

# Bhoomi Faldu

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9586028880

Rajkot, India

## Summary

Motivated student completing Full Stack Development. Experienced in Agile and Scrum environments. Supports team administrative, project coordination, design and programming needs. Fluent in Python, C, HTML, CSS etc.

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## Experience

### Internal Sales Engineer

Edge Automation • Rajkot, India

06/2023 - 09/2024

- Prepared cost estimates and bid documents by studying customer RFPs and consulting with project managers.
- Managed technical integration, systems engineering program management, customer support and program management.
- Analyzed market trends, competitor performance and product strengths.
- Provided sales forecasts for product sales opportunities within assigned accounts.

### Project Coordinator

Trinity Engitech • Rajkot, India

12/2020 - 05/2023

- Supervised multiple projects from project start through delivery by prioritizing needs and delegating assignments.
  - Kept projects on schedule by managing deadlines and adjusting workflows.
  - Liaised between departments to facilitate communication and keep appropriate parties updated on project developments.
  - Kept corporate and client information confidential, adhering to data safety measures.
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## Skills

Python, Proficiency in C, HTML and CSS, Object-oriented programming, Web development

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## Education

### Instrument And Control

GEC Rajkot • Rajkot, India

06/2020

### Science

Tapovan School • Rajkot, India

06/2015

### Full Stack Development

TOPS Technologies • Rajkot, India

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## Languages

English, Hindi, Gujarati