

**objective:**

# enriching people's digital lives

to achieve our objective,  
we must first define a comprehensive  
communication platform.

**a methodology of expression:**

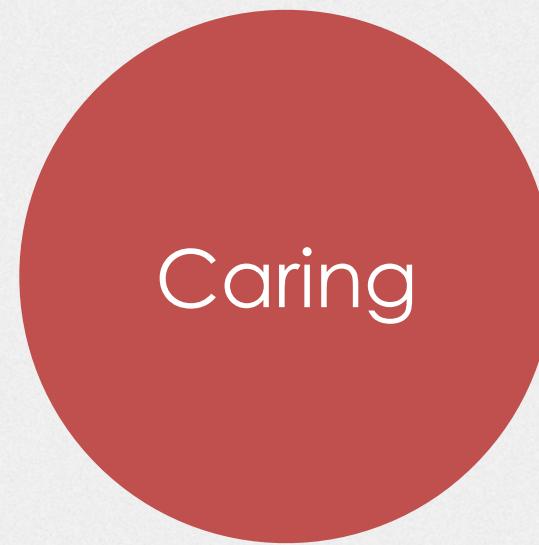
## **a methodology of “Threes”**

*Leo Burnett*

**objective:**

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**Three** fundamental communication tones of Ooredoo derived from the company values:



*Leo Burnett*

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Every topic must fall under a tone within the **three** aspects of Ooredoo's communication:

**1** **topic**

Ericsson provides the platform that supports Ooredoo Business M2M/IoT products

Challenging low mobile penetration among women in Iraq

Palestine "Learn English" services

**2** **tone**

Connecting

Caring

Challenging

**3** **action**

*Leo Burnett*

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Ooredoo Group **topics** are presented in a specific **tone**, driven by a particular **action**.



Connecting

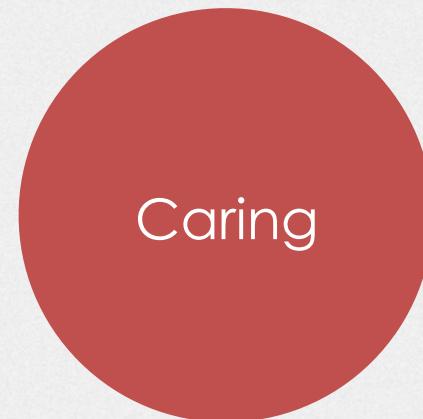
Connections enable many actions, these **three** especially:

tone  
> action

Create

Meet

Succeed



Caring

**how:**  
subtle details are stronger  
**what:**  
stories that touch you  
**why:**  
emotions are lasting

tone  
> action

Develop

Empower

Sustain



Challenging

To challenge is to inspire & improve. There are many ways to do it, we choose **three**:

tone  
> action

Innovate

Think

Upgrade

*Leo Burnett*

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The **methodology of Threes** completes once the **action** is chosen, giving the topic a driving force:

**1** **topic**

Ericsson provides the platform that supports Ooredoo Business M2M/IoT products

Challenging low mobile penetration among women in Iraq

Palestine "Learn English" services

**2** **tone**

Connecting

Caring

Challenging

**3** **action**

meet

empower

upgrade

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# samples for tone & style

All posts follow **the methodology of threes**, working to tell a story of substance.

Ericsson Supports Ooredoo Business  
Connecting > Meet

**content type:** Article  
**caption:**

With Ericsson, we successfully conducted the first-ever eSim trial between two different operators working from different M2M platforms on different continents. An excellent, forward-thinking partnership.

**note/concept:**

Whether the technology is a learning experience or uniquely for Ooredoo, informing our audience helps them feel connected to us and what we do.

It also helps them understand the industry, the market, and maybe discover something new.

**tone:**

technology, smart, adaptive, simple

Women in Iraq  
Caring > Empower

**content type:** Video  
**caption:**

Socially limited by culture and low mobile penetration, Asiacell, (Ooredoo Iraq) gave women an alternative:

The Almas line focuses on features important to women: a free "bye-bye" service blocking harassment, discounted rates, and enabling better connections.

**note/concept:**

Any situation, whether it's about empowering women, assisting the youth, creating mobile health clinics to improve our well-being: it's about the activity, and how it filled a need within its community, it's about caring, it's about them.

Keeping an expression of support creates an emotional connection with the incident being reported.

**tone:**

active, thoughtful, resourceful, community-based

Palestinians learning English  
Challenging > Upgrade

**content type:** Case Study  
**caption:**

They made it into an app, turned it into a game and a competition.

Wataniya Mobile, part of Ooredoo Group, in Palestine partnered with Souktel and the British Council to help teach Palestinian youth English. Here's the scoop:

**note/concept:**

From Palestine to Myanmar, Ooredoo is working hard to give young people more opportunities, and to let them shine. But who really knows this is happening? How much more exposure can these kids have if Ooredoo's platforms actually reached out and gave them more exposure.

These posts are not about CSR, they are about the youth, and should appeal to that in their substance and how their approach.

**tone:**

competitive, encouraging, educational, supportive

*Leo Burnett*

# January 2019

Always ensure to keep a fair balance between the three tones and their three actions when creating the month's calendar.

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1 Financials Connecting > Succeed	2	3	4 Awards Challenging > Innovate	5
6	7 Infrastructure Caring > Develop	8	9	10 Cases studies Challenging > Think	11	12
13 ICT partners Connecting > Meet	14	15	16 Women Caring > Empower	17	18	19
20	21 Enterprise Connecting > Succeed	22	23	24	25 Youth Challenging > Upgrade	26
27	28	29 Community Caring > Sustain	30	31		

*Leo Burnett*