Writing. Ejercicio de práctica

Escriba un diálogo en el que uno de los personajes desea comprar un ordenador, mientras que el otro es el asistente de ventas que le ayuda a decidirse. Utilice los siguientes datos para crear la conversación.

Asistente de ventas

•	Para saludar y ofrecer ayuda:

Good morning. Do you need any help?

•	Para hablar de especificaciones técnicas

The MacBook has a processor running at 2.0 gigahertz.

The iMac has two gigabytes of RAM.

They feature a camera built into the display.

•	Para describir

Both computers are very fast and reliable.

•	Para comparar

The MacBook is more practical if you travel a lot.

Tablets are cheaper than laptops but laptops are more powerful.

Cliente

• Para explicar lo que busca

We're looking for a personal computer. Have you got any fairly basic ones?

• Para preguntar por especificaciones técnicas

What's the storage capacity of the hard drive?

Do they have a DVD drive?

• Para preguntar el precio

How much do they cost?

How much is it?

El diálogo deberá incluir el siguiente contenido.

Shop assistant

- Greet the customer and offer help.

- Show the customer two possible models.

- Give technical specs (describe the processor, RAM and storage capacity). Compare the two different models.

- Give the information required. Compare the two models.

- Answer, and mention any final details that might persuade the customer to buy the computer.

Customer

- Explain what you are looking for.

- Ask for some technical specs.

- Ask about any further technical specs (connections, monitor, communications, etc.).

- Ask the price.

- Decide which computer to buy or leave the shop.

Diálogo de ejemplo

- Good afternoon! Do you need any help?
- Yes, I'm looking for a new laptop. Have you got any basic, cheap ones?
- Certainly! Would you mind coming over here?
- Which models do you have available?
- At the moment we have these two models. First, we have this HP, which is a laptop with an Intel Core i3, whereas this Lenovo laptop has an AMD Ryzen 5 processor. Both are pretty similar in terms of speed.
- So they're both reliable, then. And which one has more memory? I mean, which has more RAM?
- Well, the HP has eight gigabytes of RAM, and the Lenovo has sixteen gigabytes of RAM. It all depends on your needs. The HP is suitable for home users and small offices, whereas the Lenovo would be fine even if you need to edit pictures or video.
- And what about the storage capacity?
- The HP has a storage capacity of 1 terabyte, it has a conventional hard drive disk. The Lenovo has an SSD unit of 512 gigabytes.
- Do they have a DVD drive?
- No, unfortunately they don't have a DVD drive, but they feature a camera built right into the display, and lots of USB ports.
- And how much do they cost?
- Well, the HP costs GBP349, and the Lenovo has a price of GBP499.
- What about the operating system?
- Both laptops come with the latest version of Windows 11 preinstalled. They also include basic software to manage your photos, music and movies.
- And how much do they weigh? I travel for work from time to time, and I would love to carry my laptop with me.
- The Lenovo is more practical if you travel a lot, as it only weights 1.1kg. The HP laptop is heavier than the Lenovo, as it weighs 1.9kg.
- Amazing, thank you very much. I think I need to go away and think about it before making a decision.