	4.0	5.0	2.0	3.0	3.7	4.3
Q12. Promote a Customer-centric culture by role modeling the behavior.	5.0	5.0	3.0	5.0	3.0	4.0	3.8	4.5

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Suboro	dinates
	Curr	Exp	Curr	Ехр	Curr	Exp	Curr	Ехр
Q13. Empathise in a way that motivates one to take action to help others in the work environment.	4.0	5.0	3.0	5.0	3.0	4.0	3.8	4.7
Q14. Proactively ask what help is needed at work and ensure assistance is provided while balancing one's need for personal space.	4.0	5.0	3.0	4.0	3.0	4.0	3.5	4.2
Q15. Share similar experiences that may be adapted to their work circumstances.	5.0	5.0	4.0	5.0	4.0	4.5	3.8	4.2
Q16. Empathise whilst balancing the need of individuals and the business.	5.0	5.0	4.0	5.0	3.5	4.5	4.0	4.7
Q17. Nurture high-priority relationships with internal and external stakeholders within their own areas of expertise.	5.0	5.0	4.0	5.0	3.5	4.5	3.5	4.7
Q18. Leverage one's network and connection to gather market data.	5.0	5.0	5.0	5.0	3.5	4.5	3.8	4.5
Q19. Effectively manage and resolve conflict within own department to achieve mutually agreeable outcomes.	5.0	5.0	4.0	5.0	3.0	4.0	3.3	5.0
Q20. Demonstrate commitment to team success by being inclusive and facilitating team collaboration.	5.0	5.0	4.0	5.0	3.5	4.0	3.8	4.8
Q21. Adjust communication style based on situation or audience (small group) to appeal to their interest.	4.0	5.0	3.0	5.0	3.0	4.0	3.3	4.8
Q22. Facilitate open dialogues that are honest, objective, and with various views by encouraging others to express their viewpoints.	5.0	5.0	4.0	5.0	3.0	4.5	3.8	5.0
Q23. Encourage constructive feedback and be objective in addressing disagreements.	4.0	5.0	4.0	5.0	4.0	4.5	3.7	4.8
Q24. Communicate effectively and confidently to obtain a commitment from big and diverse audiences.	5.0	5.0	4.0	5.0	4.0	4.5	3.3	4.7
Q25. Facilitate discussions with various views to converge and achieve a common objective.	5.0	5.0	4.0	5.0	3.0	4.0	3.8	4.7
Q26. Explore and adopt innovative approaches to increase the team's performance through changing work policies, modeling, and structure.	5.0	5.0	4.0	5.0	3.0	4.0	3.5	4.8

How often does this person demonstrate the following -	Self		Immediate Supervisor		Peers		Subordinates	
	Curr	Ехр	Curr	Ехр	Curr	Ехр	Curr	Exp
Q27. Drive implementation with persistence to deliver results despite obstacles.	5.0	5.0	4.0	5.0	3.5	4.5	3.7	4.8
Q28. Encourage and value innovative ideas and suggestions from others.	5.0	5.0	3.0	5.0	3.5	4.5	4.2	4.5
Q29. Maintain focus to deliver the chosen strategy.	5.0	5.0	5.0	5.0	3.5	4.5	3.8	4.7
Q30. Give space for self and team members to take risks and learn from mistakes.	5.0	5.0	4.0	5.0	3.5	4.0	4.2	5.0
Q31. Keep up-to-date with relevant industry trends and leverage best practices to turn it into an action plan.	5.0	5.0	5.0	5.0	3.5	4.0	4.3	4.7
Q32. Offer guidance to others on how to understand relevant trends and industry advancements.	5.0	5.0	4.0	5.0	3.5	4.0	4.0	4.5
Q33. Create opportunities for the team to be in touch by having external exposure from related industries	5.0	5.0	5.0	5.0	3.5	4.5	4.5	4.8
Q34. Stay current with the evolution of technology, politics, social and economic environment, and assess the effects on business.	5.0	5.0	5.0	5.0	4.0	4.5	4.2	4.7
Q35. Invest resources to continuously enhance skillsets that can be applied to one's function.	5.0	5.0	4.0	5.0	3.5	4.5	3.7	4.2
Q36. Purposefully manage career development and professional growth of team members.	5.0	5.0	4.0	5.0	3.0	4.5	3.7	4.7
Q37. Inspire others to learn by regularly pursuing new knowledge and/or skills.	5.0	5.0	4.0	5.0	3.5	4.5	4.2	4.5
Q38. Make effort to teach / coach/ mentor team members.	4.0	5.0	4.0	5.0	3.0	4.5	3.8	4.7
Q39. Nurture an environment that supports coaching and honest performance feedback.	4.0	5.0	4.0	5.0	3.5	4.5	3.2	4.7

 $<sup>^{\</sup>star}$  Responses based on Rating scale of 1-5