

Causal Inference Workshop

Week 2 - Potential Outcomes Framework

Causal Inference Workshop

January 30, 2024

Workshop outline

A. Causal inference fundamentals

- Modeling assumptions matter too
- Conceptual framework (potential outcomes framework)

B. Design stage: common identification strategies

- IV + RDD [coding]
- DiD, DiDiD, Event Studies, New TWFE Lit [coding]
- Synthetic Control / Synthetic DiD [coding]

C. Analysis stage: strengthening inferences

- Limitations of identification strategies, pre-estimation steps
- Estimation [controls] and post-estimation steps [supporting assumptions]

D. Other topics in causal inference and sustainable development

- Inference (randomization inference, bootstrapping)
- Weather data regressions, other common/fun SDev topics [coding]
- Remote sensing data, other common/fun SDev topics

Causal inference roadmap

- *Potential outcomes* [framework] [today]
 - Causal effect is difference between two potential outcomes
- *Identification* [application/implementation]
 - Identifying assumptions needed for a statistical estimate to have causal interpretation
 - Removing selection bias in regressions
 - E.g., RD, IV, ...
- *Estimation* [application/implementation] [last week]
 - (Usually) use linear regression model

Outline

Workshop outline

Potential outcomes framework

An alternative framework, the DAG

Summary

Causal inference roadmap

- *Potential outcomes (PO)* [framework]
 - Causal effect is difference between two potential outcomes
 - Lingua franca for expressing causal statements in economics / social sciences
 - This is one “approach to causality” (Imbens 2020)
 - Builds on Neyman 1923
 - Extended to observational studies by Rubin 1974
 - PO framework is not the *only* approach
 - Directed Acyclic Graph (DAG) approach is another alternative
- *Identification* [application/implementation]
- *Estimation* [application/implementation]

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Workshop outline

Potential outcomes framework

- The original selection bias problem

- Treatment effects as a linear regression

- When does IA/CIA not hold?

An alternative framework, the DAG

- A very basic overview of DAGs

- Comparative strengths and weaknesses of the PO and DAG approaches

Summary

Potential outcomes framework and treatment effects

- We have:
 - A population, of which we observe sample of units $i = 1, \dots, N$
 - A binary treatment of interest $D_i \in \{0, 1\} \rightarrow$ want to estimate the causal effect of D on Y
 - Let unit i 's potential outcomes be: Y_i^1 if received treatment, Y_i^0 otherwise
 - Let unit i 's observable outcome be: Y_i

Potential outcomes framework and treatment effects

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- Note the difference between *potential* outcomes (Y_i^1, Y_i^0) and *observable* or “actual” outcomes (Y_i); can relate them according to: $Y_i = D_i Y_i^1 + (1 - D_i) Y_i^0$

Potential outcomes framework and treatment effects

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- Define:

individual treatment effects (TEs)	$Y_i^1 - Y_i^0 \forall i$	<i>ideally estimate; unknowable</i>
average treatment effect (ATE)	$\mathbb{E}[Y_i^1 - Y_i^0]$	<i>reasonably estimate; unknowable, but might be identifiable</i>
average treatment effect on the treated (ATT)	$\mathbb{E}[Y_i^1 - Y_i^0 D_i = 1]$	<i>reasonably estimate; unknowable, but might be identifiable</i>
difference in average observed outcomes	$\mathbb{E}[Y_i D_i = 1] - \mathbb{E}[Y_i D_i = 0]$	<i>directly identifiable, straightforward estimator</i>

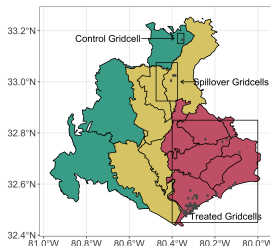
Potential outcomes framework and treatment effects: assumptions

- Assume additive treatment effects and no interference between units
- **Stable Unit Treatment Value Assumption (SUTVA)**: treatment received by one unit does not affect potential outcomes for other units
 - Each unit has only two possible potential outcomes Y_i^1, Y_i^0 , which implies:
 - No spillovers
 - No general equilibrium effects

Potential outcomes framework and treatment effects: assumptions

Example of possible SUTVA violation:

- What are the effects of plastic bag laws on plastic litter in the environment?
- Use data on $\sim 100k$ shoreline cleanups
- Aggregate outcome data to 0.01 lat/lon gridcells
- Treatment at the zip code level (is there a policy in zip code?)
- Why may SUTVA be violated?



Potential outcomes framework and treatment effects: assumptions

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 - Each unit has only two possible potential outcomes Y_i^1, Y_i^0 , which implies:
 - No spillovers
 - No general equilibrium effects
 - Often not realistic in economics studies
 - Many papers on SUTVA as nuisance
 - Can change how treatment is defined (e.g., within-household spillover)
 - Change level at which you interpret results
 - Some papers on SUTVA as substance (modeling the impact of the interference between units), e.g., spillovers:
 - (Hong and Raudenbush 2006; Hudgens and Halloran 2008; Aronow and Samii 2017; Rosenbaum 2007)

Potential outcomes framework and the selection bias problem

- Back to the various parameters:

individual treatment effects (TEs)	$Y_i^1 - Y_i^0 \forall i$	<i>ideally estimate; unknowable</i>
average treatment effect (ATE)	$\mathbb{E}[Y_i^1 - Y_i^0]$	<i>reasonably estimate; unknowable, but might be identifiable</i>
average treatment effect on the treated (ATT)	$\mathbb{E}[Y_i^1 - Y_i^0 D_i = 1]$	<i>reasonably estimate; unknowable, but might be identifiable</i>
difference in average observed outcomes	$\mathbb{E}[Y_i D_i = 1] - \mathbb{E}[Y_i D_i = 0]$	<i>directly identifiable, straightforward estimator</i>

- We never observe causal effects
- What we can do is compute the difference in average observed outcomes:

$$\begin{aligned}\mathbb{E}[Y_i | D_i = 1] - \mathbb{E}[Y_i | D_i = 0] &= \dots \\ &= \underbrace{\mathbb{E}[Y_i^1 - Y_i^0 | D_i = 1]}_{\text{ATT}} + \underbrace{\mathbb{E}[Y_i^0 | D_i = 1] - \mathbb{E}[Y_i^0 | D_i = 0]}_{\text{selection bias}}\end{aligned}$$

► math details

Potential outcomes framework and the selection bias problem

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- **Selection bias** is the average difference in Y_i^0 between the treated and untreated
- Necessary and sufficient condition to remove selection bias and thus identify ATT:
 $\mathbb{E}[Y_i^0|D_i = 1] = \mathbb{E}[Y_i^0|D_i = 0]$
- $(Y_i^0, Y_i^1) \perp\!\!\!\perp D_i \implies Y_i^0 \perp\!\!\!\perp D_i \implies \mathbb{E}[Y_i^0|D_i = 1] = \mathbb{E}[Y_i^0|D_i = 0]$

► math details

Independence assumption and selection bias

- When treatment is independent of POs \rightarrow no selection bias *in expectation*
 - $(Y_i^0, Y_i^1) \perp\!\!\!\perp D_i$; **independence assumption (IA)**
 - Selection bias is eliminated and $\mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] = \mathbb{E}[Y_i^1 - Y_i^0|D_i = 1]$ or difference in average observed outcomes equals the ATT. Note that IA is sufficient but not necessary.
 - Holds in expectation for experiments, not for (virtually any) observational study

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 - Holds in expectation for experiments, not for (virtually any) observational study
- Let's consider various assignment mechanisms:
 - Random assignment (e.g., experiments)
 - Selection on observables
 - Selection on unobservables

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 - Holds in expectation for experiments, not for (virtually any) observational study
- Let's consider various assignment mechanisms:
 - Random assignment (e.g., experiments)
 - If treatment is randomly assigned, IA holds and identifies ATT (no selection bias in expectation, **NOT** for any single trial)
 - Selection on observables
 - Selection on unobservables

Independence assumption and selection bias

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 - $(Y_i^0, Y_i^1) \perp\!\!\!\perp D_i$; **independence assumption (IA)**
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 - Holds in expectation for experiments, not for (virtually any) observational study
- Let's consider various assignment mechanisms:
 - Random assignment (e.g., experiments)
 - Selection on observables
 - If conditional on some pre-treatment characteristic X_i , we have $(Y_i^0, Y_i^1) \perp\!\!\!\perp D_i|X_i$, we can once again eliminate selection bias in expectation (**conditional independence assumption, CIA**)
 - Compare outcomes within each stratum of X_i
 - Selection on unobservables

Independence assumption and selection bias

- When treatment is independent of POs \rightarrow no selection bias *in expectation*
 - $(Y_i^0, Y_i^1) \perp\!\!\!\perp D_i$; **independence assumption (IA)**
 - Selection bias is eliminated and $\mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] = \mathbb{E}[Y_i^1 - Y_i^0|D_i = 1]$ or difference in average observed outcomes equals the ATT. Note that IA is sufficient but not necessary.
 - Holds in expectation for experiments, not for (virtually any) observational study
- Let's consider various assignment mechanisms:
 - Random assignment (e.g., experiments)
 - Selection on observables
 - Selection on unobservables
 - Will need other identification strategies to eliminate selection bias

Identifying assumptions

- We can recover an **unbiased** estimator of a causal effect if **(conditional) independence assumption** holds:
 - if IA holds $((Y_i^0, Y_i^1) \perp\!\!\!\perp D_i) \rightarrow$ estimate ATT and ATE
 - if ~~IA~~, but CIA $((Y_i^0, Y_i^1) \perp\!\!\!\perp D_i | X_i) \rightarrow$ can estimate ATT and ATE in each stratum (and then combine)
 - if ~~CIA~~, need relevant exogenous source of variation in D_i (e.g., $(Y_i^0, Y_i^1) \perp\!\!\!\perp Z_i, Z_i \perp\!\!\!\perp D_i) \rightarrow$ estimate a LATE
- Need an **identification strategy** that convinces us that IA holds
- Bottom-line:
 - Econometrics / regression controls won't bring causality \rightarrow need identification strategy
 - BUT, even with good identification strategy, no reason to expect balance for all relevant pre-treatment characteristics \rightarrow control for relevant pre-treatment variables

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Treatment effects as a linear regression

When does IA/CIA not hold?

An alternative framework, the DAG

A very basic overview of DAGs

Comparative strengths and weaknesses of the PO and DAG approaches

Summary

Treatment effects as a linear regression

- *Potential outcomes (PO)* [framework] [just now]
- *Identification* [application/implementation]
- *Estimation* [application/implementation] [last week]

Treatment effects as a linear regression

- Suppose heterogeneous TE: $Y_i^1 - Y_i^0 = \beta_i$
 - Denote ATT by β ; that is, $\beta = \mathbb{E}[\beta_i | D_i = 1] = \mathbb{E}[Y_i^1 - Y_i^0 | D_i = 1]$
- Then we can write

$$\begin{aligned} Y_i &= Y_i^0 + (Y_i^1 - Y_i^0)D_i \\ &= Y_i^0 + \beta_i D_i \\ &= Y_i^0 + (\beta_i - \beta + \beta)D_i \\ &= \mathbb{E}[Y_i^0] + \beta D_i + Y_i^0 - \mathbb{E}[Y_i^0] + (\beta_i - \beta)D_i \\ &= \alpha + \beta D_i + \mathbf{e}_i \end{aligned}$$

where $\alpha \equiv \mathbb{E}[Y_i^0]$ and $\mathbf{e}_i \equiv Y_i^0 - \mathbb{E}[Y_i^0] + (\beta_i - \beta)D_i$

Treatment effects as a linear regression

- Think about OLS regression of Y_i on D_i and a constant:

$$\hat{\beta}_{ols} = \bar{Y}_1 - \bar{Y}_0$$

- $\mathbb{E}[\hat{\beta}_{ols}] = \mathbb{E}[Y_i | D_i = 1] - \mathbb{E}[Y_i | D_i = 0]$
- By $Y = \alpha + \beta D_i + e_i$ and the definition of e_i , we have
 - $\mathbb{E}[Y_i | D_i = 1] - \mathbb{E}[Y_i | D_i = 0] = \beta + \mathbb{E}[e_i | D_i = 1] - \mathbb{E}[e_i | D_i = 0]$
 - $\mathbb{E}[e_i | D_i = 1] - \mathbb{E}[e_i | D_i = 0] = \mathbb{E}[Y_i^0 | D_i = 1] - \mathbb{E}[Y_i^0 | D_i = 0]$

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- Thus:
$$\begin{aligned}\mathbb{E}[\hat{\beta}_{ols}] &= \mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] \\ &= \beta + \mathbb{E}[e_i|D_i = 1] - \mathbb{E}[e_i|D_i = 0] \\ &= \underbrace{\beta}_{\text{ATT}} + \underbrace{\mathbb{E}[Y_i^0|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 0]}_{\text{selection bias}}\end{aligned}$$

Treatment effects as a linear regression

- Thus:

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- Which means that:

- $\mathbb{E}[\hat{\beta}_{ols}]$ is equal to ATT iff:
 - there is no selection bias (identification problem; independence)

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Summary

Endogeneity

- In simple linear regression model $y_i = \alpha + \beta x_i + e_i$, variable x_i is:
 - **endogenous** if it is correlated with the error term, or $cov[x_i, e_i] \neq 0$
 - **exogenous** otherwise, if $cov[x_i, e_i] = 0$ (A3. of CLRM)
- If x is endogenous, then OLS estimator of β will be biased and inconsistent for β
- In our setting (potential outcomes framework), if treatment D_i is endogenous ($cov[D_i, e_i] \neq 0$), there is imbalance in potential outcomes across treatment groups
 - \rightarrow CIA doesn't hold (again, identification problem \leftrightarrow regression problem)

Sources of endogeneity

- **Reverse causality or simultaneity**
 - If y also affects D , this is captured by e , making e correlated with D
 - **Measurement error in D that is correlated with y**
 - **Omitted variable bias (OVB)**
 - If omitted variable w is correlated with D , e is correlated with D (w is a “confounding variable”)
- in observational studies, excluding confounder creates bias, so must adjust for all confounders; but we can rarely be certain to have measured all confounders, which is why we turn to alternative “**identification**” strategies

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Directed acyclic graphs (DAGs)

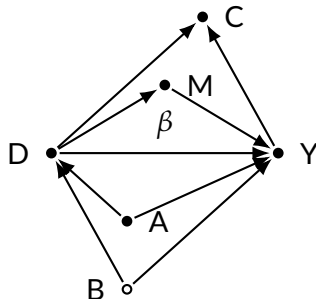
- An alternative to the potential outcomes framework is the causal graph framework or work on **directed acyclic graphs (DAGs)** (Pearl 2009)
 - PO and DAG frameworks are *not* contradicting; both define causality using counterfactuals
 - Each framework has its own benefits (see Imbens 2020 for a review of these) and are therefore complementary perspectives

Directed acyclic graphs (DAGs)

- Relationships between random variables are encoded with nodes and directed edges
 - Nodes are random variables (solid for observed variables, hollow for unobserved)
 - Arrows represent possible direct causal relationships
 - Paths are sequences of edges
 - DAG is a *complete* encoding of assumptions about causal relationships

Directed acyclic graphs (DAGs)

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 - Nodes are random variables (solid for observed variables, hollow for unobserved)
 - Arrows represent possible direct causal relationships
 - Paths are sequences of edges
 - DAG is a *complete* encoding of assumptions about causal relationships
- Types of elementary paths:
 - **Mediating path:** $D \rightarrow M \rightarrow Y$
 - **Confounding paths:** $D \leftarrow A \rightarrow Y$ (closed); $D \leftarrow B \rightarrow Y$ (open)
 - **Colliding path:** $D \rightarrow C \leftarrow Y$
- Identification strategies:
 - Blocking back-door paths (adjusting for all confounders)
 - Instruments (alternative identification strategies)
 - same conclusion as with potential outcomes framework



401(k) eligibility and financial wealth example (Chernozhukov et al. 2025)

- **Question:** What is the causal effect of 401(k) *eligibility* on household financial wealth?

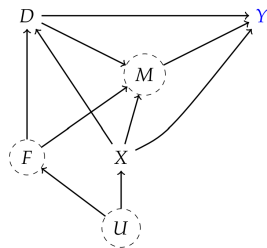
- **Variables:**

- D : eligibility for a 401(k) plan
- Y : net financial assets
- X : observed worker characteristics (income, age)
- F : unobserved firm characteristics
- M : employer match
- U : latent factors

- Eligibility may affect wealth:

- directly (saving incentives, tax advantages)
- indirectly through employer matching

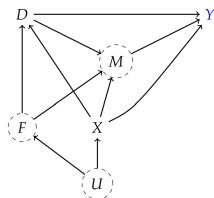
- Selection into eligible jobs depends on X and unobserved F



Backdoor blocking and identification

- **Goal:** identify the causal effect of D on Y .
- **Backdoor criterion:** choose a set Z such that
 1. no variable in Z is a **descendant** of D , and
 2. Z **blocks every backdoor path** from D to Y (a backdoor path starts with an arrow into D).
- **Why?**
 - Rule (1) prevents blocking causal paths (e.g. $D \rightarrow M \rightarrow Y$).
 - Rule (2) removes non-causal association due to confounding.
- **In the 401(k) DAG, backdoor paths include:**
 - $D \leftarrow X \rightarrow Y$
 - $D \leftarrow F \rightarrow M \rightarrow Y$
 - $D \leftarrow F \leftarrow U \rightarrow X \rightarrow Y$
- **Valid adjustment set:** $Z = \{F, X\}$ blocks all backdoor paths and implies

$$Y(d) \perp\!\!\!\perp D \mid F, X.$$



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Summary

Strengths and weaknesses of the PO and DAG approaches

- See Imbens 2020 for a review of the relevance of DAGs for empirical economics
 - **Experiments and manipulability:**
 - PO framework elevates randomized experiments as “gold standard”, while DAG doesn’t deem experiments special (~ notion of manipulability)
 - **Parts of causal analysis addressed: (pre-identification, identification, post-identification)**
 - DAGs only consider step 2, while steps 2 and 3 are considered jointly in PO
 - **Representation of identifying assumptions and identification strategies**
 - Identifying assumptions explicit in graphical versions and often much clearer than algebraic versions, BUT many other assumptions not easily captured in DAG framework; accounting for treatment heterogeneity difficult with DAGs
- Bottom-line:
 - Can be very helpful for thinking about or communicating research designs
 - May be helpful to know how to represent your analysis in both frameworks

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Causal inference roadmap

- *Potential outcomes* [framework] [today]
 - Causal effect is the difference between two potential outcomes
 - We can't observe this difference, but can see differences in average observed outcomes
 - If **(conditional) independence assumption** holds, can estimate unbiased ATT
- *Identification* [application/implementation] [up next!]
 - In most empirical settings, IA and CIA do not hold, which is why we need an **identification strategy**
 - Want to eliminate selection bias (identification problem)
- *Estimation* [application/implementation] [last week]
 - (Usually) use linear regression model
 - $\hat{\beta}_{OLS}$ unbiased estimator for ATT if e is uncorrelated with treatment (regression problem)

Questions? Comments?

Thank you!

References

Heavily based on Claire Palandri's 2022 version and Anna Papp's 2024 version of the Causal Inference Workshop.

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Appendix

$$\begin{aligned}\mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] \\&= \mathbb{E}[Y_i^1|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 0] \\&= \mathbb{E}[Y_i^1|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 1] + \mathbb{E}[Y_i^0|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 0] \\&= \underbrace{\mathbb{E}[Y_i^1 - Y_i^0|D_i = 1]}_{\text{ATT}} + \underbrace{\mathbb{E}[Y_i^0|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 0]}_{\text{selection bias}}\end{aligned}$$

Appendix

$$Y_i = \lambda + \gamma D_i + \varepsilon_i, \quad \mathbb{E}[D_i \varepsilon_i] = 0$$

Projection coefficient of this projection model:

$$\begin{aligned} \gamma &= \frac{\text{cov}[Y_i, D_i]}{\text{Var}[D_i]} = \frac{\mathbb{E}[Y_i D_i] - \mathbb{E}[Y_i] \mathbb{E}[D_i]}{\mathbb{E}[D_i^2] - \mathbb{E}[D_i]^2} = \\ &= \frac{\mathbb{E}[Y_i | D_i = 1] P(D_i = 1) - (\mathbb{E}[Y_i | D_i = 0] P(D_i = 0) + \mathbb{E}[Y_i | D_i = 1] P(D_i = 1)) P(D_i = 1)}{P(D_i = 1) - P(D_i = 1)^2} \\ &= \frac{(\mathbb{E}[Y_i | D_i = 1] - \mathbb{E}[Y_i | D_i = 0]) (P(D_i = 1) - P(D_i = 1)^2)}{P(D_i = 1) - P(D_i = 1)^2} \\ &= \mathbb{E}[Y_i | D_i = 1] - \mathbb{E}[Y_i | D_i = 0] \end{aligned}$$

OLS with a binary regressor (1/2)

$$\hat{\beta}_{\text{OLS}} = \frac{\sum_{i=1}^n Y_i(D_i - \bar{D})}{\sum_{i=1}^n D_i(D_i - \bar{D})}, \quad \bar{D} = \frac{1}{n} \sum_{i=1}^n D_i.$$

Define

$$N_1 = \sum_{i=1}^n D_i, \quad N_0 = n - N_1 \quad (\text{and thus } \bar{D} = \frac{N_1}{n})$$

$$\bar{Y}_1 = \frac{1}{N_1} \sum_{i:D_i=1} Y_i, \quad \bar{Y}_0 = \frac{1}{N_0} \sum_{i:D_i=0} Y_i.$$

Denominator:

$$\sum_{i=1}^n D_i(D_i - \bar{D}) = \sum_{i=1}^n (D_i - \bar{D}D_i) = (1 - \bar{D}) \sum_{i=1}^n D_i = \frac{N_0 N_1}{n}.$$

OLS with a binary regressor (2/2)

Numerator:

$$\begin{aligned}\sum_{i=1}^n Y_i(D_i - \bar{D}) &= \sum_{i=1}^n Y_i D_i - \bar{D} \sum_{i=1}^n Y_i \\ &= N_1 \bar{Y}_1 - \bar{D}(N_1 \bar{Y}_1 + N_0 \bar{Y}_0) = \frac{N_1 N_0}{n}(\bar{Y}_1 - \bar{Y}_0).\end{aligned}$$

Combining numerator and denominator:

$$\hat{\beta}_{\text{OLS}} = \frac{\frac{N_1 N_0}{n}(\bar{Y}_1 - \bar{Y}_0)}{\frac{N_1 N_0}{n}} = \bar{Y}_1 - \bar{Y}_0.$$

$$\boxed{\hat{\beta}_{\text{OLS}} = \bar{Y}_1 - \bar{Y}_0.}$$

Appendix

Since:

- $\mathbb{E}[Y_i|D_i = 1] = \alpha + \beta + \mathbb{E}[e_i|D_i = 1]$ and
- $\mathbb{E}[Y_i|D_i = 0] = \alpha + \mathbb{E}[e_i|D_i = 0]$

We then have:

$$\mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] = \beta + \mathbb{E}[e_i|D_i = 1] - \mathbb{E}[e_i|D_i = 0]$$

Appendix

Since:

$$e_i = Y_i^0 - \mathbb{E}[Y_i^0] + (\beta_i - \beta)D_i$$

We have:

$$\begin{aligned}\mathbb{E}[e_i|D_i = 1] - \mathbb{E}[e_i|D_i = 0] &= \mathbb{E}[\beta_i - \beta|D_i = 1] + \mathbb{E}[Y_i^0|D_i = 1] - \mathbb{E}[Y_i^0] - \mathbb{E}[Y_i^0|D_i = 0] + \mathbb{E}[Y_i^0] \\ &= \mathbb{E}[\beta_i|D_i = 1] - \beta + \mathbb{E}[Y_i^0|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 0] \\ &= \mathbb{E}[Y_i^0|D_i = 1] - \mathbb{E}[Y_i^0|D_i = 0]\end{aligned}$$