



FAJAR WAHYU PRATAMA

+6285546756381 | fajarwahyupratamaa@gmail.com | <https://www.linkedin.com/in/fajar-wahyu-pratama> | <https://github.com/fajarwahyupratamaa>

Mojokerto district, East Java

Student majoring in mathematics with interests in Industrial Mathematics and computer programming. I have experience as a Business analyst and Front End Web Developer during my internship. The experience has strengthened my understanding in data analysis, data visualization, and web development in the industrial field. I am also actively involved in joining organizations in my field of study. I have sharp analytical skills, attention to detail, creativity, and good teamwork skills.

EDUCATION LEVEL

Institut Teknologi Sepuluh Nopember - Surabaya, Indonesia Aug 2021 - Aug 2025 (Expected)

Bachelor Degree in Mathematics, 3.41/4.00

- Actively participated in more than 10+ campus activities, such as webinars and skills training workshops
- Becoming part of TDC ITS as an External staff and Legal Advisor
- TEFL Score: 513

SMA Negeri 1 Mojosari - Mojokerto, Indonesia Jun 2018 - Jun 2021

High School Diploma in mathematics and natural sciences, 88.33/100.00

- Active in English club organization

WORKING EXPERIENCES

Bank Muamalat X Rakamin Academy - Jakarta, Indonesia Apr 2024 - May 2024

Business Intelligence Analyst

Project Based Virtual Internship

- Demonstrate advanced proficiency in Microsoft Excel, utilizing features such as data merging, filtering, and forecasting to effectively analyze and manipulate large data sets.
- Have proficiency in SQL Relational Database Management System, as well as the operational fundamentals of Big Query and query execution and apply them to perform complex data queries, data joins, and common table expressions.
- Develop dashboards in the form of various charts to effectively present findings in business reports and presentations using looker studio to provide recommendations and conclusions and receive positive feedback in the final project presentation.

Subdirektorat Koordinasi Perkuliahan Bersama / SKPB ITS - Surabaya, Indonesia Dec 2023 - Feb 2024

Front End Developer

on-site Internship

- Take the lead in designing and implementing a responsive and user-friendly ITS Resource Sharing web user interface, using HTML, CSS and JavaScript.
- Design a user-friendly and efficient admin dashboard interface, ensuring an intuitive layout and seamless user experience for administrators
- Obtained positive feedback from SKPB ITS and ITS Vice Chancellor II.

ORGANIZATIONAL EXPERIENCES

Technopreneurship Development Center ITS - Surabaya, Indonesia Feb 2023 - Jan 2024

External Legal Advisor

- Provide legal views and direction to external staff to be implemented in accordance with the Organization's objectives
- Facilitate discussions between external staff to stimulate creative and innovative thinking in finding effective legal solutions that suit the needs of the Organization.

Olimpiade Matematika ITS (OMITS) 16TH - Surabaya, Indonesia Mar 2023 - Nov 2024

Sponsorship Staff

- Drafted sponsorship proposals, identified potential partners, and also successfully established partnerships with PT Pertamina, PT Patrajasa, PT Petrokimia Gresik, PT Semen Indonesia (SIG), Print & Print, Telkomsel, by.U, and LR Dapoor Catering.
- Negotiated sponsorship contracts and maintained strong relationships with partners throughout the partnership cycle, ensuring deals ran smoothly and sustainably.

Technopreneurship Development Center ITS - Surabaya, Indonesia Mar 2022 - Jan 2023

External Staff

- Lead collaboration initiatives with employers, creating mutually beneficial partnership opportunities.
- Served as Person in Charge (PIC) for significant projects such as TDC Talk and UKMKU UNY X TDC ITS comparative study
- Active as committee staff in various events such as TDC For Start-up, Oprec Amda, as well as contributing as moderator in various projects including LKMW FSAD.

TDC Summit Fest 2022 - Surabaya, Indonesia
Jul 2022 - Oct 2022

Sponsorship Manager

- Lead the drafting of compelling sponsorship proposals and negotiate lucrative contracts.
- Developed long-term relationships with strategic partners, including successfully working with Larieta, Print n Print and BRI Bank.
- Manage relationships with key sponsors through ongoing communication and data- driven performance evaluation, and optimize sponsorship budgets based on cost-benefit analysis.

GERIGI ITS 2022 - Surabaya, Indonesia
Aug 2023

Speaker

- Explains the importance of having an entrepreneurial spirit in this modern era as a path to success and innovation.
- Discuss the role of entrepreneurship organizations at ITS in providing support, resources, and opportunities for students to start building and growing their own businesses.

Latihan Keterampilan Manajemen Mahasiswa Tingkat Dasar (LKMM-TD) - Surabaya, Indonesia
Jul 2022 - Aug 2022

Participant

- Training focused on student event managerial

SKILLS, ACHIEVEMENTS & OTHER EXPERIENCES

- **Soft Skills:** Public Speaking, Pitching, Problem Solving, Detail-oriented, Creativity , Time, Task & Project Management
- **Hard Skills:** Canva, Microsoft (Word, PowerPoint, Excel), Google Workspace, Matlab, Java Script, HTML5, CSS, PHP, Figma, RStudio, SQL/MySQL, Google Big Query, Power BI, Google Looker Studio, Tableau.
- **Achievements:** 3rd Place - Scientific class 2022 HIMATIKA ITS, Finalist - Start-up Innovation Contest 2022 by Indonesian University, Most Progressive Team - ITS PKM League 2023 in the field of entrepreneurship, Semi-finalist - Marketeers x Pertamina Innovation Challenge, Passed PKM Funded 2024 by the Directorate General of Higher Education and the Ministry of education and culture
- **License and certification:** Agregate Data (MySkill 2024), Data Cleansing (MySkill 2024), Data Formatting (MySkill 2024), Data Science Fundamentals (DQLab 2024), Fundamental SQL (DQLab 2024), Python Fundamental for Data Science (DQLab 2024), R Fundamental for Data Science (DQLab 2024), Google Analytics (2023)