# Game theory

a course for the

MSc in ICT for Internet and multimedia

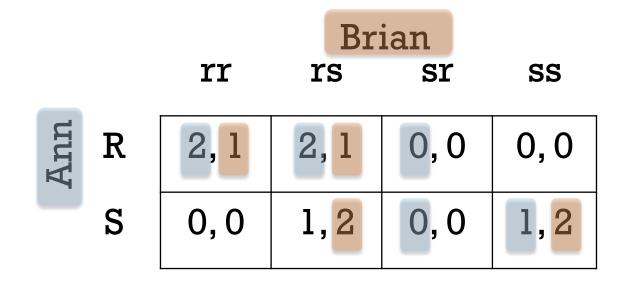
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# Dynamic Nash equilibria

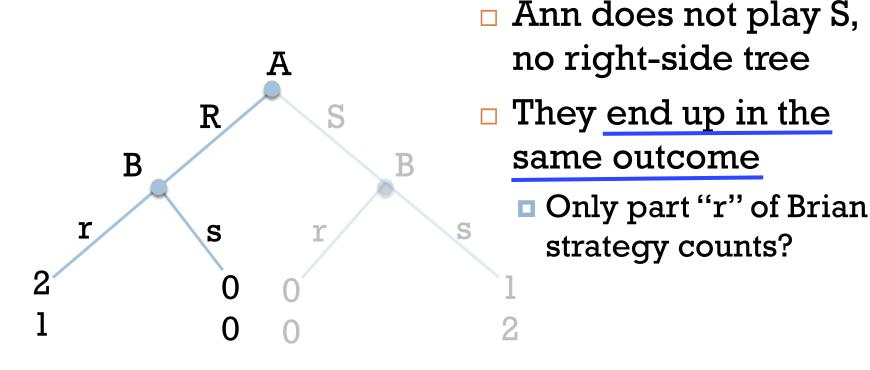
Direct extension of the definition

- Going back to the normal form seems to lose the dynamic character of the problem
- Yet, it is interesting for aspects, such as the Nash equilibrium, that are inherently static!



- For the sequential-move Battle of the Sexes, we have three (pure) NE:
  - (R,rr): Ann plays R, Brian "always plays R"
  - (R,rs): Ann plays R, Brian "copies Ann's move"
  - (S,ss): Ann plays S, Brian "always plays S"
- Remember these strategies are chosen by Brian as though he is moving first!

- Compare two equilibria: (R, rr) and (R, rs)
  - Are they really different?

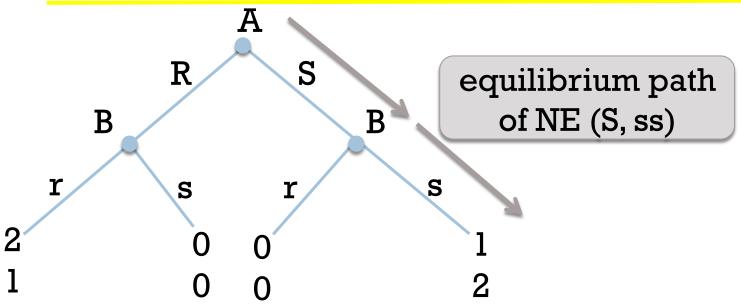


- There is indeed a difference between the two strategies: they are the same in equilibrium, but they are not identical off-equilibrium
  - Actually, when we are not in equilibrium, playing "rs" for Brian seems to be smarter (it is the strategy "do what Ann says")
  - "rr" has a non-rational answer (r to Ann's S): the thing is, it never comes into play!

- Representing situations that will not come into play is not really strange
- Remember that in 2-night Battle of the Sexes we included also strategies such as "Go to R the  $1^{st}$  night. If  $1^{st}$  outcome is Rr, then go to S the  $2^{nd}$  night, else go to R" = (r, s, r, r, r)
  - Do we need this part of the strategy? (reply to Ss)
  - The strategy demands the lst move to be r, so Ss cannot happen. Yet, we need this specification, not for this player, but for the others!

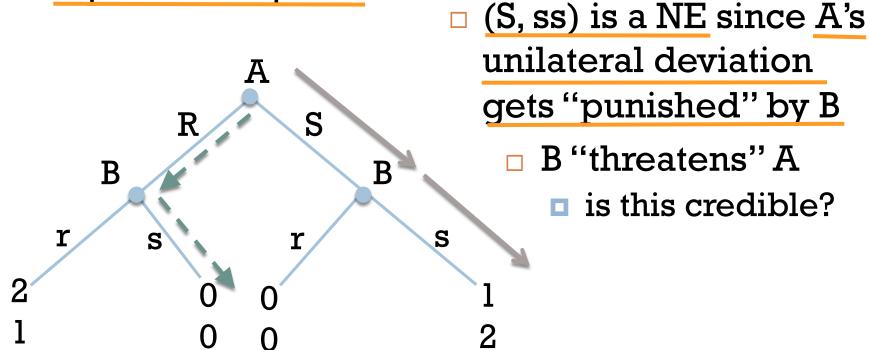
### Equilibrium path

Given a joint profile of behavioral strategies  $m^* = (m_1^*, m_2^*, ..., m_n^*)$  that is a NE, its equilibrium path contains the decision tree nodes that are reached with probability > 0



# Equilibrium path

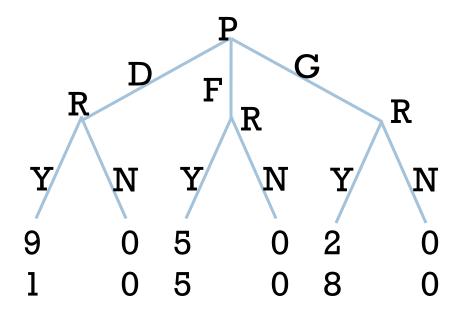
NEs are determined by belief about what other people are doing both on and off the equilibrium path!



### Example: Ultimatum game

- Two players share 10 candies as follows
  - Player 1 (Proposer) presents a split
  - □ Player 2(Responder) decides whether to accept it
  - If Player 2 refuses, they both get nothing
- □ For simplicity,  $A_p = \{\text{"D"}(9-1), \text{"F"}(5-5), \text{"G"}(2-8)\}$
- □ Actions  $A_R = {\text{"Y"(accept), "N"(refuse)}}$ 
  - □ The **strategies** of R are more complex, e.g., "play Y if the offer is D or F but not G"
  - Thus, they are a triple  $(x_1, x_2, x_3)$  where  $x_j = Y$  or N

### Example: Ultimatum game



 Joint strategies "offer x/10-x" (proposer) and "refuse if P's share is more than x" (responder) are NEs: no player has incentive to deviate

# Rationality and credibility

How to solve dynamic games

## Perfect vs imperfect information

 A dynamic game with perfect information is a sequential game that can be represented with a regular decision tree (all the information sets are singletons)

Players move one after another; later players have full information on previous players' choices and can exploit it

### Dynamic game, perfect inf.

- This class of games can be solved by means of backward induction
- To see why, consider just a 2-players setup
  - Player 1 chooses action a<sub>1</sub> from set A<sub>1</sub>
  - □ Player 2 sees  $a_1$  and chooses action  $a_2 \in A_2$
  - $A_2$  depends on  $a_1$  (the game can even end after player 1's move, if  $A_2 = \{a_2 *\}$ , so 2 has no choice)
  - Players receive payoffs  $u_1(\mathbf{a}_1, \mathbf{a}_2)$  and  $u_2(\mathbf{a}_1, \mathbf{a}_2)$

### Dynamic game, perfect inf.

- We can assume that player 2 can always optimize his/her move
  - Because of **perfect** information, player 2 knows has the right information set (singleton)
  - Thanks to complete information, player 1 can anticipate the optimization and do the same
- Theorem (~Zermelo). Any dynamic game of perfect information has a backward induction solution that is sequentially rational; if terminal payoffs are all different, it is unique

#### **Backward induction**

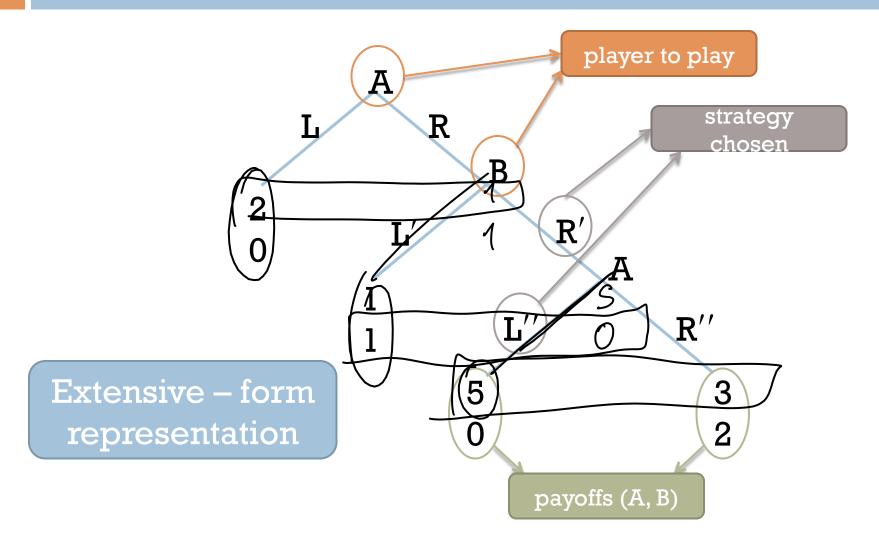
- □ When it is his/her turn, Player 2 sees Player 1's move  $\mathbf{a_1^h}$  and solves the optimization problem  $\max_{\mathbf{a_2} \in A_2} u_2(\mathbf{a_1^h}, \mathbf{a_2})$
- Call  $R_2$  ( $a_1^h$ ) the argmax solving the problem, i.e.,  $a_2$  yielding the max. Due to complete info, lanticipates 2's reaction and solves

$$\max_{\mathbf{a}_1 \in A_1} u_1(\mathbf{a}_1, \mathbf{R}_2(\mathbf{a}_1))$$

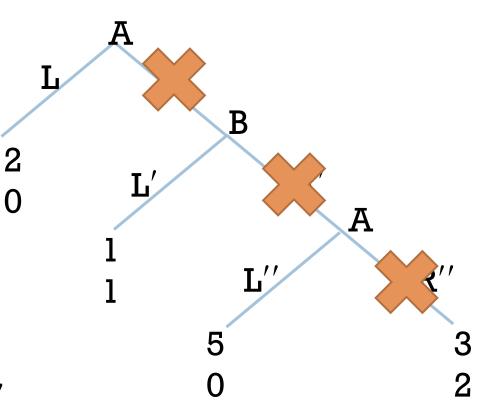
□ 1's solution is  $\mathbf{a_1}^*$ , the <u>outcome</u> is  $\mathbf{a_1}^*$ ,  $\mathbf{R_2}$  ( $\mathbf{a_1}^*$ )

It is a **Nash equilibrium in pure strategies** 

- Consider the following game
  - 1. A chooses either L or R. L ends the game with payoffs 2 for A and 0 for B. R gives B the right to move (step 2)
  - 2. B chooses either L' or R'. L' ends the game with payoffs 1 for A and 1 for B. R' gives A the right to move (step 3)
  - 3. A chooses either L'' or R''. Both end the game, with respective payoffs 5 or 0 for L'' and 3 or 2 for R''
- We can represent this sequence with a tree

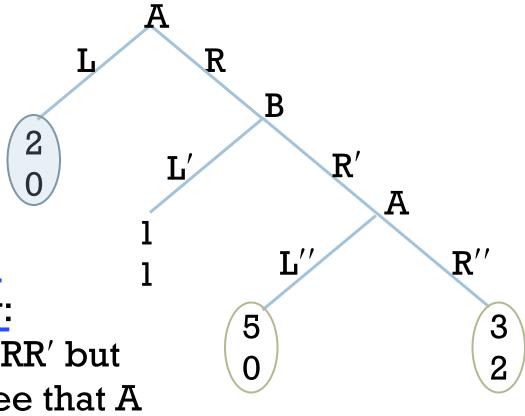


- Apply backward induction.
- A prefers L'' over R''
- Knowing R' will end up in A playing L'', B will choose to play L'
- Knowing this, A plays L



- Payoffs: 2 and 0
  - inefficient solution(in Pareto sense)
- Rational players do 1 L''

  not trust each other:
  A can ask B to play RR' but
  there is no guarantee that A
  will play R'' (not L''), nor that B plays L' instead



### Imperfect information

- Consider now a dynamic game with complete but imperfect information
- A basic model for this kind of games is
  - Players 1 and 2 choose actions  $a_1$  and  $a_2$  from sets  $A_1$  and  $A_2$ , respectively
  - □ Players 3 and 4 observe the outcome of this and choose a<sub>3</sub> and a<sub>4</sub> from A<sub>3</sub> and A<sub>4</sub>
- □ Payoffs are  $u_i(\mathbf{a_1}, \mathbf{a_2}, \mathbf{a_3}, \mathbf{a_4})$  for j = 1,2,3,4

Note: players are not necessarily distinct or all present

### Imperfect information

- Use an approach akin to backward induction.
- For every choice  $(a_1,a_2)$  of the first two players, players 3 and 4 play a Nash equilibrium  $(a_3*(a_1,a_2),a_4*(a_1,a_2))$ 
  - Players 1 and 2 know and anticipate it, as if they play a simultaneous-move game with payoffs

$$u_j(\mathbf{a_1}, \mathbf{a_2}, \mathbf{a_3}^*(\mathbf{a_1}, \mathbf{a_2}), \mathbf{a_4}^*(\mathbf{a_1}, \mathbf{a_2}))$$
 for  $j = 1, 2$ 

- □ They take a<sub>1</sub>\*, a<sub>2</sub>\* as NE of this game
- $(\mathbf{a_1}^*, \mathbf{a_2}^*, \mathbf{a_3}^*(\mathbf{a_1}^*, \mathbf{a_2}^*), \mathbf{a_4}^*(\mathbf{a_1}^*, \mathbf{a_2}^*))$  is the outcome resulting from backward induction

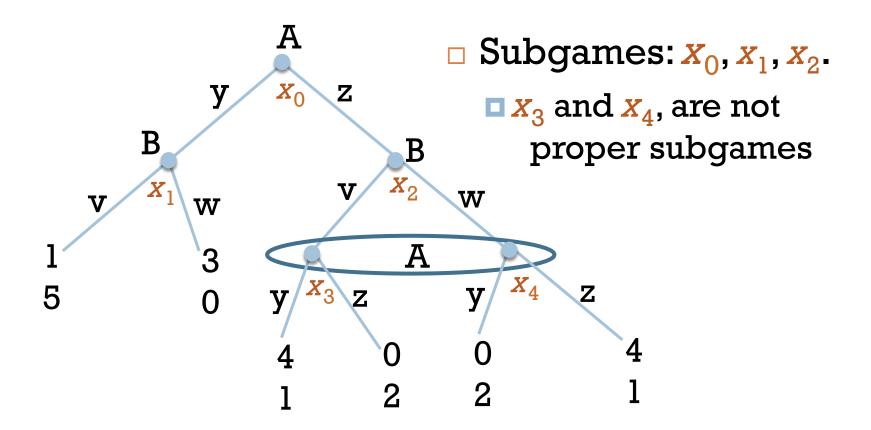
# Subgame-perfect NE

Extending the Nash equilibrium concept

### Subgames

- Game follows a tree: what about subtrees?
- □ A (proper) **subgame** G contains a single node of the tree and all of its successor nodes, with the requirement:  $x_i \in G$ ,  $x_k \in h_i(x_i) \Rightarrow x_k \in G$
- All other requirements (players, payoffs, common knowledge) are left unchanged
- □ The whole game is a subgame of itself

### Subgames



### Subgame-perfect NE

- Definition (R. Selten). A Nash equilibrium is subgame-perfect if the strategies chosen by the players give a NE in every subgame
  - It is a refinement of NE. In a subgame-perfect Nash equilibrium (SPE) the players strategies must first be a NE and then must pass an additional test
- Every finite extensive form game has an SPE
  - This means that every game, from tic-tac-toe to chess or go, has an optimal way to be played

### Subgame-perfect NE

- How to prove that SPE is unique? For perfect information game with finite horizon, SPE is the outcome of backward induction
- This can be somehow extended for other dynamic games, by taking into account the credibility of the threats
- □ Credibility: Player 1 knows  $\mathbf{a_1}$  implies response  $R_2$  ( $\mathbf{a_1}$ ), so strategies "if  $\mathbf{a_1}$  then  $\mathbf{a_2}$   $\neq R_2$  ( $\mathbf{a_1}$ )" are classified as non-credible

### Credibility of threats

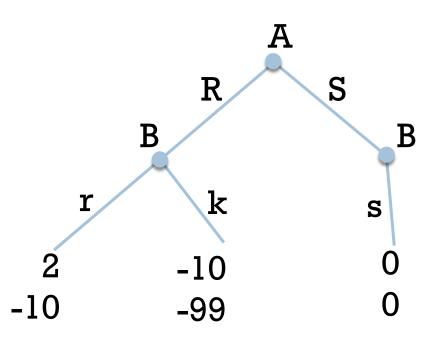
- Consider again the dynamic battle of the sexes with Ann moving first
  - Brian can play (ss) meaning that, even when Ann selects R, he goes to S
  - Ann does not believe him and decides what she prefers, knowing Brian's threat is empty
- In Hawk-and-Dove the threat to deviate from NE is non-credible (it hurts both)

### Credibility of threats

- An extreme version of incredible threat
  - There is no (S)ci-fi movie at the theater, just one (R)omance movies that Brian hates
  - Now, option S means = "stay at home" that is probably the best option for Brian: if Ann chooses this, then the game ends
  - But if Ann decides to go (R), then Brian has just two options: to comply (r) or to kill himself (k)
  - Brian may consider strategy (s,k)

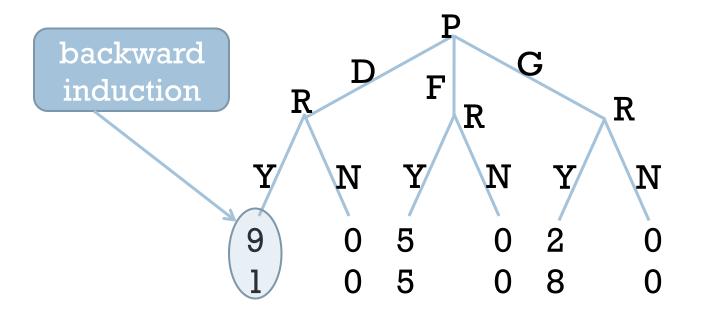
### Credibility of threats

- □ Brian may consider strategy (k,s)
  - This means to threaten Ann to commit suicide if she insists in going to R



- Ann can be tempted to play S to avoid this
- However, B choosing k instead of r would be irrational
  - Non-credible threat!

#### back to Example 11



- Many NEs, one SPE: "P chooses D" "R accepts"
- P knows that R is better off if accepting any proposal, since it is "something" against "nothing"
- Not accepting is a non-credible threat