# Spectacles of Measurement

30702 characters in 4536 words on 875 lines

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### 1 Introduction

measure real-world for decision making, prediction

## 1.1 messfehler (p. profos)

what (material properties of existing objects by physical quantities) why (to get quantitative & object information about point of interest) what for (as a basis of decision making)

how (relate property to unit of same physical dimension)

#### 1.2 criteria

if fulfilled result y = x + s + e for x measurement, s systematic error, e random error,

#### objective

independent of person involved both at operation & interpretation

#### reliable

consistent across context repeated measurements yield equivalent results

#### hilev

correspondence with goals actual representation of property

### 1.3 representation

assigning numerals to (properties of) objects  $\phi: S$  (property)  $\to X$  (numerals) properties of objects like states, events numerals like reals, rationals, integers

### criteria

implies objectivity & reliability but not validity or rules

## example

object=person, property=height, mapping=cm object=person, property=hair, mapping=color mapping depending on required precision, reliability, scale mapping may compare measurement (like ≥ 120cm giving predicate result)

# china population 2 AC

"door" & "mouth" count determines taxes & military service allows to strictly enforce it

# US constitution

representatives & tax relative to number of persons #free persons + #military + 0.6(#indians + #slaves) still done every 10 years

### СН

continuous population counting depending on population register quarterly integration of cantonal registers completion based on 5% sample surveys

## 1.4 temperature (2nd century)

# galen (2nd century)

medical condition determined by hot vs cold & moist vs dry neutral = equal amounts of hottest & coldest (boiling & ice) remained medical authority for over 1000 years

# ${\bf haslerus}\ ({\bf 1578})$

distance from equator = expected body temperature extension from galen theory

# romer scale (1701)

0= freezing point of brine (salted water; -21  $^{\circ})$  because colder than water, same under different pressures

60 = boiling point of water because 60 divisible by much more, same as clock

## thomasiums (1691)

measure personality motives are hedonism, avarice, ambition, altruism ratings 0, 5, ..., 60 by analyzing conversations, writings claims objectivity as three persons came to same measurements relates properties to each other

## 1.5 empirical structure

#### equivalence

some properties are same than those of others body height, threshhold pass, hair color, personality

#### comparison

ordering properties by height, pass/fail, character trait intensity

#### combination

properties are related to each other, merged like average temperature, height

#### 1.6 preserving structure

when  $\phi: S \to X$  is homomophism each empirical relation (S) reflected in numerical relation i ~ j <=>  $\phi(i) = \phi(j)$ if one-to-one (bijective) also called isomorphism

## representation

(1) homomorphism  $\phi: S \to X$ 

(2) for empirical (S; =, <, +, ...)

(3) to numerical (X; =, <, +, ...)

aigns numerals to properties while preserving laws valid as a basis for decision making can assign color to number

## problems representation

existence (is it actually possible) uniqueness (are mappings independent = contribute information) meaningful (different mappings might create different results) operationalization (is it implementable) errors (how solid is it)

### 1.7 sealed envelopes

two sealed envelopes with x and 2x money you are given one, then have choice to switch do you take it?

## ${\bf trivial\ multiplication}$

assuming own envelope contains y then other envelope contains either x/2 or 2x E[amount swapping] = 0.5\*x/2 + 0.5\*2x = 5/4\*x

## reasoning mistake

reference point in "either x/2 or 2x" is changed hence argument invalid

## 1.8 references

unit is given; counted for measurement different units through historic reasons definition by authority, agreement, cultural norms

## scales

different base units ratios might be preserved (big unit = 2 small unit or so)

### 1.9 length

foot & metric system

### jakob köbel (1535)

16 men (because power of 2)

tall & small ones, left feet one behind the other measure & divide by 16

### metric system

1791 defined as 1/10'000 the distance north pole-equator 1889 reference created out of non-deforming metal alloy now defined by 1/299'792'458s speed of light

## 1.10 topology

dufour map 1832 - 1865 measurement by triangulation with baseline im "grossen moos"

## extremely exact baseline measurement

placed metal rods one-after-the-other aligned perfectly with stoppers in between temperature tracking (to measure metal deformity) adjusted for lag between temperature measurement & development over

### 1.11 temperature

idea is divisibility (64 is power of two) 0 (brine freezing), 60 (water boiling)

idea is tripling (32 + 64 + 128); real-world is close 0 (brine freezing), 32 water (fluid) 96 (human body temperature), 212 (water boiling)

for 100 change of scale is easy (as base 10 number system) 0 water freezing, 100 water boiling

discovered absolute 0, uses celsious unit difference 273.15 as water boiling, 373.15 water boiling

## 1.12 transformations

which implications has changing the scale

# nominal (=)

isomophism  $(x(i) = x(j) \le y(i) = y(j))$ like people

## ordinal $(\leq)$

isotone  $(x(i) \le x(j) \le y(i) \le y(j)$ like "higher-than"

## interval $(+ \leq)$

positive linear  $(x = \beta * y + \alpha; \beta > 0)$ like bucketed measurement (eg days)

ratio (/ +  $\leq$ ) similarities (x =  $\beta * y$ ;  $\beta > 0$ )

like m to cm

absolute  $(/, + \leq)$ 

identity (y = x)

like counting

# 1.13 existance theorem

map emiprical structure to numerical ground ("assign numbers to

want to nummerics to preserve homomophism / other properties examples under which this is possible the following theorem

### theorem (<)

empirial structure (S, <) with S finite admits order-preserving representation  $\phi: S \to N$ iff < is strict weak order (assymetric, negatively transitive) negative transitivity avoids enforcing everything to be comparative

### theorem $(\leq)$

empirial structure (S,  $\leq$ ) with S finite admits order-preserving representation  $\phi: S \to N$ iff  $\leq$  is weak order (reflexive, complete, transitive)

### utility function $\phi$

descriptive (define, then verify empirically) normative (derive logically / rationally / by axiomatization)  $\phi$  might not exist for everything (like job preference)

## theorem (<, +)

empirial structure (S, <, +)admits order-preserving representation  $\phi: S \to N$ iff < is strict weak order (assymetric, negatively transitive) and associativity, order preserved if same element added, inflated (multiplied)

## 1.14 datafication

 $\phi: S \to X$ 

S (scope, selection like course attendees, schools)

X (nested, labels like degrees, tracks)

relations (equality, equivalence)

analysis (counting, shares which requires knowledge about |S|) exclusiveness (single or multiple labels; mapping)

exhaustiveness (completeness of domain S; total mapping)

## measuring degrees of course attendees

scope is course attendees (but could be school, world, ..) labels are degrees (but could include tracks, schools, ...) relations (some degrees might be equal but different schools)

## further examples

dress codes (orderable, not additive) music genres (but labeling exhaustiveness, exclusiveness hard) wind speed (relative measurement, beaufort is descriptive)

#### quotes

to measure is to know if you cannot measure it, you cannot improve it when you can measure you know something about it (kelvin)

#### 1.15 free fall

odd numbers by galileo  $(1,3,5,7,\,\ldots)$ natural numbers by fabri (1,2,3,4, ...) doubling numbers by caze  $(1,2,4,8,\ldots)$ 

## scale invariance

necessary condition for any law to hold if measured in different time unit, space should still hold assume steps 2t, then galileo results in 4, 12, 20,  $\dots$ can rescale (divide by 4), results again in 1,3,5  $\Rightarrow$  galileo's proposal only one to fulfil this

## 1.16 temperature

compare °K, °C, °F, rankine °R (like °F starting at absolute 0) comparison always works, but "5% more", "double" might be nonsensical

### 1.17 meaningful

if truth value invariant under admissible (homomophy-preserving) transformations then statement about measured property is meaningful

# change of scale

might affect truth value

hence meaningfulness relative to scale type meaningful when statements only use preserved relations

# scale types & their preserved relations

norminal preserve mode

ordinal preserve mode, median

interval preserve mode, median, arithmetic mean

ratio preserve mode, median, arithmetic mean, geometric mean

### 1.18 health of newborn children

check skin, heart, reflexes, muscle tone, breathing each category 0,1,2 value depending on observable properties then sum for assessent (critical until 3, low until 7, normal until 10)

for example bpm measure in none, <100 or >100 but when measured 0, 90 vs 110, same difference  $\Rightarrow$  interval criteria not satisfied

# measure childrens health

all are proxys of childrens health

multiple measurements might increase accuracy accuracy overall OK for quick assessment

#### 1.19 indirect measurement

#### unobservability

physical size (too small or big) accessibility in time / space

theoretical construct (like state of baby)

#### way around

instead of measuring property (object)  $(\phi)$ measure property'(object) map to numerical space with  $\psi$  into proxy

then apply transformation f

 $\phi = \psi * f \text{ (ideal case)}$ 

## length

comparison meter stick, translation range scanner sends light & registers reflection time length = c/2 \* tcorrects for non-vaccuum conditions

comparison balance scale, translation spring scale length = 1/k \* F; translate length to weight

### temperature

no direct comparison, translation thermometer expansion of quicksilver as length

regulations define which sizes eggs can be labeled at  $\leq$  53 S,  $\leq$  63 M,  $\leq$  73 L, else XL weight taken as proxy of size use springs which open hole if heavy enough

radiocarbon dating  $C^{12}$  stable,  $C^{14}$  unstable;  $C^{12}$  to  $C^{14}$  in predictable ratio  $C^{14}$  production by cosmic rays; ratio is kept in environment organism has same ratio as environment due to exchange (like photosynthesis)

when organism dies, exchange is stopped and ratio deteriorates (as  $C^{14}$ decaying)

measure ratio of  $C^{12}$  /  $C^{14}$  in dead organism to determine time of death

## big mac index

indication of purchasing power expect that price ratio = currency ratio adjust with gross domestic product per capita https://www.economist.com/big-mac-index

## world health

plot income vs lifespan see log-linear relationship between income / life expectancy https://www.gapminder.org/downloads/updated-gapminder-worldposter-2019/

# conjoint measurement

## 2.1 archimedes (EUREKA)

measure if all gold used for gold crown ensure weight & volumina match volumina match by immersing into water, measure pegel change

## multiplicative composition

density = mass (kg) / volume  $(m^3)$ has inverse, hence order-reversing transformation  $\log(density) = \log(mass) - \log(volume)$ alters neither equivalence nor ordering

## 2.3 conjoint measurement

## conjoint representation

$$\begin{array}{l} \phi: S_1 \ge \dots \ge S_n \to \mathbf{X} \\ \text{with } \phi(s_1, \, ..., \, s_n) \to \mathbf{f}(\phi_{1(s_1)}, \, ..., \, \phi_{n(s_n)}) \\ \text{for } \phi_i: S_i \to X_i, \text{ aggregation f: } X_1 \ge \dots \ge X_n \to \mathbf{X} \end{array}$$

## additive conjoint representation

when f sums up representations  $s \le t <=> \phi(s) \le \phi(t)$  $(s_1, s_2) \le \phi_{1(s_1)} + \phi_{2(s_2)} \le \phi_{1(t_1)} + \phi_{2(t_2)}$ 

## properties conjoint representation

 $\leq$  is a weak ordering on S solvability  $(\exists s_2 \text{ for any condition } (s_1,?) = (t_1,t_2))$ double cancellation

#### double cancellation

when  $(s_1, r_2) \le (t_1, s_2)$ and  $(r_1, s_2) \le (s_1, t_2)$ then  $(r_1, r_2) \leq (t_1, t_2)$ "double cancellation" because we remove  $(s_1, s_2)$ 

### independence

when  $(s_1, s_2) \leq (t_1, s_2)$ then  $(s_1, t_2) \leq (t_1, t_2)$ 

## standard sequence

for sequence  $s_1$ ,  $s_{1'}$ ,  $s_{1''}$ , ... it holds  $(s_1, s_2) \tilde{s}(s_{1'}, t_2)$ strictly bounded if some  $s_{bottom} \leq s_1 \leq s_{top}$ 

## additive representation

sufficient conditions for  $(S_1 \times S_2, \leq)$ 

- a)  $\leq$  is a weak order
- b) solvability
- c) double cancellation
- d) every strictly bounded standard sequence is finite (means scales cannot be infinitely small) standard sequence if  $s_{1(i)}$

## conjoint additive representation

necessary conditions for  $(S_1 \times S_2, \leq)$ 

a) < is complete

b) let standard sequences of length k and permutations  $\pi_1$   $\pi_2$ if  $(s_{1^i}, s_{2^i}) \leq (s_{1^j}, s_{2^j})$  for j permuted i then  $(s_{1^k}, s_{2^k}) \leq (s_{1^1}, s_{2^1})$  for k permuted 1 b condition summarizes theoretic conditions

but hard to test empirically

#### 2.4 measuring loundness

loundness = (amplitude, frequency)

every pair of sound comparable, transitive

for given sound (a, f) and frequency (f') come up with a' such equally lound

# double cancellation

empirical tests hard (as many combinations) instead show conjoint commutativity

# sound compression

average DB & peak points plotted in old song, average db lower & different peaks in newer song, higher average db & peaks all on line ⇒ improved mastering likely increases sales

## 2.5 examples

### BMI

weight  $/ m^2$ 18.5 - 25 is  $\mathrm{OK}$ 

plot #citations for each paper fit largest square in there  $45 \text{ means} \Rightarrow 45 \text{ papers with each at least } 45 \text{ citations}$ does not capture few high-valued, many low-valued

## units & scales

### 3.1 scale types

nominal (labels are all distinct) ordinal (order of label preserved relative to empirical observation) interval (distance between labels always same) ratio (fixed reference point; like absolute 0) absolute (fixed unit; like counting people)

interval enables reasoning about differences ratio enables multiples & fractions

#### 3.2 example

#### (mechanical) horsepower

lifting 550 lbs up 1 feet in 1 second (=745.7 watt) used as a unit for "rate of work"

#### other horsepowers

hydraulic/air (rate of flow times pressure)

boiler (rate of heating)

electrical (directly defined in watt)

tax (power of cars)

## 3.3 historic developments

want measurements to depend on environment (not authorities)

1795 decimal meter system (france)

1799 meter & kilogram (archives de la republique)

1875 May 20th agreement signed between 17 countries

introduced buro for administration (BIPM)

governed by conference of member states (CGPM)

adviced by scientific committee (CIPM)

1889 prototypes sanctioned (officially recognised)

1954 kelvin, ampere & candela as base units

1960 systeme international d'unites (SI units)

1971 mole introduced as seventh base unit

2018 new definitions for kilogram, ampere, kelvin, mole

(allowed to remove the need for prototypes)

2019 new SI base units in effect

#### 3.4 SI base units

since 2019, one natural constant per unit

in seconds (s)

duration of ca 9 billion caesium radiation periods 9 192 631 770 Hz

#### length (1)

in meter (m)

length of path traveled by light in 1/299 792 458s c / 299 792 458 for c speed of light

## mass (m)

in kilogram (kg)

the mass of the international prototype of kilogram (until 2019) h /  $(6.626 * 10^{34})$  for h planck constant

## thermodynamic temperature (T)

in kelvin (K)

the change of thermodynamic temperature to result in energy  $kT = 1.38 * 10^{-23} J$ 

# luminous intensity $(I_v)$

in candela (cd)

from source to given direction

with frequency  $540 * 10^{12}$ 

with radiant intensity of 1/683 watt per steradian

## electric current (I)

in ampere (A)

flow of  $1/(1.6 * 10^{19})$  elementary charges e per second

# amount of substance (n)

in mole (mol)

 $6.02 * 10^{23}$  specified elementary entities

# 3.5 derived units

SI base units are fixed

all other units can be derived from this might have other name / symbol defined

## examples

square meter as area

metre pre second as velocity

kilogram per cubic meter as density

# special examples

weight (which is actually a force)

richter scale  $(log_{10}~({\rm measurement}~/~f({\rm distance})))$ 

frequencies (hertz for periodic processes, becquerel for random)

angular velocity (actually a ratio; has no unit)

#### 3.6 unit of information

information to be measured in bit log(n) bits necessary for n items

#### 3.7 constants

planck constant (very hard to measure) half-life (randomized)

day, moon cycle, year (varies)

 $\pi$  (infinite)

UNIX-time (1.1.1970)

#### 3.8 legal & scientific

want scientific input & legal backing for meterology alone, 9 different institutions

### 3.9 financing BIPM

the burea international des poids et mesures

#### capacity to pay

GNI (gross national income)

PPP (purchasing power parity)

scaled to capita

#### **BIPM** donation

fixed budget, payed in percentage by capacity to pay

upper limit (US at 22.000)

lower limit (small, poor countries 0.001)

adjustments (like "welcome discount")

## 3.10 thresholds

## poverty line

60% of median household income of population

median guards against outlines

household includes "economies of scale", non-earners

#### process deviation

manufacturing process might has some uncontrolled factors want to reach 6  $\sigma$  of correctness (management strategy)

#### basel accords

formulated recommendation of how much money banks have to actually

members of committee adapt recommendations into law

### sensors & intruments

for y result, x measurement, s structural error,  $\epsilon$  random error

## 4.1 intrument

sensor

transformation

display

read out

gross errors, blunders (inappropriate setup / operator)

conditions (heat, stability, ...)

range (measure room length vs distance to moon)

transmission, conversion (quicksilver)

feedback (

drift (changes in error with repeated measurements)

# prevent errors

conversion (change scale to normalize)

correction (remove predicted error)

calibration (reset to known measure)

# 4.2 length

ruler, measurement band, roller

vernier (measure fraction of milimeter)

angles (sextant, triangle ruler)

### 4.3 mass

balance scale

spring scales (force  $\Rightarrow$  length) strain gauge (force  $\Rightarrow$  resistance)

#### 4.4 temperatue

thermometer bimetal (different metals bend differently) thermocouple (current) pyrometer (radiation)

#### 4.5 weather

temperature humidity precipitation wind direction / speed atmospheric pressure

## 4.6 height of trees

given (laser) range finder & and angle measurement tan measure length until tree middle but high variation (small errors \* angle has large effect) sin measures length until tip of tree but systematic error (underestimation of height of tree)

#### 5 measure effort

#### 5.1 classical test theory

 $y=x+\epsilon$  (target observation is the value we observe)  $\epsilon=0$  (no systematic error) corr(x,  $\epsilon)=0$  (no correlation between value / error) uncorrelated errors between items, repondents

#### averaging

no systematic error  $\Rightarrow$  many measurements lead to good average assumption is measurement on interval scale

#### 5.2 likert scale

to address single, one-dimensional concept bipolar (+ and -), discrete levels (1, 2, ...) & centered (0 exists) both positives & negative orientations score is average (or total) level (aligned orientations)

## example

environmental consciousness, knowledge, behaviour for each dimension measure likert scale "we should doing more" (+), "we are doing enough" (-)

# constructing scale

create items pool (variation, coverage, refinement) pretest (difficulty, selectivity, correlation) selection (single dimension, variying difficulties, high selectivity) finalization (instruct terms, reduce order effects) aftwards, report on observed properties

## measurement criteria

objectivity (usually granted if administred same way) reliability (test-retest, parallel tests, split-half test)

### validity

content (theory, personal expertise) criterion (correlation to other observable variable) construct (consistency of associations)

## 5.3 guttman scale

single, one-dimensional concept items of increasing difficulty with binary answers score is number of items checked personal answered most correctly  $\Rightarrow$  best one

### formally

subjects S, items I, checkings  $Y\subseteq S\times I$  can define consistency of guttman scale (higher ratings only answered by better persons reproducability = 1 - errors

## 5.4 thurstone scale

single, one-dimensional concept weighted items, binary answers

score is sum of weights of items checked weights by expert assessment / pairwise comparison

#### example neighborhood

feel like a stranger (-2) no secrets (+3) know everyone (+1) no one notices if I'm gone (-3)

#### pairwise comparison

dominance matrix ("prefer X over Y?")
normalized matrix (replaced counts by percentages)
with (observation - average) / standard diviation
get z-score (preference to other items in standard deviations)
use minimal z-score as 0-point (shift scale upwards)

## 5.5 item response theory

latent trait (invisible) manifests observation probabilistically

### plot & parameters

ability plotted against probability of correct answer guessing chance  $c_i$  (if too diffcult) difficulty  $b_i$  (before random guess, after always correct) discrimination  $a_i$  (how exact difficulty separates)

## 6 indices

#### 6.1 indices

# item response theory

latent variables (invisible)
result probabilistically in manifest variables

## reflective indicators (descriptive)

latent variables (invisible)
assumed to effect in manifest variables
like prices of products reflect inflation (consumer price index)

# formative indicators (normative)

latent variables (invisble) declared to be cause of manifest variables like IQ defines intelligence (IQ test)

# 6.2 index construction

### C-OAR-SE model

Construction definition (object, attributes, ...)
Object representation (concrete through open-ended interviews)
Attribute classification (concrete through open-ended interviews)
Rater identification (experts)
Scale formation (combine items, pretest)
Enumeration (derive total score)

# common composition methods

index additive or multiplicative, unweighted or weighted like consumer price index is additive, weighted score like swiss market index resuting is additive, unweighted score like human development index is multiplicative, unweighted score like water quality index is multiplicative, weighted score

# consumer price index

tries to measure inflation to guide monetary policy how much products the money is actually worth 1000 fairly common items (milk, cars, rent, ...) collected at 5400 locations in 11 regions for each product, geometric weight taken for each region/distribution channel, weighted sum for each product category / consumption share, weighted sum

# 6.3 conjoint analysis

latent preference (willingness to pay) for multi-featured product features are package design, brand name, price,  $\dots$ 

## study design

give each participant exhaustive list but too large, likely ranking takes too long give each participant different sublist covering range faster to do, can then run regression

### regression

rank defined as sum of weighted components regression calculates weight then can infer utility for each value of property like price (low-middle-high), brand (name1-name2-name3)

## 6.4 event horizon telescope

measurements of telescopes over the world then combined into image of black hole april 2019 first measurement, update april 2021 confirms that simulations were / are on the right track

### 6.5 big data

### 3V (2013)

Volume (how much data there is) Velocity (rate at which data arrives) Variety (heterogeneity of data)

#### 6V definition

Veracity (correctness) Variability (change over time) Value (usefulness of data)

## the end of theory

enough data makes extrapolation unnecessary models are not needed anymore but disagreeable as observations likely biased

#### measurement vs datafication

measurement part of datafication

#### measurement

assignment of numerals to represent properties while preserving laws (homomophy)

## measurement process

many empirical testing to ensure representation makes sense issues with existence, scales, meaningfulness, operationalization, bias

assignment of values (not numerals anymore) to represent properties (or values are used directly)

# datafication critique

on much less empirical grounds much less reliable, systematic but still used as basis for decisions as it were a measurement

# measurement politics

measurement to understand phenomena better & predict future behaviour helps us organize social structure & societies but once number is accepted, then arising does no longer matter numbers are compared "the same" with different validities

## 7.1 objectivity

negotiation/agreement from same basis required for coordination (trade, division of labor) required for ethics (like impersonal trade due to objective price discrimination)

might be relative to specific group (required understanding of topic) expert judgements where objectivity cannot be archived

# 7.2 usage

engineering & science (natural) bureaucracy & technocracy (social) technocracy powered by objective expert opinions

## further examples

taxation (contribute according to principles, fairness) insurance (pooling of risks) risk & cost-benefit analysis environmental policy

## administrating goods 3000 BCE

mesopotamia had warehouses & needed to keep track of inventory objects with different indents (1, 10, 60, 120; bisexagesimal system) clay table documents sign of product & quantity may includes signature of authority clay balls storing quantities exist too

## rosetta stone (300 BCE)

three different translations of same text

divine pharao (clear leader makes god-given rule) decentralized government (local rulers decided by pharao) taxes to central government depending on population, land, state governance-organised central storage of supplies

## french engineering school (1794)

also motivated founding of ETH (1855) introduced quantification to steer social structures

like fair price of rail travel (cost of operation / passengers) like building canal (break even point after high investment)

factor in societal benefits (less traffic) and user behaviour (canal slower)

## amalgamal

argues that averaging cost/usage not fair due to different gains/efficiency writes 600 pages about how to calculate price more faily but concludes that it is likely still not enough

### population-level averages

crime rates (>1830) for elite/rich people, police budget unemployment rates (>1900)

for poor people, only relevant if social services exist

## life insurance (>19th century GB)

no longer government, but private companies offering product insure "law of nature" (sudden death, murder, ...) but not sickness administrative basis uses general vital statistics selective admission only for applicants passing medical tests

## bushels of grain (GB middle ages)

way to measure grain (volumnia)

local reference at town hall ("more appropriate", local power demonstration)

price is fixed, but measurement can be influenced (wet, quality, ...)

# declaration of grievances (french revolution)

demands (besides other) measurements should be democratized leaded into meter / kilogram development, but unfamiliar for peasants

### weather predictions nature

off measurement (1993) in strasbourg yielded cyclone (which was never there)

lothar (1999) forecasting wrong due to wrong measurement on island lead to damages of around 6 billion

weather derivatives traded on stock markets

### 7.4 measurement in social systems

### standardization

precision, reliability not enough for validity, accuracy want define variables (probability distributions that make sense to

with units & standards, sensing & analysis add legal framework & regulation

## implications

power (regulation, convincing laws)

scalability (able to master over many peasents)

universal competence (illusion of management pure by the numbers) like impact management of scientifics with seemingly objective measurements

delegation of responsibility (as responsibility now delegated to numbers) like (unknowingly) wrong/delayed numbers decision problem behavioural adaptation (gaming the system)

like beginner PhDs writing survey articles (instead of seasoned researchers)

# discrimination and behavior

## 8.1 reactions to measurements

system is modified do what is desired (which might not be a good thing) do something that looks good in measurement system they lie (create untrue measurements) find ways to avoid being measured

### example reading tests

modified (easier tests in some schools) do what desired (school focuses on reading) something that looks good (training to pass tests) lies (cheating scandals in many states)

### 8.2 university ranking

#### indicators

outcome (graduation/retention rate, income higher than parents) student excellence (SAT scores, top 10%) faculty (class size, salary, student/faculty ratio) financial resources alumni giving rate expert opinion

# northeast university (boston)

from place 162 to place 99 in 10 years, to place 40 into 25 years building dorms to improve retention rate hiring faculty (student/factory, hiring starts, high salary) caps of 19 to classes (as extra points <20) admission recruiting (finding good students) many international students, only high-SAT- scores-domestic incentives for worse students to enroll in spring

#### 8.3 online advertising

100 billion industry (2018), exponential growth

### seach engine

around 50% of market share incremental ad clicks (total clicks - unpaid clicks) at 89%

## controlled experiment

for branded search, no effect for new customers has positive return for existing customers ROI negative

### micro-targeting

direct marketing (recency, frequency, monetary, customer churn) political campaigns (agenda setting, tailored arguments) commercial, political databases (cambridge analytica)

#### 8.4 modeled data

## measurement/datafication

direct observation indirect empirical regularity (statistics, machine learning)

## assumed regularities

prejudice, stereotypes market segmentations

## 8.5 regularities

## city/country divide

democrats/republicans cheap housing initiative

## cultural divide

french part of switzerland for fair-food initiative

## relation outcomes

homophily (similar people attract each other) social selection (similar attributes attract each other) social influence (related people adapt to each other)

## 8.6 social circles

individuals characterized by interactions in different social circles multiple overlapping social circles might create stronger relationships stronger relationships constrain decisions

# estimate relationships

count triangles (joint friends)

count quads (joint friends that do not know each others) then count among top neighbours how many are common

## evaluation

can use the estimation to remove irrelevant edges can deduce common attributes of groups if other members leak

## cambridge analytica

around  $100\mathrm{k}$  users used app, then could also access their facebook friends profiles

facebook shut down API capability, but too late used to influence populistic elections

## 9 smart living

## 9.1 definitions

## by technology

electronic (some technological device) connected (to some network) information processing (some actual data processed) simplified human-computer interaction context-aware

### by behaviour

reactive (behaviour reacts to environment) adaptive (behaviour changes over time) autonomous (no reliance on others)

#### 9.2 smart homes

#### comfort

ease interaction with devices for heating, lighting, watering, cleaning like vacuum cleaner, lawn mower

## monitoring

use for surveillance for security, occupancy, movement like cameras, sensors

#### contro

use to control industrial applicances for control, saving like sensors

#### access

to enter secured area for entering house, authentication like doors, locks, windows

## 9.3 quantified self

indentification (DNA / biometrics) status (weight, fitness) activity (status time series)

## 9.4 nudging

### permanent

"typical customers use.."
"in your neighbourhood typical consumption is..."
opt-in / opt-out
organ donation default

### situated

"your speed is (smilie/frauny)"
"you balance this month ..."
apps of amusement parks

### 9.5 model

indirect measurement of behaviour to understand type requires surveilled interaction forming a trace then classifying / regressing over the trace

### personalization/discrimination

new / loyal / special / rich customers driving history motivates car insurance browser history hint online shopping desires

### 9.6 health insurance

pooling risks

### escalation levels

nudging (brochures, health risks) incentivizing (check-ups, benefits) controlling (behaviour monitoring)

## 9.7 data access

opendata.swiss

bitaboutme (analyse data of large services like spotify)
mitdata cooperative (controlled access to medical data for research)
GDPR & california laws