Citizen AI Chatbot - Problem-Solution Fit Canvas 2.0

1. Customer Segment(s)

Government service users (ages 18-65), including:

- First-time applicants (voter IDs, passports)
- Senior citizens accessing pension services
- Non-tech-savvy citizens needing simplified guidance

2. Jobs-to-be-Done / Problems

- **Core Job**: Quickly resolve government service queries
- Problems Addressed:
 - o Long call center wait times
 - Complex bureaucratic language
 - Lack of 24/7 support

3. Triggers

- Upcoming deadlines (tax filing, document renewals)
- Frustration with offline processes
- Peer recommendations ("The chatbot solved my issue in minutes")

4. Emotions: Before / After

| Before (Problem) | After (Solution) |
|----------------------------|-----------------------------|
| Anxious, confused | Confident, relieved |
| Distrustful of bureaucracy | Trust in digital governance |

5. Customer Constraints

- Limited internet access in rural areas
- Low digital literacy among seniors
- Multilingual needs (English + regional languages)

6. Behavior

- Current: Visit offices repeatedly, call helplines
- Ideal: Use chatbot for instant resolutions

7. Channels of Behavior

- Online: Government portals, WhatsApp, SMS
- Offline: Kiosks with chatbot access in offices

8. Problem Root Cause

- Outdated citizen engagement systems
- Understaffed help centers
- No Al-powered automation

9. Your Solution

IBM Granite-powered chatbot that:

- 1. Answers queries in <2 seconds
- 2. Supports 5 Indian languages
- 3. Provides document checklists with official links

10. Alternative Solutions

- Traditional call centers
- Static FAQ webpages
- Private agents (paid services)