## Game theory

a course for the

MSc in ICT for Internet and multimedia

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## Bayesian Games

From common knowledge to "just an idea"

#### Bayesian games

- Equilibrium concepts were developed earlier as modeling players that are forming both consistent and correct beliefs
  - e.g., the payoff of other players must be known
- Harsanyi (1960) proposed that this can be incorporated into the concept of beliefs
  - We had beliefs about other players' moves (with certainty over their preferences and costs)
  - Now, we include beliefs about these characteristics as well!

## Bayesian games

- Game of incomplete information beliefs over the characteristics of other players are captured by their types
- Players can be of different types, which implies them to behave differently and also the other players to have beliefs about it
- We will develop an equilibrium concept that still requires these beliefs to be consistent and correct (so we use the same procedures)

#### Preliminary Nature's move

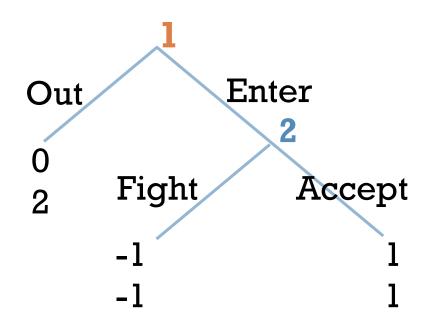
- Players may have different payoffs (each represented by a type)
- The timing of the game is as follows
  - Nature draws a type vector  $(t_1,...,t_n)$  among all possibilities for all the players
  - $\blacksquare$  Nature reveals type  $t_i$  to player i only
  - Players choose their actions
  - Payoffs are computed
- This is a <u>dynamic game</u> where the <u>players do</u> not know Nature's move in its entirety

#### Remark on types

- Actually, types can represent more than just different preferences
  - Types may not differ in the player's preferences but in the **knowledge** that a player has about the types of the other players or some other characteristics of the game
  - More subtle variant: we keep it for a later stage

#### Example: Entry Game

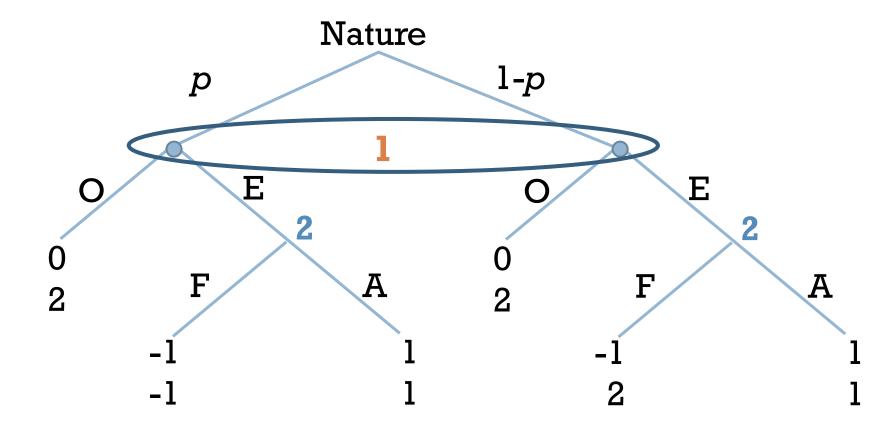
- Player l is a newcomer (e.g., in a market or network); he may (E)nter or stay (O)ut
- Player 2 is incumbent,
   if 1 enters, 2 may
   (A)ccept or (F)ight
- □ SPE outcome is (E,A)
  - there is another NE outcome that is not SPE and it is (O,F); check it!



#### Example: Entry Game

- Now, assume player 2 can be of two types
  - Rational: behaves as already discussed
  - Crazy: enjoys fighting and his/her payoff for (Enter, Fight) is actually 2 instead of -1
- Nature sets the type of 2: with probability p
   to be "Rational" (with 1-p he/she is "Crazy")
- Player 1 does not know the type of 2, and has non-singleton information set about it
  - Player 2 instead knows his/her own type

## Entry game, with types



#### Entry game, beliefs

- Players know their type, not the opponents'
- How can they well form a best response?
  - They need to create beliefs about these types
  - For this to be possible, we assume that they do not precisely know the types of their opponents, but know how they are set
  - Thus, they know the probability distribution of the opponents' types: it is common knowledge!
  - This is called common prior assumption

#### Entry game, strategies

- Also strategies need to be expanded
  - Apparently, player 2 does not have much choice even though he/she moves only if 1 chooses E
- In normal form, 2 has four pure strategies:
   two actions × two information sets
  - Because of Nature's move, 2 can have two types
     (1's move is irrelevant instead: check yourself)
- $\square$  In other words, 2's strategy is (xy) where:
  - x describes what a rational player 2 does
  - y describes what a crazy player 2 does

#### Bayesian strategies

- In incomplete information games, strategies are further expanded by stating what each type of a player does
  - The number of combinations explodes soon!
- In our example of Entry game:
  - player 1 has two strategies (O,E)
  - player 2 has four strategies (AA, AF, FA, FF)
- Each pair of pure strategies sets the path of play, which also depends on Nature's choice

### Bayesian game, normal form

- □ For example, if the game is played as (E, AF)
  - player 1 gets:  $p \times 1 + (1-p) \times (-1) = 2p-1$
  - player 2 gets:  $p \times 1 + (1-p) \times 2 = 2-p$

player 2

_	AA	AF	FA	FF
player H O	0,2	0, 2	0,2	0, 2
ල් E	1, 1	2p-1, 2-p	1-2p, 1-2p	-1, 2-3p

#### Bayesian game, normal form

- The value of p matters to determine the NEs
- □ For example, set  $p = \frac{2}{3}$

			player	2	
		AA	AF	FA	FF
er 1	0	0,2	0,2	0,2	0,2
player	Ε	1, 1	1/3, 4/3	-1/3, -1/3	-1,0

■ If we are agnostic on the matrix and just seek NEs, we found three: (O,FA), (O,FF), and (E,AF)

#### Bayesian games, discussion

- Actually the reasoning can be extended to mixed strategies in a straightforward way
- The reasoning still applies expected payoffs
  - but now derived from the probability of types!
- We change incomplete information into imperfect information
  - Specifically, uncertainty is now on Nature's choice of players' types at the beginning

#### Bayesian games, discussion

- In this example, player 1 just has one type
  - Clearly he wants to average on all possibilities of his opponent's (player 2) types
- For player 2, things are a bit more bizarre
  - He needs to take expectation on his own types!
  - Real players (Rational 2 or Crazy 2) are replaced by a meta-player MP2 playing for both sometimes called "type agent" representation
- Do the <u>best responses of MP2 = reality?</u>
  - Yes, due to <u>equivalence normal</u> extensive form

#### Bayesian games, discussion

- Evaluating expectations means that the probability distribution of types (not the types themselves) is common knowledge
- This is a strong assumption that is required to compute equilibria, because players must be able to conjecture on the game outcome
- The <u>realism</u> of this assumption may be critical and <u>needs to be checked every time</u>

## Bayesian game: definition

Formal definition of the terms

#### Representing Bayesian games

- Our formalization of games used up to now a normal-form representation including:
  - set of players  $\mathcal{N} = 1, ..., n$
  - strategy space of each player  $S_i$  (for i = 1..n)
  - utilities of players  $u_i: (S_1, S_2, ... S_n) \rightarrow \mathbb{R}$  (for i = 1...n)
- Bayesian games add three more ingredients:
  - 1 **type** & type **space** of each player  $T_i$  (for i = 1..n)
  - 2 also, utilities are now **type-dependent**
  - (3) finally, we need **beliefs** about other players types

## Static Bayesian game

- We consider a static game: n players, each player's strategy is just an action  $a_i$  in set  $A_i$
- 1 Player i's type is  $t_i \in T_i$ , chosen by Nature for each player from 1 to n through the **prior** probability distribution  $\phi(t_1,...,t_n)$ 
  - the prior is **common knowledge** among players
- 2 About the influence on types over payoffs, we make the assumption of private values
  - This means that  $u_i = u_i(a_1, a_2, ..., a_n, t_i)$
  - If  $u_i = u_i(a_1, a_2, ..., a_n, t_1, t_2, ..., t_n)$ : common values

### Type of a player

- □ For example, player i can have two different payoff functions  $u_{i,a}(a_i,a_{-i}), u_{i,b}(a_i,a_{-i})$ 
  - we represent this by setting type space  $T_i = \{t_a, t_b\}$  and imposing  $u_i(a_i, a_{-i}, t_j) = u_{i,j}(a_i, a_{-i})$
- Types can be used to limit available actions
  - If a player has <u>actions</u>  $\{F,G,H\}$ , but H is permitted only with probability q, we define types  $t_a$  and  $t_b$
  - $\blacksquare$   $\mathbf{t_a}$  and  $\mathbf{t_b}$  have respective probabilities q and 1-q
- In both cases {F,G,H} are feasible actions, but all payoffs of move H under type t<sub>b</sub> are -∞

### Beliefs on types

3 Because players know their own types, they can form **beliefs** on the other opponent by simply applying conditional probability:

$$\phi(\mathsf{t}_{-i}\,|\,\mathsf{t}_i) = \phi(\mathsf{t}_1,\ldots,\mathsf{t}_n) / \phi(\mathsf{t}_i)$$

because players know their own types!

- Comment. Actually, we should include the entire hierarchy of "beliefs about other players' beliefs" that soon gets complicated
  - It can be shown that it is <u>equivalent</u> to "<u>merge</u>" down the hierarchy just to 1<sup>st</sup>-order beliefs

### Beliefs on types (comments)

- □ Types are correlated; they are independent if  $\phi(t_1,...,t_n) = \phi(t_1) \cdot ... \cdot \phi(t_n)$
- □ *i* knows its own type, but not others'  $(t_{-i})$ ; he estimates them via **belief**  $\phi_i(t_{-i} | t_i)$ 
  - Prior versus posterior probabilities
- Our <u>assumption</u> of the <u>prior being common</u> knowledge equals to <u>perfect information</u>
  - In the case of incomplete and imperfect info., belief  $\phi_i$  ( $t_i | t_i$ ) may even be wrong and have nothing to do with the true prior

### Static Bayesian game

- Static Bayesian needs
   players ()
  - □ action spaces ②

□ beliefs<sup>⑤</sup>

- type spaces (5) (type-dep.) payoffs
- $\square G = \{\mathcal{N}, A_1, A_n; T_1, T_n; \phi_1, \phi_n; u_1, u_n\}$ 
  - $\blacksquare$  where  $u_i = u_i(a_1,...,a_n; t_i)$ .
- $\square$  A pure strategy for i is a map  $s_i: T_i \longrightarrow A_i$ , i.e., it tells what i plays as his/her type is known
- A mixed strategy for i is a probability distribution over pure strategies

- □ Type-contingent definition of pure/mixed strategies → reminiscent of dynamic games
  - We can think of a general strategy as being defined before the type of i is even set!
  - □ Player *i* decides a strategy  $s_i: T_i \longrightarrow A_i$ : then, if her type is  $t_i \in T_i$ , she will play  $s_i(t_i)$
  - This is useful because it allows other players to create beliefs over the strategy of a player i who can be of different types

take p = 
$$\frac{2}{3}$$
 AA AF FA FF

O 0,2 0,2 0,2 0,2 0,2

E 1,1  $\frac{1}{3}$ ,  $\frac{4}{3}$  - $\frac{1}{3}$ , - $\frac{1}{3}$  -1,0

- $\square$  2's strategies depend on Nature setting  $t_2 \in \{r,c\}$
- □ If 1 believes 2 uses pure strategy  $s_2 = AF$ :  $\begin{cases} s_2(r) = A \\ s_2(c) = F \end{cases}$
- □ l's expected payoff when playing E is  $\mathbb{E}[\mathbf{u}_1(E, s_2)] = p \mathbf{u}_1(E, s_2(r)) + (1-p) \mathbf{u}_1(E, s_2(c))$ that for  $p = \frac{2}{3}$  is exactly the matrix entry for (E, AF)

- Comment 1. Assume a typed player i is using a type-dependent pure strategy, and Nature randomly chooses his/her type t<sub>i</sub>
  - □ from the point of view of the opponents -i, they are facing a player using mixed strategies
  - □ in both cases an expectation is taken: for the opponents −*i* it does not matter if it is *i*'s own decision to randomize the action or just a consequence of its (Nature-chosen) type

- Comment 2. When specifying a strategy of a typed player, must we be type-dependent?
  - Why specify what *i* will do if Nature chooses any of *i*'s types, if in the end only one is real?
- $\square$  No need for *i* itself.. but for the opponents -i!
  - □ This way, they can form beliefs over *i*'s behavior
  - And, combined with the posterior (giving the condition on i's type), compute expected payoffs
- We did a similar thing for dynamic games!

### Bayesian Nash equilibrium

- It is a Nash equilibrium in Bayesian games
- In  $G=\{\mathcal{N}; A_1,...,A_n; T_1,...,T_n; \phi_1,...,\phi_n; u_1,...,u_n\}$ , joint strategy  $\mathbf{s}^* = (\mathbf{s}_1^*,...,\mathbf{s}_n^*)$  is said to be a **Bayesian Nash Equilibrium** if for each player i and each type  $t_i \in T_i$ ,  $\mathbf{s}_i(t_i)$  maximizes the expected payoff. That is

$$\max_{\mathbf{s}_{i} \in S_{i}} \sum_{t_{-i}} u_{i}(\mathbf{s}_{1}^{*}(t_{1}),..,\mathbf{s}_{i-1}^{*}(t_{i-1}),\mathbf{s}_{i},\mathbf{s}_{i}^{*}(t_{i+1}),..,\mathbf{s}_{n}^{*}(t_{n}),t_{i}) \phi_{i}(t_{-i}|t_{i})$$

### Bayesian Nash equilibrium

This can be rewritten as:

$$\mathbb{E}[u_i(s_i^*(t_i), s_{-i}^*(t_{-i}), t_i) | t_i] \ge \mathbb{E}[u_i(s_i, s_{-i}^*(t_{-i}), t_i) | t_i]$$
for every  $s_i \in S_i$ 

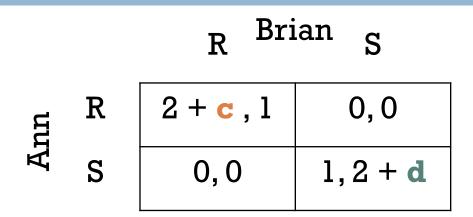
- In other words, i does not want to change strategy given the information he/she knows
  - $\blacksquare$  strategy of i = a choice of action for each type
  - what *i* does not know, he just estimates!
- □ This definition can be generalized according to the type space (if continuous → integrals)

# mixed strategies / types

Harsanyi's interpretation of beliefs

		R <sup>Brian</sup> S		
Ann	R	2, 1	0,0	
	S	0,0	1,2	

- Mixed strategy = probabilities to play R
- □ NEs of the game: (0,0), (1,1) and  $(\frac{2}{3},\frac{1}{3})$
- The mixed NE can be seen as **pure** BNE of a related game with a bit of incomplete info



- Ann and Brian do not know each other well
- Increase Ann's payoffs at (R,R) and Brian's at (S,S) by c and d, both (c and d) falling in [0,x]
  - □ Think of x as a "perturbation"
  - The exact amount of c (or d) is privately known by Ann (or Brian) only: type of the player

- $\square$  Ann's strategy: play R if  $\mathbb{C} > \mathbb{C}$ , otherwise play S
  - $\square$  Same for Brian, choose S if d > D, else play R
- This strategy is in fact a Bayesian NE
- Ann does not know d! Her expected payoff is

$$\mathbf{D}/\mathbf{x} (2+\mathbf{c}) + (1-\mathbf{D}/\mathbf{x}) \cdot 0 = (2+\mathbf{c}) \mathbf{D}/\mathbf{x}$$
 if she plays R

$$\mathbf{D}/\mathbf{x} \cdot 0 + (\mathbf{l} - \mathbf{D}/\mathbf{x}) \cdot \mathbf{l} = \mathbf{l} - \mathbf{D}/\mathbf{x}$$
  
if she plays S

Thus, Ann plays R if

$$\mathbf{c} \ge |\mathbf{x}/\mathbf{D} - 3| = \mathbf{C}$$

- $\square$  We have x/D-3=C
- Similarly, Brian's expected payoff is

$$(1-C/x) \cdot 0 + C/x (2+d) = (2+d) C/x$$
  
if he plays S

$$(1-C/x) \cdot 1 + C/x (2+d) \cdot 0 = 1-C/x$$
  
if he plays R

- □ Brian plays S if  $d \ge x/C 3$ . Thus, x/C 3 = D.
- Combining these two conditions we have

$$x/D - 3 = C$$
,  $x/C - 3 = D$   
Thus,  $C = D$  and  $C^2 + 3C - x = 0$ 

□ Solving  $C^2 + 3C - x = 0$ 

□ The probability of playing R for Ann is thus  $1-\mathbf{C}/x$ , i.e.,

$$\frac{2x + 3 - \sqrt{9 + 4x}}{2x} \xrightarrow{x \to 0} \frac{2}{3}$$