Repeated games

1 twice repeated PD

strategy profile resemble

where X is strategy in first round, and (X, X, X, X) are strategies in second round for each of the 4 histories that could arise in first round, there are thus $2^5 = 32$ different strategies

let payoffs be

The payoffs are

$$U = \sum_{t=0}^{T-1} \delta^t g_{t+1}$$

2 One Shot deviation principle

a strategy profile is SGPE if and only if at **any subgame**, no player can improve her payoff by change her action from said profile for one round only, ie no profitable one shot deviation

- finding a SGPE thus entails finding the consequences of a one shot deviation at stage t knowing that at stage t + 1 players will play the specified strategy profile
- \bullet deviation must not be profitable for all t

3 Grim trigger

the grim trigger strategy:

- cooperate and remain in cooperative state until there is a deviation
- remain in punishment stage and defect forever

standard	С	\mathbf{C}								
standard	С	\mathbf{C}								
with defection	С	С	С	С	D	D	D	D	D	D
	С	\mathbf{C}	\mathbf{C}	\mathbf{C}	\mathbf{C}	D	D	D	D	D

each stage thus falls into one of two categories

• cooperative state: no defect yet

$$V(Coop) = \sum_{i=0}^{\infty} C\delta^{i} = \frac{C}{1-\delta}$$

• punishment state: defect at least once before

$$V(Pun) = \sum_{i=0}^{\infty} D\delta^{i} = \frac{D}{1 - \delta}$$

To test for SGPE

1. first test for profitability of deviation under cooperative state

$$V(Coop) = V(Coop)$$

$$V(Defect) = G + \delta V(Pun)$$

2. then test for profitability of deviation under punishment state

$$V(Coop) = B + \delta V(Pun)$$

$$V(Defect) = V(Pun)$$

Alternatively, the consequences of deviating under cooperative state could be expressed as

$$\sum$$
 gain from first round + losses for all future rounds

$$\sum (G - C) + \delta(D - C) + \delta^2(D - C) + \dots \delta^{\infty}(D - C) \ge 0$$
$$(G - C) + \frac{\delta(D - C)}{1 - \delta} \ge 0$$
$$(G - C) \ge \frac{\delta(C - D)}{1 - \delta}$$

4 Tit for tat

The TFT strategy:

• start in mutual cooperation, then each player copies the move of the opponent in the previous round

standard	С	\mathbf{C}								
standard	С	\mathbf{C}								
with defection	С	С	С	С	D	С	D	С	D	С
	С	\mathbf{C}	\mathbf{C}	\mathbf{C}	\mathbf{C}	D	\mathbf{C}	D	\mathbf{C}	D

each stage thus falls into one of four categories, let V(X, X) denote the state of a stage where X, X were the strategies for the previous round

• cooperative state: last round was C, C

$$V(C,C) = \sum_{i=0}^{\infty} C \delta^i = \frac{C}{1-\delta}$$

• punishment state: last round was D, D

$$V(D,D) = \sum_{i=0}^{\infty} D\delta^{i} = \frac{D}{1-\delta}$$

• alternating state 1: last round was C, D

$$V(C,D) = \frac{G + B\delta}{1 - \delta^2}$$

• alternating state 1: last round was D, C

$$V(D,C) = \frac{B + G\delta}{1 - \delta^2}$$

now test for profitability of deviation under each stage

- under state V(C, C)
 - TFT strategy is to play C, for a payoff of

- deviation strategy is to play D, stage effectively becomes V(C, D) (as if opponent played D in the previous round, payoffs are

hence first condition for TFT sustaining cooperation as SGPE is

$$V(C,C) \ge V(C,D) \tag{1}$$

- under state V(D, D)
 - TFT strategy is to play D, for a payoff of

- deviation strategy is to play C, stage effectively becomes V(D,C) (as if opponent played D in the previous round, payoffs are

hence second condition for TFT sustaining cooperation as SGPE is

$$V(D,D) \ge V(D,C) \tag{2}$$

- under state V(C, D)
 - TFT strategy is to play D, for a payoff of

- deviation strategy is to play C, stage effectively becomes V(C,C) (as if opponent played D in the previous round, payoffs are

hence second condition for TFT sustaining cooperation as SGPE is

$$V(C,D) \ge V(C,C) \tag{3}$$

- under state V(D, C)
 - TFT strategy is to play C, for a payoff of

– deviation strategy is to play D, stage effectively becomes V(D,D) (as if opponent played D in the previous round, payoffs are

hence second condition for TFT sustaining cooperation as SGPE is

$$V(D,C) \ge V(D,D) \tag{4}$$

hence TFT is a SGPE if and only if

$$V(C,C) = V(C,D)$$

$$V(D, D) = V(D, C)$$

5 Stick and carrorts

Stick and carrots strategy:

- define punishment state as playing minimax, which is the minimum payoff that one player can induce to the other
- more specifically, this entails P1 playing best response to P2, and P2 minimizing Π_1 wrt p2
- play C if there is no defection
- punish for t rounds and then return to cooperation, unless there is deviation in which case restart the clock

given the collusive pricing example,

• profit function is

$$\Pi_i = (p_i - 8)(44 - 2p_i + p_2)$$

• BR for price is

$$p_i = \frac{60 + p_2}{4}$$

• under collusion / cooperation,

$$p_1 = p_2 = 26, \ \Pi_1 = \Pi_2 = 324$$

• under NE

$$p_1 = p_2 = 20, \ \Pi_1 = \Pi_2 = 288$$

• under minimax,

$$p_1 = p_2 = 8, \ \Pi_1 = \Pi_2 = 0$$

hence game resembles

standard		28	28	28	28	28	28	28	28
	28	28	28	28	28	28	28	28	28
with defection	28	28	28	28	28	21.5	8	28	28
	28	28	28	28	28	28	8	28	28
with defection in punsihment state	28	28	28	28	28	21.5	8	8	28
	28	28	28	28	28	28	17	8	28

the value of cooperative state

$$V(C) = 324 + \delta V(C) = \frac{324}{1 - \delta}$$

the value of punsihment state

$$V(D) = 0 + \delta V(C) = \delta \frac{324}{1 - \delta}$$

to test for SGPE

- under cooperative state
 - SC strategy is to play 26

$$V(SC) = V(C) = 324 + \delta V(C)$$

- deviation would be to play BR to 26, which is 21.5, giving payoff $\frac{729}{2}$ in the current round

$$V(dev) = \frac{729}{2} + \delta V(D) = \frac{729}{2} + \delta^2 V(C)$$

hence deviation not profitable if

$$324 + \delta V(C) \ge \frac{729}{2} + \delta^2 V(C)$$

$$\delta V(C)(1 - \delta) \ge \frac{729}{2} - 324$$

$$\delta \ge \frac{40.5}{324}$$
(5)

$\bullet\,$ under punishment state

- SC strategy is to play 8

$$V(SC) = V(D) = \delta V(C)$$

- deviation strategy is to deviate from 8 and play BR to opponent's 8, playing 17, giving a payoff of $162\,$

$$V(dev) = 162 + \delta V(D)$$

hence deviation not profitable if

$$V(D) \ge 162 + \delta V(D)$$

$$V(D)(1 - \delta) \ge 162$$

$$\delta V(C)(1 - \delta) \ge 162$$

$$\delta 324 \ge 162$$

$$(6)$$

1 Summary

- 1. For First Price sealed bid, perfect info,
 - Equilibrium bidding strategy in non-dominated strategies
 - highest bidder bids second highest v
 - second highest bidder bids $v \delta$
 - all others bid less than their v, above 0
 - Expected revenue for seller
 - second highest v
- 2. For Second Price sealed bid, perfect info,
 - Equilibrium bidding strategy in weakly-dominated strategies
 - everyone bids their own v
 - Expected revenue for seller
 - second highest v
- 3. For First Price sealed bid, imperfect info,
 - Equilibrium bidding strategy in non-dominated strategies
 - expected second highest v conditional on having the highest v =

$$\frac{n-1}{n}v_i$$

- Expected revenue for seller
 - expected second highest v =

$$\frac{n-1}{n+1}$$

- 4. For Second Price sealed bid, imperfect info,
 - Equilibrium bidding strategy in weakly-dominated strategies
 - bids their own v, v_i
 - Expected revenue for seller
 - expected second highest v =

$$\frac{n-1}{n+1}$$

- 5. For All Pay Auction, perfect info, common value
 - Equilibrium bidding strategy
 - no equilibrium in pure strategies
 - equilibrium in mixed strategies when everyone bids

$$b_i \sim U(0, v_{common})$$

• Expected revenue for seller =

 $v_{commmon}$

- 6. For All Pay Auction, perfect info, private value
 - Equilibrium bidding strategy
 - no equilibrium in pure strategies
 - equilibrium in mixed strategies when

for i with larger v, $b_i \sim U(0, v_{secondlargest})$

for j with smaller v,
$$b_j = \begin{cases} 0 \text{ with } 0.5 \text{ probability} \\ \sim U(0, v) \text{with } 0.5 \text{ probability} \end{cases}$$

• Expected revenue for seller =

 $v_{secondhighest}$

- 7. For All Pay Auction, imperfect info
 - Equilibrium bidding strategy

$$b_i = (n-1)\frac{v_i^n}{n}$$

• Expected revenue for seller =

$$\frac{n-1}{n+1}$$

2 Bidding Strategy for First Price Sealed Bid

2.1 For 2 players

It can be shown that for 2 bidders with $v_1, v_2, \sim U(0, 1)$, their equilibirum bidding strategy is uniquely $b_i = \frac{v_i}{2}$

Assuming that the b_2 is bidding with function $b_2 = B_2(v_2)$ such that $b_2 = kv_2, k <= 1$

$$u_1 = P(kv_2 \le b_1)(v_1 - b_1)$$

$$= P(v_2 \le \frac{b_1}{k})(v_1 - b_1)$$

$$= (\frac{b_1}{k})(v_1 - b_1) \text{ since } v_2 \sim U(0, 1), F_v(X) = X$$

profits maximized when, $\frac{du_1}{db_1} = 0$

$$\frac{v_1 - b_1}{k} - \frac{b_1}{k} = 0$$
$$\frac{1}{k}(v_1 - 2b_1) = 0$$
$$\frac{v_1}{2} = b_1$$

this means that for any of opponent's k, bidding $b_i = \frac{v_i}{2}$ is a NE

2.2 Generalizing for n players

For n players each with $v_i \sim U(0,1)$, prove that the equilibrium bid is $b_i = \frac{n-1}{n}v_i$

2.2.1 Argument 1 - by profit max argument

$$u_1 = P(v_1 - b_1)$$
 where P is the probability of winning
 $= P(\text{bid of n-1 others} < b_1)(v_1 - b_1)$ assuming everyone bidding with $b_j = kv_j$,
 $= P(kv < b_1)^{n-1}(v_1 - b_1)$
 $= (\frac{b_1}{k})^{n-1}(v_1 - b_1)$

To maximize profits, $\frac{du_1}{db_1} = 0$ when

$$\frac{1}{k^{n-1}}(v_1(n-1)b^{n-2} - nb^{n-1}) = 0$$

$$v_1(n-1)b^{n-2} - nb^{n-1} = 0$$

$$b^{n-2}(v_1(n-1) - nb) = 0$$

$$b = \frac{n-1}{n}v$$

2.2.2 Argument 2 - By Probability

Given that in equilibrium, players bid the expected value of the second highest v, assuming that they themselves have the highest v,

let Y be the equilibrium bid $Y \sim max(v_2, v_3...v_n)$ given that $v_2, v_3...v_n < v_1$, find $E(Y|Y \le v_1)$

$$\begin{split} F_Y(y) &= P(Y \leq y) \\ &= P(\max(v_2, v_3...v_n) \leq y) \\ &= P(v_2, v_3...v_n \leq y) \\ &= (P(v_2 \leq y))^{n-1} \\ &= y^{n-1} \text{ since } F_v(X) = X \text{ and all } v \sim U(0, 1) \end{split}$$

To find the CDF of Y conditional on $Y < v_1$,

$$F_Y(y|Y \le v_1) = \frac{P((Y \le y) \cap (Y \le v_1))}{P(Y \le v_1)}$$

Consider only case in which $y \leq v_1$, hence $(Y \leq y) \subseteq (Y \leq v_1)$

$$\frac{P((Y \le y) \cap (Y \le v_1))}{P(Y \le v_1)} = \frac{P(Y \le y)}{P(Y \le v_1)} = \frac{y^{n-1}}{v_1^{n-1}}$$

The PDF of Y is thus

$$f_Y(y) = \frac{d}{dy} \frac{y^{n-1}}{v_1^{n-1}}$$

= $(n-1) \frac{y^{n-2}}{v^{n-1}}$

The expected value of Y is

$$E(Y|Y \le v_1) = \int_0^{v_1} y f_Y(y|y \le v_1) dy$$

$$= \frac{n-1}{v_1^{n-1}} \int_0^{v_1} y^{n-1} dy$$

$$= \frac{n-1}{v^{n-1}} \left[\frac{y^n}{n} \right]_0^v$$

$$= \frac{n-1}{v^{n-1}} \frac{v^n}{n}$$

$$= \frac{n-1}{v^n} v$$

3 Expected Return for First Price Sealed Bid

3.1 Argument 1

Knowing that in equilibrium, each bidder bids $b_i = B_i(v_i)$ where B_i is the equilibrium bidding function, the expected revenue is $E(B_i(X))$ where X is the highest v.

3.1.1 Case with 2 players

For 2 bidders with v_1 , v_2 , each bidding $b_i = \frac{v_i}{2}$, the expected revenue is the half of the expected highest v.

$$\begin{split} P(\max(v_1, v_2) = x) &= P(v_1 = x, v_2 < x) + P(v_2 = x, v_1 < x) \\ &= 2P(v_1 = x, v_2 < x) \\ &= 2f_v(x)F_v(x) \\ &= 2x \text{ , since } v \sim U(0, 1) \text{ and } F_v(x) = x \end{split}$$

The expected value of $max(v_1, v_2)$ is

$$E(f_{HV}(x)) = \int_0^1 x f_{HV}(x) dx = \int_0^1 2x^2 dx$$
$$= 2 \left[\frac{x^3}{3} \right]_0^1$$
$$= \frac{2}{3}$$

Since expected revenue is half of expected highest v,

$$expected\ revenue = \frac{3}{2} \times \frac{1}{2} = \frac{1}{3}$$

3.1.2 Generalization for n players

For n bidders with $v_i \in (v_1, v_2, v_3...v_n)$, given that in equilibrium, each player bids with $b_i = \frac{n-1}{n}v_i$ as shown earlier, the expected revenue is $\frac{n-1}{n}v_{max}$ where $v_{max} = max(v_1, v_2, v_3...v_n)$ is the expected highest v

let $max(v_1, v_2, v_3...v_n)$ have PDF $f_{hv}(x)$, where

$$f_{HV}(x) = P(max(v_1, v_2, v_3...v_n) = x)$$

$$= \sum_{i=1}^{n} P(v_i = x, (v_1, v_2...v_n) / v_i \le x)$$

$$= nf_v(x)(F_v(x))^{n-1}$$

$$= nx^{n-1}$$

The expected value of $max(v_1, v_2, v_3...v_n)$ is thus

$$E(f_{HV}(x)) = \int_0^1 x f_{HV}(x) dx$$
$$= n \int_0^1 x^n dx$$
$$= x \left[\frac{x^{n+1}}{n+1} \right]_0^1$$
$$= \frac{n}{n+1}$$

Expected revenue is therefore

$$\frac{n-1}{n}\frac{n}{n+1} = \frac{n-1}{n+1}$$

3.2 Argument 2 - Prof Massi's argument

3.2.1 For 2 bidders

Knowing that in equilibrium, bidders bid their expected value of the second highest v assuming that they themselves have the highest v,

Expected revenue = expected second highest v

For 2 bidders with v_1 $v_2 \sim U(0,1)$, let Y be $min(v_1, v_2)$. Find E(Y)

The CDF of Y is

$$F_Y(y) = P(min(v_1, v_2) \le y)$$

$$= P(v_1 \le y, v_2 \le y) + P(v_1 \le y, v_2 > y) + P(v_2 \le y, v_1 > y)$$

$$= y^2 + y(1 - y) + y(1 - y)$$

$$= 2y - y^2$$

The CDF of Y can also be found by

$$F_Y(y) = P(min(v_1, v_2) \le y)$$

$$= 1 - P(min(v_1, v_2) \ge y)$$

$$= 1 - P(v_1 \ge y, v_2 \ge y)$$

$$= 1 - (1 - y)^2$$

$$= 2y - y^2$$

The expected value of Y can thus be calculated from its PDF

$$f_Y(y) = \frac{d}{dy}(2y - y^2)$$
$$= 2 - 2y$$

$$E(Y) = \int_0^1 y f_Y(y) dy = \int_0^1 2y - 2y^2 dy$$
$$= \frac{1}{3}$$

3.2.2 Generalisation for n players

For n players with $v_i \in (v_1, v_2, v_3...v_n)$, $v_i \sim U(0, 1)$, the expected revenue is the expected second highest v.

Hence assume $v_1 > v_i \in (v_2, v_3, ... v_n)$, let Y be $max(v_2, v_3, ... v_n)$, find $E(Y|Y < v_1)$

$$F_Y(y) = P(Y \le y)$$

$$= P(\max(v_2, v_3, ...v_n) \le y)$$

$$= y^{n-1}$$

$$F_Y(y|Y < v_1) = \frac{y^{n-1}}{v_1^{n-1}}$$

$$f_Y(y|Y < v_1) = (n-1)\frac{y^{n-2}}{v_1^{n-1}}$$

$$E(Y|Y < v_1) = \int_0^{v_1} \frac{n-1}{v_1^{n-1}} y^{n-2} y dy$$
$$= \frac{n-1}{v_1^{n-1}} \left[\frac{y^n}{n} \right]_0^{v_1}$$
$$= \frac{n-1}{n} v_1$$

Since v_1 is the maximum v, find let X be $max(v_1, v_2, v_3...v_n)$, find E(X)

$$F_X(x) = P(\max(v_1, v_x, v_3...v_n) \le x)$$

$$= x^n$$

$$f_X(x) = nx^{n-1}$$

$$E(X) = \int_0^1 nx^n dx$$

$$= n \left[\frac{x^{n+1}}{n+1} \right]_0^1$$

$$= \frac{n}{n+1}$$

Hence the expected revenue for seller is

$$\frac{n-1}{n}\frac{n}{n+1} = \frac{n-1}{n+1}$$

Alternatively, the PDF of the second highest v can be found directly. Let the second highest v have PDF $f_{2nd\ highest}(x)$.

 $taken\ from\ http://econ.ucsb.edu/\ tedb/Courses/GameTheory/aucnotes.pdf\ ,\ although\ it\ is\ technically\ wrong\ to\ claim\ that$

$$P(X=x) = f_X(x)$$

$$f_{2nd\ highest}(x) = P(second\ highest\ v = x)$$

= $P(\text{one person has } v = x, \text{ one person has } v > x, n-2 \text{ others have } v \le x)$

probability of one person having v = x is

$$P(v_i = x) = f_V(x) = 1$$

probability of one person having $v \geq x$ is

$$P(v_j \ge x) = 1 - P(x_j \le x)$$
$$= 1 - F_V(x)$$

probability of n-2 having $v \leq x$ is

$$x^{n-2}$$

number of ways to choose 1 person to have v = x and 1 to have v > x is n(n-1)

$$f_{2nd\ highest}(x) = P(\text{one person has } v = x, \text{ one person has } v > x, n-2 \text{ others have } v \le x)$$

$$= n(n-1)(1-F_V(x))x^{n-2}$$

$$= n(n-1)(1-x)x^{n-2}$$

the expected second highest v is thus

$$E(f_{2nd\ highest}(x)) = \int_0^1 x f_{2nd\ highest}(x) dx$$

$$= n(n-1) \int_0^1 (1-x) x^{n-1} dx$$

$$= n(n-1) \int_0^1 x^{n-1} - x n dx$$

$$= n(n-1) \left[\frac{x^n}{n} - \frac{x^{n+1}}{n+1} \right]_0^1$$

$$= n(n-1) \left(\frac{1}{n} - \frac{1}{n+1} \right)$$

$$= n - 1 - \frac{n(n-1)}{n+1}$$

$$= \frac{(n-1)(n+1) - n(n-1)}{n+1}$$

$$= \frac{n-1}{n+1}$$

4 All Pay Auctions, imperfect information

4.1 Case for 2 players

for 2 players with $v_1, v_2 \sim U(0, 1)$, find their equilibrium bid function B. Assume B is a function that is monotonic increasing, and is hence invertible and differentiable. Suppose bidder 1 is bidding $b_1 = B(x)$

$$u_1 = P(v_1 - b_1) + (1 - P)(-b_1)$$
, where P is probability of winning with b_1
= $Pv_1 - Pb_1 - b_1 + Pb_1$
= $Pv_1 - b_1$
= $P(B(x) > B(v_2))(v_1) - B(x)$
== $x(v_1) - B(x)$

B is the NE bid function if x = v satisfies the profit-max equation $\frac{du_1}{dx} = 0$,

$$v_1 - B'(x) = 0$$

$$v_1 - B'(v_1) = 0$$

$$v_1 = B'(v_1)$$

$$B(v_1) = \int v_1 dv$$

$$= \frac{v^2}{2} + C$$

with the condition that B(0) = 0, C = 0, hence the eqm bid function is

$$B(v_i) = \frac{v_i^2}{2}$$

The expected revenue for seller is

$$E(R) = E\left(\frac{v_1^2}{2} + \frac{v_2^2}{2}\right)$$
$$= \int_0^1 v^2 dv = \frac{1}{3}$$

5 Generalising for n players

for n players with $v_i \in (v_1, v_2, v_3...v_n)$, $v_i \sim U(0, 1)$, proof is similar to 2 player case above but expressed slightly differently.

As shown earlier the expected payoffs are

$$u_i = Pv_i - b_i$$

expressing payoffs in terms of b_i , a function V can be defined as the inverse of equilibrium bidding function B, that is $V - B^{-1}$

$$b_i = B(v_i)$$
$$v_i = V(b_i)$$

hence to express u_i in terms of b_i ,

$$u_i = P(b_i > max(b_1, b_2, b_3...b_n)/b_i)(v_i) - b_i$$

since everyone bidding with B in equilibrium, and B is monotonically increasing,

$$P(b_i > max(b_1, b_2, b_3....b_n)/b_i) = (P(b_i > b_j))^{n-1}$$

$$= (P(V(b_i) > v))^{n-1}$$

$$= (F_V(V(b_i)))^{n-1}$$

$$= (V(b_i))^{n-1}$$

 u_i can thus be expressed as

$$u_i = \left(V(b_i)\right)^{n-1} v_i - b_i$$

since the bidder chooses b_i to maximize u_i ,

$$\frac{du_i}{db_i} = v_i(n-1) (V(b_i))^{n-2} V'(b_i) - 1$$
$$= (n-1)(v_i)^{n-1} V'(b_i) - 1, \text{ since } v_i = V(b_i)$$

since $V^{-1} = B$, $V'(b_i) = \frac{1}{B'(v_i)}$, hence

$$\frac{du_i}{db_i} = \frac{(n-1)v_i^{n-1}}{B'(v_i)} - 1$$

profit maximized when

$$\frac{(n-1)v_i^{n-1}}{B'(v_i)} = 1$$

$$(n-1)v_i^{n-1} = B'(v_i)$$

$$B(v_i) = \int (n-1)v_i^{n-1}dv$$

$$= \frac{(n-1)v_i^n}{n} + C.$$

Given additional condition that B(0) = 0, hence C = 0 and

$$b_i = B(v_i) = \frac{(n-1)v_i^n}{n}$$

the expected revenue is thus

$$E\left(\sum_{i=1}^{i=n} \frac{(n-1)v_i^n}{n}\right) = \int_0^1 (n-1)v^n dv$$
$$= (n-1)\left[\frac{v^{n+1}}{n+1}\right]_0^1$$
$$= \frac{n-1}{n+1}$$

6 Generalizing for n players, with different uniform distribution

for n players each with $v_i \sim U(0, a)$, to show that normalizing works

$$u_1 = Pv_1 - b_1$$

= $(P(b_1 > b_i))^{n-1} (v_1) - b_1$

Given equilibrium bidding function and its inverse

$$b_i = B(v_i)$$

$$v_i = V(b_i)$$

$$u_1 = (P(B(v_i) < b_1))^{n-1} v_1 - b_1$$

= $(P(v_i < V(b_1)))^{n-1} v_1 - b_1$

since the CDF of v is now

$$F_V(x) = P(v \le x) = \frac{x}{a}$$

$$u_{1} = \left[\frac{V(b_{1})}{a}\right]^{n-1} v_{1} - b_{1}$$

$$\frac{du_{1}}{db_{1}} = (n-1) \left[\frac{V(b_{1})}{a}\right]^{n-2} \frac{V'(b_{1})}{a} v_{1} - 1$$

$$= (n-1) \left(\frac{1}{a}\right)^{n-1} v_{1}^{n-1} \frac{1}{B'(v_{1})} - 1$$

 u_1 max when

$$B'(v_1) = (n-1)\left(\frac{1}{a}\right)^{n-1} v_1^{n-1}$$

$$B(v_1) = \int (n-1)\left(\frac{1}{a}\right)^{n-1} v_1^{n-1} dv$$

$$B(v_1) = (n-1)\left(\frac{1}{a}\right)^{n-1} \frac{v_1^n}{n}$$

hence the expected revenue is

$$E(R) = \int_0^a B(v_1) \times n \times f(v) dv$$

since f(v) is the pdf of v

$$f(v) = \frac{1}{a}$$

$$E(R) = \int_0^a B(v_1) \times n \times f(v) dv$$

$$= \int_0^a (n-1) \left[\frac{1}{a} \right]^n v_1^n dv$$

$$= (n-1) \left(\frac{1}{a} \right)^n \left[\frac{v^{n+1}}{n+1} \right]_0^a$$

$$= \frac{n-1}{n+1} a$$