

FARAZ ALI

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EDUCATION

European University Viadrina

M.Sc. International Business Administration

April 2024-Present

- **Concentration in Finance, Accounting, and Data Science**

CFA Institute

Certified Financial Analyst (CFA) Level 1

Passed August 2023

- Achieved a performance in the 90th percentile, surpassing the global passing rate of 37%.
- **Relevant Coursework:** Ethics and Professional Standards, Quantitative Methods, Economics, Financial Statement Analysis, Corporate Issuers, Equity Investments, Fixed Income, Portfolio Management, Alternative Investments, and Derivatives.

Institute of Business Management

Bachelor of Science (Honors) Economics and Finance

Graduated May 2023

- **Relevant Coursework:** Financial Modeling, Portfolio Management, Analysis of Financial Statements, Investment Banking and Security Analysis, Corporate Finance, Introduction to Financial Accounting, and Intermediate Financial Accounting.

WORK & LEADERSHIP EXPERIENCE

Aba Ali Habib Securities (Pvt.) Ltd

Trainee Research Analyst

February 2023 – August 2023

- Researched and analyzed Pakistan's automobile sector and developed a financial model of a listed automobile company.
 - Recognized 8% undervaluation based on a comprehensive DCF analysis; presented HOLD recommendation.
- Authored a comprehensive report detailing the rationale for the HOLD recommendation, assessing market trends, competition, company performance, and macroeconomics indicators.
- Assisted in preparing pitchbooks and client presentation materials, which increased client engagement by 20%.
- Contacted company's senior management to write review and preview reports, delivering investment insights to clients.

Al Habib Capital Markets (Pvt.) Ltd

Equity Research Intern

January 2022 – July 2022

- Utilized qualitative and quantitative valuation methodologies such as the Comparable Company Analysis and DCF to properly analyze the listed chemical sector company.
- Created and updated over 10 Excel models for executive team, highlighting key performance indicators and providing actionable insights for strategic decision making.
- Compiled and presented comprehensive quarterly investment reports, enhancing client satisfaction by 30% and retention rates by 20%.

Next Capital Limited

Sales & Trading Intern

March 2021 – September 2021

- Collaborated with portfolio managers to construct diversified portfolios across asset classes, achieving a 12% annual return.
- Prepared over 20 presentations that exhibit research and analysis for 3 portfolio managers.
- Built strong relationships with clients, regularly updating them on portfolio performance and addressing their concerns.

CFA Institute Research Challenge'23

- Initiated BUY coverage on a listed cement sector company, presenting findings to industry experts.
 - Identified a 35% upside potential through detailed analysis using the DCF method.
 - Ranked in the top 5 out of 32 teams nationwide in the competition.

Professional Certifications

- Sales and trading virtual intern experience (Asia) from Citi Bank
- Financial modeling certificate from corporate finance institute
- Understanding company performance certificate from the university of Illinois
- Intermediate to R from data camp
- Introduction to R from data camp
- Introduction to Tableau from data camp

SKILLS & INTERESTS

Languages: Urdu (Native), English (Fluent) and German (Basic)

Technical Skills: Microsoft Office (Excel, PowerPoint, Access), Financial Analysis & Modeling (DCF, Comps & Report Writing), Programming Languages R (Data Manipulation & Analysis, Control Flow & Functions), Data Visualization R (ggplot2, Base R plots) and Dashboard Development

Interests: Financial news, Football, and Community services