# Game theory

a course for the

MSc in ICT for Internet and multimedia

#### Leonardo Badia

leonardo.badia @gmail.com

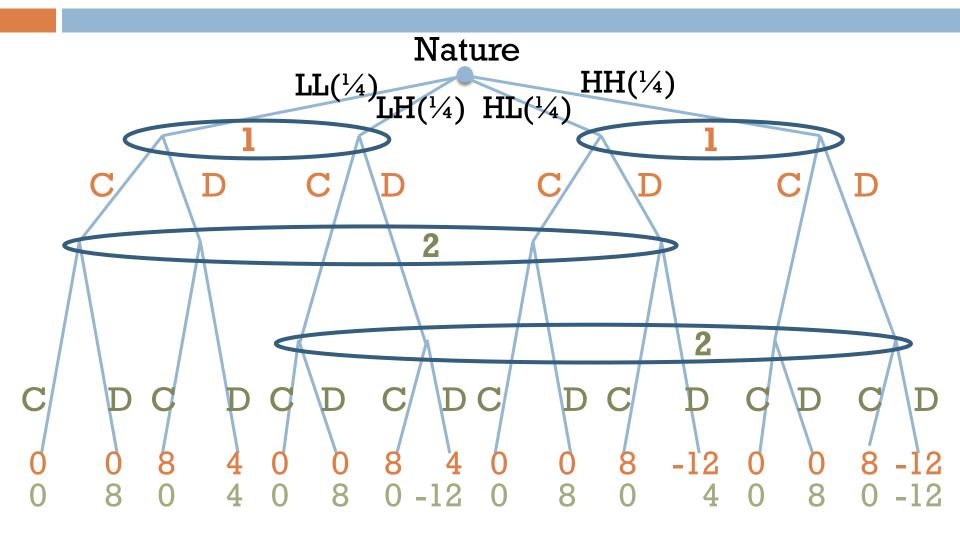
# Examples of Bayesian NE

Useful applications

### Chicken game

- An anti-coordination game: youngster can
  (C)hicken (steer) or (D)rive toward the other
  - chickens always get nothing (u=0)
  - drivers gains Respect (u=8)
  - if both drive, they split Respect, plus an accident happens; they receive u=4 minus punishment P depending on their parents
  - parents can be of the (H)ard (P=16) type or the (L)enient (P=0) one, with 0.5 probability
  - kids know the type of their parents

### Chicken game



### Chicken game

Matrix form			player 2		
		CC	CD	DC	DD
player 1	CC	0,0	0, 4	0,4	0,8
	CD	4,0	-1,-1	-1,3	-6, 2
	DC	4,0	3,-1	3,3	2, 2
	DD	8,0	2, -6	2,2	-4, -4

- □ BNE is (DC, DC)
  - different punishments can lead to other BNEs

### Committee voting

- Many decisions are made by committees through majority voting
- Consider a jury with just two jurors deciding whether to (A)cquit or (C)onvict a defendant
  - Every juror casts a sealed vote
  - The defendant is convicted if both jurors vote C
- □ It is uncertain whether the defendant is (G)uilty or (I)nnocent: the prior probability of G is  $q > \frac{1}{2}$  and is common knowledge

## Committee voting (cont'd)

- □ Jurors desire to make the right decision, so their payoff is 1 if  $G \rightarrow C$  and  $I \rightarrow A$ , 0 otherwise
- $\square$  If the only information is probability q, then

		A ju	ror 2 C
or 1	A	1- $q$ , $1$ - $q$	1- $q$ , $1$ - $q$
jure	C	1- $q$ , $1$ - $q$	q,q

□ and since  $q > \frac{1}{2}$  then it is dominant to play C and the NE is (C,C)

- Assume each player observes the evidence and independently gets a private **signal** (his/her idea about the case)  $t_i \in \{t_G, t_I\}$ 
  - It is more likely (but not certain) to receive signal "t<sub>x</sub>" if the defendant status is x
  - □ Prob[ $t_G \mid G$ ] = Prob[ $t_I \mid I$ ] =  $p > \frac{1}{2}$  for both i = 1,2
  - $\blacksquare$  clearly Prob[ $t_G | I] = Prob[t_I | G] = 1-p < \frac{1}{2}$
  - Note. These types are not about the player itself, but about the world; still, they affect payoffs (btw, this is a binary symmetric channel = BSC)

- □ Since each player has 2 types and 2 actions,
  → 4 possible strategies: AA, AC, CA, CC
  - $\blacksquare$  strategy (xy) means that  $t_C \rightarrow x$ ,  $t_I \rightarrow y$
  - It is a coordination game, because both players have the same objective of a right judgment
- Consider for the moment a one-person problem where only one juror decides
  - Without the signal, he plays C of course
  - How would the signal affect this choice?

Check the posterior to see the signal effect!

$$P[G|t_{G}] = \frac{P[G \& t_{G}]}{P[t_{G}]} = \frac{qp}{qp + (1-q)(1-p)} > q$$

- □ since  $p > \frac{1}{2}$ , thus qp + (1-q)(1-p) < qp + (1-q)p
- and instead

$$P[G|t_{I}] = \frac{P[G \& t_{I}]}{P[t_{I}]} = \frac{q (1-p)}{q(1-p) + (1-q) p} < q$$

ightharpoonup if  $t_{C}$ : conviction is even surer; if  $t_{I}$ : is doubtful

 $\square$  Actually, if is  $t_I$  received, it all depends on p:

$$P[G|t_{I}] = \frac{q (1-p)}{q(1-p) + (1-q) p}$$

may even be less than  $\frac{1}{2}$  in which case the juror prefers to acquit than to convict

- $\square$  This happens if p > q
  - The reason is that the information content of the signal must be higher than the prior information
  - E.g. if  $p = \frac{1}{2}$ , the signal gives no information!

### 2-person decision

- □ Now, we check whether with p > q we have a BNE given by (CA,CA) in the real problem
  - That would correspond to "following the signal"
- First, draw the probability of each type pair

		type t <sub>G</sub> jurd	or 2 type t <sub>I</sub>
juror 1	type t <sub>G</sub>	$qp^2 + (1-q)(1-p)^2$	p(1-p)
	$type\;t_{\mathrm{I}}$	p(1-p)	$q(1-p)^2+(1-q)p^2$

### 2-person decision

- Is strategy CA a best response to itself?
- With the rules of the jury, a player is decisive ("pivotal") only if the other juror chooses C
  - □ If 2 chooses A, that is the result regardless of a₁
  - □  $\rightarrow$ If 1 believes that 2 is playing CA, **any** strategy of 1 is always a best response if the type of 2 is  $t_I$

  - $\blacksquare$  So we need only to check what happens if  $t_2 = t_G$

Check the posterior to see the signal effect!

$$P[G|t_1=t_G,t_2=t_G] = \frac{qp^2}{qp^2 + (1-q)(1-p)^2} > q$$

□ since  $p > \frac{1}{2}$ , thus  $qp^2 + (1-q)(1-p)^2 < qp^2 + (1-q)p^2$ 

$$P[G|t_1=t_I,t_2=t_G] = \frac{qp(1-p)}{p(1-p)} = q$$

- $\rightarrow$  if also  $t_1 = t_G$ : conviction is even surer
- $\square$  but if  $t_1 = t_I$ : useless signal (symmetry reason)

### Committee voting: conclusion

- Strategy CA is **not** a best response to itself!
  - $\square \rightarrow$  one may prove that (CC, CC) is a BNE
- □ Paradox: though signal is informative  $(p > \frac{1}{2})$  players go against it even if signal= $t_I$  for both
- The problem is in the bias of beliefs!
  - The fact that the action of a player is relevant only when the other player is inclined to convict tips the scale in favor of conviction

# Dynamic + Bayesian

dynamic games with incomplete information

### Refinements of NE concept

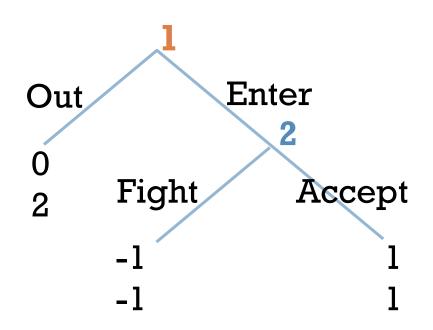
- Static games, complete information: plain NE
- □ Dynamic games, complete information:
  plain NE may be insufficient → SPE
  - in case information is perfect (sequential games) this is the result of backward induction
- Bayesian games: if "static" we can use the plain NE with the caveat that a strategy is now defining what different types do
- What about Bayesian + Dynamic:?

### Can we still use SPE?

- In dynamic games, we found SPE to be a peculiar "rational" outcome of the game
- Incomplete information translate a static game with types into a dynamic one
  - where Nature moves first, by choosing types
- However: trouble if two "dynamic" elements:
  Nature's choices + real gameplay evolution

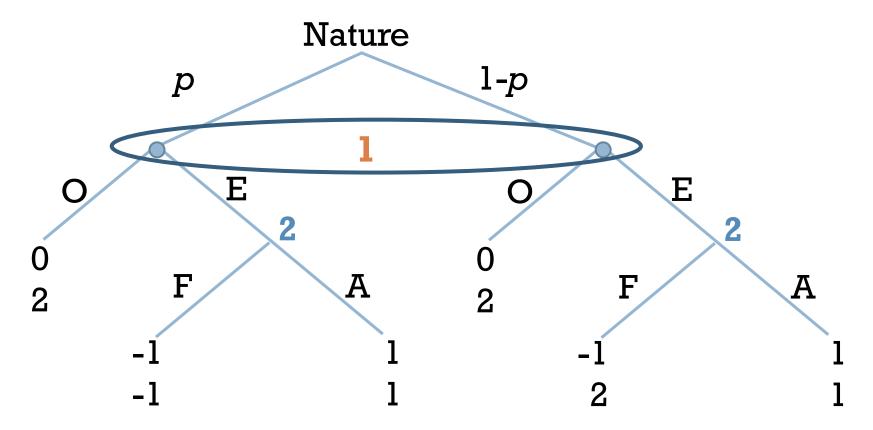
### Example: Entry Game

- Player 1 is a newcomer (e.g., in a market or network); he may (E)nter or stay (O)ut
- Player 2 is incumbent,
  if 1 enters, 2 may
  (A)ccept or (F)ight
- □ SPE outcome is (E,A)
  - (O,F) is a NE, but not SPE



## Entry game, with types (1)

Player 2 can be Normal (left) or Crazy (right)



## Entry game, with types (1)

□ Say that $p = \frac{2}{3}$			P/3 player	<b>2</b>	
		AA	AF	FA	FF
er 1	0	0,2	0,2	0,2	0,2
player	Ε	1, 1	1/3,4/3	-1/3, -1/3	-1,0

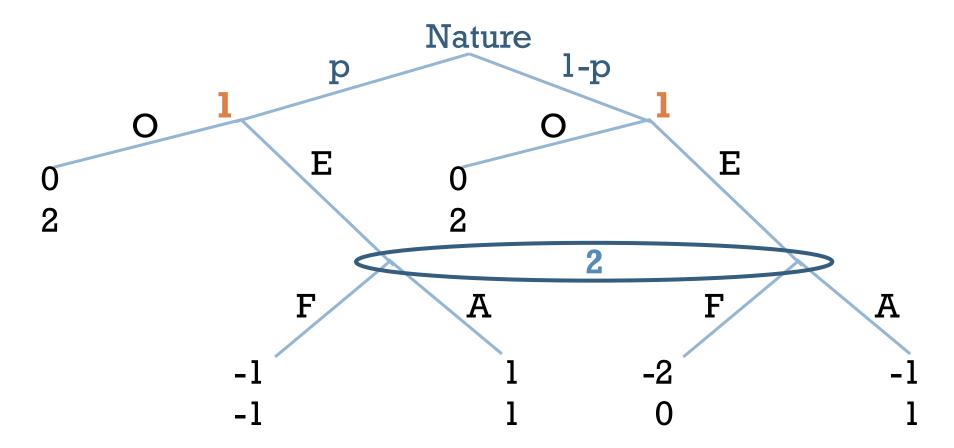
- 3 plain NEs: (O,FA), (O,FF), and (E,AF)
- However, only (E,AF) is an SPE (see why?)
  - $\blacksquare$  If p is lower, this can change to (O,AF), meaning:
    - 2 always plays AF, 1 acts based on the prior p

## Entry game, with types (2)

- What if the entrant (player 1) can have two types with probability p and 1-p
  - First type describes the case where situation is as above, with a (C)ompetitive entrant
  - Or the entrant can be (W)eak, e.g., does not have technologies or plants to compete with the incumbent; in this case, the outsider 1 does not want to enter (always gets negative payoff)
  - In the following, to set numbers, let  $p=\frac{1}{2}$

## Entry game, with types (2)

#### Extensive form



### Strategies of the players

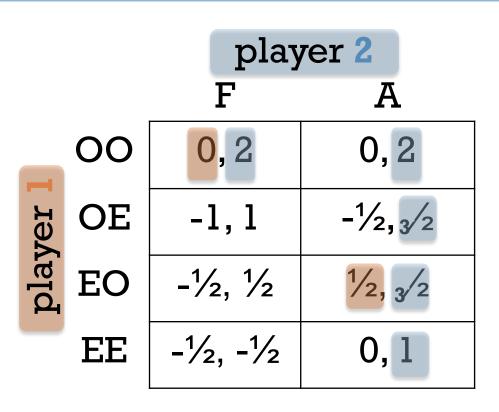
- This time, the situation is reversed
  - player 1 has types, not player 2
  - thus, dynamics must be taken into account, since player 1 is the first to move
- Player 1 has two types and thus 4 strategies:
  one per each of his types (OO, OE, EO, EE)
- Player 2 does not have types: his strategy is simply to (A)ccept or (F)ight

### Strategies of the players

- Note. We cannot apply backward induction as the last player (no. 2) does not know what to do (types of 1, unknown)
- We can reduce the extensive form to yet another normal (static) form
- This time, we need to computed expected payoffs of the player in every case
  - e.g, (OE,A) gives  $\mathbb{E}[v_1]=p-1=-\frac{1}{2}$ , while  $\mathbb{E}[v_2]=2p+1-p=1+p=\frac{3}{2}$

### Strategies of the players

- We have 2 NEs
- (OO,F): equilibrium where the incumbent threatens to fight
- (EO,A): equilibrium where the incumbent accepts but only a competitive outsider enters (a weak one just stays out)



### Sequential rationality

- (OO,F) does have some credibility problems
  - Player 2 always plays F even when it would be more logical to yield (i.e. play A)
  - This equilibrium therefore involves non credible behavior: it is not sequentially rational
- Now, is this a SPE? It surely is a NE
  - The problem is there is only one subgame! (the whole game itself)
  - Thus, this must also be a SPE by definition, although its "perfection" is questionable

### Perfect Bayesian NE

- The problem is that, due to the types of player 1, we are not able to extrapolate cases of player 2 within the information set
- For dynamic games, we had subgames being "on" or "off" the equilibrium path
  - Here, everything is "on" because uncertainty about player 1's type merges all the subtrees
  - We need to recover this distinction

# Perfect Bayesian equilibrium

A further extension of the NE concept

### Definitions for Bayesian games

- If we have a Bayesian NE s\* we say that an information set is on the equilibrium path if, given the distribution of types, it is reached with probability >0
  - Note that this applies to a Bayesian NE
  - And also note that in the BNE given by (OO,F) the information set of node 2 is never reached!(so this ought to be off the equilibrium path)

### Definitions for Bayesian games

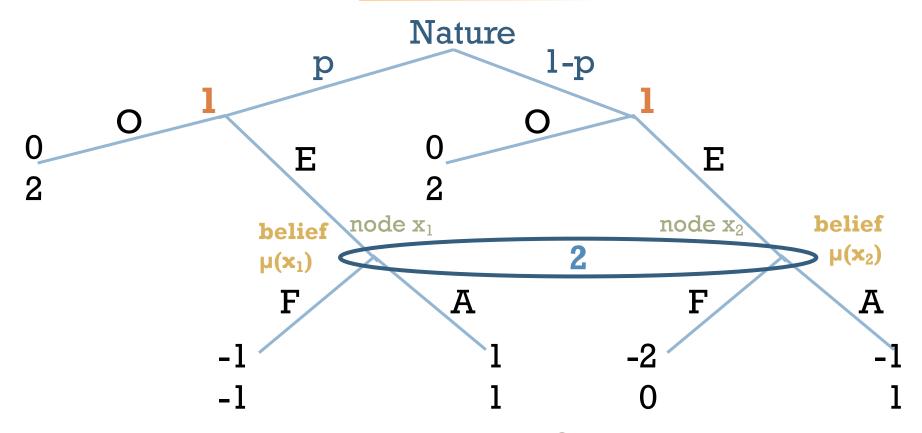
- In an extensive-form Bayesian game, a
  system of belief μ is a prob distribution over decision nodes for every information set
  - That is, the probability that when we are in an information set that spans over multiple nodes, we are really at a specific node of the tree
  - □ It is a conditional probability | prob(node | inf set)
    → as such, by Bayes' = prob(node)/prob(inf set)
  - In our entry game, the system of belief of player
    is sure, while that of player
    depends on the
    types of player
    (i.e., its prior of being C or W)

### Seq. rationality requirements

- 1 Players must have a system of beliefs
- 2 On the equilibrium path they must follow Bayes' rule on conditional probability
- 3 Off the equilibrium path: arbitrary
- 4 Given the beliefs, players are sequentially rational: that is, they play a best response
- A pair  $(s^*, \mu)$  of a BNE  $s^*$  and its system of beliefs  $\mu$ , meeting requirements 1-4 is said to be a **perfect Bayesian equilibrium** (PBE)

### Why PBE works in Entry (2)

□ First of all, a PBE is not just a pair of strategies: there must be a system of beliefs associated



Leonardo Badia – leonardo.badia@gmail.com

### Why PBE works in Entry (2)

- □ A strategy pair must be **sustained** by a system of beliefs:  $\mu(x_1)$  (and  $\mu(x_2) = 1 \mu(x_1)$ ) for player 2
  - e.g.: if 2 believes 1 plays OE, then  $\mu(x_1) = 0$
  - this can also work for mixed strategies
  - Bayes' rule must apply to any case where  $\frac{1}{2}$  plays a strategy that leads  $\frac{1}{2}$  to enter with probabilities  $\frac{1}{2}$  and  $\frac{1}{2}$  when  $\frac{1}{2}$  type is  $\frac{1}{2}$  or  $\frac{1}{2}$  or  $\frac{1}{2}$ .

$$\mu(\mathbf{x_1}) = \frac{p \mathbf{q_C}}{p \mathbf{q_C} + (1-p) \mathbf{q_W}}$$

### Why PBE works in Entry (2)

- □ Rational Bayesian NE: (EO,A)
  - $\square$  sustained by system of belief  $\mu(x_1) = 1$
  - all players play in a sequentially rational way
- □ <u>Illogical Bayesian NE</u>: (OO,F)
  - Bayes' rule cannot be applied:  $q_c = q_w = 0$
  - but whatever  $\mu(x_1)$ , either  $\mu(x_1)$  or  $\mu(x_2)$  are >0 thus making the choice of F by 2 to be irrational
- Compare with off-equilibrium choices in SPE!

# Further discussion (optional)

Even PBE can be insufficient, still

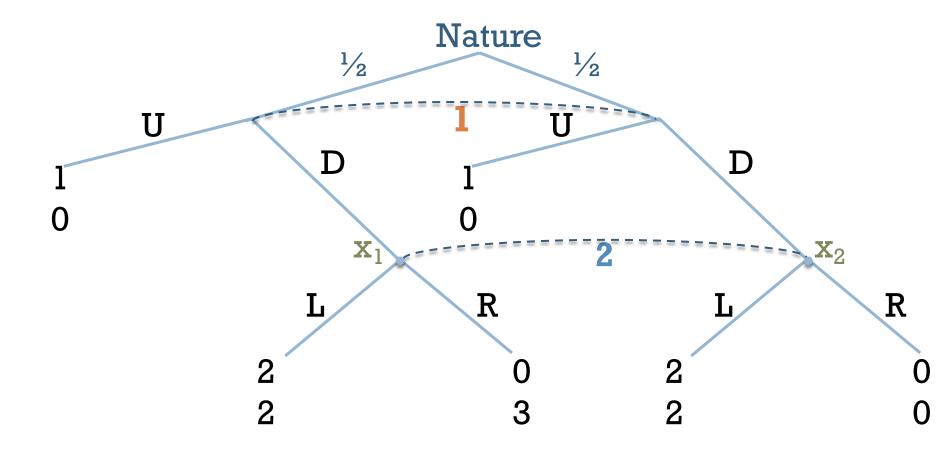
### Is PBE enough?

- Our definition is sometimes called a "weak"
  PBE because of requirement 3
  - more stringent requirements can be set for information sets off the equilibrium path
- **Theorem**. If  $s^*$  is a profile of (possibly mixed) strategies  $s^*=(s_1^*, s_2^*, ..., s_n^*)$  inducing system of beliefs  $\mu$  where every information set is reached with probability>0  $\rightarrow$  ( $s^*$ ,  $\mu$ ) is a PBE

### Weak spots of PBE

- "Refinements" of PBE may be required
- Possible reasons:
  - weak requirement (3)
  - requirement (2) does not fully specify the system of beliefs to be consistent to what happens at nodes that are never reached
- This may lead to "odd" PBE where, even with the sequential rationality requirement, the players do not behave "rationally" at all!

### Another entry-like game



### PBE "solution" of this game

- □ If player 1 plays D with probability >0, then the belief of player 2 is that both  $x_1$  and  $x_2$  have equal probability
- □ Thus, best response is to play  $L \rightarrow PBE=(D,L)$
- However.. if player 1 never plays D, then the system of beliefs at these nodes is arbitrary
  - □ for example  $\mu(\mathbf{x}_1) > \frac{2}{3}$  is admissible!
  - then 2's best response is R, to which always playing U is 1's best response  $\rightarrow$  PBE=(U,R)

### Sequential equilibrium

- A better requirement for "solving" the game may then be as follows
- □ A joint (possibly mixed) strategy s\* and its associated system of beliefs  $\mu$  are said to be **consistent** if they are the limit of a sequence of non-degenerate strategies-beliefs pairs:  $(s*, \mu) = \lim_{k\to\infty} (s*, \mu_k)$
- A sequential equilibrium is a consistent PBE
  - i.e., it can be reached through subsequent steps

### Further discussion

- Even sequential equilibrium may be insufficient sometimes!
- Also, it is much harder to check than PBE
- Thus, the "solution concept" to use can be adapted case-by-case
- Also note that these different concepts are useful to characterize human behavior (as well as to argue about human rationality)